

# FACT-BOOK

An introduction to:



We have the answers to your questions

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### **DISCLAIMER**

We try to keep the information in this document as accurate as possible.

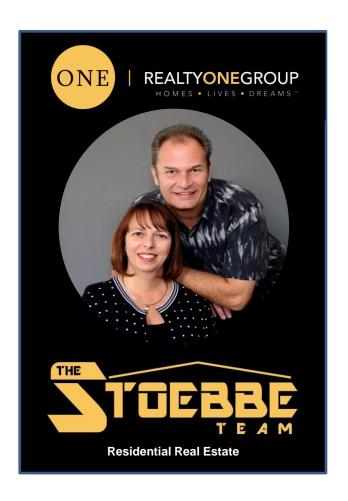
However, most data used in this document is accumulated from various sources and may contain errors for which we will not be responsible.

Please verify all information like pricing, fees, dates, etc. before making any decisions.

Thanks, The Stoebbe Team







### Specializing in Active Adult Communities in the NW Valley Luxury Segment in the NE Valley











#### **We Promise**

#### Commitment

With our personal experience of multiple international and national corporate relocations and years of investing in Real Estate and other asset classes we are committed to providing services to our clients that go beyond the scope of traditional Real Estate Sales.

#### **Experience**

Our extensive financial and negotiation background enables us to help our clients understand the full extend of a Real Estate transaction and use proven techniques to successfully negotiate in even the most challenging situations.

#### Knowledge

In depth knowledge of the Active Adult Community market in Phoenix helps us to provide our clients with all the information needed to make an educated decision when it comes to purchasing or selling a property and start a new chapter in life.

And as Baby Boomers we also understand that in today's world our clients don't see retirement anymore as a withdrawal from activity but as a new adventure...

#### We Understand

#### Buy - Sell - Move - and more...

We relocated with our entire household in tow across the Atlantic Ocean and across the United States multiple times.

We know that the emotional rollercoaster of buying and selling your own home is only one part of moving to a new place. You have to get used to a new city, build a new social network, find a doctor, a bank, a hairdresser, and anything else.

You basically have to set up your entire personal environment from scratch.

#### Invest - Rent - Manage

Since 1994 we personally own rental properties as an investment class to balance our overall portfolio. We learned how to evaluate potential properties and how to create a forward looking Profit Loss and Cash Flow analysis. We also learned what it means to be a landlord managing properties, dealing with tenants and all the little surprises that come with it.

#### Locate - Negotiate - Close

Combining our Real Estate expertise with our real life experience as former corporate executives we are able to handle the sale or purchase of your home efficiently and can provide information and support that touches many aspects of your transition into an Active Adult Community.

#### We are Connected

The success of a Real Estate transaction depends largely on the parties involved and the way they communicate and work together.

Over the years we built close relationships with Title Companies, Mortgage Banks, Home Inspectors, Insurance Companies, Homeowners Associations, and a variety of trades for all kind of work around a property. We work with these companies in our personal transactions, we trust them and we can recommend them to you if you don't have personal preferences already.

The extensive agent network and market exposure of RealtyONEGroup allows us to efficiently market your property or search for your dream home through routes beyond the Multiple Listing Services.

#### ...and We Deliver

Our focus on customer service and dedication to our clients helped us to achieve a great track record of closed transactions on homes of various types and sizes in the Phoenix Market.





#### **Our Clients**

#### Our clients come from many different places...



Arizona Colorado Connecticut Florida Idaho Illinois Minnesota New Jersey

Oregon

Washington D.C. Washington Wisconsin Canada

...but our services are not limited by distance!

Used to working in global business environments for decades we developed a sound understanding of cultural diversity and have the ability to efficiently handle transactions regardless of where our clients reside.

If you have a smartphone and an e-mail address it does not matter where you live or travel – we can handle your entire transaction paperless and on time.

It is easier than you think and we will guide you through all the necessary steps to make your Real Estate transaction a positive experience.

#### It is YOUR choice

Thank you for taking the time to read this brief overview of who we are and how we work. If you like our approach and feel that The Stoebbe Team is right for you we would appreciate the opportunity to represent you during your next Real Estate transaction.

### Visit us online



### ...and now let's talk







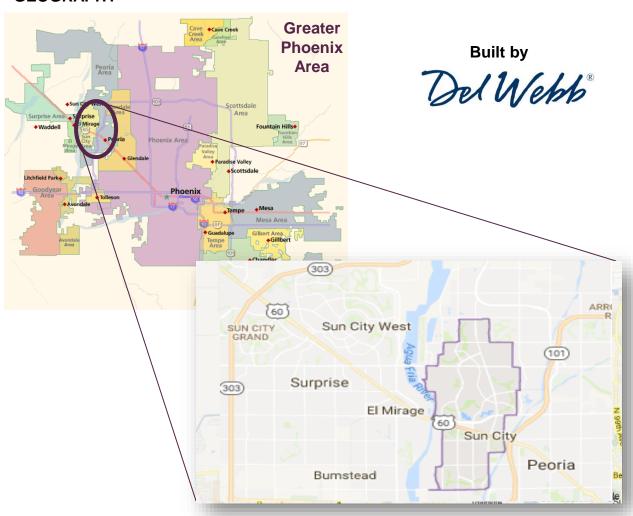








#### **GEOGRAPHY**



#### **BASCICS**

Construction	1960 - 1978
Price Range	\$100's - \$400's
Number of Homes	26,008
Age Minimum	55+
For Sale	Resale Only – no new construction
Types of Homes	Single Family Homes Attached Homes, Condominiums





### Sun City Arizona was not only the first of the 55+ active adult communities in Arizona, but also the first in the country.

Del Webb started Sun City Arizona in 1960 and it now has over 26,000 homes, 11 golf courses and countless amenities and social clubs. It is renowned for its incredible home values, low property taxes and minimal association fees.

On New Year's Day 1960 Del Webb's Sun City Arizona opened their doors to the public. Years of anticipation led to an astonishing 100,000 visitors who toured the property in the first weekend. Del Webb went on to sell 400 homes in the first month and 2,000 in the first year making Sun City one of the most popular active adult communities in Arizona. Between 1960 and 1978, Del Webb continued to build a community that catered to the retirement dreams of thousands of Americans. Sun City Arizona is now home to over 44,000 full and part-time residents.

Despite the construction of more newly established active adult communities in Arizona, Sun City Arizona remains a popular retirement destination. Sun City is preferred by buyers who want low property taxes, reasonably priced homes and mature landscaping in a good location near extensive shopping and close to the highway. These attributes, along with newly remodeled homes and recreation centers, make Sun City Arizona a value that cannot be ignored.

Del Webb pioneered the active adult concept with the notion that residents should be able to live in an entirely self-contained community with access to nearly every imaginable amenity. Residents of Sun City enjoy the community's interconnectedness with the surrounding attractions. The golf-cart legal streets provide a convenient mode of transportation to the recreation and shopping centers within Sun City, AZ.





Other active adult communities in Arizona model their amenities after Sun City Arizona. Sun City Arizona boasts one of the highest rates of golf holes per capita of any active adult community in the country. Although Sun City has been a favorite destination for golf enthusiasts, there are many exciting attractions for non-golfers as well. There are seven recreation centers that host a vast array of amenities including restaurants, fitness centers, indoor and outdoor swimming pools, indoor walking track, racquetball courts, woodworking shop and numerous hobby and card rooms.

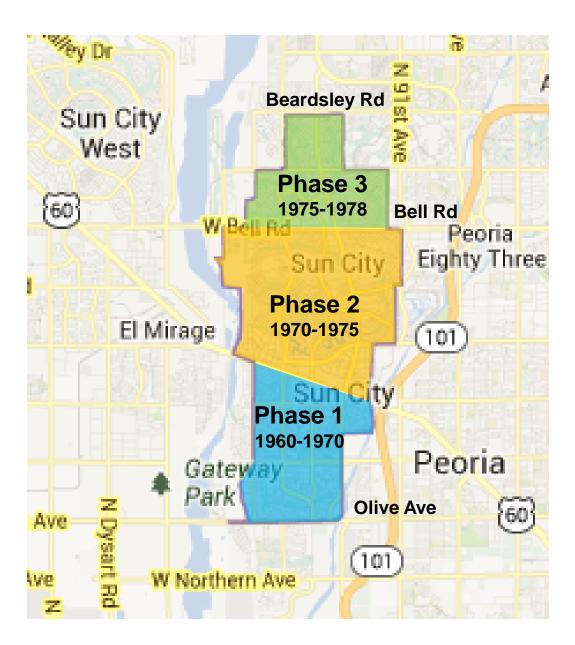
In addition to the recreation centers, Sun City Arizona is home to 30 churches, a synagogue, social hall, grand ballroom, performing arts theater, two libraries and an on-site hospital.

The grounds of Sun City Arizona are an active adult playground rich with amenities that cater to physically active adults. On any day of the year, it is common to see residents walking on the miles of trails or socializing with friends on the pickleball, tennis, horseshoe, lawn bowling and bocce ball courts. Plus, the softball field and fishing lakes are a great place to take the grandkids when they come to visit.





Sun City Arizona was built between 1960 and 1978 in three construction phases from south to north.





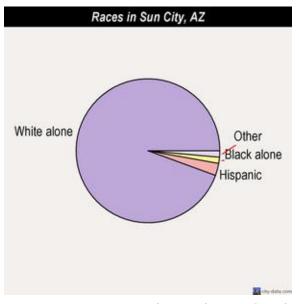




### Sun City Community Information **STATISTICS**



### Sun City demographics



White alone - 35,409 (94.4%)

Hispanic - 1,034 (2.8%)

Black alone - 520 (1.4%)

Asian alone - 237 (0.6%)

Two or more races - 202 (0.5%)

American Indian alone - 74 (0.2%)

Native Pacific Islander alone - 10 (0.03%)

Other race alone - 13 (0.03%)

Ancestries: **German** (24.0%), **English** (18.1%), **Irish** (12.3%), **United States** (6.0%), **Norwegian** (4.4%), **Polish** (4.0%).

### Sun City compared to Arizona state average

Median household income **below** state average.

Median house value significantly **below** state average.

Black race population percentage **significantly below** state average.

Hispanic race population percentage **significantly below** state average.

Median age significantly **above** state average.

Foreign-born population percentage **significantly below** state average.

Renting percentage **significantly below** state average.

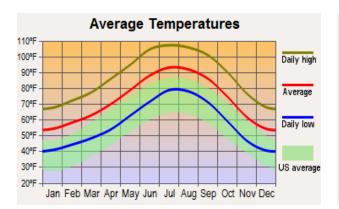
Number of college students **significantly below** state average.

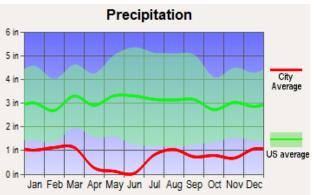


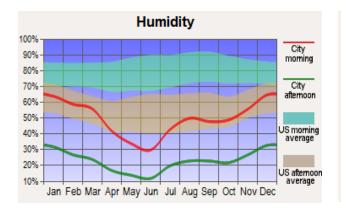


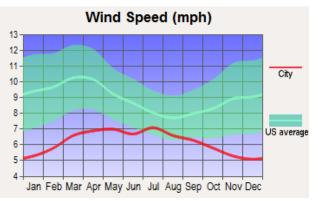
### Sun City Community Information **STATISTICS**

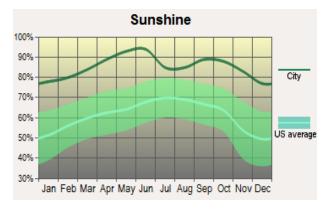


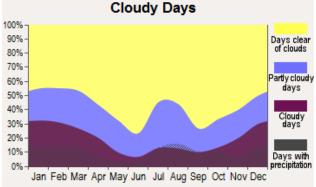












### Sun City Community Information **MEMBERSHIP FEES**



2024

Fee	Amount	How Paid
Annual Assessment Fee (Per person in Household – max 2 persons)	\$575.00	Annual
Preservation & Improvement Fee	\$4,000.00	One Time
Capital Improvement Fee	\$1,000.00	One Time
Resale Transfer Fee (each Purchase)	\$300.00	One Time
Resale Disclosure Fee (paid by Seller)	\$200.00	One Time

All Fees are subject to change and need to verified with the HOA





### Sun City Community Information HOA FEES AND OTHER COSTS



2024

### **Example: Single Family Home detached**

### One-time fees due at purchase

<u>Transfer Fee</u>	\$ 300.00
Disclosure Fee (paid by Seller)	\$ 200.00
Preservation & Improvement Fee	\$ 4,000.00
Capital Improvement Fee	\$ 1,000.00
TOTAL	\$ 5,500.00

### **Annual fees**

TOTAL (per household)	\$	575.00
Rec Center Fee (per person in household)	<u> </u>	<u>575.00</u>

Some areas in Sun City also have additional one-time and annual fees to be verified on an individual basis.

Additional costs for Property Taxes, Insurance, Utilities, etc. have to be determined on an individual basis.





# Sun City Community Information **GOLF COURSES**

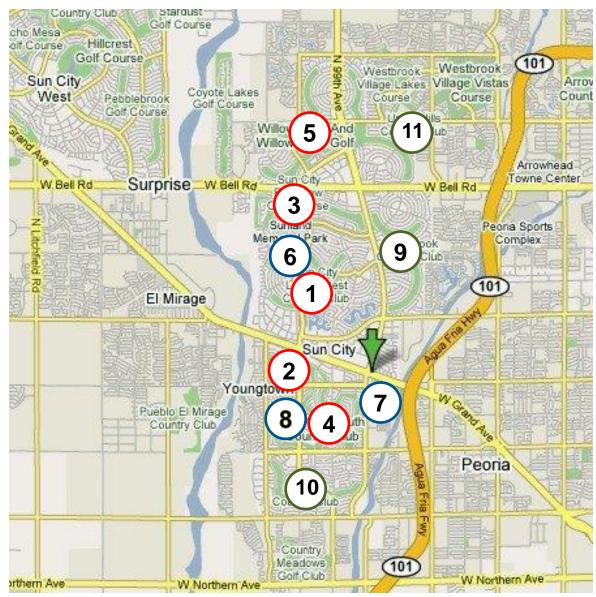






### Sun City Community Information GOLF COURSES





#### Regulation

- 1 Lakes West
- 2 North
- 3 Riverview
- 4 South
- 5 Willowcreek

#### **Executive**

- 6 Lakes East
- 7 Quail Run
- 8 Willowbrook

### **Country Clubs**

- 9 Palm Brook Country Club
- 10 Sun City Country Club
- 11 Union Hills Country Club







#### **Lakes East Golf Course**

10433 W. Talisman Road 623-876-3023

#### **Golf course details**

Holes: 18
Public/Private: Private
Golf Season: Year round
Guest Policy: Reciprocal

Tee times welcomed: **Yes** Fairways: **Bermuda grass** Greens: **Bermuda grass** 

#### **Facilities**

Pro in house: Yes
Driving range: Yes
Rental clubs: Yes
Rental carts: Yes

Tee	Par	Yardage	Slope	Rating
Back	60	3295	83	56.6
Forward	60	2919	78	55.1

### **Course policies**

Metal spikes allowed: No

Dress code: Collared shirt required

Credit cards accepted: VISA, MasterCard Welcomed







### **Quail Run Golf Course**

9774 W. Alabama Ave. 623-876-3035

#### **Golf course details**

Holes: 9
Designed by: Greg Nash, Jeff Hardin

Public/Private: **Private** Year opened: **1973** 

Golf Season: Year round
Guest Policy: Reciprocal
Tee times welcomed: Yes
Fairways: Bermuda Grass
Greens: Bermuda Grass

#### **Facilities**

Pro in house: Yes
Driving range: Yes
Rental clubs: Yes
Rental carts: Yes

Tee	Par	Yardage	Slope	Rating
Red (W)	31	1798	89	30.3
White	31	2029	90	29.5

### **Course policies**

Metal spikes allowed: No

Dress code: Collared shirt required, no denim Credit cards accepted: VISA, MasterCard Welcomed







#### Willowbrook Golf Course

10600 N. Boswell Blvd. 623-876-3033

#### Golf course details

Holes: **18** Designed by: **George Fazio, Tom Fazio** 

Public/Private: **Private** Year opened: **1973** 

Golf Season: year round Guest Policy: Closed Tee times welcomed: Yes Fairways: Bermuda grass Greens: Bermuda grass

### **Facilities**

Pro in house: Yes
Driving range: Yes
Rental clubs: Yes
Rental carts: Yes

Tee	Par	Yardage	Slope	Rating
Back	60	3800	84	57.8
Forward	60	3414	89	58.1

### **Course policies**

Metal spikes allowed: No

Dress code:

Credit cards accepted: VISA, MasterCard Welcomed







### **Lakes West Golf Course**

10433 W. Talisman Road 623-876-3020

#### **Golf course details**

Holes: 18

Public/Private: **Private** Year opened: **1960** 

Golf Season: Year round Guest Policy: Reciprocal Tee times welcomed: Yes Fairways: Bermuda grass Greens: Bermuda grass

### **Facilities**

Pro in house: Yes
Driving range: Yes
Rental clubs: Yes
Rental carts: Yes

Tee	Par	Yardage	Slope	Rating
Back	72	6195	118	69.1
Front	72	5640	114	70.6
Middle	72	5944	114	68.1

### **Course policies**

Metal spikes allowed: No

Dress code: Collared shirt required

Credit cards accepted: VISA, MasterCard Welcomed







### **North Golf Course**

12650 N. 107th Ave. 623-876-3010

**Golf course details** 

Holes: **18**Designed by: **Del Webb Corp.** 

Public/Private: **Private** Year opened: **1960** 

Golf Season: Year round

Guest Policy: Closed

Tee times welcomed: **Yes** Fairways: **Bermuda grass** Greens: **Bermuda grass** 

**Facilities** 

Pro in house: Yes
Driving range: Yes
Rental clubs: Yes
Rental carts: Yes

Tee	Par	Yardage	Slope	Rating
Black	72	6051	117	69.5
Middle	72	6154	114	68.2
Forward	72	5625	113	71.2

### **Course policies**

Metal spikes allowed: Yes

Dress code: Collared shirt required

Credit cards accepted: VISA, MasterCard Welcomed







### **Riverview Golf Course**

16401 N. Del Webb Blvd. 623-876-3025

**Golf course details** 

Holes: **18** 

Designed by: **Jeff Hardin** Public/Private: **Semi-Private** 

Year opened: 1970

Golf Season: Year round

Guest Policy: Open

Tee times welcomed: **Yes** Fairways: **Bermuda grass** 

**Facilities** 

Pro in house: Yes
Driving range: Yes
Rental clubs: Yes
Rental carts: Yes

Tee	Par	Yardage	Slope	Rating
Forward	72	5558	115	70.7
Middle	72	6053	113	68
Back	72	6394	116	69.6

### **Course policies**

Metal spikes allowed: No

Dress code: Collared shirt required

Credit cards accepted: VISA, MasterCard Welcomed







#### **South Golf Course**

11000 N. 103rd Ave. 623-876-3015

### **Golf course details**

Holes: 18
Designed by: Milton Coggins, Tripp Davis

Public/Private: **Private** Year opened: **1962** 

Golf Season: Year round Guest Policy: Closed Tee times welcomed: Yes Fairways: Bermuda Grass

Greens: Bermuda Grass

#### **Facilities**

Pro in house: Yes
Driving range: Yes
Rental clubs: Yes
Rental carts: Yes

Tee	Par	Yardage	Slope	Rating
Championship	72	6774	115	71.2
Forward (W)	76	5995	117	72.6
Back	72	6503	112	69.8
Middle	72	6111	110	67.7

#### **Course policies**

Metal spikes allowed: No

Dress code: Collared shirt required, no cutoffs, denim ok.

Credit cards accepted: VISA, MasterCard Welcomed







### Willowcreek Golf Course

10600 N. Boswell Blvd. 623-876-3030

Golf course details

Holes: **18**Designed by: **George Fazio, Tom Fazio** 

Public/Private: **Private** Year opened: **1973** 

Golf Season: Year round Guest Policy: Closed Tee times welcomed: Yes Fairways: Bermuda grass Greens: Bermuda grass **Facilities** 

Pro in house: Yes
Driving range: Yes
Rental clubs: Yes
Rental carts: Yes

Tee	Par	Yardage	Slope	Rating
Back	72	6366	119	69.4
Middle	72	6040	115	67.9
Forward	72	5551	117	70.2

### Course policies Metal spikes allowed: No

Dress code:

Credit cards accepted: VISA, MasterCard Welcomed







### **Palm Brook Country Club Golf Course**

9350 W Greenway Rd (623) 977-8333

**Golf course details** 

Holes: 18

Designed by: **Jeff Hardin** 

Public/Private: Private

Year opened: 1973

Golf Season: Year round Guest Policy: Closed Tee times welcomed: Yes Fairways: Bermuda Grass

Greens: **Bermuda Grass** 

Fac	il	iti	es
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Pro in house: **Yes** Driving range: **Yes** 

Rental clubs:

Rental carts: Yes

Tee	Par	Yardage	Slope	Rating
Championship	72	6529	120	70.1
Forward (W)	72	5198	107	66.5
Middle	72	6300	118	69.1
Other	72	5562	114	70.6

### **Course policies**

Metal spikes allowed: No

Dress code: Collared shirt required, no denim

Credit cards accepted:







### **Sun City Country Club Golf Course**

9433 N 107th Ave (623) 933-1353

### **Golf course details**

Holes: 18
Designed by: Milton Coggins
Public/Private: Private
Year opened: 1966

Golf Season: Year round Guest Policy: Reciprocal Tee times welcomed: Yes Fairways: Bermuda grass Greens: Bermuda grass

#### **Facilities**

Pro in house: Yes
Driving range: Yes
Rental clubs: Yes
Rental carts: Yes

Tee	Par	Yardage	Slope	Rating
Blue	72	6275	120	68.8
White	72	5885	116	67.3
Gold	72	5334	108	65.3
Red	72	5183	112	68.3

#### **Course policies**

Metal spikes allowed: No

Dress code: Collared shirt required, no denim

Credit cards accepted:







### **Union Hills Country Club Golf Course**

9860 W Lindgren Ave (623) 977-4281

**Golf course details** 

Holes: 18
Designed by: Greg Nash, Jeff Hardin

Public/Private: **Private** 

Year opened: 1974

Golf Season: Year round

Guest Policy: Open

Tee times welcomed: **Yes** Fairways: **Bermuda grass** Greens: **Bermuda grass** 

**Facilities** 

Pro in house: **Yes**Driving range: **Yes**Rental clubs: **Yes** 

Rental carts: Yes - included

Tee	Par	Yardage	Slope	Rating
Blue	72	6583	123	71
Red (W)	73	5682	119	71.9
White	72	6151	118	68.8
Gold (W)	73	5503	118	70.7

### **Course policies**

Metal spikes allowed: No

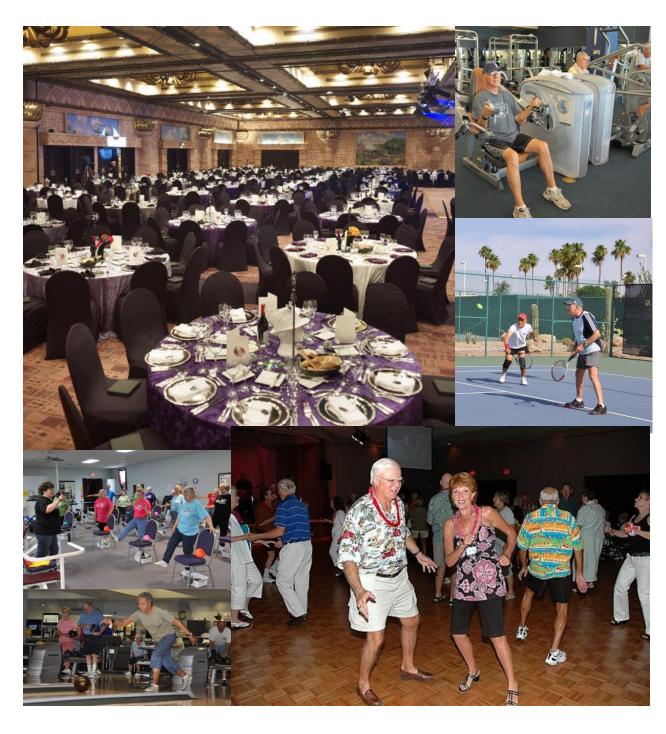
Dress code: Collared shirt required, no denim

Credit cards accepted: American Express, Visa, MasterCard, Discover

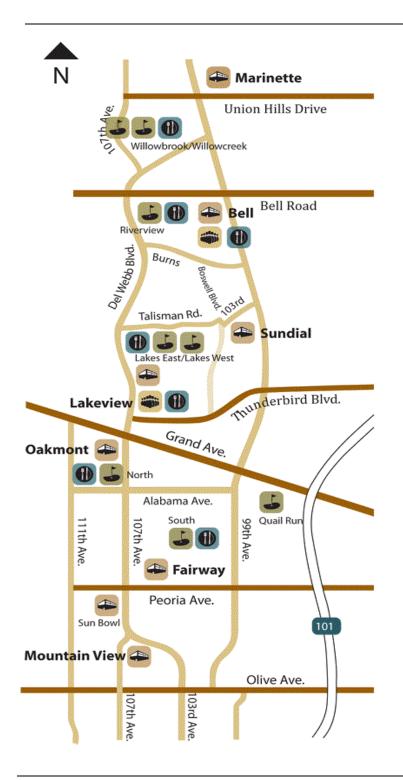












RCSC Cardholders have seven recreation centers in which to play.

No other Sun Citybranded community can boast as many centers as the original.

Every center offers a myriad of activities and amenities such as swimming pools, fitness centers, social halls and special-interest clubs.

Each of the seven centers provides unique fitness opportunities.

Explore each center to find the one that suits you best.







- 1 Bell Recreation Center
- 2 Fairway Recreation Center
- 3 Lakeview Recreation Center
- 4 Marinette Recreation Center
- 5 Mountain View Recreation Center
- 6 Oakmont Recreation Center
- 7 Sundial Recreation Center







### **Bell Recreation Center, & Bell Lanes**

16820 N 99th Ave 623-876-3040

Whether you are looking for a workout in a state-of-the-art fitness center, a leisurely pool walk or a game of racquetball, you can find it at Bell Recreation Center.

Along with these and other amenities, the center also features a traditional lap pool, a branch of the Maricopa County Library, the Sun City Visitors Center and numerous clubs.

FEATURES
Fitness Center
Lap Pool
Walking Pool
Spa
Mini Golf
Tennis
Table Tennis
Racquetball
Shuffleboard
Billiards





### **Fairway Recreation Center**

10600 W Peoria Ave 623-876-3044

Sun City's second oldest, and yet newest, recreation center, Fairway Center underwent a two-phase renovation project over the past three years.

It is home to a state-of-the-art fitness center, an indoor walking track and a combination lap and walking pool, in addition to numerous clubs.

FEATURES
Fitness Center
Pool
Walking Pool
Spa
Billiards
Indoor Track





### Lakeview Recreation Center, & Lakeview Lanes

10626 W Thunderbird Blvd 623-561-4675

Lakeview Recreation Center, situated on the shores of scenic Viewpoint Lake, offers a wide array of activities in a truly unique setting.

Play a game of tennis, stroll by the lake or take a dip in the pool. You'll find your own private oasis at Lakeview.

The center is home to RCSC Corporate Offices including the Board of Directors, Cardholder Services and Clubs and Activities Office.

FEATURES
Fitness Center
Pool
Children's Swim
Spa
Boating
Fishing
Mini Golf
Tennis
Shuffleboard
Billiards





### **Marinette Recreation Center**

9860 W Union Hills Dr 623-876-3054

Marinette Center offers plenty of opportunities to exercise both your body and your mind.

Tennis, pickleball, swimming, mini-golf and walking on the outdoor track will keep your body in shape.

You can expand your mind and learn something new by joining one of the many exciting clubs that meet at Sun City's northernmost recreation center.

FEATURES		
Fitness Center		
Pool		
Children's Swim		
Spa		
Pickleball		
Mini Golf		
Horseshoes		
Bocce		
Walking		





### **Mountain View Recreation Center**

9749 N 107th Ave 623-876-3042

Mountain View Center provides many activities for cardholders, with numerous sports amenities and an auditorium for performances and special events.

FEATURES
Fitness Center
Pool
Children's Swim
Spa
Pickleball
Mini Golf
Horseshoes





#### **Oakmont Recreation Center**

10725 W Oakmont Ave 623-876-3046

Oakmont Recreation Center is Sun City's first recreation center, built in 1960.

Despite its age, the center has plenty of activities to keep cardholders coming back.

Take a dip in Sun City's first salt water pool or play some cards with friends. Right next door is the Del Webb Sun Cities Museum, where you can learn about the amazing history of Sun City.

FEATURES
Fitness Center
Pool
Spa







### **Sundial Recreation Center**

14801 N 103rd Ave 623-876-3048

Sundial Center boasts RCSC's only **indoor swimming pools** under a newly reconstructed roof. The exercise pool features an automated chairlift for cardholders with special needs. Numerous concerts and special events are held in Sundial Auditorium, and the center boasts a large contingent of chartered clubs.

Sundial Center is also the home of the Mineral Museum, the finest of its genre in the Valley of the Sun. Operated by the Rockhound Club, the museum features rocks, minerals and geological specimens, and encourages visitors to check out the Fluorescent Room. Admission is FREE.

FEATURES
Fitness Center
Indoor Pool
Exercise Pool
Spa
Walking
Mini Golf
Bocce





# Sun City Community Information CHURCHES



Church	Address
All Saints Of The Desert Chr	9502 W Hutton Dr
American Lutheran Church	17200 N Del Webb Blvd
Bellevue Heights Church Bapt	9440 W Hutton Dr
Church Of Jesus Christ Of Lds	13014 N 108th Ave
Church Of The Palms United Chr	14808 N Boswell Blvd
Church-Jesus Christ-lds	13014 N 108th Ave
Congregational Church-sun City	18401 N 99th Ave
Evangel Church-assemblies-god	10701 W Boswell Blvd
Faith Presbyterian Church	16000 N Del Webb Blvd
First Baptist Church-sun City	11019 W Peoria Ave
First Christian Church	14001 N Thunderbird Blvd
First Church Of Christ	10045 W Clair Dr
First Church Of Christ Science	10446 N 106th Ave
First Methodist Church	9849 N 105th Ave
First Presbyterian Church	12225 N 103rd Ave
Fountain Of Life Lutheran Chr	15630 N Del Webb Blvd



# Sun City Community Information CHURCHES



Church	Address	Phone
Grace Bible Church	19280 N 99th Ave	623-972-6414
Harvestime Assembly Of God	11211 N 111th Ave	623-933-5814
Horizon Assembly	10870 W Alex Ave	623-572-5326
Lakeview United Methodist Chr	10298 W Thunderbird Blvd	623-974-5839
Lds Church Peoria Library	13014 N 108th Ave	623-974-2749
Our Saviour Lutheran Church	9925 N 103rd Ave	623-977-2872
Resurrection Baptist Church	10331 W Coggins Dr	623-546-6799
Scriptual Baptist Church	10401 N 106th Ave	602-547-7058
Shepherd Of The Desert Luth	11025 N 111th Ave	623-933-1359
St Christophers Episcopal Chr	10233 W Peoria Ave	623-972-1109
St Clemmons Catholic Church	15800 N Del Webb Blvd	623-974-5867
St Elizabeth Seton Church	9728 W Palmeras Dr	623-972-2129
Sun Cities Evangelical Free	19824 N Calypso Ln	623-975-9928
Sun City Christian Church	9745 W Palmeras Dr	623-972-6179
Sun City Church	14636 N Del Webb Blvd	623-815-1707



### Sun City Community Information CONTACTS



### **Sun City Homeowners Association**

#### **Address and Hours of Operation**

If you would like information, if you have a comment, if you would like to join a committee, or if you're just in the neighborhood, please feel free to contact or visit us Monday through Friday from 9:00 am to 3:00 pm MST. The SCHOA offices are located at 10401 W. Coggins Drive in Sun City, just one block south of Grand Avenue between 103rd and 105th Avenues. We can also be reached by phone, fax or email using the contact information below.

### **Contact Information**

Sun City Home Owners Association 10401 W. Coggins Drive Sun City, AZ 85351

> Phone: 623-974-4718 Fax: 623-977-7095

Email: membership@suncityhoa.org secretary@suncityhoa.org

### **Hours of Operation**

9:00 am - 3:00 pm Monday - Friday





#### **Testimonials**

To Whom It May Concern,

In our real estate dealings, we were privileged to be represented by Hanna and Volker Stoebbe. We met them at an open house in January and began a relationship that comfortably balanced their professional experience and our personal needs. They provided easy-to-follow directions for every facet of our real estate transactions; guiding us on how best to attain our selling and purchasing goals.

Those multiple transactions were completed inside of six weeks, and the keys to successfully navigate the whole process were superbly coordinated by the Stoebbes. As such we wholeheartedly recommend them as a devoted real estate team who serve customers with honest communications and a principled work ethic.

We welcome any further inquiries.

Sincerely, Bill & Cathy - Washington

To Whom it May Concern,

Hanna Volker Stoebbe and provided exceptional real estate service in helping us purchase our first home in Arizona. They were very attentive to our needs, knowledgeable of the market and very personable to work with. We always felt very high on their priority list, and thev worked their schedule accommodate us. As a husband and wife team, they bring the full package - from the real estate process and network of resources (e.g. mortgage lenders. title company. maintenance). We look forward to using them again for our next real estate transaction.

And, they receive our highest recommendation for anyone who is looking to buy in the Phoenix area.

Eric & Regan - Arizona

Hannelore & Volker

We want to take this opportunity to express our sincere thanks and appreciation for helping us find the RIGHT home in Sun City.

We realize it is not easy working with out of town customers, but; on our first trip to Arizona, you quickly learned what we were looking for, then provided us information via the computer. Then, even took the time to go look at these houses and gave us feedback; enabling us to make an offer on a house the very first day of our second trip.

You represented our interests and handled our purchase from beginning through closing with a high degree of professionalism. We would recommend you to anyone in the market for real estate!

Thanks again it was a personally enjoyable experience!

Sincerely, Dan & Maggie - Colorado

To Whom it May Concern,

Hanna is well equipped to buy and sell homes. She is amazingly organized and has an impressive memory of the homes you look at with her. She is excellent at helping you evaluate the good and bad points of each house you look at and then keeps those points compiled for future reference. When selling our house, she researched the neighborhood and the school system, etc., so that she could share that information with prospective buyers. She even helped stage our house.

Volker is very knowledgeable particularly when it comes to inspecting a prospective home for purchase. He can guide you about what repairs might be necessary and whether they are a major concern or something minor. He is very objective and will give you his honest opinion but will not try to influence you. He gives you the facts so that you can make an educated decision.

He and Hanna are the perfect realtor team. They helped us find and purchase our present home and helped us sell our former home.

Mitch & Arlette - Arizona





#### **Testimonials**

To Whom it May Concern,

We closed on a house in Sun City Grand, Surprise, AZ and it was the easiest, most trouble free pleasant closing I've ever experienced (all done in six days).

It would not have been possible without the skill, experience, determination and willing to go the extra mile of both members of the team; Hanna and Volker Stoebbe.

On a scale of 1 to 10 they rate a 25 minimum, probably much higher.

Their integrity demeanor left no doubt that they were there to do what ever necessary to find us a home that we wanted, at a price that was priced right.

We never felt they were rushing for a commission; only protecting us.

Please believe me, I am not over selling this team. They cross all the T's and dot all the I's and don't leave any stone unturned.

Volker will give you a virtual house inspection and take pictures for you while you tour.

These two are very special people we were blessed to have come into our life.

If you need a great Realtor, please call them. I know you'll feel blessed too.

Lew & Julie - Idaho

Hanna & Volker,

We just want to thank you so much for making our purchase of a large home in Sun City Grand and selling of our smaller home there so effortless.

The professional way you both handle yourselves and how truly helpful you are, make it a pleasure to work with you.

We can honestly say that we have not come across better real estate agents in the last 40 years.

We would highly recommend you to anyone looking for a smooth transaction.

With many Thanks, Bob & Bev - Oregon To Whom It May Concern,

Recently we purchased a home in Sun City Grand and Hanna & Volker Stoebbe assisted us in our search as our buyer's agent. We have purchased many homes over the years, but the professionalism and competence of the Stoebbe team is as good as we have ever seen.

They were extremely responsive and very helpful as we were new to the area. They have an outstanding understanding of the Sun City Grand market area and were extremely helpful in previewing properties and making recommendations.

They significantly reduced the time we had to spend looking at properties, as they listened to what we said and identified prospective properties. When we called and wanted to see a property, they made themselves available.

Hanna and Volker Stoebbe were very knowledgeable in enabling us to understand the condition of prospective homes. They also prepared documents that were very useful in our search.

Once we decided upon a property, they assisted us in the negotiation process and the subsequent inspection of the home.

Customer service is clearly the focus of the Stoebbe team.

We cannot be any more pleased with our new home. This is in large measure due to having Hanna and Volker Stoebbe as our buyer's agent.

Sincerely, Brian & Diane – Washington D.C.

Dear Hannelore and Volker,

We couldn't have found a better couple to sell our home in Sun City a Grand.

You were punctual, efficient, knowledgeable and a real pleasure to work with.

We have recommended you highly to friends of ours who are thinking of selling their home soon.

Many thanks. Bill and Sue - Illinois







# Thank you for taking the time to browse through our introduction to:



We hope the information provided in this brochure was helpful in answering some of your questions.







HANNA STOEBBE REALTOR® VOLKER STOEBBE REALTOR®

623-363-9667 Hanna@TheStoebbeTeam.com

623-363-9647

### Simply contact us

We will find the home that's right for YOU

### Remember

We don't just sell homes We will introduce you to a

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