



Virtual Country Manager™

Connect Pacific provides our clients with a virtual office and virtual team.

The decision to set up a sales and pre-sales team in any country outside of your main office is a difficult one to make. In most cases, the local culture will be different to your own. The costs involved are often very difficult to ascertain – taxes, location, rentals, salaries. The marketplace and the valuable “who’s who” are difficult if not impossible to understand from a distance. All these factors conspire to make that decision all the more difficult.

Connect Pacific’s Virtual Country Manager service removes the guess work.

For an agreed fixed monthly fee, at one end we can be an agent to transact through to taking ownership of the development of business “in country”, undertaking direct sales calls, pre-sales “show and tell” or finding the right re-seller or distributor for your products.

And, we are flexible on packaging the costs for this service. Connect Pacific has a proven track record and “risk reward” business development is our strength. We work to milestone events and outcomes which means you succeed when we do.

We can tailor a scheme that meets your needs and delivers the results.

Contact us on contact@connectpacific.com or +61 4 13 20 87 44 for more information