



**"The Deli Best"**

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Energy Consulting Services, Inc.

June 11, 2018

435 Austin Place

Bronx, NY 10455

Dear Jack,

In 1989 we contracted with Energy Consulting Services, Inc. to provide a refrigeration monitoring and control system to provide enhanced risk management and utility bill reduction for our over 1,500 Ton Vilter central refrigeration system serving our numerous production rooms, blast freezer, freezers, chill down rooms and coolers. We also required control and monitoring of our cooling tower, boilers, office HVAC equipment, lighting and air compressors. Your design and installation proved flawless and integration was seamless to our 24 hour operation. This was no easy feat with hundreds of employees and tens of thousands of pounds of products moving about daily.

The custom engineered Danfoss control system answered our concerns of protecting our millions of dollars of inventory and refrigeration equipment, proactively revealing a mechanical refrigeration problem before we had a temperature rise to our product and reducing our utility expenditures. We now also had the ability to react to differential utility time of day rates, remotely access our plant and track our product temperatures in real time with the Danfoss system.


The sophistication of this system gave us concern for the need of a yearly service contract. You told us that the quality of: the Danfoss product, your design and your installation did not require such. For 29 years this has been the case.

In and around 2000 we began a proactive changeout from a central refrigeration system to approximately 50 separate refrigeration units to cool our facility to reduce the price of costly central system refrigerant leaks. For the next eight years Energy Consulting Services modified and added to our Danfoss system to once again seamlessly integrate the new refrigeration systems as we installed units.

In 2015, 26 years after the initial Danfoss system was installed we chose to upgrade the old Danfoss system to a new Danfoss 850 system. This upgrade provided for high speed internet communication, smart phone communication and control, on-line programming, enhanced data viewing, plain English alarms in text or e-mail format and comprehensive graphical trending. This system conversion was also accomplished smoothly with no affect to our continuous operation.

You have earned our confidence and trust from almost three decades of our relationship.

Sincerely,



Robert Burke, Jr.

President

# PORKY

**PORKY PRODUCTS, INC.**  
CORPORATE HEADQUARTERS  
Distribution Division  
400 Port Carteret Drive  
Carteret, NJ 07008  
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FAX (732) 969-6079

Trading Division  
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Calabasas, CA 91302  
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Domenic Pesavento Co.  
30 Corporate Park, Suite 440  
Irvine, CA 92606  
(949) 658-7250  
FAX (949) 654-7570

June 7, 2017

Jack Davidoff

Energy Consulting Services, Inc.

435 Austin Place

Bronx, NY 10455

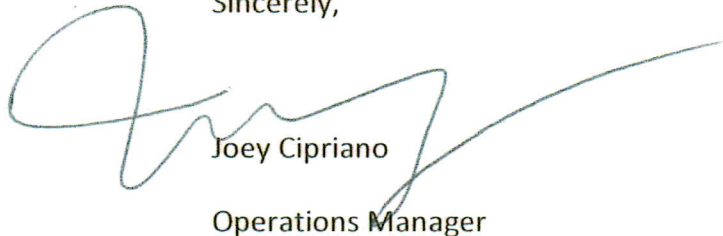
Dear Jack,

Since 1996 the Danfoss refrigeration control and monitoring system your company designed and installed in our facility has functioned flawlessly with no costly yearly service contract. In 2014 we upgraded the system to a Danfoss 355 controller also designed and installed by your company with the same excellent results.

The upgrade allowed us to have better smart phone access, improved graphics, easier programming and increased risk management. With the custom programming you did we were able to take advantage of preferential time of day utility rates and demand load shedding to optimize our refrigeration equipment to reduce our seasonal utility cost.

The Danfoss system designed by ECS provided the necessary "rock solid" component for our perishable refrigerated food risk management program for over 20 years. Consistent, dependable assistance from training to helping us solve refrigeration equipment problems has been above and beyond our expectations.

Sincerely,



Joey Cipriano  
Operations Manager



July 11, 2018  
Energy Consulting Services, Inc.  
435 Austin Place  
Bronx, NY 10455

Dear Jack,

Monitoring and controlling our fresh and frozen fish warehouse and processing facility central refrigeration system was a task for a few employees 24 hours a day. The risk of a screw compressor shutting down causing temperatures to rise throughout the plant was an intolerable risk.

After vetting numerous refrigeration contractors in 1991 we engaged the services of your company. You took the time to get to know our operation and concerns to designed and installed a custom Danfoss refrigeration monitoring and control system. It monitors and controls: the numerous refrigerated processing rooms, blast freezers, coolers, pumps, operating pressures, refrigerant receiver levels, temperatures, safety controls and cooling tower. You told us the system did not need a service contract and we have not had one for over 25 years. In addition, one person can monitor, control, troubleshoot and provide a high level of risk management for the refrigeration system from anywhere in the world.

Approximately 10 years after the initial Energy Consulting Services installation our Frick screw compressor microprocessor controllers began to fail. The success of your Danfoss system lead us to once again request Energy Consulting Services, Inc. to renovate our screw compressor controllers with an expansion of the existing Danfoss system. Once again, no service contract and another system designed and installed by ECS operational for over 15 years.

Reputations and relationships take time and you and your company stand the test of time.

Sincerely,

A handwritten signature in cursive script, appearing to read "Richard Mantle".

Richard Mantle  
Senior Engineer and Maintenance Manager  
True World Foods NY LLC

**DiCarlo** FOOD SERVICE  
DICARLO DISTRIBUTORS INC.

November 1, 2018

Energy Consulting Services, Inc.  
435 Austin Place  
Bronx, NY 10455

Dear Mr. Jack Davidoff,

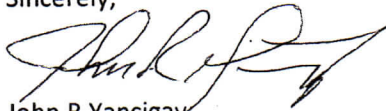
During the meeting in 1996, DiCarlo looked at your reference list and saw numerous clients that we know, as well as some personally. We stopped the meeting and spoke to our friend, Nick Papetti (owner of Papetti Hygrade Eggs, a major egg processing firm with multiple plants) to ask about you and your company. His reference impressed us as well as your presentation. We signed your contract and 22 years later are still impressed with your system, its design, your implementation and follow up when and if we ever have a question.

In 2006 we had a major expansion to our cold storage distribution facility. At that time your company worked with our general contractor to expand the Danfoss control system to accommodate our new refrigeration units. The implementation was once again seamless.

In 2014 we upgraded our Danfoss system and now have smartphone access, advanced graphics, multiple user access and more comprehensive user and data logging.

As a food service provider, we know the value of dependability and risk management. Your 22-year history of system reliability without a costly service contract has proven such value.

Sincerely,



John R Yancigay  
Vice President of Operations  
DiCarlo Distributors INC.



October 15, 2016  
Jack Davidoff  
Energy Consulting Services, Inc.  
435 Austin Place  
Bronx, NY 10455  
Dear Jack,

In 2001 we pursued reducing our utility operating cost of over \$600,000 per year in our refrigerated warehouse while improving risk management of our refrigerated product. For over 15 years the Danfoss refrigeration control and monitoring system has proven to be “bullet proof”, saved us over 1.5 million dollars in avoided utility expenditures and without the expense of a yearly service contract.

With the control system we were able to proactively respond to refrigeration problems before they became temperature problems, participate in the electric demand curtailment program, automatically start our 750 kW emergency generator system (designed and installed by ECS) and control: our over sixty pallet jack battery chargers, HVAC systems, warehouse lighting system and many exhaust fans.

In 2004 we grew and asked you to install a Danfoss control system in our second facility with the same successful outcome as our first installation.

Your attention to detail, pride in your work and the relationship of trust you built is appreciated.

Sincerely,

Kevin Kelly  
Facility Manager  
Dairyland / Chefs Warehouse  
1300 Viele Ave.  
Bronx, NY 10474

