

Annual Members Meeting – Aug 17, 2023 at 7PM

Aug 17, 2023

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This meeting of the members is being conducted in accordance with rules, requirements and regulations outlined in FL s.720.306.

### Call your attention to two (2) sub-sections of 720.306

FL s.720.306(6) RIGHT TO SPEAK.—Members and parcel owners have the right to attend all membership meetings and to speak at any meeting with reference to all items opened for discussion or included on the agenda. Notwithstanding any provision to the contrary in the governing documents or any rules adopted by the board or by the membership, a member and a parcel owner have the right to speak for at least 3 minutes on any item.

 $FL\ s.720.306(10) \ \ \textbf{RECORDING.} \\ \textbf{—Any parcel owner may tape record or videotape meetings of the board of directors and meetings of the members.}$ 

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# Most of this evening meeting is the presentation of reports that are not open for discussion.

- Members will have opportunity to speak during the OPEN FORUM / Q & A session (after the elections)
- Please hold your questions to the Open Forum / Q & A session (This meeting has a hard stop at 8:00 p.m.)
- Please be respectful to others
  - Speak loudly and clearly
  - · Give others the opportunity to speak
  - · Raise your hand to be recognized
  - Actively listen to when a member is speaking

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# Agenda

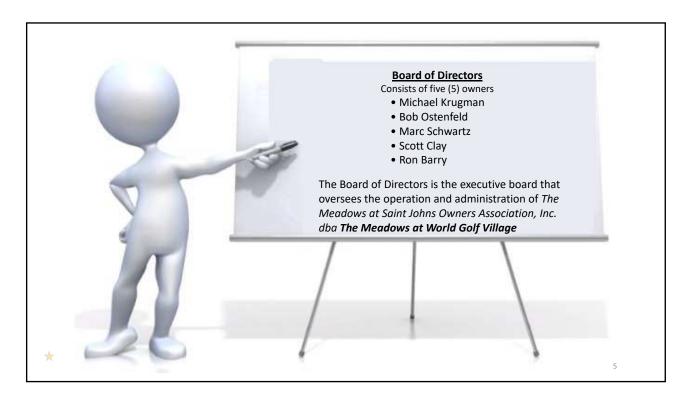
- 1. SIGN IN
- 2. CALL TO ORDER
- 3. PROOF OF NOTICE
- 4. REPORTS
  - a. President's Report
  - b. Community Manager's Report
  - c. Presentation of Committee Reports
  - d. Treasurer's Report
    - Overview of Past Year's Financials
    - Current Year-to-Date Financials
    - 2023 Budget
- 5. NOMINATIONS (for open Board positions) from owners present at the meeting
- 6. ELECTION OF DIRECTORS
- 7. OPEN FORUM / Q & A
- 8. ADJOURNMENT

Organizational Meeting of Board to determine association officers immediately following the Annual Meeting

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# President's Report

- External Issues Impacting our Community (1 of 3)
  - Population in St. Johns County is booming
  - Growth is fueled by relocations from other U.S. cities
  - More people means growing pains
  - Growth Impacts Quality of Life Resulting in Mix of Good & Bad
  - Concern about "overdevelopment" & its impacts
  - Environmental issues, traffic/speeding, and cost of living increases

St. Johns County, Florida's estimated 2023 population is 298,442 with a growth rate of 2.87% in the past year according to the most recent United States census data.

St. Johns County, Florida is the 22nd largest county while being  $1^{st}$  - $2^{nd}$  fastest growing in FL. The 2010 population was 190,039 and has seen a growth of **57.04%** 

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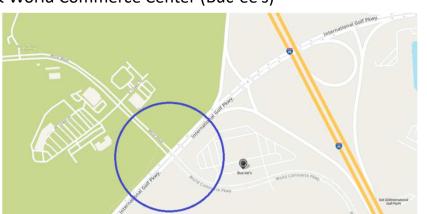
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- External Issues Impacting our Community (2 of 3)
  - Infrastructure Changes are Being Discussed
  - One That Impacts is: International Golf Parkway at I-95 & World Commerce Center (Buc-ee's)



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# President's Report

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- External Issues Impacting our Community (3 of 3)
  - To Provide Information & Background on this Issue We Have with Us a Guest **Kim J. Kendall**



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# President's Report

- Where we have been Last 12 months
- Where we are today
- Where we desire to go Next 12 months

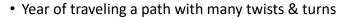


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# President's Report

- Where we have been Last 12 months
  - August 2022 to July 2023



- Self Managed August-September
- Worked with management company October
- Self Managed November & Shared Responsibilities in December
- Working with management company As of Jan 1, 2023
  - · Association Retains Day-to-Day Management Activities
- Changed Retention Pond Management company Dec 2022
  - Utilizing Pond Dye to help control submerged plants
- Changed Landscape Services company April 1, 2023
  - · Major restoration repair to irrigation system performed



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# President's Report

- Where we have been Last 12 months
- Where we are today
  - August 2023



- Pending Stone Masonry Repair at Entrance
- Selective Tree Pruning to be completed in Common Area
- In-process
  - Use of Landscaping & Trees to reduce visual impact of the 3-story Storage Facility Building
  - Revising the Association Bylaws Removing Developer references & including new rules on balloting by mail for Questions, and for Elections
  - Revising the Association Architectural Guidelines and Association Rules & Regulations
    - Please Note: The Association (HOA) is limited to powers granted in the Deed Restrictions (CC&R) which are further constrained by Federal, State, and County laws, rules and regulations

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### President's Report

- Where we have been Last 12 months
- Where we are today
- Where we desire to go Next 12 months
  - Implement by-mail balloting for elections of Directors
    - By-Mail Balloting To Begin in 2024 First notice mailing in May
    - · Ballot Drop-Off option during Sign-In at Annual Membership Meeting in August
    - Counting of Ballots Occurs at the Annual Membership Meeting
  - Propose Covenant change that limits number of non-owner occupied properties
    - Informational Sessions 4<sup>th</sup> Qtr. 2023 & 1<sup>st</sup> Qtr. 2024
    - By-Mail Balloting 1st Qtr. 2024
  - Create a Multi-Year Maintenance Cycle, and Services & Assets Review Plan
  - Prepare and distribute a Welcome Basket for all new residents
  - Establish NORC committee (Non-Owner Residents Committee)
  - Electronic distribution of a newsletter

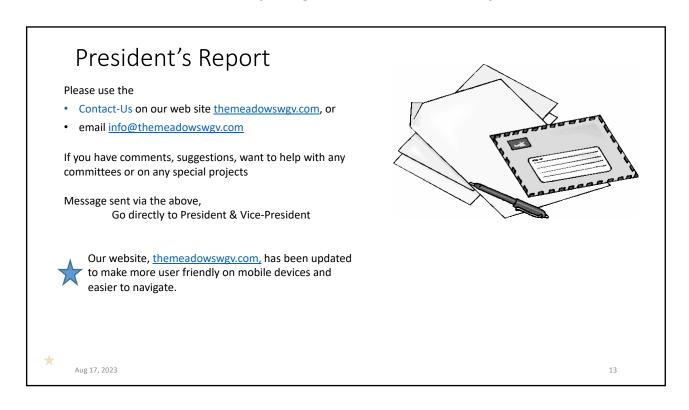
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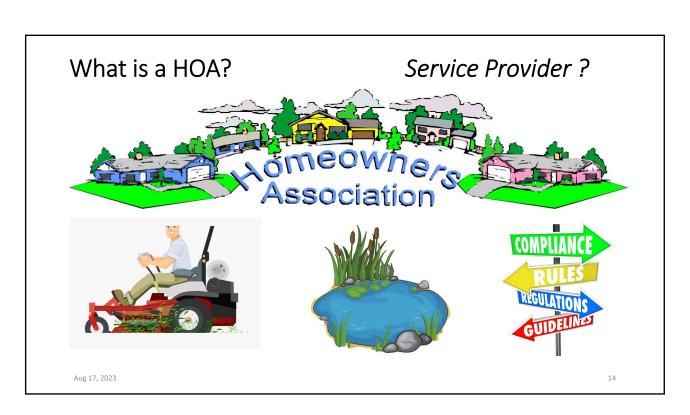


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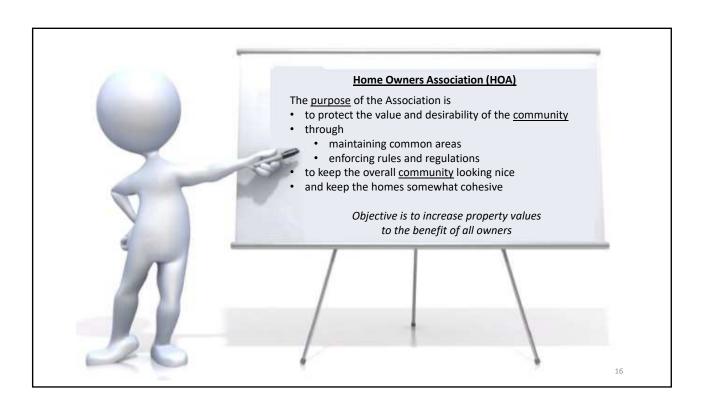
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### Association - Duties

- The operation and management of the Association
  - is the **responsibility** of the Board of Directors
    - Maintain the Common Areas
    - · Enforce easements
    - · Collect and disburse assessments
    - · Enforcement of "Covenants and Restrictions"
    - Maintain the Surface Water Management System
    - · Exercise architectural control over development in community
- Board of directors is comprised of volunteers
  - · Directors are elected by owners
  - · Officers are elected by directors
- Board of Directors may employ a managing agent, agency, ..., or entity <u>to</u>
   <u>administer</u> or <u>assist in</u> the administration of the operation and management
   of the affairs of the Association, ... (Corporation Bylaws)

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### Association - Roles

- Role of the management company is to:
  - Assist the Board in the performance of day-to-day administrative services,
  - Serve as a Resource to the Board,
  - Ensure financial transactions are handled in a fiscally responsible manner,
  - Provides timely, concise financial reports to the Board,
  - Providing assistance with inquiries from residents and non-residents,
  - · Monitoring compliance, and
  - · Providing notification and tracking of violations
- As recent history has shown, it is not in the best interests of our community to turn over control to a management company
- *Partnership* A positive working relationship between management company and the board of directors and open communication

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# Community Manager's Report

• Our Community Association Manager (CAM) is:

# T E A M W O R K

### **Deedra Jones**

Community Association Manager

First Coast Association Management, LLC

11555 Central Parkway Suite 801

Jacksonville, FL 32224

Office: (904) 998-5365 Ext. 239

Direct: (904) 717-9239 deedra@firstcoastam.com



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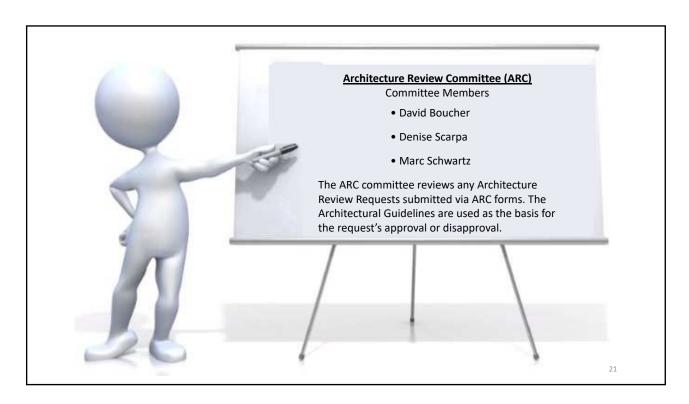
### Committees

- Standing Committees
  - Architecture Review Committee (ARC)
  - Special Review Committee (SRC)
- Other Committees
  - Clean-Up Volunteers
    - Clean-Up Volunteers meet quarterly (March, June, Sept. Dec.) on the third Saturday of that month. \* Volunteer Hours are offered for students who need, JUST ASK!
  - Welcoming Committee
    - Focus is on "Welcome Packets/Baskets" for incoming residents owners & renters
    - Desire to revitalize this committee a Director to be assigned as Chairperson
- Ad Hoc Committees
  - None at the present time Will need elections, communications, & budget

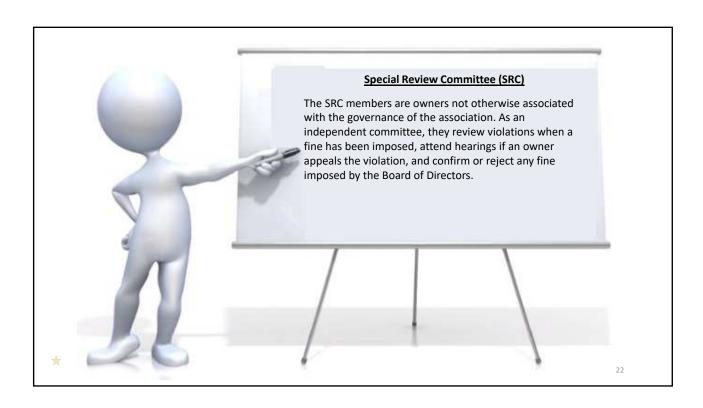
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# Treasurer's Report

- Financial Status
- Financial Health
- Financial Outlook



- Within above three (3) topics, I will touch on:
  - Overview of Past Year's Financials
  - Current Year-to-Date Financials
  - 2023 Budget
  - Please contact me any concerns or questions

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# Treasurer's Report - Financial Status (1 of 2)

- Responsibility for accounting duties performed by management firm
  - Transition began in Mid-November 2022
  - Turn Over occurred on December 1st 2022
  - · Actively working to collect unpaid Association Assessments
    - Dec 1, 2022 Balance Unpaid: \$24,518
    - Jan 1, 2023 Balance Unpaid: \$22,174
    - July 1, 2023 Balance Unpaid: \$15,195
- Fiscal Year 2022 ended in the Black (Funds Received Exceed Expenses for 2022)
  - Biggest Expense Saving from Months of Self-Management
  - Collections Efforts of Accounting Department beginning in December 2022
    - Statement of Over Due Amounts were mailed out in December 2022
    - It became apparent that prior to August 1<sup>st</sup> 2022 (last year) that collections of past due assessment had not been a priority

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# Treasurer's Report - Financial Status (2 of 2)

- "Hiccup" with our bank sending out 2023 Assessment Statements
  - Should have been mailed out about December 20th
  - Mailing did not occur until December 31st (USPS processed after Jan 1st)
  - Reason Given Staffing Shortage and Lack of Experienced Staff
  - Do Not Expect Reoccurrence This Year for 2024 Assessment Mailing
- We Implemented a Collection Policy and Procedure in January 2023
  - It authorized different steps in collection process that performed without additional consultation with the Board
  - Each step incurs additional fees and charges by the management company and/or the attorney
- The management company has available a payment plan option
  - The objective is for the Association to receive the assessment due not for the owner to incur add-on of fees and charges or to be exposed to legal action

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# Treasurer's Report - Financial Health (1 of 2)

- Best practice Operating account should maintain:
  - Minimum (or buffer) equal to 2 months of expense
  - Plus enough to cover expense (till next assessments collected)
- On July 1<sup>st</sup> Operating account about \$103,000
  - Expenses about \$10,000 per month
  - Target balance \$80,000 to \$90,000
- On July 1st Accounts Payable about \$3,500

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# Treasurer's Report - Financial Health (2 of 2)

- Reserve Accounts Divided in two 2 groups
  - (1) Deferred Maintenance (planned)
    - Planned activity within next 2 to 5 years reoccurring
  - (2) Unplanned Event Incident (like house insurance and roof replacement)
    - May happen, or will happen but when is unknown
  - Working to determine the correct dollar amounts to keep in reserve accounts
    - Accounts will be adjusted at the end of 2023
  - May need to retain a consultant to perform a formal review (future item)
    - Cost between \$3,000 \$4,000
- Irrigation Deferred Reserve Incurred ~\$10,000 expense to restore
- Landscape Deferred Reserve
  - Costs of Restoration exceeded our estimate
  - Additional Expense to implement Visual Shielding of new building not included

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# Treasurer's Report - Financial Outlook (1 of 3)

- Financial Outlook is reflected in the Budget(s)
  - Operating Account Budget
    - · Basis of the General Assessment
    - Based on projected expenses and required income to pay expenses
    - · Reviewed and updated annually during September and October
    - · Copy of operating budget must be mailed to all owners
  - Reserve Account Budget
    - Authorizes which reoccurring tasks will be performed in next calendar year
    - · Determine if additional funding of reserve account will be required
    - Includes calculations for each line item updated annually
    - Reserve account is a revolving account always "in motion"
    - Not Completed the 1<sup>st</sup> budget for Reserve Account
      - Vendors have been unable provide estimates and updates
      - Considering utilizing a Association Reserve Consultant (\$\$\$)

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# Treasurer's Report - Financial Outlook (2 of 3) • 2023 – The Year of Unknowns – Impact on Operating Budget • Florida Insurance surcharge to fund & replenish Disaster Fund • Budget used an Insurance premium increase of 10% • Peak and duration of inflation on products and services costs • Landscape service and electricity both are subject to fuel surcharges • Other services and supply cost increases – Budget used up to 10% • Impact of Performing Deferred Maintenance • Expectation is that it will reduce need for unplanned service calls Aug 17, 2023

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# Treasurer's Report - Financial Outlook (2 of 3)

- 2023 The Year of Unknowns Impact on Operating Budget
  - Number of properties paying their 2023 Assessment on time

✓ Yes

• Collection of Delinquent Accounts - more successful at lower cost

Ye

• Communication & Participation – increase at same or less cost

**^** ~15%

- At this Time
  - Based on 1st six (6) months Expenses Projecting near break even at year end
  - Foresee Increase in Legal, Printing, & Mailing in remaining months of 2023
  - Will be able to cover with some of Overdue Accounts collected
- Assessment for 2024
  - Will be determined in early November when we have better idea of our costs

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# Treasurer's Report - Recap

- Financial Status
- Financial Health
- Financial Outlook
- Please contact me any concerns or questions





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# Nominations – Association Directors

- Four (4) positions to fill by election at this year's Members Meeting
- Election Balloting
  - Two (2) positions for 1 year Appointee Mid-Term
  - Two (2) positions for 2 year Expiring Term
- Starting Next Year (2024) Bylaws revision is currently underway
  - Nominations and Voting occurs before Annual meeting
  - Voting results announced at annual meeting

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# Next Meeting – Thursday, Sep 14th at 7 PM

- Sep 14th Meeting's Agenda (online and via phone see website)
  - Meeting Called to Order
  - Opening Remarks
    - Special Presentation by World Golf Village Alliance -
  - Review and Acceptance of Minutes
  - Reports of Officers, Committees, and Community Manager
    - President
    - o Treasurer
    - o ARC Committee
    - o SRV Committee
    - o Community Manager
  - Unfinished Business
  - New Business
  - Open to those attending for comments, feedback and questions
  - Closing Remarks
  - Adjournment

> Motion to Adjourn



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# Thank You for Attending



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