



101 Larry Holmes Drive, Suite 500
Easton, PA 18042

Telephone: (610) 252-3205
www.PGNTGROUP.com
info@pgntgroup.com

Annual Report

For the period ending December 31, 2023
(the "Reporting Period")

Outstanding Shares

The number of shares outstanding of our Common Stock was:

1,726,745 as of December 31, 2023

1,716,745 as of December 31, 2022

Shell Status

Indicate by check mark whether the company is a shell company (as defined in Rule 405 of the Securities Act of 1933, Rule 12b-2 of the Exchange Act of 1934 and Rule 15c2-11 of the Exchange Act of 1934):

Yes: No:

Indicate by check mark whether the company's shell status has changed since the previous reporting period:

Yes: No:

Change in Control:

Indicate by check mark whether a Change in Control of the company has occurred during this reporting period:

Yes: No:

PARAGON TECHNOLOGIES, INC.

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For the Year Ended December 31, 2023

1). Name and address(es) of the issuer and its predecessors (if any)

The name of the issuer is Paragon Technologies, Inc. (“Paragon” or the “Company”). The Company changed its name from “SI Handling Systems, Inc.” to “Paragon Technologies, Inc.” on April 5, 2000.

Current state and date of incorporation or registration: The Company is currently incorporated in Delaware. The Company was originally incorporated in Pennsylvania on June 18, 1958 as SI Handling Systems, Inc. and changed its state of incorporation to Delaware on November 21, 2001.

Standing in this jurisdiction: The Company is active and in good standing in Delaware.

Prior incorporation information for the issuer and any predecessors during the past five years: None

Describe any trading suspension or halt orders issued by the SEC or FINRA concerning the issuer or its predecessors since inception:

None

List any stock split, dividend, recapitalization, merger, acquisition, spin-off or reorganization either currently anticipated or that occurred within the past 12 months:

None

Address of the issuer’s principal executive office:

101 Larry Holmes Drive, Suite 500
Easton, PA 18042

Address of the issuer’s principal place of business:

Check if principal executive office and principal place of business are the same address

Has the issuer or any of its predecessors been in bankruptcy, receivership, or any similar proceeding in the past five years?

No: Yes: If Yes, provide additional details below

2). Security Information

Transfer Agent:

Name: Broadridge Shareholder Services
Phone, toll free: (877) 830-4936
Phone, toll: (720) 378-5591
Email: Kayur.Patel@broadridge.com
Address: P.O. Box 1342, Brentwood, NY 11717

Publicly Quoted or Traded Securities:

Trading symbol: PGNT
Exact title and class of securities outstanding: Common Stock
CUSIP: 69912T108
Par or stated value: \$1.00 per share

Total shares authorized: 4,000,000 as of December 31, 2023
Total shares outstanding: 1,726,745 as of December 31, 2023
Total number of shareholders of record: 154 as of February 14, 2024

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2). Security Information *(continued)*

Other classes of authorized or outstanding equity securities that do not have a trading symbol: none

Security Description:

a) For common equity, describe any dividend, voting and preemption rights.

The Company's authorized capital stock consists of 4,000,000 shares of common stock, \$1.00 par value per share. The holders of common stock are entitled to receive such dividends, if any, as may be declared from time to time by the Company's Board of Directors out of legally available funds. Holders of common stock are entitled to one vote for each share held of record on all matters to be voted on by the stockholders, including the election of directors. There is no cumulative voting with respect to the election of directors. Directors are elected by a plurality of the votes cast by the holders of common stock. Except as otherwise required by law or the Company's certificate of incorporation, as amended, or bylaws, as amended, all other matters brought to a vote of the holders of common stock are determined by the affirmative vote of the holders of a majority in voting power of the shares of common stock present in person or by proxy and entitled to vote.

In the event of the Company's liquidation, dissolution or winding up, the holders of common stock will be entitled to share ratably in the net assets legally available for distribution to stockholders after the payment of all of the Company's known debts and other liabilities. Holders of common stock have no preemptive, conversion, subscription or other rights, and there are no redemption or sinking fund provisions applicable to the common stock. All shares of common stock contain a restrictive legend because the shares are not registered with the Securities and Exchange Commission.

b) For preferred stock, describe the dividend, voting, conversion, and liquidation rights as well as redemption or sinking fund provisions.

Not applicable

c) Describe any other material rights of common or preferred stockholders.

See above

d) Describe any material modifications to rights of holders of the company's securities that have occurred over the reporting period covered by this report.

Not applicable

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3). Issuance History

A. Changes to the Number of Outstanding Shares for the two most recently completed fiscal years and any subsequent period.

Indicate by check mark whether there were any changes to the number of outstanding shares within the past two completed fiscal years:

No: Yes:

Shares Outstanding Opening Balance:									
Date: January 1, 2022					Common: 1,704,745 Preferred: 0				
Date of Transaction	Transaction Type (e.g. new issuance, cancellation, shares returned to treasury)	Number of Shares Issued (or canceled)	Class of Securities	Value of shares issued (\$/share) at issuance	Were the shares issued at a discount to market price at the time of issuance? (Yes/No)	Individual/ Entity Shares were issued to.	Reason for share issuance (e.g. for cash or debt conversion) -OR- Nature of Services Provided	Restricted or Unrestricted as of this filing	Exemption or Registration Type.
March 29, 2022	New Issuance	4,000 (1)	Common Stock	\$5.99	No	Hesham M. Gad	Director Compensation	Restricted, control security held by an officer and director of the Company (2)	Unregistered (3)
March 29, 2022	New Issuance	4,000 (1)	Common Stock	\$5.99	No	Jack H. Jacobs	Director Compensation	Restricted, control security held by director of the Company (2)	Unregistered (3)
March 29, 2022	New Issuance	4,000 (1)	Common Stock	\$5.99	No	Samuel S. Weiser	Director Compensation	Restricted, control security held by director of the Company (2)	Unregistered (3)
December 29, 2023	New Issuance	10,000 (4)	Common Stock	\$9.00	No	Hesham M. Gad	Executive Compensation	Restricted, control security held by an officer and director of the Company (2)	Unregistered (3)
Shares Outstanding on Date of This Report: Ending Balance:									
Date: December 31, 2023					Common: 1,726,745 Preferred: 0				

- (1). On March 29, 2022, a stock grant of 4,000 shares was made to each Director of the Company for a total of 12,000 shares issued.
- (2). All shares of common stock issued by the Company contain a restrictive legend since the shares are not registered with the Securities and Exchange Commission. Common stock must be held by non-affiliates for one year for the restrictive legend to be removed. Affiliates remain subject to the restrictions under Rule 144 promulgated under the Securities Act of 1933, as amended (the Securities Act), as long as they are affiliates of the Company and for 90 days thereafter.
- (3). Issued pursuant to an exemption from the registration requirements of the Securities Act, as provided by Rule 701, Regulation D and/or Section 4(a)(2) of the Securities Act, as applicable.

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3). Issuance History *(continued)*

- (4). *On December 29, 2023, a stock grant of 10,000 shares was made to the Chief Executive Officer and Executive Chairman of the Company.*

B. Promissory and Convertible Notes

Indicate by check mark whether there are any outstanding promissory, convertible notes, convertible debentures, or any other debt instruments that may be converted into a class of the issuer's equity securities:

No: Yes:

4). Issuer's Business, Products, and Services

A. Summary of the issuer's business operations

Principal Business

Paragon Technologies, Inc. (Paragon) a diversified holding company, is composed of three business segments: Automation, Distribution, and Real Estate. In addition, Paragon may also invest its cash balance in marketable securities through a Board-approved program. The wholly-owned subsidiaries of Paragon are:

- SI Systems, LLC (SI Systems), founded in 1968, is a recognized and innovative supply chain automation company that designs and installs specialized material handling automation systems that optimize our clients' supply chains.
- SED International de Colombia, S.A.S. (SEDC) is one of the leading technology distribution companies in Colombia. SEDC distributes IT equipment, consumer electronics, and appliances to businesses, retailers, and e-tailers. Additionally, SEDC also provides business services such as printing, electronic document management, electronic invoicing, and storage solutions.
- Ohana Homes Services, LLC (Ohana) seeks to acquire, invest in and manage real estate assets.
- Paragon also invests in marketable securities under the Investment Management Policy approved by the Board and carried out by Mr. Hesham Gad, the Company's Executive Chairman and Chief Executive Officer.

For detailed information regarding the Company's business activities, please see "Note 1 – Description of Business and Summary of Significant Accounting Policies" in the Notes to Consolidated Financial Statements included in this report, which is incorporated herein by reference.

Foreign Currency Exchange Fluctuations

The Company is exposed to foreign currency exchange rate risk resulting from its operations in Colombia. Certain of the Company's revenues and expenses have been, and are expected to continue to be, subject to the effect of foreign currency fluctuations, and these fluctuations may have a material adverse impact on the Company's operating results and asset values and could reduce stockholders' equity. The Company's financial results could be affected by factors such as changes in the foreign currency exchange rate or differing economic conditions in the Colombian markets as compared with the markets in the United States. The Company's earnings are affected by translation exposures from currency fluctuations in the value of U.S. dollar as compared to the Colombian peso.

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4). Issuer's Business, Products, and Services *(continued)*

B. List of subsidiaries, parents, or affiliated companies

The Company has the following wholly-owned subsidiaries:

- (1) SI Systems;
- (2) Ohana; and
- (3) ARK Investments, LLC, which owns 80% of SEDC.

C. The issuer's principal products or services

For information regarding our principal products or services and their markets, please see "Note 1 – Description of Business and Summary of Significant Accounting Policies" in the Notes to Consolidated Financial Statements included in this report, which is incorporated herein by reference.

5). Issuer's Facilities

Paragon Technologies, Inc.
101 Larry Holmes Drive, Suite 500
Easton, PA 18042

SI Systems leases a facility located at 101 Larry Holmes Drive in Easton, Pennsylvania. On May 1, 2020, the lease was modified in which the square footage was reduced to 5,628 square feet. The lease term is for six years, through April 30, 2026, with fixed monthly payments of \$9,063 in year one and in each subsequent year the monthly payment increases by \$250.

SI Systems believes that its Easton, Pennsylvania facility is adequate for its current operations. SI Systems' operations experience fluctuations in workload due to the timing and receipt of new orders and customer job completion requirements. Currently, SI Systems' facility is adequate to handle these fluctuations. In the event of an unusual demand in workload, SI Systems supplements its internal operations with outside subcontractors that perform services for SI Systems in order to complete contractual requirements for its customers. SI Systems will continue to utilize internal personnel and its own facility and, when necessary and/or cost effective, outside contractors to complete contracts in a timely fashion in order to address the needs of its customers.

On February 14, 2020, SI Systems executed a lease for warehouse space located at 1855 Weaversville Road in Allentown, Pennsylvania. The commencement date was March 15, 2020. The area covered by the lease is 4,989 square feet. The initial term is six years and there is a renewal term of one independent and successive period of five years. The lease requires fixed monthly payments of \$3,198 in year one and in each subsequent year the monthly payment increases by approximately 2.00%.

On January 1, 2019, SEDC entered into a five-year lease agreement for a 44,530 square foot facility in Tocancipá (Cundinamarca), Colombia to serve as its new sales and administrative office and distribution facility. The monthly payment in local currency is COL\$52,000,000, equivalent of approximately \$13,605 USD as of December 31, 2023. On December 13, 2023, SEDC renewed the lease for three years for a monthly payment in local currency of COL\$68,610,941, equivalent of approximately \$17,951 USD.

The lease for an SI Systems office in Las Vegas, Nevada at a cost of \$2,400 per month ended August 30, 2022. Another six months was added through February 28, 2023 at a cost of \$2,114 per month including capitalized expense. In February 2023, SI Systems entered into a 13 month lease for a smaller space (ending April 30, 2024) at a cost of \$735 per month. This lease was cancelled on February 29, 2024 by WeWork due to downsizing of their office space. In February 2024, SI entered into a new 19 month lease (ending September 30, 2025) at a cost of \$735 per month.

Ohana Home Services, LLC owns four residential properties in Las Vegas, Nevada, which are all rented out.

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6). All Officers, Directors, and Control Persons of the Company

The following information is as of December 31, 2023 unless otherwise indicated.

Names of All Officers, Directors, and Control Persons	Affiliation with Company (e.g. Officer Title /Director/Owner of 5% or more)	Residential Address (City / State Only)	Number of shares owned	Share type/class	Ownership Percentage of Class Outstanding	Names of control person(s) if a corporate entity
Hesham M. Gad	Director, Executive Chairman, Chief Executive Officer. Owner of >5%	C/O Paragon Technologies 101 Larry Holmes Drive Suite 500 Easton, PA 18042	491,835	Common Stock	28.5%	
Donna Van Allen & Van Allen Investments (1)	Owner of >5%	Winter Springs, FL	292,001	Common Stock	16.9%	Donna Van Allen Winter Springs, FL
Kevin Ting (1)	Owner of >5%	Mission Viejo, CA	92,300	Common Stock	5.3%	
Janet M. Reaser	Treasurer (Principal Financial Officer)	C/O Paragon Technologies 101 Larry Holmes Drive Suite 500 Easton, PA 18042	None	--	--	
Jack H. Jacobs	Director	C/O Paragon Technologies 101 Larry Holmes Drive Suite 500 Easton, PA 18042	9,740 (2)	Common Stock	0.6%	
Samuel S. Weiser	Director	C/O Paragon Technologies 101 Larry Holmes Drive Suite 500 Easton, PA 18042	4,000 (2)	Common Stock	0.2%	

(1) Share information as of February 14, 2024.

(2) Effective January 1, 2024, Jack H. Jacobs was granted 1,500 shares of common stock and Samuel S. Weiser was granted 3,000 shares of common stock, in each case as director compensation. These shares are not included in this table.

Name, Other Positions or Offices with the Company and Principal Occupation for Past Five Years

Director Since

Age
(as of December 31, 2023)

Hesham M. Gad

2010

45

Hesham M. Gad has been Chief Executive Officer of the Company since June 2014, Executive Chairman of the Company's Board of Directors since March 2012, and a director of the Company since 2010. From 2013 to 2017, Mr. Gad served as Chairman and CEO of SED International Holdings, Inc., a multinational distributor of IT and computing products.

Mr. Gad is the author of "The Business of Value Investing: Six Essential Elements to Buying Companies Like Warren Buffett." Mr. Gad is a graduate of the University of Georgia and the Stanford University Graduate School of Business Executive Program. Mr. Gad currently serves as an advisory Board Member on Serving Our Kids, a non-profit organization in Nevada which is dedicated to helping food insecure children improve their overall health, nutrition, and educational lifestyle.

Jack H. Jacobs

2012

78

Jack H. Jacobs is the Melcher Family Senior Fellow of Politics and Professor of Humanities and Public Affairs at the United States Military Academy at West Point, where he has been teaching since 2005, and a principal of The Fitzroy Group, Ltd., a firm that specializes in the development of residential real estate in London and invests both for its own account and in joint ventures with other institutions, for over 20 years. He has served as an on-air military analyst for NBC News since 2002, where he was an Emmy nominee in 2010 and 2011. He was also a member of the team that produced the segment "Iraq: The Long Way Out," which won the 2011 Murrow Award. Colonel Jacobs previously co-founded and served as Chief Operating Officer of one of the firms to pioneer the securitization of debt instruments and

PARAGON TECHNOLOGIES, INC.

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6). All Officers, Directors, and Control Persons of the Company (continued)

Name, Other Positions or Offices with the Company and Principal Occupation for Past Five Years	Director Since	Age (as of December 31, 2023)
<p>Jack H. Jacobs <i>(continued)</i></p> <p>served as managing director of an institution and investment bank. Prior to his retirement from active duty in 1987, Colonel Jacobs' military career included two tours of duty in Vietnam where he was among the most highly decorated soldiers, earning three Bronze Stars, two Silver Stars, and the Medal of Honor, the nation's highest combat decoration. Colonel Jacobs previously served as a member of the Board of Directors of Resonant Inc. (formerly Nasdaq: RESN) from 2018 to March 2022, when it was acquired. From 2016 to November 2022, Colonel Jacobs served as a member of the Board of Directors of Datatrak International, Inc. (OTCMKTS: DTRK); and from July 2018 to October 2020, he served as a member of the Board of Directors of Ballantyne Strong, Inc. (NYSE American: BTN). From October 17, 2013 to October 28, 2013, Colonel Jacobs served on the board of SED International Holdings, Inc. Colonel Jacobs is a member of the Board of Trustees of the USO of New York. He is the author of the book "If Not Now, When?: Duty and Sacrifice in America's Time of Need." Colonel Jacobs received a Bachelor of Arts and a Master's degree from Rutgers University.</p>	2012	78
<p>Samuel S. Weiser</p> <p>Samuel S. Weiser has served as an advisor to Sentinel Group Holdings, LLC, a privately held business focused on sourcing unique private equity, real estate and investment funds catering to family offices and high net worth investors, since July 2020. Mr. Weiser is also Founder, President and Chief Executive Officer of Foxdale Management LLC, a consulting firm that provides operational consulting, strategic planning, and litigation support services in securities related disputes, which has been operating since 2003. Through Foxdale, he has served, since May 2020, as the Chief Financial Officer for WR Group Inc., a consumer products company focused on health and beauty industry segments. He also serves as the Chief Financial Officer of Altsmark, a software solution firm for the private capital sector, since January 2021. He is also the Founder and CEO of JMP OppZone Services, LLC, a fund administration and business support services firm focused exclusively on supporting investment activities in designated Opportunity Zones which were created as part of the Tax Cuts and Jobs Act of 2017 to drive investment into depressed areas of the country. JMP began operations in May 2019. From August 2009 until April 2015, he was a member of the Board of Directors and from August 2014 until April 2015 was Executive Chairman of Premier Exhibitions, Inc., a provider of museum quality touring exhibitions then listed on Nasdaq. In addition, Mr. Weiser served as President and Chief Executive Officer of Premier Exhibitions, Inc. from November 2011 until June 2014. Mr. Weiser was a member of SED International Holdings, Inc.'s Board of Directors from October 2013 until October 2014. Mr. Weiser received his B.A. in Economics from Colby College and a M.A. in Accounting from George Washington University.</p>	2012	63

The directors of the Company hold their positions until the next Annual Meeting of Stockholders.

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6). All Officers, Directors, and Control Persons of the Company (continued)

The names, ages, and offices with the Company of its executive officers are as follows:

<u>Name</u>	<u>Age*</u>	<u>Office</u>
Hesham M. Gad	45	Executive Chairman, Chief Executive Officer, Paragon Technologies
Janet M. Reaser	53	Treasurer (Principal Financial Officer), Paragon Technologies

* As of December 31, 2023.

Ms. Reaser is an accounting professional with over 30 years' experience in general accounting, financial operations, and business analysis for both publicly held and privately held companies. From 2014 to 2017, Ms. Reaser held the position of Accounting Manager of Akrion Systems, LLC. Akrion Systems is a leading supplier of advanced wafer surface preparation solutions used in the fabrication of microelectronic devices. From 2007 to 2014, Ms. Reaser was the Assistant Controller of Dancker, LLC, a leading interior solutions provider for architectural, furniture, technology, and logistical solutions for organizations across corporate, government, education, and healthcare markets. Ms. Reaser holds a B.S in Accounting from Fairleigh Dickinson University. Ms. Reaser has served as the Company's second-most senior financial executive for the past six years, most recently as Controller for the past three years, and was appointed as Treasurer of the Company, assuming the responsibilities of principal financial officer of the Company, effective as of October 9, 2023. Ms. Reaser also serves as Director of Finance and Treasurer of SI Systems, LLC.

7). Legal/Disciplinary History

A. Identify and provide a brief explanation as to whether any of the persons or entities listed above in Section 6 have, in the past 10 years:

1. Been the subject of an indictment or conviction in a criminal proceeding or plea agreement or named as a defendant in a pending criminal proceeding (excluding minor traffic violations).

The executive officers and directors of the Company **have not**, in the past 10 years, been the subject of a conviction in a criminal proceeding or plea agreement or named as a defendant in a pending criminal proceeding (excluding minor traffic violations).

2. Been the subject of the entry of an order, judgment, or decree, not subsequently reversed, suspended or vacated, by a court of competent jurisdiction that permanently or temporarily enjoined, barred, suspended or otherwise limited such person's involvement in any type of business, securities, commodities, financial- or investment-related, insurance or banking activities.

The executive officers and directors of the Company **have not**, in the past 10 years, been the subject of the entry of an order, judgment, or decree, not subsequently reversed, suspended, or vacated, by a court of competent jurisdiction that permanently or temporarily enjoined, barred, suspended or otherwise limited such person's involvement in any type of business, securities, commodities, financial- or investment-related, insurance or banking activities;

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7). Legal/Disciplinary History (continued)

3. Been the subject of a finding, disciplinary order or judgment by a court of competent jurisdiction (in a civil action), the Securities and Exchange Commission, the Commodity Futures Trading Commission, a state securities regulator of a violation of federal or state securities or commodities law, or a foreign regulatory body or court, which finding or judgment has not been reversed, suspended, or vacated.

The executive officers and directors of the Company **have not**, in the past 10 years, been the subject of a finding, disciplinary order or judgment by a court of competent jurisdiction (in a civil action), the Securities and Exchange Commission, the Commodity Futures Trading Commission, a state securities regulator of a violation of federal or state securities or commodities law, or a foreign regulatory body or court, which finding or judgment has not been reversed, suspended, or vacated;

4. Named as a defendant or a respondent in a regulatory complaint or proceeding that could result in a “yes” answer to part 3 above.

The executive officers and directors of the Company **have not**, in the past 10 years, been named as a defendant or a respondent in a regulatory complaint or proceeding that could result in a “yes” answer to part 3 above;

5. Been the subject of an order by a self-regulatory organization that permanently or temporarily barred, suspended, or otherwise limited such person’s involvement in any type of business or securities activities.

The executive officers and directors of the Company **have not**, in the past 10 years, been the subject of an order by a self-regulatory organization that permanently or temporarily barred, suspended, or otherwise limited such person's involvement in any type of business or securities activities.

6. Been the subject of a U.S Postal Service false representation order, or a temporary restraining order, or preliminary injunction with respect to conduct alleged to have violated the false representation statute that applies to U.S. mail.

The executive officers and directors of the Company **have not**, in the past 10 years, been the subject of a U.S Postal Service false representation order, or a temporary restraining order, or preliminary injunction with respect to conduct alleged to have violated the false representation statute that applies to U.S. mail.

The Company has no information regarding beneficial owners of more than 5% of its common stock other than Mr. Gad, the Chief Executive Officer and the Executive Chairman of the Company’s Board of Directors.

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7). Legal/Disciplinary History (continued)

- B. Describe briefly any material pending legal proceedings, other than ordinary routine litigation incidental to the business, to which the issuer or any of its subsidiaries is a party or of which any of their property is the subject. Include the name of the court or agency in which the proceedings are pending, the date instituted, the principal parties thereto, a description of the factual basis alleged to underlie the proceeding and the relief sought. Include similar information as to any such proceedings known to be contemplated by governmental authorities.

On July 27, 2023, the Company filed litigation in Delaware to enforce its rights to inspect books and records of a company in which it has invested. On October 20, 2023, the court ruled in favor of the Company. On October 25, 2023, the defendant company filed a notice of exceptions to appeal the court's decision in favor of the Company. On January 31, 2024, the Delaware court confirmed the Company's right to inspect certain books and records of the defendant company but narrowed the scope of the books and records subject to the court's order. On October 9, 2023, the Company filed litigation against the same company and its directors to enforce the Company's right to nominate director candidates at the company's annual meeting of shareholders and to obtain an exemption from the company's poison pill. The Delaware court held a hearing on November 28, 2023 to consider the Company's request for a preliminary injunction. On November 30, 2023, the Delaware court issued its ruling and did not grant the Company's requested relief on the basis that factual issues remain that would need to be resolved at a trial. The Company expects that a trial may occur in this litigation (or alternate litigation) after the defendant company's annual meeting of shareholders, which was originally scheduled for January 31, 2024 but was adjourned by the defendant company until February 8, 2024 and then ultimately held on February 28, 2024.

There have been **no material pending legal proceedings**, other than ordinary routine litigation incidental to the business or as otherwise disclosed in this report, to which the issuer or any of its subsidiaries is a party or of which any of their property is a subject.

8). Third Party Service Providers

Name, address, telephone number, and e-mail address of each of the following outside providers:

Securities Counsel:

Name: Derek D. Bork
Firm: Thompson Hine LLP
Address 1: 3900 Key Center, 127 Public Square
Address 2: Cleveland, Ohio 44114-1291
Phone: (216) 566-5500
Email: Derek.Bork@thompsonhine.com

Accountant or Auditor

Name: Danielle Preston
Firm: RSM US LLP
Address 1: 518 Township Line Rd, Suite 300
Address 2: Blue Bell, PA 19422
Phone: (215) 641-8600
E-mail: Danielle.Preston@rsmus.com

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8). **Third Party Service Providers** (*continued*)

Investor Relations:

None.

Other Means of Investor Communications (Twitter, Discord, LinkedIn, Facebook, etc.):

None.

Other Service Providers:

Name: Jose Luis Salgado
Firm: RSM Colombia
Nature of Services: Statutory Auditor: Colombia
Address 1: Avenida Calle 26 N 69D – 91
Address 2: Of. 303 / 306 / 702A Torre Peatonal
Address 3: Centro Empresarial Arrecife
Address 4: Bogotá, Colombia
Phone: +57 (1) 410 4122
E-mail: jose.salgado@rsmco.co

Name: Carlos Rodríguez
Firm: Jiménez, Higuera, Rodríguez
Nature of Services: Colombia Value-Added Tax Service
Address 1: Calle 93b No. 12-18 piso 4
Address 2: Bogotá, Colombia
Phone: +57 (1) 432 2099
E-mail: carlos.rodriguez@jhrcorp.co

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9). Disclosure & Financial Information

A. This Disclosure Statement was prepared by:

Name: Janet M. Reaser
Title: Treasurer (Principal Financial Officer)
Relationship to Issuer: Treasurer (Principal Financial Officer)

B. The following financial statements were prepared in accordance with:

- IFRS
 U.S. GAAP

C. The following financial statements were prepared by:

Name: Janet M. Reaser
Title: Treasurer (Principal Financial Officer)
Relationship to Issuer: Treasurer (Principal Financial Officer)

Describe the qualifications of the person or persons who prepared the financial statements:

Ms. Reaser serves as the Company's Treasurer. Ms. Reaser has more than 30 years' experience in general accounting, financial operations, and business analysis for both publicly held and privately held companies. Ms. Reaser has served as the Company's second-most senior financial executive for the past six years, most recently as Controller for the past three years. For additional information regarding Ms. Reaser, see Item 6.

The following audited financial statements as of and for the year ended December 31, 2023 include:

(a). Audit Opinion	pages	14 – 15
(b). Consolidated Balance Sheets	pages	16 – 17
(c). Consolidated Statements of Income and Comprehensive Income	page	18
(d). Consolidated Statements of Cash Flows	pages	19 – 20
(e). Consolidated Statements of Changes in Stockholders' Equity	page	21
(f). Notes to the Consolidated Financial Statements	pages	22 – 43

Independent Auditor's Report

Board of Directors
Paragon Technologies, Inc.

Opinion

We have audited the consolidated financial statements of Paragon Technologies, Inc. and its subsidiaries which comprise the consolidated balance sheets as of December 31, 2023 and 2022, the related consolidated statements of income and comprehensive income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2023, and the related notes to the consolidated financial statements (collectively, the financial statements).

In our opinion, based on our audits and the report of the other auditors, the accompanying financial statements present fairly, in all material respects, the financial position of Paragon Technologies, Inc. and its subsidiaries as of December 31, 2023 and 2022, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2023, in accordance with accounting principles generally accepted in the United States of America.

We did not audit the financial statements of SED International de Colombia (SED Colombia), an 80% owned subsidiary, which statements reflect total assets constituting 83% and 75%, respectively, of consolidated total assets at December 31, 2023 and 2022, and total revenues constituting 94%, 93% and 95%, respectively, of consolidated total revenues for each of the three years in the period ended December 31, 2023. Those statements, which were prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, were audited by other auditors, whose report has been furnished to us. We have applied audit procedures on the conversion adjustments to the financial statements of SED Colombia, which conform those financial statements to accounting principles generally accepted in the United States of America. Our opinion, insofar as it relates to the amounts included for SED Colombia, prior to these conversion adjustments, is based solely on the report of the other auditors.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Paragon Technologies, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Paragon Technologies, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Paragon Technologies, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Paragon Technologies, Inc.'s ability to continue as a going concern for a reasonable period.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

RSM US LLP

Blue Bell, Pennsylvania
March 27, 2024

Consolidated Balance Sheets

December 31, 2023 and 2022

(In Thousands, except Share Data)	<u>December 31, 2023</u>	<u>December 31, 2022</u>
Assets		
Current Assets		
Cash and Cash Equivalents	\$ 7,499	\$ 5,299
Trade Accounts Receivables, net	22,574	14,752
Contract Assets	146	83
Inventories		
Raw Materials	298	280
Finished Goods	20,322	18,889
Prepaid Expenses and Other Current Assets	6,142	4,266
Marketable Securities	1,601	1,343
	<u>58,582</u>	<u>44,912</u>
Total Current Assets		
Property and Equipment		
Real Estate	3,294	3,294
Machinery and Equipment	712	572
Software	732	541
Land	15	12
Leasehold Improvements	303	230
Capital Additions in Process	-	25
	<u>5,056</u>	<u>4,674</u>
Total Property and Equipment		
Accumulated Depreciation and Amortization	<u>(2,203)</u>	<u>(1,529)</u>
Property and Equipment, Net		
	<u>2,853</u>	<u>3,145</u>
Other Assets		
Operating Lease Right of Use Assets, net	992	976
Intangible Assets, net	213	280
Deferred Tax Asset	1,630	875
	<u>2,835</u>	<u>2,131</u>
Total Other Assets		
Total Assets		
	<u>\$ 64,270</u>	<u>\$ 50,188</u>

See Accompanying Notes to Consolidated Financial Statements

Paragon Technologies, Inc. and Subsidiaries

Consolidated Balance Sheets *(continued)*

December 31, 2023 and 2022

(In Thousands except Share Data)	December 31, 2023	December 31, 2022
<i>Liabilities and Stockholders' Equity</i>		
Current Liabilities		
Bank Loan, Line of Credit, net	\$ 10,467	\$ 8,334
Promissory Note	375	750
Accounts Payable	18,326	13,936
Contract Liabilities	1,406	2,353
Accrued Salaries, Wages, and Commissions	432	408
Accrued Product Warranties	33	46
Income Taxes Payable	1,926	1,769
Accrued Other Liabilities	7,706	3,221
Operating Lease Liabilities	408	599
	<u>41,079</u>	<u>31,416</u>
Total Current Liabilities		
Long-Term Liabilities		
Operating Lease Liabilities, net of current	588	382
Promissory Note, net of current	-	375
	<u>588</u>	<u>757</u>
Total Long-Term Liabilities		
	<u>41,667</u>	<u>32,173</u>
Total Liabilities		
Commitments and Contingencies (Notes 1 and 10)		
Stockholders' Equity		
Common Stock, \$1 par value; authorized 4,000,000 shares; issued and outstanding 1,726,745 as of December 31, 2023 and 1,716,745 shares as of December 31, 2022	1,727	1,717
Additional Paid-in Capital	3,640	3,560
Retained Earnings	14,957	13,816
Accumulated Other Comprehensive Loss	(917)	(3,869)
	<u>19,407</u>	<u>15,224</u>
Total Paragon Technologies, Inc. and Subsidiaries Stockholders' Equity		
Noncontrolling Interest in Subsidiary	3,196	2,791
	<u>22,603</u>	<u>18,015</u>
Total Stockholders' Equity		
	<u>64,270</u>	<u>50,188</u>
Total Liabilities and Stockholders' Equity		
	<u>\$ 64,270</u>	<u>\$ 50,188</u>

See Accompanying Notes to Consolidated Financial Statements

Paragon Technologies, Inc. and Subsidiaries

Consolidated Statements of Income and Comprehensive Income

For the Years Ended December 31, 2023, 2022, and 2021

(In Thousands, except Share and Per Share Data)	December 31, 2023	December 31, 2022	December 31, 2021
Net Sales	\$ 125,274	\$ 134,244	\$ 141,553
Cost of Sales	113,244	120,267	129,193
Gross Profit on Sales	12,030	13,977	12,360
Operating Expenses			
Selling, General, and Administrative Expenses	8,198	6,388	5,841
Product Development Costs	-	12	13
Total Operating Expenses	8,198	6,400	5,854
Operating Income	3,832	7,577	6,506
Other Income (Expense)			
Interest Income	187	74	16
Interest Expense	(1,021)	(1,008)	(310)
Realized Gain (Loss) on Marketable Securities	(77)	935	(325)
Unrealized Loss on Marketable Securities	(215)	(211)	(110)
Employee Retention Credit	-	-	138
Gain on sales of fixed assets	1	-	1
Grant Income	13	18	54
Total Other Expense	(1,112)	(192)	(536)
Income Before Taxes and Noncontrolling Interest	2,720	7,385	5,970
Income Tax Expense	1,174	2,085	1,899
Net Income Before Noncontrolling Interest	1,546	5,300	4,071
Net Income Attributable to Noncontrolling Interest	405	567	720
Net Income Attributable to Paragon Technologies, Inc. and Subsidiaries	\$ 1,141	\$ 4,733	\$ 3,351
Basic and Diluted Income per Share	\$ 0.66	\$ 2.76	\$ 1.97
Weighted Average Shares Outstanding	1,716,800	1,713,852	1,704,745
Dilutive Effect of stock options	-	-	-
Weighted Average Shares Outstanding Assuming Dilution	1,716,800	1,713,852	1,704,745
Net Income	\$ 1,546	\$ 5,300	\$ 4,071
Other Comprehensive Income (Loss)			
Foreign Currency Translation	2,952	(1,964)	(1,166)
Comprehensive Income	\$ 4,498	\$ 3,336	\$ 2,905

See Accompanying Notes to Consolidated Financial Statements

Consolidated Statements of Cash Flows

For the Years Ended December 31, 2023, 2022, and 2021

(In Thousands)	December 31, 2023	December 31, 2022	December 31, 2021
Cash Flows from Operating Activities			
Net Income	\$ 1,546	\$ 5,300	\$ 4,071
Adjustments to Reconcile Net Income to Net Cash Provided by (Used in) Operating Activities			
Depreciation of Property and Equipment	569	472	400
Amortization of Intangible Assets	67	67	67
Change in Right of Use Assets	(16)	1,030	901
Realized (Gain) Loss on Investments	77	(935)	325
Unrealized Loss on Investments	215	211	110
Gain on Sale of Property and Equipment	(1)	-	(1)
Stock Compensation	90	72	-
Deferred Taxes	(755)	85	(437)
(Increase) Decrease in Assets			
Trade Accounts Receivables, net	(7,822)	4,540	(1,193)
Contract Assets	(63)	(80)	400
Inventories	(1,451)	454	(8,189)
Prepaid Expenses and Other Current Assets	(1,876)	(275)	(1,118)
Increase (Decrease) in Liabilities			
Accounts Payable	4,390	(11,848)	9,994
Contract Liabilities	(947)	(119)	625
Operating Lease Liabilities	15	(1,026)	(896)
Accrued Salaries, Wages, and Commissions	24	21	(86)
Income Tax Payable	157	(470)	846
Accrued Product Warranties	(13)	(36)	6
Accrued Other Liabilities	4,485	1,116	704
Net Cash Provided by (Used in) Operating Activities	(1,309)	(1,421)	6,529
Cash Flow from Investing Activities			
Purchases of Property and Equipment	(202)	(202)	(1,992)
Proceeds from Sale of Property and Equipment	1	-	1
Purchases of Investments	(2,653)	(2,812)	(2,303)
Proceeds from Sale of Investments	2,103	3,068	1,538
Net Cash Provided by (Used in) Investing Activities	(751)	54	(2,756)
Cash Flow from Financing Activities			
Borrowings (Repayments) of Bank Loan, Line of Credit, net	2,133	4,969	(3,334)
Borrowings (Repayments) of SBA EIDL Loan	-	-	(150)
Noncontrolling Interest Distribution	-	-	(100)
Borrowings of PPP Loan	-	-	-
Borrowings (Repayments) of Promissory Note(s)	(750)	(281)	1,406
Net Cash Provided by (Used in) Financing Activities	1,383	4,688	(2,178)

(Continued)

Consolidated Statements of Cash Flows

For the Years Ended December 31, 2023, 2022, and 2021

(In Thousands)	<u>December 31, 2023</u>	<u>December 31, 2022</u>	<u>December 31, 2021</u>
Effect of Exchange Rate on Cash and Cash Equivalents	\$ 2,877	\$ (1,897)	\$ (1,075)
Increase in Cash and Cash Equivalents	2,200	1,424	520
Cash and Cash Equivalents at Beginning of Period	5,299	3,875	3,355
Cash and Cash Equivalents at End of Period	<u>\$ 7,499</u>	<u>\$ 5,299</u>	<u>\$ 3,875</u>
Supplemental Disclosures of Cash Flow Information			
Cash Paid During the Period for Interest Expense	<u>\$ 1,062</u>	<u>\$ 910</u>	<u>\$ 338</u>
Income Taxes	<u>\$ 493</u>	<u>\$ 510</u>	<u>\$ 373</u>

Supplemental Disclosure of Noncash Operating, Investing, and Financing Activities

Operating Leases (Note 1)

See Accompanying Notes to Consolidated Financial Statements

Consolidated Statements of Changes in Stockholders' Equity
For the Years Ended December 31, 2023, 2022, and 2021

(In Thousands, except Shares and Per Share Data)	Common Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Noncontrolling Interest	Total Stockholders' Equity
	Shares	Amount					
Balance at January 1, 2021	1,704,745	\$ 1,705	\$ 3,500	\$ 5,732	\$ (739)	\$ 1,604	\$ 11,802
Net Income	-	-	-	3,351	-	720	4,071
Distribution	-	-	-	-	-	(100)	(100)
Foreign Currency Translation	-	-	-	-	(1,166)	-	(1,166)
Balance at December 31, 2021	1,704,745	\$ 1,705	\$ 3,500	\$ 9,083	\$ (1,905)	\$ 2,224	\$ 14,607
Net Income	-	-	-	4,733	-	567	5,300
Foreign Currency Translation	-	-	-	-	(1,964)	-	(1,964)
Stock Grant to Directors	12,000	12	60	-	-	-	72
Balance at December 31, 2022	1,716,745	\$ 1,717	\$ 3,560	\$ 13,816	\$ (3,869)	\$ 2,791	\$ 18,015
Net Income	-	-	-	1,141	-	405	1,546
Foreign Currency Translation	-	-	-	-	2,952	-	2,952
Stock Grant to Officer	10,000	10	80	-	-	-	90
Balance at December 31, 2023	1,726,745	\$ 1,727	\$ 3,640	\$ 14,957	\$ (917)	\$ 3,196	\$ 22,603

See Accompanying Notes to Consolidated Financial Statements

Note 1 – Description of Business and Summary of Significant Accounting Policies

Description of Business

Paragon Technologies, Inc. (Paragon) and its subsidiaries (collectively, the Company) engage in diverse business activities including Automation, Distribution and Real Estate.

Automation

SI Systems, LLC (SI Systems) is a leading designer and integrator of specialized automation systems and solutions offering systems, software, and services for automated material handling and order processing applications to distribution centers, manufacturers, and warehouses worldwide. SI Systems' solutions, which include complete order fulfillment, assembly, and product advancing systems, optimize key areas of the supply chain by increasing productivity, production and order fulfillment accuracy, and providing safety enhancements.

SI Systems has two major product lines: Production & Assembly (PAS) and Order Fulfillment Solutions (OFS). The PAS product line consists of Towline conveyance which is used in manufacturing of heavy industrial products and in warehouses to move large products. The OFS product line represents technologies composed of patented A-Frame and Mobile-Matic robotic picking systems. The OFS solutions support automated picking solutions that increase customers' productivity by reducing warehousing labor, increasing picking speed and significantly improving fulfillment accuracy.

SI Systems' markets are diverse with customers in a wide range of industries. SI Systems distributes its products directly and through supply chain partners as well as integration partners.

Approximately 64% of SI Systems' business revenue was derived from new material handling system sales during the most recent three calendar years. The system sales are generally large contracts and SI Systems' dependence on these contracts can cause large and unexpected fluctuations in sales. Various external factors affect customers' decision-making process on capital investment in their current production or distribution sites. SI Systems believes that its business is not subject to seasonality. Since the Company recognizes revenue using a cost-to-cost method based on the continuous transfer of control to the customer over time for its systems contracts, fluctuations in SI Systems' sales and earnings occur with increases or decreases in major installations.

Distribution

SED International de Colombia, S.A.S. (SEDC) is one of the largest electronics distribution companies in Colombia with four (4) business units: Value, Transactional, Consumer Electronics, and Integrated Services.

The Value Business Unit focuses on enterprise sales and business projects, selling more specialized products with higher margins. The top products distributed by the Value Business Unit include servers, workstations, storage, networking, high end printers, high-end audio visual and power protection systems from the top 27 worldwide brands such as Hewlett Packard, Lenovo, Dell, Samsung, LG, Epson, Hitachi, and others.

The Transactional Business Unit distributes IT equipment to consumer resellers (both retailers and e-tailers), as well as direct to small and medium businesses. The top products distributed by the Transactional Business Unit include notebook computers, desktop computers, printers, projectors, gaming, and accessories.

The Consumer Electronics Business Unit sells consumer electronics and home appliances to the same customer segment as the Transactional Business Unit.

Finally, the Integrated Services Business Unit provides services such as managed services, printing, electronic documents management, electronic invoicing, and high-capacity storage solutions to businesses.

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Real Estate

Ohana Home Services, LLC (Ohana), a wholly owned subsidiary of Paragon, acquires, invests in, and manages residential real estate for income and capital appreciation purposes. Ohana intends to lease its real estate to generate positive cash flow for the foreseeable future and may seek to monetize its real estate holdings during favorable market conditions.

Other Investments

Paragon invests in businesses and securities under the Investment Management Policy. The Investment Management Policy sets forth the parameters and restrictions under which a portion of Paragon's cash balance may be invested in marketable securities, including U.S. Treasuries, equities of publicly traded companies, bonds, money market instruments, and other securities. Investment decisions under the parameters of the Investment Management Policy are made by Hesham Gad, Executive Chairman and Chief Executive Officer.

Concentrations of Credit Risk

In the years ended December 31, 2023, 2022 and 2021, the Company had one customer that individually accounted for 14.0%, 9.7% and 12.6% of sales, respectively.

As of December 31, 2023 and 2022, no customer individually accounted for greater than 10.0% of total trade accounts receivables.

The Company maintains its bank deposit accounts which, at times, may exceed insured limits at regulatory insured agencies. Investment balances are held in broker accounts and may be in excess of SIPC (Securities Investor Protection Corporation) limits.

Principles of Consolidation

The consolidated financial statements include the accounts of Paragon Technologies, Inc. and its wholly owned subsidiaries SI Systems, LLC (SI Systems); Ohana Home Services, LLC (Ohana); and ARK Investments, LLC (ARK). ARK owns 80% of SED International de Colombia, S.A.S. (SEDC).

Use of Estimates

The preparation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The judgments made in assessing the appropriateness of the estimates and assumptions utilized by management in the preparation of the consolidated financial statements are based on historical and empirical data and other factors germane to the nature of the risk being analyzed. Materially different results may occur if different assumptions or conditions were to prevail. Estimates and assumptions are mainly utilized to establish the appropriateness of the inventory reserve, warranty reserve, deferred tax valuation allowance, and revenue recognition on fixed price contracts.

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, cash on deposit, amounts invested on an overnight basis with a bank or broker/dealer, and other highly-liquid investments purchased with an original maturity of three months or less.

Trade Accounts Receivables and Allowance for Credit Losses

Trade accounts receivables are stated at outstanding balances, less an allowance for credit losses. The Company measures expected credit losses under Accounting Standards Codification (ASC) 326. Estimating credit losses based on risk characteristics requires significant judgment by the Company. Significant judgments include but are not limited to assessing current economic conditions and the extent to which they would be relevant to the existing characteristics of the Company's financial assets, the estimated life of financial assets and the level of reliance on historical experience in light of economic conditions.

Accounts receivable are carried at original invoice amount, less an estimate made for credit losses, based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for credit losses by identifying troubled accounts and by using historical risk characteristics that are meaningful to estimating credit losses and any new risk characteristics that arise in the natural course of business applied to an aging of accounts. Accounts receivable are written off when deemed uncollectible. Recoveries of accounts receivable previously written off are recorded when received. Interest is not charged on past due accounts.

The overall determination of the allowance also considers credit insurance coverage and deductibles. SEDC maintains credit insurance, which protects the Company from credit losses exceeding certain deductibles (subject to certain terms and conditions). The allowance for credit losses as of December 31, 2023 and 2022 was \$491,125 and \$384,747, respectively.

Inventories

For SI Systems, inventories primarily consist of materials purchased or manufactured for stock and for SEDC, inventories consist of finished goods. Inventories are stated at the lower of cost (first-in, first-out method) or net realizable value. Certain SEDC vendors allow for either return of goods within a specified period (usually 45 to 90 days) or for credits related to price protection. However, for certain other vendors and inventories, the Company is not protected from the risk of inventory loss. Therefore, in determining the net realizable value of inventories, the Company identifies slow moving or obsolete inventories that (a) are not protected by vendor agreements from risk of loss and (b) are not eligible for return under various vendor return programs. Based upon these factors, the Company estimates the net realizable value of inventories and records any necessary adjustments as a charge to cost of sales. If inventory return privileges were discontinued in the future, or if vendors were unable to honor the provisions of certain contracts which protect SEDC from inventory losses, including price protections, the risk of loss associated with obsolete, slow moving, or impaired inventories would increase.

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Marketable Securities

Unrealized gains and losses for equity securities are included in earnings. Realized gains or losses, determined on the basis of the cost of the specific securities sold, are included in earnings.

The approximate fair values of equity securities as of December 31 were as follows:

(In Thousands)	Equity Securities			
	Amortized Costs	Gross Unrealized Gains	Gross Unrealized Loss	Fair Value
2023	\$ 2,065	\$ 8	\$ (472)	\$ 1,601
2022	\$ 1,614	\$ 50	\$ (321)	\$ 1,343

Fair value accounting guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

In accordance with this guidance, the Company groups its financial assets and financial liabilities generally measured at fair value in three levels, based on the markets in which the assets and liabilities are traded, and the reliability of the assumptions used to determine fair value.

- Level 1 - Valuation is based on quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities generally include debt and equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.
- Level 2 - Valuation is based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. The valuation may be based on quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.
- Level 3 - Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires significant management judgment or estimation.

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Marketable Securities *(continued)*

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used as of December 31 were as follows:

(In Thousands)	Total Marketable Securities			
	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
2023	\$ 1,601	\$ 1,601	\$ -	\$ -
2022	\$ 1,343	\$ 1,343	\$ -	\$ -

Property and Equipment

Property and equipment acquired in business combinations are recorded at fair value; additions are recorded at cost. Property and equipment are depreciated on the straight-line method over the estimated useful lives of individual assets. The Company capitalizes costs incurred to develop commercial software products or enhancements to software products where such enhancement extends the life of the products. The range of lives used in determining depreciation rates for machinery and equipment and software is generally three to seven years and 15 years for real estate. Maintenance and repairs are charged to operations; betterments and renewals are capitalized. Upon sale or retirement of machinery and equipment, the cost and related accumulated depreciation are removed from the accounts and the resultant gain or loss, if any, is credited or charged to earnings.

Leases

The Company reports on its operating leases in accordance with ASC 842 which includes Accounting Standards Update (ASU) 2016-02, *Leases*, and all the related amendments and requires all leases longer than 12 months to be recorded as assets and liabilities on balance sheet.

ASC 842 provides practical expedients for an entity's ongoing accounting. The Company elected the short-term lease recognition exemption for all leases that qualify. A short-term lease is one with a term of 12 months or less, including any optional periods that are reasonably certain of exercise. For those leases that qualify, the exemption allows the Company to not recognize right-of-use (ROU) assets or lease liabilities, including not recognizing ROU assets or lease liabilities for existing short-term leases at transition. Short-term lease costs are recognized as rent expense on a straight-line basis over the lease term consistent with the Company's prior accounting. The Company also elected the practical expedient to not separate lease and non-lease components for all current lease categories.

The Company leases certain office, factory, and warehouse space, land, and other equipment, principally under non-cancelable operating leases.

The Company determines if an arrangement is a lease at inception of the contract. The Company's key decisions in determining whether a contract is or contains a lease include establishing whether the supplier has the ability to use other assets to fulfill its service or whether the terms of the agreement enable the Company to control the use of a dedicated asset during the contract term. In the majority of the Company's contracts where it must identify

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies (continued)

Leases (continued)

whether a lease is present, it is readily determinable that the Company controls the use of the assets and obtains substantially all of the economic benefit during the term of the contract.

ROU assets and operating lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at the commencement date. The Company's lease payments are typically fixed or contain fixed escalators. The Company has elected to not separate lease and non-lease components for all of its current lease categories; therefore, all consideration is included in the lease liabilities.

For the Company's leases that do not include an implicit rate, the Company uses its incremental borrowing rates based on the information available at the commencement date in determining the present value of future payments. The Company's incremental borrowing rates are based on the term of the lease, the economic environment of the lease, and the effect of collateralization.

The Company's lease terms range from one to six years and may include options to extend the lease or terminate the lease after the initial non-cancelable term. The Company does not include options in the determination of the lease term for the majority of leases as sufficient economic factors do not exist that would compel it to continue to use the underlying asset beyond the initial non-cancelable term.

Lease related assets and liabilities are separately identified on the consolidated balance sheets as operating lease right of use assets, net and operating lease liabilities.

The components of lease expense for the years ended December 31 were as follows:

(In Thousands)	<u>2023</u>	<u>2022</u>	<u>2021</u>
Lease Expenses			
Operating Lease Cost	\$ 680	\$ 1,014	\$ 1,125
Short-Term Lease Cost	4	3	10
Total	<u>\$ 684</u>	<u>\$ 1,017</u>	<u>\$ 1,135</u>

Other information related to leases for the years ended December 31 were as follows:

(In Thousands)	<u>2023</u>	<u>2022</u>	<u>2021</u>
Supplement Cash Flow Information			
Cash Used for Operating Activities related to Operating Leases	\$ 736	\$ 880	\$ 1,057
Operating Lease Right of Use Assets Obtained			
Operating Leases	\$ 657	\$ 21	\$ 376
Weighted Average Remaining Lease Terms (Years)			
Operating Leases	2.7	2.2	2.5
Weighted Average Discount Rate			
Operating Leases	6.1%	5.4%	5.5%

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Leases *(continued)*

Future undiscounted cash flows for each of the next four years and a reconciliation to the lease liabilities recognized on the consolidated balance sheets are as follows as of December 31 (In Thousands):

	2024	\$	426
	2025		388
	2026		270
	2027		1
	Total Lease Payments	\$	1,085
	Interest		(89)
	Present Value of Lease Liabilities	\$	996

Intangible Assets

As a result of the acquisition of SEDC in 2017, intangible assets of a trade name and customer relationships were recognized at fair value, both of which have a useful life of ten years. The details of the intangible assets and the related amortization are shown in Note 5.

Long-Lived Assets

The Company reviews the recovery of the net book value of long-lived assets whenever events and circumstances indicate that the net book value of an asset may not be recoverable. In cases where undiscounted expected future cash flows are less than the net book value, an impairment loss is recognized equal to an amount by which the net book value exceeds the fair value of assets. There were no impairments recognized in the years ended December 31, 2023, 2022 or 2021.

Foreign Currency Translation

The financial statements of the foreign operations are measured in their local currency and then translated to U.S. dollars. All consolidated balance sheets accounts have been translated using the current rate of exchange at the consolidated balance sheets date or historical rates of exchange, as applicable. Results of operations have been translated using the average monthly exchange rates. Translation gains or losses resulting from the changes in exchange rates from year to year are accumulated in a separate component of stockholders' equity and are reported in the consolidated statements of comprehensive income. Realized foreign currency transaction gains and losses are included in the accompanying consolidated statements of operations.

Revenue and Cost Recognition

The primary revenue sources for SI Systems are fixed price systems contracts, sales of parts or equipment, and individual support service contracts. SI Systems recognizes revenue using the following steps:

- A. Identification of the contract with a customer;
- B. Identification of the performance obligations in the contract;
- C. Determination of the transaction price;

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Revenue and Cost Recognition *(continued)*

- D. Allocation of the transaction price to the performance obligations in the contract; and
- E. Recognition of revenue when, or as, performance obligations are satisfied.

Revenue on a significant portion of SI Systems' contracts is recognized using a cost to cost method based on the continuous transfer of control to the customer over time. SI Systems transfers control for the system contracts, in two ways: (1) SI Systems' performance creates or enhances an asset that the customer controls as the customized asset is created or enhanced for the Towline brand and (2) SI Systems has an enforceable right to payment for both the Towline and Dispensing brands. The entire contract is the performance obligation. Typically, the Company would not sell the design, implementation, and installation individually. In addition, the warranty would not be sold separately, and it is not a service agreement. The customer would not benefit from the individual good or service on its own. There is no alternative use for the customer.

The Company accounts for system contracts on an over time basis, electing an input method of estimated costs as a measure of performance completed. The selection of the measurement of progress using estimated costs was based on a thorough consideration of alternatives of various output and input measures, including contract milestones and labor hours. However, the Company has determined that other input and output measures are not an appropriate measure of progress as they do not accurately align with the transfer of control on its customized product solutions. The selection of costs incurred as a measure of progress aligns the transfer of control to the overall production of the customized system.

For systems contracts accounted for over time using estimated costs as a measure of performance completed, the Company relies on the estimates around the total estimated costs to complete the contract (Estimated Costs at Completion). Total Estimated Costs at Completion include direct labor, material, and subcontracting costs. Due to the nature of the efforts required to be performed to meet the underlying performance obligation, determining Estimated Costs at Completion may be complex and subject to many variables. The Company has a standard and disciplined quarterly process in which management reviews the progress and performance of open contracts in order to determine the best estimate of Estimated Costs at Completion. As part of this process, management reviews information including, but not limited to, any outstanding key contract matters, progress towards completion, the project schedule, identified risks and opportunities, and the related changes in estimates of costs. The risks and opportunities include management's judgment about the ability and cost to achieve the project schedule, technical requirements, and other contract requirements. Management must make assumptions and estimates regarding labor productivity and availability, the complexity of work to be performed, the availability and cost of material, and performance by subcontractors, among other variables. Based on this analysis, any quarterly adjustment to net sales or cost of sales, and the related impact on operation income, are recorded as necessary in the period they become known. When estimates of total costs to be incurred on a contract exceed estimates of total revenue to be earned, a provision for the entire loss on the contract is recorded in the period in which the loss is determined.

Payment terms for system contracts include an initial payment at the time the contract is executed, with future payments dependent upon the completion of certain contract phases or targeted milestones. In the event of contract cancellation, SI Systems is entitled to payment for all work performed through the point of cancellation. Likewise, in the event of contract cancellation prior to earning revenue equal to or greater than the initial payment, SI Systems is generally not required to refund the unused portion.

For SI Systems' revenue for sales of parts or equipment, the contract is the customer purchase order that outlines the transaction price. The performance obligation is the shipment of the products ordered by the customer, which aligns with SI Systems' standard sales terms that title to the goods transfers to the customer upon shipment of the items. Based on the simplified nature of these contracts, total revenue related to the sale is attributable to the satisfaction of the performance obligation, which occurs upon shipment.

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Revenue and Cost Recognition *(continued)*

SI Systems offers its Order Fulfillment customers support contracts. The support contracts cover a customer's single distribution center or warehouse where SI Systems' products are installed. As part of its support contracts, SI Systems provides analysis, consultation, and technical information to the customer's personnel on matters relating to the operation of its Order Fulfillment System and related equipment and/or peripherals. For SI Systems' revenue for individual support services, the contract is the customer purchase order that outlines the transaction price. Support contracts are prepaid and typically cover a one-year period. Revenue is recognized ratably over the course of the contract term. SI Systems is entitled to payment regardless of what level of support is required and regardless of the outcome. The performance obligation is related to the promise to have a resource available. SI Systems' software support service (in the form of availability to the customer) is provided over the life of the contract and revenue is recognized accordingly.

SEDC recognizes revenue from contracts with customers under ASC 606. The primary revenue source for SEDC revenue is distribution of IT hardware products.

SEDC recognizes revenue using the following steps:

- A. Identification of the contract with a customer;
- B. Identification of the performance obligations in the contract;
- C. Determination of the transaction price;
- D. Allocation of the transaction price to the performance obligations in the contract; and
- E. Recognition of revenue when, or as, performance obligations are satisfied.

SEDC's revenues primarily result from the sale of various technology products and services. SEDC recognizes revenue as control of products is transferred to customers, which generally happens upon shipment. Products sold by SEDC are delivered via shipment from SEDC's facilities or by electronic delivery of keys for non-hardware products. SEDC considers customer purchase orders, which in some cases are governed by master agreements, to be the contracts with a customer. All revenue is generated from contracts with customers. The Company considers shipping as costs to fulfill the sales of products. Shipping revenue is included in net sales when control of the product is transferred to the customer, and the related shipping costs are included in cost of sales. Shipping is not considered a separate performance obligation but is part of the product sales.

For SEDC's integrated services contracts, the performance obligation is to lease equipment and related technology (e.g., antivirus software) for a specified number of months per the contract. The customer is invoiced monthly, and revenue and the related cost are recognized in the same month. Therefore, there is no contract asset or liability related to the integrated services.

Taxes imposed by governmental authorities on the Company's revenue producing activities with customers, such as value added tax, are pass through amounts and are not recorded in the consolidated statements of operations.

The Company disaggregates its revenue from contracts with customers by geographic location, major product lines, and timing of revenue recognition. See details in the tables following.

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Disaggregation of Total Net Sales for the Year Ended December 31, 2023

(in Thousands)	<u>Automation</u>	<u>Distribution</u>	<u>Real Estate</u>	<u>Total</u>
Primary Geographical Market				
North America	\$ 7,829	\$ -	\$ 181	\$ 8,010
Latin America	47	117,217	-	117,264
Europe and Asia	-	-	-	-
	<u>\$ 7,876</u>	<u>\$ 117,217</u>	<u>\$ 181</u>	<u>\$ 125,274</u>
Major Goods/Service Lines				
Material Handling Systems	\$ 5,048	\$ -	\$ -	\$ 5,048
Software Support	1,151	-	-	1,151
Parts and Equipment	1,677	-	-	1,677
Transactional	-	76,411	-	76,411
Consumer Electronics	-	15,151	-	15,151
Value	-	23,690	-	23,690
Services	-	1,965	-	1,965
Residential Real Estate Rental Income	-	-	181	181
	<u>\$ 7,876</u>	<u>\$ 117,217</u>	<u>\$ 181</u>	<u>\$ 125,274</u>
Timing of Revenue Recognition				
Goods Transferred at a Point in Time	\$ 1,677	\$ 116,899	\$ -	\$ 118,576
Goods and Services Transferred over Time	6,199	318	181	6,698
	<u>\$ 7,876</u>	<u>\$ 117,217</u>	<u>\$ 181</u>	<u>\$ 125,274</u>

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Disaggregation of Total Net Sales for the Year Ended December 31, 2022

(in Thousands)	<u>Automation</u>	<u>Distribution</u>	<u>Real Estate</u>	<u>Total</u>
Primary Geographical Market				
North America	\$ 9,012	\$ -	\$ 172	\$ 9,184
Latin America	8	125,023	-	125,031
Europe and Asia	29	-	-	29
	<u>\$ 9,049</u>	<u>\$ 125,023</u>	<u>\$ 172</u>	<u>\$ 134,244</u>
Major Goods/Service Lines				
Material Handling Systems	\$ 6,237	\$ -	\$ -	\$ 6,237
Software Support	1,163	-	-	1,163
Parts and Equipment	1,649	-	-	1,649
Transactional	-	84,219	-	84,219
Consumer Electronics	-	18,008	-	18,008
Value	-	21,383	-	21,383
Services	-	1,413	-	1,413
Residential Real Estate Rental Income	-	-	172	172
	<u>\$ 9,049</u>	<u>\$ 125,023</u>	<u>\$ 172</u>	<u>\$ 134,244</u>
Timing of Revenue Recognition				
Goods Transferred at a Point in Time	\$ 1,649	\$ 124,473	\$ -	\$ 126,122
Goods and Services Transferred over Time	7,400	550	172	8,122
	<u>\$ 9,049</u>	<u>\$ 125,023</u>	<u>\$ 172</u>	<u>\$ 134,244</u>

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Disaggregation of Total Net Sales for the Year Ended December 31, 2021

(in Thousands)	<u>Automation</u>	<u>Distribution</u>	<u>Real Estate</u>	<u>Total</u>
Primary Geographical Market				
North America	\$ 6,727	\$ -	\$ 104	\$ 6,831
Latin America	11	134,633	-	134,644
Europe and Asia	78	-	-	78
	<u>\$ 6,816</u>	<u>\$ 134,633</u>	<u>\$ 104</u>	<u>\$ 141,553</u>
Major Goods/Service Lines				
Material Handling Systems	\$ 4,146	\$ -	\$ -	\$ 4,146
Software Support	1,101	-	-	1,101
Parts and Equipment	1,569	-	-	1,569
Transactional	-	96,814	-	96,814
Consumer Electronics	-	16,975	-	16,975
Value	-	16,950	-	16,950
Services	-	3,894	-	3,894
Residential Real Estate Rental Income	-	-	104	104
	<u>\$ 6,816</u>	<u>\$ 134,633</u>	<u>\$ 104</u>	<u>\$ 141,553</u>
Timing of Revenue Recognition				
Goods Transferred at a Point in Time	\$ 1,101	\$ 133,655	\$ -	\$ 134,756
Goods and Services Transferred over Time	5,715	978	104	6,797
	<u>\$ 6,816</u>	<u>\$ 134,633</u>	<u>\$ 104</u>	<u>\$ 141,553</u>

Contract Balances

(in Thousands)	<u>December 31, 2023</u>	<u>December 31, 2022</u>	<u>December 31, 2021</u>
Trade Account Receivables, net	\$ 22,574	\$ 14,752	\$ 19,293
Contract Assets	146	83	3
Contract Liabilities	1,406	2,353	2,472

Payment terms on system contracts are typically tied to implementation milestones associated with progress on contracts while revenue recognition is over time based on a cost-to-cost method of measuring performance. The Company may recognize a contract asset or contract liability, depending on whether revenue has been recognized in excess of billings or billings in excess of revenue. The Company does not record a financing component to contracts when it expects, at contract inception, that the period between the transfer of a promised good or service and related payment terms is less than a year, applying practical expedients available under the accounting standards.

SI Systems records advance payments for unearned support contracts in the consolidated balance sheets as a contract liability that is in excess over amounts recognized as revenue at the end of each period. Revenue on individual support contracts is deferred and recognized on a straight-line basis over the one-year term of each individual support contract.

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Contract Balances *(continued)*

Revenue recognized during the year ended December 31, 2023, which was previously included in contract liabilities as of December 31, 2022, was \$2,248,300.

Revenue recognized during the year ended December 31, 2022, which was previously included in contract liabilities as of December 31, 2021, was \$1,550,000.

There were no impairment losses recognized on customer receivables or contract assets during the years ended 2023, 2022 and 2021. SI Systems' contract costs include all direct material, subcontract and labor costs, and those indirect costs related to contract performance, including but not limited to costs such as indirect labor, supplies, tools, repairs, and depreciation. Selling, general, and administrative costs are charged to expense as incurred.

Product Development Costs

The Company expenses product development costs as incurred. Our development projects are primarily related to sales, predominantly software related, and generally involved customization to customer's operating requirements.

Accrued Product Warranty

SI Systems products are warranted against defects in materials and workmanship for varying periods of time depending on customer requirements and the type of system sold, with a typical warranty period of one year. SI Systems provides an accrual for estimated future warranty costs and potential product liability claims based upon a percentage of cost of sales, typically one and one-half percent of the cost of the system being sold. A detailed review of the liability needed for products still in the warranty period is performed each quarter.

A roll-forward of warranty activities is as follows:

(in Thousands)	Beginning Balance January 1	Additions (Reductions) Included in Cost of Sales	Claims	Ending Balance December 31
2023	\$ 46	\$ (13)	\$ -	\$ 33
2022	82	(36)	-	46

Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the consolidated financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Income tax expense is the tax payable or refundable for the period, plus or minus the change during the period in deferred tax assets and liabilities.

Tax benefits for uncertain tax positions are recognized when it is more-likely-than-not that the position will be sustained upon examination based on its technical merits. The Company classifies interest and penalties related to unrecognized tax benefits as a component of income tax expense. To the extent interest and penalties are not assessed with respect to uncertain tax positions, amounts accrued will be reduced and reflected as a reduction of the overall income tax provision. As of December 31, 2023 and 2022, the Company determined that it had no uncertain tax positions.

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 1 - Description of Business and Summary of Significant Accounting Policies *(continued)*

Income Taxes *(continued)*

SI Systems is subject to U.S. Federal income tax, as well as income tax of multiple state jurisdictions. With few exceptions, the Company is no longer subject to U.S. Federal, state, and local income tax examinations by tax authorities for years before 2020.

SEDC is no longer subject to income tax examinations for tax years ended before December 31, 2017. However, management and its tax advisors estimate that no significant differences may result from such contingent examinations that justify any additional accrual to cover the possibility of any expenses deemed as not allowed by the local tax authority.

Stock-Based Compensation

The Company currently does not have a stock-based compensation plan in place. If a new plan is put in place then the Company will record the associated stock-based compensation expense over the requisite service period. Restricted stock awards that are service-based are recorded as equity and amortized into compensation expense on a straight-line basis over the vesting period. The Company's previous stock-based compensation plans and related compensation expense are discussed more fully in Note 6.

Earnings Per Share

Basic and diluted earnings per share for the years ended December 31, 2023, 2022, and 2021 are based on the weighted average number of shares outstanding.

Note 2 – Segment Information

Segment Information for the years ended December 31 was as follows:

(in Thousands)	2023					
	Automation	Distribution	Real Estate	Investments	Eliminations	Consolidated
Net Sales to Unaffiliated Customers	\$ 7,876	\$ 117,217	\$ 181	\$ -	\$ -	\$ 125,274
Gross Profit	3,322	8,527	181	-	-	12,030
Operating Income (Loss)	(289)	4,298	(177)	-	-	3,832
Foreign Currency Transaction Loss	-	(1,457)	-	-	-	(1,457)
Interest Expense	-	(1,021)	-	-	-	(1,021)
Interest Income	2	58	-	127	-	187
Depreciation and Amortization	(74)	(342)	(220)	-	-	(636)
Investment Loss	-	-	-	(292)	-	(292)
Income Tax Benefit (Expense)	41	(1,215)	-	-	-	(1,174)
Total Assets at December 31, 2023	6,902	53,225	2,542	1,601	-	64,270

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 2 – Segment Information (continued)

Segment Information for the years ended December 31 was as follows:

(in Thousands)	2022					
	Automation	Distribution	Real Estate	Investments	Eliminations	Consolidated
Net Sales to Unaffiliated Customers	\$ 9,049	\$ 125,023	\$ 172	\$ -	\$ -	\$ 134,244
Gross Profit	4,132	9,673	172	-	-	13,977
Operating Income (Loss)	2,195	5,549	(167)	-	-	7,577
Foreign Currency Transaction Loss	-	(1,299)	-	-	-	(1,299)
Interest Expense	-	(1,008)	-	-	-	(1,008)
Interest Income	6	32	-	36	-	74
Depreciation and Amortization	(65)	(254)	(220)	-	-	(539)
Investment Gain	-	-	-	724	-	724
Income Tax Expense	(447)	(1,638)	-	-	-	(2,085)
Total Assets at December 31, 2022	8,256	37,694	2,895	1,343	-	50,188

(in Thousands)	2021					
	Automation	Distribution	Real Estate	Investments	Eliminations	Consolidated
Net Sales to Unaffiliated Customers	\$ 6,816	\$ 134,633	\$ 104	\$ -	\$ -	\$ 141,553
Gross Profit	2,829	9,427	104	-	-	12,360
Operating Income (Loss)	1,135	5,531	(160)	-	-	6,506
Foreign Currency Transaction Loss	-	(1,235)	-	-	-	(1,235)
Interest Expense	(44)	(288)	-	-	22	(310)
Interest Income	2	30	-	6	(22)	16
Depreciation and Amortization	(21)	(291)	(155)	-	-	(467)
Investment Loss	-	-	-	(435)	-	(435)
Income Tax Expense	(328)	(1,571)	-	-	-	(1,899)
Total Assets at December 31, 2021	6,607	44,063	2,909	875	-	54,454

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 3 – Financing Arrangements

During 2023 and 2022, the Company had a \$750,000 line of credit facility with its principal bank to be used primarily for working capital purposes. The line of credit facility contains various nonfinancial covenants and is secured by all of the Company's trade accounts receivables and inventories. The availability on the line of credit was \$750,000 as of December 31, 2023. Interest on the line of credit facility is based on the Wall Street Journal Prime Rate plus 1.00%. The outstanding borrowings were \$0 as of both December 31, 2023 and 2022.

SEDC currently maintains short-term working capital lines of credit at nine local banks.

Below is a detail of these lines of credit as of December 31, 2023 and 2022:

December 31, 2023			Line of Credit		Borrowings		Availability	
Bank Name	Currency	Rate	in 000 Pesos	in USD	in 000 Pesos	in USD	in 000 Pesos	in USD
Davienda	USD	7.37%	\$ 10,000,000	\$ 2,616,397	\$ 3,967,670	\$ 1,038,100	\$ 6,032,330	\$ 1,578,297
Bancoomeva	Local	TBD	5,000,000	1,308,198	-	-	5,000,000	1,308,198
Bancolombia	USD	7%	18,005,125	4,710,855	9,276,115	2,427,000	8,729,010	2,283,855
BBVA	USD	7.18%	10,000,000	2,616,397	7,521,503	1,967,924	2,478,497	648,473
Scotiabank	Local	TBD	15,000,000	3,924,595	-	-	15,000,000	3,924,595
Agrario	USD	6.67%	3,248,743	850,000	3,232,488	845,747	16,255	4,253
de Bogota	USD	7.17%	9,746,228	2,550,000	7,835,203	2,050,000	1,911,025	500,000
AV Villas	Local	TBD	5,500,000	1,439,018	-	-	5,500,000	1,439,018
de Occidente	USD	7.13%	9,000,000	2,354,757	8,173,968	2,138,634	826,032	216,123
			<u>\$ 85,500,096</u>	<u>\$ 22,370,217</u>	<u>\$ 40,006,947</u>	<u>\$ 10,467,405</u>	<u>\$ 45,493,149</u>	<u>\$ 11,902,812</u>

December 31, 2022			Line of Credit		Borrowings		Availability	
Bank Name	Currency	Rate	in 000 Pesos	in USD	in 000 Pesos	in USD	in 000 Pesos	in USD
Davienda	Local	TBD	\$ 6,000,000	\$ 1,247,349	\$ -	\$ -	\$ 6,000,000	\$ 1,247,349
Bancoomeva	Local	TBD	5,000,000	1,039,458	-	-	5,000,000	1,039,458
Bancolombia	Local	IBR+4.28%	30,000,000	6,236,747	18,838,674	3,916,401	11,161,326	2,320,346
BBVA	Local	11.54%	8,000,000	1,663,133	1,158,645	240,873	6,841,355	1,422,260
Scotiabank	Local	16.85%	10,000,000	2,078,916	10,000,000	2,078,916	-	-
de Bogota	Local	IBR+4.3%	9,000,000	1,871,024	1,049,603	218,204	7,950,397	1,652,820
AV Villas	Local	TBD	5,000,000	1,039,458	-	-	5,000,000	1,039,458
de Occidente	Local	IBR+1.5%	11,050,000	2,297,202	9,042,687	1,879,898	2,007,313	417,304
			<u>\$ 84,050,000</u>	<u>\$ 17,473,287</u>	<u>\$ 40,089,609</u>	<u>\$ 8,334,292</u>	<u>\$ 43,960,391</u>	<u>\$ 9,138,995</u>

SEDC also had an accounts receivables factoring credit agreement with one local bank, AV Villas, as of December 31, 2023 and 2022. Below are the details of the respective agreements.

December 31, 2023		AR Factoring Agreement		Borrowings		Availability	
Bank Name	Rate	in 000 Pesos	in USD	in 000 Pesos	in USD	in 000 Pesos	in USD
AV Villas	TBD	<u>\$ 5,000,000</u>	<u>\$ 1,308,198</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 5,000,000</u>	<u>\$ 1,308,198</u>

December 31, 2022		AR Factoring Agreement		Borrowings		Availability	
Bank Name	Rate	in 000 Pesos	in USD	in 000 Pesos	in USD	in 000 Pesos	in USD
AV Villas	TBD	<u>\$ 20,000,000</u>	<u>\$ 4,157,831</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 20,000,000</u>	<u>\$ 4,157,831</u>

Indicador Bancario de Referencia ("IBR") and Depósitos a Término Fijo ("DTF") are market reference rates in the Colombian financial market. These rates are published daily by the Banco de la República. The rates that are TBD have no current borrowing activity. The rates are established at time of borrowing.

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 3 – Financing Arrangements *(continued)*

In January 2021, Ohana entered into purchase agreements for two residential properties in Las Vegas, Nevada, one for a purchase price of \$900,000 and another for a purchase price of \$894,000, consisting of an initial down payment of \$150,000 and \$144,000, respectively, and a promissory note for each in the amount of \$750,000 each bearing an interest rate of 0.0%. For one of the properties, the promissory note was to be repaid in eight equal installments of \$93,750, with the first payment due on the first day of January 2022 and payments continuing the same day of each consecutive quarter, until October 1, 2023. The note was fully repaid as of October 1, 2023. For the second property, a promissory note is to be repaid in eight equal installments of \$93,750, with the first payment due on the first day of January 2023 and payments continuing the same day of each consecutive quarter, until October 1, 2024.

Future payments on these promissory notes are \$375,000 for the year ended December 31, 2024.

Note 4 – Uncompleted Contracts

Costs and estimated earnings and billings on uncompleted contracts as of December 31 were as follows:

(in Thousands)	<u>2023</u>	<u>2022</u>	<u>2021</u>
Costs and Estimated Earnings and Billings on Uncompleted Contracts	\$ 6,382	\$ 6,023	\$ 5,262
Billings To-Date	<u>(7,642)</u>	<u>(8,293)</u>	<u>(7,731)</u>
	<u>\$ (1,260)</u>	<u>\$ (2,270)</u>	<u>\$ (2,469)</u>

Uncompleted Contracts on Balance Sheet under the following captions:

Contract Assets	\$ 146	\$ 83	\$ 3
Contract Liabilities	<u>(1,406)</u>	<u>(2,353)</u>	<u>(2,472)</u>
	<u>\$ (1,260)</u>	<u>\$ (2,270)</u>	<u>\$ (2,469)</u>

Note 5 – Intangible Assets

Intangible assets as of December 31 were as follows:

(in Thousands)	<u>2023</u>		
	<u>Acquisition Expense</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>
Trade Name	\$ 537	\$ 367	\$ 170
Customer Relations	135	92	43
	<u>\$ 672</u>	<u>\$ 459</u>	<u>\$ 213</u>

(in Thousands)	<u>2022</u>		
	<u>Acquisition Expense</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>
Trade Name	\$ 537	\$ 313	\$ 224
Customer Relations	135	79	56
	<u>\$ 672</u>	<u>\$ 392</u>	<u>\$ 280</u>

Note 6 – Stock Options and Nonvested Stock

Stock Compensation

During the year ended December 31, 2023, 10,000 shares were granted to the Company's Chief Executive Officer and Executive Chairman as incentive compensation in his role as Chief Executive Officer of the Company. Stock-based compensation expense recognized during the year ended December 31, 2023, was \$90,000 for the stock grant. During the year ended December 31, 2022, an aggregate of 12,000 shares were granted to the Company's three directors. Stock-based compensation expense recognized during the year ended December 31, 2022, was \$71,880 for these director stock grants. All of the stock-based compensation expenses were a component of selling, general, and administrative expenses.

Note 7 - Employee Benefit Plans

The Company has a defined contribution Retirement Savings Plan (the Savings Plan) for its U.S. employees. Employees age 21 and above are eligible to participate in the Savings Plan. The Company matching contribution for the years ended December 31, 2023, 2022 and 2021 was \$7,129, \$12,150 and \$13,036, respectively. The Savings Plan also contains provisions for profit sharing contributions in the form of cash as determined annually by the Company's Board of Directors. There were no profit-sharing contributions for the years ended December 31, 2023, 2022 and 2021.

Note 8 – Chairman's Compensation and Directors' Fees Paid

For each of 2021, 2022 and 2023, Mr. Gad was paid \$150,000 in cash in four equal quarterly installments in advance of each quarter for his roles as chairman of the board and director. The other directors were paid \$36,000 in cash in four equal quarterly installments in advance of each quarter.

For 2024, Mr. Gad as chairman and director is expected to be paid the same fees as stated above for 2023. For 2024, the other directors are expected to be paid \$48,000 and \$40,000.

For the years ended 2021, 2022 and 2023, Mr. Gad received compensation for his role as President of SI Systems, LLC, a subsidiary of the Company of \$143,000, \$155,500 and \$156,000, respectively. For 2024, Mr. Gad is expected to receive \$156,000 in compensation for his role as President of SI Systems, LLC. Mr. Gad also receives a monthly insurance and benefit stipend from the Company, not to exceed \$2,100 per month.

On December 29, 2023, the Board approved a cash award of \$25,000 and 10,000 shares of the Company's common stock for Mr. Gad in connection with the incentive compensation plan currently in place for Mr. Gad as Chief Executive Officer of the Company for fiscal years 2020 through 2025, as a "stock price appreciation" component of the incentive compensation plan was achieved during fiscal year 2023. For the year ended December 31, 2022, the Board approved a cash award of \$84,300.

On December 29, 2023, the Board also approved the following grants of common stock to Colonel Jacobs and Mr. Weiser as director compensation: (i) equity grants to Mr. Weiser of 3,000 shares of common stock of the Company on January 1, 2024, 2,000 shares on June 30, 2024, and 2,000 shares on June 30, 2025, in each case subject to Mr. Weiser's continued service as a director of the Company through the date of the applicable grant; and (ii) equity grants to Colonel Jacobs of 1,500 shares of the Company's common stock on January 1, 2024, 1,000 shares on June 30, 2024, and 1,000 shares on June 30, 2025, in each case subject to Colonel Jacobs' continued service as a director of the Company through the date of the applicable grant.

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 9 - Income Taxes

The provision for income tax expense (benefit) as of December 31 consists of the following:

(In Thousands)	<u>2023</u>	<u>2022</u>	<u>2021</u>
Federal			
Current	\$ (50)	\$ 415	\$ 291
Deferred	<u>16</u>	<u>(60)</u>	<u>10</u>
	<u>\$ (34)</u>	<u>\$ 355</u>	<u>\$ 301</u>
State			
Current	\$ (10)	\$ 104	\$ 48
Deferred	<u>2</u>	<u>(12)</u>	<u>2</u>
	<u>\$ (8)</u>	<u>\$ 92</u>	<u>\$ 50</u>
Foreign			
Current	\$ 1,989	\$ 1,481	\$ 1,997
Deferred	<u>(773)</u>	<u>157</u>	<u>(449)</u>
	<u>\$ 1,216</u>	<u>\$ 1,638</u>	<u>\$ 1,548</u>
	<u>\$ 1,174</u>	<u>\$ 2,085</u>	<u>\$ 1,899</u>

The Company had federal net operating losses of approximately \$93,000 at December 31, 2023, with an indefinite carryforward period. The Company had state net operating losses of approximately \$1,532,000 at December 31, 2023, expiring at various times based on individual state limits.

The reconciliation between the U.S. federal statutory rate and the Company's effective income tax rate for the years ended December 31 are as follows:

(In Thousands)	<u>2023</u>	<u>2022</u>	<u>2021</u>
Computed tax expense at statutory rate of 21%	\$ 548	\$ 1,551	\$ 1,254
Increase (Reduction) in taxes resulting from:			
State Income Taxes, net of Federal Benefit	-	86	32
Permanent Differences	18	4	(11)
Valuation Differences	75	153	501
Miscellaneous Items	<u>533</u>	<u>291</u>	<u>123</u>
	<u>\$ 1,174</u>	<u>\$ 2,085</u>	<u>\$ 1,899</u>

Paragon Technologies, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

Note 9 - Income Taxes (continued)

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and liabilities at December 31 are presented below:

(In Thousands)	<u>2023</u>	<u>2022</u>	<u>2021</u>
Deferred Tax Assets			
Net Operating Loss Carry-Forward	\$ 111	\$ 121	\$ 111
Capital Loss Carry-Forward	19	-	-
Inventory Reserve	42	57	53
Accrued Warranty Costs	8	12	20
Unrealized Loss on Investments	210	154	307
Operating Lease Liabilities	90	130	149
Accruals for Other Expenses, not yet deductible for tax purposes	1,412	630	763
Machinery and Equipment, principally due to difference in depreciation	78	62	30
Total Gross Deferred Tax Assets	1,970	1,166	1,433
Less: Valuation Allowance	(229)	(154)	(307)
Deferred Tax Assets, net of Allowance	1,741	1,012	1,126
Deferred Tax Liabilities			
Change in Right of Use Asset	(89)	(130)	(151)
Prepaid Expenses	(22)	(7)	(15)
Total Gross Deferred Tax Liabilities	(111)	(137)	(166)
Net Deferred Tax Asset	\$ 1,630	\$ 875	\$ 960

Valuation allowances are provided to reduce the carrying amount of deferred tax assets when it is more-likely-than-not that some portion or all of the deferred tax assets will not be realized. When assessing the realizability of deferred tax assets, management considers whether it is more-likely-than-not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income in the appropriate taxing jurisdictions during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, taxable income in carryback years, and tax planning strategies in making this assessment. As of December 31, 2023, and 2022, based upon taxable income, a valuation allowance is only deemed appropriate on the unrealized loss on investments.

Undistributed earnings of the Company's foreign subsidiary were approximately \$16,077,000 as of December 31, 2023. Under existing laws, such earnings will not be subject to U.S. income tax when distributed and will not be subject to foreign withholding tax until distributed as dividends. Because the undistributed earnings are expected to be indefinitely reinvested overseas, deferred income taxes have not been provided thereon. If these amounts were not considered to be permanently reinvested, additional deferred tax of approximately \$2,572,000 would have been provided.

Note 10 - Contingencies

From time to time, the Company is involved in various claims and legal actions arising in the ordinary course of business. There were no material pending actions as of December 31, 2023.

Note 11 - Stock Repurchase Program

On May 14, 2015, the Company's Board of Directors approved a program to repurchase up to \$250,000 of its outstanding stock. There were no stock repurchases during the years ended December 31, 2023, 2022 and 2021.

Note 12 - Subsequent Events

Events and transactions for items that should potentially be recognized or disclosed in these consolidated financial statements occurring subsequent to the consolidated balance sheets date of December 31, 2023, have been evaluated through March 27, 2024, the date which these consolidated financial statements were available to be issued.

PARAGON TECHNOLOGIES, INC.

Annual Report

For the Year Ended December 31, 2023

10). Issuer Certification

Principal Executive Officer

I, **Hesham M. Gad**, certify that:

1. I have reviewed this Disclosure Statement for **Paragon Technologies, Inc.**;
2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

March 27, 2024

/s/Hesham M. Gad

Hesham M. Gad
Chief Executive Officer

Principal Financial Officer

I, **Janet M. Reaser**, certify that:

1. I have reviewed this Disclosure Statement for **Paragon Technologies, Inc.**;
2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

March 27, 2024

/s/Janet M. Reaser

Janet M. Reaser
Treasurer (Principal Financial Officer)