

Cost Reduction Realization

1. Pre Discovery



Initial engagement, identification of challenges, spend and value in contract. Alignment on parameters and approach, agreement on fee structure. Alignment on strategic fit

2. Discovery



Deeper review of procurement spend. Categorization of opportunities.

- 1. Commercial
 - Negotiation
 - Contracts
- 2. Structural
 - Transfers
 - Sub-contract
- 3. Technical
 - MOM
 - Design

3. Solution Development and Implementation



Approval of recommended approach. Resources secured as required and program launched

4. Cost Reduction Achievement



Delivery of cost reduction achievement milestone and continuation of services.

Pre Discovery – no fee engagement

