Development Partners

Since 2000 **Development Partners** has worked with organisations of all shapes and sizes, providing strategic direction, advice and training as well as implementing fund-raising and income generating activities. Our expertise lies in:

Strategy and planning

* Advising on the role of fundraising in an organisation’s business model and in relation to capital projects
* Researching and assessing the feasibility of potential fundraising campaigns/programmes
* Devising fundraising strategies for capital and revenue fundraising
* Developing operational business plans
* Developing fundraising plans
* Reviewing the ‘fundraising fitness’ of organisations and working with trustees and senior managers to improve the organisation’s chance of fundraising success

Fundraising resources

* Undertaking audits of in-house fundraising teams and programmes
* Establishing fundraising committees
* Providing training and mentoring for trustees, staff and volunteers

Implementation of fundraising campaigns and programmes

* Directing capital fundraising campaigns and other fundraising activities
* Preparing applications to trusts and foundations
* Preparing or contributing to bids to the National Lottery Heritage Fund, Arts Council and other statutory funders
* Implementing High Net Worth Individual programmes
* Establishing acknowledgement and stewardship plans
* Developing and implementing membership programmes
* Providing advice and guidance on GDPR, fundraising regulation and gift acceptance policy

Development Partners’ Clients

2000-2023

**Education**

Abingdon Specialist Schools

Centre for Socio-Legal Studies, Oxford

Commonwealth Education Trust

Foundation for Law, Justice and Society

Mansfield College, Oxford

Mountview Academy of Theatre Arts

Oxford University Law Faculty

St Catherine’s College, Oxford

Swalcliffe Park School

**Arts**

Bookfeast

Everyman Theatre, Cheltenham

Falmouth Art Gallery

Hippodrome, Birmingham

Jacqueline du Pre Centre, Oxford

Leach Pottery

Leeds City Varieties

National Art Gallery, Singapore

Nuffield Theatre, Southampton

Out of Joint

Oxford Literary Festival

Pegasus Theatre

Penlee House Museum & Gallery

Poetry Archive

Serpentine Gallery

Shared Experience

Southampton Cultural Development Trust

Story Museum

Towner, Eastbourne

Warwick Arts Centre

Watermill Theatre

Women’s Prize for Fiction

**Heritage**

20th Century Society

Acton Scott Historic Working Farm

Airborne Forces Museum

Arundells

Association of Independent Museums

Althorp

Banbury Museum

Bethlem Archives and Museum

Bevis Marks Synagogue

Blenheim Palace

Bridport Museum

British Motor Museum

British Postal Museum and Archive

Bronte Parsonage

Brooklands Museum

Brunel Museum

Cartoon Museum

Cheltenham Trust

Cogges Manor Farm

Cornwall’s Regimental Museum

Cutty Sark

Dawlish Museum

Derby Museums

Devizes Assizes Court Trust

Dorset Museum

Dreamland

Dr Williams’ Library

English Heritage

Falmouth Art Gallery

Harewood House

Hestercombe Gardens Trust

Historic Houses Foundation

Hornsey Town Hall Creative Trust

Kiplin Hall

Lightbox

Lincoln Castle

London Transport Museum

Maharaja of Udaipur

Mary Rose Trust

Manx National Heritage

Mountain Heritage Trust

Museum of East Anglian Life

Museum of Mid-Devon Life

National Maritime Museum, Cornwall

National Motor Museum, Beaulieu

National Railway Museum

National Trust

Newport Minster

Old Operating Theatre

Oxford Preservation Trust

Porthcurno Telegraph Museum

Rifles Museum

Roald Dahl Museum and Story Centre

Royal Armouries

Royal Cornwall Museum

Salisbury Museum

Scarborough Museums

Sidmouth Museum

Society for the Protection of Ancient Buildings

Soldiers of Oxfordshire

Southend Museums

SS Shieldhall

St Barbe Museum & Art Gallery

Weald & Downland Open Air Museum

Wheal Martyn

William Morris Society

Yorkshire Air Museum

**Science & Environment**

@Bristol

British Association

Centre of the Cell

Chester Zoo

Manchester Museum of Science & Industry

Millennium Point

Science Museum, London

Thackray Museum

Thinktank

Woburn Safari Park

Wychwood Project

**Society & Religion**

Artists General Benevolent Fund

Art Room

Big Change

Coventry Cathedral

DASH – Disability Arts

Heart of Kent Hospice

Holy Trinity Monastery

Institute of Statecraft

Royal Anthropological Institute

Worshipful Company of Stationers