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nemorable experience. With its high arge artworks, all awash with light, it rather than a residential building.

eveloped by Kia Peng Development day, it continues to stand proud in that is timeless.

) Years and Above Multiple-owned s also awarded the Editor's Choice sidential Strata Development.

remains in good condition, thanks to 20 years old. This is testament ter," says management corporation

Malaysia (Mont Kiara) Sdn Bhd ensure that 3 Kia Peng continues to

and since HBMK came in, we have any times, people run to failure; when on the lifespan of whatever it is that

surrounding area started to be Itant should be brought in to help: it had on the building.

- , "We put monitors on this building to aged once the construction was o analyse the whole building's equipment in 2015 or 2016.
- . We realised the reactive culture up

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that point had probably worked okay cause everything was fairly new and hin its lifespan. Then we had a itch, and HBMK has embraced that ilosophy, the preventive maintenance ture, and we're proactive — we go er things before they break down.

hink some people hold the ilosophy that you run it until it is oken or if it isn't broken, don't fix it. Ink that is a false economy. What opens when you do that, if something taks down, you have a period of ople having a loss of service. You o have to pay a premium to get it paired or replaced in an emergency, it costs more in the long term. So m 2016 onwards, we changed and it culture has progressed," Thomson

consultant to conduct a full audit of f that we needed to do. And we at an external and independent view he right approach."

Mutual understanding

Since taking on the job, HBMK managing director Low Hon Keong says the working relationship with the MC has been good, thanks to a mutual understanding of their roles and duties.

"We treat the MC as the board of directors — they have to give very clear directions, decide on the policy and make decisions. We are the ones to execute the decision and provide them with all the information and advice. In order for us to run efficiently, we need the MC to make decisions. Over here, the MC is very supportive," he says.

"One of the resolutions when we took over was to revise the service charges. In stratified developments, this is a very unpopular agenda. Over here, we



Johan (seated, left) and Thomson (seated, right) with (back row, from left) HBMK area manager Winnie Chong, associate director Paris Tian, Low, building manager Teresa Chin, administrator Siti Najiah and Ganesh

presented the facts to the MC and we had its full support to raise it. Before we met all the residents, we — together with the MC — were able to put together the justification for the increase. The relationship between the MC and the management is very important."

Thomson says, "Last year, we did a full financial survey because we were considering increasing the management fee and sinking fund. We did a very detailed examination, which took several months. Before the annual general meeting (AGM), we circulated a very comprehensive detailed report.

"Obviously, not everybody was happy. Nobody wants to pay more money but most of them realised that costs for services have increased. And for over 20 years, we had no increase in service charges. It was accepted at the AGM ... most of the people accept this is a quality building and we have quality service and we need to meet the costs."

He adds that, with the help of HBMK, they did a comparison of rates of similar condominiums around the KLCC area and it was discovered that 3 Kia Peng Apartment's rates were one of the lowest. The new rates were implemented in January this year and, so far, the collection rate has been around 90%.

Project quick facts NAME 3 Kia Peng Apartment ADDRESS 3, Jalan Kia Peng, 50450 Kuala Lumpur DEVELOPER Kia Peng Development Sdn Bhd **DEVELOPMENT TYPE** Condominium PROJECT SIZE 3.32 acres TENURE Freehold COMPLETION DATE 2003 NO OF STOREYS 28 MAINTENANCE FEE Service charge (79 sen per sq unit) + sinking fund (14 sen per sq unit) OCCUPANCY RATE 92% UNIT BUILT-UP SIZES 600 to 3,500 sq ft CAR PARK BAYS 389 **FACILITIES** Gym, swimming pool, BBQ area, snooker lounge **ENERGY-SAVING FEATURES** LED lighting, timer for HVAC, lighting, water feature and systemic watering

Being proactive

One of the first things HBMK did once it came on board was to compile a building condition report. Low says, "We analysed what sort of materials [were needed], critical items, urgent and non-urgent matters, short-term, midterm, long-term plans and from there, we gave a proposal to the MC."

Some of the earlier works included replacing the fire panels. This year, it has been more of exterior cleaning, updating the lobby and replacing what needs to be replaced. In addition, Johan says an external audit was done on compliance and processes to ensure all procurement and other systems have been done properly. This has shored up residents' confidence that the money collected is well spent for the betterment of the building and its

occupants.

Other upgrades include the signage at the front entrance, the guardhouse, the

intercom system that is linked to the guardhouse — which, Thomson says, gives great comfort to residents that help is a call away — and redoing one of the lounges.

However, the biggest challenge has been with communication and that comes with time and the building of trust.

"One of the key challenges is always communication and dealing with the software and the owners. In any stratified development, the personal touch is very important," says Low.

"When we came in, the owners needed a lot of communication from us. And we went beyond handling the common areas. For example, if a unit has a power trip, although the internal unit is not the responsibility of the MC or the property manager, if it is something we can help with, we help."

Additionally, during the pandemic, when a resident was infected with Covid-19, the property management helped out with getting groceries and other necessities where needed. This soft touch has helped with the communication between residents and the management office.

Johan adds that building executive

Ganesh Periyasamy — a long-term staff
who has been with 3 Kia Peng

Apartment for a long time — was
absorbed by HBMK at the request of
the MC. This personnel continuity has
helped in the transition to the new
property management team.



Low and Johan (third and fourth from left) with (from left) The Edge Malaysia editor-in-chief Kathy Fong, editor emeritus and the awards' chief judge Au Foong Yee, The Edge Media Group publisher and group CEO Datuk Ho Kay Tat and City & Country editor E Jacqui Chan (Picture by Low Yen Yeing / The Edge)

This year, the MC will embark on a lift modernisation project as the lifts are nearing their 25-year lifespan limit and Johan believes after the upgrade, it will result in better cost savings, thanks to the new technology provided. Other ways to save on cost

include placing timers on air-conditioning units, using LED lights and setting up a nursery to grow plants to replenish those planted around the building.

While there is still a long list of things to look into, Johan, Thomson and Low all agree that a strong plan and funds are in place to pre-empt future issues and rectify current ones before they get worse. This has certainly given residents a sense of comfort and confidence that their home will continue to stand proud in the years ahead.



A recreational space for residents to enjoy and connect with each other. (Pictures by Sam Fong/The Edge)



The lobby with its high ceiling, art works and opulent design



The lobby drop-off area



A courtyard for residents to relax and unwind in