



UNIVERSITY
—DISTRIBUTORS—
THE DROP

You're Invited!

**2ND ANNUAL
GRAND TASTING EVENT**

**COME EXPLORE OUR PORTFOLIO &
MEET THE PRODUCERS & WINEMAKERS
BEHIND THE BRANDS**

**MONDAY, FEB 26TH
1-4:30PM**

**HOTEL FORT DES MOINES
1000 WALNUT ST
DES MOINES, IA 50309**

**WE HAVE EXTENDED AN INVITE TO 6 GUESTS IN YOUR ORGANIZATION
PLEASE RSVP BY FRIDAY, JANUARY 26TH ONLINE AT UNIVERSITYDISTRIBUTORS.COM**

GRAND TASTING EVENT
CURRENT LIST OF ATTENDING
VENDORS (MORE TO COME)

BARNARD GRIFFIN

TOM CHAMPINE

BOUGETZ CELLARS

THOMAS BOUGETZ

CATALYST RIDGE WINES

JEFF RUSSELL

ETHICA WINES

GIUSEPPE BLANCO

FULCRUM WINES

DAVID ROSSI

FRAICHE WINE GROUP

CHARLES MILLER

MATERRA CUNAT FAMILY WINES

BRIAN NOSHAY

VENTURE WINES

SCOTT DILYARD

WORLD WIDE CELLARS

JOE KOTNIK

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GRAND TASTING EVENT FULL LIST OF BRANDS REPRESENTED

WHILE BRAND REPRESENTATIVES WILL NOT BE PRESENT, WE WILL HAVE OUR OWN STAFF POURING SAMPLES FROM THE BRANDS BELOW

**AVIGNONESI
CHITTENDEN FAMILY WINES
CRUESS WINE
DAMSEL CELLARS
FULLDRAW WINES
HERTELENDY VINEYARDS
IDLE CELLARS
IL BORRO WINES
LEMELSON
OLET'TE WINERY
PORTER FAMILY WINES
PRAGER WINERY & PORT WORKS
PRECISION WINE COMPANY
TRIONE VINEYARDS
WINETONES**

GRAND TASTING RELATED EVENTS

WE ARE COORDINATING EVENTS WITH OUR INCOMING WINEMAKERS/REPRESENTATIVES FOR TUESDAY, FEBRUARY 27TH. PLEASE CONTACT LINDSEY WOODY AT LINDSEY@UNIVERSITYDISTRIBUTORS.COM TO HOST AN EVENT!

THANK YOU to all of our guests who were able to visit Iowa for market visits and specialty events

Giuseppe Santarelli, Avignonesi
Tom Champine, Barnard Griffin Wines
Thomas Bougetz, Bougetz Cellars
Jeff Russell, Catalyst Ridge Wines
Alissa Lind, Cruess Wine
Giuseppe Blanco, Ethica Wines
Charles Miller, Fraiche Wine Group
David Rossi, Fulcrum Wines
Connor McMahon, Fulldraw Wines
Andrew Wesson, Hertelendy Wines
Ben Larks, Idle Cellars
Darrell Gibson, Il Borro Wines
Brian Noshay, Materra Cunat Famiy Wines
Jenny Heim, Olet'te Winery
Kate Mallam, Porter Family Wines
Scott Dilyard, Venture Wines
Joe Kotnik, World Wide Cellars



*We are in the planning stages of 2024 incoming winemaker visits and events.
If there is a request for a specific guest or event, please contact
Lindsey Woody at lindsey@universitydistributors.com.*

2024 UPCOMING VISITORS

April 16th- Ben Larks, Idle Cellars

April 17th- Ben Larks, Idle Cellars

April 18th- Ben Larks, Idle Cellars

April 23rd- Kate Mallam, Porter Family Wines

April 24th- Kate Mallam, Porter Family Wines

April 25th- Kate Mallam, Porter Family Wines

May 14th- Darrell Gibson, Il Borro Wines

May 15th- Darrell Gibson, Il Borro Wines

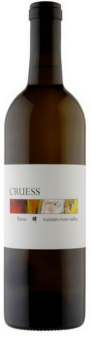
May 16th- Darrell Gibson, Il Borro Wines

To book an event with an upcoming visitor please contact
Lindsey Woody, Marketing Director, at
lindsey@universitydistributors.com

DID YOU KNOW?

University Distributors offers staff education and training for all of our wines.
Contact Robert Neilson, Wine Education & Sales Specialist for more information robert@universitydistributors.com

In the News



Cruess Wines-Russian River Valley Fiano 2019
2023 Slow Wine Guide “Everyday Wine Prize”

A food-friendly, expressively floral version of Fiano with loads of kiwi, bright citrus, honeydew melon, raw almond and fresh tarragon."

<https://www.slowwineusa.com/>



Bardos Romantica 2020
Tim Atkin MW, 91 points

Tim Atkin MW



Matsu 2021 El Picaro Tinta del Toro (Toro)
Wine Enthusiast, 89 points



AVIGNONESI

Avignonesi featured in Wine2Wine

“Top 150 Italian Wines Sold in American Restaurants”

<https://wine2wine.net/top-150-italian-wines-sold-in-america/?lang=en>

VINO NOBILE DI MONTEPULCIANO RANKED:



- NO. 1 VINO NOBILE
(the only Nobile to actually make the list!!)
- NO. 68 RED WINES
- NO. 42 RED WINES FROM TUSCANY
- NO. 112 OVERALL (Sparkling, White, Red)

In the News



Tribe and Arrow 2019 Soda Creek Vineyard Reserve Cabernet Sauvignon (Napa Valley)

Wine Enthusiast, 92 pts,

Dense, concentrated and tannic, this young wine offers deep black fruits, black pepper and cloves on a firm frame that will need time to soften. Dark chocolate and black-plum notes emerge on the palate and linger on the finish. Best from 2028. —J.G.



WINEENTHUSIAST

BEST OF YEAR 2023

94 Olet'te 2019 English Hill Vineyard Pinot Noir (Sonoma Coast). Rich in dark plums and a dusky, balsam perfume, this luscious, velvety wine spent extra time maturing in the barrel and is totally seductive. A broad, generous and concentrated mélange of sour cherries, black tea and black cherries handsomely fills out the ample frame of soft acidity and mild tannins. —J.G.

LAST CHANCE FOR OUR
HOLIDAY WAREHOUSE SALE!
LOWEST PRICES OF THE YEAR

CONTACT YOUR REP FOR PRICING

CONTACT



For Product Distribution Inquiries
Please Contact
Monique Chittenden at
monique@universitydistributors.com



Brooke Barrett
Wine Sales Representative
brooke@universitydistributors.com



Robert Neilson
Wine Education & Sales Specialist
robert@universitydistributors.com