

December 15, 2015

To whom it may concern:

## Letter of Reference

It is with great pleasure that I share our business experience at the Ivy Lea Club with Len MacKenzie and his company, Mac & Co Environmental Solutions.

We were referred to Len and his group in 2014 and asked them to assist us with how to treat the periodic odours stemming from our kitchen grease trap tanks on the property. The system was designed by an engineering firm in Kingston who had been unable to resolve the issue and essentially denied any responsibility. We had spoken to several firms about this situation to no avail and were quite frustrated.

Numerous efforts were made by several different organizations to solve the issues we were experiencing.

Mac and Co. were professional in their approach and took the time to study the situation and recommend a simple low cost solution. Len MacKenzie is a very positive person with a "can do" attitude. Their perseverance and hard work earned our business. They solved the problem. Our entire staff has been very impressed with their work effort, transparency and honesty. You feel that this firm is really looking out for your best interests.

Len met with us on site several site visits and spent numerous hours thinking about how to solve the issue before making any recommendations. He and his firm are experts in the treatment of a wastewater management system and they proved it to us.

I have no hesitation whatsoever in recommending the services of Mac & Co Environmental Solutions

Please feel free to contact me directly in the event you require more information or have any particular questions.

Sincerely

Joseph M Pal

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