

SELL YOUR HOME: Step-by-Step

Your guide to the big decisions, helpful relationships, occasional disappointments, and delightful accomplishment of selling your home.

YOU + YOUR SUPPORT NETWORK



- + Spouse?
- + Significant other?
- + Family?
- + Friend?
- + Child?
- + Pet?

YOUR EXPERTS



+ Your agent



+ Your attorney



Principal Broker
Realtor, CRS, CNHS
C2EX, e-PRO
Notary Public

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STEP #1

Decide to sell your house



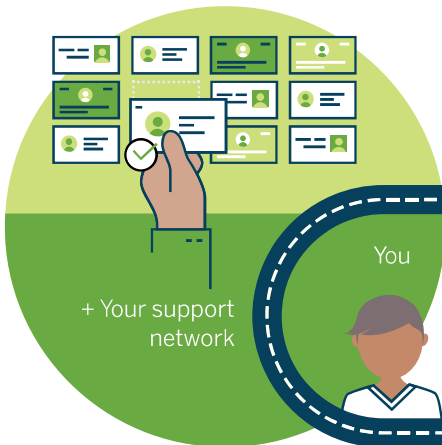
STEP #2

Research the market



STEP #3

Select an agent



STEP #4

Price your home



STEP #5

Prepare your home



STEP #6

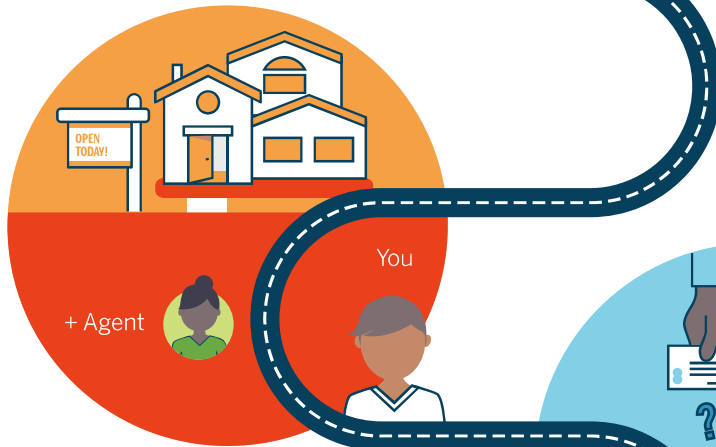
Market your home





STEP #7

Be ready for home showings



STEP #8

Entertain offers



STEP #9

Negotiate with buyer



STEP #10

Have your home inspected



STEP #11

Close the deal



IT'S ALL ABOUT RELATIONSHIPS

ALSO PRESENT AT CLOSING



+ Buyer



+ Title agent



+ Buyer's agent



+ Buyer's attorney



+ Buyer's loan officer



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