

DRAFT



CELINA, CITY OF

Celina Police & Fire

08/07/2019

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08/07/2019

CELINA, CITY OF
P O BOX 297
CELINA, OH 45822

RE: Motorola Quote for Celina Police & Fire
Dear Police Chief Fire Chief,

Motorola Solutions, Inc. is pleased to present CELINA, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide CELINA, CITY OF with the best products and services available in the communications industry. Please direct any questions to KEVIN WAJERT at KEVIN.WAJERT@PANDRCOMMUNICATIONS.COM.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

KEVIN WAJERT
Account Manager

Motorola Solutions Manufacturer's Representative

Billing Address:
 CELINA, CITY OF
 P O BOX 297
 CELINA, OH 45822
 US

Quote Date:08/07/2019
 Expiration Date:11/05/2019
 Quote Created By:
 KEVIN WAJERT
 Account Manager
 KEVIN.WAJERT@
 PANDRCOMMUNICATIONS.COM

Customer:
 CELINA, CITY OF
 Police Chief Fire Chief
 twale.celinapd@bright.net
 419-586-2127

Contract: 21336 - OHIO, STATE OF

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6000 Series	APX6000 XE				
1	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	20	\$3,026.00	\$1,988.08	\$39,761.60
1a	QA01767AT	ADD: P25 LINK LAYER AUTHENTICATION	20	\$100.00	\$65.70	\$1,314.00
1b	Q361AR	ADD: P25 9600 BAUD TRUNKING	20	\$300.00	\$197.10	\$3,942.00
1c	QA02006AA	ENH: APX6000XE RUGGED RADIO	20	\$800.00	\$525.60	\$10,512.00
1d	Q58AL	ADD: 3Y ESSENTIAL SERVICE	20	\$110.00	\$110.00	\$2,200.00
1e	QA09000AA	ADD: DIGITAL TONE SIGNALING	20	\$150.00	\$98.55	\$1,971.00
1f	H38BT	ADD: SMARTZONE OPERATION	20	\$1,200.00	\$788.40	\$15,768.00
1g	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	20	\$515.00	\$338.36	\$6,767.20
2	LSV00Q00202A	DEVICE PROGRAMING	20	\$113.00	\$113.00	\$2,260.00
3	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	20	\$165.00	\$111.38	\$2,227.60



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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
4	PMMN4106BBLK	APX XE500 REMOTE SPEAKER MIC, BLACK, WITH CHANNEL KNOB	20	\$616.00	\$415.80	\$8,316.00
	APX™ 6000 Series	APX6000				
5	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	20	\$3,026.00	\$1,988.08	\$39,761.60
5a	H869BZ	ENH: MULTIKEY	20	\$330.00	\$216.81	\$4,336.20
5b	QA01767AT	ADD: P25 LINK LAYER AUTHENTICATION	20	\$100.00	\$65.70	\$1,314.00
5c	QA01833AH	ADD: EXTREME 1-SIDED NOISE REDUCTION	20	\$25.00	\$16.43	\$328.60
5d	Q361AR	ADD: P25 9600 BAUD TRUNKING	20	\$300.00	\$197.10	\$3,942.00
5e	Q58AL	ADD: 3Y ESSENTIAL SERVICE	20	\$110.00	\$110.00	\$2,200.00
5f	H38BT	ADD: SMARTZONE OPERATION	20	\$1,200.00	\$788.40	\$15,768.00
5g	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	20	\$515.00	\$338.36	\$6,767.20
5h	Q629AK	ENH: AES ENCRYPTION	20	\$475.00	\$312.08	\$6,241.60
6	LSV00Q00202A	DEVICE PROGRAMING	20	\$113.00	\$113.00	\$2,260.00
7	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	20	\$165.00	\$111.38	\$2,227.60
8	PMMN4069A	MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	20	\$133.00	\$89.78	\$1,795.60
9	M22URS9PW1AN	APX4500 7/800 MHZ	2	\$1,564.00	\$1,027.55	\$2,055.10
9a	G24AX	ENH: 3 YEAR ESSENTIAL SVC	2	\$131.00	\$131.00	\$262.00
9b	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	2	\$0.00	\$0.00	\$0.00
9c	QA02756AD	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM	2	\$1,570.00	\$1,031.49	\$2,062.98



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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
9d	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	2	\$60.00	\$39.42	\$78.84
9e	G843AH	ADD: AES ENCRYPTION	2	\$475.00	\$312.08	\$624.16
9f	W969BM	ADD: MULTIKEY	2	\$330.00	\$216.81	\$433.62
9g	GA00804AA	ADD: APX O2 CH (GREY)	2	\$492.00	\$323.24	\$646.48
9h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	2	\$0.00	\$0.00	\$0.00
9i	W22BA	ADD: STD PALM MICROPHONE APX	2	\$72.00	\$47.30	\$94.60
9j	GA01767AK	ADD: APX MOBILE RADIO AUTHENTICATION	2	\$100.00	\$65.70	\$131.40
9k	G174AF	ADD: ANT 3DB LOW-PROFILE 762-870	2	\$43.00	\$28.25	\$56.50
9l	G66AW	ADD: DASH MOUNT O2 CH WWM	2	\$125.00	\$82.13	\$164.26
10	LSV00Q00202A	DEVICE PROGRAMING	2	\$113.00	\$113.00	\$226.00
11	LSV00Q00203A	DEVICE INSTALLATION	2	\$369.23	\$369.23	\$738.46
12	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	3	\$4,770.00	\$3,133.89	\$9,401.67
12a	G90AC	ADD: NO MICROPHONE NEEDED APX	3	\$0.00	\$0.00	\$0.00
12b	G51AT	ENH:SMARTZONE	3	\$1,500.00	\$985.50	\$2,956.50
12c	G142AD	ADD: NO SPEAKER APX	3	\$0.00	\$0.00	\$0.00
12d	G78AT	ENH: 3 YEAR ESSENTIAL SVC	3	\$168.00	\$168.00	\$504.00
12e	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	3	\$0.00	\$0.00	\$0.00
12f	G89AC	ADD: NO RF ANTENNA NEEDED	3	\$0.00	\$0.00	\$0.00
12g	G442AJ	ADD: APX O5 CONTROL HEAD	3	\$432.00	\$283.82	\$851.46
12h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	3	\$0.00	\$0.00	\$0.00



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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
12i	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	3	\$0.00	\$0.00	\$0.00
12j	G806BL	ENH: ASTRO DIGITAL CAI OP APX	3	\$515.00	\$338.36	\$1,015.08
12k	GA01767AG	ADD: RADIO AUTHENTICATION	3	\$100.00	\$65.70	\$197.10
12l	G361AH	ENH: P25 TRUNKING SOFTWARE APX	3	\$300.00	\$197.10	\$591.30
12m	G67DF	ADD: REMOTE MOUNT 05 MP	3	\$297.00	\$195.13	\$585.39
12n	G618AC	ADD: REMOTE MOUNT CABLE 10 FT APX	3	\$10.00	\$6.57	\$19.71
13	LSV00Q00202A	DEVICE PROGRAMING	3	\$113.00	\$113.00	\$339.00
14	HKN6187B	CABLE, CH POWER AND SPEAKER	3	\$36.30	\$24.50	\$73.50
15	HPN4007D	POWER SUPPLY 14V 15A UNI 110/240 VAC	3	\$296.00	\$199.80	\$599.40
16	M22URS9PW1AN	APX4500 7/800 MHZ	1	\$1,564.00	\$1,027.55	\$1,027.55
16a	G91AE	ADD: CNTRL STATION PWR SUPPLY APEX	1	\$269.00	\$176.73	\$176.73
16b	G24AX	ENH: 3 YEAR ESSENTIAL SVC	1	\$131.00	\$131.00	\$131.00
16c	W665BJ	ADD: BASE STATION APEXWWM	1	\$70.00	\$45.99	\$45.99
16d	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	1	\$0.00	\$0.00	\$0.00
16e	G142AD	ADD: NO SPEAKER APX	1	\$0.00	\$0.00	\$0.00
16f	QA02756AD	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM	1	\$1,570.00	\$1,031.49	\$1,031.49
16g	GA00804AA	ADD: APX O2 CH (GREY)	1	\$492.00	\$323.24	\$323.24
16h	G89AC	ADD: NO RF ANTENNA NEEDED	1	\$0.00	\$0.00	\$0.00
16i	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	\$0.00



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Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
16j	GA01767AK	ADD: APX MOBILE RADIO AUTHENTICATION	1	\$100.00	\$65.70	\$65.70
16k	W382AM	ADD: CONTROL STATION DESK GCAI MIC	1	\$169.00	\$111.03	\$111.03
16l	G66AW	ADD: DASH MOUNT O2 CH WWM	1	\$125.00	\$82.13	\$82.13
17	LSV00Q00202A	DEVICE PROGRAMING	1	\$113.00	\$113.00	\$113.00
18	L3499B	MIP5000 VOIP DISPATCH SW 12 CHANNEL	1	\$10,500.00	\$7,087.50	\$7,087.50
19	L3484AC	MIP5000 VOIP DIGITAL GATEWAY	1	\$798.00	\$538.65	\$538.65
20	DSTG221B	TECH GLOBAL EVOLUTION SERIES 22INCH NON TOUCH	1	\$2,540.00	\$2,057.40	\$2,057.40

Grand Total
\$219,481.72(USD)


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Purchase Order Checklist	
Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)	
PO Number/ Contract Number	
PO Date	
Vendor = Motorola Solutions, Inc.	
Payment (Billing) Terms/ State Contract Number	
Bill-To Name on PO must be equal to the Legal Bill-To Name	
Bill-To Address	
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)	
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)	
PO Amount must be equal to or greater than Order Total	
Non-Editable Format (Word/ Excel templates cannot be accepted)	
Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept	
Ship To Contact Name & Phone #	
Tax Exemption Status	
Signatures (As required)	