## How to Avoid Costly DOWNTIME in Your Business

In this 3- part article I will start by defining DOWNTIME as any event that causes an interruption in a business supply or service delivery chain!

We will not get into Engineering or statistical buzz words as unit operations (Unit Ops) or analysis of variance (ANOVA) or even predict performance at the 95% or 99% confidence level and not mention specific manufacturing interruptions as machine breakdowns or logistics terms as less than truck loads (LTLs), Takht times, etc. but rather start with how we look at this acronym - DOWNTIME and define the first 4 letters D-O-W-N and how it impacts our business as the first part of our 3 -part article and in the next 2 parts, we will define T-I-M-E and the final part of this article will provide business solutions using simple lean concepts versus building regression models.

- D -Defects: not providing or making what was expected (by the customer or consumer)
- O Overproducing: Too much or not enough of what's needed
- W- Waiting: on the next part, in process item, service provider etc to complete the item or service request.
- N Not Utilizing Resources: Underutilizing staff, people, skills, or talents for a variety of reasons

Please contact us directly with your email, business name and tel. numbers to receive excerpts of Part 2 and 3 of this article and if any additional questions, contact us at: <a href="mailto:biz@marcnelsonsigma.com">biz@marcnelsonsigma.com</a>

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