

**Westwood HOA, Inc**  
**Profit & Loss**  
 January through June 2021

	Jan - Mar 21	Jan - Mar 20	% Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Dues/Fees Income</b>			
Master Assessment Fees	65,780.06	60,489.90	8.8%
<b>Total Dues/Fees Income</b>	65,780.06	60,489.90	8.8%
Late Charge Income	512.33	444.19	15.3%
Misc Income	0.00	11,000.00	-100.0%
Transfer Fees	500.00	500.00	0.0%
<b>Total Income</b>	66,792.39	72,434.09	-7.8%
<b>Gross Profit</b>	66,792.39	72,434.09	-7.8%
<b>Expense</b>			
Accounting Fees	2,000.00	1,680.00	19.1%
Annual Report Fee	0.00	40.00	-100.0%
Bank Service Charges	12.95	3.15	311.1%
Communications/Meetings/Website	49.14	46.99	4.6%
Insurance Expense	0.00	2,104.00	-100.0%
Interest Expense	197.84	0.00	100.0%
Irrigation Repairs	0.00	0.00	0.0%
<b>Lawn Care</b>			
Common Area Maintenance (SL&L)	615.01	300.00	105.0%
Fertilizr/Chem/Tree Spray (SL&L)	298.63	0.00	100.0%
Landscape Mo. Maintenance (LML)	10,864.50	4,254.50	155.4%
Mowing (SL&L)	0.00	0.00	0.0%
<b>Total Lawn Care</b>	11,778.14	4,554.50	158.6%
Legal Fees	275.00	1,075.00	-74.4%
Lighting Maint	530.69	405.78	30.8%
Management Fees	7,346.00	6,860.00	7.1%
Pond Maintenance & Algae Contro	2,066.17	511.52	303.9%
Pool Maintenance (MW Pools)	0.00	0.00	0.0%
Postage/Office Supplies	56.75	33.95	67.2%
Repairs & Maint	0.00	0.00	0.0%
Snow Removal	1,500.00	840.00	78.6%
Telephone	230.47	230.47	0.0%
Utilities	1,298.12	928.72	39.8%
<b>Total Expense</b>	27,341.27	19,314.08	41.6%
<b>Net Ordinary Income</b>	39,451.12	53,120.01	-25.7%
<b>Other Income/Expense</b>			
<b>Other Income</b>			
Interest Income	2.90	2.63	10.3%
<b>Total Other Income</b>	2.90	2.63	10.3%
<b>Other Expense</b>			
Additional Exp Approved by BOD			
Pond Maint	0.00	0.00	0.0%
Sidewalks	0.00	12,955.50	-100.0%
Wakarusa Wall	0.00	23,000.00	-100.0%
<b>Total Additional Exp Approved by BOD</b>	0.00	35,955.50	-100.0%
<b>Total Other Expense</b>	0.00	35,955.50	-100.0%
<b>Net Other Income</b>	2.90	-35,952.87	100.0%
<b>Net Income</b>	<b>39,454.02</b>	<b>17,167.14</b>	<b>129.8%</b>

**Westwood HOA, Inc**  
**Profit & Loss**  
**January through June 2021**

	Apr - Jun 21	Apr - Jun 20	% Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Dues/Fees Income</b>			
Master Assessment Fees	67,324.04	61,803.00	8.9%
<b>Total Dues/Fees Income</b>	67,324.04	61,803.00	8.9%
Late Charge Income	289.50	457.81	-36.8%
Misc Income	25.00	0.00	100.0%
Transfer Fees	1,750.00	1,000.00	75.0%
<b>Total Income</b>	69,388.54	63,260.81	9.7%
<b>Gross Profit</b>	69,388.54	63,260.81	9.7%
<b>Expense</b>			
Accounting Fees	2,275.00	1,680.00	35.4%
Annual Report Fee	40.00	0.00	100.0%
Bank Service Charges	4.55	23.15	-80.4%
Communications/Meetings/Website	503.88	215.84	133.5%
Insurance Expense	0.00	0.00	0.0%
Interest Expense	0.00	0.00	0.0%
Irrigation Repairs	1,057.25	0.00	100.0%
<b>Lawn Care</b>			
Common Area Maintenance (SL&L)	3,973.78	0.00	100.0%
Fertilzr/Chem/Tree Spray (SL&L)	435.01	435.01	0.0%
Landscape Mo. Maintenance (LML)	24,652.00	19,300.73	27.7%
Mowing (SL&L)	2,340.00	5,232.92	-55.3%
<b>Total Lawn Care</b>	31,400.79	24,968.66	25.8%
Legal Fees	2,663.00	621.00	328.8%
Lighting Maint	362.06	1,605.17	-77.4%
Management Fees	7,650.00	6,912.00	10.7%
Pond Maintenance & Algae Contro	1,688.51	2,112.80	-20.1%
Pool Maintenance (MW Pools)	4,897.81	22,889.10	-78.6%
Postage/Office Supplies	386.74	43.65	786.0%
Repairs & Maint	72.61	615.13	-88.2%
Snow Removal	0.00	0.00	0.0%
Telephone	225.00	230.47	-2.4%
Utilities	2,885.62	1,825.87	58.0%
<b>Total Expense</b>	56,112.82	63,742.84	-12.0%
<b>Net Ordinary Income</b>	13,275.72	-482.03	2,854.1%
<b>Other Income/Expense</b>			
<b>Other Income</b>			
Interest Income	2.94	2.64	11.4%
<b>Total Other Income</b>	2.94	2.64	11.4%
<b>Other Expense</b>			
Additional Exp Approved by BOD			
Pond Maint	0.00	9,125.10	-100.0%
Sidewalks	0.00	0.00	0.0%
Wakarusa Wall	0.00	0.00	0.0%
<b>Total Additional Exp Approved by BOD</b>	0.00	9,125.10	-100.0%
<b>Total Other Expense</b>	0.00	9,125.10	-100.0%
<b>Net Other Income</b>	2.94	-9,122.46	100.0%
<b>Net Income</b>	<b>13,278.66</b>	<b>-9,604.49</b>	<b>238.3%</b>

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Accrual Basis

**Westwood HOA, Inc**  
**Profit & Loss**  
**January through June 2021**

	TOTAL		
	Jan - Jun 21	Jan - Jun 20	% Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Dues/Fees Income</b>			
Master Assessment Fees	133,104.10	122,292.90	8.8%
<b>Total Dues/Fees Income</b>	133,104.10	122,292.90	8.8%
Late Charge Income	801.83	902.00	-11.1%
Misc Income	25.00	11,000.00	-99.8%
Transfer Fees	2,250.00	1,500.00	50.0%
<b>Total Income</b>	136,180.93	135,694.90	0.4%
<b>Gross Profit</b>	136,180.93	135,694.90	0.4%
<b>Expense</b>			
Accounting Fees	4,275.00	3,360.00	27.2%
Annual Report Fee	40.00	40.00	0.0%
Bank Service Charges	17.50	26.30	-33.5%
Communications/Meetings/Website	553.02	262.83	110.4%
Insurance Expense	0.00	2,104.00	-100.0%
Interest Expense	197.84	0.00	100.0%
Irrigation Repairs	1,057.25	0.00	100.0%
Lawn Care			
Common Area Maintenance (SL&L)	4,588.79	300.00	1,429.6%
Fertilzr/Chem/Tree Spray (SL&L)	733.64	435.01	68.7%
Landscape Mo. Maintenance (LML)	35,516.50	23,555.23	50.8%
Mowing (SL&L)	2,340.00	5,232.92	-55.3%
<b>Total Lawn Care</b>	43,178.93	29,523.16	46.3%
Legal Fees	2,938.00	1,696.00	73.2%
Lighting Maint	892.75	2,010.95	-55.6%
Management Fees	14,996.00	13,772.00	8.9%
Pond Maintenance & Algae Contro	3,754.68	2,624.32	43.1%
Pool Maintenance (MW Pools)	4,897.81	22,889.10	-78.6%
Postage/Office Supplies	443.49	77.60	471.5%
Repairs & Maint	72.61	615.13	-88.2%
Snow Removal	1,500.00	840.00	78.6%
Telephone	455.47	460.94	-1.2%
Utilities	4,183.74	2,754.59	51.9%
<b>Total Expense</b>	83,454.09	83,056.92	0.5%
<b>Net Ordinary Income</b>	52,726.84	52,637.98	0.2%
<b>Other Income/Expense</b>			
<b>Other Income</b>			
Interest Income	5.84	5.27	10.8%
<b>Total Other Income</b>	5.84	5.27	10.8%
<b>Other Expense</b>			
Additional Exp Approved by BOD			
Pond Maint	0.00	9,125.10	-100.0%
Sidewalks	0.00	12,955.50	-100.0%
Wakarusa Wall	0.00	23,000.00	-100.0%
<b>Total Additional Exp Approved by BOD</b>	0.00	45,080.60	-100.0%
<b>Total Other Expense</b>	0.00	45,080.60	-100.0%
<b>Net Other Income</b>	5.84	-45,075.33	100.0%
<b>Net Income</b>	<b>52,732.68</b>	<b>7,562.65</b>	<b>597.3%</b>