WALKER & DUNLOP

AGENCY DEBT MATRIX

Oakland Affordable Housing Portfolio (2024)

PROPERTY NAME	Casa Magna	
Property Address	2555-2567 Foothill Blvd.	
	61 units	
Preliminary Loan Amount	\$7,200,000	
Max Loan Amount (w/ 35yr Amort Exception)	\$7,500,000	
Underwrtitten NOI (Lender)	\$643,586	
Term	10 years	
Amortization	30 years	
Interest Only Period	5 to 10 years	
Prepayment Fees	Yield Maintenance	
Rate Type	Fixed	
Index	10-year Treasury	
Interest Rate	5.98%	
Maximum LTV	75%	
Minimum DSCR	1.20x (Freddie) 1.25x (Fannie)	
Recourse	Non-Recourse	
Lender Processing Fee	\$5,000	
Deposit for 3rd Party Reports	\$15,000	
Rate Lock & Application Deposit	2.00%	

CONTACT INFORMATION

Sean Skelton, CCIM, DRE# 01967263

Director | Capital Markets

Walker & Dunlop

P: <u>949-236-5884</u> M: <u>770-846-5090</u>

SSkelton@walkerdunlop.com

The above terms are based upon preliminary underwriting of the subject property and are intended for discussion purposes only. To inquire about available financing options, please reach out using the contact information above.

61 UNIT MULTIFAMILY PROPERTY

2555-2567 Foothill Blvd, Oakland, CA 94601 APN: 25-734-30

Casa Magna



Property Details

- Nostalgic apartment building complex gutted to the studs in 2014 foundation to the roof is new
- 30,012 square feet on a .79-acre lot
- 22 2-bedroom/1 bath units, 21 studio/1 bath units, 18 1-bedroom/1 bath units, some units with balcony or patio
- Great condition, new finishes throughout
- On-site laundry with secured gated entrance, covered carport parking, multiple security features including monitoring cameras and gated entry
- Central business district location in the heart of Oakland's Fruitvale district close to Lake Merritt
- Strong investment potential due to proximity to major employers, transportation routes, shopping, dining and entertainment

hotdealsoakland.com/2555-2567-foothill-blvd

TASI® Bank has been the lender on the property since 2012. We know the unique characteristics of the property, the neighborhood and the market.

TASI® Bank specializes in providing custom tailored financing solutions for various real estate investment needs.

To learn more about **TASI® Bank** and why we say **"yes!**" when other say no, check us out at **TASI.Bank** To begin working on a quote, contact our **Maverick Lender**:

Jesus H. Leon Guerrero Vice President/ Relationship Manager NMLS: 1374164

> (415) 912-0143 jesuslg@tasi.bank











TASI.Bank



2555-2567 Foothill Blvd, | Oakland, Ca Casa Magna

SLATT CAPITAL

61 Apartments

FINANCING GUIDANCE

Slatt Capital is a long-standing and respected privately held commercial mortgage banking firm whose 50+ professionals operate out of seven California offices with total production in excess of \$14 billion since 2010. Our \$5.2 billion national servicing portfolio is comprised of 1,200+ loans across 42 states.

Slatt Capital has access to over 20 correspondent relationships with some of the most prestigious lenders in the country, providing custom-tailored solutions for borrowers' needs. Our broad collection of Insurance Company, Bank, Credit Union, and CMBS correspondents are in addition to thousands of open market lender relationships.

		QUOTE
LOAN AMOUNT		\$7,500,000 (65% LTV)
7 YEAR TERM RATE		6.40%
PREPAYMENT PENALTY		4,3,2,1,0,0,0
AMORTIZATION		30 Years
RECOURSE	Full Rich Hildebrand Commercial Mortgage Banker D: 925.984.9198 rich.hildebrand@slatt.com	



Loan Quote

Property Address: Purchase Price / Est Value: 2555-2567 Foothill Blvd., Oakland, CA

\$14,335,000

	Option 1 Option 2		Option 3	
	5 Year Fixed	7 Year Fixed	10 Year Fixed	
Loan Terms				
Loan Amount	\$6,800,000	\$7,090,000	\$6,800,000	
Interest Rate (As of 8/16/2023)	5.90%	6.25%	6.10%	
Initial Fixed Rate Period	5 years	7 years	10 years	
Monthly Payment	\$40,691	\$44,055	\$41,580	
Amortization Period	30 years	30 years	30 years	
Loan Term	15 years	7 years 10 years		
Rate Adjustments (after fixed period)	Twice	N/A N/A		
Adjustment Index	5 Year CMT	N/A N/A		
Adjustment Margin	1.52%	N/A	N/A N/A	
Interest Rate Floor	Initial Rate	Initial Rate	Initial Rate	
Interest Rate Ceiling	N/A	N/A	N/A	
Prepayment Penalty	3 Years (5,3,1)	Yield Maintenance	3 Years (5,3,1)	
Maximum Loan-To-Value	70.00%	70.00%	70.00%	
Recourse	Yes	Yes	Yes	
Early Rate Lock	Yes	No	Yes	
Transaction Costs				
BluePoint Fee	1% of Loan Amount	1% of Loan Amount	1% of Loan Amount	
Lender Fee	0.25% of Loan Amount	0.10% of Loan Amount	0.25% of Loan Amount	
Lender Processing Fee	Waived	Waived	Waived	
Third Party Reports	N/A	\$8,500 (est.)	N/A	
Third Party Reports	\$8,500 (est.)	\$9,500 (est.)	\$8,500 (est.)	
Misc Fees (est.)	\$300 (est.)	\$300 (est.)	\$300 (est.)	
Total Estimated Fees	\$93,800	\$106,925	\$93,800	

This is an indicative quote and not to be considered a loan commitment.

Terms may fluctuate due to underwriting due diligence, loan approval requirements, and/or changes in market rates.

Rates and programs quoted as of August 16, 2023 and are subject to change.



QUANTUM CAPITAL PARTNERS

Jonathan Hakakha Managing Director jdh@quantumcp.com | 310-425-3100 Kevin Wong Senior Vice President kw@quantumcp.com | 310-400-5881

	2555-2567 FOOTHILL BLVD CASA MAGNA FIXED RATE	2555-2567 FOOTHILL BLVD CASA MAGNA BEST RATE LOW LEVERGE
Loan Amount	\$7,479,562	\$6,051,429
Interest Rate	5.850%	5.20% (as of 5/31/23 index)
Fixed-Rate Period	7 Year	10 Years
Term	30 Years	10 Years
Interest Only	5 Years	5 Years
Amort Term	30 Years	30 Years
Maximum LTV	70%	55%
Minimum DSCR	1.20x	1.20x
Recourse	Non-Recourse	Non-Recourse
Prepayment	5%-4%-3%-2%-1%-1%-1%	Yield Maintenance
Origination Fee	0.65%	0.65%
Loan Fee		0.25%
Additional Notes		10 year treasury index 3.65% as of 5/31/23 5 year & 7 year fixed rate index options plus spread

These are indicative quotes and not a loan commitment. Terms may fluctuate due to adjustments during underwriting, appraisal results, and/or changes in the market rates. Rate and terms subject to change.

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