

<b>EXPENSES</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>5 YR Plan</b>
Salaries	\$ 50,000	\$ 51,500	\$ 53,045	\$ 54,636	\$ 56,275	\$ 265,457
Payroll Taxes	\$ 5,250	\$ 5,408	\$ 5,570	\$ 5,737	\$ 5,909	\$ 27,873
Fringe Benefits	\$ -	0	0	0	0	\$ -
Consultants/Professional Fees	\$ 25,000	\$ 30,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 160,000
Insurance	\$ 500	\$ 515	\$ 530	\$ 546	\$ 563	\$ 2,655
Travel	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	\$ 12,500
Equipment	\$ 500	0	0	0	0	\$ 500
Supplies	\$ 600	\$ 600	\$ 600	\$ 600	\$ 600	\$ 3,000
Printing & Copying	\$ 900	\$ 900	\$ 1,200	\$ 1,200	\$ 1,200	\$ 5,400
Telephone	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 1,500
Postage & Delivery	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 1,250
Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Evaluation	\$ 2,500	\$ -	\$ -	\$ -	\$ -	\$ 2,500
Marketing	\$ 1,200	\$ 6,000	\$ 6,000	\$ 6,000	\$ 6,000	\$ 25,200
Other(Admin)	\$ 5,000	\$ 5,150	\$ 5,305	\$ 5,464	\$ 5,628	\$ 26,546
<b>TOTAL EXPENSES</b>	<b>\$ 94,500</b>	<b>\$ 103,123</b>	<b>\$ 110,300</b>	<b>\$ 112,233</b>	<b>\$ 114,225</b>	<b>\$ 534,380</b>

<b>REVENUE</b>						
<b>Grants/Contracts/Contributions</b>						
Local Government	\$ 30,000	\$ 30,000	\$ 30,000	\$ 30,000	\$ 30,000	\$ 150,000
Foundations	\$ 50,000	\$ 55,000	\$ 55,000	\$ 55,000	\$ 55,000	\$ 270,000
State Government	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Federal Government	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Corporations	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 50,000
Other (BDC)	\$ -	\$ 473	\$ 8,995	\$ 10,769	\$ 12,597	\$ 32,834
<b>Earned Events</b>						
Events						
Publications & Products						
<b>Membership Income</b>						
In-Kind Support	\$ 6,000	\$ 6,150	\$ 6,305	\$ 6,464	\$ 6,628	\$ 31,546
Other						
<b>TOTAL REVENUE</b>	<b>\$ 96,000</b>	<b>\$ 101,623</b>	<b>\$ 110,300</b>	<b>\$ 112,233</b>	<b>\$ 114,225</b>	<b>\$ 534,380</b>

STAFFING	\$ 293,330
CONSULTANT	\$ 160,000
OPERATIONAL	\$ 29,305
MARKETING	\$ 25,200
IN KIND	<u>\$ 26,546</u>
TOTAL	\$ 534,380