



# AT Talent

**G** GOOGLE  
BUSINESS REVIEWS  
5.0 ★★★★★

## CAREERS GUIDE 2023/24



[linkedin.com/company/AT-TALENT](https://www.linkedin.com/company/AT-TALENT)

[attalent.co.uk/work-for-us](https://attalent.co.uk/work-for-us)



# INTRODUCING AT Talent



## JAMIE

CO-FOUNDER & DIRECTOR

With a background in running events Jamie began his recruitment career with no prior experience. Within three years, he had built a successful Digital Marketing recruitment agency operating across multiple continents. A skilled negotiator who leaves no stone unturned, Jamie takes great pride in giving impartial career advice and always wanting the best for his candidates.

In his free time, Jamie enjoys dining out, socialising with friends, and seeing the world!



## Adam

CO-FOUNDER & DIRECTOR

Following two years playing cricket in Australia after graduating university, Adam embarked on his first role in IT recruitment. Adam was the top biller within the company within three years before hiring and developing a team of his own, sharing first-hand knowledge and experience of how to progress in the recruitment industry.

Away from work, Adam loves cricket and golf, and can regularly be found in the Stretford End at Old Trafford, watching his beloved Manchester United!



# OUR VALUES AT Talent



## AUTHENTICITY

We don't pretend to be robots. We're real people and we're good at what we do.



## DRIVE

To succeed in recruitment, you'll need an inner drive to go above and beyond.



## TRANSPARENCY

We're honest with each other and with our clients. We prefer a realistic view of the market, not a sugar-coated one.



## FUN

We don't take ourselves too seriously. We want to enjoy working together every day, even when things don't go how we wanted.



## ACCOUNTABILITY

We can't control everything, but how you react to each situation is your responsibility. There's always something to learn for next time.





# WHAT WE'RE LOOKING FOR AT Talent



## WHO YOU ARE

AT Talent are looking for both entry level and experienced recruiters to join our growing team.

Whether you're a university graduate or you fell into sales by accident, as long as you're an ambitious, motivated and hardworking individual that wants to work hard and be rewarded for it, then you'll fit right in!

We also look for talented individuals with 12 months' + experience in the Recruitment industry or in Sales, preferably within a B2B environment.



## WHAT YOU'LL EARN

AT Talent offers you the chance of life-changing salary & commission!



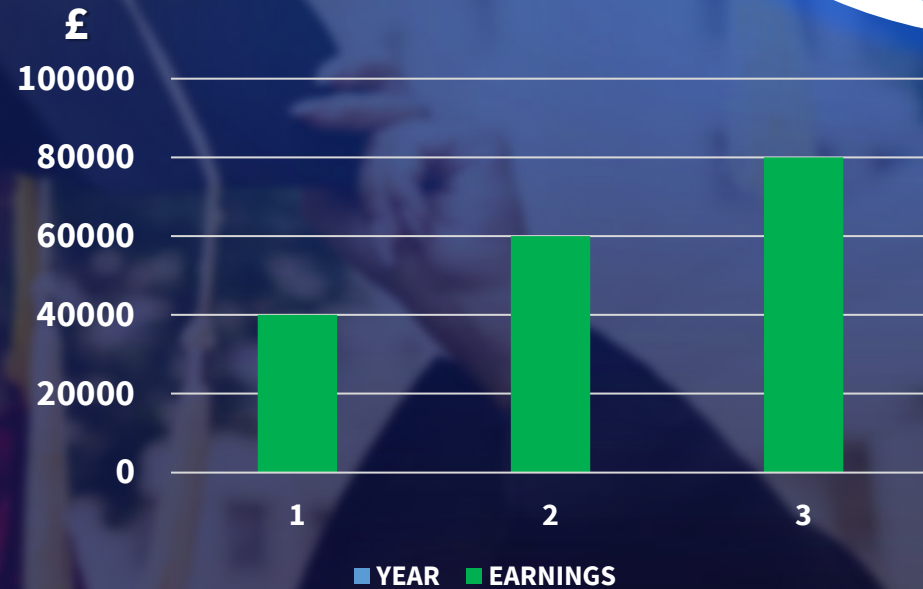
Paying off student loans or debts

International travel & holidays



Buying your first car or first house

Check out the chart for your typical OTE over the next three years:





# REWARDS AT Talent



## UNCAPPED COMMISSION

You'll earn commission on every placement you make! The beauty of our expertise within the Manchester and London Rec2Rec market is that we know what the competitive market rates are, and we can offer you better.



## HYBRID WORKING

We like a pattern of 2 days at home, 3 in the office – but we're flexible for life balance. With hours, work when you need to to get the job done. If you like lunchtime gym session or wellbeing walk with the dog, your schedule can fit.



## TEAM ENVIRONMENT

We're not a corporate environment and we want to relax and have fun. We're in modern offices with a very comfy sofa, music on, and TV. We're friendly and we really enjoy celebrating with lunch and drinks in town as much as we can!



## UNLIMITED HOLIDAYS

We don't want to micromanage every moment of your working life – we trust that you're someone with a profile that works hard and plays hard. Your stats will speak for themselves, so avoid burnout with the rest and relaxation time you need.



## CAREER PROGRESSION

If you're succeeding, you'll quickly grow in seniority and earn even more based on your performance. There's no limit to your ambitions with a rapid progress plan, you'll be hiring and managing your own team in no time at all





# YOUR PROFILE AT Talent



## NATURALLY DRIVEN

You're someone that sees setbacks and disappointments as an opportunity to learn and improve



## GROWTH MINDSET

You're a person with the mentality to be relentless in developing your skills and professional abilities



## COMPUTER-LITERATE

You'll need to be confident and competent with Microsoft, LinkedIn, and other social media platforms



## ENGAGING

You have a friendly, proactive demeanour. Someone that people will enjoy speaking with



## ORGANISED

You'll have the freedom and independence to manage your time efficiently



## A PROVEN HIGH-ACHIEVER

Whether that be in your previous role, higher education, or in your personal life





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