

# UNIVERSITY

DISTRIBUTORS

## THE DROP

### Bourbon Rankings: The 5 Best Bourbons Ranked for 2022

<https://tastersclub.com/blogs/articles/bourbon-rankings>

#### 1. Lonely Oak Distillery Steeple Ridge Single Barrel Bourbon

About the bourbon: To start off our bourbon rankings, we have Winner of Gold in 2019 with the American Craft Spirits Association, the Steeple Ridge Single Barrel Bourbon. It's matured in small, charred American White Oak Barrels, and bottled at 102 proof. Aging in these barrels develops notes of cherry, vanilla, and toffee with a nutty finish. Each bottle is one-of-a-kind and signed with its own barrel and bottle number.

Lonely Oak Distillery is a micro-distillery located in Shelby County, Iowa and Iowa's first legal farmer-distiller.

Pat and Amy Hoffmann founded it in 2017 when they wanted to expand the use of their grain harvest. And so, they decided to distill these grains into bourbon.

What's cool about Lonely Oak is that they're homegrown and when they can't provide the necessary grains, they partner with other local farmers to assist.

- 2. SPIRIT WORKS DISTILLERY FOUR GRAIN STRAIGHT BOURBON WHISKEY CASK STRENGTH PRIVATE BARREL
- 3. BARRELL BOURBON BATCH 027 BOURBON
- 4. BLACK BUTTON CASK STRENGTH BOURBON
- 5. LOW GAP BOURBON WHISKEY

CONTACT CHAD ADAMS AT [CHAD@UNIVERSITYDISTRIBUTORS.COM](mailto:CHAD@UNIVERSITYDISTRIBUTORS.COM) FOR ORDER INFO



### LOCAL FIND



Gotcha Spirits is proof that premium taste does not mean premium price.

Gotcha's line of spirits are very high quality and most are gluten free. From our 5x distilled - ultra purified Vodka made with 100% Iowa corn, to our masterfully blended whiskey.

Give it a try today! Go out and get ya some GOTCHA. Gotcha does not disappoint.

Gotcha is proudly made right here in Clive, Iowa.

Other Gotcha Spirits include Blended Whiskey, Gin, & Silver Rum

# UPCOMING MARKET VISITS

**June 1st:** Michael Trujillo, Napa Valley  
Central Iowa- Des Moines

**June 2nd:** Michael Trujillo, Napa Valley  
Central Iowa- Des Moines

**June 3rd:** Michael Trujillo, Napa Valley  
Central Iowa- Des Moines

**June 7th:** Darrell Gibson, Il Borro Wines  
Central Iowa- Des Moines

**June 8th:** Darrel Gibson, Il Borro Wines  
Central Iowa- Des Moines

**June 9th:** Darrel Gibson, Il Borro Wines  
Central Iowa- Des Moines



## MEET OUR STAFF

**Brooke Barrett**  
Wine Portfolio Consultant

Brooke came to University Distributors from California & is enjoying learning about Iowa. You can catch her sipping a Negroni cocktail, enjoying the outdoors, gardening, kayaking, playing in the mud, or talking to neighbors cats and dogs.

# NEW WINE RATINGS

CHECK OUT THE LATEST RATINGS FROM WINES INCLUDED IN  
OUR PORTFOLIO

JAMES SUCKLING.COM

JAMES SUCKLING.COM

JAMES SUCKLING.COM

JAMES SUCKLING.COM

JAMES SUCKLING.COM



### IL BORRO TOSCANA PIAN DI NOVA 2018

A really beautiful, fine red with black cherries, minerals and light wet earth. Medium body with slightly chewy tannins and a vivid finish. It's linear and long. Lots of blue fruit and hints of minerals. From organically grown grapes. Drinkable now, but a year or two will soften it.



### IL BORRO TOSCANA ROSÉ DEL BORRO 2020

This is really fresh and floral with floral, stone and cherry aromas. It's full-bodied with bright acidity and a delicious, vivid finish. Just the right amount of bitterness at the end. From organically grown grapes. Drink now.



### IL BORRO TOSCANA 2017

Fantastic aromas of dark berries, cinnamon and chili pepper, as well as paprika. Medium to full body with firm, fine and very silky tannins and beautiful fruit. Long, with lovely structure and depth. Yet, it remains accessible and attractive at a young age. From organically grown grapes. Drink or hold.



### IL BORRO VALDARNO DI SOPRA PETRUNA 2019

Fruity and juicy with cherries and berries, together with some orange peel and citrus. Spices, too. Full-bodied, yet lively and gorgeous. Crisp. Structured. Sangiovese. From organically grown grapes. Drink or hold.



### IL BORRO SANGIOVESE VALDARNO DI SOPRA POLISSENA 2018

This is a fantastic Polissenese. So transparent and perfectly ripened with plum, cherry and orange peel. Full-bodied with fresh acidity and a complement of tannins that spread across the palate and provide a weightless feel. Pure, single-vineyard sangiovese. Top Brunello level. From organically grown grapes. Drinkable now, but even better with age.


# TRIONE


*Vineyards & Winery*


## Sauvignon Blanc 2019

### River Road Ranch Vineyard, Russian River Valley

4,500 cases produced, 100% Estate Grown & Family Owned

91 points, February 2021 [JAMESUCKLING.COM](https://www.jamesuckling.com) 


90 points, September 2020  WINEENTHUSIAST

97 points, 2020 

## Chardonnay 2018

### River Road Ranch Vineyard, Russian River Valley, CA

Only 1,075 Cases Produced, 100% Estate Grown & Family Owned


92 points, December 2020 [JAMESUCKLING.COM](https://www.jamesuckling.com) 

90 points, July 2021 *Wine Spectator*

## Pinot Noir 2017

### River Road Ranch Vineyard, Russian River Valley, CA

1,400 Cases Produced, 100% Estate Grown & Family Owned


93 points, December 2020 [JAMESUCKLING.COM](https://www.jamesuckling.com) 

93 points, March 2021 *THE SOMM JOURNAL*

## Henry's Blend 2017

### Alexander Valley, Sonoma


1,428 Cases Produced, 100% Estate Grown & Family Owned

92 points, January 2022 [JAMESUCKLING.COM](https://www.jamesuckling.com) 

## Cabernet Sauvignon

### 2017, 'Block 21' Alexander Valley, CA

589 Cases Produced, 100% Estate Grown & Family Owned


92 points, January 2022 [JAMESUCKLING.COM](https://www.jamesuckling.com) 

94 points, Jan/Feb '22 *THE SOMM JOURNAL*

## Zinfandel 2016

### Flatridge Ranch Vineyard, Sonoma, CA

1,108 Cases Produced, 100% Estate Grown & Family Owned

92 points, December 2020 [JAMESUCKLING.COM](https://www.jamesuckling.com) 

90 points, May 2020 **JEB DUNNUCK**



## OVERFLOW WINE SALE

2020 MADELYN ROSE

2020 MADELYN WHITE CUVEE

\$15 PER BOTTLE (NORMALLY \$21.75/BOTTLE)

CONTACT BROOKE BARRETT AT [BROOKE@UNIVERSITYDISTRIBUTOR.COM](mailto:brooke@universitydistributor.com)

**EMAIL [MONIQUE@UNIVERSITYDISTRIBUTORS.COM](mailto:MONIQUE@UNIVERSITYDISTRIBUTORS.COM) WITH  
SUBJECT "ENTRY" AND YOUR CONTACT INFORMATION TO  
ENTER INTO OUR NEWSLETTER GIVEAWAY**

# UNIVERSITY

DISTRIBUTORS

## VENDOR HIGHLIGHT



## Catalyst Ridge Wines

For more than two decades, our co-founders Jeff Russell and Mark Zook have been friends and colleagues. Professionally, they both have reputations as changemakers – catalysts who are forward-looking and curious. Socially, they talked a lot (and we mean a lot) about wines. While both maintained their day jobs, they worked to further their wine education. Mark earned a vineyard operations certificate from NW Wine Studies Program. Jeff’s education came from multiple trips to the West Coast and picking the brains of winemakers and knowledgeable tasting room staff.

They determined they wanted to deliver great wines from winemakers they had appreciated and admired. Years of planning and dreaming about owning a wine label became a reality in 2019 when the fate of geography connected them with renowned winemaker Joe Dobbles, a neighbor of Mark’s in the Willamette Valley.

Mark and Jeff knew they wanted to make approachable, great wines that deliver that little bit of joy in a glass. They envisioned wines bold in flavor, but accessible to both the sophisticated and casual palette. Joe’s winemaking philosophy aligned with this vision, and they put into motion the first vintage of Catalyst Ridge Wines.

As catalysts are the spark of change, the wines honor the transformation from vine to wine. Change is a critical part of winemaking. It’s more than the change that happens in the field, or the change that happens through the fermentation process. It’s even greater than the change that happens in the bottle. It’s the sum of all those changes, w/ a little nurturing from the winemaker, to create the magic of a special glass of wine.

Contact Brooke Barrett at [brooke@universitydistributors.com](mailto:brooke@universitydistributors.com) to find out about the NEW Catalyst Ridge Rosé!



### MEET OUR STAFF

#### CHAD ADAMS

State of Iowa Manager,  
Alcohol Division

Hometown: Cedar Rapids, IA

Chad has over 20 years of experience in the beverage industry. In his spare time, Chad enjoys watching his kids play sports and planning his next vacation to Texas. If asked what type of spirit best matches Chad's personality, he said it would be tequila. However, his go-to drink is a rum & Coke.

### CONTACT

For Product Distribution Inquiries

Please Contact

Monique Chittenden at  
[monique@universitydistributors.com](mailto:monique@universitydistributors.com)

Chad Adams

State of Iowa Manager, Alcohol Division  
[chad@universitydistributors.com](mailto:chad@universitydistributors.com)

Brooke Barrett

Wine Portfolio Consultant  
[brooke@universitydistributors.com](mailto:brooke@universitydistributors.com)