

The logo features the word "DÖT" in a large, white, serif font. The letter "O" is stylized with a small dot above it. Below "DÖT" is the word "CONSULTING" in a smaller, white, sans-serif font. The background is a dark blue gradient with several large, overlapping, semi-transparent circles in various shades of blue, creating a layered, abstract effect.

DÖT

CONSULTING



I. THE FIRM

DOT CONSULTING is born through the partnership of highly skilled individuals and experts on their fields.

At **DOT CONSULTING**, we understand the new role that legal counselors and business advisors have to play to fulfill the needs of its clients on an evolving world.

With combined experience of more than thirty years, our teams of professionals are focused towards providing a personal service with in-depth knowledge on each area of practice we offer.

With a wide options of alliances build in more than 20 years, we are able to offer our clients a complete set of legal and business solutions.

Today, we are able to state that we do not only offer services but long-lasting ties with our clients and deliver the results that our clients expect to obtain.

A close-up photograph of a person's hand holding a pen and writing on a document. The person is wearing a dark suit jacket and a patterned tie. The background is blurred, showing another person's arm. The overall image has a dark, moody blue tint.

an ally worth having

DÖT
CONSULTING



2. CAPABILITIES

Commercial

We help you develop the right business model, navigate complex regulation, manage risks, and address challenges your business faces every day.

Contracting

We handle all kind of complex contracts every day. We have the experience to work with major industries by knowing their business, customers, and suppliers.

Copyright

It is essential to be aware of your rights, either as licensor or licensee. Our partners are well-positioned to advise you on all aspects of copyright law.



Food Law

Our associates have participated in the development and implementation of nearly every legislative and regulatory initiative affecting the food industry in the last 15 years.

This means we have the necessary relationships and understanding of processes at the COFEPRIS (Mexican FDA) to guide you.

We advise the Mexican's top food and beverage producers, manufacturers and retailers, as well as start-ups, trade associations, and nonprofits. As we counsel a wide array of organizations and companies, we understand the issues and legal concerns facing this industry.

Gaming Law

We help our clients to overcome regulatory and administrative challenges and advise on market entry strategies and regulatory requirements in the gaming industry world-wide.



Health Law

We are uniquely positioned to serve providers and suppliers of health care services and products and other players in the health care sector. We work with them as regulatory lawyers, and also as their strategic advisers, lobbyists, litigators, and dealmakers.

We also collaborate across our firm to provide seamless cross-border regulatory counseling and representation in the United States, the European Union, Asia and Latin America.

Immigration

Laws, regulations, and guidance related to immigration are complex and always changing.

Licensing

Along with our IP area, we provide expert advice to our clients regarding licensing matters. We counsel, negotiate, draft and close all license related matters for all type of industries.



Litigation Service

Litigation is complex and demanding. It calls for experience, decisive judgment and steady nerve. Through our teams of associates, we provide litigation services in the areas of civil, business, administrative and criminal law.

Mediation

We advise and counsel our clients as to the different alternatives to solve their conflicts. With proven expertise, our experts handle all kind of negotiations to ensure that our clients obtain the best results. We counsel our clients starting at the preparation of the strategies, drafting the agreements to closing the negotiations.

Medical Device

We understand how to do things in a way to expedite the COFEPRIS approval process and design programs to successfully launch products and ensure continuing compliance.



Other services

Assuming full responsibility with our client's entrusted affairs, we have embraced strategic alliances with other highly respected and skilled professionals thus some services are rendered by associated firms, not only in other areas of the law but also by other professionals rendering specialized counseling in areas such as franchising, accounting, payroll and tax compliance.

Tax

With the partnership with highly respected and specialized Associates, we help our clients on the planning, implementation, and counseling of tax strategies and advise.

Trademarks

We are ready to solve your intellectual property issues in Mexico and abroad. By not only implementing portfolio strategies but also by safeguarding our clients trademark rights, not only in Mexico but worldwide.



Trade Secrets and Confidential Know-How

For trade secrets to be protectable, reasonable measures must be taken to guard their secrecy. We work closely with our clients business to formulate policies, protocols and conduct training, to prevent the unlawful use of proprietary information.



**IGNACIO DOMINGUEZ
TORRADO, LL.M.**

Managing Partner

Over 20 years of Experience. 23 years at Mexico's largest Intellectual Property law firm and more than 16 years as the partner in charge of the Corporate Practice. With a demonstrated history of working in the law practice industry providing counseling to different business areas, including leisure, financial, spirits, pharma, among other fields of industry. Strong entrepreneurship profession-al skilled in Corporate and Intellectual Property counseling.



Also counselor in the areas of Advertisement, Promotional and Marketing, Negotiation and Mediation, Sweepstakes and Contests Regulatory Law, General Media and Entertainment Law, Food and Drug Law, Franchises, Licensing and Contracts.

He holds a Law Degree from Universidad Panamericana (UP), Faculty of Law, Degree in Law, 2000, Mexico City; He obtained a Master of Laws from University of Virginia, Charlottesville, Virginia, U.S.A., 2002, and has postgraduate diploma on Business Law by Universidad Panamericana. Author of several papers and articles, including "The Legitimate Fee", "Valuation of Trademarks", "Franchising Trends in Mexico: A New Value", "Licensing", among others. Additionally, he has been Professor on Intellectual Property Law and Case Method in Universidad Panamericana (UP) and Universidad Iberoamericana (UIA) in Mexico City.

He is an active member of the Mexican Bar Association (Barra Mexicana Colegio de Abogados - BMA); Licensing Executive Society (LES) MEXICO, Licensing Executive Society (LES) INTERNATIONAL, Inter-national Trademark Association (INTA) International Bar Association (IBA) and the National Association of Corporate Lawyers (Asociación Nacional de Abogados de Empresa, Colegio de Abogados - ANADE).



We are here for you!

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