









January 17, 2024 New Year, New Impact: Representative Companies

	<p>22nd Century Technologies, Inc. (TSCTI) is a management and technology consulting company, focused on providing IT managed services and solutions to Federal, State, and Local governments. With over 6,000 employees, TSCTI has been serving public entities for over 25 years through 370+ contracts across all 50 States supporting the nation’s mission-critical programs including Cybersecurity, Digital Transformation, Cloud Migration, Application Modernization, IT Infrastructure, O&M, and Workforce Solutions.</p>
	<p>At ADF Solutions, we create software and cloud solutions to empower military and police forces to quickly collect and analyze digital evidence on phones, computers, and digital devices to gather intelligence and make rapid decisions in the field. ADF digital investigation tools are used:</p> <ul style="list-style-type: none"> - proactively to prevent terrorist incidents, secure borders and protect forces - reactively to investigate all types of cybercrime including fraud and economic crimes, child exploitation, human trafficking, organized crime, and more.
	<p>Black Willow is a small, woman-owned business that was founded in December 2009 with the goal of providing world-class Information Technology (IT) services and solutions to government and commercial clients. Black Willow specializes in product integration and customization, program and product management, enterprise architecture, security and accreditation services, and custom software development and maintenance for state, local, federal and commercial markets.</p>
	<p>We are a global firm of approximately 32,600 diverse, passionate, and exceptional people driven to excel, do right, and realize positive change in everything we do.</p> <p>We bring bold thinking and a desire to be the best in our work in consulting, analytics, digital solutions, engineering, and cyber, and with industries ranging from defense to health to energy to international development.</p> <p>We celebrate and value diversity in all its forms; it’s something we truly value as a multicultural community of problem solvers. We believe in corporate and individual citizenship that make our communities better places for all.</p> <p>We have one guiding purpose—to empower people to change the world. Our founder, Edwin Booz said it best: “Start with character... and fear not the future.” We bring a ferocious integrity to not only train our clients to tackle the problems they face today, but to help them change the status quo for tomorrow. Each day, we imagine, invent, and deliver new ways to better serve our employees, our clients, and the world.</p>

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	<p>Cervais is a leading innovator in cybersecurity, dedicated to delivering cutting-edge solutions tailored for critical infrastructure and IIoT security. Our team of experts brings together years of experience in AI, machine learning, and cybersecurity to provide unparalleled protection for your most valuable assets.</p>
	<p>Cyber Capital Partners focuses on the Operational Technology (OT) Cybersecurity & Industrial Control Systems (ICS) Resilience businesses that have a proven uniqueness or technological advantage, and need assistance around corporate development, operational maturity, growth capital, strategic partnerships and other challenges common to emerging cybersecurity companies.</p> <p>We collaborate with Investors ranging from seed to VC to Private Equity to Family Offices, developers of cybersecurity technologies (National Labs, Incubators, Corporate Ventures, Entrepreneurs) and Industry Partners (MSPs, MSSPs, VARs and ProServ companies) that make up the OT/ICS cybersecurity ecosystem.</p>
	<p>We are a boutique consulting firm supporting electronic health record implementation work at the US Department of Defense and Veteran Affairs. Our expertise lies in the areas of software architecture, cloud computing and technology managed services.</p>
	<p>EntWerx is an aspiring consulting services company for digital transformation. We offer thought leadership and in-depth expertise in software, data, and digital engineering to public sector clients.</p>
	<p>Objective: Our Objective is to be the trusted, primary resource for individuals and companies seeking investment services and advice. Our clients are comprised of individuals, corporations, executives, successful business owners, associations who value the approach we bring to each relationship.</p> <p>Selectivity: We are selective in choosing our clients. We make sure there is a right fit for both parties. This allows us to provide the highest level of service and support that each client deserves.</p> <p>Planning: We believe each client should have a comprehensive financial plan and documented investment portfolio. Our clients' comfort and happiness is our priority. Whether you are visiting the office, corresponding by mail or email, or calling us on the phone, you deserve a timely and accurate response to all inquiries.</p>
	<p>As a value-added reseller (VAR), G2IT LLC provides comprehensive information technology and systems engineering solutions that are secure, state of the art and aligned with your organization's needs. Through G2IT's partnerships with leading technology vendors we deliver best-in-class products and services supported by one of the most experienced professional services teams in the industry. Our solutions ensure your investment in technology provides maximum performance, with minimum complexity and cost.</p>

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	<p>Founded by Arthur J. Gallagher in Chicago in 1927, Gallagher has grown to be one of the leading insurance brokerage, risk management, and HR & benefits consulting companies in the world. With significant reach internationally, our organization employs over 49,000 people and our global network provides services in more than 130 countries.</p>
<p>GC Consulting</p>	<p>GC Consulting provides business strategy, development, and operations consulting services focused on the public sector, in particular the defense and national security communities.</p>
 <p>Invictus</p>	<p>Invictus provides FEDSIM and Non-FEDSIM proposal solutions across the full spectrum of proposal needs such as Proposal Management; Orals Coaching; Orals Slide Development; Proposal Compliance; Volume Lead; Proposal Writing (Technical Vol, Management Vol, Transition-In Plans, Quality Assurance Plans, Past Performance, Resumes); Staffing Plans and Rationales; Color Team Reviewer; Mock Orals Evaluator</p>
	<p>IT Fed Sales is a trusted SDVOSB software reseller and partner that focuses on the Identity pillar of the CISA Zero Trust Architecture. We specialize in Identity Management, Privileged Access Management, and Cloud Identity Entitlement Management (CIEM). We empower federal agencies to fortify their security posture in an ever-evolving digital landscape. We work with government agencies to design and implement identity-based solutions that enable our federal customers to more quickly adapt and meet the CISA 2027 mandate.</p>
<p>JCTEB, LLC</p>	<p>Sole proprietor LLC with five(-ish) main clients at any given time along with another 4-6 smaller ones filling in remaining bandwidth. Efforts range from opening doors and introduction to senior leadership at DLA and OSD to actually driving supply chain policy at mid size companies.</p>
	<p>JTEK Data Solutions provides world-class technology solutions that enable your organization to maximize agility, efficiency, and resiliency. By using our proven expertise in modern infrastructure, cybersecurity, and automation, JTEK will improve our customers' mission and business outcomes.</p>
<p>KX</p>	<p>Since the company's inception, KX's singular goal has been to provide its customers with the fastest, most efficient Data Timehouse, vector database and vector processing engine to expedite AI in production.</p>
	<p>Leidos makes the world safer, healthier, and more efficient through technology, engineering, and science. As one of the leading systems integrators in science, technology, and engineering, the solutions that transform and enable the missions of our customers relies heavily on the strength of our partners.</p>

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 <p>Marcantonio Global</p>	<p>Marcantonio Global led by Nino "the typhoon" Marcantonio stands out due to its exceptional blend of skills encompassing innovation knowledge management, machine learning, criminology, human-centered design, business process re-engineering, data management, BP automations, AI architectures, software development, system integration, policy, procedures, and DOD senior tech advisory experience. With a remarkable history of delivering over 130 innovative technology solutions to the Office of the Secretary of Defense, the company possesses a wealth of experience in integrating groundbreaking solutions. Your interdisciplinary approach allows for effective collaboration with a diverse range of professionals, ensuring goals are met while considering defense implications. The offer to provide affordable consultancy engagement to influence national defense and security strategy underscores your dedication to making a significant impact.</p>
	<p>We passionately battle every day to win back technology as a mechanism to enable and enhance business at appropriate spending levels. Our services help organizations manage technology better, seamlessly connect I.T. functions, increase the security posture of the environment, and lower costs.</p> <p>We believe that each individual and every organization is naturally hard wired to excel, deliver and make a difference. This focus and commitment is in effect their 'true north'. At Northramp, our passion, our true north, is to help our clients cut through the fog and obtain technical and operational clarity to help them make the most significant impact possible. We help you figure out where you really stand, and rapidly operationalize improvements in a way that is sensitive to your environment, sustainable, and gets you back on track.</p>
<p>PK Hong Consulting</p>	<p>PK Hong Consulting provides IT management consulting with a focus in business and digital transformation, data analytics, and systems engineering.</p>
	<p>Plateau Grp provides innovative and agile IT solutions to customer challenges. Plateau has developed industry-leading product solutions and services to address Environmental, Safety, and Occupational Health (ESOH) and Sustainability needs, for both Government and Commercial Customers. Plateau's current suite of applications has been designed for environmental compliance, environmental management systems (EMS), energy and sustainability.</p>
	<p>Ridgeline is laser-focused on solving our customers' toughest data challenges. We take a comprehensive approach to Digital Signature Management that's been developed through hands-on work and close partnership with our Government customers that has expanded to work with enterprises across a wide variety of industries. Digital Signature Management is not just digital privacy, cybersecurity, data analysis, or tech integration, it's all of those combined and more. We provide consulting services, training, and software solutions to help you do business according to your needs.</p>

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 RPXi	<p>RPXi is changing how the world solves problems -- starting with how we create, understand, and compensate for cognitively diverse teams. We derive actionable solutions and capture cross-disciplinary innovations in real time and recognize people for the value their ideas bring to the infinite meshwork of global technology. We are creating a new way to work, one that leverages the crowd, cloud, and AI to convene the right team, to create the right solution, right now.</p>
	<p>Sendero Advisory is focused on start-up mentoring, growth and innovation strategy development and execution, go-to-market planning, business development, and capital raising.</p>
<p>Simplifying Digital Solutions, LLC</p>	<p>Simplifying Digital Solutions LLC focuses on empowering business leaders for success with government and commercial clients through our specialized and customer-focused executive coaching and business advisory services. We understand the unique challenges that small, medium, and large businesses face while navigating the intricacies of government and commercial contracts and operations. We bring targeted coaching expertise to guide you through personalized coaching sessions to address the specific demands of your customers. Our tailored approach is designed to elevate your business to new heights, from advancing and refining your leadership capabilities and strategies to optimizing operational efficiency, while ensuring customer satisfaction and compliance. Our business advisory services offer insights and capability building for market differentiation with customized solutions to position your business as a reliable and competitive player in the commercial and federal arena. Partner with us to unlock your business's potential, thrive, and achieve sustainable growth.</p>
	<p>Space Systems partners with organizations to advance their mission through innovation, staff placement, technology, and training. We work with the intention to understand your business to create a partnership with impact.</p>
	<p>Splunk helps organizations to be more resilient with a unified security and observability platform. We help organizations keep their digital systems securely up and running, fend off threat actors and diminish downtime.</p>
	<p>TangibleIQ is an intelligence and business strategy cooperative with deep expertise in psychology, political science, behavioral economics, data science, and go-to-market strategy and tactics. We have over 15 years of market and beyond-market business intelligence and strategy experience, and have cultivated a bullpen of high quality consultants to be assembled according to your unique business challenges. We keep our project teams lean and agile, in order to deliver quality work quickly and coherently, without the bureaucratic bloat typical to large consulting firms. Our goal is to craft lasting relationships based on mutual satisfaction and excitement as our primary means of business growth.</p>

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	<p>Three Sixty is a Service Disabled Veteran Owned Business (SDVOSB) with an office in Leesburg, VA HUBZone. Three Sixty provides its federal government and commercial customers the knowledge they need to ensure the integrity of their information and communication technology networks.</p>
	<p>Whether an emerging technology company or an established brand, TomahawX will optimize your go to market strategy, sales processes and team by leveraging comprehensive strategies that reduce time-to-close to exceed revenue and growth plans.</p> <p>TomahawX drives the continuous exposure of emerging, imminent and established technology solutions and services designed to help clients successfully navigate the complex landscape of cybersecurity based on prioritized requirements.</p>
	<p>TULK is a 21st century management and technology consulting firm offering holistic systems thinking expertise and senior advisory services to US Federal and private sector clients. In an increasingly complex world, rapidly understanding both technical and cultural investments is critical to success in today's dynamic mission and business environment. Our knowledge workers blend senior experience with current and next generation technical expertise to ensure clients have lasting results. Founded in 2013, we are certified by the Small Business Administration (SBA) as an economically disadvantaged, woman owned small business (EDWOSB), and Historically Underutilized Business Zone (HUBZone) concern.</p>
	<p>UpSlope Advisors Inc. is a SBA-certified 8(a) Professional Engineering Services business based in Denver, CO, with additional offices in Tyson Corner, VA, and St Louis, MO. Since 2016, UpSlope has provided Mission First solutions and advisement to the U.S. Intelligence Community, the U.S. Department of Defense, and other governmental agencies.</p>