(Mr. Tenkey's Tips # 457) --- book available @ www.mrtenkey.com

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Dear Management: UGH!!! Trust accounts!

Since they've been created... the bane of an accounting dept's existence.

They're a good thing, don't get me wrong. It's not the company's money... and should be segregated.

BUT if you're originating... in let's say over 10+ states, with each state requiring an in-state trust account... it can get administratively cumbersome/costly, at a minimum.

So... why not think outside the box? Even with something as mundane as this process.

Yes, why not just set yourself up with a national bank... one with a presence in every state you originate.

And then (outside the box thought coming now)... just maintain it all in ONE account!

You already have to keep track by borrower, doing it additionally by state is no great feat.

The simplicity of ONE account to reconcile, deposit to, transfer from, cut checks from, etc...

By now, you might be bored... but as an accountant... I call this WINNING!

Don't sweat the small stuff, conquer it instead!