



Wilson Real Estate Consulting

Office, Retail & Data Centres

Corporate Real Estate

Strategy, Operations & Workplace Solutions

Critical Facilities (Technical Infrastructure)

Strategy, Operations & Workplace Solutions

- Comprehensive knowledge and experience gained in all key Corporate Real Estate functions
- Responsible for all Office Major Sites, Data Centres and Financial Centres covering 130 sites and 6,500,000 sf while Director – Corporate Real Estate at Sun Life Financial
- Team Building and Leading (6) Distributed Teams - Major Sites (Toronto, Montreal and Waterloo), Critical Facilities (Data Centres), Financial Centres and Agile Workplace
- Member of Senior Management Strategy Team in Corporate Real Estate
- Managing & Directing 3rd Party Property Management Co.'s at Major Sites
- Workplace Planning & Optimization - Agile Resources /Open Collaboration spaces - Corporate Concierge program development at all Major Sites – Desk Sharing / Meeting Room Reservation systems / Software Technologies – Automated Work Order system
- Change Management – Webinar design & delivery, Strategy support, Multi-Media planning
- Space Planning & Strategy formulation for Business Unit Users
- Transaction Management - Tiger Team member on complex transactions - Data Centres
- Moves, Adds & Changes - Team Leader overseeing all MAC activities across Major Sites
- Successfully completed 8x Moves (2,000) people into One York – 450,000 sf
- Budgeting, Forecasting and Financial Variance Analysis - OPEX and CAPEX
- Capital Expenditure Planning & Project Management oversight
- Best Practices Development – Premises Care Program to improve Client (User) experience
- Customer Service Excellence Program design & development - KPI metrics & YoY comparatives – SLA analytics – Service Desk knowledge documents – Intake technologies
- Environmental Sustainability Program stewardship - design, development & delivery
- Six Sigma Management Training and Implementation - Huddles, Visual Boards & Benefit Trackers, Continuous Improvement Planning & Leadership and KPI measurements
- Sourcing & Procurement – market research, Vendor sourcing, RFQ's, RFP's and MSA's
- Desktop Technologies – Docking Stations, Monitors, Telephony & Cable Management
- Furniture – layout designs, new purchases, repairs / replacements and on-site Inventory
- Operations – plan and oversee all Preventive Maintenance / Repair programs

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- Vertical Transportation Systems (Elevators & Escalators) – previously worked at Otis Elevator on new installations and modernizations as a New Equipment Sales Representative and Project Manager – worked closely with Architects on new planned Office Tower developments
- Standby Generator Plant build out (Waterloo) – responsible for the construction, commissioning and operation of a 2x Generator plant build out to fully support a 750,000 sf Corporate office complex – 2x 1,750 KW Generators in a newly constructed separate building (Capital Spend - \$ 11,000,000) – built on time and under budget
- Standby Generator build out (One York - Toronto) – responsible as the Owners Rep. to supervise the construction, installation, commissioning, turnover and operation of a 1,750 KW Generator fully supporting 450,000 sf of Corporate Headquarter office premises (Capital Spend - \$ 8,250,000) – built ahead of Project Schedule and on budget
- TCR / LAN room build out (26th floor, One York - Toronto) – responsible for Operational oversight of construction, commissioning, turnover and operation of the Main TCR / LAN room supporting Sun Life's 450,000 sf office premises and Bentall Kennedy's (2 floors – 40,000 sf) – built ahead of Project Schedule and under budget.
- Data Centre (Brampton Loblaw's co-location Facility) – new Data Centre build out and migration - provided Lease Negotiation support, construction supervision of Landlord's Work (upgrading to a Tier III Data Centre Facility according to Uptime Institute) and Operations Centre / Network Operations Centre (OC/NOC) and supporting office premises – built 6 weeks ahead of schedule and under budget
- Data Centre (Decommissioning – Atria I in North York) – fully responsible for Project Management duties to decommission / restore the Premises to the Lease requirements and turnover to the Landlord (Capital Spend - \$ 1,250,000) – completed Project work ahead of schedule and under budget
- TCR / LAN room build out – responsible for Project Management of a new TCR / LAN room at the Atria I property as a result of the Data Centre move to Brampton – completed all work ahead of schedule and under budget
- Decommissioning TCR / LAN rooms (150 and 225 King St West – Toronto) and all office premises / furniture – responsible for Project Management duties to decommission 19x office floors and restore premises in accordance with the Lease obligations – logistical Decommission Plan / Schedule aligned to full floor vacancies and moves to One York (Capital Spend - \$ 3,250,000) – completed ahead of schedule and under budget