



LAKE MICHIGAN SALES

Relationships Matter • People Make the Difference

Manufacturer's Representative

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Greenwood, IN 46142
o: (888)308-7574 f: 847-307-8975
www.lakemichigansales.com
sales@lakemichigansales.com

Product Lines Indiana



Arieltech
arieltech.ca
Filters, fans, heaters,
thermoelectric cooling units,
thermostats, & humidistats



Radix
www.radix-wire.com
High temperature wire and
cable, including DuraLife FPL UL
2-hour rated fire alarm cable00.



EiKO
www.eiko.com
Intelligent fixtures and wireless
controls, value-engineered LED
fixtures and lamps, as well as
traditional lighting.



Shat-r-Shield
www.shatrshield.com
Specialized lighting products for
food, cosmetic, pharmaceutical
and their related industries.



Enerlites - enerlites.com
Leading manufacturer of
innovative sensors, USB charging
receptacles, lighting controls,
and wiring devices.



Stelpro
www.stelpro.com
Electric heating, heating cables,
ventilation (HVAC), and electronic
controls.



EXM - www.exmweb.com
Electrical/NEMA enclosures
and modular cabinets



Tactik Lighting
www.tactiklighting.com
Made specialty fixtures including
military-grade and high
temperature applications.



Inverter Systems, Inc.
www.invertersystemsinc.com
ISI provides a full line of UL
924 Listed inverters or central
power systems, exit signs and
battery back-up emergency
lights.



TE Connectivity
www.te.com/energy
Low & Medium Voltage Raychem
cable accessories.



LIRON LIGHTING
www.lironlighting.com
Manufacturer of well
engineered and affordable
LED lighting products.



Wire Point
wirepointsupply.com
High-quality electrical solutions,
from wires, cables, connectors,
and more.



Magnitude Lighting
www.magnitudeinc.com
Advanced LED drivers and
transformers.



Xtralight
www.xtralight.com
Design, build, and deliver
ultra-efficient lighting
solutions that are in the best
interest of our customers.

Product Lines Indiana Continued



Alphalite
www.alphalite.com
 Application-optimized, value-added lighting solutions.

Product Line Terms Indiana

<u>Product Line</u>	<u>Freight Terms</u>	<u>Payment Terms</u>	<u>Minimum Billing</u>
Alphalite	Prepaid & Allowed - \$2,000	Net 30	n/a
Aerieltech	Prepaid & Allowed - \$2,500	2% 10 – Net 30	n/a
EiKO	Prepaid & Allowed - \$1,000 Lamps Only, \$1,500 Fixtures & Lamps	Net 30	\$250 or \$25 SOC
Enerlites	Prepaid & Allowed - \$1,500	2% 10 - Net 30	\$150
EXM	Prepaid & Allowed – consult LMS	Net 30	\$175
Inverter Systems	Prepaid & Allowed - \$2,500	Net 30	n/a
Liron Lighting	Prepaid & Allowed - \$1,000	Net 30	n/a
Magnitude Lighting	Prepaid & Allowed - \$1,200	Net 30	\$250
Radix	Prepaid & Added to invoice unless otherwise stated	Net 30	\$500
Shat-R-Shield	Prepaid & Allowed - \$3,000 Lamps, (Ironclad Mega High Bay) \$5,000 net	Net 30	\$150 or \$25 charge
Stelpro	Prepaid & Allowed - \$1,500	2% 10 - Net 30	n/a
Tactik Lighting	Prepaid & Allowed - \$4,000	Net 15	n/a
TE Connectivity	Prepaid & Allowed - \$1,000	Net 30	\$1,000 or \$40 charge
Wire Point	Prepaid & Allowed - \$20,000 or \$5,000 if only Aluminum	Net 30	Consult LMS
Xtralight	Prepaid & Allowed - \$5,000	Net 30	n/a

Contact Info

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