## 25 WAYS TO SHOWCASE YOUR BUSINESS WHEN HIRING



- 1. Ensure from the moment the Candidate walks through the reception door, they are made to feel like they are a VIP visitor
- 2. Discuss the Culture and Share Employee Engagement / Satisfaction Audit overview
- 3. Highlight awards (External / Inter-Company / Trade Association etc.)
- 4. Discuss opportunities for Learning & Development
- 5. What are your commitments to NetZero / Carbon Neutral?
- 6. What are your commitments to DE&I, CSR?
- 7. Champion your Employee Tenure 'Stars' / Average Tenure
- 8. Demonstrate Career Growth What are the progression options and timelines? How many Internal promotions have there been in the last 3 years?
- 9. Number of new customers won in the last 12 months?
- 10. Number of new products developed in the last 3 years?
- 11. Promote your excellent Health & Safety Record
- 12. CAPEX Investment Funds secured for the next 12 months.
- 13. Highlight your Customer Satisfaction Scores & Share Customer Testimonials



## 25 WAYS TO SHOWCASE YOUR BUSINESS WHEN HIRING



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- 14. Mention your detailed and structured Onboarding Strategy
- 15. Show how you differentiate from your competitors
- 16. Employee Benefits that are in addition to financial benefits
- 17. Discuss visibility and how employees are kept informed of progress, news and changes
- 18. Show a video of current employees talking about why they enjoy working there
- 19. How are you innovating?
- 20. How sustainable is the business? Apprenticeships, Long Term Strategy, Future Partnerships, New Markets, R&D, Bigger Premises, International Expansion etc.
- 21. Employee Wellbeing & Mental Health How do you support that?
- 22. What Teambuilding or Social events do you provide?
- 23. Evidence your commitment to collaboration Ask them what THEY would like to see the business achieve
- 24. Demonstrate transparency Give a basic, but true account of your Financial Performance
- 25. Show trust by arranging for your preferred Candidate to meet one of your Customers

