Current Data for January 2007 - Combined County of Ventura Market Areas

| Market Area and General Survey Data | Unit Type | \# of Units in Survey | Average Floor Area | Monthly Rent in \$ |  |  | Monthly Rent in \$ per Sq. Ft. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Lowest | Highest | Average | Lowest | Highest | Average |
|  |  |  |  |  |  |  |  |  |  |
| Total Properties Surveyed: 189 | Studio | 704 | 488 sq ft | \$675 | \$1,235 | \$961 | \$1.04 | \$2.40 | \$1.98 |
| Minimum Property Size: 3 Units | 1 Bedroom | 7,559 | 704 sq ft | \$555 | \$1,864 | \$1,222 | \$0.97 | \$2.71 | \$1.75 |
| Maximum Property Size: 608 Units | 2 Bedroom | 9,853 | 969 sq ft | \$675 | \$3,000 | \$1,523 | \$0.89 | \$2.75 | \$1.58 |
| Average Property Age: 32 Years | 3 Bedroom | 1,319 | 1,224 sq ft | \$1,045 | \$2,560 | \$1,887 | \$1.04 | \$2.07 | \$1.55 |
| Weighted Average Vacancy Rate: 3.76\% | Overall | 19,435 | 866 sq ft | \$555 | \$3,000 | \$1,410 | \$0.89 | \$2.75 | \$1.66 |



All information provided above is from sources deemed to be reliable, but no guarantee or warranty is stated or implied herein.

Historical Data - Combined County of Ventura Market Areas

| Unit | Average Monthly Rent in \$ |  |  |  |  |  |  |  |  | Average Monthly Rent in \$ per Sq. Ft. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Jan-05 | $\% \pm$ to | Jul-05 | $\% \pm$ to | Jan-06 | $\% \pm$ to | Jul-06 | $\% \pm$ to | Jan-07 | Jan-05 | $\% \pm$ to | Jul-05 | $\% \pm$ to | Jan-06 | $\% \pm$ to | Jul-06 | $\% \pm$ to | Jan-07 |


| Studio | \$899 | 2.2\% | \$919 | 1.6\% | \$934 | 1.7\% | \$949 | 1.2\% | \$961 | \$1.85 | 2.2\% | \$1.89 | 1.6\% | \$1.92 | 1.7\% | \$1.95 | 1.4\% | \$1.98 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Bedroom | \$1,100 | 3.0\% | \$1,133 | 2.3\% | \$1,159 | 4.6\% | \$1,213 | 0.8\% | \$1,222 | \$1.58 | 2.8\% | \$1.62 | 2.2\% | \$1.66 | 4.5\% | \$1.73 | 0.8\% | \$1.75 |
| 2 Bedroom | \$1,374 | 2.1\% | \$1,403 | 2.2\% | \$1,435 | 4.7\% | \$1,503 | 1.4\% | \$1,523 | \$1.43 | 1.9\% | \$1.46 | 2.2\% | \$1.49 | 4.6\% | \$1.56 | 1.4\% | \$1.58 |
| 3 Bedroom | \$1,652 | 4.0\% | \$1,717 | 3.8\% | \$1,782 | 4.5\% | \$1,862 | 1.4\% | \$1,887 | \$1.37 | 3.2\% | \$1.41 | 3.7\% | \$1.47 | 4.5\% | \$1.53 | 1.4\% | \$1.55 |
| Overall | \$1,268 | 2.6\% | \$1,301 | 2.4\% | \$1,332 | 4.6\% | \$1,394 | 1.2\% | \$1,410 | \$1.50 | 2.4\% | \$1.54 | 2.3\% | \$1.57 | 4.4\% | \$1.64 | 1.1\% | \$1.66 |
| Weighted Average Vacancy Rate for Dates Indicated Above: |  |  |  |  |  |  |  |  |  | 3.36\% |  | 2.33\% |  | 2.17\% |  | 1.96\% |  | 3.76\% |



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Current Data for January 2007 - City of Camarillo Market Area



All information provided above is from sources deemed to be reliable, but no guarantee or warranty is stated or implied herein.

Historical Data - City of Camarillo Market Area

| Unit Type | Average Monthly Rent in \$ |  |  |  |  |  |  |  |  | Average Monthly Rent in \$ per Sq. Ft. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan-05 | $\% \pm$ to | Jul-05 | $\% \pm$ to | Jan-06 | $\% \pm$ to | Jul-06 | \% $\pm$ to | Jan-07 | Jan-05 | \% $\pm$ to | Jul-05 | \% $\pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | $\% \pm$ to | Jan-07 |
| Studio | \$962 | 2.7\% | \$988 | 0.3\% | \$991 | 0.0\% | \$991 | 5.9\% | \$1,050 | \$1.88 | 2.9\% | \$1.93 | 0.2\% | \$1.94 | 0.0\% | \$1.94 | 6.1\% | \$2.06 |
| 1 Bedroom | \$1,140 | 2.9\% | \$1,173 | 0.9\% | \$1,183 | 2.4\% | \$1,212 | 1.5\% | \$1,231 | \$1.57 | 3.1\% | \$1.62 | 0.2\% | \$1.62 | 2.5\% | \$1.66 | 1.6\% | \$1.69 |
| 2 Bedroom | \$1,410 | 2.0\% | \$1,438 | 1.2\% | \$1,455 | 1.2\% | \$1,473 | 1.7\% | \$1,497 | \$1.49 | 1.6\% | \$1.51 | 1.2\% | \$1.53 | 1.3\% | \$1.55 | 1.6\% | \$1.58 |
| 3 Bedroom | \$1,701 | 0.9\% | \$1,717 | 1.8\% | \$1,748 | 1.0\% | \$1,765 | 1.1\% | \$1,785 | \$1.42 | 1.0\% | \$1.43 | 1.9\% | \$1.46 | 1.0\% | \$1.48 | 1.1\% | \$1.49 |
| Overall | \$1,290 | 2.3\% | \$1,319 | 1.1\% | \$1,333 | 1.7\% | \$1,355 | 1.7\% | \$1,378 | \$1.53 | 2.5\% | \$1.57 | 0.7\% | \$1.58 | 1.7\% | \$1.61 | 1.7\% | \$1.63 |
| Weighted Average Vacancy Rate for Dates Indicated Above: |  |  |  |  |  |  |  |  |  | 2.60\% |  | 2.55\% |  | 1.75\% |  | 0.69\% |  | 1.64\% |



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Current Data for January 2007 - City of Fillmore Market Area



All information provided above is from sources deemed to be reliable, but no guarantee or warranty is stated or implied herein.

Historical Data - City of Fillmore Market Area

|  | Average Monthly Rent in \$ |  |  |  |  |  |  |  |  | Average Monthly Rent in \$ per Sq. Ft. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Jan-05 | \% $\pm$ to | Jul-05 | \% $\pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | \% $\pm$ to | Jan-07 | Jan-05 | \% $\pm$ to | Jul-05 | \% $\pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | \% $\pm$ to | Jan-07 |


| Studio | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | n/a | n/a |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Bedroom | \$720 | 5.3\% | \$758 | 0.0\% | \$758 | 0.4\% | \$761 | 2.0\% | \$776 | \$1.07 | 5.0\% | \$1.12 | 0.0\% | \$1.12 | 0.4\% | \$1.13 | 2.3\% | \$1.15 |
| 2 Bedroom | \$907 | 3.2\% | \$936 | -0.7\% | \$930 | 0.3\% | \$932 | 6.2\% | \$990 | \$1.10 | 3.7\% | \$1.14 | -0.7\% | \$1.13 | 0.3\% | \$1.14 | 5.7\% | \$1.20 |
| 3 Bedroom | \$1,349 | 6.7\% | \$1,440 | 0.4\% | \$1,446 | 0.0\% | \$1,446 | 0.0\% | \$1,446 | \$1.22 | 6.4\% | \$1.30 | 0.4\% | \$1.30 | 0.0\% | \$1.30 | 0.0\% | \$1.30 |
| Overall | \$847 | 4.5\% | \$885 | -0.2\% | \$883 | 0.3\% | \$886 | 3.6\% | \$918 | \$1.09 | 4.9\% | \$1.14 | -0.3\% | \$1.14 | 0.3\% | \$1.14 | 3.5\% | \$1.18 |
| Weighted Average Vacancy Rate for Dates Indicated Above: |  |  |  |  |  |  |  |  |  | 1.34\% |  | 0.00\% |  | 1.34\% |  | 3.08\% |  | 3.99\% |




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Current Data for January 2007 - City of Moorpark Market Area

| Market Area and General Survey Data | Unit Type | \# of Units in Survey | Average Floor Area | Monthly Rent in \$ |  |  | Monthly Rent in \$ per Sq. Ft. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Lowest | Highest | Average | Lowest | Highest | Average |
|  |  |  |  |  |  |  |  |  |  |
| Total Properties Surveyed: 4 | Studio | 2 | 600 sq ft | \$950 | \$950 | \$950 | \$1.58 | \$1.58 | \$1.58 |
| Minimum Property Size: 50 Units | 1 Bedroom | 186 | 696 sq ft | \$1,050 | \$1,455 | \$1,362 | \$1.65 | \$2.14 | \$1.96 |
| Maximum Property Size: 370 Units | 2 Bedroom | 560 | 890 sq ft | \$1,220 | \$1,785 | \$1,566 | \$1.40 | \$2.01 | \$1.77 |
| Average Property Age: 19 Years | 3 Bedroom | 120 | 1,137 sq ft | \$1,570 | \$2,085 | \$1,920 | \$1.34 | \$1.74 | \$1.69 |
| Weighted Average Vacancy Rate: 4.26\% | Overall | 868 | 882 sq ft | \$950 | \$2,085 | \$1,570 | \$1.34 | \$2.14 | \$1.80 |



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## Historical Data - City of Moorpark Market Area

| Unit Type | Average Monthly Rent in \$ |  |  |  |  |  |  |  |  | Average Monthly Rent in \$ per Sq. Ft. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan-05 | \% $\pm$ to | Jul-05 | \% $\pm$ to | Jan-06 | $\% \pm$ to | Jul-06 | $\% \pm$ to | Jan-07 | Jan-05 | \% $\pm$ to | Jul-05 | $\% \pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | $\% \pm$ to | Jan-07 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Studio | \$700 | 0.0\% | \$700 | 0.0\% | \$700 | 32.1\% | \$925 | 2.7\% | \$950 | \$1.17 | -0.3\% | \$1.17 | 0.0\% | \$1.17 | 32.1\% | \$1.54 | 2.7\% | \$1.58 |
| 1 Bedroom | \$1,207 | 1.6\% | \$1,226 | 2.5\% | \$1,257 | 6.4\% | \$1,338 | 1.8\% | \$1,362 | \$1.74 | 1.5\% | \$1.77 | 2.5\% | \$1.81 | 6.5\% | \$1.93 | 1.9\% | \$1.96 |
| 2 Bedroom | \$1,407 | 1.1\% | \$1,422 | 3.0\% | \$1,465 | 3.8\% | \$1,522 | 2.9\% | \$1,566 | \$1.59 | 0.9\% | \$1.61 | 3.0\% | \$1.65 | 3.8\% | \$1.72 | 3.0\% | \$1.77 |
| 3 Bedroom | \$1,684 | 1.3\% | \$1,705 | 1.9\% | \$1,737 | 7.2\% | \$1,863 | 3.1\% | \$1,920 | \$1.48 | 1.5\% | \$1.50 | 1.9\% | \$1.53 | 7.2\% | \$1.64 | 3.0\% | \$1.69 |
| Overall | \$1,401 | 1.2\% | \$1,418 | 2.7\% | \$1,457 | 4.9\% | \$1,528 | 2.7\% | \$1,570 | \$1.61 | 0.9\% | \$1.62 | 2.8\% | \$1.67 | 4.9\% | \$1.75 | 2.7\% | \$1.80 |
| Weighted Average Vacancy Rate for Dates Indicated Above: |  |  |  |  |  |  |  |  |  | 4.49\% |  | 3.57\% |  | 3.11\% |  | 2.88\% |  | 4.26\% |



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## Current Data for January 2007 - Ojai Valley Market Area

| Market Area and General Survey Data | Unit Type | \# of Units in Survey | Average <br> Floor Area | Monthly Rent in \$ |  |  | Monthly Rent in \$ per Sq. Ft. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Lowest | Highest | Average | Lowest | Highest | Average |
|  |  |  |  |  |  |  |  |  |  |
| Total Properties Surveyed: 12 | Studio | 13 | 523 sq ft | \$675 | \$915 | \$860 | \$1.04 | \$1.86 | \$1.66 |
| Minimum Property Size: 6 Units | 1 Bedroom | 90 | 698 sq ft | \$555 | \$1,095 | \$916 | \$0.97 | \$1.88 | \$1.36 |
| Maximum Property Size: 50 Units | 2 Bedroom | 117 | 872 sq ft | \$796 | \$1,400 | \$1,100 | \$0.95 | \$2.04 | \$1.27 |
| Average Property Age: 44 Years | 3 Bedroom | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Weighted Average Vacancy Rate: 5.20\% | Overall | 220 | 780 sq ft | \$555 | \$1,400 | \$1,011 | \$0.95 | \$2.04 | \$1.33 |



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Historical Data - Ojai Valley Market Area

| Unit Type | Average Monthly Rent in \$ |  |  |  |  |  |  |  |  | Average Monthly Rent in \$ per Sq. Ft. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan-05 | \% $\pm$ to | Jul-05 | $\% \pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | \% $\pm$ to | Jan-07 | Jan-05 | $\% \pm$ to | Jul-05 | \% $\pm$ to | Jan-06 | $\% \pm$ to | Jul-06 | \% $\pm$ to | Jan-07 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Studio | \$886 | 0.0\% | \$886 | -3.4\% | \$856 | 0.0\% | \$856 | 0.4\% | \$860 | \$1.65 | 0.0\% | \$1.65 | 0.2\% | \$1.65 | 0.0\% | \$1.65 | 0.6\% | \$1.66 |
| 1 Bedroom | \$926 | 1.7\% | \$942 | -3.4\% | \$910 | 0.4\% | \$914 | 0.2\% | \$916 | \$1.39 | 1.6\% | \$1.41 | -3.9\% | \$1.36 | -0.4\% | \$1.35 | 0.6\% | \$1.36 |
| 2 Bedroom | \$1,023 | 0.2\% | \$1,025 | -1.2\% | \$1,013 | 2.9\% | \$1,042 | 5.5\% | \$1,100 | \$1.19 | 0.3\% | \$1.19 | -0.7\% | \$1.19 | 1.9\% | \$1.21 | 5.4\% | \$1.27 |
| 3 Bedroom | n/a |  | n/a |  | n/a |  | n/a |  | n/a | n/a |  | n/a |  | n/a |  | n/a |  | n/a |
| Overall | \$965 | 0.9\% | \$973 | -1.4\% | \$960 | 2.0\% | \$979 | 3.2\% | \$1,011 | \$1.33 | 0.8\% | \$1.34 | -4.0\% | \$1.29 | 0.4\% | \$1.29 | 3.0\% | \$1.33 |
| Weighted Average Vacancy Rate for Dates Indicated Above: |  |  |  |  |  |  |  |  |  | 3.30\% |  | 3.01\% |  | 4.04\% |  | 4.30\% |  | 5.20\% |



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Current Data for January 2007 - Oxnard/Port Hueneme Market Area

| Market Area and General Survey Data | Unit Type | \# of Units in Survey | Average Floor Area | Monthly Rent in \$ |  |  | Monthly Rent in \$ per Sq. Ft. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Lowest | Highest | Average | Lowest | Highest | Average |
|  |  |  |  |  |  |  |  |  |  |
| Total Properties Surveyed: 37 | Studio | 209 | 514 sq ft | \$825 | \$1,135 | \$967 | \$1.55 | \$2.13 | \$1.89 |
| Minimum Property Size: 8 Units | 1 Bedroom | 2,051 | 701 sq ft | \$795 | \$1,666 | \$1,050 | \$1.20 | \$2.11 | \$1.51 |
| Maximum Property Size: 456 Units | 2 Bedroom | 2,028 | 1,035 sq ft | \$990 | \$2,270 | \$1,435 | \$0.95 | \$1.98 | \$1.40 |
| Average Property Age: 33 Years | 3 Bedroom | 158 | 1,359 sq ft | \$1,350 | \$2,395 | \$1,895 | \$1.04 | \$1.78 | \$1.40 |
| Weighted Average Vacancy Rate: 5.89\% | Overall | 4,446 | 868 sq ft | \$795 | \$2,395 | \$1,252 | \$0.95 | \$2.13 | \$1.47 |



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Historical Data - Oxnard/Port Hueneme Market Area

| Unit Type | Average Monthly Rent in \$ |  |  |  |  |  |  |  |  | Average Monthly Rent in \$ per Sq. Ft. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan-05 | \% $\pm$ to | Jul-05 | \% $\pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | \% $\pm$ to | Jan-07 | Jan-05 | $\% \pm$ to | Jul-05 | $\% \pm$ to | Jan-06 | $\% \pm$ to | Jul-06 | $\% \pm$ to | Jan-07 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Studio | \$878 | 5.0\% | \$922 | 2.4\% | \$944 | 0.0\% | \$944 | 2.4\% | \$967 | \$1.70 | 4.6\% | \$1.78 | 2.2\% | \$1.82 | 0.2\% | \$1.82 | 3.9\% | \$1.89 |
| 1 Bedroom | \$996 | 1.6\% | \$1,012 | 1.9\% | \$1,031 | 1.9\% | \$1,051 | 0.0\% | \$1,050 | \$1.44 | 1.4\% | \$1.46 | 1.8\% | \$1.49 | 1.8\% | \$1.51 | -0.2\% | \$1.51 |
| 2 Bedroom | \$1,340 | 0.7\% | \$1,349 | 0.8\% | \$1,360 | 4.2\% | \$1,417 | 1.3\% | \$1,435 | \$1.31 | 0.4\% | \$1.32 | 1.0\% | \$1.33 | 4.0\% | \$1.38 | 1.1\% | \$1.40 |
| 3 Bedroom | \$1,756 | 1.1\% | \$1,775 | 1.8\% | \$1,807 | 2.6\% | \$1,855 | 2.2\% | \$1,895 | \$1.29 | 1.7\% | \$1.31 | 1.7\% | \$1.33 | 2.7\% | \$1.37 | 2.3\% | \$1.40 |
| Overall | \$1,174 | 1.2\% | \$1,189 | 1.3\% | \$1,204 | 3.1\% | \$1,241 | 0.9\% | \$1,252 | \$1.38 | 1.7\% | \$1.40 | 1.5\% | \$1.42 | 2.7\% | \$1.46 | 0.7\% | \$1.47 |
| Weighted Average Vacancy Rate for Dates Indicated Above: |  |  |  |  |  |  |  |  |  | 3.49\% |  | 2.62\% |  | 2.42\% |  | 2.85\% |  | 5.89\% |



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Current Data for January 2007 - City of Santa Paula Market Area



All information provided above is from sources deemed to be reliable, but no guarantee or warranty is stated or implied herein.

Historical Data - City of Santa Paula Market Area

| Unit | Average Monthly Rent in \$ |  |  |  |  |  |  |  |  | Average Monthly Rent in \$ per Sq. Ft. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Jan-05 | $\% \pm$ to | Jul-05 | $\% \pm$ to | Jan-06 | $\% \pm$ to | Jul-06 | $\% \pm$ to | Jan-07 | Jan-05 | $\% \pm$ to | Jul-05 | $\% \pm$ to | Jan-06 | $\% \pm$ to | Jul-06 | $\% \pm$ to | Jan-07 |


| Studio | n/a |  | n/a |  | n/a |  | n/a |  | n/a | n/a |  | n/a |  | n/a |  | n/a |  | n/a |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Bedroom | \$844 | -1.0\% | \$836 | 0.3\% | \$838 | 1.3\% | \$849 | 1.5\% | \$862 | \$1.30 | -0.9\% | \$1.29 | 0.4\% | \$1.29 | 1.1\% | \$1.31 | 1.6\% | \$1.33 |
| 2 Bedroom | \$994 | 1.5\% | \$1,009 | -0.5\% | \$1,004 | 1.3\% | \$1,016 | 1.2\% | \$1,029 | \$1.27 | 0.1\% | \$1.27 | -0.5\% | \$1.26 | 1.5\% | \$1.28 | 1.3\% | \$1.30 |
| 3 Bedroom | \$1,120 | 1.2\% | \$1,134 | 1.9\% | \$1,155 | 0.0\% | \$1,155 | -0.3\% | \$1,152 | \$1.21 | 1.3\% | \$1.23 | 1.9\% | \$1.25 | 0.0\% | \$1.25 | -1.2\% | \$1.23 |
| Overall | \$987 | 1.4\% | \$1,001 | -0.3\% | \$997 | 1.2\% | \$1,010 | 1.1\% | \$1,021 | \$1.27 | 0.1\% | \$1.27 | -0.4\% | \$1.27 | 1.4\% | \$1.28 | 1.2\% | \$1.30 |
| Weighted Average Vacancy Rate for Dates Indicated Above: |  |  |  |  |  |  |  |  |  | 2.74\% |  | 1.23\% |  | 4.41\% |  | 3.41\% |  | 6.60\% |



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Current Data for January 2007 - City of Simi Valley Market Area

| Market Area and General Survey Data | Unit Type | \# of Units in Survey | Average Floor Area | Monthly Rent in \$ |  |  | Monthly Rent in \$ per Sq. Ft. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Lowest | Highest | Average | Lowest | Highest | Average |
|  |  |  |  |  |  |  |  |  |  |
| Total Properties Surveyed: 13 | Studio | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Minimum Property Size: 84 Units | 1 Bedroom | 1,103 | 660 sq ft | \$975 | \$1,575 | \$1,339 | \$1.52 | \$2.30 | \$2.03 |
| Maximum Property Size: 504 Units | 2 Bedroom | 1,569 | 891 sq ft | \$1,300 | \$2,025 | \$1,586 | \$1.44 | \$1.99 | \$1.78 |
| Average Property Age: 24 Years | 3 Bedroom | 288 | 1,090 sq ft | \$1,500 | \$2,245 | \$1,819 | \$1.30 | \$1.94 | \$1.67 |
| Weighted Average Vacancy Rate: 3.65\% | Overall | 2,960 | 824 sq ft | \$975 | \$2,245 | \$1,516 | \$1.30 | \$2.30 | \$1.86 |



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## Historical Data - City of Simi Valley Market Area

| Unit | Average Monthly Rent in \$ |  |  |  |  |  |  |  |  | Average Monthly Rent in \$ per Sq. Ft. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Jan-05 | \% $\pm$ to | Jul-05 | \% $\pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | \% $\pm$ to | Jan-07 | Jan-05 | \% $\pm$ to | Jul-05 | \% $\pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | \% $\pm$ to | Jan-07 |


| Studio | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | n/a | n/a |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Bedroom | \$1,201 | 3.5\% | \$1,243 | 0.9\% | \$1,255 | 6.1\% | \$1,331 | 0.6\% | \$1,339 | \$1.83 | 1.8\% | \$1.86 | 0.9\% | \$1.88 | 6.0\% | \$1.99 | 1.9\% | \$2.03 |
| 2 Bedroom | \$1,397 | 5.1\% | \$1,468 | 0.2\% | \$1,470 | 6.1\% | \$1,559 | 1.7\% | \$1,586 | \$1.60 | 3.3\% | \$1.65 | 0.2\% | \$1.66 | 5.9\% | \$1.75 | 1.5\% | \$1.78 |
| 3 Bedroom | \$1,627 | 2.5\% | \$1,668 | 2.5\% | \$1,710 | 5.4\% | \$1,802 | 0.9\% | \$1,819 | \$1.52 | 1.0\% | \$1.53 | 2.4\% | \$1.57 | 5.3\% | \$1.66 | 0.9\% | \$1.67 |
| Overall | \$1,349 | 3.8\% | \$1,401 | 0.7\% | \$1,411 | 6.0\% | \$1,495 | 1.4\% | \$1,516 | \$1.67 | 3.1\% | \$1.72 | 0.7\% | \$1.73 | 5.9\% | \$1.84 | 1.5\% | \$1.86 |
| Weighted Average Vacancy Rate for Dates Indicated Above: |  |  |  |  |  |  |  |  |  | 4.29\% |  | 1.89\% |  | 1.45\% |  | 1.40\% |  | 3.65\% |



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Current Data for January 2007 - Thousand Oaks/Westlake Market Area



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## Historical Data - Thousand Oaks/Westlake Market Area

| $\begin{aligned} & \text { Unit } \\ & \text { Type } \end{aligned}$ | Average Monthly Rent in \$ |  |  |  |  |  |  |  |  | Average Monthly Rent in \$ per Sq. Ft. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan-05 | \% $\pm$ to | Jul-05 | \% $\pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | \% $\pm$ to | Jan-07 | Jan-05 | \% $\pm$ to | Jul-05 | \% $\pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | \% $\pm$ to | Jan-07 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Studio | \$971 | 3.0\% | \$1,001 | 2.7\% | \$1,028 | 4.5\% | \$1,075 | 0.9\% | \$1,084 | \$1.84 | 2.9\% | \$1.89 | 2.7\% | \$1.94 | 4.5\% | \$2.03 | 0.8\% | \$2.05 |
| 1 Bedroom | \$1,244 | 1.9\% | \$1,267 | 4.7\% | \$1,327 | 7.7\% | \$1,429 | 0.9\% | \$1,442 | \$1.63 | 1.7\% | \$1.66 | 4.7\% | \$1.74 | 7.7\% | \$1.87 | 0.6\% | \$1.88 |
| 2 Bedroom | \$1,474 | 1.1\% | \$1,491 | 5.7\% | \$1,575 | 7.8\% | \$1,699 | 0.8\% | \$1,713 | \$1.44 | 0.9\% | \$1.45 | 5.5\% | \$1.53 | 7.7\% | \$1.65 | 0.9\% | \$1.67 |
| 3 Bedroom | \$1,787 | 1.6\% | \$1,816 | 6.2\% | \$1,929 | 6.0\% | \$2,044 | 1.4\% | \$2,072 | \$1.35 | 1.8\% | \$1.37 | 6.3\% | \$1.46 | 6.0\% | \$1.55 | 1.4\% | \$1.57 |
| Overall | \$1,412 | 1.4\% | \$1,432 | 5.4\% | \$1,509 | 7.5\% | \$1,622 | 0.9\% | \$1,637 | \$1.51 | 1.2\% | \$1.53 | 5.2\% | \$1.61 | 7.5\% | \$1.73 | 0.8\% | \$1.74 |
| Weighted Average Vacancy Rate for Dates Indicated Above: |  |  |  |  |  |  |  |  |  | 2.71\% |  | 1.26\% |  | 0.57\% |  | 1.54\% |  | 2.80\% |




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Current Data for January 2007 - City of Ventura Market Area

| Market Area and General Survey Data | Unit Type | \# of Units in Survey | Average Floor Area | Monthly Rent in \$ |  |  | Monthly Rent in \$ per Sq. Ft. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Lowest | Highest | Average | Lowest | Highest | Average |
| \%... |  |  |  |  |  |  |  |  |  |
| Total Properties Surveyed: 51 | Studio | 311 | 449 sq ft | \$725 | \$1,235 | \$900 | \$1.45 | \$2.40 | \$2.02 |
| Minimum Property Size: 10 Units | 1 Bedroom | 1,564 | 653 sq ft | \$685 | \$1,850 | \$1,165 | \$1.04 | \$2.71 | \$1.79 |
| Maximum Property Size: 400 Units | 2 Bedroom | 1,783 | 953 sq ft | \$875 | \$3,000 | \$1,439 | \$1.04 | \$2.75 | \$1.51 |
| Average Property Age: 35 Years | 3 Bedroom | 233 | $1,152 \mathrm{sq} \mathrm{ft}$ | \$1,045 | \$2,335 | \$1,671 | \$1.05 | \$1.76 | \$1.45 |
| Weighted Average Vacancy Rate: $\mathbf{3 . 1 8 \%}$ | Overall | 3,891 | 804 sq ft | \$685 | \$3,000 | \$1,300 | \$1.04 | \$2.75 | \$1.66 |



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Historical Data - City of Ventura Market Area

| Unit Type | Average Monthly Rent in \$ |  |  |  |  |  |  |  |  | Average Monthly Rent in \$ per Sq. Ft. |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan-05 | $\% \pm$ to | Jul-05 | $\% \pm$ to | Jan-06 | $\% \pm$ to | Jul-06 | \% $\pm$ to | Jan-07 | Jan-05 | \% $\pm$ to | Jul-05 | $\% \pm$ to | Jan-06 | \% $\pm$ to | Jul-06 | $\% \pm$ to | Jan-07 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Studio | \$878 | 0.1\% | \$879 | 1.0\% | \$887 | 1.9\% | \$904 | -0.5\% | \$900 | \$1.98 | 0.1\% | \$1.98 | 0.8\% | \$2.00 | 1.7\% | \$2.03 | -0.6\% | \$2.02 |
| 1 Bedroom | \$1,017 | 5.8\% | \$1,076 | 2.4\% | \$1,102 | 4.3\% | \$1,149 | 1.4\% | \$1,165 | \$1.59 | 4.4\% | \$1.66 | 2.6\% | \$1.70 | 4.2\% | \$1.77 | 1.1\% | \$1.79 |
| 2 Bedroom | \$1,297 | 4.7\% | \$1,357 | 2.2\% | \$1,387 | 2.9\% | \$1,428 | 0.8\% | \$1,439 | \$1.38 | 3.5\% | \$1.43 | 2.3\% | \$1.46 | 2.6\% | \$1.50 | 0.8\% | \$1.51 |
| 3 Bedroom | \$1,313 | 22.2\% | \$1,604 | 3.1\% | \$1,654 | 0.9\% | \$1,668 | 0.2\% | \$1,671 | \$1.18 | 17.2\% | \$1.38 | 3.2\% | \$1.43 | 1.0\% | \$1.44 | 0.5\% | \$1.45 |
| Overall | \$1,149 | 6.3\% | \$1,221 | 2.3\% | \$1,249 | 3.2\% | \$1,288 | 0.9\% | \$1,300 | \$1.51 | 3.5\% | \$1.56 | 2.3\% | \$1.60 | 3.1\% | \$1.65 | 0.8\% | \$1.66 |
| Weighted Average Vacancy Rate for Dates Indicated Above: |  |  |  |  |  |  |  |  |  | 3.65\% |  | 3.41\% |  | 4.08\% |  | 2.02\% |  | 3.18\% |




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