Dear Plant Owner,

The Corona Pandemic has forced the Government, Judiciary and Public to focus on the Bio Medical Waste disposal process. The Corona virus is here to stay, vaccination is more than a year away. And even if we do get the vaccine it will be years before all Indians get it.

This is an opportunity to make the Bio-Medical Waste business smart and professional. There are three major areas for the Bio Medical Waste business. The Plant Machinery, the operations, and the software solution.

The Plant machinery must be as per the current CPCB guidelines and is a large investment. The life of the machinery can be maintained by ensuring proper segregated waste is fed into the Incinerator and Autoclave. It needs to be operated within the given parameters to extend the life of the machines.

Operations are especially important. These are people dependent. You need to train the HCF and your employees on the must for segregation. Training at regular intervals and checking the knowledge of all people in HCF and your company is especially important, to prevent damage to your machinery and to prevent receiving complaints from Pollution Control Board, Court and Doctors association. Most of our time is spent in managing the complaints we receive on our operations.

The Software solution is must to manage so many people, vehicle, plant and HCF in your business. As the pressure mounts on compliance, complaints will increase and so will the court cases and notices from Pollution control Board. The Software solution will allow you to ensure that everybody follows the rules you have set, and your time is required only to focus on people or HCF who are not following the process.

The BMW Software should:

- 1] Lower your revenue loss because of wrong or no billing.
- 2] Ensure all vehicles cover their routes as per plan
- 3] All Yellow waste should get incinerated within 48 hrs
- 4] Help in efficient revenue collection
- 5] Train all employees of HCF and Plant regularly on waste segregation and packing
- 6] Reduce your fuel cost in Incinerator and Vehicle
- 7] Provide annual reports for Plant and HCF on a click.

All this must happen with minimal training of the people in your company. Most of the software's fail because the users find it difficult to use or the information from the software does not help in reducing the daily work.

EarthRon focusses on easy to use concept. Today our drivers get trained in using our Apps in less than 3 hours. The Administrators are trained in 3 days to use the software. And the plant owner is relieved of looking at all activities. The Administrator uses the software to identify the problem areas and reports them to the Plant owner.

This is the time to make your companies foundation strong so as to focus on growing the business in the next 3-4 years. We at EarthRon will ensure to free your time from daily operations and give more time to making new services and deals.

To find out more call us at 9619916522

Sandeep Ganguly