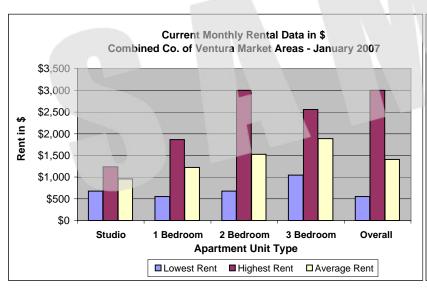
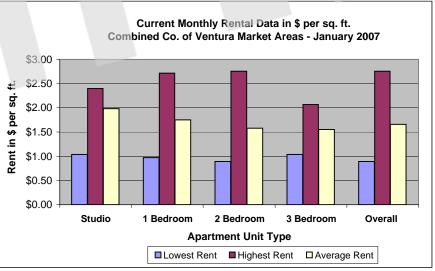
# **Current Data for January 2007 - Combined County of Ventura Market Areas**

| Market Area and<br>General Survey Data | 1         |
|--|-----------|
|  |           |
| Total Properties Surveyed:             | 189       |
| Minimum Property Size:                 | 3 Units   |
| Maximum Property Size:                 | 608 Units |
| Average Property Age:                  | 32 Years  |
| Weighted Average Vacancy Rate:         | 3.76%     |
|  |           |

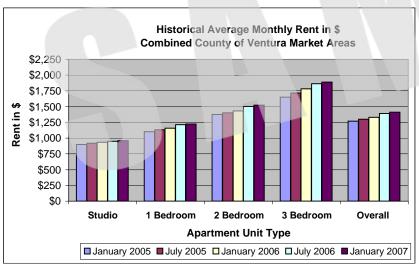
| Unit      | # of Units | Average     | Мо      | nthly Rent | in \$   | Monthly Rent in \$ per Sq. Ft. |         |         |  |  |
|-----------|------------|-------------|---------|------------|---------|--------------------------------|---------|---------|--|--|
| Туре      | in Survey  | Floor Area  | Lowest  | Highest    | Average | Lowest                         | Highest | Average |  |  |
|           |            |             |         |            |         |                                |         |         |  |  |
| Studio    | 704        | 488 sq ft   | \$675   | \$1,235    | \$961   | \$1.04                         | \$2.40  | \$1.98  |  |  |
| 1 Bedroom | 7,559      | 704 sq ft   | \$555   | \$1,864    | \$1,222 | \$0.97                         | \$2.71  | \$1.75  |  |  |
| 2 Bedroom | 9,853      | 969 sq ft   | \$675   | \$3,000    | \$1,523 | \$0.89                         | \$2.75  | \$1.58  |  |  |
| 3 Bedroom | 1,319      | 1,224 sq ft | \$1,045 | \$2,560    | \$1,887 | \$1.04                         | \$2.07  | \$1.55  |  |  |
| Overall   | 19,435     | 866 sq ft   | \$555   | \$3,000    | \$1,410 | \$0.89                         | \$2.75  | \$1.66  |  |  |

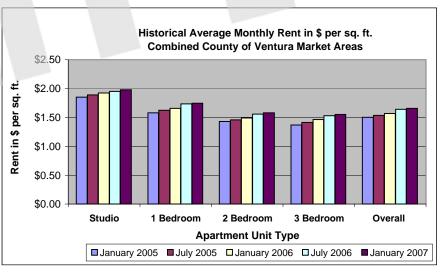




# **Historical Data - Combined County of Ventura Market Areas**

| Unit      |         |        | A        | verage | Monthly  | Rent ir | <b>1</b> \$ |         |         | Average Monthly Rent in \$ per Sq. Ft. |        |        |        |        |        |        |        |        |
|-----------|---------|--------|----------|--------|----------|---------|-------------|---------|---------|--|--------|--------|--------|--------|--------|--------|--------|--------|
| Туре      | Jan-05  | % ± to | Jul-05   | % ± to | Jan-06   | % ± to  | Jul-06      | % ± to  | Jan-07  | Jan-05                                 | % ± to | Jul-05 | % ± to | Jan-06 | % ± to | Jul-06 | % ± to | Jan-07 |
| Studio    | \$899   | 2.2%   | \$919    | 1.6%   | \$934    | 1.7%    | \$949       | 1.2%    | \$961   | \$1.85                                 | 2.2%   | \$1.89 | 1.6%   | \$1.92 | 1.7%   | \$1.95 | 1.4%   | \$1.98 |
| 1 Bedroom | \$1,100 | 3.0%   | \$1,133  | 2.3%   | \$1,159  | 4.6%    | \$1,213     | 0.8%    | \$1,222 | \$1.58                                 | 2.8%   | \$1.62 | 2.2%   | \$1.66 | 4.5%   | \$1.73 | 0.8%   | \$1.75 |
| 2 Bedroom | \$1,374 | 2.1%   | \$1,403  | 2.2%   | \$1,435  | 4.7%    | \$1,503     | 1.4%    | \$1,523 | \$1.43                                 | 1.9%   | \$1.46 | 2.2%   | \$1.49 | 4.6%   | \$1.56 | 1.4%   | \$1.58 |
| 3 Bedroom | \$1,652 | 4.0%   | \$1,717  | 3.8%   | \$1,782  | 4.5%    | \$1,862     | 1.4%    | \$1,887 | \$1.37                                 | 3.2%   | \$1.41 | 3.7%   | \$1.47 | 4.5%   | \$1.53 | 1.4%   | \$1.55 |
| Overall   | \$1,268 | 2.6%   | \$1,301  | 2.4%   | \$1,332  | 4.6%    | \$1,394     | 1.2%    | \$1,410 | \$1.50                                 | 2.4%   | \$1.54 | 2.3%   | \$1.57 | 4.4%   | \$1.64 | 1.1%   | \$1.66 |
|           |         | Weigh  | nted Ave | age Va | cancy Ra | ate for | Dates Inc   | licated | Above:  | 3.36%                                  |        | 2.33%  |        | 2.17%  |        | 1.96%  |        | 3.76%  |

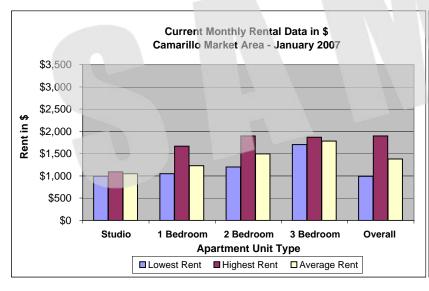


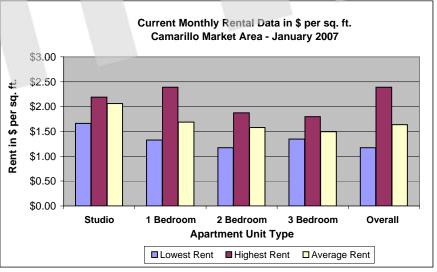


# Current Data for January 2007 - City of Camarillo Market Area

|       | Market Area and                  |
|-------|----------------------------------|
|       | General Survey Data              |
|       | Total Properties Surveyed: 13    |
|       | Minimum Property Size: 33 Units  |
|       | Maximum Property Size: 564 Units |
|       | Average Property Age: 29 Years   |
| Weigh | ted Average Vacancy Rate: 1.64%  |

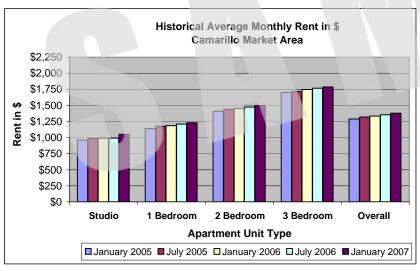
| Unit      | # of Units | Average     | Мо      | nthly Rent | in \$   | Monthly Rent in \$ per Sq. Ft. |         |         |  |  |
|-----------|------------|-------------|---------|------------|---------|--------------------------------|---------|---------|--|--|
| Туре      | in Survey  | Floor Area  | Lowest  | Highest    | Average | Lowest                         | Highest | Average |  |  |
|           |            |             |         |            |         |                                |         |         |  |  |
| Studio    | 55         | 513 sq ft   | \$995   | \$1,095    | \$1,050 | \$1.66                         | \$2.19  | \$2.06  |  |  |
| 1 Bedroom | 820        | 731 sq ft   | \$1,050 | \$1,668    | \$1,231 | \$1.32                         | \$2.39  | \$1.69  |  |  |
| 2 Bedroom | 1,048      | 953 sq ft   | \$1,200 | \$1,900    | \$1,497 | \$1.17                         | \$1.88  | \$1.58  |  |  |
| 3 Bedroom | 36         | 1,212 sq ft | \$1,700 | \$1,870    | \$1,785 | \$1.35                         | \$1.80  | \$1.49  |  |  |
| Overall   | 1,959      | 853 sq ft   | \$995   | \$1,900    | \$1,378 | \$1.17                         | \$2.39  | \$1.63  |  |  |

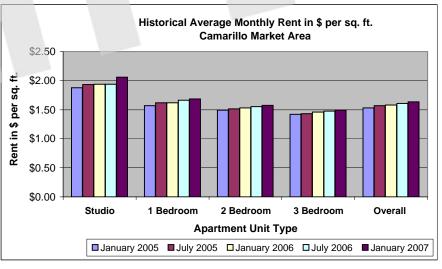




### **Historical Data - City of Camarillo Market Area**

| Unit      |         |        | A        | verage | Monthly  | Rent ir | <b>1</b> \$ |         |         |        | Average Monthly Rent in \$ per Sq. Ft. |        |        |        |        |        |        |        |  |
|-----------|---------|--------|----------|--------|----------|---------|-------------|---------|---------|--------|--|--------|--------|--------|--------|--------|--------|--------|--|
| Туре      | Jan-05  | % ± to | Jul-05   | % ± to | Jan-06   | % ± to  | Jul-06      | % ± to  | Jan-07  | Jan-05 | % ± to                                 | Jul-05 | % ± to | Jan-06 | % ± to | Jul-06 | % ± to | Jan-07 |  |
| Studio    | \$962   | 2.7%   | \$988    | 0.3%   | \$991    | 0.0%    | \$991       | 5.9%    | \$1,050 | \$1.88 | 2.9%                                   | \$1.93 | 0.2%   | \$1.94 | 0.0%   | \$1.94 | 6.1%   | \$2.06 |  |
| 1 Bedroom | \$1,140 | 2.9%   | \$1,173  | 0.9%   | \$1,183  | 2.4%    | \$1,212     | 1.5%    | \$1,231 | \$1.57 | 3.1%                                   | \$1.62 | 0.2%   | \$1.62 | 2.5%   | \$1.66 | 1.6%   | \$1.69 |  |
| 2 Bedroom | \$1,410 | 2.0%   | \$1,438  | 1.2%   | \$1,455  | 1.2%    | \$1,473     | 1.7%    | \$1,497 | \$1.49 | 1.6%                                   | \$1.51 | 1.2%   | \$1.53 | 1.3%   | \$1.55 | 1.6%   | \$1.58 |  |
| 3 Bedroom | \$1,701 | 0.9%   | \$1,717  | 1.8%   | \$1,748  | 1.0%    | \$1,765     | 1.1%    | \$1,785 | \$1.42 | 1.0%                                   | \$1.43 | 1.9%   | \$1.46 | 1.0%   | \$1.48 | 1.1%   | \$1.49 |  |
| Overall   | \$1,290 | 2.3%   | \$1,319  | 1.1%   | \$1,333  | 1.7%    | \$1,355     | 1.7%    | \$1,378 | \$1.53 | 2.5%                                   | \$1.57 | 0.7%   | \$1.58 | 1.7%   | \$1.61 | 1.7%   | \$1.63 |  |
|           |         | Weigh  | nted Ave | age Va | cancy Ra | ate for | Dates Inc   | dicated | Above:  | 2.60%  |  | 2.55%  |        | 1.75%  |        | 0.69%  |        | 1.64%  |  |

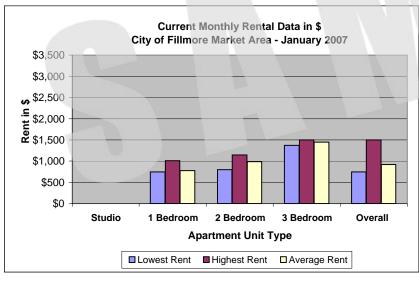


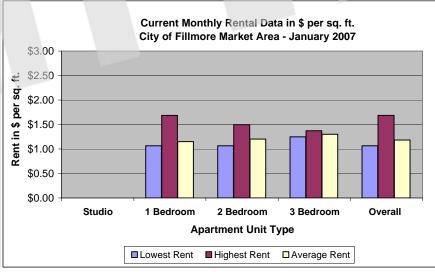


### Current Data for January 2007 - City of Fillmore Market Area

|    | Market Area and<br>General Survey Data |
|----|--|
|    |  |
|    | Total Properties Surveyed: 9           |
|    | Minimum Property Size: 3 Units         |
|    | Maximum Property Size: 70 Units        |
|    | Average Property Age: 26 Years         |
| We | ighted Average Vacancy Rate: 3.99%     |

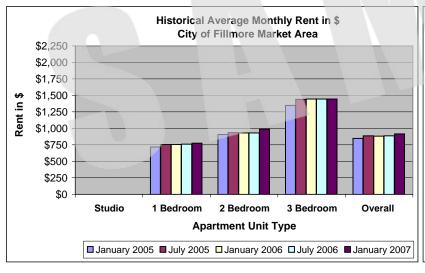
| Unit      | # of Units | Average     | Мо      | nthly Rent | in \$   | Monthly Rent in \$ per Sq. Ft. |         |         |  |  |  |
|-----------|------------|-------------|---------|------------|---------|--------------------------------|---------|---------|--|--|--|
| Туре      | in Survey  | Floor Area  | Lowest  | Highest    | Average | Lowest                         | Highest | Average |  |  |  |
|           |            |             |         | ,          |         |                                |         |         |  |  |  |
| Studio    | n/a        | n/a         | n/a     | n/a        | n/a     | n/a                            | n/a     | n/a     |  |  |  |
| 1 Bedroom | 92         | 679 sq ft   | \$745   | \$1,010    | \$776   | \$1.06                         | \$1.68  | \$1.15  |  |  |  |
| 2 Bedroom | 79         | 827 sq ft   | \$800   | \$1,150    | \$990   | \$1.07                         | \$1.50  | \$1.20  |  |  |  |
| 3 Bedroom | 14         | 1,114 sq ft | \$1,375 | \$1,500    | \$1,446 | \$1.25                         | \$1.38  | \$1.30  |  |  |  |
| Overall   | 185        | 775 sq ft   | \$745   | \$1,500    | \$918   | \$1.06                         | \$1.68  | \$1.18  |  |  |  |

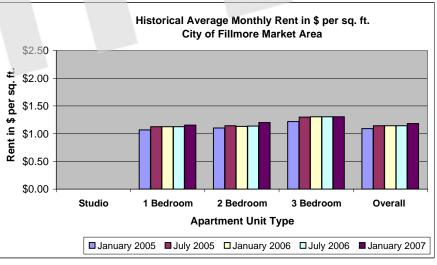




# **Historical Data - City of Fillmore Market Area**

| Unit      |         |        | A        | verage | Monthly  | Rent ir | า \$      |         |         | Average Monthly Rent in \$ per Sq. Ft. |        |        |        |        |        |        |        |        |
|-----------|---------|--------|----------|--------|----------|---------|-----------|---------|---------|--|--------|--------|--------|--------|--------|--------|--------|--------|
| Туре      | Jan-05  | % ± to | Jul-05   | % ± to | Jan-06   | % ± to  | Jul-06    | % ± to  | Jan-07  | Jan-05                                 | % ± to | Jul-05 | % ± to | Jan-06 | % ± to | Jul-06 | % ± to | Jan-07 |
| Studio    | n/a     |        | n/a      |        | n/a      |         | n/a       |         | n/a     | n/a                                    |        | n/a    |        | n/a    |        | n/a    |        | n/a    |
| 1 Bedroom | \$720   | 5.3%   | \$758    | 0.0%   | \$758    | 0.4%    | \$761     | 2.0%    | \$776   | \$1.07                                 | 5.0%   | \$1.12 | 0.0%   | \$1.12 | 0.4%   | \$1.13 | 2.3%   | \$1.15 |
| 2 Bedroom | \$907   | 3.2%   | \$936    | -0.7%  | \$930    | 0.3%    | \$932     | 6.2%    | \$990   | \$1.10                                 | 3.7%   | \$1.14 | -0.7%  | \$1.13 | 0.3%   | \$1.14 | 5.7%   | \$1.20 |
| 3 Bedroom | \$1,349 | 6.7%   | \$1,440  | 0.4%   | \$1,446  | 0.0%    | \$1,446   | 0.0%    | \$1,446 | \$1.22                                 | 6.4%   | \$1.30 | 0.4%   | \$1.30 | 0.0%   | \$1.30 | 0.0%   | \$1.30 |
| Overall   | \$847   | 4.5%   | \$885    | -0.2%  | \$883    | 0.3%    | \$886     | 3.6%    | \$918   | \$1.09                                 | 4.9%   | \$1.14 | -0.3%  | \$1.14 | 0.3%   | \$1.14 | 3.5%   | \$1.18 |
|           |         | Weigh  | nted Ave | age Va | cancy Ra | ate for | Dates Inc | licated | Above:  | 1.34%                                  |        | 0.00%  |        | 1.34%  |        | 3.08%  |        | 3.99%  |

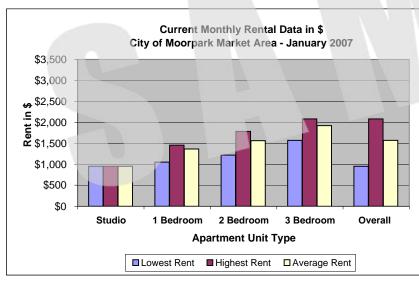


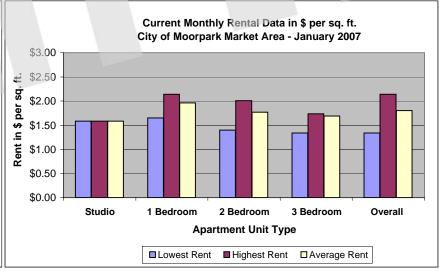


# Current Data for January 2007 - City of Moorpark Market Area

|       | Market Area and<br>General Survey Data |
|-------|--|
|       | General Survey Data                    |
|       | Total Properties Surveyed: 4           |
|       | Minimum Property Size: 50 Units        |
|       | Maximum Property Size: 370 Units       |
|       | Average Property Age: 19 Years         |
| Weigh | ted Average Vacancy Rate: 4.26%        |

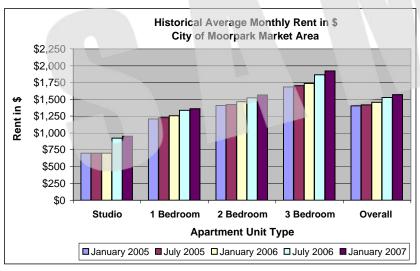
| Unit      | # of Units | Average     | Мо      | nthly Rent | in \$   | Monthly Rent in \$ per Sq. Ft. |         |         |  |  |
|-----------|------------|-------------|---------|------------|---------|--------------------------------|---------|---------|--|--|
| Туре      | in Survey  | Floor Area  | Lowest  | Highest    | Average | Lowest                         | Highest | Average |  |  |
|           |            |             |         |            |         |                                |         |         |  |  |
| Studio    | 2          | 600 sq ft   | \$950   | \$950      | \$950   | \$1.58                         | \$1.58  | \$1.58  |  |  |
| 1 Bedroom | 186        | 696 sq ft   | \$1,050 | \$1,455    | \$1,362 | \$1.65                         | \$2.14  | \$1.96  |  |  |
| 2 Bedroom | 560        | 890 sq ft   | \$1,220 | \$1,785    | \$1,566 | \$1.40                         | \$2.01  | \$1.77  |  |  |
| 3 Bedroom | 120        | 1,137 sq ft | \$1,570 | \$2,085    | \$1,920 | \$1.34                         | \$1.74  | \$1.69  |  |  |
| Overall   | 868        | 882 sq ft   | \$950   | \$2,085    | \$1,570 | \$1.34                         | \$2.14  | \$1.80  |  |  |

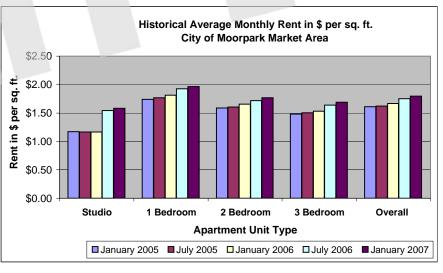




### **Historical Data - City of Moorpark Market Area**

| Unit      |         |        | A        | verage | Monthly  | Rent ir | า \$      |         |         | Average Monthly Rent in \$ per Sq. Ft. |        |        |        |        |        |        |        |        |
|-----------|---------|--------|----------|--------|----------|---------|-----------|---------|---------|--|--------|--------|--------|--------|--------|--------|--------|--------|
| Туре      | Jan-05  | % ± to | Jul-05   | % ± to | Jan-06   | % ± to  | Jul-06    | % ± to  | Jan-07  | Jan-05                                 | % ± to | Jul-05 | % ± to | Jan-06 | % ± to | Jul-06 | % ± to | Jan-07 |
| Studio    | \$700   | 0.0%   | \$700    | 0.0%   | \$700    | 32.1%   | \$925     | 2.7%    | \$950   | \$1.17                                 | -0.3%  | \$1.17 | 0.0%   | \$1.17 | 32.1%  | \$1.54 | 2.7%   | \$1.58 |
| 1 Bedroom | \$1,207 | 1.6%   | \$1,226  | 2.5%   | \$1,257  | 6.4%    | \$1,338   | 1.8%    | \$1,362 | \$1.74                                 | 1.5%   | \$1.77 | 2.5%   | \$1.81 | 6.5%   | \$1.93 | 1.9%   | \$1.96 |
| 2 Bedroom | \$1,407 | 1.1%   | \$1,422  | 3.0%   | \$1,465  | 3.8%    | \$1,522   | 2.9%    | \$1,566 | \$1.59                                 | 0.9%   | \$1.61 | 3.0%   | \$1.65 | 3.8%   | \$1.72 | 3.0%   | \$1.77 |
| 3 Bedroom | \$1,684 | 1.3%   | \$1,705  | 1.9%   | \$1,737  | 7.2%    | \$1,863   | 3.1%    | \$1,920 | \$1.48                                 | 1.5%   | \$1.50 | 1.9%   | \$1.53 | 7.2%   | \$1.64 | 3.0%   | \$1.69 |
| Overall   | \$1,401 | 1.2%   | \$1,418  | 2.7%   | \$1,457  | 4.9%    | \$1,528   | 2.7%    | \$1,570 | \$1.61                                 | 0.9%   | \$1.62 | 2.8%   | \$1.67 | 4.9%   | \$1.75 | 2.7%   | \$1.80 |
|           |         | Weigh  | nted Ave | age Va | cancy Ra | ate for | Dates Inc | dicated | Above:  | 4.49%                                  |        | 3.57%  |        | 3.11%  |        | 2.88%  |        | 4.26%  |

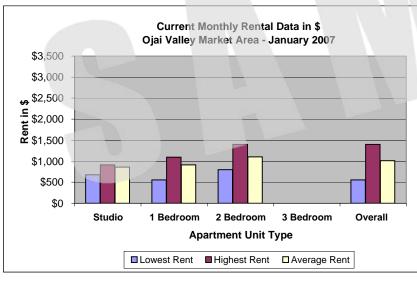


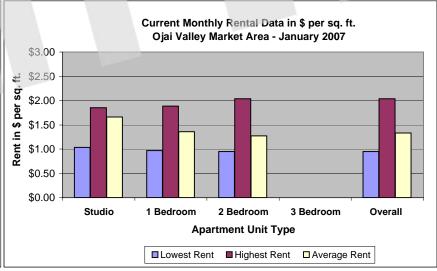


# Current Data for January 2007 - Ojai Valley Market Area

|     | Market Area and                   |
|-----|-----------------------------------|
|     | General Survey Data               |
|     |                                   |
|     | Total Properties Surveyed: 12     |
|     | Minimum Property Size: 6 Units    |
|     | Maximum Property Size: 50 Units   |
|     | Average Property Age: 44 Years    |
| Wei | ghted Average Vacancy Rate: 5.20% |

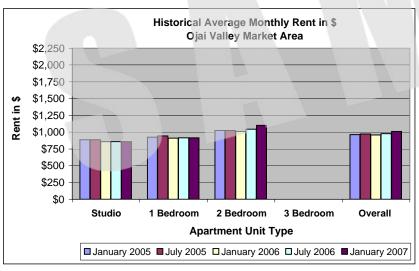
| Unit      | # of Units | Average    | Мо     | nthly Rent | in \$   | Monthly | Rent in \$ p | er Sq. Ft. |
|-----------|------------|------------|--------|------------|---------|---------|--------------|------------|
| Туре      | in Survey  | Floor Area | Lowest | Highest    | Average | Lowest  | Highest      | Average    |
|           |            |            |        |            |         |         |              |            |
| Studio    | 13         | 523 sq ft  | \$675  | \$915      | \$860   | \$1.04  | \$1.86       | \$1.66     |
| 1 Bedroom | 90         | 698 sq ft  | \$555  | \$1,095    | \$916   | \$0.97  | \$1.88       | \$1.36     |
| 2 Bedroom | 117        | 872 sq ft  | \$796  | \$1,400    | \$1,100 | \$0.95  | \$2.04       | \$1.27     |
| 3 Bedroom | n/a        | n/a        | n/a    | n/a        | n/a     | n/a     | n/a          | n/a        |
| Overall   | 220        | 780 sq ft  | \$555  | \$1,400    | \$1,011 | \$0.95  | \$2.04       | \$1.33     |

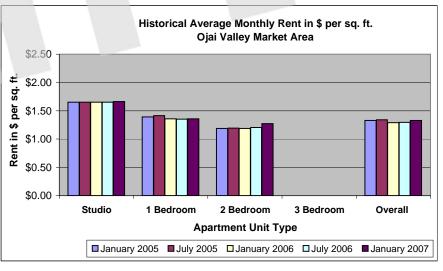




# Historical Data - Ojai Valley Market Area

| Unit      |         |        | A        | verage  | Monthly  | Rent ir | า \$      |         |         | Average Monthly Rent in \$ per Sq. Ft. |        |        |        |        |        |        |        |        |  |
|-----------|---------|--------|----------|---------|----------|---------|-----------|---------|---------|--|--------|--------|--------|--------|--------|--------|--------|--------|--|
| Туре      | Jan-05  | % ± to | Jul-05   | % ± to  | Jan-06   | % ± to  | Jul-06    | % ± to  | Jan-07  | Jan-05                                 | % ± to | Jul-05 | % ± to | Jan-06 | % ± to | Jul-06 | % ± to | Jan-07 |  |
| Studio    | \$886   | 0.0%   | \$886    | -3.4%   | \$856    | 0.0%    | \$856     | 0.4%    | \$860   | \$1.65                                 | 0.0%   | \$1.65 | 0.2%   | \$1.65 | 0.0%   | \$1.65 | 0.6%   | \$1.66 |  |
| 1 Bedroom | \$926   | 1.7%   | \$942    | -3.4%   | \$910    | 0.4%    | \$914     | 0.2%    | \$916   | \$1.39                                 | 1.6%   | \$1.41 | -3.9%  | \$1.36 | -0.4%  | \$1.35 | 0.6%   | \$1.36 |  |
| 2 Bedroom | \$1,023 | 0.2%   | \$1,025  | -1.2%   | \$1,013  | 2.9%    | \$1,042   | 5.5%    | \$1,100 | \$1.19                                 | 0.3%   | \$1.19 | -0.7%  | \$1.19 | 1.9%   | \$1.21 | 5.4%   | \$1.27 |  |
| 3 Bedroom | n/a     |        | n/a      |         | n/a      |         | n/a       |         | n/a     | n/a                                    |        | n/a    |        | n/a    |        | n/a    |        | n/a    |  |
| Overall   | \$965   | 0.9%   | \$973    | -1.4%   | \$960    | 2.0%    | \$979     | 3.2%    | \$1,011 | \$1.33                                 | 0.8%   | \$1.34 | -4.0%  | \$1.29 | 0.4%   | \$1.29 | 3.0%   | \$1.33 |  |
|           |         | Weigh  | nted Ave | rage Va | cancy Ra | ate for | Dates Inc | licated | Above:  | 3.30%                                  |        | 3.01%  |        | 4.04%  |        | 4.30%  |        | 5.20%  |  |

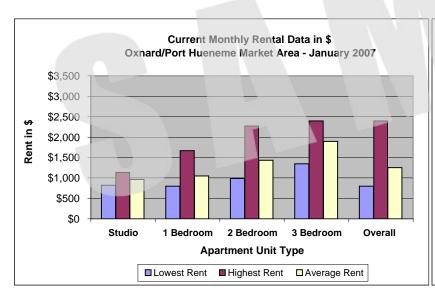


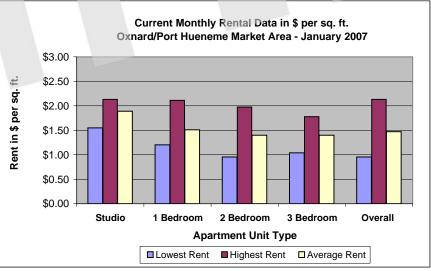


#### **Current Data for January 2007 - Oxnard/Port Hueneme Market Area**

| Market Area and<br>General Survey Data | 1         |
|--|-----------|
|  |           |
| Total Properties Surveyed:             | 37        |
| Minimum Property Size:                 | 8 Units   |
| Maximum Property Size:                 | 456 Units |
| Average Property Age:                  | 33 Years  |
| Weighted Average Vacancy Rate:         | 5.89%     |
|  |           |

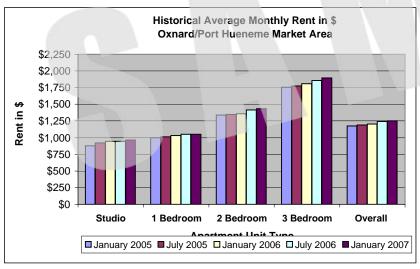
| Unit      | # of Units | Average     | Мо      | nthly Rent | in \$   | Monthly | Rent in \$ p | er Sq. Ft. |
|-----------|------------|-------------|---------|------------|---------|---------|--------------|------------|
| Type      | in Survey  | Floor Area  | Lowest  | Highest    | Average | Lowest  | Highest      | Average    |
|           | <u> </u>   |             | r       |            |         |         | 1            |            |
| Studio    | 209        | 514 sq ft   | \$825   | \$1,135    | \$967   | \$1.55  | \$2.13       | \$1.89     |
| 1 Bedroom | 2,051      | 701 sq ft   | \$795   | \$1,666    | \$1,050 | \$1.20  | \$2.11       | \$1.51     |
| 2 Bedroom | 2,028      | 1,035 sq ft | \$990   | \$2,270    | \$1,435 | \$0.95  | \$1.98       | \$1.40     |
| 3 Bedroom | 158        | 1,359 sq ft | \$1,350 | \$2,395    | \$1,895 | \$1.04  | \$1.78       | \$1.40     |
| Overall   | 4,446      | 868 sq ft   | \$795   | \$2,395    | \$1,252 | \$0.95  | \$2.13       | \$1.47     |

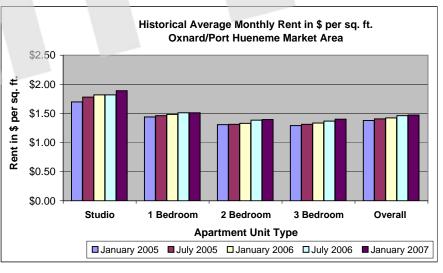




#### Historical Data - Oxnard/Port Hueneme Market Area

| Unit      |         |        | A        | verage | Monthly  | Rent in | า \$      |         |         | Average Monthly Rent in \$ per Sq. Ft. |        |        |        |        |        |        |        |        |  |
|-----------|---------|--------|----------|--------|----------|---------|-----------|---------|---------|--|--------|--------|--------|--------|--------|--------|--------|--------|--|
| Туре      | Jan-05  | % ± to | Jul-05   | % ± to | Jan-06   | % ± to  | Jul-06    | % ± to  | Jan-07  | Jan-05                                 | % ± to | Jul-05 | % ± to | Jan-06 | % ± to | Jul-06 | % ± to | Jan-07 |  |
| Studio    | \$878   | 5.0%   | \$922    | 2.4%   | \$944    | 0.0%    | \$944     | 2.4%    | \$967   | \$1.70                                 | 4.6%   | \$1.78 | 2.2%   | \$1.82 | 0.2%   | \$1.82 | 3.9%   | \$1.89 |  |
| 1 Bedroom | \$996   | 1.6%   | \$1,012  | 1.9%   | \$1,031  | 1.9%    | \$1,051   | 0.0%    | \$1,050 | \$1.44                                 | 1.4%   | \$1.46 | 1.8%   | \$1.49 | 1.8%   | \$1.51 | -0.2%  | \$1.51 |  |
| 2 Bedroom | \$1,340 | 0.7%   | \$1,349  | 0.8%   | \$1,360  | 4.2%    | \$1,417   | 1.3%    | \$1,435 | \$1.31                                 | 0.4%   | \$1.32 | 1.0%   | \$1.33 | 4.0%   | \$1.38 | 1.1%   | \$1.40 |  |
| 3 Bedroom | \$1,756 | 1.1%   | \$1,775  | 1.8%   | \$1,807  | 2.6%    | \$1,855   | 2.2%    | \$1,895 | \$1.29                                 | 1.7%   | \$1.31 | 1.7%   | \$1.33 | 2.7%   | \$1.37 | 2.3%   | \$1.40 |  |
| Overall   | \$1,174 | 1.2%   | \$1,189  | 1.3%   | \$1,204  | 3.1%    | \$1,241   | 0.9%    | \$1,252 | \$1.38                                 | 1.7%   | \$1.40 | 1.5%   | \$1.42 | 2.7%   | \$1.46 | 0.7%   | \$1.47 |  |
|           |         | Weigh  | nted Ave | age Va | cancy Ra | ate for | Dates Inc | licated | Above:  | 3.49%                                  |        | 2.62%  |        | 2.42%  |        | 2.85%  |        | 5.89%  |  |

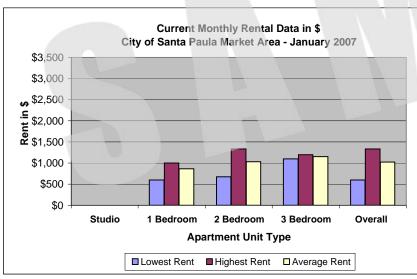


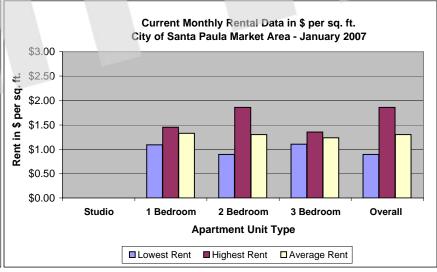


#### Current Data for January 2007 - City of Santa Paula Market Area

|    | Market Area and<br>General Survey Data |
|----|--|
|    |  |
|    | Total Properties Surveyed: 25          |
|    | Minimum Property Size: 4 Units         |
|    | Maximum Property Size: 50 Units        |
|    | Average Property Age: 34 Years         |
| We | ighted Average Vacancy Rate: 6.60%     |

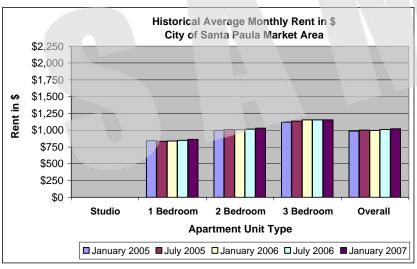
| Unit      | # of Units | Average    | Мо      | nthly Rent | in \$   | Monthly Rent in \$ per Sq. Ft. |         |         |  |  |
|-----------|------------|------------|---------|------------|---------|--------------------------------|---------|---------|--|--|
| Туре      | in Survey  | Floor Area | Lowest  | Highest    | Average | Lowest                         | Highest | Average |  |  |
|           |            |            |         |            |         |                                |         |         |  |  |
| Studio    | n/a        | n/a        | n/a     | n/a        | n/a     | n/a                            | n/a     | n/a     |  |  |
| 1 Bedroom | 24         | 656 sq ft  | \$600   | \$1,000    | \$862   | \$1.09                         | \$1.45  | \$1.33  |  |  |
| 2 Bedroom | 267        | 805 sq ft  | \$675   | \$1,335    | \$1,029 | \$0.89                         | \$1.86  | \$1.30  |  |  |
| 3 Bedroom | 13         | 938 sq ft  | \$1,100 | \$1,200    | \$1,152 | \$1.10                         | \$1.35  | \$1.23  |  |  |
| Overall   | 304        | 799 sq ft  | \$600   | \$1,335    | \$1,021 | \$0.89                         | \$1.86  | \$1.30  |  |  |





## **Historical Data - City of Santa Paula Market Area**

| Unit      |         |        | A        | verage  | Monthly  | Rent ir | <b>1</b> \$ |         |         | Average Monthly Rent in \$ per Sq. Ft. |               |        |        |        |        |        |        |        |  |
|-----------|---------|--------|----------|---------|----------|---------|-------------|---------|---------|--|---------------|--------|--------|--------|--------|--------|--------|--------|--|
| Туре      | Jan-05  | % ± to | Jul-05   | % ± to  | Jan-06   | % ± to  | Jul-06      | % ± to  | Jan-07  | Jan-05                                 | Jan-05 % ± to |        | % ± to | Jan-06 | % ± to | Jul-06 | % ± to | Jan-07 |  |
| Studio    | n/a     |        | n/a      |         | n/a      |         | n/a         |         | n/a     | n/a                                    |               | n/a    |        | n/a    |        | n/a    |        | n/a    |  |
| 1 Bedroom | \$844   | -1.0%  | \$836    | 0.3%    | \$838    | 1.3%    | \$849       | 1.5%    | \$862   | \$1.30                                 | -0.9%         | \$1.29 | 0.4%   | \$1.29 | 1.1%   | \$1.31 | 1.6%   | \$1.33 |  |
| 2 Bedroom | \$994   | 1.5%   | \$1,009  | -0.5%   | \$1,004  | 1.3%    | \$1,016     | 1.2%    | \$1,029 | \$1.27                                 | 0.1%          | \$1.27 | -0.5%  | \$1.26 | 1.5%   | \$1.28 | 1.3%   | \$1.30 |  |
| 3 Bedroom | \$1,120 | 1.2%   | \$1,134  | 1.9%    | \$1,155  | 0.0%    | \$1,155     | -0.3%   | \$1,152 | \$1.21                                 | 1.3%          | \$1.23 | 1.9%   | \$1.25 | 0.0%   | \$1.25 | -1.2%  | \$1.23 |  |
| Overall   | \$987   | 1.4%   | \$1,001  | -0.3%   | \$997    | 1.2%    | \$1,010     | 1.1%    | \$1,021 | \$1.27                                 | 0.1%          | \$1.27 | -0.4%  | \$1.27 | 1.4%   | \$1.28 | 1.2%   | \$1.30 |  |
|           |         | Weigh  | nted Ave | rage Va | cancy Ra | ate for | Dates Inc   | licated | Above:  | 2.74%                                  |               | 1.23%  |        | 4.41%  |        | 3.41%  |        | 6.60%  |  |

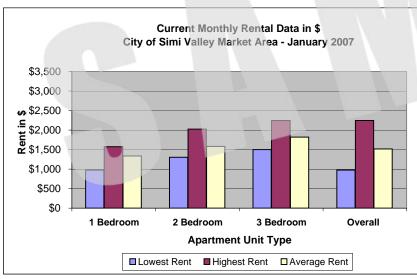


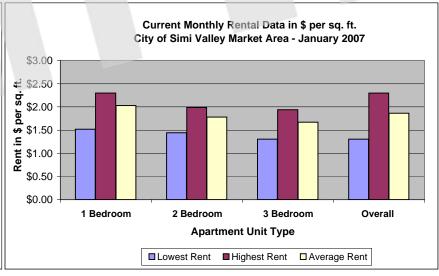


#### Current Data for January 2007 - City of Simi Valley Market Area

| Market Area and<br>General Survey Data | a         |
|--|-----------|
| Total Properties Surveyed:             | 13        |
| Minimum Property Size:                 | 84 Units  |
| Maximum Property Size:                 | 504 Units |
| Average Property Age:                  | 24 Years  |
| Weighted Average Vacancy Rate:         | 3.65%     |

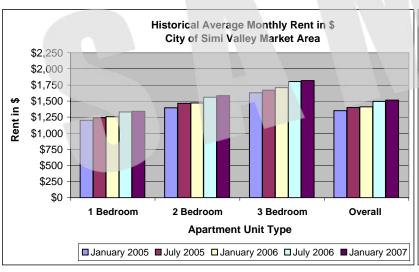
| Unit      | # of Units | Average     | Мо      | nthly Rent | in \$   | Monthly Rent in \$ per Sq. Ft. |         |         |  |  |
|-----------|------------|-------------|---------|------------|---------|--------------------------------|---------|---------|--|--|
| Туре      | in Survey  | Floor Area  | Lowest  | Highest    | Average | Lowest                         | Highest | Average |  |  |
|           |            |             |         |            |         |                                |         |         |  |  |
| Studio    | n/a        | n/a         | n/a     | n/a        | n/a     | n/a                            | n/a     | n/a     |  |  |
| 1 Bedroom | 1,103      | 660 sq ft   | \$975   | \$1,575    | \$1,339 | \$1.52                         | \$2.30  | \$2.03  |  |  |
| 2 Bedroom | 1,569      | 891 sq ft   | \$1,300 | \$2,025    | \$1,586 | \$1.44                         | \$1.99  | \$1.78  |  |  |
| 3 Bedroom | 288        | 1,090 sq ft | \$1,500 | \$2,245    | \$1,819 | \$1.30                         | \$1.94  | \$1.67  |  |  |
| Overall   | 2,960      | 824 sq ft   | \$975   | \$2,245    | \$1,516 | \$1.30                         | \$2.30  | \$1.86  |  |  |

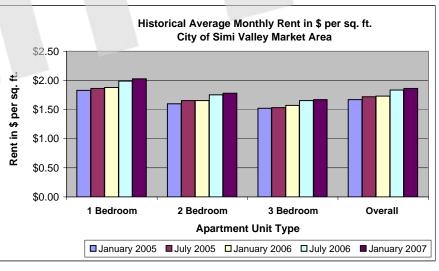




## Historical Data - City of Simi Valley Market Area

| Unit      |         |        | A        | verage  | Monthly  | Rent ir | <b>1</b> \$ |         |         | Average Monthly Rent in \$ per Sq. Ft. |        |        |        |        |        |        |        |        |
|-----------|---------|--------|----------|---------|----------|---------|-------------|---------|---------|--|--------|--------|--------|--------|--------|--------|--------|--------|
| Туре      | Jan-05  | % ± to | Jul-05   | % ± to  | Jan-06   | % ± to  | Jul-06      | % ± to  | Jan-07  | Jan-05                                 | % ± to | Jul-05 | % ± to | Jan-06 | % ± to | Jul-06 | % ± to | Jan-07 |
| Studio    | n/a     |        | n/a      |         | n/a      |         | n/a         |         | n/a     | n/a                                    |        | n/a    |        | n/a    |        | n/a    |        | n/a    |
| 1 Bedroom | \$1,201 | 3.5%   | \$1,243  | 0.9%    | \$1,255  | 6.1%    | \$1,331     | 0.6%    | \$1,339 | \$1.83                                 | 1.8%   | \$1.86 | 0.9%   | \$1.88 | 6.0%   | \$1.99 | 1.9%   | \$2.03 |
| 2 Bedroom | \$1,397 | 5.1%   | \$1,468  | 0.2%    | \$1,470  | 6.1%    | \$1,559     | 1.7%    | \$1,586 | \$1.60                                 | 3.3%   | \$1.65 | 0.2%   | \$1.66 | 5.9%   | \$1.75 | 1.5%   | \$1.78 |
| 3 Bedroom | \$1,627 | 2.5%   | \$1,668  | 2.5%    | \$1,710  | 5.4%    | \$1,802     | 0.9%    | \$1,819 | \$1.52                                 | 1.0%   | \$1.53 | 2.4%   | \$1.57 | 5.3%   | \$1.66 | 0.9%   | \$1.67 |
| Overall   | \$1,349 | 3.8%   | \$1,401  | 0.7%    | \$1,411  | 6.0%    | \$1,495     | 1.4%    | \$1,516 | \$1.67                                 | 3.1%   | \$1.72 | 0.7%   | \$1.73 | 5.9%   | \$1.84 | 1.5%   | \$1.86 |
|           |         | Weigh  | nted Ave | rage Va | cancy Ra | ate for | Dates Inc   | licated | Above:  | 4.29%                                  |        | 1.89%  |        | 1.45%  |        | 1.40%  |        | 3.65%  |

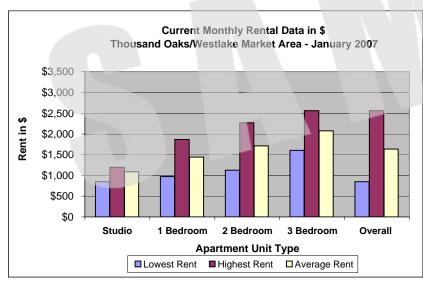


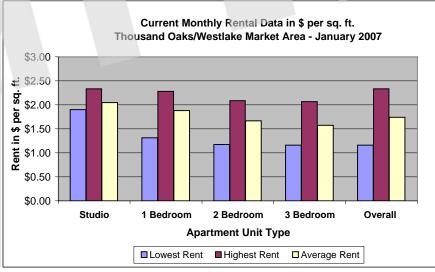


#### **Current Data for January 2007 - Thousand Oaks/Westlake Market Area**

| Market Area and<br>General Survey Data |
|--|
|  |
| Total Properties Surveyed: 25          |
| Minimum Property Size: 30 Units        |
| Maximum Property Size: 608 Units       |
| Average Property Age: 30 Years         |
| Weighted Average Vacancy Rate: 2.80%   |

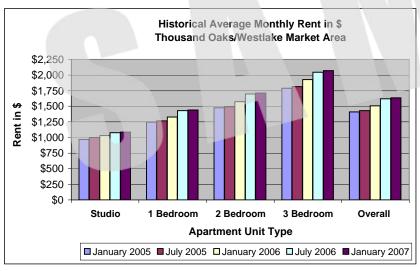
| Unit      | # of Units | Average     | Мо      | nthly Rent        | in \$   | Monthly Rent in \$ per Sq. Ft. |         |         |  |  |  |
|-----------|------------|-------------|---------|-------------------|---------|--------------------------------|---------|---------|--|--|--|
| Туре      | in Survey  | Floor Area  | Lowest  | t Highest Average |         | Lowest                         | Highest | Average |  |  |  |
|           |            |             |         |                   |         |                                |         |         |  |  |  |
| Studio    | 114        | 531 sq ft   | \$850   | \$1,195           | \$1,084 | \$1.90                         | \$2.33  | \$2.05  |  |  |  |
| 1 Bedroom | 1,629      | 774 sq ft   | \$975   | \$1,864           | \$1,442 | \$1.31                         | \$2.28  | \$1.88  |  |  |  |
| 2 Bedroom | 2,402      | 1,031 sq ft | \$1,125 | \$2,265           | \$1,713 | \$1.17                         | \$2.09  | \$1.67  |  |  |  |
| 3 Bedroom | 457        | 1,333 sq ft | \$1,605 | \$2,560           | \$2,072 | \$1.16                         | \$2.07  | \$1.57  |  |  |  |
| Overall   | 4,602      | 958 sq ft   | \$850   | \$2,560           | \$1,637 | \$1.16                         | \$2.33  | \$1.74  |  |  |  |

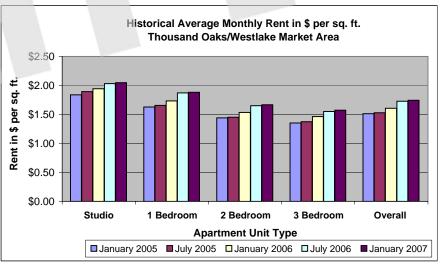




#### Historical Data - Thousand Oaks/Westlake Market Area

| Unit<br>Type |         | Average Monthly Rent in \$ |          |         |          |         |           |         |         |        |        | Average Monthly Rent in \$ per Sq. Ft. |        |        |        |        |        |        |  |  |
|--------------|---------|----------------------------|----------|---------|----------|---------|-----------|---------|---------|--------|--------|--|--------|--------|--------|--------|--------|--------|--|--|
|              | Jan-05  | % ± to                     | Jul-05   | % ± to  | Jan-06   | % ± to  | Jul-06    | % ± to  | Jan-07  | Jan-05 | % ± to | Jul-05                                 | % ± to | Jan-06 | % ± to | Jul-06 | % ± to | Jan-07 |  |  |
| Studio       | \$971   | 3.0%                       | \$1,001  | 2.7%    | \$1,028  | 4.5%    | \$1,075   | 0.9%    | \$1,084 | \$1.84 | 2.9%   | \$1.89                                 | 2.7%   | \$1.94 | 4.5%   | \$2.03 | 0.8%   | \$2.05 |  |  |
| 1 Bedroom    | \$1,244 | 1.9%                       | \$1,267  | 4.7%    | \$1,327  | 7.7%    | \$1,429   | 0.9%    | \$1,442 | \$1.63 | 1.7%   | \$1.66                                 | 4.7%   | \$1.74 | 7.7%   | \$1.87 | 0.6%   | \$1.88 |  |  |
| 2 Bedroom    | \$1,474 | 1.1%                       | \$1,491  | 5.7%    | \$1,575  | 7.8%    | \$1,699   | 0.8%    | \$1,713 | \$1.44 | 0.9%   | \$1.45                                 | 5.5%   | \$1.53 | 7.7%   | \$1.65 | 0.9%   | \$1.67 |  |  |
| 3 Bedroom    | \$1,787 | 1.6%                       | \$1,816  | 6.2%    | \$1,929  | 6.0%    | \$2,044   | 1.4%    | \$2,072 | \$1.35 | 1.8%   | \$1.37                                 | 6.3%   | \$1.46 | 6.0%   | \$1.55 | 1.4%   | \$1.57 |  |  |
| Overall      | \$1,412 | 1.4%                       | \$1,432  | 5.4%    | \$1,509  | 7.5%    | \$1,622   | 0.9%    | \$1,637 | \$1.51 | 1.2%   | \$1.53                                 | 5.2%   | \$1.61 | 7.5%   | \$1.73 | 0.8%   | \$1.74 |  |  |
|              |         | Weigh                      | nted Ave | rage Va | cancy Ra | ate for | Dates Inc | licated | Above:  | 2.71%  |        | 1.26%                                  |        | 0.57%  |        | 1.54%  |        | 2.80%  |  |  |

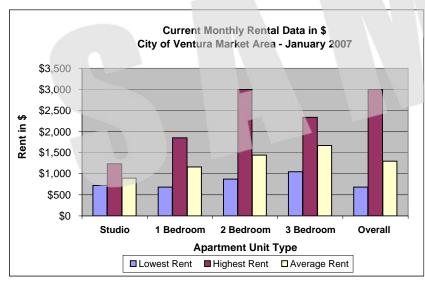


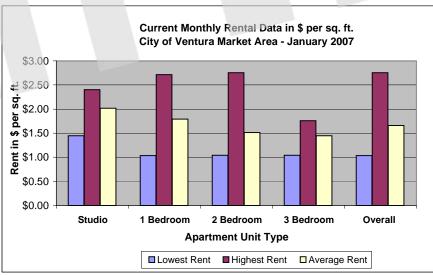


### **Current Data for January 2007 - City of Ventura Market Area**

|     | Market Area and<br>General Survey Data |
|-----|--|
|     |  |
|     | Total Properties Surveyed: 51          |
|     | Minimum Property Size: 10 Units        |
|     | Maximum Property Size: 400 Units       |
|     | Average Property Age: 35 Years         |
| Wei | ghted Average Vacancy Rate: 3.18%      |

| Unit      | # of Units | Average     | Мо      | nthly Rent | in \$   | Monthly Rent in \$ per Sq. Ft. |         |         |  |  |  |
|-----------|------------|-------------|---------|------------|---------|--------------------------------|---------|---------|--|--|--|
| Туре      | in Survey  | Floor Area  | Lowest  | Highest    | Average | Lowest                         | Highest | Average |  |  |  |
|           |            |             |         |            |         |                                |         |         |  |  |  |
| Studio    | 311        | 449 sq ft   | \$725   | \$1,235    | \$900   | \$1.45                         | \$2.40  | \$2.02  |  |  |  |
| 1 Bedroom | 1,564      | 653 sq ft   | \$685   | \$1,850    | \$1,165 | \$1.04                         | \$2.71  | \$1.79  |  |  |  |
| 2 Bedroom | 1,783      | 953 sq ft   | \$875   | \$3,000    | \$1,439 | \$1.04                         | \$2.75  | \$1.51  |  |  |  |
| 3 Bedroom | 233        | 1,152 sq ft | \$1,045 | \$2,335    | \$1,671 | \$1.05                         | \$1.76  | \$1.45  |  |  |  |
| Overall   | 3,891      | 804 sq ft   | \$685   | \$3,000    | \$1,300 | \$1.04                         | \$2.75  | \$1.66  |  |  |  |





### **Historical Data - City of Ventura Market Area**

| Unit<br>Type |         | Average Monthly Rent in \$ |          |        |          |         |           |         |         |        |        | Average Monthly Rent in \$ per Sq. Ft. |        |        |        |        |        |        |  |  |
|--------------|---------|----------------------------|----------|--------|----------|---------|-----------|---------|---------|--------|--------|--|--------|--------|--------|--------|--------|--------|--|--|
|              | Jan-05  | % ± to                     | Jul-05   | % ± to | Jan-06   | % ± to  | Jul-06    | % ± to  | Jan-07  | Jan-05 | % ± to | Jul-05                                 | % ± to | Jan-06 | % ± to | Jul-06 | % ± to | Jan-07 |  |  |
| Studio       | \$878   | 0.1%                       | \$879    | 1.0%   | \$887    | 1.9%    | \$904     | -0.5%   | \$900   | \$1.98 | 0.1%   | \$1.98                                 | 0.8%   | \$2.00 | 1.7%   | \$2.03 | -0.6%  | \$2.02 |  |  |
| 1 Bedroom    | \$1,017 | 5.8%                       | \$1,076  | 2.4%   | \$1,102  | 4.3%    | \$1,149   | 1.4%    | \$1,165 | \$1.59 | 4.4%   | \$1.66                                 | 2.6%   | \$1.70 | 4.2%   | \$1.77 | 1.1%   | \$1.79 |  |  |
| 2 Bedroom    | \$1,297 | 4.7%                       | \$1,357  | 2.2%   | \$1,387  | 2.9%    | \$1,428   | 0.8%    | \$1,439 | \$1.38 | 3.5%   | \$1.43                                 | 2.3%   | \$1.46 | 2.6%   | \$1.50 | 0.8%   | \$1.51 |  |  |
| 3 Bedroom    | \$1,313 | 22.2%                      | \$1,604  | 3.1%   | \$1,654  | 0.9%    | \$1,668   | 0.2%    | \$1,671 | \$1.18 | 17.2%  | \$1.38                                 | 3.2%   | \$1.43 | 1.0%   | \$1.44 | 0.5%   | \$1.45 |  |  |
| Overall      | \$1,149 | 6.3%                       | \$1,221  | 2.3%   | \$1,249  | 3.2%    | \$1,288   | 0.9%    | \$1,300 | \$1.51 | 3.5%   | \$1.56                                 | 2.3%   | \$1.60 | 3.1%   | \$1.65 | 0.8%   | \$1.66 |  |  |
|              |         | Weigh                      | nted Ave | age Va | cancy Ra | ate for | Dates Inc | dicated | Above:  | 3.65%  |        | 3.41%                                  |        | 4.08%  |        | 2.02%  |        | 3.18%  |  |  |

