

UNIVERSITY

DISTRIBUTORS

THE DROP

Twisted Shotz Recipe

What could be a more perfect cocktail for a backyard party!? This SUPER easy-to-make cocktail only takes two ingredients, and is a fun, punchy take on a screwdriver! Just a glass of orange juice mixed with a couple of our Sex on the Beach Shotz, and you're ready to slip into summer. You can also chop up some citrus fruit and serve it up sangria style, or freeze 'em ahead of time for some boozy pops! Cheers!



The Slip n Slide
2 Sex on the Beach Shotz
6 oz Orange Juice
Serve on Ice

DEVIL'S SISTER PEACH



Devil's Sister Peach is infused with a lush peach flavor balanced with hints of smokey caramel and a kiss of honey to yield a sinfully sweet, savory spirit with a sultry smooth finish.

Contact Chad Adams at
chad@universitydistributors.com for order info

UPCOMING MARKET VISITS

July 18: David Rossi, Fulcrum Wines

Central Iowa- Des Moines

July 19: David Rossi, Fulcrum Wines

Central Iowa- Des Moines

July 20: David Rossi, Fulcrum Wines

Central Iowa- Des Moines

July 23: Jeff Russell, Catalyst Ridge Wines

Central Iowa- Des Moines

August 24: Michael Sage, Sonoma

Central Iowa- Des Moines

September 7: Jeff Russell, Catalyst Ridge Wines

Central Iowa- Des Moines



MEET OUR STAFF

Robert Neilson

Wine Education & Sales Specialist

Robert came to University Distributors from Chicago where he oversaw the beverage operations for 8 restaurants as Beverage Director. Robert has a wife, Meg, and 14 year old dog named Mason.

Robert is looking forward to learning a new market, working on the distribution side to help restaurants, stores, etc. with their lists. He's also very excited to bring in some sensational wineries in the Iowa market that haven't been here yet.

When asked what type of varietal he best associates with, Robert said, "the perfect grape to match my personality is Nebbiolo. It can be a little closed off at first, but once it opens up it becomes a whirlwind of energy and excitement."

NEW WINE RATINGS

CHECK OUT THE LATEST
RATINGS FROM IL BORRO WINES
INCLUDED IN OUR PORTFOLIO

IL BORRO "IL BORRO" TOSCANA ROSSO 2018 - **97 JS**

IL BORRO "ALESSANDRO DAL BORRO" 2015 - **97 JS**

IL BORRO "PETRUNA" VALDARNO DI SOPRA DOC 2018 - **94 JS**

IL BORRO "BOLLE DI BORRO" 2015 - **94 JS**

IL BORRO "POLISSENA" VALDARNO DI SOPRA DOC 2018 - **96 JS**

IL BORRO "PIAN DI NOVA" 2019 - **92 JS**

IL BORRO "ROSE DEL BORRO" 2021 - **92 JS**

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VENDOR HIGHLIGHT

Fulldraw Vineyards

Fulldraw began in 2012 when Connor McMahon (Ames, IA native) jumped on the opportunity to acquire a 100-acre vineyard site in the Templeton Gap of west side Paso Robles. He and Rebecca met later that year. With six years of winemaking and farming experience at adjacent property, Booker Vineyard, Connor understood that with its limestone soils and cooling maritime influences, this was a place where the Rhone varieties he loved would thrive. Connor works closely with crew members following organic and regenerative farming practices in order to best take advantage of the site's demanding soil and extreme exposures. Fulldraw aims to create a sustainable and healthy environment for each and every vine in order for the resulting fruit to translate into beautifully balanced wines that fully express the unique place that is their home.



The 2018 Fulldraw FD2 is a Rhone-Style blend of 60% Grenache & 40% Syrah. In classic Paso style, the FD2 delivers loads of dark, very ripe summery berry fruit flavors along with the black pepper, licorice, roast coffee and dried Provence herb notes ripe Grenache and Syrah are famous for. This is a wine for fans of "big reds" with softer tannins than Cabernet Sauvignon at a similar age. Drink now through 2025 to capture all of its youthful spirit.

Contact Brooke Barrett (brooke@universitydistributors.com) or Robert Neilson (robert@universitydistributors.com) for more information

OVERFLOW WINE SALE

2015/16 AUBURN JAMES RED HILLS CABERNET- \$21 (REG. \$26.25)

2019 BUONCRISTIANI NAPA VALLEY ROSE- \$18 (REG. \$21)

2019 GWC ALMATERRA PINOT NOIR- \$27 (REG. \$32.25)

2017 LEMELSON DRY RIESLING- \$16 (REG. \$18.75)

2013 OLET'TE ENGLISH HILL PINOT NOIR- \$38 (REG. \$45)

2020 MASSERIA FRATASSI FALANGHINA- \$14.50 (REG. \$16.50)

CONTACT BROOKE BARRETT AT [BROOKE@UNIVERSITYDISTRIBUTOR.COM](mailto:brooke@universitydistributor.com) OR
ROBERT NEILSON AT [ROBERT@UNIVERSITYDISTRIBUTORS.COM](mailto:robert@universitydistributors.com)

**EMAIL MONIQUE@UNIVERSITYDISTRIBUTORS.COM WITH
SUBJECT "ENTRY" AND YOUR CONTACT INFORMATION TO
ENTER INTO OUR NEWSLETTER GIVEAWAY**

2016 Ettore Germano "Vignarionda" Barolo



99 points Wine Enthusiast

"Enticing aromas of rose, iris, wild berry and spice appear in this gorgeous red. Combining structure and finesse, the delicious palate delivers ripe strawberry, Marasca cherry, star anise and pipe tobacco set against a backbone of firm, fine-grained tannins. Bright acidity keeps it impeccably balanced while a tangy mineral note lingers on the finish. While it's still quite young, it already shows class, pedigree and excellent aging potential. Drink 2026-2046 *Cellar Selection* (KO)" (9/2021)

97 points Wine Spectator

"A compelling red, from the initial scent of rose, strawberry, cherry, hay and tar, to the sweet, ripe palate of red berries, licorice, smoke and mineral. Silky, with a refined structure, this long and complex, showing terrific harmony and balance. Best from 2024 through 2043. 216 cases made, 70 cases imported. (BS)" (4/2022)

96 points Robert Parker's Wine Advocate

"Don't miss this wine. From a celebrated site in Serralunga d'Alba, the Ettore Germano 2016 Barolo Vignarionda is a relatively new entry. In fact, this release of about 2,700 bottles is the second vintage produced. These results are nothing short of excellent. This wine is focused and sharp, with an exacting quality of fruit that recalls redcurrant and wild plum. Drying mineral notes with iron ore, baked clay and smoky licorice are folded within the wine's silky texture. (ML)" (7/2021)

95 points James Suckling

"Subtle blend of ripe red fruit and perfumed oak on the nose. Full-to medium-bodied with lots of rich oak-spice and orange-peel flavors that dominate for the moment. Focused and structured, but exquisitely poised. There's a lot going on. With time this will settle in nicely and age well. Best after 2023." (4/2021)

93 points Vinous

"The 2016 Barolo Vignarionda is dark, sensual and mysterious. Black cherry, herbs, licorice, menthol and lavender infuse the 2016 with quite a bit of depth, yet the wine remains very much medium in body, in the style Sergio Germano favors these days. There's no way of getting around the fact the vines are still young, but progress is being made. (AG)" (10/2021)

CONTACT



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