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MedDrive LLC

Business Proposal

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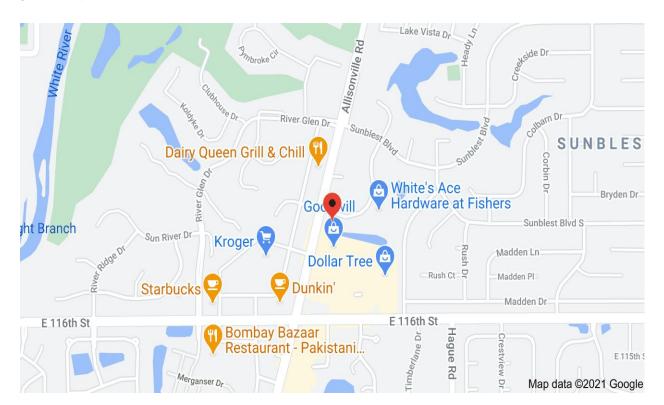
# **MED DRIVE**



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# **MED DRIVE**

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#### **Cover Letter**

Dear Individual/Company,

I am pleased to submit this proposal to you for your medical and non-medical item delivery, offered with a structure of professional on time delivery and safety rate. MedDrive LLC is a well-structured and a committed company that is focused on providing both health organizations and individuals with the best delivery service that they deserve through quality and well managed item delivery structure. Our ability to provide you with the best delivery services is without compares. MedDrive LLC has the best driving crew and the necessary logistics strategies to ensure all your items are well handled. We look forward to making sure that we provide you with the right delivery services in the transportation sector where we operate. This service will turn up as a huge help in all aspect of your daily operations. We will set up a service structure in such manner that is acceptable by you and anyone interested in our services.

First, we understand the dynamics of the diverse need for a more safe and well packaged means of transporting medical and non-medical supplies even in this pandemic, the demand has shown a constant increase over a year now and these has compelled us to shape our focus to these problems, which is why MedDrive LLC has set up its services to cover this modulation in order to complement other personnel and companies offering the health related services. We are not afraid to think outside the box and find solutions customized for these demands. After several ideological evaluation and planning, we have been able to overcome many obstacles while developing an incredible expertise for these services. Our experience provides us a solid understanding of your environment and needs.

By allowing MedDrive LLC to handle your medical and non-medical delivery services through the latest and updated package delivery measures, we can assure you that we are dedicated to deliver this project on time, on budget while maintaining the highest quality and premium operating structure.

Haven duly understood the need for a quick approach to these requirements, we are confident that our proposed idea will effectively address this goal.

We look forward to working with you!

## **Executive Summary**

#### **Our Services**

MedDrive LLC is a unique delivery service company that is focused on the transportation of both medical and non-medical supplies to their various designation. We also offer personalized delivery services to patients who are receiving treatment from home. We offer community pharmacies with secure medication delivery services and also to patients in their homes, especially for older or more vulnerable patients. As many pharmacies and other health organization have reported significant increases in requests for these services from patients and their families, MedDrive LLC felt that this was an important focus area for improvement across the sector, and have developed a detailed structure featuring our insights into what makes medication delivery services as safe as possible. A key factor of our services will do not handle with levity is individual's wellbeing and satisfaction. We will ensure that the highest quality of delivery services are maintained at all time to meet and surpass individual/organization expectations. We will ensure that every needs and requests are duly and properly understood to enable us understand the best angle to come in and offer our delivery services. Are you in need of direct and efficient delivery services? Looking to send an urgent package, or need full-time delivery processes? Whatever the situation, trust MedDrive LLC to deliver



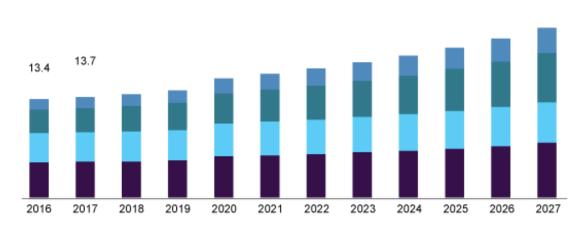
the specific skills and expertise you need for long-term success in your healthcare organization and dealings.

#### MedDrive LLC Mission

MedDrive LLC strives to promote health and overall wellbeing. MedDrive optimizes delivering medication and other scalable medical products and equipment to our clients as requested. MedDrive aims to establish a positive rapport with affinity outcomes to build long lasting relationships with clients. MedDrive follows efficient base principles, and we affirm that all of our services and deliveries are held with the highest standards of professionalism and quality standards of care.

## **Delivery Industry**

The global medical supply delivery service market size was valued at USD 54.8 billion in 2019 and is expected to grow at a compound annual growth rate (CAGR) of 6.5% from 2020 to 2027. The growing need for quick transportation and delivery of drugs and medical supplies at the time of



The U.S. medical supply delivery service market size, by application, 2016 - 2027 (USD Billion)

Medical Supplies Drugs Supplies Emergency Services Lab Specimens & Reports emergencies are the key factors driving the growth of the market. Furthermore, increasing focus on improving the healthcare system and reducing supply chain costs are some other factors increasing the demand for delivery services. Expansion of healthcare logistics and increasing demand for faster and cost-effective delivery of samples and specimens for testing purposes is promoting the growth

of the market. Pharmaceutical and medical device companies are using third-party delivery services to transport their products to reduce their supply chain costs.

The adoption of medical drones is providing opportunities to improving healthcare services, especially in remote and underserved environments by enabling just-in-time delivery services, reducing costs for routine prescription care, and decreasing turnaround times for lab testing. Many companies are developing medical drones to provide better patient care at remote locations and emergency cases. This is anticipated to improve medical care capabilities at the time of emergencies. For instance, TU Delft has developed an ambulance drone installed with lifesaving equipment. This drone will be helpful at the time of situations such as heart failure, traumas, and respiratory issues. Furthermore, the use of medical drones is significantly increasing in the pharmaceutical sector, owing to the ability to deliver drugs in remote locations at a relatively faster pace. These drones help in transporting drugs during severe circumstances such as disasters or medical emergencies. Many countries have used drone services in the COVID-19 pandemic to deliver drugs and devices in containment zones across the world.

On the other hand, the market for medical supplies delivery services is affected by the lack of proper infrastructure. Many emerging countries lack the infrastructure and logistics necessary for the efficient transportation of medical devices and pharmaceutical products through drones and courier-based services. Healthcare logistics requires heavy investments and developing countries lack such investments. This has negatively impacted the market since the major challenge for healthcare logistics companies is to maintain the integrity of the drugs and devices throughout the transportation, which is difficult with improper infrastructure.

# The opportunity

MedDrive LLC will make available the following opportunities to you;

- Specifically designed delivery services
- Fast logistic process
- Affordable cost
- Professional drivers

# **Guiding Principles**

Principles that guide our company includes;

- Customer service.
- Passion.
- Respect for the individual.
- Integrity.
- Pursue growth and learning.
- Collaboration.
- Leadership.
- Empower individuals.
- Creative.
- Open-Minded.

# **Swot Analysis**

### Strength

- On time delivery services
- Effective service methodology
- Well designed and structured transportation services

#### Weakness

- Building a delivery service company in an industry surrounded by other competitors
- Increasing number of Covid19 cases
- Low and inadequate federal/local grants

#### **Opportunity**

- Opportunity to compliment other healthcare sectors
- Opportunity to enjoy a more personalized delivery services

## **Threats**

- Low economic improvement
- Covid19 Pandemic
- Lack of competent driver

#### Conclusion

MedDrive LLC strives to promote health and overall wellbeing. MedDrive optimizes delivering medication and other scalable medical products and equipment to our clients as requested.

MedDrive aims to establish a positive rapport with affinity outcomes to build long lasting relationships with clients. MedDrive follows efficient base principles, and we affirm that all of our services and deliveries are held with the highest standards of professionalism and quality standards of care. This is why our staff are ones who only identify with our aims, goals, objectives and mission and also know what it takes to take our staffing services from where it is at present to where it is intended to and should be in the future. We also have the expertise required to work in this industry and bring in a standard that is envied by our competitors.