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**Albion Economic Development Corporation**  
EDC/TIFA/BRA  
BOARD OF DIRECTORS MEETING

**Thursday, February 24, 2022, 7:30 am (Rescheduled)**

**Albion EDC Offices – Conference Room**  
**1002 N. Eaton Street, Albion, MI 49224**

***Mission Statement:*** *Retain, expand and recruit business and industry to the greater Albion area and strengthen and revitalize the local economy.*

***Economic Development Strategic Plan***

- Goal 1: Stabilize the downtown, enhance its historic character, and support its economic growth.
- Goal 2: Stabilize the City's major corridors and support their economic growth.
- Goal 3: Build the human and capital capacity of key economic development agencies within Albion.
- Goal 4: Retain and attract high-leverage jobs to Albion.
- Goal 5: Strengthen housing market and stock.
- Goal 6: Create a unified brand for Albion to drive tourism, business growth, and investment. (GACC)
- Goal 7: Make strategic choices to turn Albion into a destination for current and future residents and tourists. (GACC)

**AGENDA – Amended**

- 1) Roll Call
- 2) Public Comment  
*(Persons addressing the Board shall limit their comments to no more than 3 minutes)*
- 3) Action Items:
  - a) Consent Agenda:
    - i) Approval of Minutes from December 2, 2022 Board Meeting
    - ii) Approve Consolidated Statement Ending October 31, 2021 and November 30, 2021
    - iii) Action to Excuse Absent Directors, if applicable (EDC/TIFA/BRA)  
*All matters listed under Item 3(a), Consent Agenda, are considered routine by the board and will be enacted by one motion. There will be no separate discussion of these items. If discussion of an item is required, it will be removed from the Consent Agenda and considered separately.*
  - b) Recommend and Approve RLF Committee Members
  - c) Approve Albion SB Pandemic Response Grant Repayment Plan – Inside Out
  - d) Approve Site Plan - Ana Dream (923 Burstein, Albion Industrial Park)
  - e) Approve Resignation of Ray Barclay
  - f) Approve Brick Street Lofts (404-414 S. Superior Street) Brownfield Reimbursement
- 4) Sheridan Township Solar Update (Supervisor Porter)
- 5) President's Report
  - a) Economic, Workforce & Community Development Report
- 6) Board of Directors Discussion & Comments
- 7) Public Comment  
*(Persons addressing the Board shall limit their comments to no more than 3 minutes)*
- 8) Adjournment

# EDC/TIFA/BRA BOARD OF DIRECTORS MEETING MINUTES

Held at 225 E. Watson Street, Albion – Marshall Opportunity High School, Media Center  
December 2, 2021

## **EDC Board Meeting called to order by Haas at 7:38 a.m.**

Board Members Present: Ed Haas; Jerome Harvey; Scott Evans; Mayor Snyder: Dr. Raymond Barclay; Ben Wallace; Vicky Clark; Andrew Zblewski; Annette Norris (phone)

Board Members Absent: None

Ex Officio Non-Voting: None

Community: None

Staff: Amy Deprez; Christine Bowman

## Public Comment

None

## Approval of Consent Agenda

The items of the Consent agenda were reviewed as a group, consisting of approval of Minutes from November 4, 2021 Board Meeting and the Consolidated Statement Ending September 30, 2021.

- Motion by SNYDER to support consent agenda, supported by EVANS
- Voice Vote.
- Resolved: Motion passed unanimously.

## Election and Approval of Board Officers

The existing slate of Board Officers was recommended for re-election, consisting of Ed Haas as Board Chair and Secretary, Ben Wallace as Vice Chair, and Annette Norris as Treasurer.

- Motion by EVANS to approve the slate of officers as presented, supported by ZBLEWSKI.
- Voice Vote.
- Resolved: Motion passes unanimously.

### Support for MSHDA MOD Program 2022 Grant Application and Project

Deprez shared Resolution # 2021-12022021 for EDC Board approval to support an application to the Michigan State Housing and Development Authority (MSHDA) MOD Program for Workforce Housing by the Albion EDC and City of Albion. The grant application is due 12/15/21. The grant is for development of a modular home (likely a 3 B, 1 ½ B, 1600 SF with a garage). The City is donating the land. The grant does not cover land cost and no developer fee is allowed. When the home is sold, the grant is repaid to MSHDA. Homestead Savings Bank offered to assist with construction management (contractor draws). A licensed builder willing to do the project at cost is required. Deprez said the EDC and City may work with Albion College and WG Construction on the project. Some board members expressed concern about public perception if the College is involved, was it potentially a conflict of interest. Deprez explained she was also talking with other builders recommended to her by a past MSHDA MOD grant recipient.

- Motion by WALLACE to approve, supported by ZBLEWSKI.
- Voice Vote.
- Resolved: Motion passes.

### Approval of 2-year lease with Albion Community Foundation

Deprez presented the lease renewal with the Albion Community Foundation for the AEDC offices.

- Motion by EVANS to approve, supported by WALLACE
- Voice Vote.
- Resolved: Motion passes.

### President Performance Review – Report from Executive Committee

Executive Board shared highlights of the performance review conducted by them October 22, 2021 and a 7% wage increase.

### Workforce Development

Bowman shared the WT Skills Development sub-committee met to discuss the skills gap analysis. It was determined Albion has many resources to sufficiently address skills gaps for employers and job seekers but communicating these resources to employers and connecting job seekers with opportunities was often problematic. The sub-committee felt utilizing the Employer Resource Summit model and an Employer Roundtable or Consortium (bi-monthly or quarterly) would help the effort to reach employers. As for reaching job seekers – particularly underemployed or the long-term unemployed – making connections within the community to reach these populations is key, including outreach through faith-based organizations and community non-profits. This population would benefit from Community Navigators that would assist job seekers with seeking out job opportunities, skills development trainings, and accessing wrap around services.

## **President's Report**

### **Economic Development**

There will be an EDSP Steering Committee Strategic Planning & Stakeholder Input Session on 12/03. A Stakeholder meeting will occur in January. The AC3 team will be writing the draft of the EDSP update as an AC3 Project for spring 2022 semester.

The EDC has taken over some of the administrative responsibilities for the City related to the MEDC Site Readiness Grant for the 425 parcel of which the City is the grantee.

Dream.build.rise Cohort#2 had 6 businesses successfully graduate. The Top 3 Pitch Winners were: #1 Rust Belt Ramen; #2 Dickerson Music Co; #3 Underground Hu\$hle.

### **Community Development**

The EDC is looking at the potential of using EGLE petroleum funds to clean and cap 600 Austin Block. The tentative plan is to do a cargo city on the site to provide pop-up business opportunities for entrepreneurs. Also working with EGLE on Project Zero – Urban Renewal on request for grant/loan to assist in the housing project.

There are several marihuana related development projects in the industrial park that may require a January special meeting for site plan approvals – 1007 Industrial, 929 Burstein, Project Ana Dream, and Project Ninja Goldfish.

The EDC is awaiting a decision from MEDC on Yellow Bird Chocolate Shop's application to the Match on Main Grant Program. If awarded, the grant will help them increase production to grow online sales and their wholesale business and renovate their rear courtyard for chocolate tasting experiences. Yellow Bird was one of three applicants who applied for the grant. They were selected by a committee of the EDC, City, Chamber, and DDA.

Deprez and the City are meeting bi-weekly with the Big Albion Plan consultant. Portions of the project are scheduled to commence construction in 2022.

In January, Deprez will work on a job description for the entrepreneurship and small business development position.

Mayor Snyder left at 8:32 AM

### **Board of Directors Discussion & Comments:**

Sheridan Township Supervisor Dick Porter provided an update on the solar projects. Construction at 28 Mile Rd is for a new substation being built by Consumers Energy (2,100 acres in Sheridan,

500 acres in Parma Township. ITC is building a new substation that should be completed July 2022 for DTE (Savion) which will go west towards Marshall, general construction for the project will start late summer/early fall. Sheridan Township under P.A. 328 is eligible for PILOT, the solar companies will pay real property taxes, but no personal property taxes. The township will put the increased property tax revenue to road maintenance. There is a 4<sup>th</sup> company looking at developing a 2,000-acre solar array from J Drive to H Drive. When all the solar array projects are completed, Sheridan Township will be home to the largest solar field in the state.

**Public Comment**

There was no public comment.

**EDC Board Meeting adjourned by Haas at 8:49 AM.**

## October 2021 Consolidated Statements

Information presented as of 10/31/2021, Report prepared 1/27/2022

Revenues	TIFA		EDC		Brownfield Development		Food Hub		RLF		Totals	
	Budget	Year-to-Date	Budget	Year-to-Date	Budget	Year-to-Date	Budget	Year-to-date	Budget	Year-to-Date	Budget	Year-to-Date
Property Taxes (w/ LCSSR)	\$ 125,000.00	34,886.15			109,000.00						\$ 234,000.00	\$ 34,886.15
Property Tax Chargebacks											\$	\$ -
Delq. Personal Property Tax											-	-
Rental of Property			\$ 60,000.00	99,749.97					7,764.29		60,000.00	107,514.26
EPA Grant											-	-
Federal Grant											-	-
State Grant			39,900.00								39,900.00	-
Local Grants				10,000.00							-	10,000.00
Incubator Rents											-	-
Food Hub Rents											-	-
Farmer's Market Stall Fees							725.00				-	725.00
Senior Project Fresh / Market Fresh											-	-
Reimbursements	110,000.00	10,860.00									110,000.00	10,860.00
Other Revenues			2,757.42					18,500.00			-	21,257.42
Interest		177.85		130.15				21.77	\$ 35.00	\$ 749.08	35.00	1,078.85
<b>Total Revenues</b>	<b>\$ 235,000.00</b>	<b>\$ 45,924.00</b>	<b>\$ 99,900.00</b>	<b>\$ 112,637.54</b>	<b>\$ 109,000.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 27,011.06</b>	<b>\$ 35.00</b>	<b>\$ 749.08</b>	<b>\$ 443,935.00</b>	<b>\$ 186,321.68</b>
<b>Transfer In</b>												
Trans From TIFA to EDC			\$ 43,500.00	\$ 43,500.00							\$ 43,500.00	\$ 43,500.00
Trans From TIFA to Bus Inc											-	-
Trans From DDA to BRA					103,000.00						103,000.00	-
<b>Total Transfers Out</b>	<b>\$ -</b>		<b>\$ 43,500.00</b>	<b>\$ 43,500.00</b>	<b>\$ 103,000.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>			<b>\$ 146,500.00</b>	<b>\$ 43,500.00</b>
<b>Total Net Revenues</b>	<b>\$ 235,000.00</b>	<b>\$ 45,924.00</b>	<b>\$ 143,400.00</b>	<b>\$ 156,137.54</b>	<b>\$ 212,000.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 27,011.06</b>	<b>\$ 35.00</b>	<b>\$ 749.08</b>	<b>\$ 146,500.00</b>	<b>\$ 43,500.00</b>
<b>Expenses</b>												
Salaries & Benefits	\$ 155,421.00	\$ 113,318.51	\$ 61,617.00	\$ 44,908.06							\$ 217,038.00	\$ 158,226.57
Administrative Costs			2,950.00	2,009.16							2,950.00	2,009.16
Professional Services	1,000.00	105.00	3,600.00	2,683.00							4,600.00	2,788.00
Contractual Services	500.00		4,450.00	2,257.68	207,000.00	98,959.52			35.00	35.00	211,985.00	101,252.20
Utilities	600.00	1,851.18	2,300.00	118.79				1,908.82			2,900.00	3,878.79
Travel			500.00	53.94							500.00	53.94
Maintenance	4,000.00		2,000.00	14,843.49				631.10			6,000.00	15,474.59
Insurance			2,000.00	5,630.16				1,500.00			2,000.00	7,130.16
Conference & Training Cost			2,200.00	40.00							2,200.00	40.00
Admin Fees to City	8,900.00	7,416.70	10,000.00	8,333.30	5,000.00						23,900.00	15,750.00
Rental Charges (Spec Bldg)											-	-
Loan Payments MDEQ											-	-
Land											-	-
ABA Land Contract			5,720.00								5,720.00	-
ABA Land Contract interest			286.00								286.00	-
Roof loan interest											-	-
Economic Development	4,000.00		42,400.00	40,326.72				18,500.00			46,400.00	58,826.72
Rent to ABA/ACF	10,200.00	8,500.00	1,800.00	1,500.00							12,000.00	10,000.00
Miscellaneous												
<b>Transfer FR TIFA to EDC/AFH</b>	<b>43,500.00</b>	<b>43,500.00</b>	<b>-</b>	<b>-</b>							<b>43,500.00</b>	
EPA Grant											-	-
<b>Total Expenses</b>	<b>\$ 228,121.00</b>	<b>\$ 174,691.39</b>	<b>\$ 141,823.00</b>	<b>\$ 122,704.30</b>	<b>\$ 212,000.00</b>	<b>\$ 98,959.52</b>	<b>\$ -</b>	<b>\$ 22,539.92</b>	<b>\$ 35.00</b>	<b>\$ 35.00</b>	<b>\$ 581,979.00</b>	<b>\$ 418,930.13</b>
<b>To Fund Balance</b>	<b>\$ 6,879.00</b>	<b>\$ (128,767.39)</b>	<b>\$ 1,577.00</b>	<b>\$ 33,433.24</b>	<b>\$ -</b>	<b>\$ (98,959.52)</b>	<b>\$ -</b>	<b>\$ 4,471.14</b>	<b>\$ -</b>	<b>\$ 714.08</b>	<b>\$ 8,456.00</b>	<b>\$ (189,108.45)</b>

## November 2021 Consolidated Statements

Information presented as of 11/30/2021, Report prepared 1/27/2022

Revenues	TIFA		EDC		Brownfield Development		Food Hub		RLF		Totals	
	Budget	Year-to-Date	Budget	Year-to-Date	Budget	Year-to-Date	Budget	Year-to-date	Budget	Year-to-Date	Budget	Year-to-Date
Property Taxes (w/ LCSSR)	\$ 125,000.00	160,803.74			109,000.00						\$ 234,000.00	\$ 160,803.74
Property Tax Chargebacks											\$ -	\$ -
Delq. Personal Property Tax											-	-
Rental of Property			\$ 60,000.00	110,833.30							60,000.00	118,597.59
EPA Grant											-	-
Federal Grant											-	-
State Grant			39,900.00								39,900.00	-
Local Grants				15,000.00							-	15,000.00
Incubator Rents											-	-
Food Hub Rents											-	-
Farmer's Market Stall Fees							725.00				-	725.00
Senior Project Fresh / Market Fresh											-	-
Reimbursements	110,000.00	10,860.00									110,000.00	10,860.00
Other Revenues				2,757.42							-	21,257.42
Interest		195.70		144.22							35.00	1,134.96
<b>Total Revenues</b>	<b>\$ 235,000.00</b>	<b>\$ 171,859.44</b>	<b>\$ 99,900.00</b>	<b>\$ 128,734.94</b>	<b>\$ 109,000.00</b>	<b>\$ -</b>	<b>\$ 27,012.94</b>	<b>\$ 35.00</b>	<b>\$ 771.39</b>	<b>\$ 443,935.00</b>	<b>\$ 328,378.71</b>	
<b>Transfer In</b>												
Trans From TIFA to EDC			\$ 43,500.00	\$ 43,500.00							\$ 43,500.00	\$ 43,500.00
Trans From TIFA to Bus Inc											-	-
Trans From DDA to BRA					103,000.00						103,000.00	-
<b>Total Transfers Out</b>	<b>\$ -</b>		<b>\$ 43,500.00</b>	<b>\$ 43,500.00</b>	<b>\$ 103,000.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 35.00</b>	<b>\$ 771.39</b>	<b>\$ 146,500.00</b>	<b>\$ 43,500.00</b>	
<b>Total Net Revenues</b>	<b>\$ 235,000.00</b>	<b>\$ 171,859.44</b>	<b>\$ 143,400.00</b>	<b>\$ 172,234.94</b>	<b>\$ 212,000.00</b>	<b>\$ -</b>	<b>\$ 27,012.94</b>	<b>\$ 35.00</b>	<b>\$ 771.39</b>	<b>\$ 146,500.00</b>	<b>\$ 43,500.00</b>	
<b>Expenses</b>												
Salaries & Benefits	\$ 155,421.00	\$ 125,454.92	\$ 61,617.00	\$ 49,715.50							\$ 217,038.00	\$ 175,170.42
Administrative Costs				2,950.00							2,950.00	2,112.57
Professional Services	1,000.00	105.00	3,600.00	2,683.00							4,600.00	2,788.00
Contractual Services	500.00		4,450.00	2,834.68	207,000.00	99,529.52					211,985.00	102,399.20
Utilities	600.00	1,851.18	2,300.00	119.88							2,900.00	3,879.88
Travel			500.00	53.94							500.00	53.94
Maintenance	4,000.00		2,000.00	17,609.15							6,000.00	18,240.25
Insurance			2,000.00	5,804.20							2,000.00	7,304.20
Conference & Training Cost			2,200.00	40.00							2,200.00	40.00
Admin Fees to City	8,900.00	8,158.37	10,000.00	9,166.63	5,000.00						23,900.00	17,325.00
Rental Charges (Spec Bldg)											-	-
Loan Payments MDEQ											-	-
Land											-	-
ABA Land Contract			5,720.00								5,720.00	-
ABA Land Contract interest			286.00								286.00	-
Roof loan interest											-	-
Economic Development	4,000.00		42,400.00	40,326.72							46,400.00	58,826.72
Rent to ABA/ACF	10,200.00	9,350.00	1,800.00	1,650.00							12,000.00	11,000.00
Miscellaneous												
<b>Transfer FR TIFA to EDC/AFH</b>	<b>43,500.00</b>	<b>43,500.00</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>43,500.00</b>	
EPA Grant												
<b>Total Expenses</b>	<b>\$ 228,121.00</b>	<b>\$ 188,419.47</b>	<b>\$ 141,823.00</b>	<b>\$ 132,116.27</b>	<b>\$ 212,000.00</b>	<b>\$ 99,529.52</b>	<b>\$ -</b>	<b>\$ 22,539.92</b>	<b>\$ 35.00</b>	<b>\$ 35.00</b>	<b>\$ 581,979.00</b>	<b>\$ 442,640.18</b>
<b>To Fund Balance</b>	<b>\$ 6,879.00</b>	<b>\$ (16,560.03)</b>	<b>\$ 1,577.00</b>	<b>\$ 40,118.67</b>	<b>\$ -</b>	<b>\$ (99,529.52)</b>	<b>\$ -</b>	<b>\$ 4,473.02</b>	<b>\$ -</b>	<b>\$ 736.39</b>	<b>\$ 8,456.00</b>	<b>\$ (70,761.47)</b>

# memo



## Albion Economic Development Corporation

To: EDC Board of Directors

From: Amy Deprez, President

CC:

Date: February 3, 2022

Re: Nomination & Approval of RLF Committee Members to Fill Vacant Seats

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We have vacancies on the RLF Committee that will need to be filled. The RLF Committee has 7 members and must consist of no less than three (3) AEDC Board Members and one appointee from both Sheridan and Albion Townships. The Township appointees are approved by the respective townships and not subject to AEDC Board approval.

Additionally, we try to maintain subject matter experts for small business and finance as part of the make-up of the Committee. Remember, the RLF Committee has complete authority to approve RLF Loans up to \$50,000, at which point they make a recommendation to the EDC Board and the EDC Board has final authority.

Below is a summary of the committee approved in 2018, as well as the capacity that the member serves.

RLF Committee		
Member Approved 1/27/2018	Capacity on the CMT	New RLF Committee
Vacant (Herman McCall)	<b>Board Member</b>	
Scott Evans	Homestead /AEDC Board	Scott Evans
Randy Fischer	GMB	Randy Fischer
Vacant (Mauri Ditzler)	<b>Board Member</b>	
Teri Fogel (retired) Heather Butts	Huntington Bank	Heather Butts, Manager
Dick Porter	Sheridan Twp Rep./ <b>AEDC Board</b>	Dick Porter
Joyce Spicer	Albion Twp Rep.	Joyce Spicer

I am recommending Heather Butts to backfill the position filled by Teri Fogel before her retirement. Heather has accepted and is excited to serve with the approval of the Board.

Additionally, I am recommending that Edward Haas, as Board Chair, fill one of the two open positions. Both vacancies must be EDC Board members to meet the committee requirement.

Timing commitment is minimal. This committee only meets when there is a loan to consider and occasionally if the RLF Plan or Programs need to be revised.

### **Recommendation**

It is my recommendation that we approve the slate of RLF Committee Members as follows:

- Existing members Scott Evans (HSB/EDC) and Randy Fischer (private business).
- Heather Butts from Huntington Bank to replace Teri Fogel.
- Sheridan and Albion Township representatives to be Dick Porter and Joyce Spicer respectively. (Automatic, no Board approval needed for townships)
- For the remaining two Board members, it is my recommendation that Ed Haas as Board Chair and Ben Wallace as Vice Chair be added to the committee.
  - It is important that the Board Chair be included in these discussions as that position is required to sign all the closing documents along with the President.
  - As Vice Chair, expected to be Chair, it will be good experience for Wallace to begin to be involved in this program.
- Final Slate being Recommended:

<b>Capacity on the CMT</b>	<b>RLF Committee 2/3/2022</b>
<b>Board Member</b>	Ed Haas
<b>Homestead /AEDC Board</b>	Scott Evans
GMB	Randy Fischer
<b>Board Member</b>	Ben Wallace
Huntington Bank	Heather Butts, Manager
<b>Sheridan Twp Rep./AEDC Board</b>	Dick Porter
Albion Twp Rep.	Joyce Spicer

# memo



## Albion Economic Development Corporation

To: Albion EDC Board of Directors  
From: Amy Deprez, President  
CC:  
Date: February 3, 2022  
Re: Briefing Memo – Albion SB Pandemic Response Grant Repayment Workout

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Please accept this memo as a recommendation for a workout of the repayment provision of the Albion Small Business Pandemic Response Grant Program for Inside Out Automotive Detailing.

### Background

In August 2021, Inside Out applied for a Pandemic Grant and a RLF working capital loan. This memo will give background and current status on both; however the approval being requested is strictly concerning the grant repayment at this time.

Inside Out is equally owned by O’Neal Warnsley Jr. and Damarius Smith and is a mobile detailing service. At the time of the loan, the company had already been operating out of the current location at 942 Austin for about one year.

Inside Out received a \$5,000 Pandemic Grant, under the Albion Small Business Pandemic Response Fund approved in December 2020. The program required the funds to be expended on pre-approved items that were eligible under the Program, such as lease, payroll, utilities and similar expenses that demonstrate an effort to support public health with verification of funds within 90 days of execution of the grant agreement. The Inside Out grant was specifically approved for payroll, lease and utilities and had until November 16, 2021 to expend the \$5,000 award on these items.

The board approved guidelines for the Fund allowed for a workout, if necessary, to close out the grant for each company. Further, the guidelines state a “Termination of Attempts to Document Funding” clause that stipulates approval of an acceptable risk attitude and if unable to workout the documentation after several attempts that the EDC can terminate steps to verify, and place a briefing document in the company file that may be considered a negative for any future requests by the small business.

The company provided the EDC with several receipts for utilities, lease payments and one for an owner draw in August. Of the \$5,000, we have approved receipts for \$2,925.02. The owner draw we continue to work with the client to receive adequate documentation that the draw equates to payroll. As of today, we have a balance of \$2,074.98 outstanding that needs approved receipts, to our satisfaction, or repayment in order to close out the grant.

The client is in the process of being evicted for non-payment from their location on Austin Avenue. The landlord has supplied the EDC with considerable information pertaining to their case for eviction.

In August 2021, Inside Out closed on the \$5,000 grant and a \$40,000 RLF working capital loan that was to cover payroll, lease, utilities, new equipment, marketing and supplies and provide the company with a safety net for a new business. The \$40,000 RLF was interest only for a period 6 months, followed by fixed payments of \$500 for 54 months and a balloon payment (~\$26,600) at the 55<sup>th</sup> month that was to be refinanced through traditional methods. The company made a \$500 payment in October, covering the interest only months through April 1, 2022, when the first fixed payment of \$500 will be due. The first payment was late and processed on October 12, 2021 instead of October 1. At this time, the RLF is paid to date and will not be due for payment until April 1<sup>st</sup>.

As part of the consideration for the RLF, we requested a status letter on lease payments from the landlord, Katlyn Property Management, LLC, which stated the tenants had been paying on time, \$1000 rent since October 1, 2020.

The recommendation to approve the RLF, was made based on EDC staff experience in working with these individuals through an entrepreneurship program and the application process and the belief that though they lacked some of the standard requirements, this was a loan that was being authorized to a new business that had demonstrated their eagerness to perform and lacked the ability to be approved for traditional financing.

It is our understanding, that after a 2-month lease payment made in August 2021, the company did not make any more lease payments and was at risk for the electricity to be turned off. If they are unable to bring the lease current, they will be evicted 2/3/2022.

Workout discussions have revolved around the owner draw and providing a CPA letter determining that the draw was in fact considered a form of payroll, and lease payments or other items that could be considered as eligible. EDC has been meeting weekly with the owners, referring them to resources for assistance (legal, CPA, SBDC) to help guide the company.

## **Recommendation**

It is my recommendation that the EDC Board approves the President to workout the repayment of the unverified portion of the grant with repayment of \$2074.98 to be paid weekly and in full by 03/31/2022. A payment of \$260 will be due weekly, each Monday, starting February 7, and ending March 28 with a final payment of \$255. This will resolve the close out of the grant before the company is to make their next RLF payment.

No forgiveness of the documentation requirement is being offered.

## **UPDATE TO RECOMMENDATION 02/24/2022:**

Amend the timeline in the recommendation to start the repayment on March 7, 2022, and continue through April 25, 2022 with weekly payments of \$260 and a final payment of \$255 on April 25<sup>th</sup>. Inside Out has agreed with this schedule and repayment terms for the Pandemic Grant.

The RLF loan is current, next payment due April 1, 2022 – overlap will occur in payments, however the company has advised that is understood and will not cause a problem.

## PANDEMIC GRANT AGREEMENT

TO: Inside Out Automotive Detailing Service, LLC, whose address is 942 Austin Ave., Albion MI 49224 (Recipient).

FROM: Albion Economic Development Corporation, a Michigan governmental corporation, with offices at P.O. Box 725, Albion, MI 49224 (Funder).

The Recipient has submitted certain written and oral information to the Funder in connection with Recipient's application to Funder for a grant in the amount set forth below pursuant to the Funder's Albion Small Business Pandemic Response Fund - Guidelines (Guidelines). In reliance on such information and the Recipient's representations and warranties set forth in this Agreement, the Funder will disburse a grant to the Recipient in the amount set forth below.

1. **GRANT:** Funder will disburse a grant to the Recipient in the amount of \$5,000 pursuant to the Guidelines upon the Recipient's execution and delivery to the Funder of this Agreement. Grant is being authorized under the Pandemic Response Grant Program.
2. **USE OF GRANT FUNDS:** The Recipient will use the grant funds solely for the following purposes and no other: Working Capital to support Recipient's business operations, including payroll expenses, rent, mortgage payments, utility expenses, or other similar expenses that occur in the ordinary course of business. If grant is being authorized under the Pandemic Response Grant Program, grant funding can be used in an effort to support public health and weatherization (examples - heaters, housing for outside dining, electronic menu or software to improve curbside or delivery services).
3. **RECIPIENT'S REPRESENTATIONS:** In support of the Recipient's grant request, the Recipient represents to the Funder all information the Recipient has provided to the Funder in support of the Recipient's grant request is true and complete in all respects. In addition, the Recipient represents to the Funder as follows:
  - 3.1. If this grant is a Micro-Grant, the Recipient represents:
    - 3.1.1. The Recipient's business premises is located in the Albion city limits.
    - 3.1.2. The Recipient has at least 1 employee and no more than 10 employees (FTE).
    - 3.1.3. The Recipient's business has been in operation for at least 1 year.
    - 3.1.4. The Recipient's business has gross annual receipts of less than \$750,001.
    - 3.1.5. The Recipient's business has suffered a loss of income as a result of the State's executive order or the COVID-19 pandemic.
  - 3.2. If this grant is a Pandemic Response Grant, the Recipient represents:
    - 3.2.1. The Recipient's business is located in the Albion area, as the Funder defines.
    - 3.2.2. The Recipient is engaged in retail sales, food and lodging, personal services, business services, entertainment and recreation, or construction and maintenance services.
    - 3.2.3. The Recipient has a minimum of 1 employee and no more than 30 employees (FTE).
    - 3.2.4. The Recipient's business has been in operation for at least 2 years.

- 3.2.5. The Recipient's business has annual gross receipts of less than \$1,000,001.
  - 3.2.6. The Recipient is current on all property, sales, and payroll taxes.
  - 3.2.7. The Recipient's business has suffered a loss of income as a result of the state's executive order or the COVID-19 pandemic.
4. **SUPPORTING DOCUMENTATION:** The Recipient will, at the Funder's request, provide the Funder with written documentation, acceptable to the Funder, to verify the Recipient used the grant funds as paragraph 2 requires or to verify the Recipient's representations set forth in paragraph 3 are true and complete.
5. **RETURN OF GRANT FUNDS:** In the event the Recipient uses the grant funds for a purpose other than as provided in paragraph 2 or if any of the Recipient's representations set forth in paragraph 3 prove to be inaccurate, the Recipient will promptly upon the Funder's request return the entire amount of the grant funds to the Funder.

**RECIPIENT:**Inside Out Automotive Detailing LLC:

By: Phillip O Wainsley Jr.  
Its: Member

DATED: 8/18/2021

**RECIPIENT:**Inside Out Automotive Detailing LLC:

By: D. Sneed  
Its: Member

**LENDER:**Albion Economic Development Corporation:

By: J. E. Reed  
Its: Chairman

DATED: 08/18/2021

By: A. L. Delp  
Its: President

Prepared by: James E. Reed  
Vandervoort, Christ & Fisher, P.C.  
70 Michigan Avenue West, Suite 450  
Battle Creek, MI 49017  
(269) 965-7000

# memo



## **Albion Economic Development Corporation**

To: Albion TIFA Development Plan Review Board  
From: Christine Bowman , Economic Development Specialist  
CC: Amy Deprez, President & CEO  
Date: February 24, 2021  
Re: Site Plan Approval – 923 Burstein – Lot 27 Albion Industrial Park

---

**PROJECT OVERVIEW:** ANA Dream, LLC purchased lots #27 & #28 in the Albion Industrial Park and 1105 Austin Ave from Comco, LLC. ANA Dream, LLC will construct and operate a Marihuana growing and processing facility at 923 Burstein Drive; see attached site plan. The 11,970 SF facility will be of steel frame construction. Exterior walls and roofing will be metal.

### **CITY OF ALBION SITE PLAN APPROVAL:**

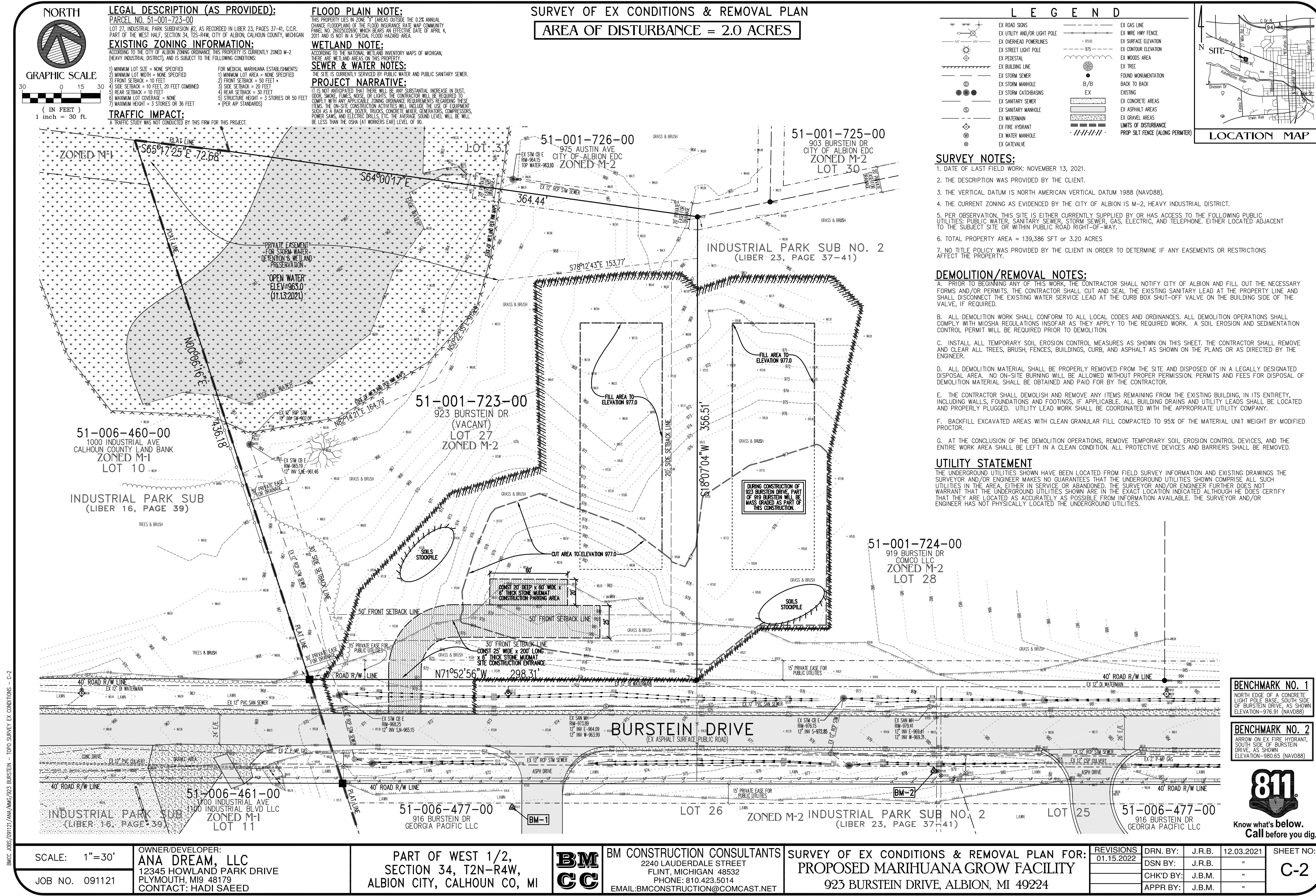
It was the understanding of the EDC that the City had received all required documentation from ANA Dream, LLC to have the site plan reviewed by Planning Commission at the February 15, 2022 meeting; however, that approval has been delayed until the March 15, 2022 Planning Commission meeting due to a City scheduling error.

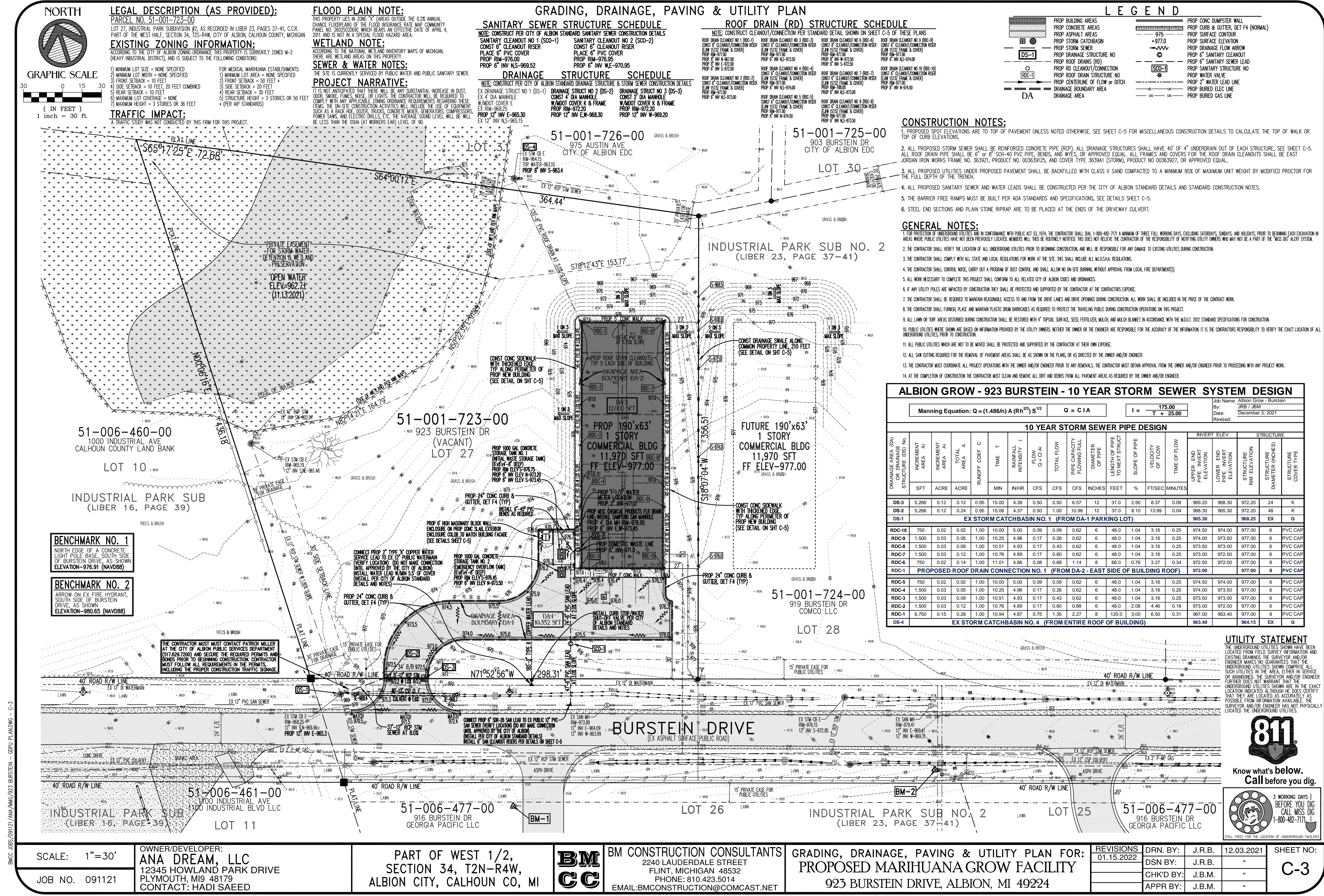
### **TIFA SITE PLAN APPROVAL CONSIDERATIONS:**

The EDC had sufficient time to review the site plan. The site plan as presented meets all requirements of the Albion Industrial Building and Use Restrictions and Development Standards.

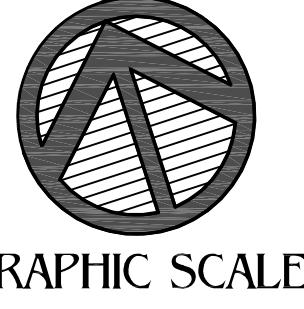
**EDC RECOMMENDATION:** EDC staff recommends the TIFA Development Plan Review Board approves the site plan as presented, contingent on final approval by the City of Albion Planning Commission, so long as the Planning Commission approval is made without any changes that would make the site plan non-compliant with the Albion Industrial Building and Use Restrictions and Development Standards.







NORTH



## LEGAL DESCRIPTION (AS PROVIDED):

PARCEL NO. 51-001-723-00  
LOT 27, INDUSTRIAL PARK SUBDIVISION #2, AS RECORDED IN LIBER 23, PAGES 37-41, GCR PART OF THE WEST HALF, SECTION 34, T2N-R4W, CITY OF ALBION, CALHOUN COUNTY, MICHIGAN

## FLOOD PLAIN NOTE:

THIS PROPERTY LIES IN ZONE "X" (AREAS OUTSIDE THE 0.2% ANNUAL CHANCE FLOODPLAIN) OF THE FLOOD INSURANCE RATE MAP COMMUNITY PANEL NO. 2602502099C WHICH BEARS AN EFFECTIVE DATE OF APRIL 4, 2011 AND IS NOT IN A SPECIAL FLOOD HAZARD AREA.

## WETLAND NOTE:

ACCORDING TO THE NATIONAL WETLAND INVENTORY MAPS OF MICHIGAN, THERE ARE WETLAND AREAS ON THIS PROPERTY.

## DRAINAGE STRUCTURE SCHEDULE

NOTE: CONSTRUCT PER CITY OF ALBION STANDARD DRAINAGE STRUCTURE & STORM SEWER CONSTRUCTION DETAILS  
EX. DRAINAGE STRUCT NO 1 (DS-1) DRAINAGE STRUCT NO 2 (DS-2) DRAINAGE STRUCT NO 3 (DS-3)  
EX 4" DIA MANHOLE CONST 4" DIA MANHOLE  
W/MOT COVER E W/MOT COVER K & FRAME  
EX. RIM-968.25 PROP RIM-972.20 PROP RIM-972.20  
PROP 12" INV E-W-968.30 PROP 12" INV W-969.20 EX 12" INV NS-965.15

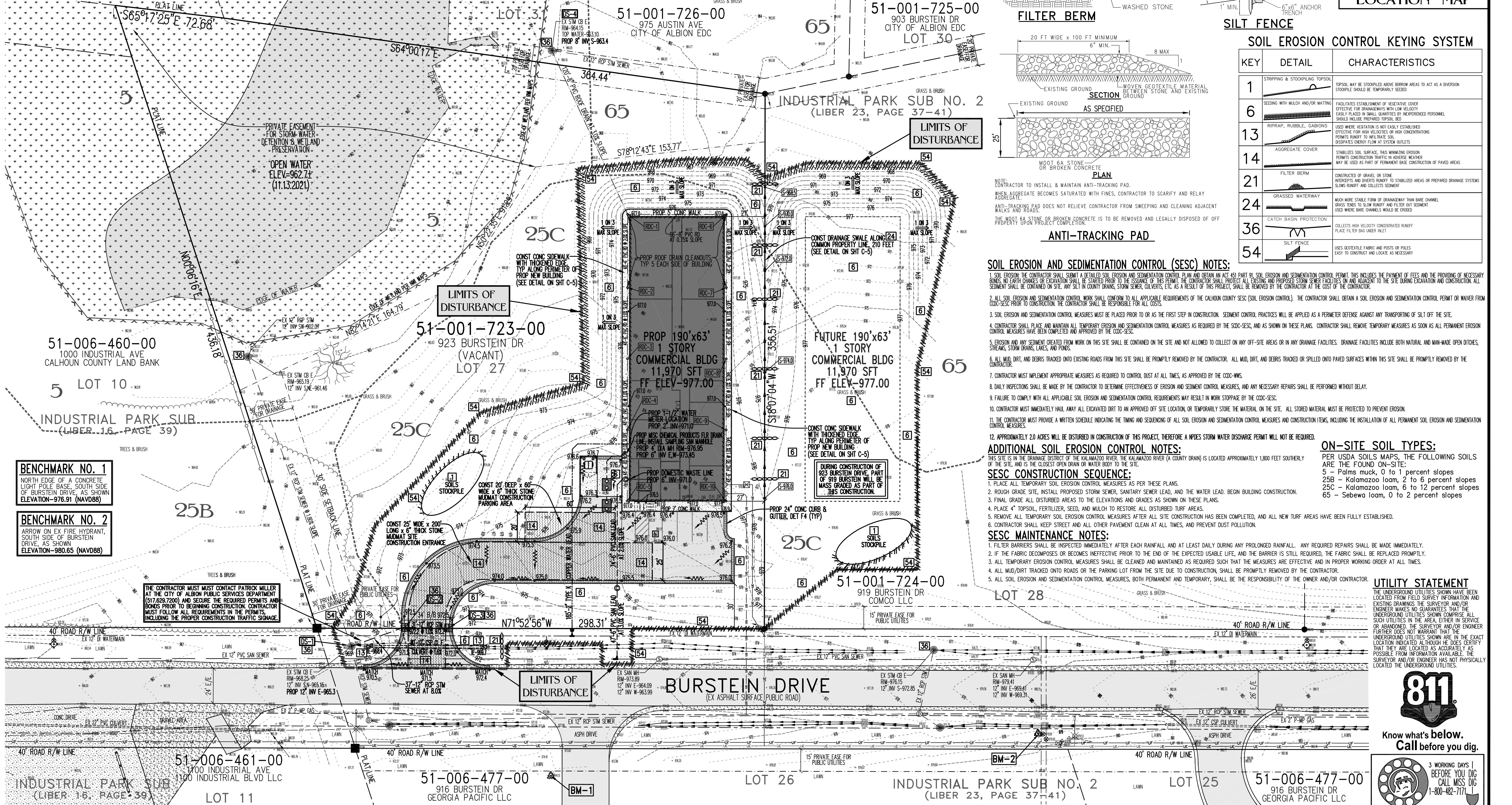
(IN FEET)  
1 inch = 30 ft.

## SOIL EROSION &amp; SEDIMENTATION CONTROL PLAN

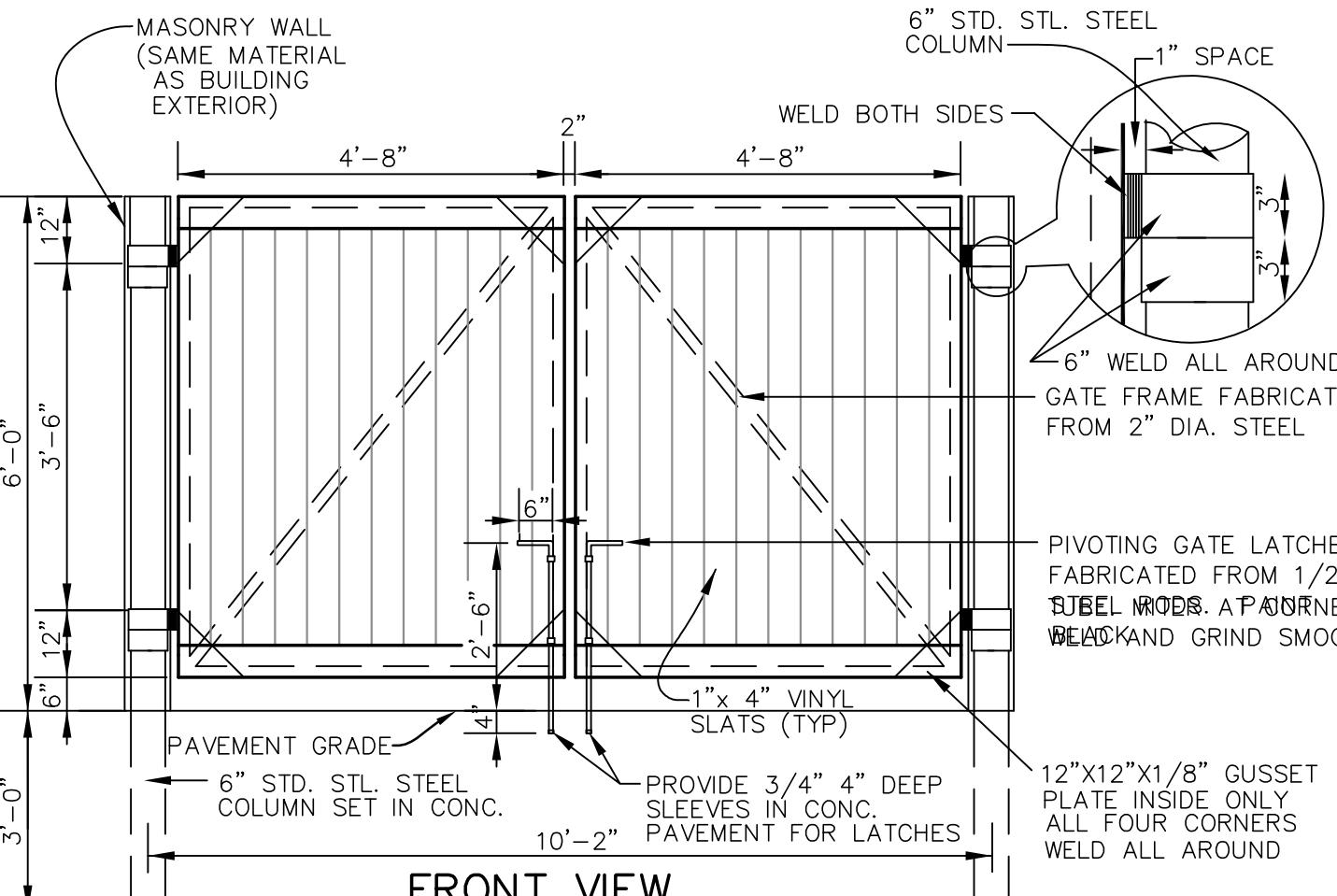
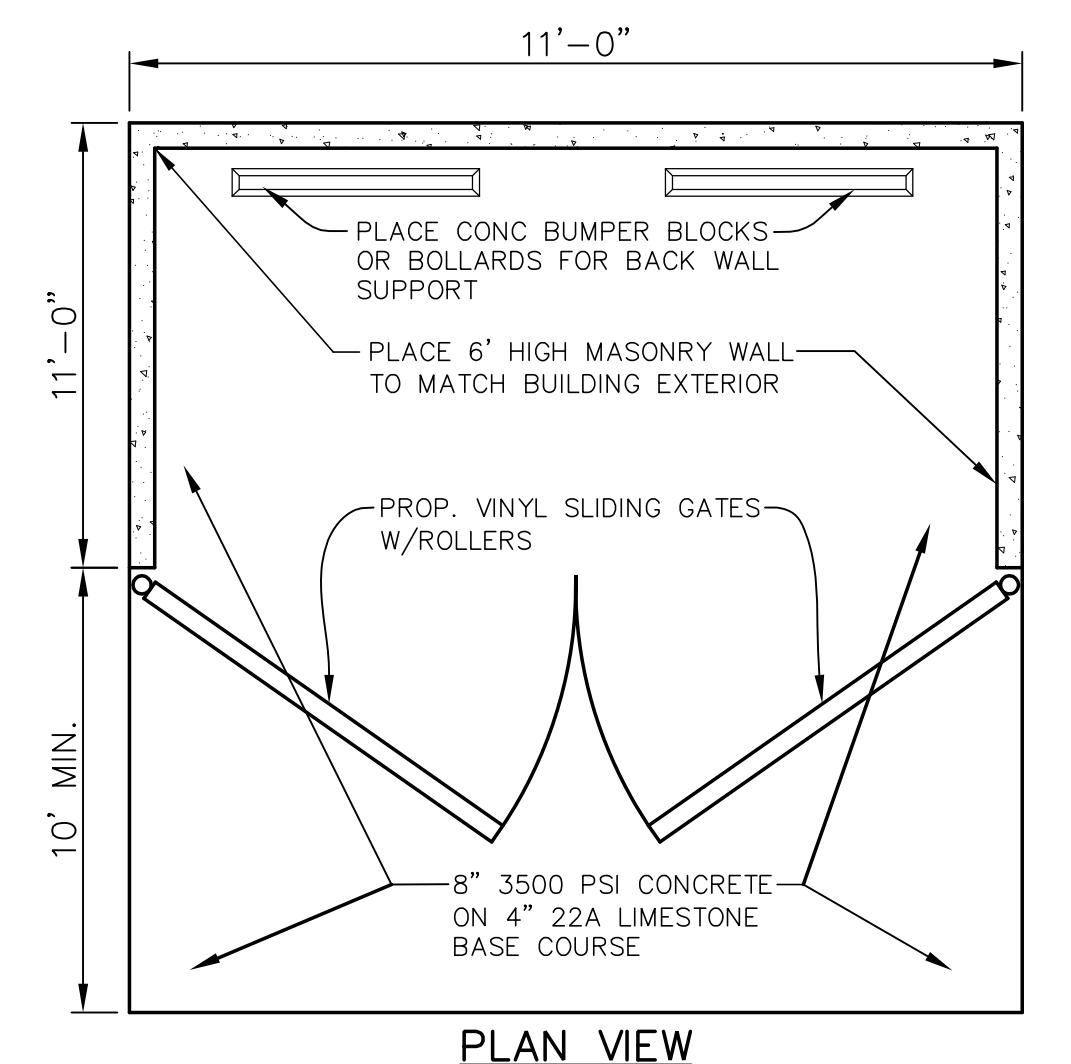
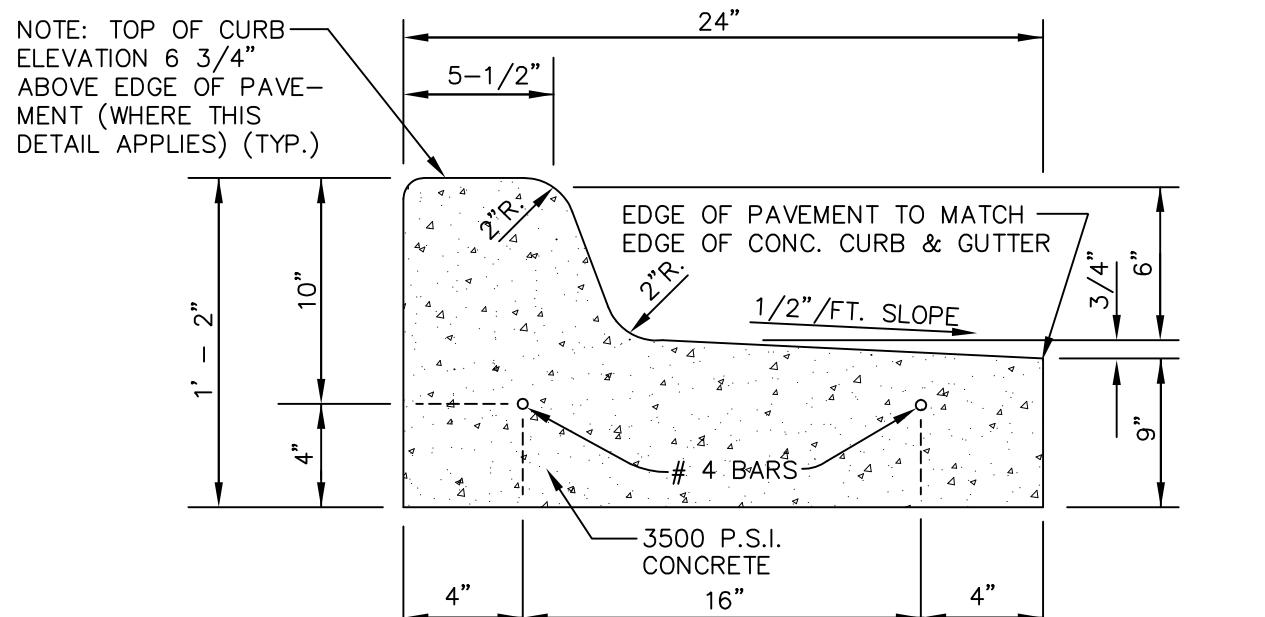
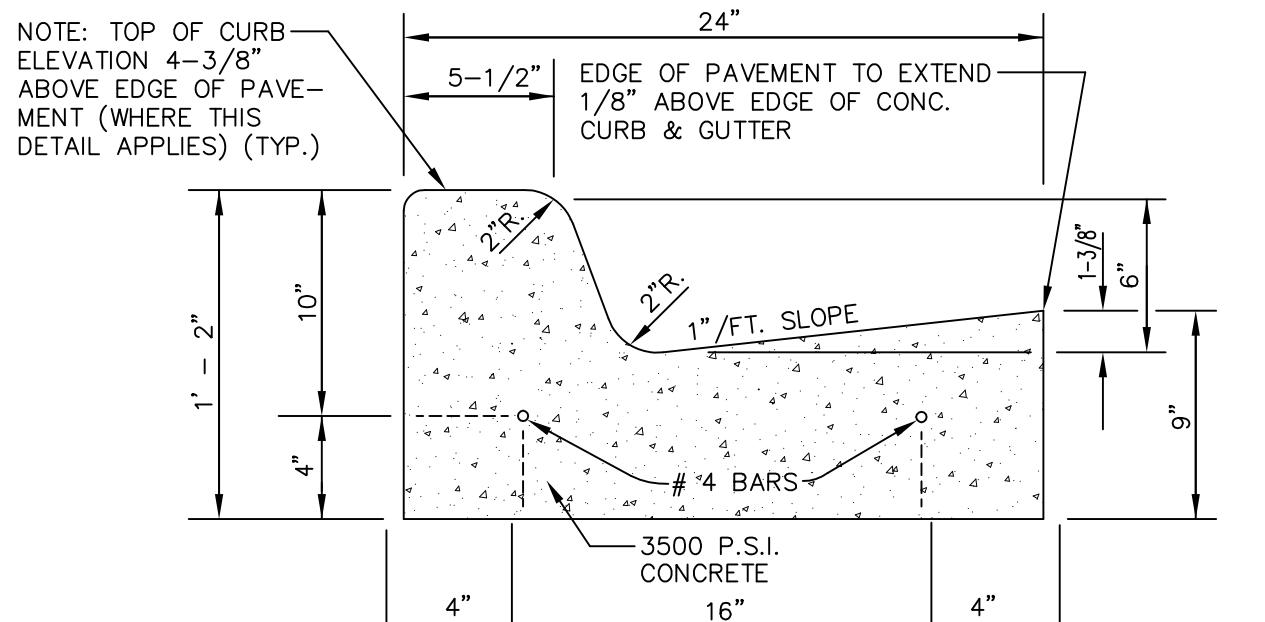
## LEGEND

NOTE: CONSTRUCT CLEANOUT/CONNECTION PER STANDARD DETAIL SHOWN ON SHEET C-5 OF THESE PLANS	PROP BUILDING AREAS
ROOF DRAIN CLEANOUT NO. 1 (RDC-1) CONST 6" CLEANOUT CONNECTION RISER (E/W 1572 FRAME & COVER) PROP 8" INV N-970.00 PROP 8" INV N-973.50 PROP 8" INV N-973.50	PROP CONCRETE AREAS
ROOF DRAIN CLEANOUT NO. 2 (RDC-2) CONST 6" CLEANOUT CONNECTION RISER (E/W 1572 FRAME & COVER) PROP 8" INV N-973.50 PROP 8" INV N-973.50	PROP ASPHALT AREAS
ROOF DRAIN CLEANOUT NO. 3 (RDC-3) CONST 6" CLEANOUT CONNECTION RISER (E/W 1572 FRAME & COVER) PROP 8" INV N-973.50 PROP 8" INV N-973.50	PROP STORM CATCHBASIN
ROOF DRAIN CLEANOUT NO. 4 (RDC-4) CONST 6" CLEANOUT CONNECTION RISER (E/W 1572 FRAME & COVER) PROP 8" INV N-973.50 PROP 8" INV N-973.50	PROP STORM SEWER
ROOF DRAIN CLEANOUT NO. 5 (RDC-5) CONST 6" CLEANOUT CONNECTION RISER (E/W 1572 FRAME & COVER) PROP 8" INV N-973.50 PROP 8" INV N-973.50	PROP DRAINAGE STRUCTURE NO
ROOF DRAIN CLEANOUT NO. 6 (RDC-6) CONST 6" CLEANOUT CONNECTION RISER (E/W 1572 FRAME & COVER) PROP 8" INV N-973.50 PROP 8" INV N-973.50	PROP ROOF DRAINS (RD)
ROOF DRAIN CLEANOUT NO. 7 (RDC-7) CONST 6" CLEANOUT CONNECTION RISER (E/W 1572 FRAME & COVER) PROP 8" INV N-973.50 PROP 8" INV N-973.50	PROP ROOF DRAIN/CONNECTION
ROOF DRAIN CLEANOUT NO. 8 (RDC-8) CONST 6" CLEANOUT CONNECTION RISER (E/W 1572 FRAME & COVER) PROP 8" INV N-973.50 PROP 8" INV N-973.50	PROP CENTERLINE OF FLOW OR DITCH
ROOF DRAIN CLEANOUT NO. 9 (RDC-9) CONST 6" CLEANOUT CONNECTION RISER (E/W 1572 FRAME & COVER) PROP 8" INV N-973.50 PROP 8" INV N-973.50	PROP CONG DUMPTER WALL

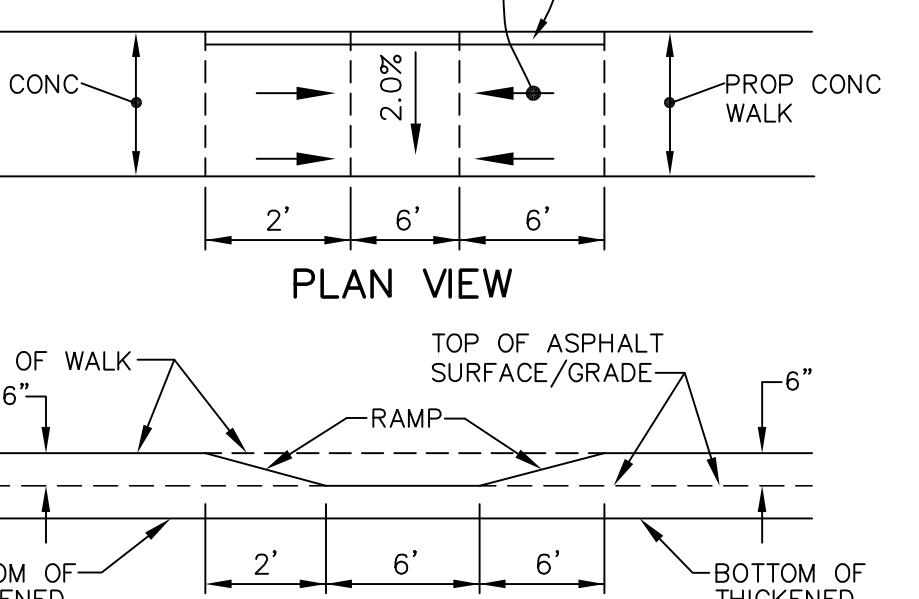
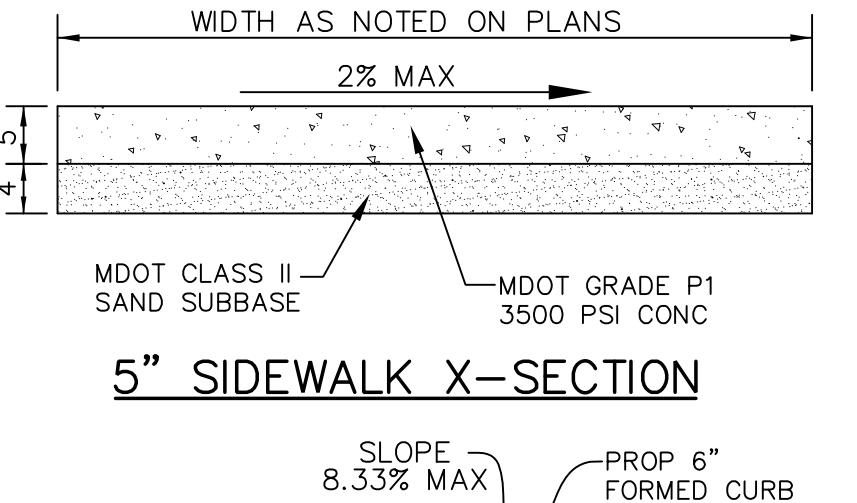
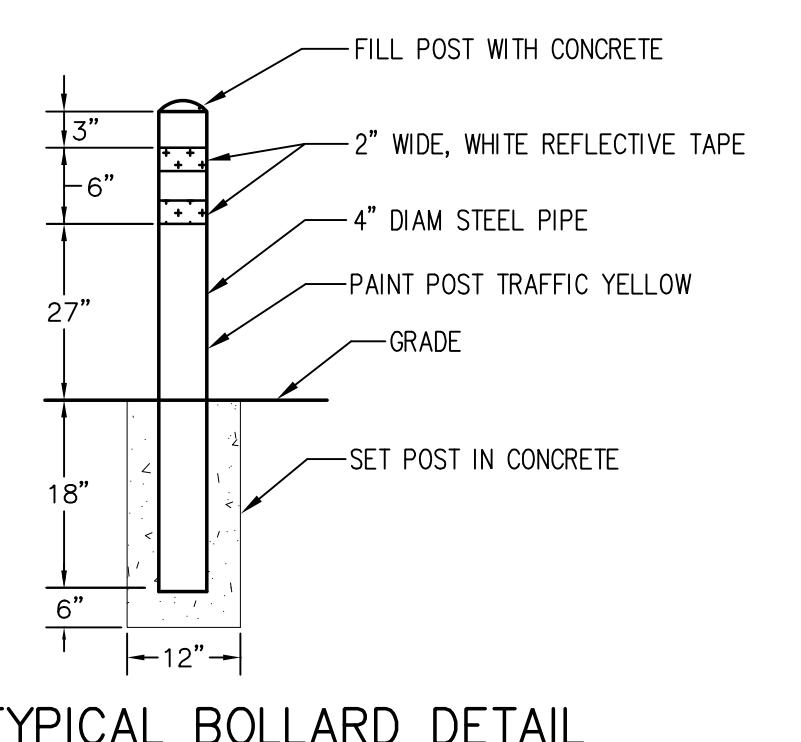
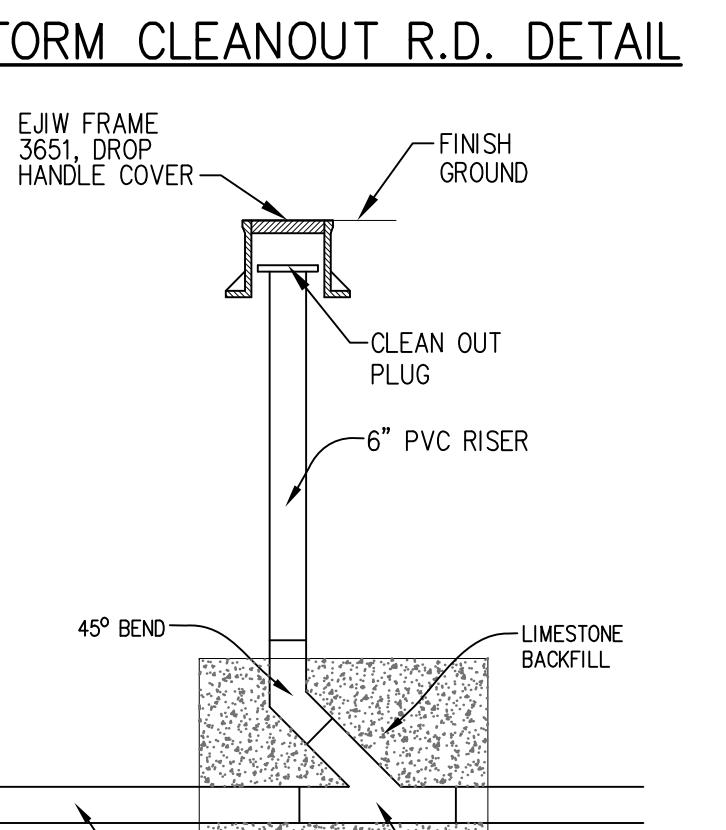
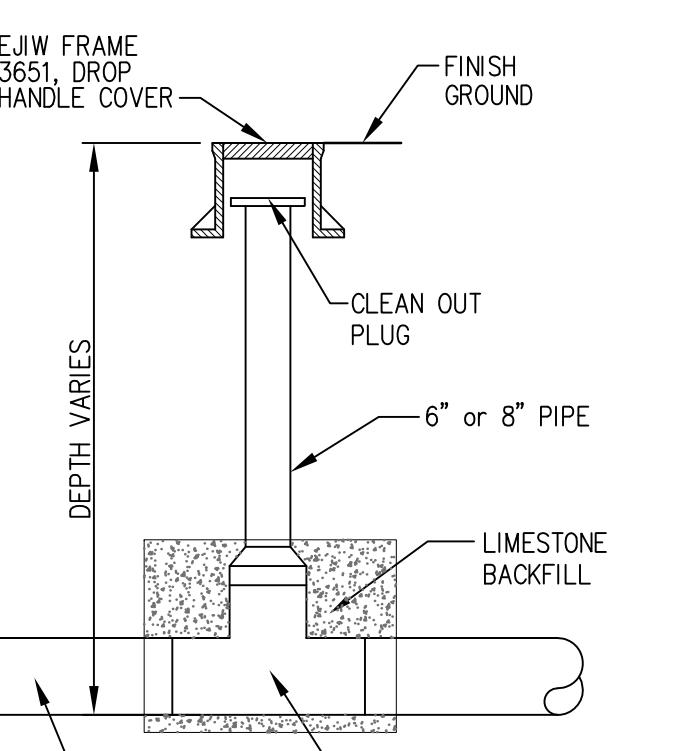
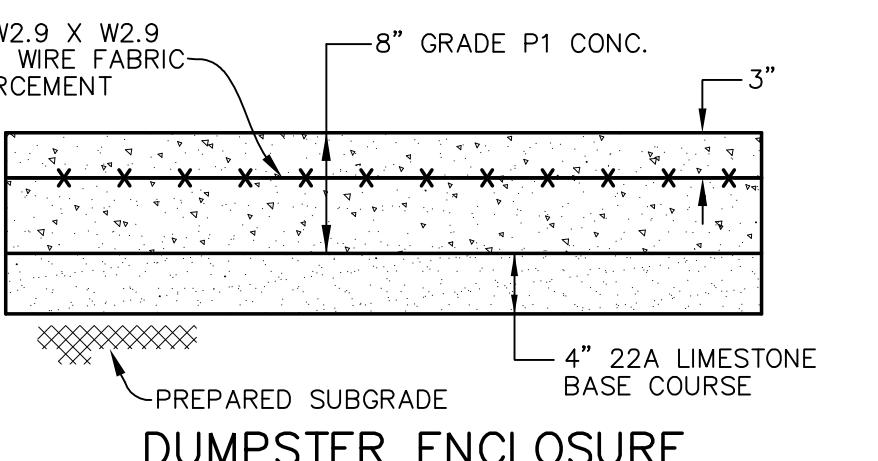
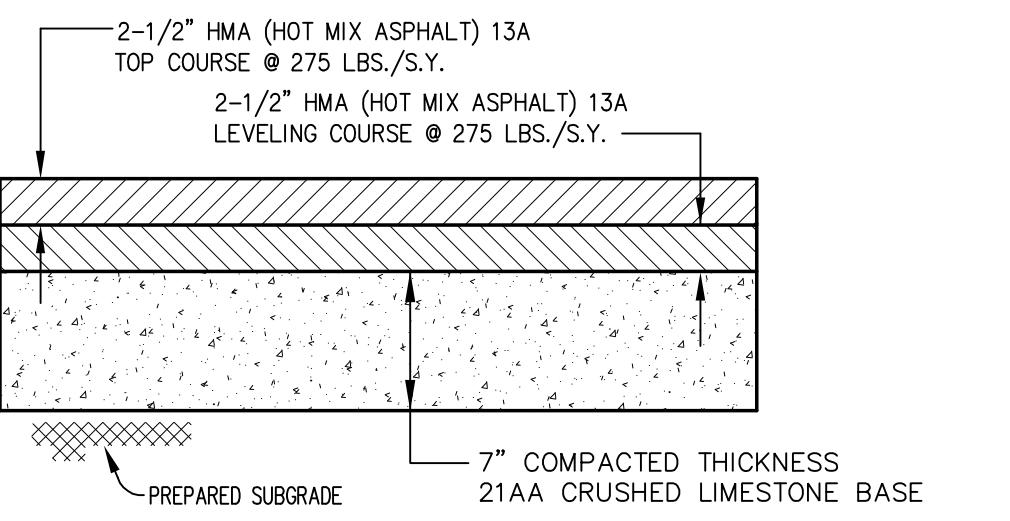
## AREA OF DISTURBANCE = 2.0 ACRES

Know what's below.  
Call before you dig.

## STANDARD CONSTRUCTION DETAILS & NOTES

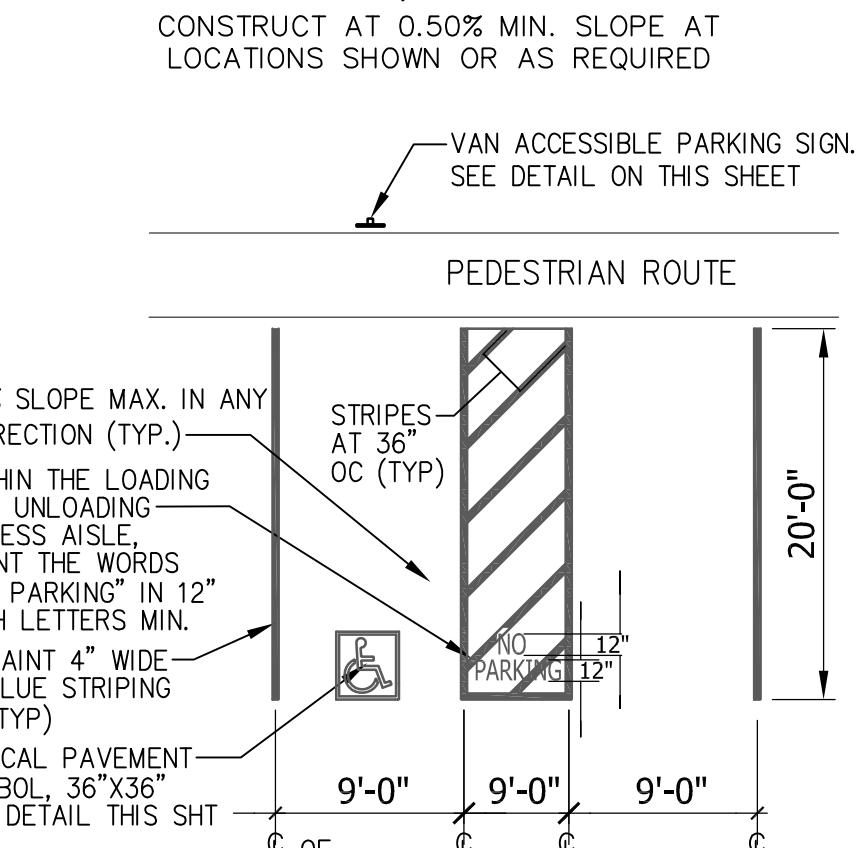
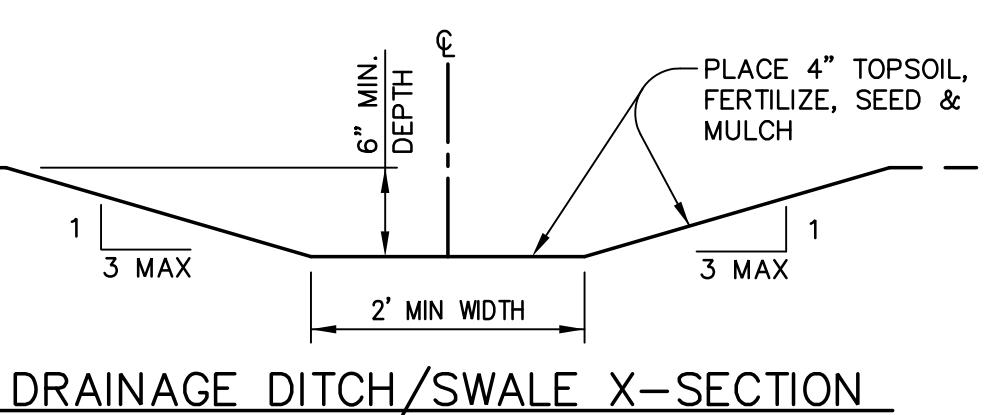
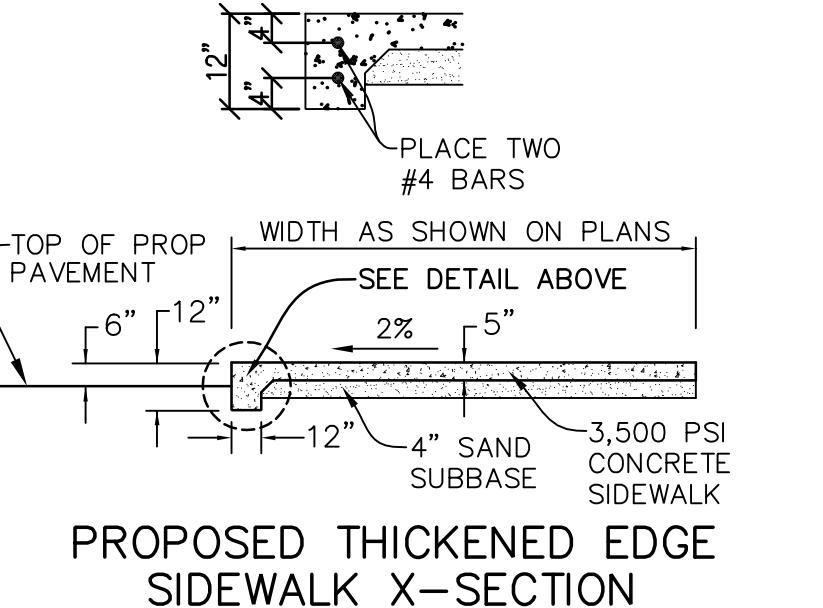


**DUMPSTER ENCLOSURE DETAIL**



**SIDEWALK BARRIER FREE RAMP DETAIL**

1. RAMP SHALL HAVE A 12" WIDE BORDER WITH 1/4" x 1/4" GROOVES @ 3/4" O.C.
2. THE SURFACE OF THE RAMP SHALL HAVE A TRANSVERSE BROOMED SLIP-RESISTANT SURFACE TEXTURE ROUGHER THAN THE SURROUNDING SIDEWALK.
3. RAMP CONSTRUCTION SHALL COMPLY WITH ALL FEDERAL, STATE AND LOCAL CODES AND REGULATIONS.
4. THE SIDEWALK RAMP CROSS SECTION SHALL BE A MINIMUM OF 5 INCHES OF 3500 PSI GRADE P1 CONCRETE ON A MINIMUM OF 4 INCHES OF CLASS II SAND SUBBASE.



**A.D.A. PARKING & REGULAR SPACE PAVEMENT MARKING LAYOUT DETAIL**



**A.D.A. PARKING SIGN**  
TYPICAL @ ALL BARRIER FREE STALLS

## GENERAL CONSTRUCTION NOTES:

1. ALL SITE CONSTRUCTION WORK SHALL BE IN ACCORDANCE WITH ALL APPLICABLE REQUIREMENTS THE 2012 MICHIGAN DEPARTMENT OF TRANSPORTATION (MDOT) STANDARD SPECIFICATIONS FOR CONSTRUCTION, THE LATEST MDOT STANDARD ROAD PLANS, AND THE LATEST CITY OF ALBION ZONING ORDINANCE AND ENGINEERING DESIGN STANDARDS. COPIES OF ALL MDOT DOCUMENTS MAY BE OBTAINED FROM THEIR WEBSITE ([WWW.MICHIGAN.GOV/MDOT](http://WWW.MICHIGAN.GOV/MDOT)).
2. THE CONTRACTOR SHALL PERFORM ALL WORK NECESSARY TO GRADE THE SITE TO THE GRADES SHOWN ON THE PLANS OR SPECIFIED BY THE ENGINEER. THE CONTRACTOR SHALL BE RESPONSIBLE FOR ALL EXCAVATION, EMBANKMENT, AND THE FURNISHING AND PLACING OF ALL BORROW MATERIAL REQUIRED TO OBTAIN THE SPECIFIED GRADES, AND REMOVAL OF EXCESS EARTH MATERIAL.
3. SUBGRADE PREPARATION: REMOVE ALL ROCKS, DEBRIS, VEGETATION AND TOPSOIL FROM THE AREA TO BE PAVED. SHAPE THE SUBGRADE TO PROPER ELEVATIONS FOR PLACEMENT OF THE PAVEMENT. COMPACT SUBGRADE TO NOT LESS THAN 95% OF MAXIMUM UNIT WEIGHT IN 9 INCH LIFTS IN ACCORDANCE WITH THE MODIFIED PROCTOR T-180 METHOD. THE CONTRACTOR SHALL UNDERCUT ANY UNSUITABLE SUBGRADE MATERIAL AND REPLACE IT WITH SUITABLE MATERIAL COMPACTED TO MINIMUM 95% OF MAX UNIT WEIGHT.
4. ALL WORK NECESSARY TO COMPLETE THIS PROJECT SHALL CONFORM TO ALL RELATED CITY OF ALBION AND CALHOUN COUNTY CODES AND ORDINANCES.
5. THE CONTRACTOR SHALL BE RESPONSIBLE FOR OBTAINING ALL NECESSARY PERMITS, INSURANCE AND BONDS PRIOR TO CONSTRUCTION, INCLUDING THE PAYMENT OF ANY FEES, REQUIRED BY ANY FEDERAL, STATE, LOCAL, OR PRIVATE ORGANIZATIONS.
6. THE CONTRACTOR SHALL BE RESPONSIBLE FOR THE PROPER DISPOSAL OF SURPLUS OR WASTE MATERIAL.
7. SOIL EROSION AND SEDIMENTATION CONTROL MEASURES SHALL BE EMPLOYED IN ACCORDANCE WITH THE SOIL EROSION CONTROL PLAN, AND SHALL MEET THE APPROVAL OF THE CALHOUN COUNTY DRAIN COMMISSIONER (CCDC) AND/OR CITY OF ALBION, SOIL EROSION CONTROL DEPARTMENT. CONTRACTOR SHALL OBTAIN SOIL EROSION CONTROL PERMIT FROM THE CCDC-SESC AND/OR CITY OF ALBION SOIL EROSION CONTROL DEPARTMENT (SESC).
8. ALL LAWN OR TURF AREAS SHALL BE ESTABLISHED WITH TOPSOIL AND APPLICATION OF FERTILIZER, SEED AND MULCH IN ACCORDANCE WITH THE FOLLOWING RATES:  
TOPSOIL SURFACE = MINIMUM 4 INCHES  
CHEMICAL FERTILIZER NUTRIENT = 240 LBS/ACRE  
CLASS A SEEDING = 120 LBS/ACRE  
MULCH = 2 TONS/ACRE  
ALL LANDSCAPE BEDS SHALL HAVE 18" OF TOPSOIL.
9. ALL MATERIAL SHALL COMPLY WITH MDOT STANDARD SPECIFICATIONS.
10. CONTRACTOR SHALL NOTIFY ALL APPROPRIATE UTILITY COMPANIES PRIOR TO PERFORMING WORK, AND SHALL OBTAIN ANY REQUIRED PERMITS OR APPROVALS PRIOR TO PERFORMING WORK.

10. THREE (3) WORKING DAYS PRIOR TO BEGINNING CONSTRUCTION, IT SHALL BE THE CONTRACTOR'S RESPONSIBILITY TO CONTACT MISS DIG UTILITY PROTECTION SERVICE (1-800-482-7171) TO VERIFY THE LOCATION OF ALL EXISTING UTILITIES. THE CONTRACTOR SHALL ASSUME RESPONSIBILITY FOR THE PROTECTION OF ALL EXISTING UTILITIES DURING CONSTRUCTION. ALL UTILITIES DAMAGED DURING CONSTRUCTION SHALL BE REPAIRED IN ACCORDANCE WITH THE UTILITY OWNERS REQUIREMENTS AT THE CONTRACTOR'S EXPENSE.

11. PRIOR TO BEGINNING CONSTRUCTION, THE CONTRACTOR SHALL BE REQUIRED TO EXPOSE ALL EXISTING UTILITIES THAT CROSS THE PROPOSED CONSTRUCTION IN ORDER TO DETERMINE IF A VERTICAL CONFLICT EXISTS BETWEEN THE EXISTING UTILITY AND THE PROPOSED CONSTRUCTION. ALL LABOR REQUIRED TO UNCOVER THE EXISTING UTILITY SHALL BE CONSIDERED AS BEING INCLUDED IN THE COST OF CONSTRUCTION. THE CONTRACTOR SHALL VERIFY THE DEPTH AND HORIZONTAL LOCATIONS OF ALL UTILITIES IN SUFFICIENT TIME SUCH THAT ANY CONFLICTS CAN BE RESOLVED BEFORE WORK IS STARTED IN THAT PORTION OF THE PROJECT. THE CONTRACTOR SHALL ARRANGE FOR THE VARIOUS UTILITY OWNERS TO LOCATE, REMOVE AND REPLACE, OR RELOCATE THEIR UTILITIES. ALL COST FOR THIS WORK SHALL BE THE RESPONSIBILITY OF THE CONTRACTOR.

12. PRIOR TO BIDDING THE CONTRACTOR AND SUBCONTRACTORS SHALL MAKE A PERSONAL INVESTIGATION OF THE SITE AND EXISTING SURFACE AND SUBSURFACE CONDITIONS. THE CONTRACTOR IS RESPONSIBLE TO ACQUAINT THEMSELVES WITH CONDITIONS OF THE WORK AREA. THE CONTRACTOR IS ADVISED TO DETERMINE THE SUBSURFACE SOIL AND GROUND WATER CONDITIONS. Dewatering, if determined necessary by the contractor, will be incidental to the cost of construction.

13. ALL FILL ON THE PROPERTY SHALL BE ADEQUATELY COMPACTED BY ROLLING TO PRODUCE A SURFACE SATISFACTORY FOR THE PROPER INSTALLATION OF THE PROPOSED WORK. BEFORE COMMENCING PAVING WORK, THE PAVING CONTRACTOR MUST MAKE CERTAIN THAT THE SURFACE TO BE COVERED ARE IN PROPER CONDITON. SURFACES NOT ACCEPTABLE SHALL BE REPORTED TO THE OWNER AND ENGINEER. THE APPLICATION OF PAVING MATERIALS SHALL BE HELD TO THE MINIMUM OF 10% OF THE SURFACE AND SURFACE CONDITIONS. THE PAVING CONTRACTOR WHO WILL BE HELD RESPONSIBLE FOR THE RESULTS. ANY UNSTABLE LIMESTONE BASE OR ASPHALT PAVEMENT MUST BE REMOVED AND REPLACED BY THE CONTRACTOR AT THEIR COST AS REQUIRED BY THE OWNER AND/OR ENGINEER.

14. CONTRACTOR SHALL REMOVE ALL EXISTING STRUCTURES, TREES, BRUSH, FENCES, SLABS, DRIVEWAYS AND/OR SIDEWALKS THAT ARE AFFECTED BY THE PROPOSED WORK. VISIT SITE TO DETERMINE EXTENT OF REMOVAL WORK WHICH MAY OR MAY NOT BE SHOWN ON PLANS.

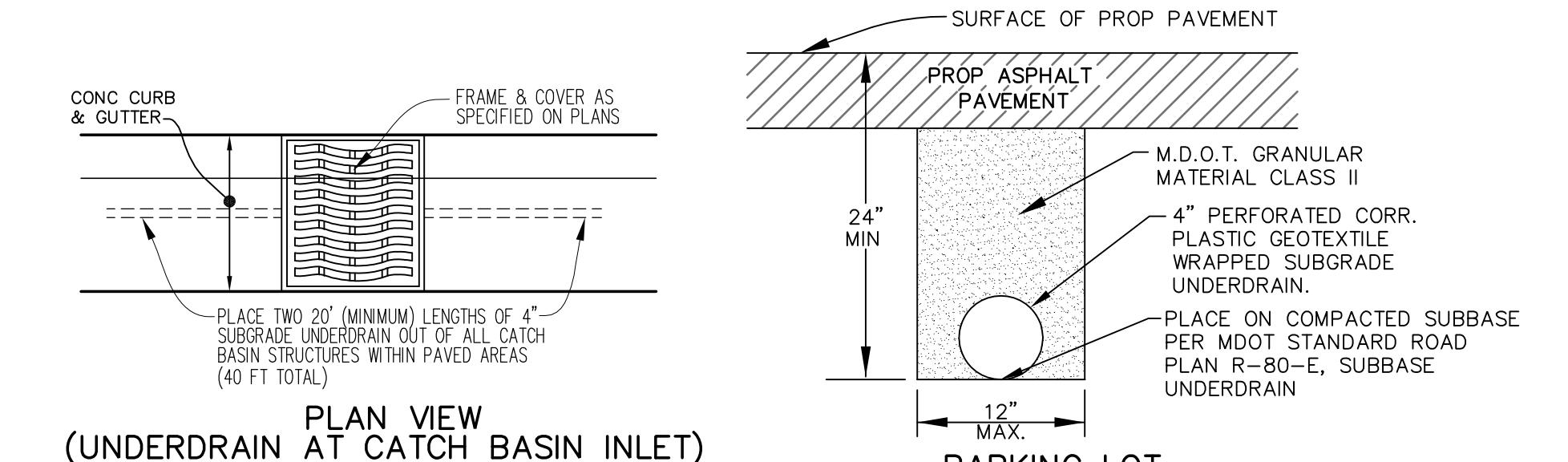
15. THE CONTRACTOR MUST PROVIDE ALL MEASURES REQUIRED FOR TRAFFIC CONTROL DURING CONSTRUCTION AS REQUIRED BY CITY OF ALBION AND IN ACCORDANCE WITH ALL APPLICABLE REQUIREMENTS OF THE 2011 EDITION OF THE MICHIGAN MANUAL OF UNIFORM TRAFFIC CONTROL DEVICES AS AMENDED, AND SECTION 812 OF THE 2012 MDOT STANDARD SPECIFICATIONS FOR CONSTRUCTION. THE CONTRACTOR MUST PLACE PLASTIC DRUMS, TEMPORARY SIGNING, LIGHTED ARROWS, YELLOW CONSTRUCTION WARNING TAPE, AND ANY OTHER MEASURES REQUIRED TO PROTECT THE PUBLIC DURING CONSTRUCTION.

16. ALL PARKING SPACE LINES, CROSSWALKS, STOP BARS, & PAINTED ISLANDS SHALL BE MARKED WITH 4" WHITE REFLECTIVE PAINT. ALL HANDICAP PARKING SPACE LINES SHALL BE MARKED WITH 4" BLUE REFLECTIVE PAINT. HANDICAP SYMBOLS SHALL BE BLUE REFLECTIVE PAINT. ALL MATERIALS SHALL COMPLY WITH SECTION 811 OF THE 2012 MDOT STANDARD SPECIFICATIONS FOR CONSTRUCTION.

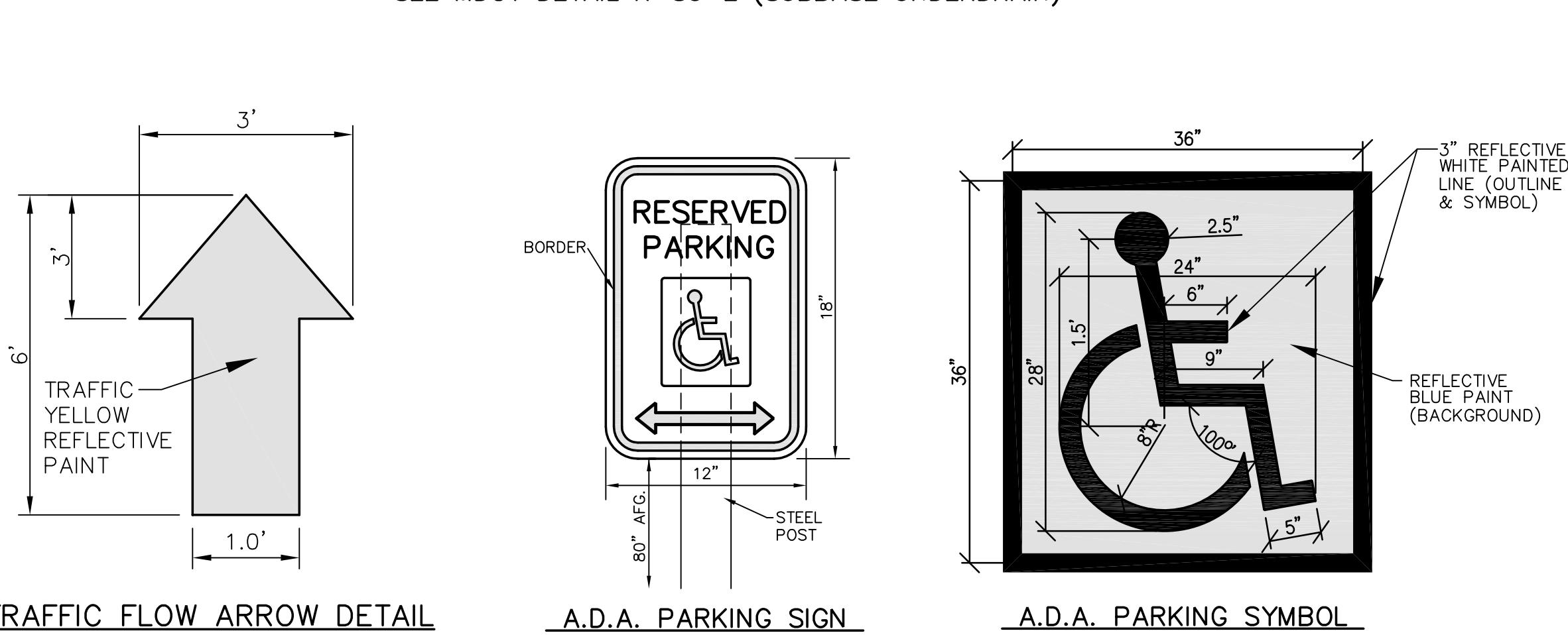
17. ALL TRAFFIC SIGNS SHALL CONFORM WITH THE REQUIREMENTS OF THE 2011 EDITION OF THE MICHIGAN MANUAL OF UNIFORM TRAFFIC CONTROL DEVICES, AS AMENDED, AND SECTION 810 OF THE 2012 MDOT STANDARD SPECIFICATIONS FOR CONSTRUCTION.

18. THE CONTRACTOR SHALL CONTROL NOISE, CARRY OUT A PROGRAM OF DUST CONTROL AND SHALL ALLOW NO ON-SITE BURNING, WITHOUT APPROVAL FROM LOCAL FIRE DEPARTMENT.

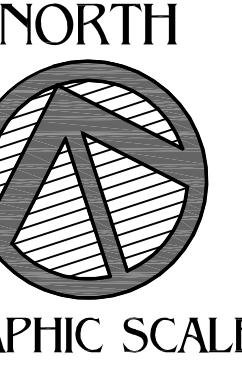
19. IT IS THE RESPONSIBILITY OF THE CONTRACTOR TO PROTECT ALL EXISTING UTILITIES AND PAVEMENT. THE CONTRACTOR MUST PROPERLY REPAIR ANY DAMAGE CAUSED BY THEIR OPERATIONS AT THEIR COST AS REQUIRED BY THE OWNER AND/OR ENGINEER.



**PARKING LOT UNDERDRAIN DETAILS**  
SEE MDOT DETAIL R-80-E (SUBBASE UNDERDRAIN)



REVISIONS	DRN. BY:	J.R.B.	12.03.2021	SHEET NO:
	DSN BY:	J.R.B.	"	
	CHK'D BY:	J.B.M.	"	
	APPR BY:	J.B.M.	"	



### LEGAL DESCRIPTION (AS PROVIDED):

PARCEL NO. 51-001-723-00  
LOT 27, INDUSTRIAL PARK SUBDIVISION #2, AS RECORDED IN LIBER 23, PAGES 37-41, C.C.R.  
PART OF THE WEST HALF, SECTION 34, T2N-R4W, CITY OF ALBION, CALHOUN COUNTY, MICHIGAN

### FLOOD PLAIN NOTE:

THIS PROPERTY LIES IN ZONE "X" AREAS OUTSIDE THE 0.2% ANNUAL CHANCE FLOODPLAIN OF THE FLOOD INSURANCE RATE MAP COMMUNITY PANEL NO. 26025CD089C WHICH BEARS AN EFFECTIVE DATE OF APRIL 4, 2011 AND IS NOT IN A SPECIAL FLOOD HAZARD AREA.

### EXISTING ZONING INFORMATION:

#### ACCORDING TO THE CITY OF ALBION ZONING ORDINANCE THIS PROPERTY IS CURRENTLY ZONED M-2 (HEAVY INDUSTRIAL DISTRICT), AND IS SUBJECT TO THE FOLLOWING CONDITIONS:

- 1) MINIMUM LOT SIZE = NONE SPECIFIED
  - 2) MINIMUM LOT WIDTH = NONE SPECIFIED
  - 3) FRONT SETBACK = 10 FEET
  - 4) REAR SETBACK = 20 FEET
  - 5) SIDE SETBACK = 10 FEET
  - 6) MAXIMUM LOT COVERAGE = NONE
  - 7) MAXIMUM HEIGHT = 3 STOREYS OR 36 FEET
- FOR MEDICAL MARIJUANA ESTABLISHMENTS:
- 1) MINIMUM LOT AREA = NONE SPECIFIED
  - 2) FRONT SETBACK = 10 FEET
  - 3) REAR SETBACK = 20 FEET
  - 4) SIDE SETBACK = 10 FEET
  - 5) STRUCTURE HEIGHT = 3 STOREYS OR 50 FEET
  - (PER AIR STANDARDS)

### WETLAND NOTE:

ACCORDING TO THE NATIONAL WETLAND INVENTORY MAPS OF MICHIGAN, THERE ARE WETLAND AREAS ON THIS PROPERTY.

### SEWER & WATER NOTES:

THE SITE IS CURRENTLY SERVICED BY PUBLIC WATER AND PUBLIC SANITARY SEWER. THE ON-SITE CONSTRUCTION ACTIVITIES WILL INCLUDE THE USE OF EQUIPMENT SUCH AS A BACK HOE, DOZER, TRUCKS, CONCRETE MIXER, GENERATORS, COMPRESSORS, POWER SAWS, AND ELECTRIC DRILLS, ETC. THE AVERAGE SOUND LEVEL WILL BE WELL BE LESS THAN THE OSHA (AT WORKERS EAR) LEVEL OF 90.

### PROJECT NARRATIVE:

IT IS NOT ANTICIPATED THAT THERE WILL BE ANY SUBSTANTIAL INCREASE IN DUST, ODOR, SMOKE, FUMES, NOISE, OR LIGHTS. THE CONTRACTOR WILL BE REQUIRED TO COMPLY WITH ANY APPLICABLE ZONING ORDINANCE REQUIREMENTS REGARDING THESE ITEMS. THE ON-SITE CONSTRUCTION ACTIVITIES WILL INCLUDE THE USE OF EQUIPMENT SUCH AS A BACK HOE, DOZER, TRUCKS, CONCRETE MIXER, GENERATORS, COMPRESSORS, POWER SAWS, AND ELECTRIC DRILLS, ETC. THE AVERAGE SOUND LEVEL WILL BE WELL BE LESS THAN THE OSHA (AT WORKERS EAR) LEVEL OF 90.

### TRAFFIC IMPACT:

A TRAFFIC STUDY WAS NOT CONDUCTED BY THIS FIRM FOR THIS PROJECT.

### SITE LANDSCAPING PLAN

#### SHRUBS, BUSHES, & PERENNIALS



WINTERGREEN BOXWOOD MAPLE LEAF VIBURNUM WICHITA BLUE JUNIPER DWARF BURNING BUSH

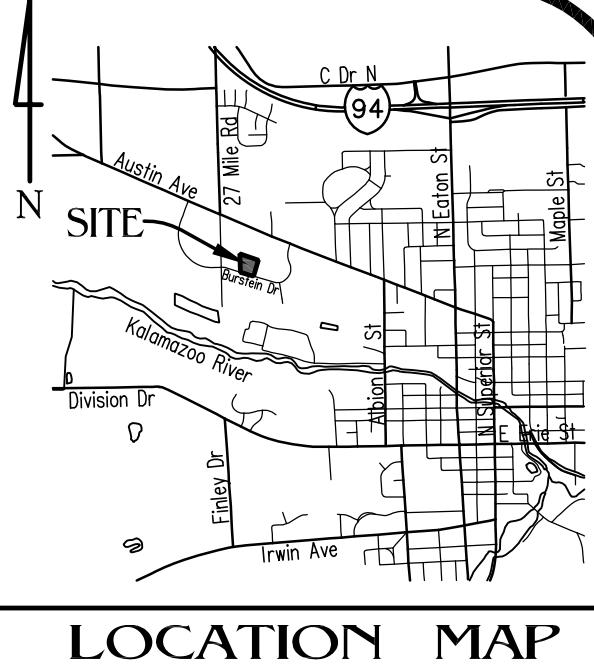
#### TREE TYPES



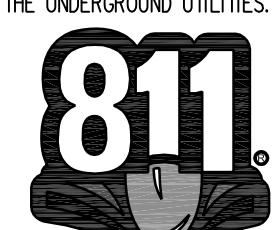
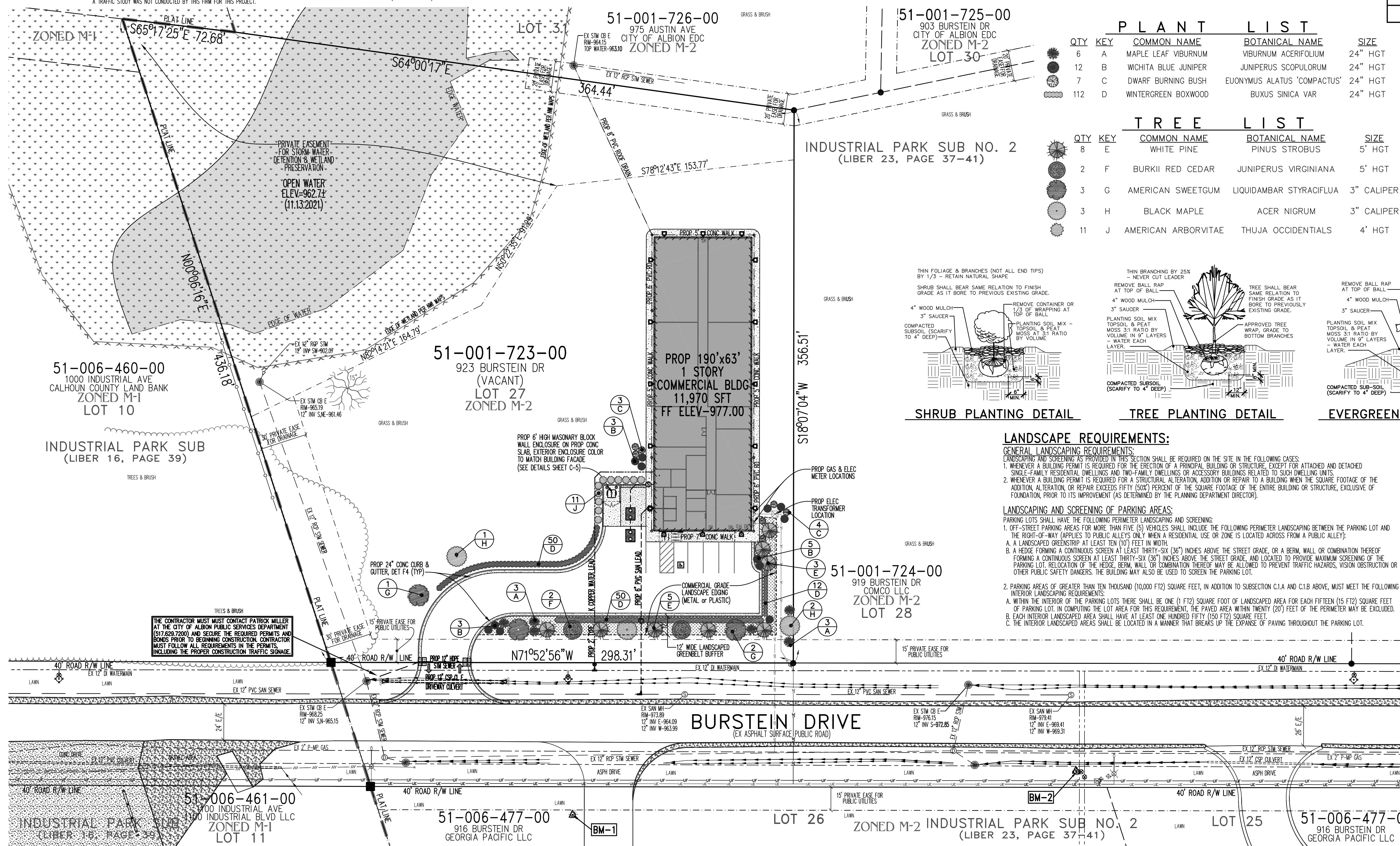
AMERICAN SWEETGUM BLACK MAPLE BURKII RED CEDAR WHITE PINE

### LEGEND

	PROP HEDGE ROW
	PROP BUSHES OR SHRUBS
	PROP LANDSCAPE EDGING
	PROP LANDSCAPE BEDS (STONE OR MULCH BEDDING)
	PROP CONIFEROUS TREES
	PROP DECIDUOUS TREES
	AMOUNT OF TREES/SHRUBS
	TYPE OF TREE/SHRUB



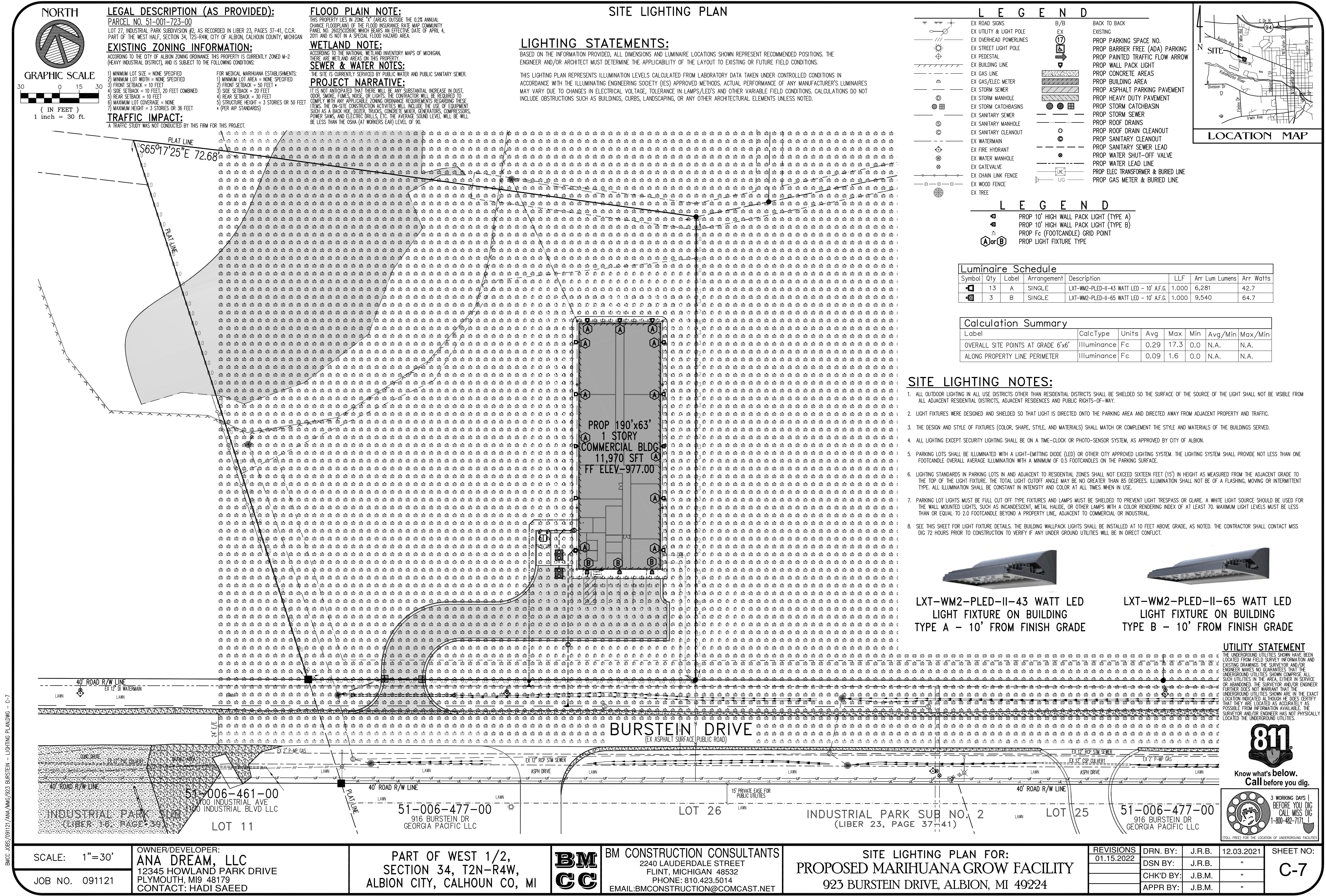
LOCATION MAP

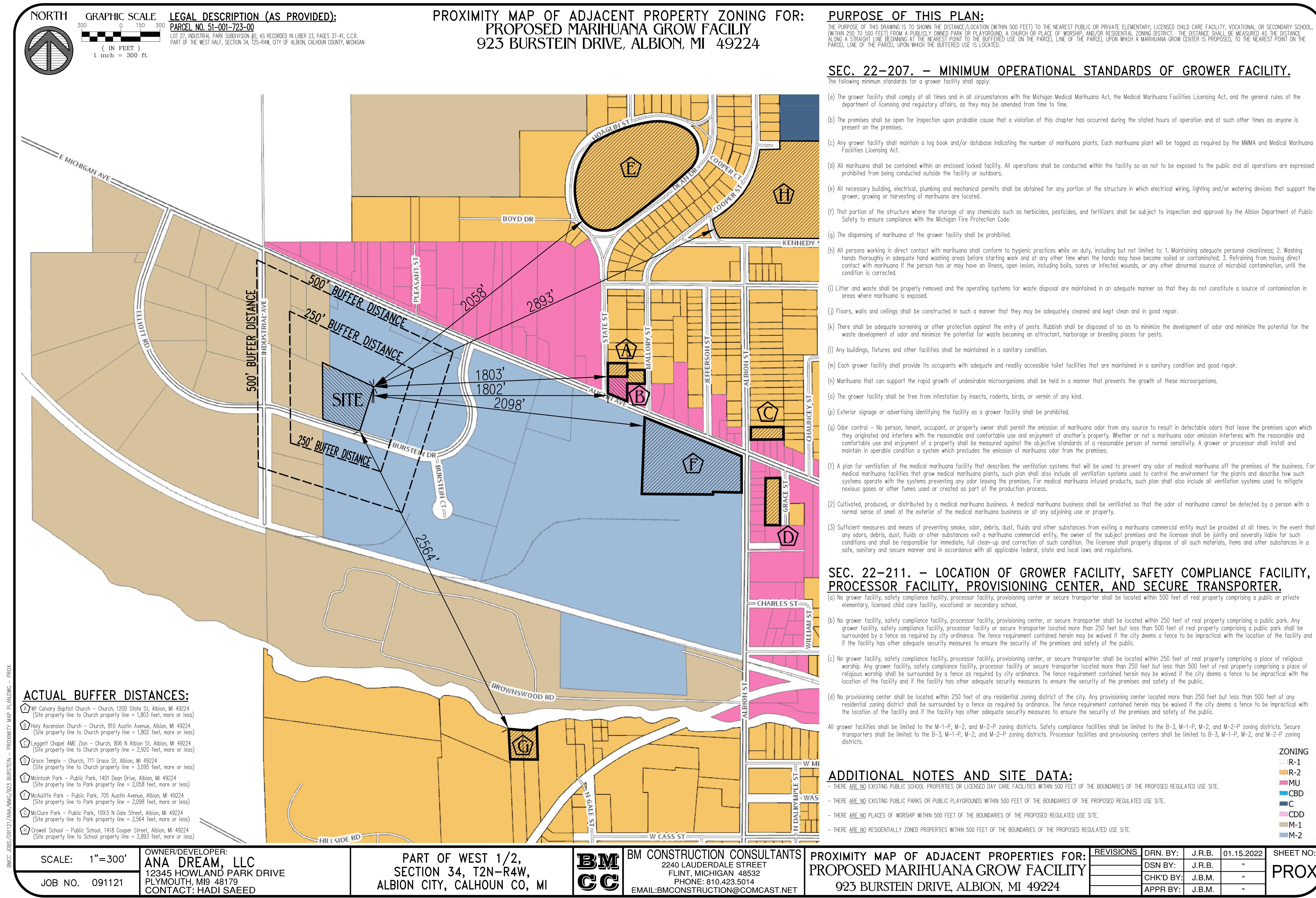


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(TOLL FREE) FOR THE LOCATION OF UNDERGROUND FACILITIES





## PROPOSED BUILDING FOR;

ANA DREAM LLC  
923 BURSTEIN DRIVE  
ALBION, MICHIGAN 4

MJW  
CONSULTING, LLC  
840 Brookville Plz SE  
Grand Rapids, MI



GENERAL NOTES:  
 1. GENERAL CONTRACTOR TO COMPLY WITH CODES CURRENTLY IN EFFECT IN VASSEN TOWNSHIP, MICHIGAN: MICHIGAN BUILDING CODE 2015, MICHIGAN PLUMBING CODE 2015, MICHIGAN ELECTRICAL CODE 2015 AND MICHIGAN MECHANICAL CODE 2015.  
 2. ASSUMED SOIL BEARING CAPACITY OF 1500 P.S.F., CONTRACTOR TO VERIFY IN FIELD AND NOTIFY ARCHITECT IF THIS CANNOT BE ACHIEVED FOR POSSIBLE RE-DESIGN.  
 3. MECHANICAL AND ELECTRICAL BY OTHERS  
 4. CONTRACTOR AND / OR OWNER TO PROVIDE MTD. BUILDING ADDRESS NUMBERS PER MBC 2015 (MIN. 4" IN HEIGHT)  
 5. BUILDING IS A DESIGN BUILD PROJECT BY OWNER

## OVER ALL FLOOR PLAN

SCALE: 1/8" = 1'-0"

NOTE:  
USE AND OCCUPANCY CLASSIFICATION:  
USE GROUP: " F-1 "  
CONSTRUCTION TYPE: 2B  
ZONED M-2  
NON-SPRINKLED

TOTAL SQUARE FT. 11,986 S.F.GROSS  
OCCUPANT LOAD: 11,986 SQ. FT. / 300 (TABLE 1004.1.2 =39.95 =40 PERSONS)  
TOTAL NUMBER OF EMPLOYEES (6)  
OWNER TO PROVIDE WRITTEN AND SIGNED AFFIDAVIT FOR 15 OR LESS EMPLOYEES

EMG. EXIT LIGHT

CAMERA LOCATION

FIRE EXTINGUISHER ABC DRY CHEMICAL 10#  
 SODIUM SULFATE AMERICAN UI 300  
HMIS INDUSTRIAL CLASS 4A80 BC

LED WALL PACK SEE ELECTRICAL DRAWINGS  
FOR LOCATIONS PRIOR TO CONSTRUCTION

REMOTE HEAD SEE ELECTRICAL DRAWINGS  
FOR LOCATIONS PRIOR TO CONSTRUCTION

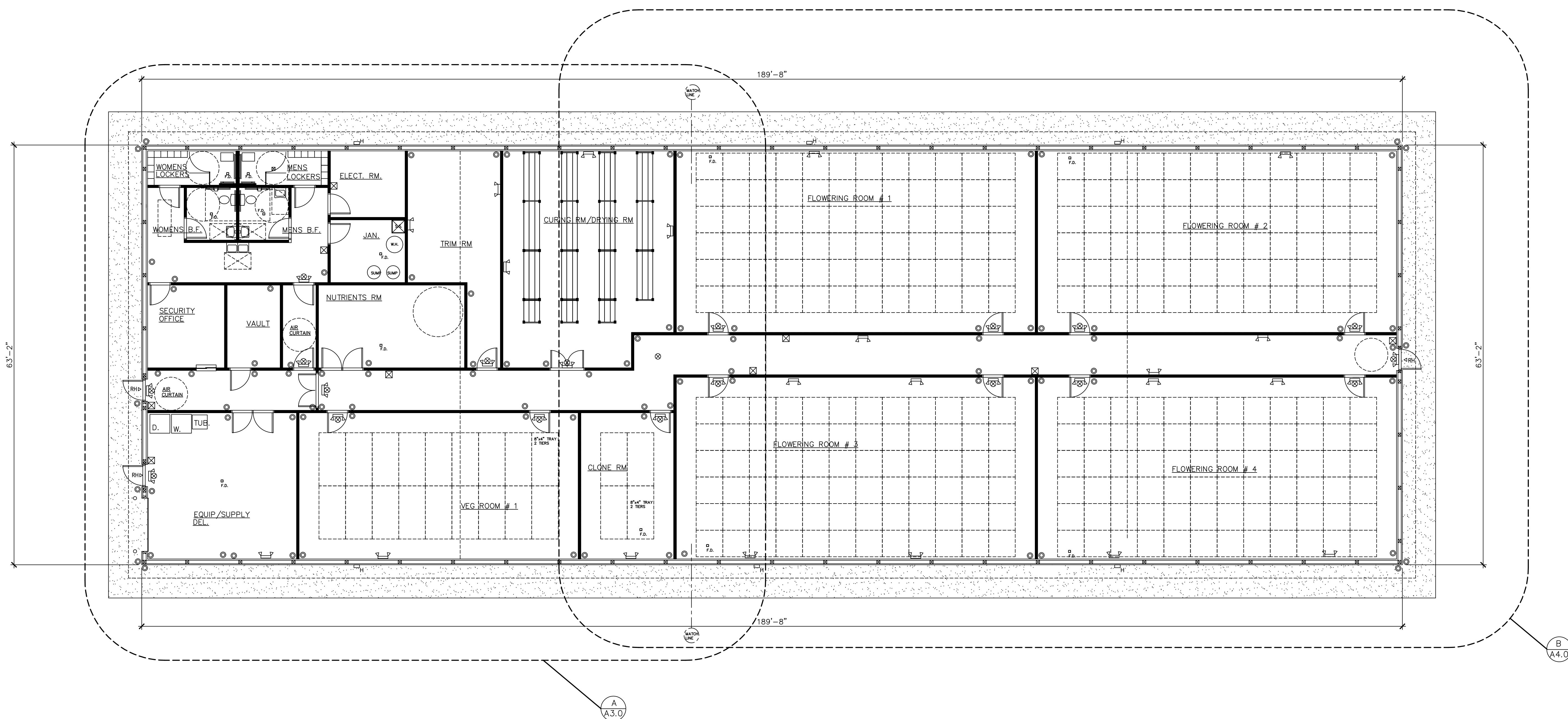
ISSUED FOR	DATE
CITY REVIEW	12.06.21

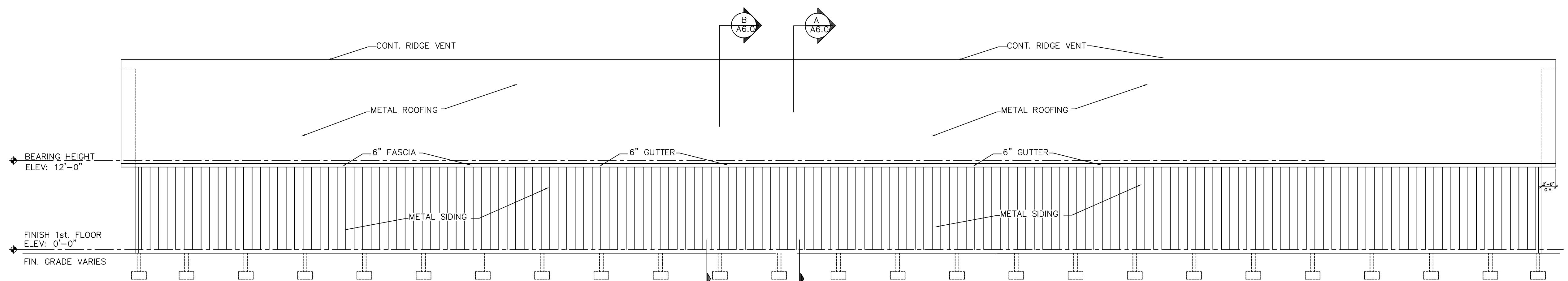
DATE : 11.25.21  
DRAWN BY: TAO  
CHECKED : TAO  
SCALE : NOTED  
JOB NO :21-000 ANA DREAM

NOTE:  
 1. SUB CONTRACTOR TO VERIFY ALL DIMENSIONS IN FIELD PRIOR TO THE PREPARATION OF ALL SHOP DRAWINGS, CONSTRUCTION AND TO NOTIFY TAO DESIGN SERVICES AND MJW OF ALL DISCREPANCY.  
 2. CONTRACTOR TO ENCAPSULATE ALL EXPOSED SPRAY INSUL.  
NO EXPOSED SPRAY INSUL. SHALL BE ALLOWED PER MICHIGAN 2015 BUILDING CODE.

SHEET TITLE :  
OVERALL  
FLOOR PLAN

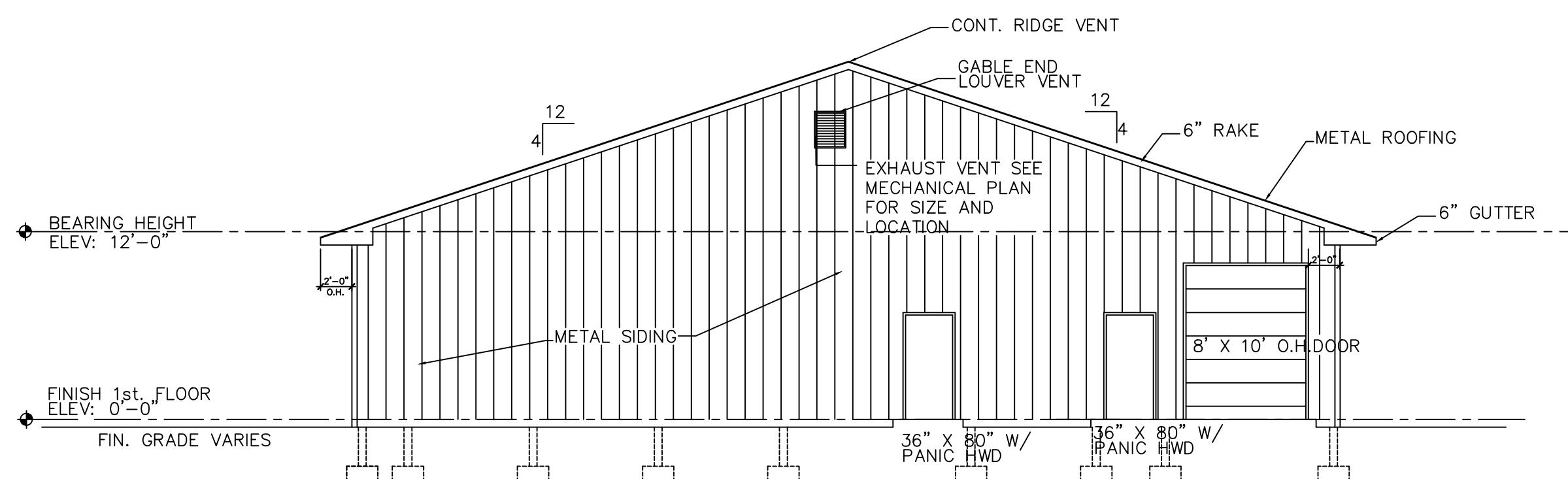
SHFT  
A2.0





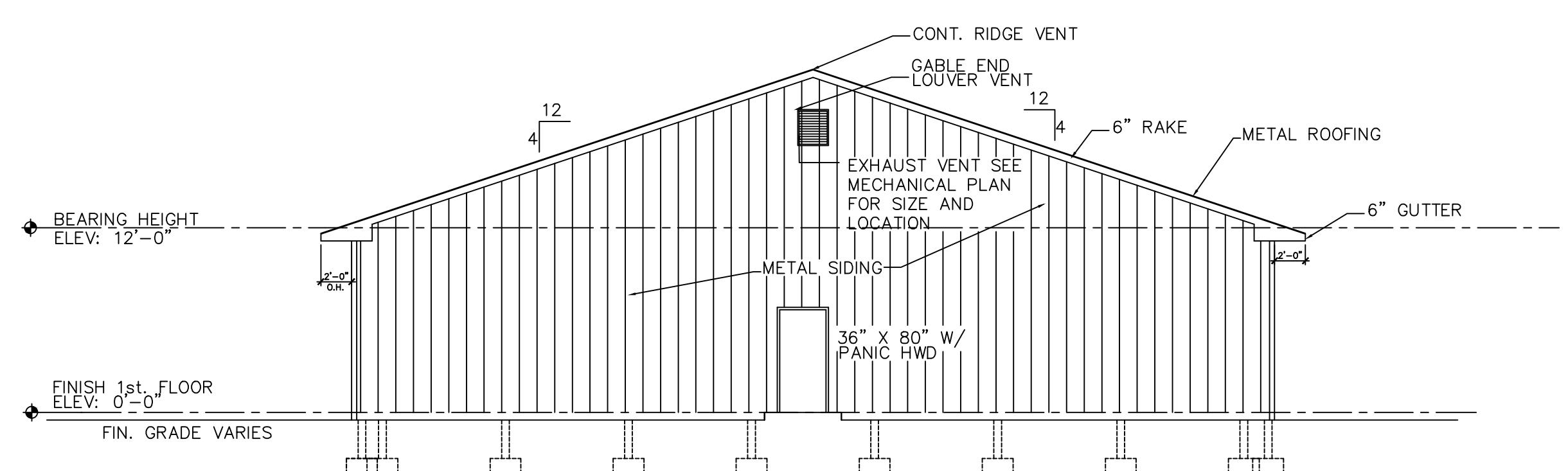
EAST ELEVATION

SCALE: 1/8"=1'-0"



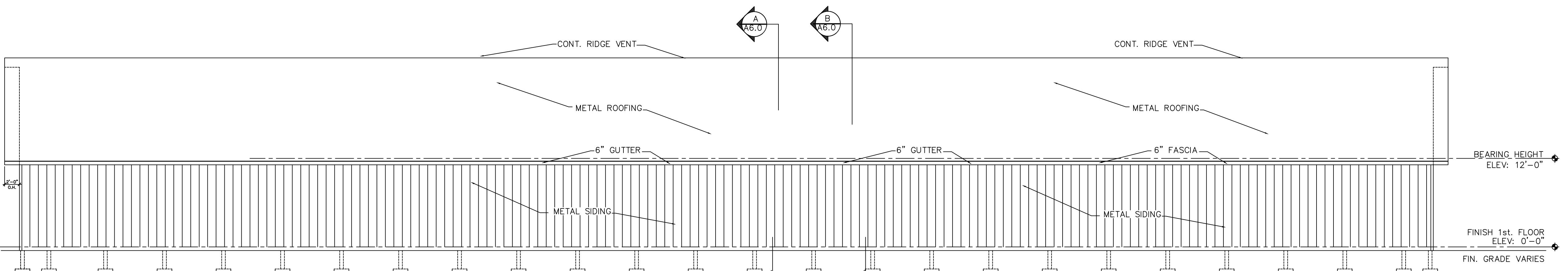
SOUTH ELEVATION

SCALE: 1/8"=1'-0"



NORTH ELEVATION

SCALE: 1/8"=1'-0"



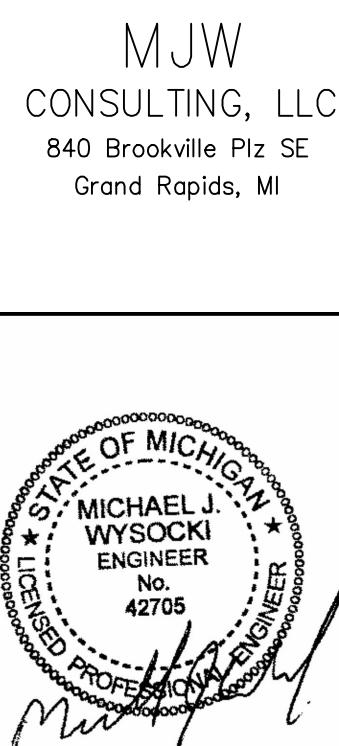
WEST ELEVATION

SCALE: 1/8"=1'-0"

**NOTE:**  
1. SUB CONTRACTOR TO VERIFY ALL DIMENSIONS IN FIELD PRIOR TO THE PREPARATION OF ALL SHOP DRAWINGS, CONSTRUCTION AND TO NOTIFY TAO DESIGN SERVICES AND MJW OF ALL DISCREPANCY.  
2. CONTRACTOR TO ENCAPSULATE ALL EXPOSED SPRAY INSUL. NO EXPOSED SPRAY INSUL. SHALL BE ALLOWED PER MICHIGAN 2015 BUILDING CODE.

## PROPOSED BUILDING FOR;

ANA DREAM LLC  
923 BURSTEIN DRIVE  
ALBION, MICHIGAN 4



STATE OF MICHIGAN  
MICHAEL J. WYSOCKI  
ENGINEER  
NO. 42705  
TOEPLAN  
MICHIGAN  
ALL RIGHTS RESERVED

ISSUED FOR	DATE
CITY REVIEW	12.06.21

DATE :	11.25.21
DRAWN BY:	TAO
CHECKED :	TAO
SCALE :	NOTED

JOB NO :21-000 ANA DREAM

SHEET TITLE :

ELEVATIONS

A5.0

# memo



## Albion Economic Development Corporation

To: Albion EDC Board of Directors

From: Amy Deprez, President

CC:

Date: February 24, 2022

Re: Briefing Memo – Recommendation to Declare Director Barclay's Seat Vacant

---

On February 8<sup>th</sup>, the Director Ray Barclay advised the EDC that he had accepted a position and would be leaving Albion College. Attached please find the email notification and the article announcing the new position.

It is my belief that Barclay was approved to the EDC Board of Directors because of his position at Albion College. Historically, the EDC Board has had a representative from the College, as one of the largest community partners in Albion. To date, I have not received an official letter of resignation, and since the next EDC meeting where the vacancy could be declared won't be until April 7<sup>th</sup>, I felt it was important to keep a full and active Board of Directors to declare the vacancy at the rescheduled February 2022 meeting.

The Bylaws allow for vacancies to be declared for various reasons, see the excerpt below.

Section 4. *Vacancies and Removal of Directors.* A seat shall become vacant at the expiration of the term of the incumbent and when his or her successor is appointed and qualified, or upon:

- A. the death of the incumbent;
- B. a resignation when accepted by the board;
- C. the incumbent's ceasing to qualify for office;
- D. a decision of a competent tribunal that the appointment of the incumbent is void;
  
- E. removal of the incumbent by action of the Albion City Council for cause as

Once the vacancy is approved, the Mayor and Council can seek to fill the open seat.

### Recommendation

It is my recommendation that the EDC Board accept the email and news article as a resignation and vote to declare Barclay's seat vacant.

## Amy Deprez

---

**From:** Raymond Barclay <rbarclay@albion.edu>  
**Sent:** Tuesday, February 8, 2022 9:34 AM  
**To:** Amy Deprez  
**Cc:** Christine Bowman  
**Subject:** Re: Mtg today

Fyi

<https://www.themorningsun.com/2022/02/07/raymond-barclay-named-vp-at-alma-college/>

Let me know if you want to connect to tidy anything up

I hope you both are well and I appreciated the inclusion and engagement while I was here.

All the best, Ray

Sent from my iPhone

On Feb 8, 2022, at 8:53 AM, Amy Deprez <aadeprez@albionedc.org> wrote:

I don't have anything pressing to discuss and two grants that have close deadlines. Unless there is something critical i suggest we cancel today.

Sent via the Samsung Galaxy A52 5G, an AT&T 5G smartphone

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## LOCAL NEWS

# Raymond Barclay named VP at Alma College

Had been chief planning officer at Albion College



Raymond Barclay named VP at Alma College

---

By **TIMOTHY RATH** |

PUBLISHED: February 7, 2022 at 3:42 p.m. | UPDATED: February 7, 2022 at 5:48 p.m.

---

Raymond Barclay, an accomplished higher education professional with a 25-year



His appointment is effective March 1.

"I'm enthused by the wealth of experiences that Raymond brings to our campus, and believe he will be an enormous asset as we move forward with our dynamic plan for Alma," said Jeff Abernathy, president of Alma College.

"Raymond has a deep understanding of the higher education landscape and what Alma must do to meet the challenges of today and tomorrow. I look forward to our partnership. His unique experience in strategy development, data sciences and analytics, community engagement, and academics brings a helpful integrated lens to the work of the COO as we consider ways to leverage and build on our assets and creatively move the college towards developing new opportunities to further our mission."

A strategic advisor to the president, the chief operations officer oversees the college's operating budget and focuses upon strategic matters of the college's operations and systems such as financial analysis, debt structure, new revenue and innovation efforts, efficiency and sustainability initiatives, and capital projects.

The COO also oversees the college's finance and administration sector, which includes financial services, facilities management, information technology services, mailing and printing, food services, and auxiliary services.

"I'm thrilled to join the Alma College community, where President Abernathy has provided the stable leadership necessary to create a compelling vision for the future," said Barclay, a native of Beaver County, Pa. "The idea of a liberal arts college coming together with the community to create a new, unified vision for Alma is powerful and was one of the main attractions for me in pursuing his role. I hope to leverage my skills and experiences through a collaborative leadership approach, deep engagement with the college's governance structures, and integrated with the strategic planning process to see this vision come to fruition."

Barclay currently serves as the chief planning officer at Albion College, where he leads the college's campus planning, institutional effectiveness, capital projects, purchasing, information technology, instructional technology, strategic space management, sustainability and resiliency efforts, and strategic alliances, partnerships, and innovation efforts. Prior to joining Albion, he served as president of Enrollment x Design LLC, an enrollment and academic planning consulting firm in Princeton, N.J., which he founded in 2017.



But his experiences in higher education go back much further than that. Barclay previously served as associate provost for academic budgets and planning/assistant vice president for strategic enrollment management planning and analytics at the New School; as well as associate vice president for analytics and decision support at Stetson University; associate vice president at the College of Charleston; vice chancellor for institutional planning in the University of North Carolina system; director of institutional research and assessment at the College of New Jersey; and policy and planning analyst at Burlington County (N.J.) Community College.

Barclay received his bachelor's degree from Indiana University of Pennsylvania, then obtained a master's in divinity from Princeton Theological Seminary. He also holds a master's in sustainable design from the School of Architecture and the Built Environment at Thomas Jefferson University in Philadelphia. He earned his Ph.D. in educational psychology at Temple University.

He is married to Judith Barclay, who has been a global talent and learning development practitioner for more than 25 years. Judith Barclay is also certified in instructional design from the University of Illinois. She currently manages the learning and development function for the U.S. at Ashfield Health, headquartered in London. They have a son, Jon-Patrick, who attends St. Mary's Preparatory High School in Orchard Lake, Mich.

Barclay joins Alma College at a time of dynamism and transformation across campus. The college last year unveiled "Evergreen," a dynamic plan to give each member of the campus community a clear direction and focus on the institution's shared priorities and goals amid an ever-changing world. Also in 2020, the college launched its first master's degree program, as well as the Center for College and Community Engagement, an organization dedicated to fostering partnerships between the college and the local area. Just this past month, construction began on the learning commons renovation, a project that will culminate in a new hub for learning and collaboration for the entire campus community.

Barclay takes over from Alan Gatlin, who has served Alma well and moved the college forward on many fronts as the chief operating officer and vice president for finance and administration since 2017. Gatlin has announced his intent to retire from the college this summer.





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# memo



W W W . A L B I O N E D C . O R G

## **Albion Economic Development Corporation**

To: Albion Brownfield Redevelopment Authority Board  
From: Amy Deprez, President & CEO  
CC:  
Date: February 24, 2022  
Re: Brick Street Lofts (404-414 S. Superior Street) - Brownfield Reimbursement

---

Attached is the Brownfield TIF Request for Reimbursement for the Brick Street Lofts/404-414 S. Superior Street project, Brownfield Plan approved by the Albion BRA on July 16, 2019. The Michigan Strategic Fund approved an Act 381 Workplan for the project as well. The project was completed in 2021 and the developer requested reimbursement on April 23, 2021.

At the ABRA's request, Triterra reviewed and certified the costs submitted for the project. Triterra has provided their review of the documentation and recommends approval of the costs and reimbursement of \$440,274.91. Included is the recommendation from Triterra for your review and consideration, including documentation.

Reimbursement of the costs will follow the Brownfield Reimbursement Agreement executed between the project and the ABRA on April 26, 2019. Tax increment is expected to begin in 2022. Allocation of the tax increment is as follows:

1. 5% local captured taxes allocated to the ABRA for administrative and operating expenses.
2. 3 mills of the State Education Tax allocated to the State Brownfield Revolving Fund.
3. 5% local captured taxes allocated to the Local Brownfield Revolving Fund.
4. Balance of local and school operating captured taxes allocated for reimbursement of eligible activities.

**Recommendation:** It is our recommendation for the ABRA to approve the costs, as submitted and certified, in the amount of \$440,274.91 for reimbursement to the Developer.

To: Amy Deprez, President & CEO  
Albion Economic Development Corporation  
City of Albion Brownfield Redevelopment Authority

From: Dave Van Haaren - Trterra

Date: February 2, 2022

Subject: Brick Street Lofts – Brownfield TIF Reimbursement

---

In 2019 and 2020, the City of Albion Brownfield Redevelopment Authority (BRA) and Michigan Economic Development Corporation (MEDC) approved a Brownfield Plan and Act 381 Work Plan, respectively, in support of the proposed Brick Street Lofts project at 408 S. Superior Street. The project was completed in 2021 and the Developer, Brick Street Lofts, LLC., submitted a Petition for Cost Reimbursement for \$542,301.00 in Eligible Act 381 Brownfield Activities. This memorandum has been prepared for the City of Albion and its BRA to provide a summary of eligible activities expended for the project.

As noted in the attached Table 1, Brownfield Eligible Activities, the Developer completed activities under the project including building and site demolition, site preparation, and preparation of the Brownfield Plan and Act 381 Work Plan. Enclosed with this memorandum is a detailed summary of activities conducted and costs presented by the Developer.

Trterra completed a review of the activities and costs submitted by the Developer to evaluate if the activities and costs presented are eligible for reimbursement under the approved Brownfield Plan and Act 381 Work Plan. After correspondence with the Developer and its General Contractor, First Contracting, Inc., to clarify certain activities and invoices, all documentation provided are considered eligible activities and are recommended for approval, except as noted on Table 1.

Upon review, Trterra recommends reimbursement to the Developer in the amount of \$440,274.91 for the completion of listed Brownfield Eligible Activities at the Brick Street Lofts development project.

**Table 1**  
**Brownfield Eligible Activities**  
**Brick Street Lofts, LLC**

Item	Approved Act 381 Brownfield Activity	Approved Amount for Brownfield Plan / Act 381 Work Plan	Eligible Activity	Contractor / Subcontractor	Contractor Invoice	Invoice No(s.)	Invoice Date(s)	Item No(s.)	Total Invoice Amount	Request No. 1 April 23, 2021	Amount Recommended for Approval	Invoice Attached?	Proof of Payment	Notes
	<b>ASBESTOS &amp; LEAD ACTIVITIES</b>	\$29,000.00							\$ 26,000.00	\$ -				
01			Asbestos & Lead Abatement	First Contracting, Inc.	First Contracting, Inc.	9691	9/30/2020		\$ 26,000.00	\$ 26,000.00	\$ -	No		Invoice was rescinded by Bridge Street Lofts, LLC
	<b>DEMOLITION</b>	\$448,000.00							\$ 493,801.00	\$ 428,708.26				
02			Demolition	Oakes Property Management, LLC	Oakes Property Management, LLC	N/A	2/28/2020		\$ 8,599.00	\$ 8,599.00	\$ 8,599.00	Yes	Invoice initialed "Paid in Full 3/6/2020"	Billed directly to Bridge Street Lofts, LLC
03			Demolition	First Contracting, Inc.	First Contracting, Inc.	AIA App. 7	9/30/2020		\$ 1,689,756.70	\$ 238,410.00	\$ 238,410.00	Yes	PUW 9/30/2020	Demolition cost incurred directly by First Contracting, Inc.
04			Demolition	First Contracting, Inc. / Cusack's Masonry Restoration, Inc.	Cusack's Masonry Restoration, Inc.	AIA App. 5	9/30/2020		\$ 493,461.00	\$ 181,752.00	\$ 149,759.26	Yes	FUW 2/25/21	Pay App. line items include Mobilization (pro-rata share / see notes on invoice), Front Elevation-Demolition of Existing Brick, Front Elevation-Washdown/Clean, Rear Elevation-Washdown/Clean.
05			Demolition - mechanical	First Contracting, Inc. / Smith Pumps & Plumbing, Inc.	Smith Pumps & Plumbing, Inc.	AIA App. 4-Revised	9/25/2020		\$ 154,818.00	\$ 27,840.00	\$ 27,840.00	Yes	FUW 2/24/21	\$28,840.00 of costs presented on invoice are Eligible (demolition) Activities.
06			Demolition	First Contracting, Inc. / Lester Brothers Excavating	Lester Brothers Excavating	145972	8/1/2020		\$ 37,200.00	\$ 37,200.00	\$ 4,100.00	Yes	FUW 2/26/21	\$4,100.00 of costs presented in Invoice 145972 are Eligible (demolition) Activities. The remaining costs listed are related to private utility leads, taps, and/or improvements and are not considered Eligible Brownfield Activities.
	<b>SITE PREPARATION</b>	\$15,000.00							\$ 4,500.00	\$ 4,500.00				
07					First Contracting, Inc.	AIA App. 7	9/30/2020		\$ 1,689,756.70	\$ 4,500.00	\$ 4,500.00	Yes	PUW 9/30/2020	\$4,500.00 of costs presented are Eligible ("Site Preparation") Activities related to land balacing, grading and/or fill.
	<b>CONTINGENCY</b>	\$73,200.00							\$ -	\$ -				
	<b>PREPARATION OF BROWNFIELD PLAN</b>	\$18,000.00		Brownfield Plan and Act 381 Work Plan	Triterra	4176	8/27/2018		\$ 7,066.65	\$ 18,000.00	\$ 7,066.65	Yes	FUW 5/6/21	Invoice included preparation of Targeted Redevelopment Area (TRA) Brownfield Plan to Revitalize Inc. Per email dated 7/26/2021 from ACE Investment Properties and Brick Street Lofts, LLC; \$7,066.65 of this invoice was allocated to the Brick Street Lofts Project.
	<b>Total</b>	<b>\$583,200.00</b>							<b>\$ 542,301.00</b>	<b>\$ 440,274.91</b>				

***ATTACHMENT 1***

***BRICK STREET LOFTS***

***PETITION FOR COST REIMBURSEMENT***

**Exhibit C**

**Petition for Cost Reimbursement**

For Eligible Act 381 Brownfield Activities

Date: 4/23/2021

Project Name (as in Brownfield Plan):

List below the eligible cost being submitted for reimbursement and indicate the eligible activity area for each reimbursement cost: Baseline Environmental Assessment Activities, Brownfield Plan and/or Act 381 Work Plan Preparation, Due Care Activities, Asbestos and Hazardous Materials Activities, Demolition, Site Preparation Activities, infrastructure Improvements, or Eligible Activities permitted under Section 2(1)(iv) of Act 381. Documentation of the Eligible Costs for each reimbursement cost item, pursuant to the requirements of Section 6 of the Reimbursement Agreement, must be included with this submission. This documentation shall include proof of payment and detailed invoices.

Total Requested = \$542,301

Cost Item	A Reimbursement	B Eligible Activity	C Eligible
		Area	Cost
1. <b>\$18,000</b>		Brownfield Plan Preparation	<b>\$18,000</b>
2. <b>\$26,000</b>		Asbestos & Lead Abatement	<b>\$29,000</b>
3. <b>\$485,202</b>		Demolition Activities - First Cont. Invoices	<b>\$463,000</b>
4. <b>\$8,599</b>		Demolition Activities - Oakes Property Management	
5. <b></b>		Contingency	<b>\$75,450</b>
6. <b>\$4,500</b>		Site Preparation	<b>\$15,000</b>
7. <b>\$545,801</b>		Total	<b>\$600,450</b>

\$542,301

I certify that the information submitted on and with this Request for Cost Reimbursement is accurate and is an eligible cost described in the Brownfield Plan for this project approved by the City of Albion City Council.

Developer:

Brick Street Lfts LLC

Signature:

JL Vahl

Title:

Manager

Address:

16000 W Michigan Ave.  
Albion, MI 49224

Ronda Sprague  
Notary Public

Ronda Sprague, Notary Public  
Branch County, Michigan  
Acting in Calhoun  
My Commission Expires 07/29/2024

## **ATTACHMENT 2**

***INVOICES***

*Actual*

## APPLICATION AND CERTIFICATE FOR PAYMENT

AIA DOCUMENT G702

PAGE 1 OF 2 PAGES

To: Brick Street Lofts, LLC  
16000 East Michigan Ave.  
Albion, Michigan 49224

PROJECT:

404-414 S. Superior St.  
Proposed Mixed Use Development  
Albion, MI

Application No: **SEVEN**

Distribution:

From: First Contracting, Inc.  
P O Box 75  
Ovid, Michigan 48866

App. Date: **09/30/20**

- OWNER  
 CONSTRUCTION MGR.  
 ARCHITECT  
 CONTRACTOR  
 OTHER

Contract For: General Improvements

VIA (ARCHITECT): DK Design Group

Period To: **09/30/20**

Project Nos:

Contract Date:

## CONTRACTOR'S APPLICATION FOR PAYMENT

Application is made for Payment, as shown below, in connection with the Contract.  
Continuation Sheet, G703, is attached

1. ORIGINAL CONTRACT SUM **\$2,628,870.00**

2. Net change by Change Orders **\$0.00**

3. CONTRACT SUM TO DATE (Line 1 + 2) **\$2,628,870.00**

4. TOTAL COMPLETED & STORED TO DATE **\$1,689,756.70**

## 5. RETAINAGE:

a. 10% Of Completed Work **\$168,975.67**

b. 10% of Stored Material **\$0.00**

Total Retainage **\$168,975.67**

6. TOTAL EARNED LESS RETAINAGE **\$1,520,781.03**

7. LESS PREVIOUS CERTIFICATES FOR PAYMENT **\$1,129,662.72**

8. CURRENT PAYMENT DUE **\$391,118.31**

9. BALANCE TO FINISH, PLUS RETAINAGE **\$1,108,088.97**

The undersigned Contractor certifies that to the best of the Contractor's knowledge, information and belief the Work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Contractor for Work which previous Certificates for Payment were issued and payments received from the Owner, and that current payment shown herein is now due.

CONTRACTOR:

First Contracting, Inc.

By:

*William J. Seeley*  
William J. Seeley, Its: ControllerDate: **09/30/20**

State of Michigan

County of Clinton

Subscribed and sworn to before me this 30th day of September, 2020

William J. Seeley, Controller, personally appeared before me, the undersigned notary public, and provided satisfactory evidence of identification to be the person who signed this document in my presence and swore or affirmed to me that the contents of this document are truthful and accurate to the best of his/her knowledge and belief.

Notary Public:

Jamie Floyd - Clinton County, Michigan

My Commission expires: 10/17/2022

Acting In Clinton County, Michigan

## ARCHITECT'S CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising the above application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED.

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months by Owner	\$0.00	\$0.00
Total approval this Month	\$0.00	\$0.00
TOTALS		
NET CHANGES by Change Order	<b>\$0.00</b>	

AMOUNT CERTIFIED

\$

(Attach explanation if amount certified differs from the amount applied for.)

ARCHITECT:

By:

Date:

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Contractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

Continuation Sheet G703								Page 2 of 2 pages
Document G702, APPLICATION AND CERTIFICATE FOR PAYMENT, containing Contractor's signed Certification is attached.				Project: 404-414 S. Superior St.				
				Proposed Mixed Use Development			Application No:	SEVEN
				Albion, MI			App. Date:	09/30/20
							Period To:	09/30/20
B	C	D	E	F	G	H	I	
Description of Work	Scheduled Value	Work Completed From Previous Applications	This Period	Materials Presently Stored	Total Completed and Stored To Date	Balance To Finish	Retainage	
General Conditions	31,100.00	21,753.71	6,236.29	0.00	27,990.00 90.00%	3,110.00	2,799.00	
Existing Conditions	39,000.00	20,201.84	2,811.17	0.00	23,013.01 59.01%	15,986.99	2,301.30	
Concrete	21,000.00	0.00	21,000.00	0.00	21,000.00 100.00%	0.00	2,100.00	
Masonry	454,380.00	454,380.00	0.00	0.00	454,380.00 100.00%	0.00	45,438.00	
Metals	36,750.00	0.00	0.00	0.00	0.00 0.00%	36,750.00	0.00	
Wood, Plastics and Composites	117,800.00	77,976.12	12,023.88	0.00	90,000.00 76.40%	27,800.00	9,000.00	
Thermal & Moisture Protection	115,000.00	85,137.00	21,869.50	0.00	107,006.50 93.05%	7,993.50	10,700.65	
Openings	325,176.00	168,425.47	91,987.14	0.00	260,412.61 80.08%	64,763.39	26,041.26	
Finishes	257,015.00	39,611.02	72,909.49	0.00	112,520.51 43.78%	144,494.49	11,252.05	
Specialties	17,260.00	0.00	0.00	0.00	0.00 0.00%	17,260.00	0.00	
Equipment	30,000.00	0.00	0.00	0.00	0.00 0.00%	30,000.00	0.00	
Furnishings	33,200.00	0.00	0.00	0.00	0.00 0.00%	33,200.00	0.00	
Fire Suppression	110,000.00	60,295.00	0.00	0.00	60,295.00 54.81%	49,705.00	6,029.50	
Plumbing	105,000.00	41,910.00	8,025.00	0.00	49,935.00 47.56%	55,065.00	4,993.50	
HVAC	145,000.00	33,583.00	60,018.00	0.00	93,601.00 64.55%	51,399.00	9,360.10	
Electrical	143,000.00	52,468.05	47,631.95	0.00	100,100.00 70.00%	42,900.00	10,010.00	
Communications	8,000.00	0.00	0.00	0.00	0.00 0.00%	8,000.00	0.00	
Electronic Safety and Security	17,500.00	0.00	0.00	0.00	0.00 0.00%	17,500.00	0.00	
Earthwork	65,750.00	37,307.00	20,449.50	0.00	57,756.50 87.84%	7,993.50	5,775.65	
Utilities	13,350.00	0.00	13,350.00	0.00	13,350.00 100.00%	0.00	1,335.00	
Construction Contingency	142,210.00	0.00	0.00	0.00	0.00 0.00%	142,210.00	0.00	
General Conditions - 6%	137,628.00	63,699.68	22,872.42	0.00	86,572.10 62.90%	51,055.90	8,657.21	
Overhead - 2%	48,629.00	21,233.23	7,624.14	0.00	28,857.37 59.34%	19,771.63	2,885.74	
Profit - 6%	148,804.00	63,699.68	22,872.42	0.00	86,572.10 58.18%	62,231.90	8,657.21	
<u>Change Order 01</u>								
Wall Repair	17,000.00	17,000.00	0.00	0.00	17,000.00 100.00%	0.00	1,700.00	
<u>Change Order 02</u>								
Credit & Install Swanstone Showers - Option 2	6,308.00	0.00	0.00	0.00	0.00 0.00%	6,308.00	0.00	
<u>Change Order 03</u>								
Credit to Leave Existing Steel Lintels	(16,500.00)	(16,500.00)	0.00	0.00			(1,650.00)	
Window Masonry at Apartment #7	8,000.00	8,000.00	0.00	0.00			800.00	
Window Masonry at Apartment #8	5,000.00	5,000.00	0.00	0.00			500.00	
<u>Change Order 04</u>								
Mop Sink	1,100.00	0.00	0.00	0.00	0.00 0.00%	1,100.00	0.00	
Furnace Replacement	3,620.00	0.00	0.00	0.00	0.00 0.00%	3,620.00	0.00	
Ice Makers	1,480.00	0.00	1,480.00	0.00	1,480.00 100.00%	0.00	148.00	
Relocate Bathroom & Kitchenette	350.00	0.00	350.00	0.00	350.00 100.00%	0.00	35.00	
Relocate Duct Work	125.00	0.00	0.00	0.00	0.00 0.00%	125.00	0.00	
Rework H&R Block Building	2,720.00	0.00	0.00	0.00	0.00 0.00%	2,720.00	0.00	
Install (30) EPDM Pipe Boots	1,800.00	0.00	0.00	0.00	0.00 0.00%	1,800.00	0.00	
Additional Rood Deck Repairs Required	4,102.00	0.00	0.00	0.00	0.00 0.00%	4,102.00	0.00	
<u>Change Order 05</u>								

A portion of these highlighted costs are directly related to building, site demolition and site preparation (land balancing and grading). See letter from First Contracting dated December 13, 2021.

Fireplace	2,680.00	0.00	0.00	0.00	0.00	0.00%	2,680.00	0.00
<b><u>Change Order 06</u></b>								
Replace Duct for Exhaust Fan	299.00	0.00	299.00	0.00	299.00	100.00%	0.00	29.90
<b><u>Change Order 07</u></b>								
Undermount Sinks	545.00	0.00	0.00	0.00	0.00	0.00%	545.00	0.00
<b><u>Change Order 08</u></b>								
Water Softener	18,202.00	0.00	0.00	0.00	0.00	0.00%	18,202.00	0.00
<b><u>Change Order 09</u></b>								
Grid and Drop Ceiling	8,721.00	0.00	0.00	0.00	0.00	0.00%	8,721.00	0.00
<b><u>Change Order 10</u></b>								
Foundation Repair to Apartment 8	766.00	0.00	766.00	0.00	766.00	100.00%	0.00	76.60
<b>Total</b>	<b>2,628,870.00</b>	<b>1,255,180.80</b>	<b>434,575.90</b>	<b>0.00</b>	<b>1,689,756.70</b>	<b>64.28%</b>	<b>939,113.30</b>	<b>168,975.67</b>

# FIRST CONTRACTING INC.

---

P O Box 75  
Ovid, Michigan 48866

Office (989) 834-1500  
Office Fax (989) 834-1300

December 13, 2021

Re: Albion Brick Street Lofts Demolition Costs

To whom it may concern,

The costs listed below are demolition costs incurred by First Contracting, Inc. for the Albion Brick Street Lofts Project. They are separate from demolition costs incurred by subcontractors on this project.

Existing Conditions	\$39,000.00
Concrete	\$12,200.00
Wood, Plastics & Comp.	\$30,000.00
Openings	\$102,210.00
Electrical	\$30,000.00
<u>Earthwork</u>	<u>\$25,000.00</u>
Total	\$238,410.00

Please let us know if there are any questions.

Regards,



William J. Seeley  
Controller

## APPLICATION AND CERTIFICATION FOR PAYMENT

AIA DOCUMENT G702

PAGE ONE OF

PAGES

TO OWNER First Contracting  
PO Box 75  
Ovid, MI 48866

PROJECT: Albion-404-414 S Superior APPLICATION NO 4-Revised

Distribution to:  
 OWNER  
 ARCHITECT  
 CONTRACTOR

FROM CONTRACTOR:

Smith Pumps & Plumbing, Inc  
PO Box 13  
Owosso, MI 48867

CONTRACT FOR:

VIA ARCHITECT:

PERIOD TO: 9/25/2020

PROJECT NOS:

CONTRACT DATE:

## CONTRACTOR'S APPLICATION FOR PAYMENT

Application is made for payment, as shown below, in connection with the Contract.  
Continuation Sheet, AIA Document G703, is attached.

1. ORIGINAL CONTRACT SUM	\$ 238,351.00
2. Net change by Change Orders	\$ 21,204.00
3. CONTRACT SUM TO DATE (Line 1 ± 2)	\$ 259,555.00
4. TOTAL COMPLETED & STORED TO DATE (Column G on G703)	\$ 154,818.00
5. RETAINAGE:	
a. % of Completed Work (Column D + E on G703)	\$ 15,482
b. % of Stored Material (Column F on G703)	\$ _____
Total Retainage (Lines 5a + 5b or Total in Column I of G703)	\$ 15,481.80
6. TOTAL EARNED LESS RETAINAGE (Line 4 Less Line 5 Total)	\$ 139,336.20
7. LESS PREVIOUS CERTIFICATES FOR PAYMENT (Line 6 from prior Certificate)	\$ 121,889
8. CURRENT PAYMENT DUE	\$ 17,447.40
9. BALANCE TO FINISH, INCLUDING RETAINAGE (Line 3 less Line 6)	\$ 120,218.80

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months by Owner	\$15,703.00	
Total approved this Month	\$5,501.00	
TOTALS	\$21,204.00	\$0.00
NET CHANGES by Change Order	\$21,204.00	

The undersigned Contractor certifies that to the best of the Contractor's knowledge, information and belief the Work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Contractor for Work for which previous Certificates for Payment were issued and payments received from the Owner, and that current payment shown herein is now due.

CONTRACTOR:

By: Kelly Yostner Date: 9-29-20

State of: \_\_\_\_\_ County of: \_\_\_\_\_  
Subscribed and sworn to before me this \_\_\_\_\_ day of \_\_\_\_\_  
Notary Public:  
My Commission expires: \_\_\_\_\_

## ARCHITECT'S CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising the application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED ..... \$ \_\_\_\_\_

(Attach explanation if amount certified differs from the amount applied. Initial all figures on this Application and on the Continuation Sheet that are changed to conform with the amount certified.)

ARCHITECT:

By: \_\_\_\_\_ Date: \_\_\_\_\_

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Contractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

\$27,840.00 of total cost was related to Demolition.

# CONTINUATION SHEET

## AIA DOCUMENT G703

PAGE OF PAGES

AIA Document G702, APPLICATION AND CERTIFICATION FOR PAYMENT, containing  
Contractor's signed certification is attached.

In tabulations below, amounts are stated to the nearest dollar.

Use Column I on Contracts where variable retainage for line items may apply.

APPLICATION NO: 4-Revised  
APPLICATION DATE: 9/25/2020

PERIOD TO:

ARCHITECT'S PROJECT NO: Albion-404-414 Superio:

A ITEM NO.	B DESCRIPTION OF WORK	C SCHEDULED VALUE	D WORK COMPLETED		F MATERIALS PRESENTLY STORED (NOT IN D OR E)	G		H BALANCE TO FINISH (C - G)	I RETAINAGE (IF VARIABLE RATE)
			FROM PREVIOUS APPLICATION (D + E)	THIS PERIOD		TOTAL COMPLETED AND STORED TO DATE (D+E+F)	% (G + C)		
1	Facility Water Distribution-Residential	\$18,700.00	\$18,700.00			\$18,700.00	100.00%	\$0.00	\$1,870.00
2	Facility Water Distribution-Comm	\$2,500.00		\$2,500.00		\$2,500.00	100.00%	\$0.00	\$250.00
3	Facility Sanitary Sewerage-Residential	\$22,710.00		\$22,710.00		\$22,710.00	100.00%	\$0.00	\$2,271.00
4	Facility Sanitary Sewerage-Comm	\$5,525.00		\$5,525.00		\$5,525.00	100.00%	\$0.00	\$552.50
5	Plumbing Fixtures/Equipment-Res	\$43,691.00						\$43,691.00	
6	Plumbing Fixtures/Equipment-Comm	\$7,884.00						\$7,884.00	
7	Non-Engineered Drawings	\$500.00		\$500.00		\$500.00	100.00%	\$0.00	\$50.00
8	Facility Fuel System-Residential	\$23,835.00		\$19,068.00	\$4,767.00	\$23,835.00	100.00%	\$0.00	\$2,383.50
9	Facility Fuel System-Comm	\$3,100.00			\$3,100.00	\$3,100.00	100.00%	\$0.00	\$310.00
10	Facility System/Equipment-Residential	\$66,166.00		\$66,166.00		\$66,166.00	100.00%	\$0.00	\$6,616.60
11	Facility System/Equipment-Comm	\$43,240.00						\$43,240.00	
12	Non-Engineered Drawings	\$500.00		\$500.00		\$500.00	100.00%		\$50.00
13	Change Order 1  Add to furnish & install 34x42 shower Delete garb disp, fountain and showers		\$6,308.00	\$6,308.00		\$6,308.00	100.00%	\$0.00	\$630.80
14	Change Order 2  Install icemaker on refrigerator Relocating bathroom & kitchenette in H&R Building Install mop sink in storage closet Install new 95% 100,000btu furnace		\$1,480.00	\$1,480.00		\$1,480.00	100.00%	\$0.00	\$148.00
			\$3,195.00		\$3,195.00	\$3,195.00	100.00%	\$0.00	\$319.50
			\$1,100.00					\$1,100.00	
			\$3,620.00					\$3,620.00	
15	Change Order 3  Replace duct for exhaust fan	\$299.00		\$299.00		\$299.00	100.00%	\$0.00	\$29.90
16	Change Order 4  Install water softener	\$4,657.00						\$4,657.00	
17	Change Order 5  Change to undermount kitchen sinks	\$545.00						\$545.00	
	<b>GRAND TOTALS</b>	<b>\$259,555.00</b>	<b>\$135,432.00</b>	<b>\$19,386.00</b>	<b>\$0.00</b>	<b>\$154,818.00</b>		<b>\$104,737.00</b>	<b>\$15,481.80</b>

Users may obtain validation of this document by requesting of the license a completed AIA Document D401 - Certification of Document's Authenticity

TO OWNER: Albion Restoration  
Brick Street Lofts  
404-414 S Superior St  
Albion, MI 49224

FROM SUBCONTRACTOR:  
Cusack's Masonry Restoration, Inc.  
P.O. Box 220, Hubbardston, MI 48845  
CONTRACT FOR: \$ 454,380.00

PROJECT: Albion Restoration  
Brick Street Lofts  
404-414 S Superior St  
Albion, MI 49224

VIA CONTRACTOR: First Contracting, Inc.  
Attn: Connor Patton  
P.O. Box 75  
Ovid, MI 48866

APPLICATION NO.: 5  
PERIOD TO: 09/30/20  
PROJECT NO.:  
ARCHITECT'S  
PROJECT NO.:  
CONTRACT DATE: 12/12/19

Distribution to:  
OWNER  
ARCHITECT  
CONTRACTOR X  
JOB NO# 20-103

## CONTRACTOR'S APPLICATION FOR PAYMENT

Application is made for payment, as shown below, in connection with the Contract.  
Continuation Sheet, AIA Document G703, is attached.

1. ORIGINAL CONTRACT SUM.....	\$ 454,380.00
2. Net change by Change Orders.....	\$ 39,081.00
3. CONTRACT SUM TO DATE (Line 1 + 2).....	\$ 493,461.00
4. TOTAL COMPLETED & STORED TO DATE..... (Columns G on G703)	\$ 493,461.00

5. RETAINAGE:	
a. 10% % of Completed Work....	\$ 49,346.10
(Columns D + E on G703)	
b. % of Stored Material....	0.00
(Column F on G703)	

Total Retainage (Line 5a + 5b or Total in Column I of G703).....	\$ 49,346.10
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6. TOTAL EARNED LESS RETAINAGE..... (Line 4 Less Line 5 Total)	\$ 444,114.90
7. LESS PREVIOUS CERTIFICATES FOR PAYMENT..... (Line 6 from prior Certificate)	\$ 443,425.50

8. CURRENT PAYMENT DUE.....	\$ 689.40
9. BALANCE TO FINISH, INCLUDING RETAINAGE	

(Line 3 less Line 6)..... \$ 49,346.10

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months by Owner	\$ 38,315.00	
Total approved this Month	\$ 766.00	
TOTALS	\$ 39,081.00	\$ 0.00
NET CHANGES by Change Order	\$ 39,081.00	

The undersigned Subcontractor certifies that to the best of the Subcontractor's knowledge, information and belief the Work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Subcontractor for Work for which previous Certificates for Payment were issued and payments received from the Owner, and that current payment shown herein is now due.

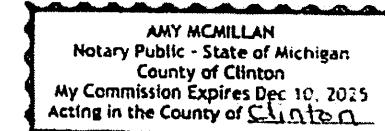
SUBCONTRACTOR: Cusack's Masonry Restoration, Inc.

By: Doug Cusack  
Doug Cusack, President

State of: Michigan

County of: Clinton

Subscribed and sworn to before  
me this 24th day of September, 2020.



Notary Public: Amy McMillan  
Clinton County  
My Commission expires: T2/10/2025

## SUBCONTRACTOR'S CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising this application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Subcontractor is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED.....

(Attach explanation if amount certified differs from the amount applied for. Initial all figures on this application and on the Continuation Sheet that are changed to conform to the amount certified.)

CONTRACTOR:  
By: \_\_\_\_\_ Date: \_\_\_\_\_  
This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Subcontractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

CAUTION You should sign an original AIA Contract Document, on which this text appears in RED. An original assures that changes will not be obscured.

AIA Document G702, APPLICATION AND CERTIFICATE FOR PAYMENT,  
containing Subcontractor's Signed Certification is attached.  
In tabulation below, amounts are stated to nearest dollar.  
Use Column I on Contracts where variable retainage for line items may apply.

Albion Restoration  
Brick Street Lofts  
404-414 S Superior Street  
Albion, MI 49224

APPLICATION NUMBER: 5  
APPLICATION DATE: 09/24/20  
PERIOD TO: 09/30/20  
ARCHITECT'S PROJECT NO.:

A ITEM NO#	B DESCRIPTION OF WORK	C SCHEDULED VALUE	D WORK COMPLETED		F MATERIALS PRESENTLY STORED (NOT IN D OR E)	G TOTAL COMPLETED AND STORED TO DATE (D+E+F)	H BALANCE TO FINISH (C - G)	I RETAINAGE
			FROM PREVIOUS APPLICATION (D+E)	THIS PERIOD				
	Mobilization	\$ 40,000.00	\$ 40,000.00	\$ 0.00		\$ 40,000.00	100%	\$ 0.00 \$ 4,000.00
	Front Elevation Demolition of Existing Brick	\$ 123,580.00	\$ 123,580.00	\$ 0.00		\$ 123,580.00	100%	\$ 0.00 \$ 12,358.00
	Parge of Existing Brick	\$ 13,950.00	\$ 13,950.00	\$ 0.00		\$ 13,950.00	100%	\$ 0.00 \$ 1,395.00
	Install New Brick	\$ 169,950.00	\$ 169,950.00	\$ 0.00	\$ 0.00	\$ 169,950.00	100%	\$ 0.00 \$ 16,995.00
	Washdown/Clearn	\$ 6,950.00	\$ 6,950.00	\$ 0.00		\$ 6,950.00	100%	\$ 0.00 \$ 695.00
	Rear Elevation Brick Infill	\$ 76,500.00	\$ 76,500.00	\$ 0.00		\$ 76,500.00	100%	\$ 0.00 \$ 7,650.00
	Washdown/Clean	\$ 8,000.00	\$ 8,000.00	\$ 0.00		\$ 8,000.00	100%	\$ 0.00 \$ 800.00
	Closeouts	\$ 15,450.00	\$ 15,450.00	\$ 0.00		\$ 15,450.00	100%	\$ 0.00 \$ 1,545.00
	Extra Work							
	CO 1 - Add'l Cost of Brick	\$ 8,315.00	\$ 8,315.00	\$ 0.00		\$ 8,315.00	100%	\$ 0.00 \$ 831.50
	CO 2 - Tuckpoint/Cut Belt Stone	\$ 17,000.00	\$ 17,000.00	\$ 0.00		\$ 17,000.00	100%	\$ 0.00 \$ 1,700.00
	CO 3 - Apartment 7 & 8	\$ 13,000.00	\$ 13,000.00	\$ 0.00		\$ 13,000.00	100%	\$ 0.00 \$ 1,300.00
	CO 4 - Foundation/Brick Wall	\$ 766.00	\$ 0.00	\$ 766.00		\$ 766.00	100%	\$ 0.00 \$ 76.60
		\$ 493,461.00	\$ 492,695.00	\$ 766.00	\$ 0.00	\$ 493,461.00		\$ 0.00 \$ 49,346.10

CAUTION: You should sign an original AIA Contract Document on which this text appears in RED. An original assures that changes will not be obscured.

Mobilization related to Demolition = \$11,229.26

Calculated at 28.1% of all costs presented through App. 5

Total Completed and Stored = \$493,461.00

Eligible Demolition cost is \$123,580.00+\$6,950.00+\$8,000.00 = \$138,530.00 or 28.1% of \$493,461.00

28.1% of \$40,000 (Mobilization) = \$11,229.26

**Bill to:**

Brick Street Lofts  
16000 W. Michigan Ave  
Albion MI. 49224

Date: 2/28/2020

**From:**

Oakes Property Management, LLC  
215 E. Erie St., Albion, MI 49224

LABOR COST:

18,599.00

MANAGEMENT FEE: 20%

MATERIALS REIMBURSEMENT NON TAXABLE

Paid in Full 3/6/2020

80.

TAX

Total Materials:

\$

0

GRAND TOTAL

\$ 8,599.00

WORK DONE:

Demo of interior space at 404-414  
S. Superior St Albion MI.

Lester Brothers Excavating, Inc.  
5405 E. Michigan Ave.  
Jackson, MI 49201

# Invoice

Date	Invoice #
8/1/2020	145972

Bill To	Ship To
FIRST CONTRACTING P.O. BOX 75 OVID, MI 48866	404 S SUPERIOR ST ALBION MI

P.O. Number	Terms	Due Date	Service Date
	NET 15 DAYS	8/16/2020	7/30/2020

Quantity	Item Code	Description	Price Each	Amount
1	EXC	WATER TAP IN ROAD	9,500.00	9,500.00
1	EXC	RUN 4" FIRE SUPPRESSION FROM LINE INTO BUILDING	14,200.00	14,200.00
1	EXC	DEMO CONCRETE STAIR WELL	3,500.00	3,500.00
1	EXC	ASPHALT PATCH	2,500.00	2,500.00
1	EXC	INSTALL 4' CATCH BASIN	6,300.00	6,300.00
1	EXC	CONNECT PIPE ONTO EXISTING LINE	600.00	600.00
1	EXC	SAW CUTTING	600.00	600.00
<b>\$4,100 in Demolition costs that are Eligible Brownfield Costs.</b>				
			<b>Sales Tax (6.0%)</b>	\$0.00
			<b>Total</b>	\$37,200.00
			<b>Payments/Credits</b>	\$0.00
			<b>Balance Due</b>	\$37,200.00

Phone #	Fax #	E-mail	Web Site
517-764-7888	517-764-7808	tori@lesterbros.com	www.lesterbros.com



Invoice included preparation of Targeted Redevelopment Area (TRA) Brownfield Plan to Revitalize Inc. Per email dated 7/26/2021 from ACE Investment Properties and Brick Street Lofts, LLC; \$7,066.65 of this invoice was allocated to the Brick Street Lofts Project.

BROWNFIELD DEVELOPMENT | ENVIRONMENTAL CONSULTING | NATURAL RESOURCES

August 26, 2019

Invoice Number: 04176

Revitalize, LLC  
Mr. Bruce Johnston  
706 S. Diamond Road  
Mason, MI 48854

Project Number: 18-1959

Project Address:  
Albion Brownfield  
Albion, Michigan

Professional Services completed through August 23, 2019

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***Task 1: Targeted Redevelopment Area Brownfield Plan***

**Labor**

Principal Geologist/Scientist	4.00	hour(s)	@	\$180.00	\$720.00
Senior Geologist/Scientist	165.00	hour(s)	@	\$125.00	\$20,625.00
Staff Geologist/Scientist	1.00	hour(s)	@	\$85.00	\$85.00
Administrative	1.50	hour(s)	@	\$60.00	<u>\$90.00</u>
				Labor Subtotal:	\$21,520.00

***Task 1 Total:*** ***\$21,520.00***

***Task 2: Preliminary Incentives Evaluation***

**Labor**

Senior Geologist/Scientist	23.00	hour(s)	@	\$125.00	<u>\$2,875.00</u>
				Labor Subtotal:	\$2,875.00

***Task 2 Total:*** ***\$2,875.00***

***Invoice Total***

***\$24,395.00***

---

Due on receipt. A finance charge of 1 1/2% per month (18% annually) will be charged on all amounts not paid within 30 days. For your convenience, all major credit cards are accepted.

Remit Payment to:

***Triterra***  
***1375 S. Washington Avenue, Suite 300***  
***Lansing, Michigan 48910***  
***Phone: 517.702.0470***

***We Appreciate Your Business!***

## **ATTACHMENT 2**

***PROOF OF PAYMENT DOCUMENTATION***

**PARTIAL UNCONDITIONAL WAIVER**

(Under the Construction Lien Act of 1980)

My/Our Contract with:                   Brick Street Lofts, LLC  
   16000 East Michigan Ave.  
   Albion, Michigan 49224

To provide Labor and/or Materials and/or Services for the improvement and/or construction of the property described as:

404-414 S. Superior St.  
Proposed Mixed Use Development  
Albion, MI  
0.00

and hereby acknowledge payment and waive My/Our construction lien rights to the amount of  
**\$1,520,781.03**

This waiver, together with all previous waivers, if any, does cover all amounts due to Me/Us for contract improvements provided through (Date): **09/30/20**

Contract Amount       **\$2,628,870.00**  
Previous Payments:   **\$1,129,662.72**  
This Payment:          **\$391,118.31**  
Payments To Date:     **\$1,520,781.03**

First Contracting, Inc.

  
\_\_\_\_\_  
William Seeley - Controller  
P O Box 75  
Ovid, Michigan 48866

Signed On: **September 30, 2020**

**FULL UNCONDITIONAL WAIVER**  
(Under the Construction Lien Act of 1980)

My/Our Contract with:                   **First Contracting, Inc.**  
   **701 S. Main St.**  
   **Ovid, MI 48866**

To provide Materials for the improvement and/or construction of the property described as:

**Masonry Work - Labor and Materials**  
**Albion Brick Street Lofts**  
**Albion MI**

Having been fully paid and satisfied, all My/Our construction lien rights against such property (ies) are hereby waived and released As of 02/23/2021.

**Cusacks Masonry Restoration**  
**PO Box 220**  
**Hubbardston, MI 48845**

Doug Cusack  
(Signature of Lien Claimant)

Doug Cusack  
(Printed Name)

President  
(Title)

Signed On: 2/25/2021  
(Date)

**DO NOT SIGN BLANK OR INCOMPLETE FORMS. RETAIN A COPY**

**FULL UNCONDITIONAL WAIVER**  
(Under the Construction Lien Act of 1980)

My/Our Contract with:      **First Contracting, Inc.**  
                                  701 S. Main St.  
                                  Ovid, MI 48866

To provide Materials for the improvement and/or construction of the property described as:

**HVAC & Plumbing Work - Labor and Materials**  
**Albion Brick Street Lofts**  
**Albion MI**

Having been fully paid and satisfied, all My/Our construction lien rights against such property (ies) are hereby waived and released As of 02/23/2021.

**Smith Pumps & Plumbing, Inc**  
301 S. Lansing St  
Owosso, MI 48867

Kelly Zamora  
(Signature of Lien Claimant)

Kelly Zamora  
(Printed Name)

Office Manager  
(Title)

Signed On: 2-24-21  
(Date)

**DO NOT SIGN BLANK OR INCOMPLETE FORMS. RETAIN A COPY**

**FULL UNCONDITIONAL WAIVER**  
(Under the Construction Lien Act of 1980)

My/Our Contract with:           **First Contracting, Inc.**  
  **701 S. Main St.**  
  **Ovid, MI 48866**

To provide Materials for the improvement and/or construction of the property described as:

**Excavating Work - Labor and Materials**  
**Albion Brick Street Lofts**  
**Albion MI**

Having been fully paid and satisfied, all My/Our construction lien rights against such property (ies) are hereby waived and released As of 02/23/2021.

**Lester Brothers Excavating Inc**  
**5405 E Michigan Ave**  
**Jackson, MI 49201**

Sally Scott  
(Signature of Lien Claimant)

Sally Scott  
(Printed Name)

Accounting / HR  
(Title)

Signed On: 02/26/2021  
(Date)

**DO NOT SIGN BLANK OR INCOMPLETE FORMS. RETAIN A COPY**

**FULL UNCONDITIONAL WAIVER**

I/we have contract with Revitalize, LLC  
[contracting party]

to provide brownfield consulting services  
[work or material to be provided]

for the improvement of the property described as: \_\_\_\_\_

City of Albion - Targeted Redevelopment Area (TRA) Brownfield Plan and  
Act 381 Work Plan, Albion, MI

having been fully paid and satisfied, all my/our construction bond claim rights against  
such property are hereby waived and released.

Dated: 5/6/21 /s/ 

Name: David A. Van Haaren

Company: Triterra

Address: 1305 S. Washington Avenue,

Suite 102, Lansing, MI 48910

Telephone: 517-702-0470

**DO NOT SIGN BLANK OR INCOMPLETE FORMS. RETAIN A COPY.**

memo



### **Albion Economic Development Corporation**

To: EDC Board of Directors  
From: Amy Deprez & Christine Bowman  
CC:  
Date: February 3, 2022  
Re: Economic, Workforce & Community Development Report

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## Economic Development

### **Business Retention/Expansion/Attraction**

#### Retention

- 2022 retention visits will commence in February, starting with companies on the EDC and MEDC high priority list.

#### Expansion & Attraction

- MEDC Site Readiness Grant for 1917 E Michigan Ave (AKA 425 Parcel): Wightman will complete the Master Site Plan on this project by early February 2022.
- Project Copper: Regional attraction project being considered for MEGA site in Marshall. Site has made the final cut and continues to be vetted by the company. Housing has been the topic of importance recently. As the company gets closer to a site decision, understanding the area from which they will need to draw their future employees from and the housing capacity to allow employees to live and work in closer proximity carries considerable weight in the final decision.
- River Fork Solar Project: Bowman and Scott Cubberly, KCC Business and Industry Liaison, met with SOLV Energy/Swinerton Renewable Energy. An official groundbreaking event will likely occur in early Spring 2022. SOLV uses third party vendors to recruit employees. KCC and the EDC will assist SOLV with recruiting as possible and connect them with workforce development resources, i.e., MI WORKS. SOLV also shared about potential Internship opportunities for KCC, Albion College, and Spring Arbor University students in a range of disciplines – marketing, finance, management. SOLV has also connected with MOHS about STEM related educational opportunities SOLV offers to communities they are working in .
- Project Dream: Company has finalized architectural and engineering plans. They anticipate seeking City site plan approval in February and EDC site plan approval in March, which may require a special meeting before the scheduled Economic Forecast.
- Project Ninja Goldfish, LLC: The Sales Agreement was extended through the end of March 2022. More time is needed for environmental due diligence to be completed by buyer. EDC is also working through some legal description discrepancies with the title company.

- 1007 Industrial Dr: The building has been sold. The new owner plans to add onto the existing facility which will house a marihuana grow and processing facility. The new owner anticipates seeking City site plan approval in February and EDC site plan approval in March.
- Marijuana Overlay District: The EDC presented to the City of Albion Planning Commission in January our request to amend the overlay district in the Albion Industrial Park to include all the parcels and out lots. Planning Commission agreed to take this discussion up a schedule a public hearing for a future Planning Commission meeting.
- Q4 2021 Site Selection RFP & General Site Inquiries: Attraction inquiries received: 9 manufacturing related inquiries were received; Albion responded to none as we had no sites that met the site search criteria; we also received 4 service/retail/restaurant; 1 agricultural; and 1 recreational general site inquiries. Retention inquiries received: 0.

## Workforce Development

- Skills Development
  - MiLeap Grant: Grant activities will expand the KCC KAMA program in Albion in 2022-2023. KCC will have 2 Program Navigators to work with program participants on board by the beginning of February 2022.
  - STEM Forward program: Companies can receive up to 50% reimbursement of a Michigan college student intern's wages for a 10 – 12- week STEM focused internship, \$3,000 for a full-time intern and up to \$1,500 for a part-time intern.
  - Michigan Workforce Training Center Equipment: The State allocated \$3 million to implement the Michigan Workforce Training Center Equipment Grant Program. Southwest Michigan First will receive a portion of these funds to award to sub-grantees in Region 8 who are qualified training providers, funding to purchase equipment for employer-driven workforce training programs. KCC has applied for this grant for equipment to enhance their CNA and new 16 credit Maintenance Technician Certificate to be offered at the EAC.
  - The [City of Battle Creek Community Development LBP Program](#) is seeking individuals interested in getting trained as lead certified workers. The program also provides contractors who apply to be on the LBP Program approved contractors list, funding to pay the cost of their LBP abatement training and certification, and the cost of their pollution insurance.
  - USDA RD RISE Grant: The Rural Innovation Stronger Economy (RISE) Grant Program provides grant assistance to create and encourage high-wage jobs, accelerate entrepreneurship, and support skills training for industry clusters in eligible low-income rural areas. The EDC consulted with workforce development partners and other EDO's in our region about applying for the very competitive program. It was determined that none involved had the capacity to take on this grant at this time, and that there was no entity in the group currently with the capacity to serve as lead applicant and program coordinator. The group felt our time would be better spent continuing our conversations about how we can create and implement a regional workforce development plan or model that would put us at the ready to take advantage of programs, like the RISE grant, in the future.
- Entrepreneurship
  - **Speaker Series:** In partnership with Albion College, the EDC will host an entrepreneurial educational webinar featuring Albion Alumnus Dannie Lynn Fountain. Dannie is an author, entrepreneur and a Talent Sourcer at Google, with extensive experience in marketing and human resources. She was named a 2020 "100 Most Innovative Entrepreneurs" and

awarded the 2019 Albion College Young Alumni Award. The focus of the webinar will be branding and marketing. Quarterly networking speaker events will be scheduled through the EDC.

- **Dream.Build.Rise Albion:** The Albion EDC was invited to present the DBR entrepreneurship programming to the Michigan Economic Developers Association (MEDA) Toolbox Training event in November. Bowman received great feedback and considerable interest from participants wanting to duplicate the process in their community.
- **Inside Out Automotive Detailing:** We are working with the owners of Inside Out to close out the documentation verification for the \$5,000 Albion SB Pandemic Response Grant they received in August. The grant was for payroll, rent and utilities. To date, we have reviewed and accepted approximately \$2,900 in paid receipts for eligible activities. The remaining portion is under discussion with the company. A briefing memo detailing a workout is included in the packet for board consideration and approval.
- **Entrepreneurship Specialist / USDA Grant:** The EDC has been in discussions with the USDA Rural Development group on a Rural Development Grant that could fund a new position to build out the entrepreneurship programming in house. Applications are due by February 28<sup>th</sup>, with awards expected in June 2022. The USDA RD has been a partner in the Albion Food Hub and on the City owned parking lot that supports the 400 block of S. Superior Street.

## Miscellaneous

### Broadband Access

- Results of the broadband survey are expected to be presented to the Calhoun County Board of Commissioners in February 2022.

### Transportation

- Calhoun County Transit, a joint meeting with County Officials, City Manager's and City Elected officials was to held on January 26<sup>th</sup>, 2022, in Marshall to discuss county-wide transportation.

# Community Development

### Downtown Development

- **Big Albion Plan (ARC)** – In January, Michelle Audette Bauman, MEDC; City Manager Snyder, Assistant City Manager Ridge, Director Arnold; and the EDC met with Dr. Sam Shaheen, Board Chair of Albion Reinvestment Corporation. Dr. Shaheen provided a 45-minute presentation providing history on how ARC has gotten to where they are today, considering a \$19m transformation redevelopment project in downtown Albion. The presentation was very informative, and we will be coordinating a joint council, boards and commissions meeting in April for the larger group to benefit from the presentation. The project is moving forward and is currently in MEDC for their review, which should result in a letter of interest requesting final application documents. If the project stays on track, the MSF approval will be in Summer 2022.
- **Albion Malleable Brewing Company** - discussions relative to an expansion continue.
- **Gina's Pizza and Deli** – Gina Pritchard, owner of Gina's decided to sell her building in 2021. The property has been purchased by Ace Investment Properties LLC.

- **Rust Belt Ramen** – DBR Cohort #2 winner is planning to operate a limited menu, curb-side service only restaurant in the Methodist Church in Spring 2022. They are currently working through final details to launch that venture.
- **Match on Main (MoM) Opportunity** – Back in Fall of 2021, the EDC took lead on giving main street businesses an opportunity to apply for MoM funding, a \$25k reimbursable grant. Yellow Bird Chocolate Shop (YBCS) was selected as the project the Albion EDC presented to the State for consideration of a grant. We were notified in mid-December that the project was selected for a MoM award for the Fall 2021 funding round. Yellow Bird was even quoted in the press release from the Governor's Office, announcing the grant recipients. Read the full press release, included in the information section of your Board packet.
- **Austin School** – Calhoun County Land Bank Authority has a signed purchase agreement with a developer for the Austin School Complex project. CCLBA was to start the listing process for the Albion Manor facility in late 2021 with bid-packages due in January 2022.
- **Risner-Wade Properties RLF Loan Approved** - January 10<sup>th</sup> the RLF Committee approved a real estate improvement loan for Risner-Wade Properties. The RLF supported a loan by Homestead Savings Bank for the LLC to acquire 306 & 308 S. Superior Street. The \$49,500 loan will be repaid over 8 years at a 2.17% interest rate with payments to start March 1, 2022. Closing is expected February 9, 2022.

## Housing Development

- **Project Green (Zero Plus Team)** – The City of Albion is working on a Development Agreement to present to Zero Day for land control of the Urban Renewal. Pending the execution of the Agreement, the project will move forward with additional environmental testing to gain insight relative to the cost of remediation and/or vapor intrusion systems that will be needed. The EDC applied for EGLE funding to offset the \$3.5 m in environmental cleanup and remediation that is expected for the site.
- **Update MSHDA MOD Program 2022** – The full application was submitted on time for the MSHDA MOD grant program. The EDC and City are partnering on this project in an effort to diversify housing options in Albion and gain data needed to set the market rare for new construction. Homestead Savings Bank has agreed, if funded, to assist with the financial management of the project (construction draws, liens).
- **Wildflower Crossing Expansion** – The City and EDC are scheduled to meet with Four Leaf Properties, owner of Wildflower Crossing; and Don Westphal, owner of the expansion parcels for that project to discuss egress access to the development and consider expansion of Bemer Street to accommodate future housing development. That meeting is set for Tuesday, February 1st.
- **Senior Housing Development** – the Senior Housing Group has identified a potential site for development. The EDC offered EPA grant assessment assistance, however due to the time constraints the proposed developer moved forward with their own environmental group eliminating the project from receiving EPA assessment funding. The EDC will remain involved as the project materializes to assist as needed and provide resources that make sense for the project.

## Miscellaneous

- **Drone footage** – Zero Day has a drone pilot training program. Through the program, the EDC was able to obtain drone photos at no cost of several developable parcels and targeted development areas including the Albion Industrial Park, the Eaton Street commercial corridor,

the Sheridan 425 site, the 600 Austin Block, Dalrymple School, and Union Steel (500 E Berrien). These photos will be incorporated into EDC print and online marketing materials.

- **Daycare/Preschool Opportunity** – In early January, the EDC was contacted by an individual looking for 1,800 sq ft of space to operate a daycare / preschool in Albion. Staff has worked with the client to identify options and work through the proposed project.
- **Revitalization & Placemaking Grant** – The EDC pursued a regional application for a sub-award under the RAP program that would allow Albion to see some public space and revitalization projects get funding that may not be competitive for normal funding streams. We are currently working on a pipeline of possible projects for Albion and have been in contact with the City, DDA, Chamber, Albion Community Foundation and others.

## Strategic / Financial

### Strategic

- **Economic Development Strategic Plan (EDSP)**: A EDSP Steering Committee meeting was held December 3<sup>rd</sup> and a Stakeholder meeting is tentatively scheduled for mid-February. The Albion College Community Collaborative (AC3) team continues to work with the EDC on drafting the 2022-2026 plan. A one pager was completed showing the status of the goals identified in the 2017-2021 plan and is attached in your Board packet for your review.
- **2022 Planning**: Bowman and Deprez met in January and put together a priority list for 2022. The priority list is attached to this memo as a list by priority subject and as shown on a calendar. This will give you an understanding of the many priorities that staff will be working on in 2022.

### Financial

- **910 Burstein Drive**: As you are aware, 910 Burstein is owned by the EDC and the lease income helps offset staffing and economic development for the community. In 2021, we leased the space to Consumers and part of that negotiation was the EDC covering the maintenance of the property. Below is a summary of the income provided from this lease after maintenance and insurance costs are deducted. The prior tenant provided \$85,000 annually in lease income.

Lease Income (February 2021-December 2021)	\$121,916.63
Maintenance & Insurance	- <u>\$19,286.63</u>
Net Income	\$102,630.00

## Planning 2022 – by Priority Subject

Attraction/Retention/Job Growth	Entrepreneurship	Re-Use/Redevelopment
<ol style="list-style-type: none"> <li>1. IDD for AIP</li> <li>2. 40-acre Industrial Park – Master Plan <ul style="list-style-type: none"> <li>o Close-out MSRP grant</li> <li>o Phase Planning</li> </ul> </li> <li>3. Marijuana Project Land Pricing</li> <li>4. Target Industries - Define</li> <li>5. 425 Property – Status (solar)</li> <li>6. Current Projects <ul style="list-style-type: none"> <li>o 1007 Industrial</li> <li>o Anna Dream</li> <li>o Ninja Goldfish</li> <li>o Project Lilly</li> </ul> </li> <li>7. Workforce Development <ul style="list-style-type: none"> <li>o Job Fair</li> <li>o Resource Summit</li> <li>o Skill Development</li> <li>o Mini Region Strategy</li> <li>o Community Navigator</li> <li>o MiLeap Grant</li> </ul> </li> <li>8. Marketing/Prospect Tracking <ul style="list-style-type: none"> <li>o Tracking/Touches</li> <li>o Resource Dbase</li> <li>o Annual Updates to Templates/Reports</li> <li>o Proposal Template</li> <li>o Website, social and collateral</li> </ul> </li> <li>9. Retention Visits, schedule and administration</li> <li>10. AIP Enhancement Project</li> <li>11. 1109 &amp; 1105.5 Austin Parcel combination</li> <li>12. Industrial Guide Update</li> </ol>	<ol style="list-style-type: none"> <li>1. UDRD RD Grant – Capacity, Programming</li> <li>2. Hire Specialist</li> <li>3. Quarterly Networking/Educational <ul style="list-style-type: none"> <li>a. HSB – Financial Series</li> <li>b. Marketing <small>(2/17/22)</small></li> <li>c. AC Assist</li> <li>d. Speaker Series</li> </ul> </li> <li>4. Client Counseling</li> <li>5. Dream.Build.Rise Programming <ul style="list-style-type: none"> <li>a. Buildout Web interface</li> <li>b. Classes</li> <li>c. Resource Matrix</li> <li>d. Specialist Access Programming</li> </ul> </li> <li>6. Retail Incubator – Cargo Project</li> </ol>	<ol style="list-style-type: none"> <li>1. Place Plans <ul style="list-style-type: none"> <li>a. 500 Berrien</li> <li>b. Dalrymple</li> </ul> </li> <li>2. New BRA funding – create possible project pipeline</li> <li>3. Related Initiatives included in other priority lists</li> </ol>

<b>Corridor Development</b>	<b>Housing Development</b>	<b>Strategic Planning</b>
<p>Downtown</p> <ol style="list-style-type: none"> <li>1. MOM – YBCS</li> <li>2. MOM – Spring 2022</li> <li>3. BAP <ul style="list-style-type: none"> <li>a. BF Agreements</li> <li>b. OPRA</li> </ul> </li> <li>4. Building Tracking &amp; Vacancy</li> </ol> <p>Austin</p> <ol style="list-style-type: none"> <li>1. 600 Block – Retail Incubator</li> </ol> <p>Michigan</p> <p>Eaton</p> <p>Corridor Improvement Plan – City</p>	<ol style="list-style-type: none"> <li>1. MSHDA MOD Project</li> <li>2. Current Prospects <ul style="list-style-type: none"> <li>a. Zero Day – UR</li> <li>b. Senior Housing</li> <li>c. Wildflower – Bemer</li> </ul> </li> </ol>	<ol style="list-style-type: none"> <li>1. RAP Application – Subaward (Jan – April)</li> <li>2. 2021 Annual Report</li> <li>3. EDSP 2022-2026</li> <li>4. RLF Report</li> <li>5. TIFA Plan Rewrite</li> <li>6. TIFA Project – Capital Improvement Plan</li> <li>7. Brownfield Reporting</li> <li>8. Economic Forecast</li> <li>9. TIFA Informational Meeting</li> <li>10. 910 Burstein – Sale of property analysis</li> </ol>

## Planning 2023

<b>Attraction/Retention/Job Growth</b>	<b>Entrepreneurship</b>	<b>Re-Use/Redevelopment</b>
	<p>1. Invest Albion</p> <p>2. Regional Buildout</p> <div style="border: 1px solid blue; padding: 5px; text-align: center;"> <b>To be completed – placeholders only</b> </div>	<p>1. Place Plans</p> <p>a. Kzoo River Development</p>
<b>Corridor Development</b>	<b>Housing Development</b>	

## Planning 2022 – Calendar

January	February	March
	RAP Subaward Application and Project Pipeline - Apply	
MSRP / 40 acre site	EDSP 2022- 2026	
	USDA Grant - Entrepreneurship – Apply	Workforce - Job Fair
	Albion E – Marketing Speaker Event	
	Economic Forecast Event	
	MSHDA MOD Project - Project Implementation	MOM – YBCS – Grant ag.
April	May	June
EDSP 2022-2026	TIFA / Capital Improvement Plan	
Workforce - Job Fair	MOM – YBCS – Reimbursement	Regional Plan Workforce
Entrepreneurship – Hire Specialist	Albion E – Speaker Series	
E – Educational – Financial Series		
Business Resource Summit		
MSHDA MOD Project - Project Implementation		
July	August	September
E – Educational – TBD	TIFA/AIP – Enhancement Project Implementation	
	Albion E – Speaker Series	TIFA Informational Meeting
	Albion BRA Reporting	Business Resource Summit
		EDC/TIFA Budget 2023
		State Farm Community Grant – Apply
October	November	December
E – Educational – TBD	Albion E – Speaker Series	
	EDC/TIFA Budget 2023	
State Farm Community Grant – Apply		
	MSHDA MOD Project	

# INFORMATION

# ADVANCING ALBION 2017-2021

Advancing Albion was the theme of the 2017 Economic Development Strategic Plan, developed largely off the City of Albion's Comprehensive Plan to promote densely populated neighborhoods, strong branding/messaging, and ensuring that resources and incentives were available to early adaptor projects that created a strong economy and foundation to attract new development, businesses, residents, and industry to Albion. These guiding principals led the efforts over the last five years, and though many projects and prospects are still in pre-development stages, there are lots of successes worth celebrating. Congratulations Albion and thank you to all that contributed to Advancing Albion forward.

## Downtown

- 6 of 20 Redevelopment Projects Completed by 2025 – **30% of goal**
- 3 of 4 Façade Improvements Completed by 2020 – **75% of goal**
- 8 of 55 new Residential Units in Downtown by 2025 – **22% of goal**
- Peabody Building; Courtyard by Marriott; Albion Malleable Brewing; Brick Street Lofts



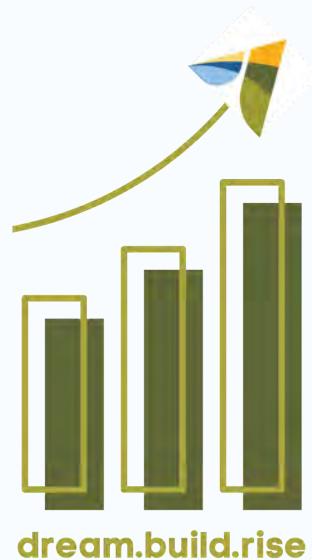
## Housing

- Completed: Peabody and Brick Street Lofts
- Construction: Wildflower Crossing and Albion Charming Homes
- Pre-Development: Project Zero, BAP Transformational Project, and Senior Housing Project
- Infill pre-development
- Housing Rehabilitations



# Workforce Development

- Workforce Taskforce (Skill Gaps, Child Care, Partnerships)
- Entrepreneurship Development
  - Dream.build.rise Albion Program launched 2021
  - Technical Assistance, mentorship and networking
- New Developments
  - Trident/Greenwell 2021
  - Consumers Energy 2021
- Expansions
  - Sinclair Engineering & Design 2018 & 2020
  - Minerals Technology 2018
  - Knauf 2019



# Corridor Development

- Goal of 12 new businesses by 2025 – 21 opened completing **175% of goal**
  - Eaton Corridor – Taco Bell, Dollar Tree
  - Austin Corridor – TNT Beauty, Trident/Greenwell, Inside Out Automotive
  - Michigan Corridor – ACE Realty, Tasty Wagon
  - Downtown – Browns, Bohm II, Kerizma, AMBC, Foundry Bakehouse, Brick Street Marketing, Pure Albion, Teragraphics, Bumblebee Chic Boutique, Superior Nutrition, Mitchell Golf, Cuts by Moose, Yellow Bird Chocolate Shop



**ALBION**

**ECONOMIC  
DEVELOPMENT**

For more information, please visit [www.Albionedc.org](http://www.Albionedc.org) for more details.  
Or contact the Albion EDC at 517.629.3926.

## PRESS RELEASE

For Immediate Release

CONTACT:

Amy Deprez  
adeprez@albionedc.org  
517.629.3926



### Match on Main Grant Approved for Yellow Bird Chocolate Shop

**Albion, MI, December 17, 2021:** Governor Gretchen Whitmer announced today that 28 communities across Michigan were awarded Match on Main grants to create resiliency and strengthen downtowns. The Albion EDC is pleased to announce that we were awarded a grant on behalf of one of our downtown businesses, Yellow Bird Chocolate Shop. Governor Whitmer's announcement is attached.

Match on Main is a program that requires an eligible business (government entity) to apply on behalf of a downtown business that has a project that will activate unused or underutilized space, create jobs and has the funding in place for the project. For Albion, it was decided that the Albion EDC, in cooperation with the City and Downtown Development Authority, would take the lead for the Fall 2021 funding round. The Albion EDC announced our intention to apply for the Match on Main funding and opened the opportunity to any downtown business that had an eligible project. We received three applications, that were reviewed and scored according to the published criteria with the expectation to apply to the MEDC for one project selected by the committee. This was the first year Albion was eligible to apply for this program because of its status as a Redevelopment Ready Certified (RRC) Community.

Yellow Bird, located at 306 S. Superior Street, in downtown Albion plans to expand its manufacturing capacity by scaling up machinery and kitchen appliances, as well as further develop online sales capabilities and consumer education. Additionally, the company will be activating an underutilized courtyard to enhance its consumer education and popular chocolate tasting experiences.

A local consideration for the funding was to be actively involved in ongoing development of your business through business counseling and training opportunities. A healthy small business requires ongoing development efforts and accessing the resources that are available. YBCS was the 3<sup>rd</sup> place winner of dream.build.rise Albion cohort #1 this summer and an active participant in the programming.

YBCS shared in their application, "It is imperative that small business owners to utilize local, regional and state resource when it comes to improving and continuing their business...Through the dream.build.rise program, I was provided valuable knowledge in the nuts and bolts of entrepreneurship, product pricing and competitive analysis."

"We are truly honored to receive Michigan's Match on Main reimbursement grant opportunity for expanding Yellow Bird Chocolate Shop in downtown Albion. This reimbursement grant means two things to us: first, it will help us meet the local and regional demand for more craft chocolate and artisanal confections; and second, it is an indicator that the State of Michigan is supportive of the efforts and creative development happening in downtown Albion," said **Jenny Risner-Wade, owner of Yellow Bird Chocolate Shop**. "We are so grateful for the encouragement and guidance of our local economic development corporation, the city of Albion, the Albion Downtown Development Authority and the Dream.Build.Rise Albion program. Thank you!"

The grant is a reimbursement of \$25,000 toward the project costs.

For more information, please contact the Albion EDC at 517.629.3926.

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**About Albion Economic Development Corporation** The [Albion Economic Development Corporation](#) seeks innovative and collaborative solutions to modern business challenges, always mindful of the rich natural, economic, and cultural heritage of our community. The primary mission is to strengthen and revitalize the local economy by alleviating and preventing conditions for unemployment, ultimate responsibility for attracting, assisting and retaining local industries and commercial enterprises, providing means and methods for encouragement of attracting new and expanding current industries and commercial business.

The organization was established by adoption of articles of incorporation dated July 29, 1977, under the statutory authority found at MCL Section 125.1601, et seq. For purposes of coordination, The AEDC, the Tax Increment Finance Authority (TIFA) and the Brownfield Redevelopment Authority (BRA) were merged by action of the City Council on May 3, 1982 and December 4, 2000 and are governed by the same board of directors. For more information, please call (517) 629-3926 or visit [www.albionedc.org](http://www.albionedc.org).

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# Gov. Whitmer Awards Funding to 41 Small Businesses in 28 Communities to Support 228 Jobs and Grow Michigan's Economy

**FOR IMMEDIATE RELEASE**

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Contact: press@michigan.gov

**Gov. Whitmer Awards Funding to 41 Small Businesses in 28 Communities to Support 228 Jobs and Grow Michigan's Economy**

**LANSING, Mich.** - Governor Gretchen Whitmer today announced that 28 communities across Michigan have been awarded a total of \$1,011,057 in grants aimed at supporting small local businesses to create resiliency and strengthen downtowns through the Michigan Economic Development Corporation's (MEDC) Match on Main grant program, ensuring that the state continues its strong job growth after adding 67,000 jobs in the last three months.

"The Match on Main grants are helping us put small businesses first and build on the 145,000 jobs we added last year by continuing to invest in our communities and main streets across the state," said **Governor Gretchen Whitmer**. "I am so grateful to our hardworking, innovative small business owners who form the backbone of our economy, create jobs, and help countless local communities thrive. We will continue investing in them as we usher in a new era of economic prosperity for Michigan."

"Thriving small businesses are what make Michigan's downtowns unique and authentic while helping to create economic opportunity across the state," said **MEDC Senior Vice President of Community Development Michele Wildman**. "These Match on Main grants will help local businesses find new paths to growth and create and retain jobs, while further developing vibrant, unique, and attractive places where people want to live, work, and play."

MEDC's Match on Main program provides funding to communities that participate as a select and master level community in the Michigan Main Street program or are a Certified Redevelopment Ready community. The communities, who receive the grant funding from the MEDC, in turn award grants of up to \$25,000 to eligible businesses seeking support.

The grants are expected to create or retain 75 full-time and 153 part-time jobs, and the projects are expected to generate a total private investment of more than \$1.7 million.

The Match on Main grants may be used by the business for eligible expenses that support technical assistance, interior building renovations, permanent or semi-permanent activation of an outdoor space, permanent or semi-permanent business infrastructure related to COVID-19 recovery efforts, and other working capital needs such as marketing needs and inventory expenses. Additional needs identified by the business and supported by the local community are also considered.

The Albion Economic Development Corporation will use its \$25,000 to assist with the expansion of Yellow Bird Chocolate Shop, a purveyor of artisanal chocolates in downtown Albion. With the help of the funds, Yellow Bird will expand its manufacturing capacity by scaling up machinery and commercial kitchen appliances, as well as further developing online sales capabilities and consumer education through its popular tasting experiences.

"We are truly honored to receive Michigan's Match on Main reimbursement grant opportunity for expanding Yellow Bird Chocolate Shop in downtown Albion. This reimbursement grant means two things to us: first, it will help us meet the local and regional demand for more craft chocolate and artisanal confections; and second, it is an indicator that the State of Michigan is supportive of the efforts and creative development happening in downtown Albion," said **Jenny Risner-Wade, owner of Yellow Bird Chocolate Shop**. "We are so grateful for the encouragement and guidance of our local economic development corporation, the city of Albion, the Albion Downtown Development Authority and the Dream.Build.Rise.Albion program. Thank you!"

The city of Alpena was awarded \$25,000 to support Fresh Palate, an eatery in downtown Alpena focused on providing healthy, organic, fresh meals in an energetic, earth-conscious, friendly, comfortable environment. The restaurant will use the funds to completely renovate an underutilized property in downtown Alpena into a trendy retail space with a bar. It will help to expand the downtown's newly established social district.

"I can't thank the MEDC enough for the Match on Main grant award! This gives me hope that the future economy of our downtown community is staying strong and in fact thriving in this uncertain time in history," said **Eric Peterson, owner of Fresh Palate**. "A grant of this size makes me feel comfortable that I can complete my expansion project without stressing the whole time over money. A thriving downtown community brings vibrancy and sustainability to a thriving local economy. Business owners really have to put themselves out there and help from someone like the MEDC goes a long way."

"We are thrilled to have two projects in Downtown Alpena selected for support through the Match on Main grant program. Both projects will allow our small businesses to grow and expand- and help our downtown thrive as a year-round destination as well," said **Alpena Downtown Development Authority Executive Director Anne Gentry**. "The addition of igloos at Hopside Brewery will allow visitors to dine outside year-round, even throughout the winter months. The new bar and food truck court by the Fresh Palate will activate a vacant building and parking lot into a vibrant new food experience downtown. We appreciate the MEDC's support to move these projects forward and help Downtown Alpena grow."

**December 2021 Match on Main grant winners:**

RECIPIENT	BUSINESS NAME	GRANT
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City of Houghton	Bruce Rundman/dba Good Times Music	\$25,000
City of Marquette Downtown Development Authority	Ore Dock Brewing Company, LLC	\$25,000
Sault Sainte Marie Downtown Development Authority	Shilts Enterprises, Inc./dba Co-Ed Flowers and Gifts	\$25,000
City of Marquette Downtown Development Authority	Superior Culture	\$25,000
Charlevoix DDA	Smoke on the Water	\$25,000
City of Petoskey	Old Town Emmet LLC/dba Tom and Dick's Party Store	\$25,000
City of Cadillac	Owl Eye Coffee Roasters LLC	\$25,000
City of Manistee	Blue Fish Kitchen, LLC	\$25,000
Charlevoix DDA	CAFE MERIA, LLC	\$25,000
Downtown Development Authority/Grayling Main Street	Rolling Oak Brewing Company LLC/dba Rolling Oak Brewing	\$18,807
Downtown Development Authority/Grayling Main Street	Three Fires Company, LLC/dba White Pine and Petals	\$25,000
City of Alpena Downtown Development Authority	Hopside Brewery	\$21,250
City of Alpena Downtown Development Authority	The Fresh Palate LLC/dba Backyard's	\$25,000
City of Cheboygan Downtown Development Authority	Kryska Designs, LLC/dba Hair Design/Shine Boutique & Tanning	\$25,000
City of Cheboygan Downtown Development Authority	Cottage & Main, LLC/dba Cheboygan Coffee Roasters	\$25,000
Grand Haven Main Street - Downtown Development Authority	SJW Corporation/dba JW's Food and Spirits	\$25,000
Uptown Grand Rapids, Inc.	601 Brownd Butter LLC/dba Brown Butter Creperie and Café	\$25,000

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Wayland Main Street/DDA	Ottomatic, Inc./dba Wayland Hotel Bar and Grill	\$25,000
Uptown Grand Rapids, Inc.	LORDE Beauty and Cosmetics LLC	\$25,000
City of Allegan	Tantrick Brewing Co, LLC	\$25,000
City of Gladwin	Pale Blue Smoking Co., LLC/dba Pale Blue at the Stone House	\$25,000
City of Gladwin	The Homestead, LLC	\$25,000
Middle Michigan Development Corporation	Richli, Inc./dba Blue Gator Sports Pub and Grill	\$25,000
Middle Michigan Development Corporation	Olive Grove Properties/dba Ginkgo Tree Inn	\$25,000
Saginaw Downtown Development Authority	Gee'Ques LLC	\$25,000
Middle Michigan Development Corporation	Not So Shabby Gifts and Primitives, L.L.C./dba Up North Coffee	\$25,000
City of Swartz Creek	AVH Lockhart LLC/dba Burrito Bro's/Back Alley Subs	\$25,000
Lapeer Downtown Development Authority	Center for the Arts of Greater Lapeer, Inc	\$25,000
Lapeer Downtown Development Authority	Wood Chips LLC/dba Woodchips BBQ	\$25,000
City of St Johns	HBH Consulting, LLC/dba Fab Five Design, LLC	\$25,000
City of Lansing	Strange Matter Coffee/dba Strange Matter Coffee LLC	\$25,000
City of Lansing	Lansing Art Gallery, Inc./dba Lansing Art Gallery & Educational Center	\$25,000
Marshall Area Economic Development Alliance	Marshall Hardware LLC	\$25,000
City of Niles dba Niles Downtown Development Authority	Apothica Teas, LLC	\$21,000

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Downtown Development Authority of the City of South Haven	Rocket Time Amusements Inc./dba Rocket Arcade	\$25,000
Village of Cassopolis	144 Broadway LLC/dba The 144 Market	\$25,000
Downtown Development Authority of the City of South Haven	Rock "N" Road Cycle	\$25,000
Albion Economic Development Corporation	Yellow Bird Chocolate Shop	\$25,000
Jackson Downtown Development Authority	Jackson Candle Company	\$25,000
Ypsilanti Downtown Development Authority	Earthen Jar Inc	\$25,000
Ypsilanti Downtown Development Authority	Pearl Street Ventures, LLC/dba Bellflower Restaurant	\$25,000
	<b>TOTAL</b>	<b>\$1,011,057</b>

In March 2021, MEDC announced that 17 communities around Michigan were awarded a total of \$500,743 in grants aimed at supporting small local businesses to create resiliency and strengthen downtowns around Michigan. A total of 21 small businesses around Michigan received assistance through the program.

Michigan's small businesses are a vital part of the state's economy, employing more than 1.8 million people. Helping businesses to open and grow is a key focus of MEDC, and the Match on Main Street program is one of MEDC's tools that provides opportunities for new and expanding businesses located in Main Street districts to grow and succeed. For more information on the program, visit [here](#). To learn more about MEDC's services for Michigan businesses, visit [here](#).

#### **About Michigan Economic Development Corporation (MEDC)**

The Michigan Economic Development Corporation is the state's marketing arm and lead advocate for business development, job awareness and community development with the focus on growing Michigan's economy. For more information on the MEDC and our initiatives, visit [www.MichiganBusiness.org](http://www.MichiganBusiness.org). For Pure Michigan® tourism information, your trip begins at [www.michigan.org](http://www.michigan.org). Join the conversation on: Facebook, Instagram, LinkedIn, and Twitter.

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