

EDUCATION. AMERICAN HERITAGE (AH), Plantation, FL

Business & Entrepreneurship Pre-Professional Program

Academic Scholarship Recipient, Class of 2024

National Merrit Commended Student

Academic High Honors Weighted GPA: 5.7 / 6.0

SAT: 1520 / 1600

Awards

- Top 3 finish at DECA Districts, States and Internationals
- Achieved Best Rating at Model UN
- Future Business Leaders of America (FBLA)
- National History Districts
- Science Fair State Finalist

Core Values

- Ambition
- Integrity
- Agility
- Humility
- Accountability
- Trust
- Respect
- Collaboration

Skills

- Diversity, Equity & Inclusiveness
- Debate & Public Speaking
- Spanish
- Leadership in Adversity

ELIAS SMITH, Next Generation Entrepreneur



CHAIRMAN, BUSINESS & ENTREPRENEURSHIP PROGRAM, Apr 23 - Present

- Directly leads the Business Society Board composed of all clubs including
 DECA (Distributive Education Clubs of America), FBLA (Future Business Leaders
 of America), YIS (Young Investors Society), NBHS (National Business Honor Society)
 and JA (Junior Achievement).
- Serves as the Head of the Business Program approving all learning, service and leadership projects, enabling collaboration amongst all business clubs and students.

PRESIDENT, BUSINESS SOCIETY, July 22 - Apr 23

- Reinvented the Pre-Business Society by unifying all business-based competition with a focus on outreach events and the underserved resulting in a 75% increase in engagement.
- Executed theoretical teachings from the classroom to practice in the real world partnering with Fortune 100 Executives, serial entrepreneurs, and innovative practitioners.

FOUNDER, NATIONAL BUSINESS HONOR SOCIETY, AH CHAPTER, Jun 21 - Present

- Created a new Honors Society with a vigorous admission program for the top 60 business scholars enabling their aspirations beyond high school.
- Led the Business Track to the next level by expanding collective knowledge of the business world through new ways of teaching and networking.

INTERN TO CEO & FOUNDER, SUNWAVE HEALTH, Summer 23

- Acted as partner to CEO providing insight and leadership problem solving while gaining real
 world experience on running a business, leading employees, and directly engaging customers
 to drive outcomes for shareholders.
- Collaborated across the organization from senior leadership, individual contributors and direct customer interactions to achieve day-to-day operational improvements across people, process and technology

DIRECTOR MARKETING, RED CROSS, AH CHAPTER, Jul 20 - Dec 21

- Delivered successful marketing campaigns by amplifying Red Cross's mission and objectives across all social platforms with a 30% increase in click-through rates.
- Spearheaded a game changing marketing technique capitalizing on mobile card readers to increase donations by 50%.

HEAD OF EVENT TRAINING, FUTURE BUSINESS LEADERS OF AMERICA, Jul 20 - Dec 21

- Created District, State, and National Awards studying structures for all students which led to a 50% increase in qualifications.
- Individually mentored 50 students emphasizing skills necessary to study and successfully pass competitive tests.

EXTRA CURRICULARS, Ongoing

- Humbly served in the Dominican Republic Blue Mission Service to help the underserved by constructing large latrines to provide clean sources of sanitation for all.
- Led American Heritage's Varsity Volleyball and Basketball teams using physical discipline and mental toughness, unifying teams to overcome adversity and win.



954-494-2885



eliassmith22@gmail.com