

ABOUT US

We provide Finance and Accounting Outsourcing Services that meet our client's Order-to-Cash (O2C), Procure-to-Pay (P2P), and Record-to-Report (R2R) requirements. We have in-house tax and legal experts that provide Tax Compliance and Advisory Services to assess and provide tax avoidance strategies as well as BIR representation for LOA cases.

We started the company by helping Filipino entrepreneurs register their businesses, obtain mandatory requirements, assist with bookkeeping, tax compliance, as well as provide financial advice. We give our clients access to affordable and cost-effective back-office and consultancy services necessary to support and grow their businesses.

Eventually, as word of our customer-focused services spread, we gained traction by assisting newly organized, as well as established, construction companies with their PCAB licenses and other documentary requirements. We also work closely with their existing, and oftentimes non-existent, accounting department to avoid and remedy tax deficiencies as well as comply with the necessary regulatory requirements.

OUR MISSION

We work with clients and seek to maintain their loyalty and trust through sound tax and compliance risk mitigation services and advice.

We use available technology to deliver cost savings and reduce business risks through affordable bookkeeping and tax compliance services in the local market.

We are a learning organization that develops its professional pool of talent and inspire them to listen to our customers, provide innovative solutions and exceed their expectations adhering only to the highest ethical standards and integrity while maintaining profitability and conserving and enhancing resources for future generations.

KEY OFFICERS

Jojo P. Javier MIM, MBA, DBA
FOUNDER & CEO

Dr. Javier is a businessman by profession and an educator by passion and. A pioneer in the BPO industry, he specializes in growing and improving the profitability, performance, and value of start-up companies. He has proven expertise in strategic planning, business process reengineering and organizational development. He has a Doctorate in Business Administration from the Colegio De San Juan De Letran, a Master in Business Administration (silver medalist) from the Ateneo Graduate School of Business, and a Master in Information Management (with academic honors) from the Asia Pacific College.

Marvin R. Panlican, CPA, MBA
PRESIDENT & CFO

Mr. Panlican is a Certified Public Accountant who gained Tax and External Auditing experience from one of the "Big Four" accounting firms. He also worked for the Philippine Deposit Insurance Corporation and a major BPO company. He has a Master in Business Administration from the Chiang Kai Shek College, a BS Commerce degree major in Financial Management and Bachelor of Science in Accountancy both from the University of Santo Tomas. He also has a Certificate in Teaching Major in Psychology also from the Chiang Kai Shek College. He taught accounting, tax, and finance in different academic institutions.

OUR VISION

By 2025, we will be the preferred consultancy firm that will guide, advice and protect its clients from compliance vulnerabilities and risks.

OUR VALUES

We deliver customer value with **PASSION**. It generates excitement for what we do and how we do it. With passion at the heart of everything we do, we nurture ideas, inspire excellence, and find creative ways to eliminate obstacles to cultivate growth.

We serve and treat our customers, colleagues, and external stakeholders with **INTEGRITY**. This is exemplified through honesty, loyalty, respect, accountability, and responsibility. It contributes to sound decision-making, reducing costly errors, avoiding illegal activities, and keeping the company's core values top of mind.

We encourage **INNOVATION** – questioning accepted wisdom, creating new ideas and new approaches, and never resting on our laurels. We believe that innovation motivates action, the willingness to take prudent risks, learn from mistakes, and constantly strive to exceed customer expectations. We generate solutions for our customers and raise the bar — both within our workplace and throughout our industry.



“Our services are guaranteed to save you time, deliver cost savings and reduce business risks so you can focus on growing your business.”



“We protect your business from the ever-changing tax landscape by being one step ahead.”

Finance & Accounting Outsourcing Services

- Order-to-Cash (O2C)
- Procure-to-Pay (P2P)
- Record-to-Report (R2R)
- Anti-Money Laundering Act (AMLA) Compliance
- Bookkeeping & Tax Compliance

PCAB Consulting Services

- Pakyaw Contractors License
- Regular License (Sole Proprietor)
- Regular License (Partnership and Corporation)
- Special Foreign License
- Amnesty for Unlicensed Contractors.
- Classification and Category Upgrade
- ARCC Upgrade
- Amendment of Licensed Contractors

Business Registration & Compliance

- SEC, BIR, PEZA, SSS, PHIC, & Pag-IBIG Registration
- Business Permit Application & Renewal
- Start-up Registration for Foreign Investors

Tax Advisory Services

We have seasoned experts with extensive consulting background and deep understanding of intricate domestic tax regulations. We make sure that you take full advantage of all possible tax savings while also remaining completely compliant.

The professional services you can avail of are:

- Tax Return Preparation
- Refunds / Claims / Assessments
- Professional Representation
- Tax Health Check

Our Tax Advisory Team has years of experience providing creative solutions to our client's taxation challenges.

- Marvin R. Panlican CPA, MBA
- Raymond I. Esteban CPA
- Atty. Shiela Marie M. Marasigan CPA
- Lucky Francis P. Felipe CPA, REB, REA

OUR CUSTOMERS

Our business rapidly grew because we consistently surpass client expectations. Our clients recognize the value of our services brought to these engagements. This is our commitment to empower entrepreneurs and seek to maintain their loyalty and trust through sound tax and compliance risk mitigation services and advice.

Finance & Accounting Outsourcing

Ayala Property Management Corporation
Federal Land Inc.
HDI Adventures
Oona Insular Insurance Corporation
Property Company of Friends
Richmond Hotel Eastwood
Richmond Hotel Iloilo
Richmond Hotel Ortigas

Bookkeeping & Tax Compliance

2BM-Trading and Construction
37Creative Solutions Inc.
4AM Specialist Inc
A-Force Ventures
Adiel Jewellery
ANMG Trade and Construction
Applebytes
ARED Enterprise
Arki Stepton
Artrivic Prime Builders
Bellacia Corp.
Betterteem
Carloman Solutions Inc.
CL Lorena Construction
Dentmate Dental Clinic Inc.
Excin Devtech Technology Inc
Exiton Corp
GDG Builders
Geo/Arki JV
Geostrategy
Golden Box
Gothong-Suzue Inc.
Horaios Corporation
JD&P
JLGT Engineering Services
JPF Global Logistics Inc.
JRGB Construction Services
Juanico Builders
Junfra Construction
Loutian-Cialey Apartment
Mateo Administrative Office Services
MG Sports Event Management Corp.
Misis Linis Cleaning
MK Zack Builders
MSN Lab Phils Inc.
MTC's RTW
Papa Sarwan Lending Corporation.

PB Fernandez Construction Services
Peacock Financing Corporation
Pesterminator
PKM88 Consumer Goods Trading
Pluma Builders
Porky Boys
Power Factors
R8A Builders
RCPR II Construction
RSTG Construction and Development Inc.
Schwer Engineering Services and Supplies
Schwer Power Manufacturer Corporation
Second Sons Company
Sinag Perlas
SVC Superbuilt Corp.
Tembuilt Construction Inc.
Third Ace Construction Corporation
Total Integrated Resources Pte. Ltd.
TQ Design and Build Corp
W and F Enterprises
William Brothers Manila Development Corp.

PCAB Licensing

2BM-Trading and Construction
4AM Specialist Inc.
8Technologies Corporation
Agua Nuevo Construction and Supply Inc.
Alden Well Corporation
AM Builders and Engineering Services
ANMG Trade and Construction
ANZ Construction Finishing Services
Arkapen Construction Services
Arrow Phils. Inc.
Artrivic Prime Builders Corp.
Bellacia Corp.
Big Build Construction Corporation
Bolintaguen Construction and Trading Inc.
Build Tough Trading and Construction
Carloman Solutions Inc.
CL Lorena Construction
Corbilla Builders
Corim Phils. Inc.
Dayfree Construction Inc.
DGP Five New Builders Corporation
DJRB Construction Services
Dltec Construction Corporation
Exiton Construction Inc.
F.B. Murillo Construction
Hexom Philippines Inc.
J2Z Builders Inc.
JCHHead Construction

JLGT Engineering Services
JM Builders and Development Corporation
JRED Services and Trading
JRED-II Construction Inc.
JRJGB Construction Services
Juanico Builders
Junfra Construction
Kenta Kogyo Corporation
Kit Almari Construction and Trading Inc.
LM John Construction Supplies Trading
MagPrime Corp.
Manuel Fernando Electrical Services
Markuz Engineering Services
Mike Steel Construction Corporation
Millennial Builders Inc.
One Caritativo Architecture + Construction
Pluma Builders Co.
Replica Construction and Maintenance
Rome Construction
RSTG Construction and Development Inc.
Sabangan Ent.
SVC-Superbuild Construction Inc.
Tembuilt Construction Inc.
Third Ace Construction Corporation
Upstart Builders
Vashner Construction and Surveying Services
Vontrex Engineering Services
William Brothers Manila Development Corp.
Worldlinks Cable Works
Xiangxin Construction Corp.

Business Compliance

Pluma Builders Corp
AM Builders and Engineering Services
Master Enablers Corp
Artrivic Holding Corporation
Eagles Builders 25 Construction Corp.
TDR 76 Non-Specialized Wholesale Trading
Binary Construction
Big Build Construction Corporation
Costar Fabrication Corporation
JRJGB Corporation
HAVI Logistics Philippines Inc.
JRED Services and Trading
JVA Construction and Supply
Markuz Engineering Service
Sunnies Inc.
Face Party Inc.
Vic Sansano Architectural Design
Worldlinks Cable Works Inc
Z De Ocampo LPG Center

We will continue to find innovative solutions and enable our clients to drive their passion, focus on their determination to succeed, realize their dreams, and attain financial freedom for sustainable nation-building.

CASE STUDIES



Poor tax and regulatory compliance can abruptly stop your company's growth.

Weak compliance and poor tax planning can affect your cash flow, drain profits and call the BIR's attention leading to litigation.

With an experienced adviser and partner, tax and compliance exposures are kept to a minimum.

STARTUP PITFALLS (CONSTRUCTION)

The client is a startup construction company that phenomenally grew on its third year. Like most startups, the principal owners were more focused on operations and marketing. As financial transactions grew in volume, the company's accounting staff of two had weak financial controls and neglected reporting / regulatory compliance. On its fourth year, the company received LOAs from the BIR, employees complained that their SSS and Pag-Ibig contributions were not updated. This came as a surprise to the owners because they regularly signed the corresponding checks intended for that purpose. To make matters worse, the company found it difficult to renew its construction license with the Philippine Contractors Accreditation Board (PCAB) because of tax delinquencies.

DRJ Business Consulting consultants came in to assess the situation. They assisted the company in the BIR cases, updated the mandatory contributions and implemented financial controls to avoid a repeat of the said incidents. The consultants provided the accounting staff with tax compliance training and regularly monitored their performance.

In the end, the principal owners and entire staff were happy with the results. The company now concentrates on its core competence of marketing and operations as it continues to grow profitably.

KEEPING A TIGHT CONTROL WITH TECHNOLOGY (EXECUTIVE SEARCH FIRM)

The client is an Executive Search firm that recruits bilingual professionals for Japanese companies in the Philippines. The client asked us to help resolve issues such as BIR statutory compliance, proper interpretation of its monthly financial reports, intermingling of personal and business expenses of its managers and improper maintenance of its bookkeeping transactions. After careful consideration and study, we custom-tailored a solution where:

- A dedicated Finance Analyst monitors and prepares BIR compliance reports for timely submission.
- Management can view financial statements, worksheets and statutory reports 24/7 anytime of the day through an online portal.
- A procedure was implemented to streamline recording and identification of business-related expenses to avoid year-end tax filing issues.

Following a change management process, tax risks were eliminated and management now has tight control over its finances using real-time information to make quick business decisions.

STAYING ONE STEP AHEAD OF BIR EXAMINERS (GLOBAL EXHIBIT COMPANY)

A Singapore-based expo specialist, whose global presence is known for the design, creation and building of architectural interiors as well as experiential environments for events and exhibits, approached DRJ Business Consulting to handle its tax cases. DRJ's financial and tax consultants went the extra mile and analyzed the root cause of its tax exposure to mitigate, if not, eliminate future risks.

DRJ consultants realigned the company's chart of accounts with PFRS and IFRS standards; revenues and expenses were properly categorized; and applied business reengineering techniques to streamline and improve its accounting cycle. We implemented these improvements as the open tax cases were settled at the same time.

The client was extremely pleased with DRJ's engagement because it effectively reduced its tax exposure from ₱ 18M to ₱ 2M as compared to the previous years.

For tax compliance advice, please email us at drj.sales.team@gmail.com or visit our website at <https://drjbusinessconsulting.com/>