

The water rates and projected revenue data for this report are taken from reports I submitted to the Board of Directors between 2014 to 2016.

In 2016 we brought in a facilitator from the Calif Special District Association. They had a program to look at various portions of our operation. They called it Total District Assessment. We discussed each of the areas they felt needed attention. We then ranked each of them for importance and put a plan together to accomplish those goals. It ended up rates and staffing were the areas we were hurting in. I will attach the final paper with this note and the budget

We no doubt could do this again, but for now this is the plan we have been running with as it relates to rates and staffing.

In 2015 we adopted a –"4 year" –"4 rate" increase plan. It was adopted and passed. It was to go into effect January of each year. Each of the rates had a projected income based on water sales at that new rate. There were also structural changes in the amount of water that was included with the basic rate and increases to the rate for water used over what we felt was the basic volume of water needed for a household. But to keep it simple, it looked like this

	Water Rate / Sewer Rate		Water Projected Revenue	Sewer Projected Revenue	Water Actual Revenue	Sewer Actual Revenue
2015	\$18.50	\$16.50			\$259,845	\$110,600
2016	\$22.00	\$19.00	\$275,000	\$115,000	\$341,868	\$126,250
2017	\$25.00	\$22.00	\$316,250	\$132,250	\$397,059	\$144,950
2018	\$28.00	\$25.00	\$365,000	\$152,100	\$440,337	\$166,000
2019	\$ 31.00	\$28.00	\$418,000	\$175,000	\$424,710	\$173,497

It must be noted:

The rate for 2017 was not implemented until 2018 as revenue was greater than what projected
We skipped a year of rate increased due to Covid-19

We then took the rate increase for 2019 and split into two pieces. January of 2022 was the last of the already adopted rate increases. Now using the same methodology I used to create the projected revenue "needed" above. It would would look like this now:

	Revenue Needed Water	Revenue Needed Sewer	Revenue Generated Water	Revenue Generated Sewer
2020	\$449,350	\$188,125	\$535,841	\$191,350
2021	\$480,805	\$201,293	\$550,700	\$194,955
2022	\$514,461	\$215,384	?? don't know yet	