



# SALVINO

AGRI INDUSTRIAL MACHINERY INC.

"QUALITY AND EFFICIENCY, ABOVE ALL"

## C MPANY PROFILE 2022





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# ABOUT US



**SALVINO AGRI INDUSTRIAL MACHINERY INC. (SALVINO-AIMI)** is an industrial company that provides services on metal fabrication, repairs and maintenance of machines and equipment, and general machine works and manpower. The company has been rendering services as SALVINO-AIMI since 1977, capitalizing on its machines and the hands of well-trained workers.

It was founded by Engr. Filomeno J. Salvino and Mrs. Herminia Payabyab-Salvino, who then had about 30 employees. The management has been passed on to their children who maintained the corporation. Currently, the business has more than 30 different machines that can accommodate big projects such as conveyors, pumps, big containers, mixers, and now, supports 70 employees.

The company provides in shop and on-site services, 24-hours a day, 7-days a week. The company is very dynamic and explores its potential by expanding its services based on the identified need of the client. It is always ready to face challenges in the name of excellent service and high product quality.

The center of the company's business is its CUSTOMER whom it refers as PARTNER.





# HISTORICAL PERSPECTIVE

The company started to be known as Salvino Engineering and Machine Shop and was founded in 1952 by Engr. Filomeno J. Salvino, well known to many as "Meno" with whom he has seven children. Herminia - "Hermie" to most, supported her husband untiringly. Their teamwork as husband and wife and love for each other brought the idea of establishing an industrial business utilizing the unparalleled skills of Engr. Meno in metal fabrication with one second-hand machine to start this 60-year old industrial business.

The company since then has established its name in producing the highest quality of metal fabrication, repairs and other services. Companies like Unilever Philippines formerly known as Philippine Refining Company, San Miguel Corporation (Glass and Carton Plant), are some of the first companies served by then Salvino Engineering and Machine Shop.

Because of the company, more Filipino skilled workers were given the opportunity to work. They were trained under the meticulous hands of Engr. Salvino who always settled for the highest quality of work.

Agriculture was once a part of the company expansion, but priority was with the Industrial Sector of the company. That's when the name Salvino Agri- Industrial Machinery, Inc. (SAIMI) was born. Through the years of its existence, it has produced world-class machinists, welders, and workers that specialize in metal fabrication and welding jobs; repairs and maintenance of conveyors, pumps, and motors and other general and specialized machine shop works.

It upholds its reputation in producing the highest quality of products and services in all phases of contract machine works, delivering high-precision, accurate machining techniques with utmost durability that only trained Salvino worker can deliver.

The legacy of Engr. Meno lives on as the next generation of Salvino maintains the company's commitment to quality machining work. Improvement in the company processes, operations, sales engineering gave SALVINO Agri Industrial Machinery Inc. its momentum for growth.



## PRESIDENT'S MESSAGE

Greetings to you, our PARTNER!

I am honored to introduce to you our company "SALVINO AGRI-INDUSTRIAL MACHINERY, INC, a company where Quality and Efficiency is above all. Thank you for spending your time in hearing and looking at what we can offer. Our line of business offers the following services:

- a. Steel and Sheet metal fabrication (e.g. steel tanks, conveyors, pulleys, rollers, etc.)
- b. General machine shop works (e.g. gears, sprockets, shafts )
- c. Repair and installation of Industrial machineries and equipment's (e.g. pumps)
- d. Mechanical maintenance works and;
- e. Manpower services

Salvino Agri-Industrial Machinery,Inc.,has been in this line of business since 1952 as a single proprietor and became a corporation since 1977. We've been doing business with the most reputable corporations in our country, like: UNILEVER PHILIPPINES, INC( FOOD, HOME AND PERSONAL CARE) ., UNILEVER RFM ICE CREAM, INC., UNIVERSAL ROBINA CORPORATION(Grocery Division, Continental Milling Co., Flour Plant, Coffee Plant, Slaughter), San Miguel Yamamura Asia Corporation, UNITED LABORATORIES, INC., Zolberg Corporation, Zenith Mobility(DMCI), Pioneer Float Glass., to name a few.

With our vast experience, highly skilled personnel, experienced engineers and fully equipped shop facilities, we can assure to serve you with an efficient and economical quality service.

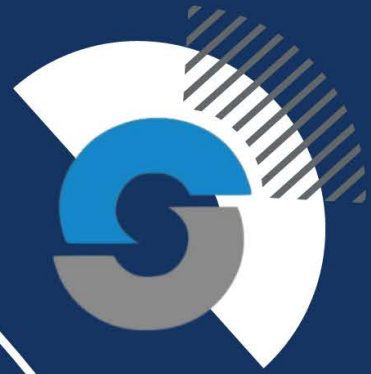
With this, we could be of great help to your maintenance needs and to the continued growth of your company. Please feel free to get in touch with us thru our sales engineers to facilitate whatever assistance we can extend.

We look forward to a mutually beneficial business relationship with you.

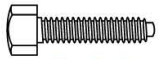


# OUR VISION

To be the leading Industrial company in the country by 2030 capitalizing on quality, efficiency, technology and sustainability through the most systematic and just management team, teamwork among People, and adherence to clear Processes and Utmost Profit



# OUR MISSION



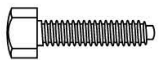
Salvino Agri-Industrial Machinery Inc. will be known as the industrial company with integrity and commitment to highest quality of service and efficiency reducing company and client's cost and increasing profitability thereby maximizing stakeholder's satisfaction.



An organization that impacts each member with respect and dignity, promotes continuing learning and professional development, promotes individual growth and satisfaction towards work longevity.



Focuses on product and service excellence through investment on process improvement and engineering using technology at its utmost advantage towards company expansion.



Social responsibility is an important aspect of the company's expansion establishing a sense of belongingness to the community and giving back through development of community projects that will benefit the entire community be it the environment, people and/or the system.



## OUR 4 PILLARS CORE VALUES

1. Productivity and Work Excellence
2. Loyalty
3. Teamwork
4. Professionalism

*SALVINO! Your Best PARTNER in Business!*



## OUR CHAIN OF SUCCESS

SALVINO has a set of engineers and technicians that are well qualified and WELL EXPERIENCED in all aspects of engineering design and solutions deployment. Engineers have been in the business for a minimum of 15 years dealing with all aspects of project deployment from conceptualization to implementation and commissioning and this guarantees good quality and proven service for all customers.

**SALVINO is SERVICE-ORIENTED.**

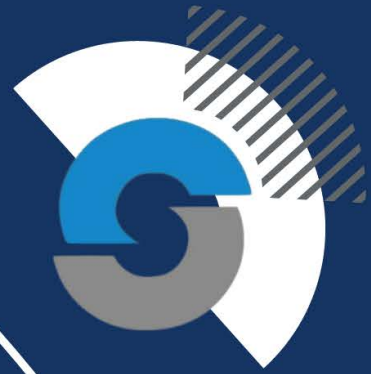
**SALVINO fosters CONTINUITY OF CARE.**

**SALVINO is an EXPERT IN THE FIELD.**

**SALVINO DWELLS ON QUALITY.**

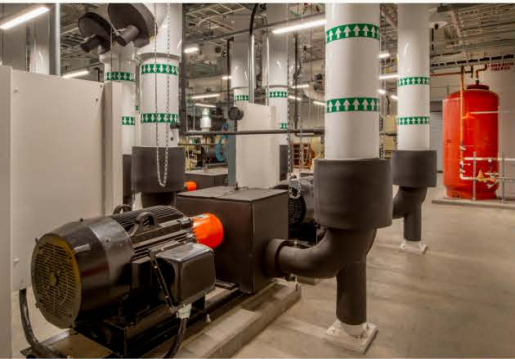
**All of these characteristics make us a  
CUSTOMER-CENTERED COMPANY.**

**Rest Assured. YOU ARE in good hands.**





# OUR SERVICES



**General Machine Shop works**



**Metal Fabrication**  
Machining, Cutting  
Welding Jobs



**Repairs and Maintenance, 24-7 Manpower Services**



## OUR CAPABILITIES

1. GENERAL MACHINE SHOP WORKS.
2. METAL FABRICATION AND WELDING JOBS: Design and Construction of steel structures as per drawing or requirement.
3. HYDRAULICS AND PNEUMATICS WORKS: Design and Manufacture of Cylinders and Pistons including the maintenance thereof.
4. PLANT AND MACHINERY MAINTENANCE AND GENERAL ENGINEERING WORKS
5. HAULING AND TRUCKING
6. PROFESSIONAL SUPPORT SERVICES





# OUR BUSINESS UNITS



## **Assessment , Diagnosis, Treatment of Manufacturing Machine Lines, and Plants**

The unit that is the main focus of our company since it was founded. We offer customized repair and fabrication of Machine spare parts to Machine Overhauling and Modification.



## **Assessment, Diagnosis, Treatment of Agricultural Machines, Lines and Plants**

Machines, which are utilized for agriculture, can be built and made functional in our shop. Conceptualization from the client can be integrated with our professional expert engineering input from our experienced engineer. This is a budding unit that we are strengthening on a step-by-step process.



## **Customized Metal Fabrication, Design and Manufacture, Metal Furniture and Fixtures.**

We accept metal works that is used for homes, kitchen, appliances improvement, furniture and fixtures for bars, restaurants, hotels and buildings.



## **Hauling and Trucking Services**

We render transfer services within NCR or elsewhere in Luzon.



## **Trading**

With our prompt and strong procurement department. The engineering needs of our client are served with promptness and perseverance so the buying requirement of our client is addressed.



## **Manpower Services and Internship Program**

We provide machinist, mechanic, welders, and professional drivers on-site. We provide training for ME students and student Machinist under internship program.



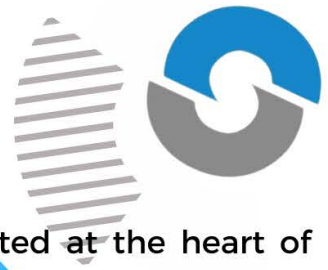
## **Basic Civil Works and Carpentry (Metal Structure component Installation)**

This is a new unit we have established and continuously improving so we can serve our client holistically that is from fabrication of the metal product to its installation. We accept wood works that requires metal parts installation or a component that needs to be integrated in the end product such as building of waiting sheds.

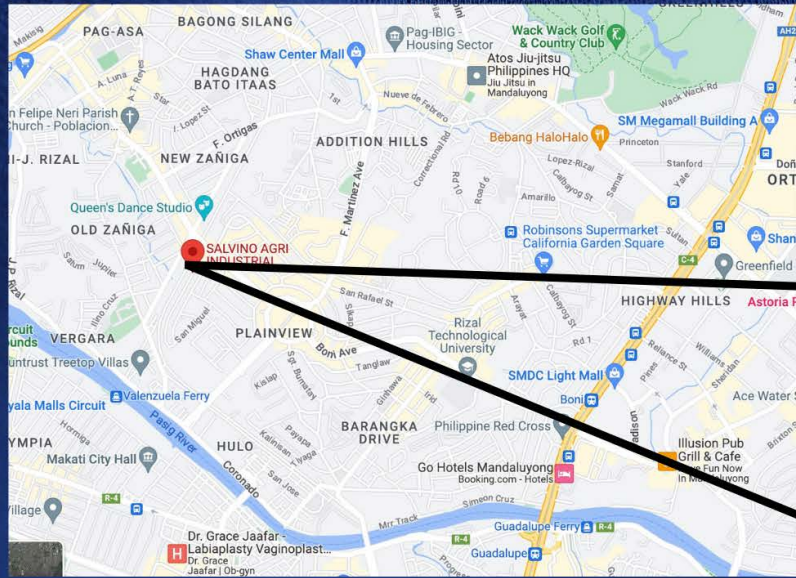




# OUR WORKSHOP



## Map



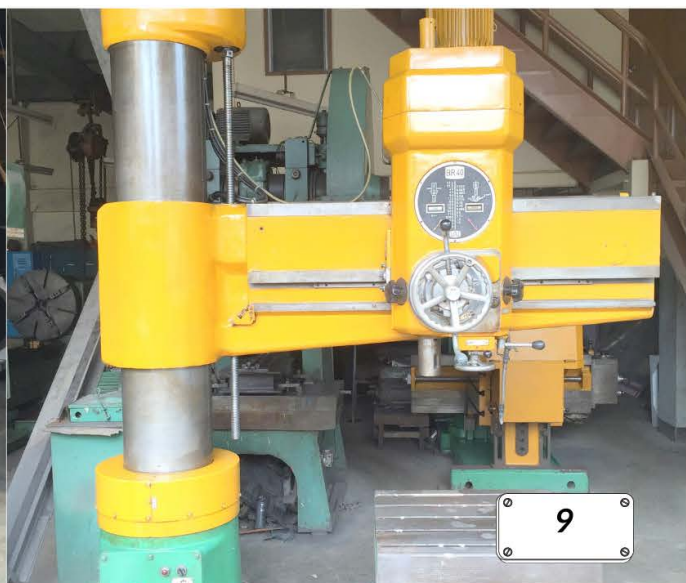
Our workshop is located at the heart of Metro Manila, in Mandaluyong City. It is a 1,000 square meter land area divided in two Bays with the company office and central supply situated in between. We maintain the highest standard in workshop cleanliness and safety at all times.



**Bay 1.** Consists of 30 manual time-tested machines. This is the are where Machining, Milling, cutting, lifting and manual precision is done.



**Bay 2.** Consists of heavy duty, over-sized manual time-tested machines. This is the are where cutting and welding, some machining are done. This is also the receiving area for Job orders.





# OUR SECTORS AND TEAM



## Executive Board of Directors



**Dr. Roberto P. Salvino MD, FACP, FPSMID**  
President and Chief Executive Officer



**Dr. Annabella S. Tabernero MD, FPPS**  
Chairman of the Board  
Chief Finance Officer



**Dr. Manuel R. Velasco, Jr. RN, MD, FPCP**  
Corporate Secretary  
Chief Compliance Officer



**Jed Philippe Salvino Tabernero**  
Chief Data Officer  
Associate Chief Finance Officer



## Sector Managers



**AOS**

**TOES**

**SPES**

**PC SIS**



**MIRIAM G. BELIR**  
ADMINISTRATIVE  
OFFICE SECTOR  
MANAGER



**ENGR. EDGARD  
S. SAMONTAN**  
TECHNICAL  
OPERATIONS  
ENGINEERING SECTOR  
MANAGER



**ENGR. NOEL S.  
HUGO**  
SALES AND PROJECT  
ENGINEERING SECTOR  
MANAGER



**GENER C.  
CALATA**  
PROCUREMENT,  
CENTRAL SUPPLY AND  
INVENTORY SECTOR  
MANAGER



# OUR STRONG SAFETY, HEALTH AND ENVIRONMENT TEAM



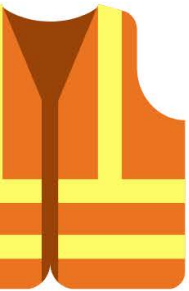
**IVAN JACOV T NAPINAS BSN, EMT**

Associate Manager, SHE Head  
Technical Operations  
Engineering Sector(TOES)  
Executive Office



**Jan Michael Enriquez**

SHE Supervisor  
Technical Operations  
Engineering Sector(TOES)



We ensure that all sites of assignments are manned by trained employees on the basics of Safety practices on site and in the workshop.

We have 6-man Safety Committee, an nurse and doctor in the team. Our safety officers are experts on BOSH, COSH and First Aid.

We have committed and hardworking rounding safety officers who ensures all employees are compliant to safe practices at all times.

## SAFETY, HEALTH, ENVIRONMENT MANUAL



Policy and Procedures  
2023 version 3.0





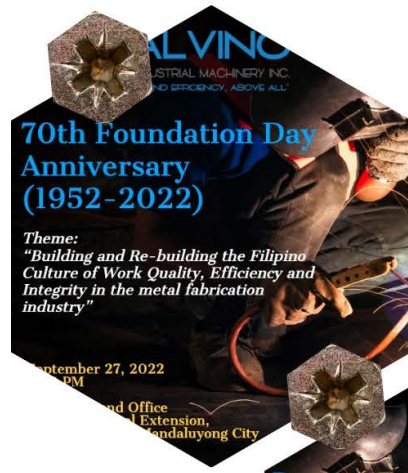
# 70-YEARS OF TRUST AND PARTNERSHIP

We value and harness relationship with our partners.

We give our 100% support in every production need by giving our 100% best in rendering the plants' maintenance work with excellence.

We take care and protect our client's trade secrets by focusing on rendering high quality services.

We will continue to uphold Quality and Efficient Filipino Metal Fabrication Workmanship.



More and More Production Companies TRUST SALVINO!





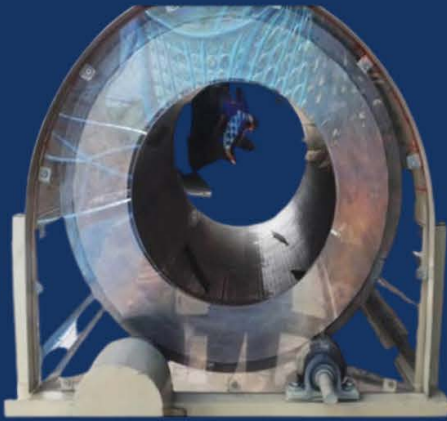
# PROJECT EXHIBIT



We utilize the power **science** of mechanical engineering to understand the metal fabrication requirement customized to each machine and production lines. We focus on details to deliver.



## DRUM SIEVE



## ANTENNA BRACKET



## PLATFORMS



## SCREW CONVEYOR



## SS TANKS





# PROJECT EXHIBIT

## Customized Works



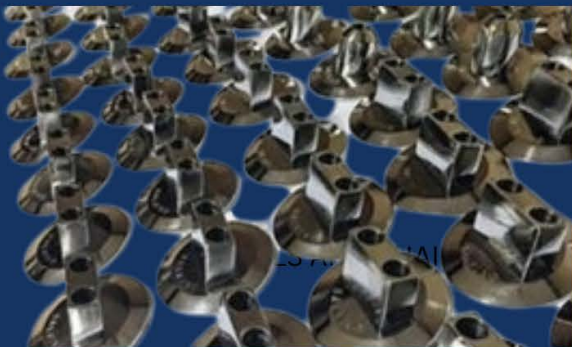
SS Heavy Duty CLOTHES RACK, COUNTER TOPS and HANGERS



TABLES AND CHAIRS, BIKE RACKS, KNIVES,



SS TROPHIES, PEN HOLDER, MEDALS





# SALVINO 70

AGRI INDUSTRIAL MACHINERY INC.

"QUALITY AND EFFICIENCY, ABOVE ALL"

**24-7 EMERGENCY PLANT SERVICING  
CALL US ANYTIME.  
MAKE US YOUR PARTNER.**

## FIND AND CONTACT US



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salvino\_saimi



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