

A COMPLETE SOLUTION FOR YOUR DELIVERY NEEDS



PRODUCTIVITY

Drivosity uses state-of-the-art technology that allows operators to evaluate and understand how outside factors may impact delivery times, improving operational efficiency and overall customer satisfaction.

SAFETY



Drivosity monitors and qualifies unsafe driving behaviorinspiring safer driving, reducing accidents, and saving lives. Customers using Drivosity have seen a reduction in delivery-related accidents by as much as 90%.

LIVE GPS TRACKING



Stay informed on your drivers' exact location.
Gather accurate data on traffic patterns,
trips, extended stops, and driving
behaviors to maximize operations



ABOUT US

Drivosity provides premium GPS tracking technology to your delivery fleet, providing a complete safety and productivity solution.

Customers see an average of 25% off HNOA and Worker's Comp premiums.

Drivosity uses the power of technology and the DriveScore® to enhance the delivery experience, making drivers more aware of their actions and helping to change the behaviors that lead to accidents, All while being more efficient in their day-to-day operations.

GPS Technology Directly Into Your Car Toppers



Driver Inspire Display Available In Your Stores



Comprehensive Reports and Accessibility





CONTACT US FOR A DEMO



9 800-785-4548



LEARN MORE AT

www.drivosity.com



The perfect DriveScore®. Scoring based on:
-Speeding -Hard Braking

-Hard Acceleration -Hard Cornering

Reduction in accidents with proper use of Drivosity

Increase in operations due to tracking, reporting, and advertising from lit car signs

18% Reduction in Extended Stops over 5 minutes

Million miles driven on the Drivosity platform

WHAT OUR **CUSTOMERS SAY** Drivosity is a game changer. The system makes our company a better place to work while providing data to increase Drivosity's productivity. mission is to save lives by CHARLES PETERS creating better Operating Partner drivers. They do that BRIAN KRASIELWICZ Director of imagine being in a delivery business without Drivosity. WENDY LONGO General Manager

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WHAT IS DRIVOSITY?

Drivosity provides solutions that empower businesses with GPS tracking and real-time data on their delivery force. We measure drivers' behaviors to support data-driven improvements that help businesses better manage risks, inspire safer driving and increase productivity.



HOW DOES IT WORK?

➤ Rising Costs of Incidents

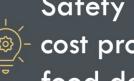
> HNOA

➤ Worker's Comp

➤ Social Inflation and Litigation

➤ Reduced Carrier Competition





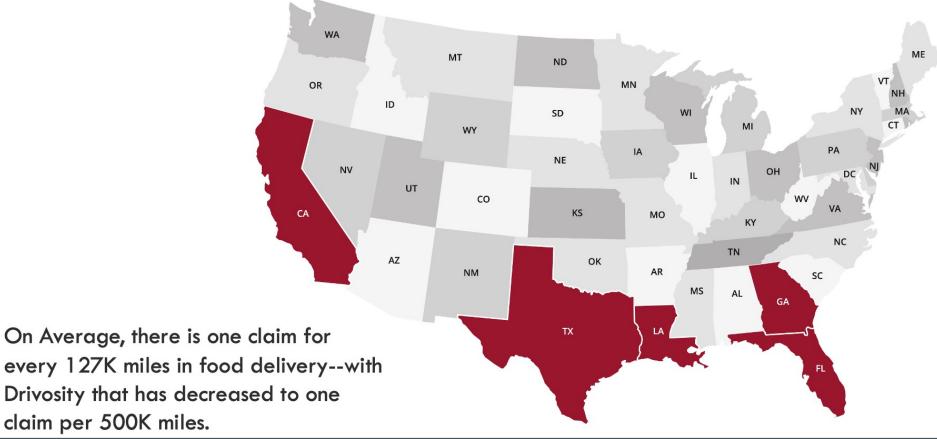
Safety is no longer cost prohibitive in food delivery



Drivosity customers have already saved millions in premium reductions

INSURANCE BENEFITS

States where some carriers/agents are requiring Drivosity to quote HNOA



TELEMATICS – A GROWING TREND

Case Study:

100+ Unit Franchisee Implementation - 6 months results

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY
AUTO INCIDENTS	-35%	20%	-14%	-65%	-48%	-56%	-68%
WORKER'S COMP	-100%	-50%	-39%	-70%	-100%	-100%	-62%

DRIVING HOURS	DRIVING MILES	TRIPS	YTD AVG SCORE
278,606	5,141,404	755,270	95

Saved 900K+ in recent HNOA and WC renewal *Incidents and claims as reported by insurance provider

MEASURING SUCCESS



Sample Data:
Customer Loss Run History vs Estimates Savings with Current Providers Leveraging Drivosity

Customer	Loss Runs History/Risk	Estimated Annual Premium Savings	Est. Annual Savings per Store
1 Store Franchisee in TN	Neutral	\$11,600	\$11,600
1 Store Franchisee in SC	Excellent	\$2,600	\$1,300
9 Store Frachissee in FL	No claims for 3 years	\$0	\$0
10 Store Franchisee in FL	Challenging	\$100,000	\$10,000
10 Store Franchisee in MT	Excellent	\$12,000	\$1,200
14 Store Franchisee in WA	Neutral	\$91,000	\$6,500
50+ Store Franchisee in FL	Challenging	\$330,000	\$6,226
80+ Store Franchisee in TX	Somewhat Challenging	\$700,000	\$8,235
100+ Store Franchissee in GA	Somewhat Challenging	\$1,125,000	\$9,783
50+ Store Franchissee in the Carolin	nas Neutral	\$100,000	\$1,754
356 stores		\$2,472,200	\$6,944



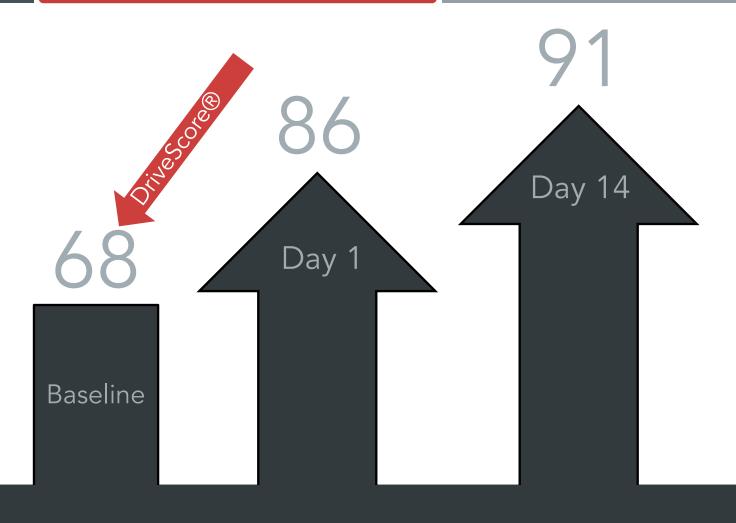


- DriveScore® is based on NHSTA study on what quantifies unsafe driving
- Broken down into categories of Safe, Moderately Safe, and Unsafe, Drivosity created the DriveScore® algorithm to reflect the driving behaviors that are deemed unsafe
 - > Speeding
 - > Hard Braking
 - > Hard Cornering
 - > Hard Acceleration

BREAKDOWN OF THE DRIVESCORE®

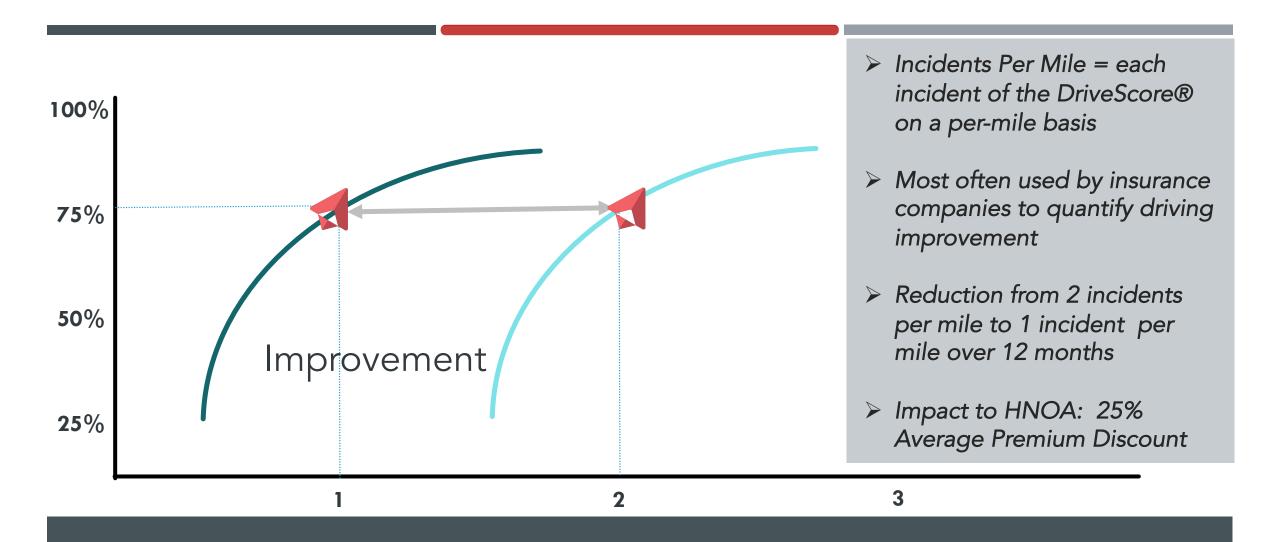


- Pilot study where drivers knew they were GPS monitored, but had not been trained on Drivosity performance metrics
- Baseline performance put DriveScore® at 68
- Day 1 included 30-minute training & monitor display
- > 14-day checkback showed increasingly positive results



IMPACT ON SAFETY





QUANTIFIABLE DRIVING IMPROVEMENT



FULL ACCESS TO DATA

Trip data feed to be delivered via API per agreement with client. All raw, unidentifiable data (i.e. no driver names) is provided, which gives access to:

- Incidents per mile
- > Full individualized trip data
- Components of the DriveScore®
 - Speeding
 - > Hard Braking
 - Hard Cornering
 - Hard Acceleration



Sample Data:

Sample analytics report generated by insurance provider aggregated from Drivosity Data Stream

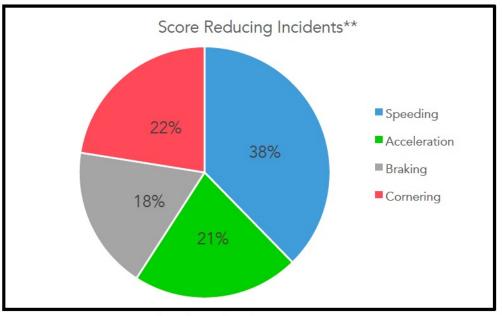
Sample Drivosity Data Sheet

10 Stores With Highest Incidents per Mile

Results are based on data from the last 4 weeks.

Store Number	Store Name	Trip Count	Total Distance	Total Events Count	Incidents Per Mile
		1		20	3.26
		223	1,288	2,919	2.27
		677	3,497	7,735	2.21
		45	320	663	2.07
		253	1,307	2,487	1.90
		1,377	5,870	10,433	1.78
		469	3,153	5,556	1.76
		869	5,537	9,528	1.72
		2,988	13,097	22,422	
		1,193	7,507	12,700	1.69
Subt	otal	8,095	41,582	74,463	1.79
All Othe	er Stores	16,968	100,359	93,836	0.94
Grand	Total	25,063	141,941	168,299	1.19
Total Sto	re Count	38			

All Drivosity Stores Incidents per Mile:	0.67
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**Percentages are based on 10 listed stores



Sample Data:

Sample analytics report generated by insurance provider aggregated from Drivosity Data Stream

Sample Company-Overall Drivosity Impact



What is this chart telling me?

The above chart includes all stores' data that is currently collected for the past 12 weeks. The data is aggregated on a weekly basis, with the x-axis showing how many week from today each data point represents. For example, 0 weeks from today would represent data from the past 7 days. 1 week from today would represent data between 7 and 14 days ago. The y-axis is showing the incidents per mile on the left side and the trip count on the right. The incidents per mile are broken down to show which events contributed to the total incidents per mile.



