



UNIVERSITY
—DISTRIBUTORS—
THE DROP



UNIVERSITY
—DISTRIBUTORS—

SAVE *the* DATE

MONDAY, APRIL 24TH
1-4:30PM

HOTEL FORT DES MOINES
1000 WALNUT ST
DES MOINES, IA 50309



UNIVERSITY
DISTRIBUTORS



GRAND TASTING EVENT

COME EXPLORE OUR PORTFOLIO &
MEET THE PRODUCERS & WINEMAKERS
BEHIND THE BRANDS

WE HAVE EXTENDED AN INVITE TO 6 GUESTS IN YOUR ORGANIZATION
PLEASE RSVP BY MONDAY, APRIL 3RD ONLINE AT
UNIVERSITYDISTRIBUTORS.COM



COME MEET REPRESENTATIVES FROM OUR NEW PARTNERSHIPS



Ethica Wines
Director of Sales
Giuseppe Blanco



WineTones
Founder
Marta Plana



Avignonesi Wines
Manager North America
Giuseppe Santarelli

GRAND TASTING EVENT FULL LIST OF ATTENDING VENDORS

AVIGNONESE

GIUSEPPE SANTARELLI

CATALYST RIDGE WINES

JEFF RUSSELL

CHITTENDEN FAMILY WINES

MONIQUE CHITTENDEN

ETHICA WINES

GIUSEPPE BLANCO

FULCRUM WINES

DAVID ROSSI

FULLDRAW

CONNOR MCMAHON

IDLE CELLARS

BEN LARKS

IL BORRO

DARRELL GIBSON

OLET'TE

JENNY HEIM

PRAGER WINERY & PORTS

PETER PRAGER

PORTER FAMILY WINES

KATE MALLAM

TRIONE

MICHAEL SAGE

VIN FRAICHE

CHARLES MILLER

WINETONES

MARTA PLANA

GRAND TASTING EVENT FULL LIST OF BRANDS REPRESENTED

WHILE BRAND REPRESENTATIVES WILL NOT BE PRESENT, WE WILL HAVE OUR OWN STAFF POURING SAMPLES FROM THE BRANDS BELOW

**BARNARD GRIFFIN
BOUGETZ CELLARS
HERTELENDY
LEMELSON
MATERRA
PRECISION
RIBEVI
TRUJILLO WINES
WORLD WIDE CELLARS**

WE HAVE EXTENDED AN INVITE TO 6 GUESTS IN YOUR ORGANIZATION
PLEASE RSVP BY MONDAY, APRIL 3RD ONLINE AT
UNIVERSITYDISTRIBUTORS.COM

GRAND TASTING RELATED EVENTS

APRIL 23RD

AVIGNONESE, CYCLONE LIQUORS

APRIL 25TH

VIN FRAICHE, MULBERRY STREET TAVERN

IDLE CELLARS, WINESTYLES ANKENY

FULCRUM WINES, WINESTYLES JOHNSTON

PORTER FAMILY WINES, PRIVATE EVENT

APRIL 26TH

IDLE CELLARS, DELLA VITI-AMES

APRIL 27TH

IDLE CELLARS, AURA RESTAURANT

NEW AT UNIVERSITY DISTRIBUTORS MATSU



EL PICARO DO TORO

Varieties: 100% Tinta de Toro.

Vineyard: Selection of 50 to 70 year old vineyards of limited production situated in poor soil and cultivated using the biodynamic techniques.

Harvest: Manual harvest during the first fifteen days of October.

Winemaking: Fermentation and maceration in small concrete deposits, with natural yeasts, avoiding surpassing 24°C. Softly pressed with pneumatic press and bottled without filtration or any aggressive clarifier to preserve its natural characteristics.

Aging: Minimum of 3 months of aging on lees in concrete tank.

Alcohol content: 14,5% Vol

Tasting notes

Colour: Deep bright ruby.

Nose: Intense, ripe and sweet berry fruit characters, with mineral notes.

Palate: Full bodied wine, with sweet fruits palate and delicious tannins. Fruitful and licorice sensations come from the maturity of the grapes from which this wine was made. The wine is complex, supple and with ripe long finish.

EL RECIO DO TORO

Varieties: 100% Tinta de Toro.

Vineyard: Selection of 90 to 100 year old vineyards of limited production situated in poor soil and cultivated using the biodynamic techniques.

Harvest: Manual harvest in the first 15 days of the October.

Winemaking: Fermentation and maceration during 3 weeks in small reinforced concrete deposits with natural yeasts. Softly pressed with pneumatic press and bottled without filtration or any aggressive clarifier to preserve its natural characteristics.

Aging: 14 months in second use French oak barrels.

Alcohol content: 14,5% Vol

Tasting notes

Colour: Intense ruby red.

Nose: Intense and multi-layered aroma, with notes of chocolate, ripe black fruits and vanilla.

Palate: Round and silky, very unctuous with subtle hints of glycerin. Complex and interesting with the long mineral aftertaste.



EL VIEJO DO TORO

Varieties: 100% Tinta de Toro.

Vineyard: Selection of the best grapes, that come from very old vineyards of more than 100 years of age.

Harvest: Manual harvest in the first 15 days of the October.

Winemaking: Fermentation and maceration during 3 weeks in small reinforced concrete deposits with natural yeasts. Softly pressed with pneumatic press and bottled without filtration or any aggressive clarifier to preserve its natural characteristics.

Aging: 16 months in new French oak barrels.

Alcohol content: 15% Vol

Tasting notes

Colour: Deep cherry with violet edges.

Nose: Very intense and complex. The combination of juicy ripe black fruits, spices, nuts and maturity gives sheer pleasure.

Palate: Serious wine with velvety texture, lots of structure, great backbone and serious tannic grip. Long and persistent aftertaste.

Barnard Griffin In the News



90 Best Buy

Barnard Griffin 2020 Signature Cabernet Sauvignon

Columbia Valley (WA)



90 Best Buy

Barnard Griffin 2021 Sangiovese Rose

Columbia Valley (WA)



88 Best Buy

Barnard Griffin 2020 Signature Merlot

Columbia Valley (WA)



88 Best Buy

Barnard Griffin 2021 Sauvignon Blanc

Columbia Valley (WA)



ARTICLE HIGHLIGHT:

*Preserving Napa's heritage vineyards –
Gagnon-Kennedy*

Click the link above to check out this feature on
Gagnon-Kennedy in the Decanter!



DID YOU KNOW?

University Distributors offers staff education and training for all of our wines.
Contact Robert Neilson, Wine Education & Sales Specialist for more information
robert@universitydistributors.com

CONTACT



For Product Distribution Inquiries
Please Contact
Monique Chittenden at
monique@universitydistributors.com



Brooke Barrett
Wine Sales Representative
brooke@universitydistributors.com



Robert Neilson
Wine Education & Sales Specialist
robert@universitydistributors.com