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### If more RIAs and investors looked at the data, they would stop using funds, here's what you will see...

#### Returns

- Past performance is meaningless without big down markets included (i.e., Mar 2000-Oct 02 and Nov 07-Mar 09)
- Short-term returns are meaningless, long-term compound average annual returns (CAGR) with down markets is better
- For income, the low-risk stock portfolio with solid dividends provides more income than fixed income investment products
- For growth, each low-, mod- and high-risk stock portfolio has a higher long-term CAGR than every mutual fund\ETF sold today

#### Risks

- All 3 low-, mod- and high-risk stock portfolios have better risk\reward than mutual funds\ETFs
- The low-risk stock portfolio has the same potential risk of capital losses as intermediate bonds
- · The mod-risk stock portfolio has the same potential risk of capital losses as a balanced fund
- The high-risk stock portfolio has the same potential risk of capital losses as long-term bonds

#### Costs

- For a current vs. recommend portfolio review, Nob Hill charges a one-time fee of 0.15%, no annual fee, no other fees
- The largest bond funds average expense ratio = 0.53%; ETFs = 0.07%, does not include fund's distribution or transaction fees
- The largest stock funds average expense ratio = 0.50%; ETFs = 0.10%, does not include fund's distribution or transaction fees
- Mutual Fund\ETF transaction fees (buys\sells) are a profit center for the fund companies, this is why they promote them

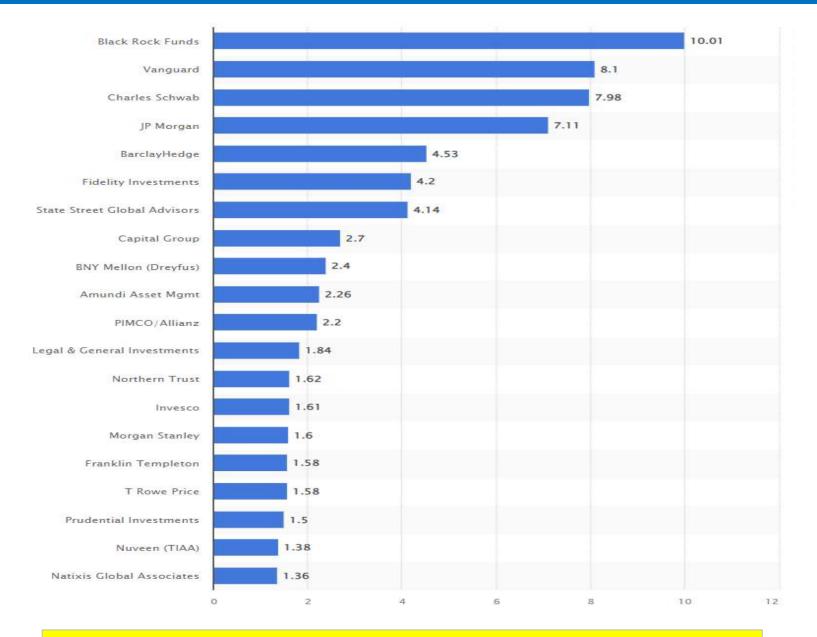
#### Taxes (non-IRA)

- Individual stocks have lower tax rate on dividends vs. higher income tax on interest from savings accounts, CDs, and bonds
- Individual stocks have lower cap gain rate on sales > 1 year vs. higher income tax on insurance cash value and annuities
- · Individual stocks have lower stepped-up cost basis vs. higher income tax on insurance cash value and annuities

#### Other Factors

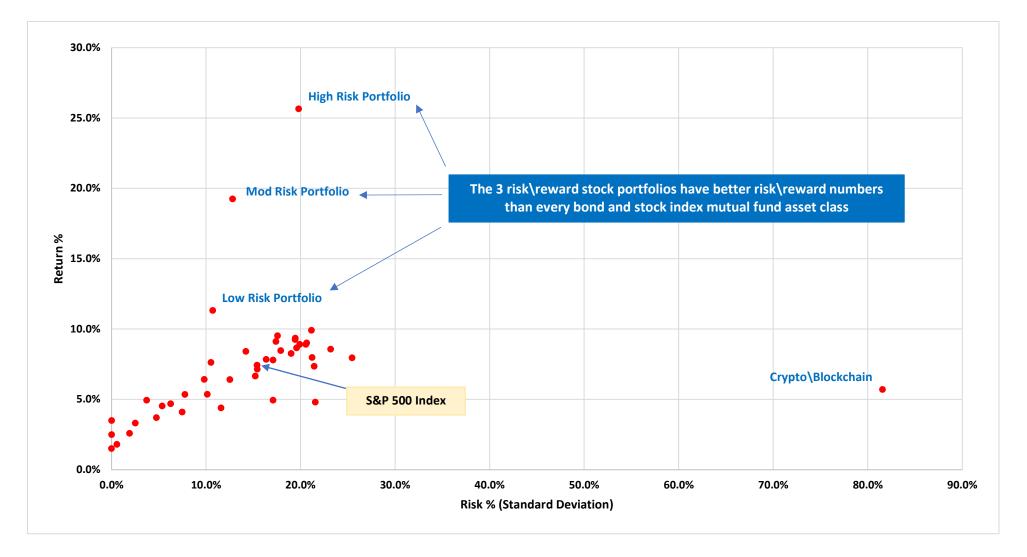
- Funds can own shares of companies you may not want to own (i.e., Microsoft, Google, Facebook)
- Index fund's new investor cash buys stocks regardless of valuation, thus index funds can overpay for stocks
- Fund managers wield great power by proxy voting to influence company operations on behalf of fund investors

### **Largest Mutual Fund Companies**



With the right partner, you can beat these mutual fund Goliath's who sell low returning investment products

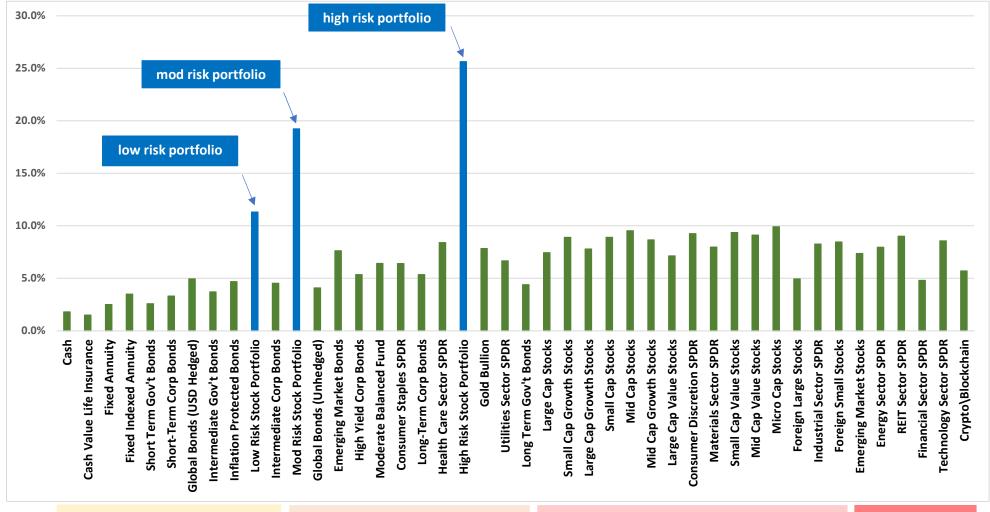
#### Risk\Reward - Bond & Stock Index Fund Asset Classes vs. 3 Stock Portfolios - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

#### CAGRs - Bond & Stock Index Fund Asset Classes vs. 3 Stock Portfolios - Last 25 Years



low risk <20% losses

moderate risk < 50% losses

high risk > 50+% losses

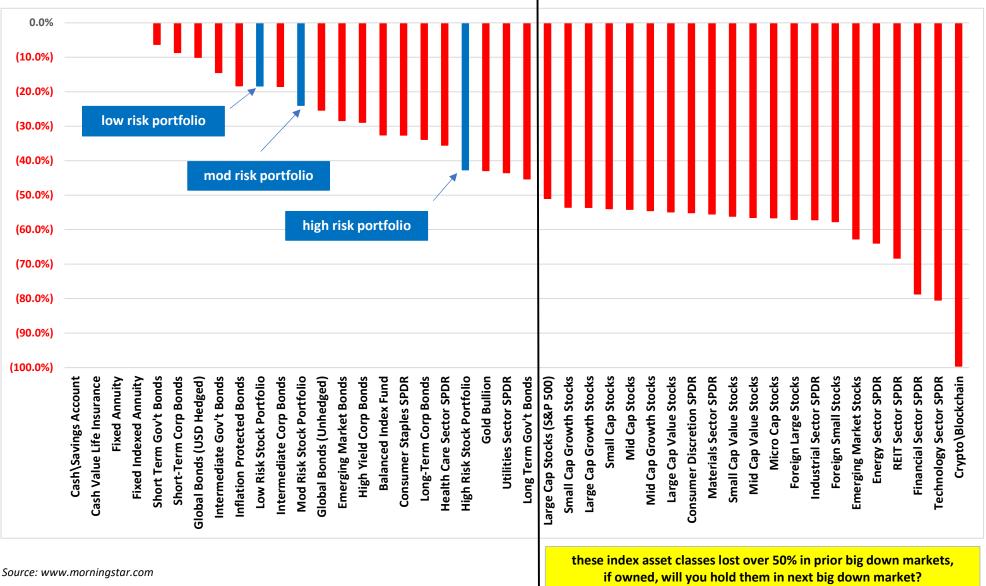
very high risk > 60+% losses

Source: www.morningstar.com

Data as of 12.31.23

The information presented is for informational purposes only and shall not be construed as an offer, recommendation, or solicitation to buy or sell

#### Worst Losses - Bond & Stock Index Fund Asset Classes vs. 3 Stock Portfolios - Last 25 Years



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a security or any other investment vehicle. Past performance is no guarantee of future results, and a risk of loss is involved with investing.

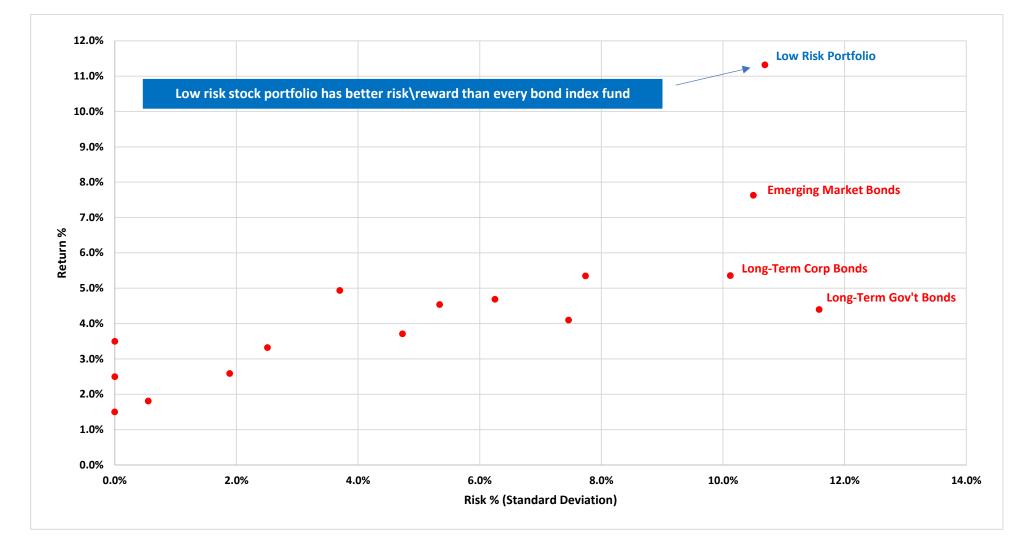
Data as of 12.31.23

### Fixed Income Investments - Cash, Life Insurance, Annuities, Bond Index Mutual Funds - Last 25 Years

					Max
Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown
Cash	1.8%	0.6%	6.0%	0.0%	0.0%
Cash Value Life Insurance	1.5%	0.0%	2.5%	1.0%	0.0%
Fixed Annuity	2.5%	0.0%	3.5%	1.0%	0.0%
Fixed Indexed Annuity	3.5%	0.0%	4.5%	1.0%	0.0%
Short Term Gov't Bonds	2.6%	1.9%	8.8%	(4.7%)	(6.3%)
Short-Term Corp Bonds	3.3%	2.5%	14.0%	(5.9%)	(8.6%)
Global Bonds (USD Hedged)	4.9%	3.7%	15.3%	(5.4%)	(10.0%)
Intermediate Gov't Bonds	3.7%	4.7%	14.2%	(10.4%)	(14.5%)
Inflation Protected Bonds	4.7%	6.3%	18.4%	(12.2%)	(18.3%)
Intermediate Corp Bonds	4.5%	5.3%	17.7%	(13.9%)	(18.5%)
Global Bonds (Unhedged)	4.1%	7.5%	22.8%	(17.2%)	(25.4%)
Emerging Market Bonds	7.6%	10.5%	35.0%	(17.7%)	(28.4%)
High Yield Corp Bonds	5.4%	7.7%	39.1%	(21.3%)	(28.9%)
Balanced Index Fund	6.4%	9.8%	21.7%	(22.2%)	(32.6%)
Long-Term Corp Bonds	5.4%	10.1%	20.4%	(25.6%)	(33.9%)
Long Term Gov't Bonds	4.4%	11.6%	29.3%	(29.6%)	(45.3%)
Averages	4.1%	5.1%	17.1%	(11.4%)	(16.9%)
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)

Low risk stock portfolio is better than every fixed income investment sold today

Source: www.morningstar.com Data as of 12.31.23



Source: www.morningstar.com

Data as of 12.31.23

Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Max Drawdown
Balanced Index Fund	6.4%	9.8%	21.7%	(22.2%)	(32.6%)
Consumer Staples SPDR	6.4%	12.5%	27.4%	(20.1%)	(32.6%)
Health Care Sector SPDR	8.4%	14.2%	41.4%	(23.3%)	(35.5%)
Gold Bullion	7.8%	16.3%	30.5%	(28.3%)	(42.9%)
Utilities Sector SPDR	6.7%	15.2%	28.7%	(28.9%)	(43.5%)
Large Cap Stocks (S&P 500)	7.4%	15.4%	32.2%	(37.0%)	(51.0%)
Small Cap Growth Stocks	8.9%	20.5%	42.9%	(40.0%)	(53.5%)
Large Cap Growth Stocks	7.8%	17.1%	46.6%	(38.3%)	(53.6%)
Small Cap Stocks	8.9%	19.9%	45.6%	(36.1%)	(54.0%)
Mid Cap Stocks	9.5%	17.5%	40.2%	(41.8%)	(54.1%)
Mid Cap Growth Stocks	8.7%	19.6%	43.0%	(47.1%)	(54.5%)
Large Cap Value Stocks	7.1%	15.4%	32.9%	(36.0%)	(54.9%)
Consumer Discretion SPDR	9.3%	19.4%	42.7%	(36.3%)	(55.1%)
Materials Sector SPDR	8.0%	21.2%	48.2%	(44.1%)	(55.5%)
Small Cap Value Stocks	9.4%	19.4%	37.2%	(32.1%)	(56.1%)
Mid Cap Value Stocks	9.1%	17.4%	37.9%	(36.6%)	(56.5%)
Micro Cap Stocks	9.9%	21.1%	81.0%	(39.5%)	(56.6%)
Foreign Large Stocks	4.9%	17.1%	38.7%	(41.3%)	(57.1%)
Industrial Sector SPDR	8.3%	19.0%	40.6%	(38.7%)	(57.2%)
Foreign Small Stocks	8.5%	17.9%	66.5%	(41.7%)	(57.7%)
Emerging Market Stocks	7.4%	21.4%	76.0%	(52.8%)	(62.7%)
Energy Sector SPDR	8.0%	25.4%	64.2%	(39.0%)	(63.9%)
REIT Sector SPDR	9.0%	20.6%	40.2%	(37.1%)	(68.3%)
Financial Sector SPDR	4.8%	21.5%	35.5%	(55.0%)	(78.7%)
Technology Sector SPDR	8.6%	23.2%	65.1%	(41.9%)	(80.5%)
Crypto\Blockchain	5.7%	81.5%	566.7%	(91.0%)	(99.6%)
Averages	7.9%	20.8%	64.4%	(39.5%)	(56.5%)
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)
Mod Risk Stock Portfolio	19.3%	12.8%	62.6%	(11.2%)	(23.9%)
High Risk Stock Portfolio	25.7%	19.8%	63.7%	(28.4%)	(42.6%)

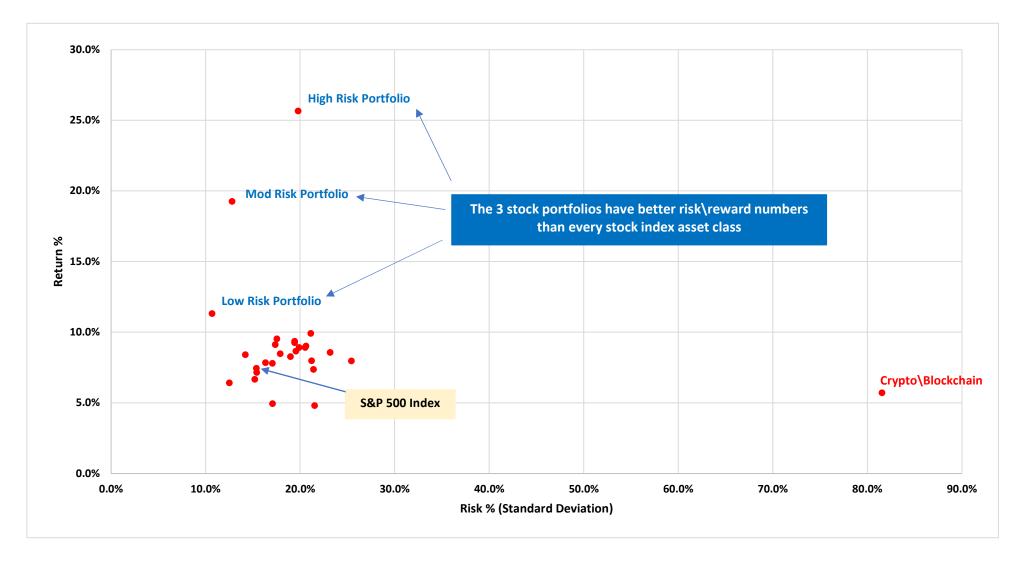
### **Stock Index Mutual Funds - Last 25 Years**

Source: www.morningstar.com Data as of 12.31.23

#### The 3 stock portfolios have better risk\reward numbers than every stock index fund

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#### Stocks Index Fund Asset Classes vs. 3 Risk\Reward Stock Portfolios - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

# Largest (Top Selling) Bond Mutual Funds - Last 25 Years

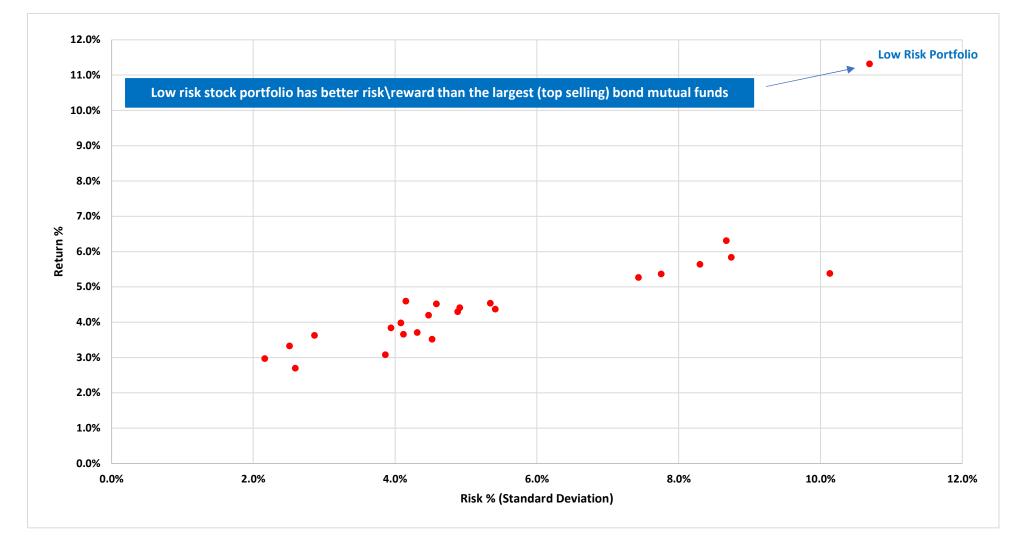
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
VBMFX	Vanguard Total Bond Market Index	Intermediate Core Bond	3.7%	4.1%	11.4%	(13.3%)	(17.6%)	0.15	105,312,598,702	Index
ABNDX	American Funds Bond Fund of Amer	Intermediate Core Bond	3.5%	4.5%	14.9%	(12.7%)	(16.4%)	0.59	80,812,182,294	Active
DODIX	Dodge&Cox Income	Intermediate Core-Plus Bond	4.6%	4.2%	16.1%	(10.9%)	(15.1%)	0.41	72,172,020,006	Active
VBISX	Vanguard Short-Term Bond Index	Short-Term Bond	3.0%	2.2%	8.9%	(5.6%)	(7.9%)	0.15	57,302,564,788	Index
ΡΤΤΑΧ	PIMCO Total Return	Intermediate Core-Plus Bond	4.2%	4.5%	13.3%	(14.4%)	(18.2%)	0.83	54,318,739,246	Active
MWTRX	Metropolitan West Total Return Bd	Intermediate Core-Plus Bond	4.5%	4.6%	17.1%	(14.9%)	(19.1%)	0.67	53,884,723,517	Active
VFSTX	Vanguard Short-Term InvestGrade	Short-Term Bond	3.3%	2.5%	14.0%	(5.9%)	(8.6%)	0.20	53,685,485,987	Active
PGBOX	JPMorgan Core Bond	Intermediate Core Bond	3.8%	3.9%	11.8%	(12.6%)	(16.0%)	0.75	43,936,349,018	Active
PDBAX	PGIM Total Return Bond	Intermediate Core-Plus Bond	4.3%	4.9%	19.7%	(15.1%)	(19.3%)	0.76	43,520,483,378	Active
LALDX	Lord Abbett Short Duration Income	Short-Term Bond	3.6%	2.9%	17.0%	(4.7%)	(7.1%)	0.58	43,007,953,730	Active
VBIIX	Vanguard Interm-Term Bond Index	Intermediate Core Bond	4.4%	5.4%	12.8%	(13.3%)	(17.7%)	0.15	38,073,924,745	Index
VFICX	Vanguard Interm-Term Invmt-Grade	Corporate Bond	4.5%	5.3%	17.7%	(13.9%)	(18.5%)	0.20	32,187,868,760	Active
AIBAX	American Funds Interm Bd Fd of Amer	Short-Term Bond	2.7%	2.6%	10.1%	(7.6%)	(10.1%)	0.62	24,018,965,126	Active
VWEHX	Vanguard High-Yield Corporate	High Yield Bond	5.4%	7.8%	39.1%	(21.3%)	(28.9%)	0.23	23,633,397,442	Active
JHNBX	JHancock Bond	Intermediate Core-Plus Bond	4.4%	4.9%	28.4%	(14.7%)	(18.2%)	0.77	23,374,878,342	Active
BHYAX	BlackRock High Yield Bond Inv	High Yield Bond	6.3%	8.7%	52.2%	(28.1%)	(32.0%)	0.93	21,741,613,716	Active
LBNDX	Lord Abbett Bond-Debenture	Multisector Bond	5.3%	7.4%	34.8%	(20.3%)	(25.3%)	0.78	20,773,759,916	Active
AHITX	American Funds American High-Inc	High Yield Bond	5.8%	8.7%	48.4%	(27.5%)	(32.7%)	0.72	19,322,800,043	Active
ONIAX	JPMorgan Core Plus Bond	Intermediate Core-Plus Bond	4.0%	4.1%	15.9%	(13.1%)	(16.0%)	0.75	18,828,028,600	Active
AMUSX	American Funds US Government Sec	Intermediate Government	3.1%	3.9%	11.9%	(11.0%)	(15.9%)	0.65	18,341,048,300	Active
РВНАХ	PGIM High Yield	High Yield Bond	5.6%	8.3%	48.0%	(22.4%)	(26.5%)	0.75	18,192,209,782	Active
PRCIX	T. Rowe Price New Income	Intermediate Core Bond	3.7%	4.3%	12.3%	(14.3%)	(17.8%)	0.44	16,466,288,257	Active
VWESX	Vanguard Long-Term InvestGrade	Long-Term Bond	5.4%	10.1%	20.4%	(25.6%)	(33.9%)	0.21	16,070,909,006	Active

Averages	4.3%	5.2%	21.6%	(14.9%)	(19.1%)	0.53
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15

Source: www.morningstar.com Data as of 12.31.23

Low risk stock portfolio is better than every top selling bond mutual fund

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Source: www.morningstar.com

Data as of 12.31.23

# Highest Returning Bond Mutual Funds - Last 25 Years

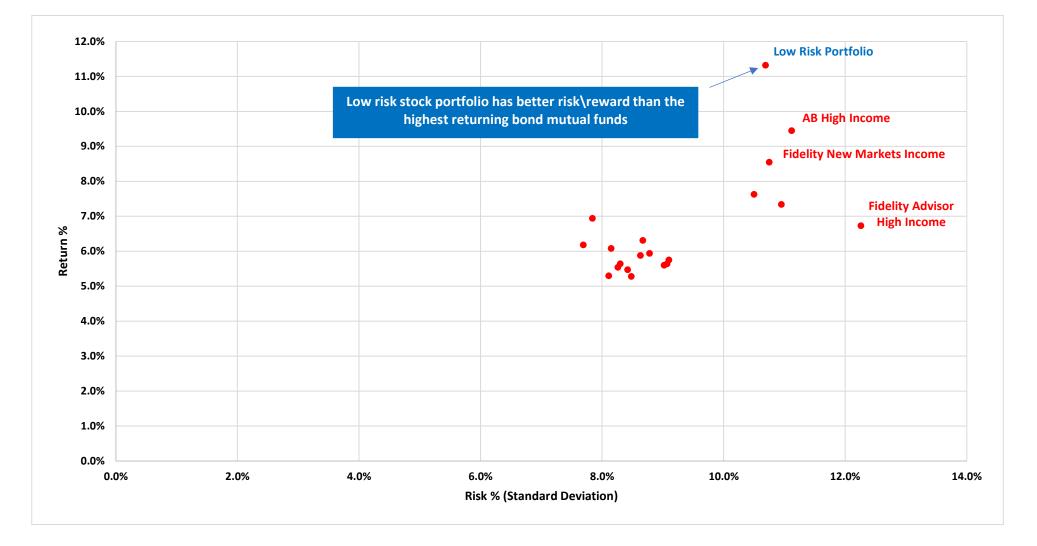
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
AGDAX	AB High Income	High Yield Bond	9.5%	11.1%	61.7%	(26.5%)	(30.7%)	0.90	3,155,424,833	Active
FNMIX	Fidelity New Markets Income	Emerging Markets Bond	8.6%	10.8%	44.6%	(18.2%)	(26.0%)	0.82	4,066,158,890	Active
PREMX	T. Rowe Price Emerg. Mkts Bond	Emerging Markets Bond	7.6%	10.5%	35.0%	(17.7%)	(28.4%)	0.99	3,963,061,985	Active
FAGIX	Fidelity Capital&Income	High Yield Bond	7.3%	11.0%	72.1%	(31.9%)	(35.2%)	0.93	12,447,171,936	Active
СРНҮХ	Principal High Yield	High Yield Bond	6.9%	7.8%	41.9%	(21.3%)	(26.1%)	0.91	2,517,241,599	Active
FAHDX	Fidelity Advisor High Inc Advtg	High Yield Bond	6.7%	12.3%	69.5%	(39.0%)	(45.4%)	1.19	2,058,482,107	Active
BHYAX	BlackRock High Yield Bond Inv	High Yield Bond	6.3%	8.7%	52.2%	(28.1%)	(32.0%)	0.93	21,741,613,716	Active
MHCAX	MainStay High Yield Corp Bd	High Yield Bond	6.2%	7.7%	42.4%	(24.0%)	(27.6%)	0.95	10,498,456,252	Active
PRHYX	T. Rowe Price High Yield	High Yield Bond	6.1%	8.2%	49.2%	(24.5%)	(28.5%)	0.70	7,079,808,973	Active
LHYAX	Lord Abbett High Yield	High Yield Bond	5.9%	8.8%	51.6%	(23.6%)	(30.0%)	0.90	3,881,271,323	Active
EVIBX	Eaton Vance Inc Fund of Boston	High Yield Bond	5.9%	8.6%	57.1%	(30.3%)	(33.7%)	1.00	5,187,059,580	Active
DHOAX	Delaware High-Yield Opp	High Yield Bond	5.8%	9.1%	49.7%	(25.9%)	(32.0%)	0.88	466,771,872	Active
PBHAX	PGIM High Yield	High Yield Bond	5.6%	8.3%	48.0%	(22.4%)	(26.5%)	0.75	18,192,209,782	Active
SIHAX	Guggenheim High Yield	High Yield Bond	5.6%	9.1%	70.5%	(31.1%)	(33.9%)	1.16	194,291,768	Active
FHAIX	Franklin High Income	High Yield Bond	5.6%	9.0%	44.3%	(22.5%)	(29.5%)	0.76	2,673,209,704	Active
PHYIX	Putnam High Yield	High Yield Bond	5.5%	8.3%	48.3%	(24.2%)	(29.0%)	1.04	914,568,055	Active
INEAX	Columbia High Yield Bond	High Yield Bond	5.5%	8.4%	50.0%	(24.7%)	(28.5%)	0.98	1,327,538,550	Active
КНҮАХ	DWS High Income	High Yield Bond	5.3%	8.1%	41.6%	(23.6%)	(29.4%)	0.98	537,899,305	Active
FHIIX	Federated Hermes High Yield Bond	High Yield Bond	5.3%	8.5%	51.1%	(25.6%)	(30.0%)	0.90	443,313,498	Active

Averages	6.4%	9.2%	51.6%	(25.5%)	(30.6%)	0.93
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15

Low risk stock portfolio is better than the highest returning bond mutual funds

Source: www.morningstar.com

Data as of 12.31.23



Source: www.morningstar.com

Data as of 12.31.23

# Largest (Top Selling) Stock Mutual Funds - Last 25 Years

							Max			
Ticker	Fund Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
VFINX	Vanguard 500 Index	Large Blend	7.4%	15.4%	32.2%	(37.0%)	(51.0%)	0.14	391,036,451,005	Index
VTSMX	Vanguard Total Stock Mkt Idx	Large Blend	7.7%	15.8%	33.4%	(37.0%)	(50.9%)	0.14	357,317,875,298	Index
AGTHX	American Funds Growth Fund of Amer	Large Growth	9.5%	16.8%	45.7%	(39.1%)	(48.8%)	0.63	254,819,618,283	Active
ABALX	American Funds American Balanced	Moderate Allocation	7.5%	9.9%	22.8%	(25.7%)	(37.0%)	0.57	214,134,608,040	Active
AWSHX	American Funds Washington Mutual	Large Blend	7.8%	13.8%	31.9%	(33.1%)	(49.0%)	0.57	170,818,988,224	Active
AEPGX	American Funds Europacific Growth	Foreign Large Growth	6.5%	16.6%	57.0%	(40.5%)	(51.3%)	0.84	134,739,477,262	Active
ANWPX	American Funds New Perspective	Global Large-Stock Growth	8.9%	16.0%	40.1%	(37.8%)	(49.1%)	0.75	128,138,141,942	Active
ANCFX	American Funds Fundamental Invs	Large Blend	8.9%	15.3%	33.4%	(39.7%)	(50.1%)	0.61	126,801,112,454	Active
FCNTX	Fidelity Contrafund	Large Growth	9.8%	14.6%	39.3%	(37.2%)	(46.3%)	0.55	121,939,853,473	Active
AMECX	American Funds Income Fund of Amer	Mod Aggressive Allocation	6.9%	10.1%	25.3%	(28.9%)	(41.0%)	0.58	119,985,955,927	Active
CWGIX	American Funds Capital World Gr&Inc	Global Large-Stock Blend	8.4%	15.0%	39.1%	(38.4%)	(50.8%)	0.76	118,517,300,498	Active
AIVSX	American Funds Invmt Co of Amer	Large Blend	8.0%	13.8%	32.4%	(34.7%)	(47.2%)	0.58	110,788,532,236	Active
VIGRX	Vanguard Growth Index	Large Growth	7.8%	17.1%	46.6%	(38.3%)	(53.6%)	0.17	108,951,692,658	Index
VWELX	Vanguard Wellington	Moderate Allocation	7.6%	10.0%	22.5%	(22.3%)	(32.5%)	0.25	107,686,949,241	Active
VIVAX	Vanguard Value Index	Large Value	7.1%	15.4%	32.9%	(36.0%)	(54.9%)	0.17	106,803,781,535	Index
CAIBX	American Funds Capital Income Bldr	Global Allocation	6.4%	10.2%	22.0%	(30.1%)	(40.7%)	0.60	103,668,455,049	Active
AMRMX	American Funds American Mutual	Large Value	7.6%	12.2%	27.9%	(30.0%)	(43.9%)	0.59	92,879,198,553	Active
SWPPX	Schwab S&P 500	Large Blend	7.5%	15.4%	32.3%	(36.7%)	(50.7%)	0.02	83,612,905,958	Index
АМСРХ	American Funds AMCAP	Large Growth	8.3%	15.3%	39.2%	(37.7%)	(48.6%)	0.67	81,875,801,106	Active
OLGAX	JPMorgan Large Cap Growth	Large Growth	7.6%	17.9%	55.6%	(39.7%)	(61.1%)	0.94	78,064,983,033	Active
VEIEX	Vanguard Emerging Mkts Stock Idx	Diversified Emerging Mkts	7.4%	21.4%	76.0%	(52.8%)	(62.7%)	0.29	72,799,845,176	Index

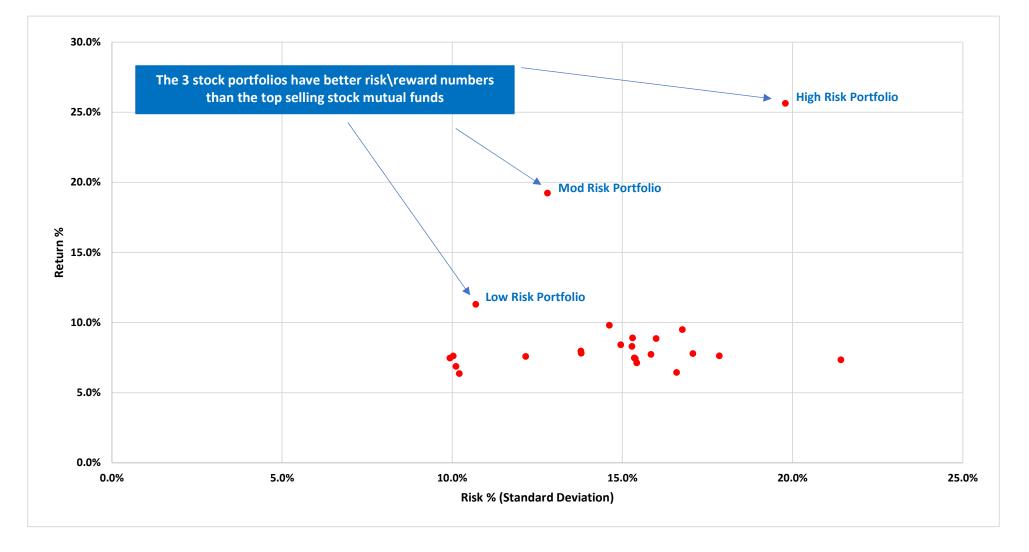
Averages	7.8%	14.7%	37.5%	(35.8%)	(48.6%)	0.50
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15
Mod Risk Stock Portfolio	19.3%	12.8%	62.6%	(11.2%)	(23.9%)	0.15
High Risk Stock Portfolio	25.7%	19.8%	63.7%	(28.4%)	(42.6%)	0.15
S&P 500 Index Fund	7.4%	15.4%	32.2%	(37.0%)	(51.0%)	0.14

Source: www.morningstar.com Data as of 12.31.23

#### The 3 stock portfolios have better risk\reward numbers than the largest (top selling) stock funds

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### Largest (Top Selling) Stock Mutual Funds vs. 3 Risk\Reward Stock Portfolios - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

# Highest Returning Stock Mutual Funds - Last 25 Years

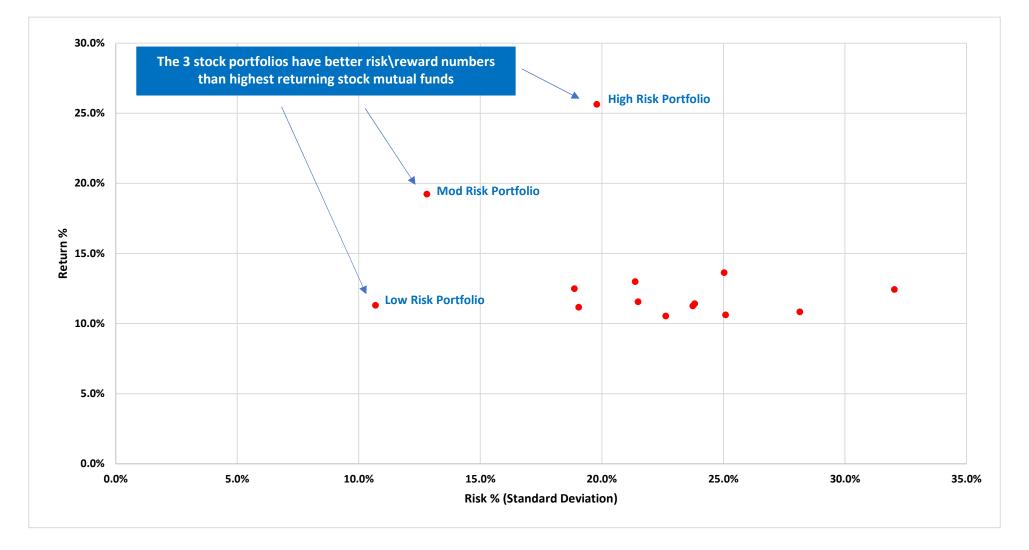
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
FSCSX	Fidelity Select Software & IT Svcs	Technology	13.6%	25.0%	93.1%	(42.1%)	(61.6%)	0.69	12,105,722,842	Active
PRMTX	T. Rowe Price Comm & Tech	Technology	13.0%	21.4%	93.1%	(46.5%)	(61.1%)	0.77	8,305,735,259	Active
PRHSX	T. Rowe Price Health Sciences	Health	12.5%	18.9%	52.2%	(28.8%)	(35.7%)	0.80	15,338,244,531	Active
FSELX	Fidelity Select Semiconductors	Technology	12.5%	32.0%	106.7%	(50.5%)	(79.5%)	0.69	13,225,398,207	Active
FDGRX	Fidelity Growth Company	Large Growth	11.6%	21.5%	79.5%	(40.9%)	(68.4%)	0.72	54,838,179,537	Active
SLMCX	Columbia Seligman Tech & Info	Technology	11.4%	23.8%	74.5%	(37.5%)	(68.7%)	1.20	12,201,122,795	Active
SHGTX	Columbia Seligman Global Tech	Technology	11.3%	23.7%	116.2%	(40.5%)	(73.6%)	1.29	2,220,722,299	Active
FBSOX	Fidelity Select Enterprise Tech	Technology	11.2%	19.1%	59.1%	(32.9%)	(39.8%)	0.73	2,015,901,801	Active
FSPTX	Fidelity Select Technology	Technology	10.9%	28.1%	131.8%	(51.1%)	(81.5%)	0.70	13,195,305,184	Active
JNGTX	Janus Henderson Glb Tech & Innovt	Technology	10.6%	25.1%	211.6%	(43.3%)	(82.1%)	0.81	5,959,869,399	Active
FOCPX	Fidelity OTC	Large Growth	10.6%	22.6%	72.5%	(46.0%)	(66.4%)	0.79	26,817,554,913	Active

Averages	11.7%	23.8%	99.1%	(41.8%)	(65.3%)	0.84
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15
Mod Risk Stock Portfolio	19.3%	12.8%	62.6%	(11.2%)	(23.9%)	0.15
High Risk Stock Portfolio	25.7%	19.8%	63.7%	(28.4%)	(42.6%)	0.15
S&P 500 Index Fund	7.4%	15.4%	32.2%	(37.0%)	(51.0%)	0.14

The 3 stock portfolios have better risk\reward numbers than the highest returning stock funds

Source: www.morningstar.com Data as of 12.31.23

The information presented is for informational purposes only and shall not be construed as an offer, recommendation, or solicitation to buy or sell



Source: www.morningstar.com

Data as of 12.31.23

### Highest Returning Stock Mutual Funds - 2007 - 2023 (Includes Nov 07-Mar 09 Big Down Market)

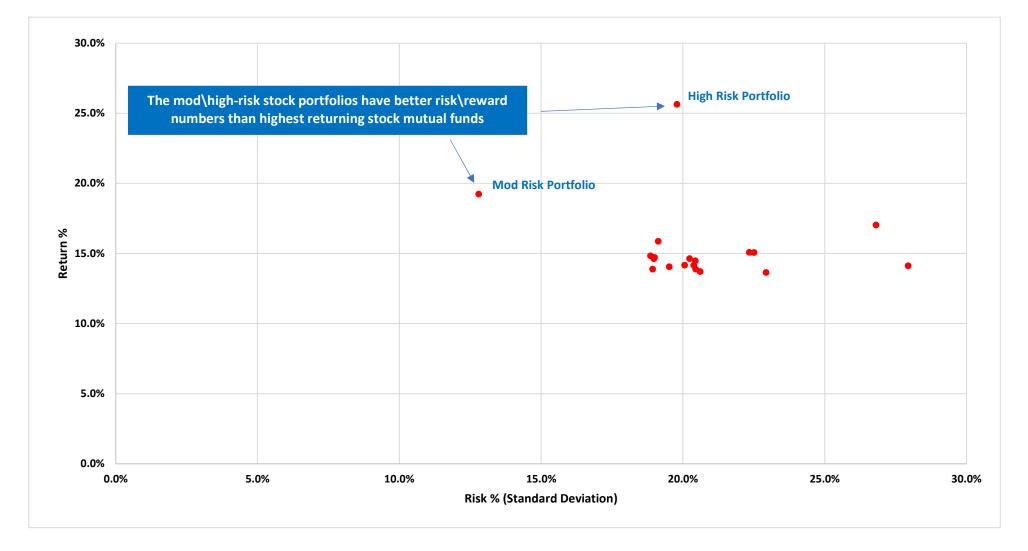
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
FSELX	Fidelity Select Semiconductors	Technology	17.1%	26.8%	85.0%	(49.9%)	(57.8%)	0.69	13,225,398,207	Active
FSCSX	Fidelity Select Software&IT Svcs	Technology	15.9%	19.1%	61.5%	(42.1%)	(47.7%)	0.69	12,105,722,842	Active
FSPTX	Fidelity Select Technology	Technology	15.1%	22.3%	90.3%	(51.1%)	(59.3%)	0.70	13,195,305,184	Active
FADTX	Fidelity Advisor Technology	Technology	15.1%	22.5%	92.9%	(51.6%)	(59.8%)	0.98	5,315,719,561	Active
NASDX	Shelton Nasdaq-100 Index	Large Growth	14.8%	18.9%	54.7%	(41.5%)	(49.7%)	0.52	1,615,595,325	Index
VCNIX	VALIC Company I NASDAQ-100 Index	Large Growth	14.7%	19.0%	55.4%	(42.4%)	(50.2%)	0.44	950,374,476	Index
USNQX	Victory NASDAQ-100 Index	Large Growth	14.6%	19.0%	54.4%	(42.0%)	(50.2%)	0.45	6,153,902,554	Index
SLMCX	Columbia Seligman Tech&Info	Technology	14.6%	20.2%	59.9%	(36.5%)	(42.3%)	1.20	12,198,527,225	Active
SHGTX	Columbia Seligman Global Tech	Technology	14.5%	20.4%	64.0%	(40.5%)	(46.1%)	1.29	2,220,722,299	Active
FOCPX	Fidelity OTC	Large Growth	14.2%	20.1%	62.2%	(46.0%)	(53.6%)	0.79	26,817,554,913	Active
JNGTX	Janus Henderson Glb Tech & Innovt	Technology	14.2%	20.4%	57.3%	(43.3%)	(51.3%)	0.81	5,959,869,399	Active
BPTRX	Baron Partners Retail	Large Growth	14.1%	27.9%	148.5%	(46.7%)	(60.8%)	1.69	6,070,532,862	Active
FDGRX	Fidelity Growth Company Fund	Large Growth	14.1%	19.5%	67.5%	(40.9%)	(50.3%)	0.72	54,838,179,537	Active
RYOCX	Rydex NASDAQ-100	Large Growth	13.9%	18.9%	53.3%	(41.9%)	(50.3%)	1.28	1,871,201,669	Index
СТСАХ	Columbia Global Technology Gro	Technology	13.9%	20.5%	56.4%	(51.1%)	(56.9%)	1.19	3,038,417,807	Active
BGSAX	BlackRock Technology Opp Inv	Technology	13.7%	20.6%	86.2%	(43.1%)	(47.6%)	1.17	5,292,588,106	Active
PRGTX	T. Rowe Price Global Technology	Technology	13.7%	22.9%	80.3%	(55.5%)	(60.7%)	0.95	4,343,692,306	Active
		A	44.00/	24.40/	72.20/	[AE 40/]	(52.60()	0.00		

Averages	14.6%	21.1%	72.3%	(45.1%)	(52.6%)	0.92
Mod Risk Stock Portfolio	18.6%	12.6%	42.0%	(11.2%)	(23.9%)	0.15
High Risk Stock Portfolio	24.7%	17.7%	57.2%	(30.4%)	(42.6%)	0.15
S&P 500 Index Fund	9.5%	15.9%	32.2%	(37.0%)	(51.0%)	0.14

The mod\high stock portfolios have better risk\reward numbers than the highest returning stock funds

Source: www.morningstar.com

Data as of 12.31.23



Source: www.morningstar.com

Data as of 12.31.23

# Largest (Top Selling) Balanced Mutual Funds - Last 25 Years

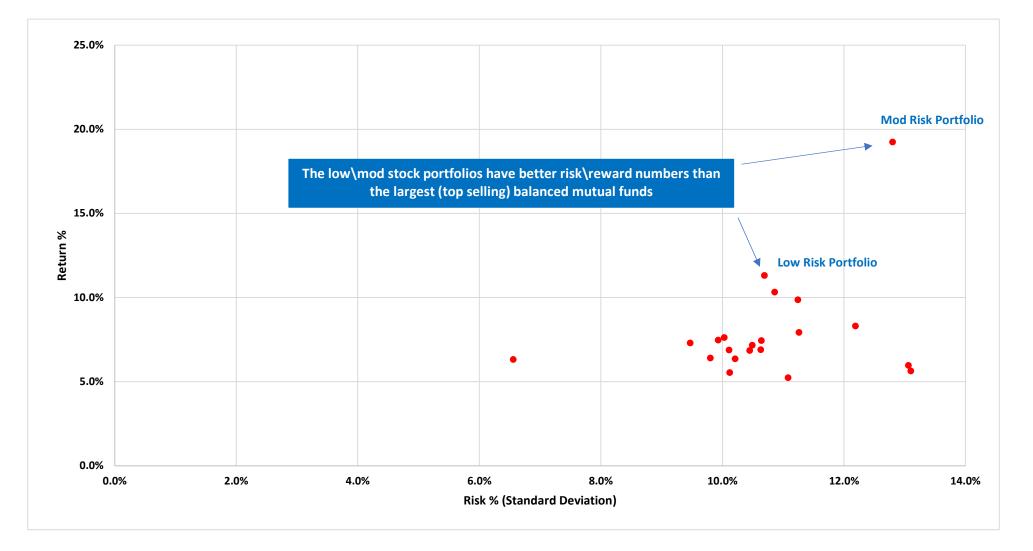
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
ABALX	American Funds American Balanced	Moderate Allocation	7.5%	9.9%	22.8%	(25.7%)	(37.0%)	0.57	212,727,342,334	Active
AMECX	American Funds Income Fund of Amer	Mod Conservative Allocation	6.9%	10.1%	25.3%	(28.9%)	(41.0%)	0.58	117,786,520,900	Active
VWELX	Vanguard Wellington	Moderate Allocation	7.6%	10.0%	22.5%	(22.3%)	(32.5%)	0.25	107,370,865,469	Active
CAIBX	American Funds Capital Income Bldr	Global Allocation	6.4%	10.2%	22.0%	(30.1%)	(40.7%)	0.60	101,536,389,895	Active
FKINX	Franklin Income	Moderate Allocation	6.9%	10.5%	35.0%	(30.5%)	(39.1%)	0.61	70,955,001,045	Active
PRWCX	T. Rowe Price Capital Appreciation	Moderate Allocation	10.3%	10.9%	33.1%	(27.2%)	(36.6%)	0.72	57,734,198,405	Active
VBINX	Vanguard Balanced Index	Moderate Allocation	6.4%	9.8%	21.7%	(22.2%)	(32.6%)	0.18	52,388,709,902	Index
VWINX	Vanguard Wellesley Income	Mod Conservative Allocation	6.3%	6.6%	16.4%	(9.8%)	(18.8%)	0.23	51,604,912,622	Active
SGENX	First Eagle Global	Global Allocation	9.9%	11.2%	37.6%	(21.1%)	(32.6%)	1.11	49,730,125,758	Active
FBALX	Fidelity Balanced	Moderate Allocation	7.9%	11.3%	28.2%	(31.3%)	(40.5%)	0.51	43,435,483,233	Active
FFFEX	Fidelity Freedom 2030	Target-Date 2030	5.7%	13.1%	30.6%	(36.9%)	(48.4%)	0.66	32,759,323,904	Active
FPURX	Fidelity Puritan	Moderate Allocation	7.2%	10.5%	26.7%	(29.2%)	(37.9%)	0.51	28,323,887,542	Active
JANBX	Janus Henderson Balanced	Moderate Allocation	7.3%	9.5%	24.3%	(16.6%)	(21.5%)	0.70	24,428,519,718	Active
VGSTX	Vanguard STAR Inv	Moderate Allocation	6.9%	10.6%	24.9%	(25.1%)	(35.6%)	0.31	22,837,255,999	Index
VSMGX	Vanguard LifeStrategy Mod Gr Inv	Moderate Allocation	5.6%	10.1%	22.4%	(26.5%)	(37.8%)	0.13	20,228,425,684	Index
VASGX	Vanguard LifeStrategy Growth Inv	Mod Conservative Allocation	6.0%	13.1%	28.5%	(34.4%)	(47.6%)	0.14	20,092,372,590	Index
MDLOX	BlackRock Global Allocation Inv	Global Allocation	7.5%	10.6%	36.0%	(20.6%)	(29.5%)	1.09	17,256,993,986	Active
FFFDX	Fidelity Freedom 2020	Target-Date 2020	5.3%	11.1%	28.9%	(32.1%)	(42.4%)	0.57	15,474,697,126	Active
DODBX	Dodge&Cox Balanced	Moderate Allocation	8.3%	12.2%	28.4%	(33.6%)	(46.5%)	0.52	13,979,814,415	Active
									-	
		Averages	7.1%	10.6%	27.1%	(26.5%)	(36.8%)	0.53		
									-	
		Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15		

Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15
Mod Risk Stock Portfolio	19.3%	12.8%	62.6%	(11.2%)	(23.9%)	0.15
S&P 500 Index Fund	7.4%	15.4%	32.2%	(37.0%)	(51.0%)	0.14

The low\mod risk stock portfolios have better risk\reward numbers than the largest (top selling) balanced funds

Source: www.morningstar.com Data as of 12.31.23

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Source: www.morningstar.com

Data as of 12.31.23

### Blackrock's Oldest Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 25 Years

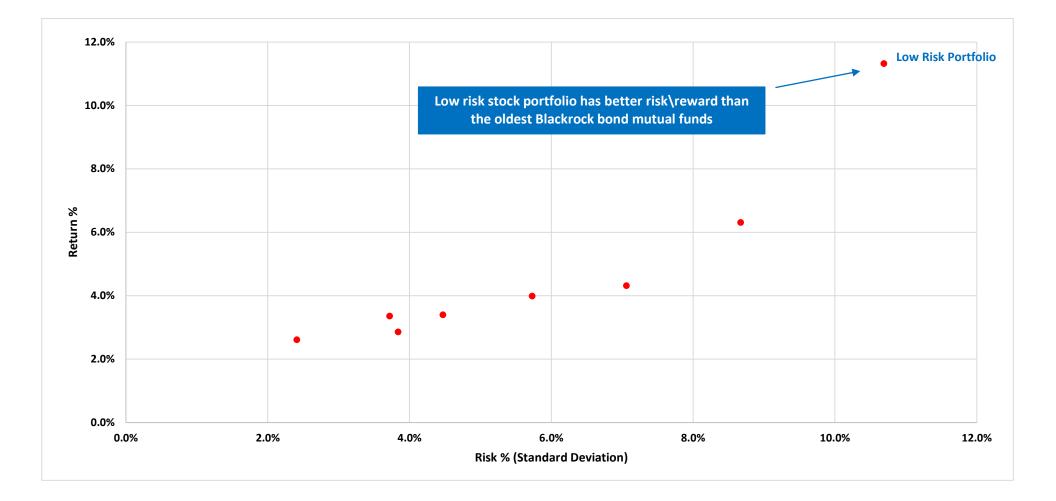
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
BHYAX	BlackRock High Yield Bond Inv A	High Yield Bond	6.3%	8.7%	52.2%	(28.1%)	(32.0%)	0.93	21,797,843,526	Active
BLDAX	BlackRock Low Duration Bond Inv A	Short-Term Bond	2.6%	2.4%	13.5%	(9.3%)	(12.0%)	0.65	4,673,914,579	Active
BCBAX	BlackRock Core Bond Inv A	Intermediate Core Bond	3.4%	4.5%	14.1%	(14.0%)	(18.2%)	0.69	3,855,447,447	Active
BFRAX	BlackRock Floating Rate Income Inv A	Bank Loan	4.0%	5.7%	39.8%	(28.7%)	(30.1%)	0.93	3,839,859,790	Active
MDWIX	BlackRock Strategic Global Bond Inv A	Global Bond	4.3%	7.1%	35.8%	(14.9%)	(19.4%)	0.82	752,546,600	Active
CIGAX	BlackRock Impact Mortgage Inv A	Intermediate Government	2.9%	3.8%	9.7%	(13.4%)	(19.2%)	1.84	313,664,082	Active
BGPAX	BlackRock GNMA Inv A	Intermediate Government	3.4%	3.7%	11.7%	(12.7%)	(17.6%)	1.13	303,072,740	Active
		Averages	3.8%	5.1%	25.3%	(17.3%)	(21.2%)	1.00		

Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15

Low risk stock portfolio is better than Blackrock's oldest bond mutual funds

Source: www.morningstar.com Data as of 12.31.23

#### Blackrock's Oldest Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

# Blackrock's Largest (Top Selling) Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 10 Years

							Max			
Ticker	Jan 2014 - Dec 2023	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
BASIX	BlackRock Strategic Income Opps Inv A	Nontraditional Bond	2.5%	3.7%	7.4%	(5.9%)	(8.2%)	0.99	36,613,474,477	Active
BBCPX	Bridge Builder Core Plus Bond	Intermediate Core-Plus Bond	1.4%	4.8%	8.4%	(13.3%)	(17.8%)	0.20	33,102,955,342	Active
BHYAX	BlackRock High Yield Bond Inv A	High Yield Bond	4.2%	7.7%	15.1%	(10.9%)	(14.3%)	0.93	21,696,391,701	Active
MDHQX	BlackRock Total Return Inv A	Intermediate Core-Plus Bond	2.0%	5.2%	9.5%	(14.5%)	(18.1%)	0.75	18,559,360,492	Active
BLDAX	BlackRock Low Duration Bond Inv A	Short-Term Bond	1.3%	2.2%	5.4%	(5.0%)	(7.4%)	0.65	4,674,631,708	Active
BCBAX	BlackRock Core Bond Inv A	Intermediate Core Bond	1.6%	5.0%	9.4%	(14.0%)	(18.2%)	0.69	3,846,316,570	Active
BFRAX	BlackRock Floating Rate Income Inv A	Bank Loan	3.8%	4.9%	12.2%	(0.8%)	(11.9%)	0.93	3,836,580,660	Active
BMOAX	iShares US Aggregate Bond Index Inv A	Intermediate Core Bond	1.1%	5.2%	8.4%	(13.3%)	(17.8%)	0.35	2,644,671,394	Index
BATAX	BlackRock Allocation Target Shrs Ser A	Miscellaneous Fixed Income	3.3%	6.5%	14.3%	(15.3%)	(19.7%)	0.01	2,150,355,463	Active
BPRAX	BlackRock Inflation Protected Bond Inv A	Inflation-Protected Bond	1.9%	5.1%	11.5%	(11.7%)	(13.5%)	0.81	2,063,156,172	Active
BMSAX	BlackRock Income Fund Inv A	Multisector Bond	3.0%	5.7%	11.7%	(9.6%)	(15.0%)	0.89	1,078,586,908	Active
BGCAX	BlackRock Global Long/Short Credit Inv A	Nontraditional Bond	1.7%	3.8%	8.7%	(8.2%)	(9.3%)	1.71	1,035,255,976	Active
MDWIX	BlackRock Strategic Global Bond Inv A	Global Bond	1.1%	5.6%	9.0%	(14.9%)	(19.4%)	0.82	749,051,990	Active
BCRAX	BlackRock Advantage CoreAlpha Bond Inv A	Intermediate Core Bond	1.6%	5.1%	9.5%	(14.5%)	(19.2%)	0.54	691,960,186	Active
CIGAX	BlackRock Impact Mortgage Inv A	Intermediate Government	1.0%	4.8%	6.5%	(13.4%)	(19.2%)	1.84	314,834,322	Active
BGPAX	BlackRock GNMA Inv A	Intermediate Government	0.9%	4.6%	6.2%	(12.7%)	(17.6%)	1.13	305,466,156	Active
BMPAX	BlackRock US Mortgage Portfolio A	Multisector Bond	1.9%	4.3%	7.6%	(13.8%)	(16.4%)	0.70	291,664,947	Active

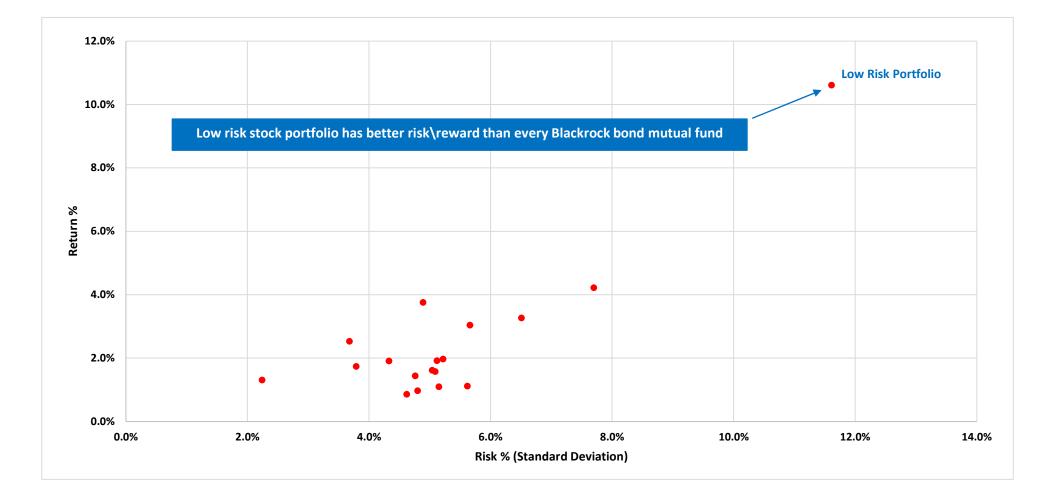
Averages	2.0%	5.0%	9.4%	(11.3%)	(15.5%)	0.82
Low Risk Stock Portfolio	10.6%	11.6%	22.0%	(1.3%)	(11.0%)	0.15

Low risk stock portfolio is better than every top selling Blackrock bond mutual fund

Source: www.morningstar.com Data as of 12.31.23

The information presented is for informational purposes only and shall not be construed as an offer, recommendation, or solicitation to buy or sell

### Blackrock's Largest (Top Selling) Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 10 Years



Source: www.morningstar.com

Data as of 12.31.23

## Balckrock's Largest (Top Selling) Stock Mutual Funds vs. Mod & High Stock Portfolios - Last 25 Years

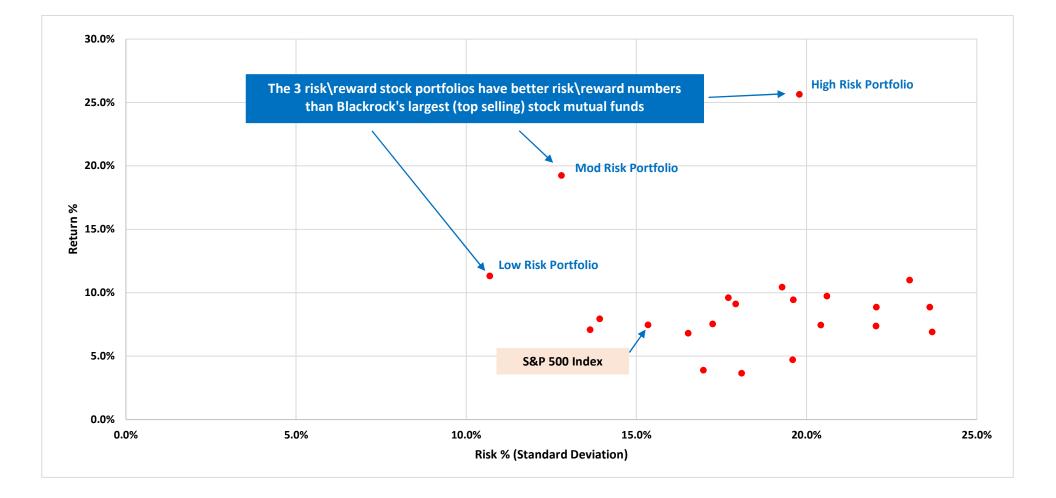
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
MDDVX	BlackRock Equity Dividend Inv A	Large Value	7.9%	13.9%	27.3%	(32.8%)	(46.2%)	0.93	18,728,830,451	Active
BMGAX	BlackRock Mid-Cap Growth Equity Inv A	Mid-Cap Growth	8.9%	22.1%	120.1%	(46.4%)	(68.6%)	1.05	12,476,912,693	Active
MDIIX	iShares MSCI EAFE Intl ldx Inv A	Foreign Large Blend	3.9%	17.0%	38.1%	(42.4%)	(57.8%)	0.34	9,709,067,507	Active
MDDCX	BlackRock Emerging Mkts Inv A	Diversified Emerging Mkts	7.4%	22.0%	75.1%	(53.6%)	(63.9%)	1.12	4,858,721,474	Active
MDFGX	BlackRock Capital Appreciation Inv A	Large Growth	7.5%	17.2%	48.9%	(37.8%)	(46.4%)	1.00	3,573,036,283	Active
MDSKX	iShares Russell 2000 Small-Cap Idx Inv A	Small Blend	7.5%	20.4%	45.9%	(34.2%)	(53.5%)	0.37	2,714,506,482	Active
BMEAX	BlackRock High Equity Income Investor A	Derivative Income	11.0%	23.0%	220.1%	(39.0%)	(69.4%)	1.10	2,013,669,225	Active
MDBAX	BlackRock Large Cap Focus Value Inv A	Large Value	6.8%	16.5%	38.0%	(36.6%)	(51.6%)	0.84	1,870,784,796	Active
MDILX	BlackRock International Inv A	Foreign Large Blend	3.7%	18.1%	37.5%	(43.5%)	(56.7%)	0.91	1,713,944,412	Active
BMCAX	BlackRock Advantage Large Cap Gr Inv A	Large Growth	9.6%	17.7%	39.4%	(38.7%)	(53.0%)	0.87	1,181,593,018	Active
MDRFX	BlackRock Mid-Cap Value Investor A	Mid-Cap Value	9.1%	17.9%	35.3%	(36.0%)	(50.9%)	1.00	1,127,644,089	Active
BREAX	BlackRock International Dividend Inv A	Foreign Large Blend	9.7%	20.6%	150.5%	(43.3%)	(57.8%)	0.93	718,156,484	Active
CSGEX	BlackRock Advantage Small Cap Gr Inv A	Small Growth	6.9%	23.7%	71.9%	(40.1%)	(73.4%)	0.75	568,101,977	Active
MDSPX	BlackRock Advantage SMID Cap Inv A	Mid-Cap Blend	9.4%	19.6%	42.4%	(41.2%)	(58.7%)	0.73	399,227,197	Active
MDGCX	BlackRock Advantage Global Investor A	Global Large-Stock Blend	10.4%	19.3%	106.7%	(37.8%)	(50.6%)	0.96	387,126,656	Active
STSEX	BlackRock Exchange BlackRock	Large Blend	7.1%	13.6%	31.1%	(31.5%)	(45.6%)	0.77	245,531,946	Active
MDGRX	BlackRock Natural Resources Inv A	Natural Resources	8.9%	23.6%	51.4%	(47.7%)	(59.7%)	1.12	180,930,907	Active
MDEFX	BlackRock EuroFund Inv A	Europe Stock	4.7%	19.6%	34.8%	(44.7%)	(59.1%)	1.56	105,975,963	Active
MDEFX	BlackRock EuroFund Inv A	Europe Stock	4.7%	19.6%	34.8%	(44.7%)	(59.1%)	1.56	105,975,963	ļ

Averages	7.8%	19.2%	67.5%	(40.4%)	(56.8%)	0.91
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15
Mod Risk Stock Portfolio	19.3%	12.8%	62.6%	(11.2%)	(23.9%)	0.15
High Risk Stock Portfolio	25.7%	19.8%	63.7%	(28.4%)	(42.6%)	0.15
S&P 500 Index Fund	7.5%	15.3%	32.3%	(36.8%)	(50.8%)	0.14

Mod\high risk stock portfolios are better than top selling Blackrock stock mutual funds

Source: www.morningstar.com Data as of 12.31.23

### Blackrock's Largest (Top Selling) Stock Mutual Funds vs. 3 Risk\Reward Stock Portfolios - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

### Vanguard's Oldest Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 25 Years

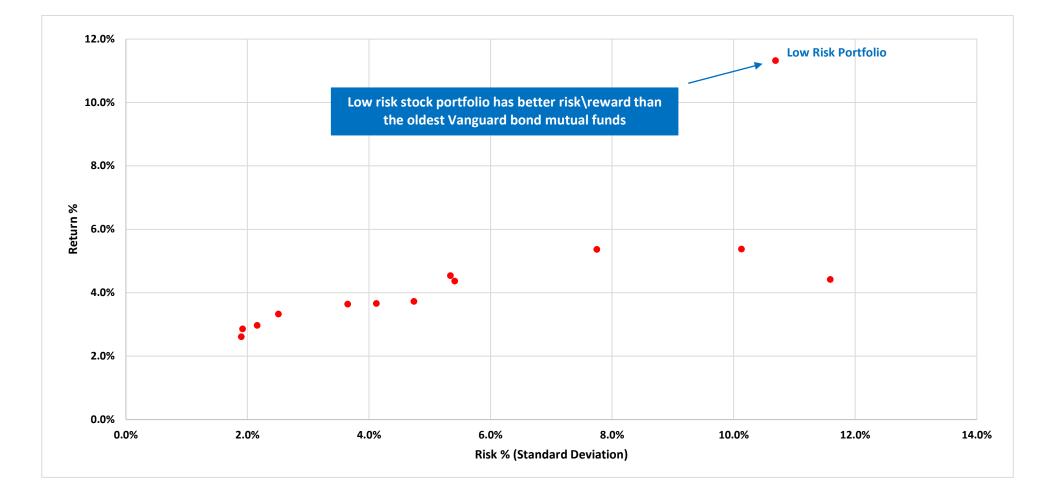
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
VBMFX	Vanguard Total Bond Market Index Inv	Intermediate Core Bond	3.7%	4.1%	11.4%	(13.3%)	(17.6%)	0.15	105,312,598,702	Index
VBISX	Vanguard Short-Term Bond Index Inv	Short-Term Bond	3.0%	2.2%	8.9%	(5.6%)	(7.9%)	0.15	57,302,564,788	Index
VFSTX	Vanguard Short-Term Investment-Grade Inv	Short-Term Bond	3.3%	2.5%	14.0%	(5.9%)	(8.6%)	0.20	53,685,485,987	Active
VBIIX	Vanguard Interm-Term Bond Index Inv	Intermediate Core Bond	4.4%	5.4%	12.8%	(13.3%)	(17.7%)	0.15	38,073,924,745	Index
VFICX	Vanguard Interm-Term Invmt-Grade Inv	Corporate Bond	4.5%	5.3%	17.7%	(13.9%)	(18.5%)	0.20	32,187,868,760	Active
VWEHX	Vanguard High-Yield Corporate Inv	High Yield Bond	5.4%	7.8%	39.1%	(21.3%)	(28.9%)	0.23	23,633,397,442	Active
VWESX	Vanguard Long-Term Investment-Grade Inv	Long-Term Bond	5.4%	10.1%	20.4%	(25.6%)	(33.9%)	0.21	16,070,909,006	Active
VFIIX	Vanguard GNMA Inv	Intermediate Government	3.6%	3.7%	11.2%	(10.8%)	(15.1%)	0.21	15,390,674,211	Active
VFISX	Vanguard Short-Term Treasury Inv	Short Government	2.6%	1.9%	8.8%	(4.7%)	(6.3%)	0.20	6,106,560,118	Active
VFITX	Vanguard Interm-Term Treasury Inv	Intermediate Government	3.7%	4.7%	14.2%	(10.4%)	(14.5%)	0.20	5,911,227,908	Active
VSGBX	Vanguard Short-Term Federal Inv	Short Government	2.9%	1.9%	9.2%	(5.3%)	(6.9%)	0.20	4,862,137,715	Active
VUSTX	Vanguard Long-Term Treasury Inv	Long Government	4.4%	11.6%	29.3%	(29.6%)	(45.3%)	0.20	3,060,290,524	Active

Averages	3.9%	5.1%	16.4%	(13.3%)	(18.4%)	0.19
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15

Low risk stock portfolio is better than Vanguard's oldest bond mutual funds

Source: www.morningstar.com Data as of 12.31.23

The information presented is for informational purposes only and shall not be construed as an offer, recommendation, or solicitation to buy or sell



Source: www.morningstar.com

Data as of 12.31.23

# Vanguard's Largest (Top Selling) Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 10 Years

							Max			
Ticker	Mutual Funds Jan 2014 - Dec 2023	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
VBMFX	Vanguard Total Bond Market Index Inv	Intermediate Core Bond	1.7%	4.8%	8.6%	(13.3%)	(17.6%)	0.15	105,312,598,702	Index
VTIBX	Vanguard Total Intl Bd Idx Investor	Global Bond-USD Hedged	2.4%	4.3%	8.9%	(13.0%)	(15.0%)	0.13	85,194,820,677	Index
VBISX	Vanguard Short-Term Bond Index Inv	Short-Term Bond	1.3%	2.1%	4.8%	(5.6%)	(7.9%)	0.15	57,302,564,788	Index
VFSTX	Vanguard Short-Term Investment-Grade Inv	Short-Term Bond	1.9%	2.6%	6.1%	(5.9%)	(8.6%)	0.20	53,685,485,987	<b>Active</b>
VTIPX	Vanguard Shrt-Term Infl-Prot Sec Idx Inv	Inflation-Protected Bond	1.8%	2.2%	5.2%	(2.9%)	(4.5%)	0.14	51,630,860,585	Index
VBIIX	Vanguard Interm-Term Bond Index Inv	Intermediate Core Bond	2.2%	5.5%	10.1%	(13.3%)	(17.7%)	0.15	38,073,924,745	Index
VFICX	Vanguard Interm-Term Invmt-Grade Inv	Corporate Bond	2.6%	5.7%	10.4%	(13.9%)	(18.5%)	0.20	32,187,868,760	Active
VIPSX	Vanguard Inflation-Protected Secs Inv	Inflation-Protected Bond	2.2%	5.0%	10.9%	(12.0%)	(13.5%)	0.20	28,394,136,379	Active
VWEHX	Vanguard High-Yield Corporate Inv	High Yield Bond	4.3%	6.9%	15.8%	(9.1%)	(13.3%)	0.23	23,633,397,442	Active
VWESX	Vanguard Long-Term Investment-Grade Inv	Long-Term Bond	3.8%	11.3%	20.4%	(25.6%)	(33.9%)	0.21	16,070,909,006	Active
VFIIX	Vanguard GNMA Inv	Intermediate Government	1.4%	4.4%	6.7%	(10.8%)	(15.1%)	0.21	15,390,674,211	Active
VFISX	Vanguard Short-Term Treasury Inv	Short Government	0.9%	1.7%	4.0%	(4.7%)	(6.3%)	0.20	6,106,560,118	Active
VFITX	Vanguard Interm-Term Treasury Inv	Intermediate Government	1.4%	4.4%	8.2%	(10.4%)	(14.5%)	0.20	5,911,227,908	Active
VSGBX	Vanguard Short-Term Federal Inv	Short Government	1.1%	1.8%	4.4%	(5.3%)	(6.9%)	0.20	4,862,137,715	Active
VUSTX	Vanguard Long-Term Treasury Inv	Long Government	2.2%	13.1%	25.3%	(29.6%)	(45.3%)	0.20	3,060,290,524	Active

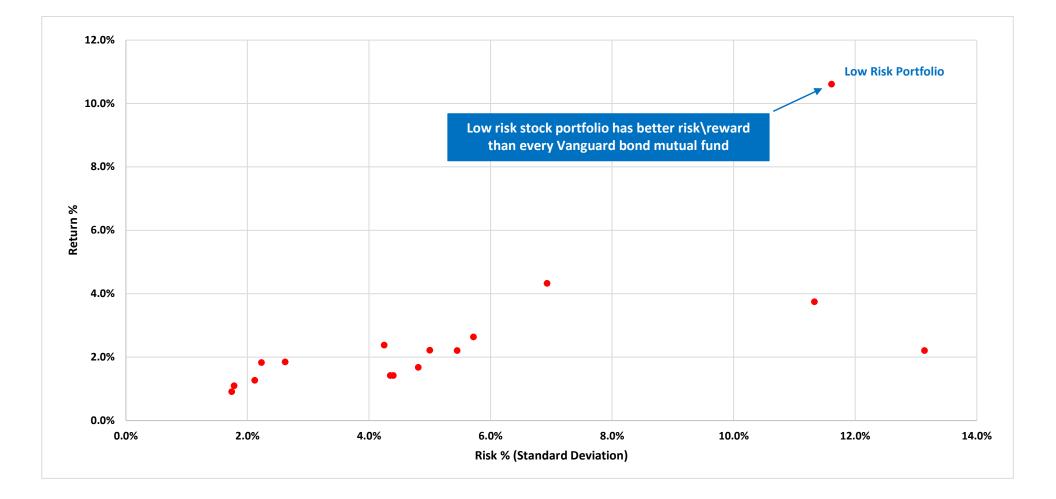
Averages	2.1%	5.1%	10.0%	(11.7%)	(15.9%)	0.18
Low Risk Stock Portfolio	10.6%	11.6%	22.0%	(1.3%)	(11.0%)	0.15

Low risk stock portfolio is better than every top selling Vanguard bond mutual fund

Source: www.morningstar.com Data as of 12.31.23

The information presented is for informational purposes only and shall not be construed as an offer, recommendation, or solicitation to buy or sell

### Vanguard's Largest (Top Selling) Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 10 Years



Source: www.morningstar.com

Data as of 12.31.23

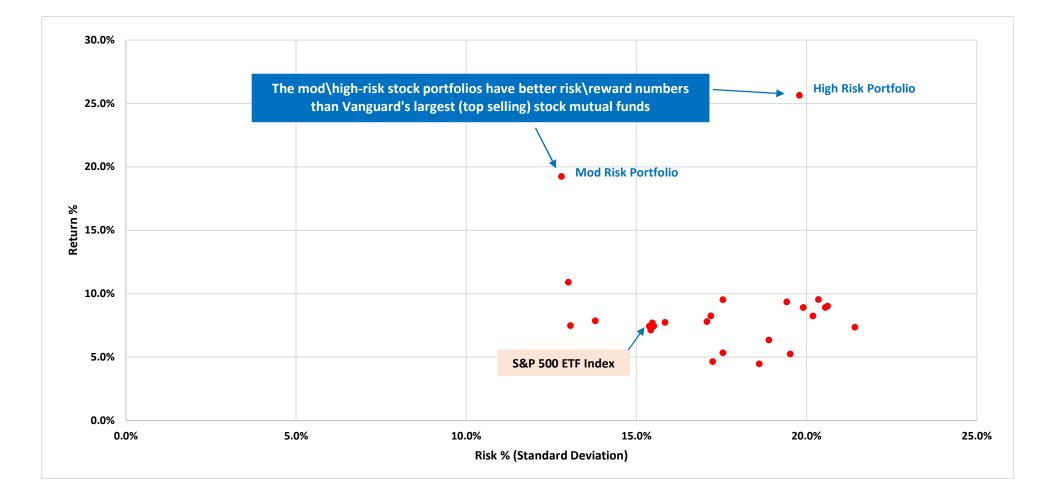
## Vanguard's Largest (Top Selling) Stock Mutual Funds vs. Mod & High Stock Portfolios - Last 25 Years

							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
VTSMX	Vanguard Total Stock Mkt Idx Inv	Large Blend	7.7%	15.8%	33.4%	(37.0%)	(50.9%)	0.14	1,473,664,152,462	Index
VFINX	Vanguard 500 Index Investor	Large Blend	7.4%	15.4%	32.2%	(37.0%)	(51.0%)	0.14	398,447,915,120	Index
VGTSX	Vanguard Total Intl Stock Index Inv	Foreign Large Blend	4.7%	17.2%	40.3%	(44.1%)	(58.5%)	0.17	398,144,706,368	Index
VIGRX	Vanguard Growth Index Investor	Large Growth	7.8%	17.1%	46.6%	(38.3%)	(53.6%)	0.17	206,123,672,357	Index
VIVAX	Vanguard Value Index Inv	Large Value	7.1%	15.4%	32.9%	(36.0%)	(54.9%)	0.17	156,913,712,362	Index
NAESX	Vanguard Small Cap Index Inv	Small Blend	8.9%	19.9%	45.6%	(36.1%)	(54.0%)	0.17	130,413,921,035	Index
VEIEX	Vanguard Emerging Mkts Stock Idx Inv	Emerging Markets	7.4%	21.4%	76.0%	(52.8%)	(62.7%)	0.29	97,921,768,789	Index
VEXMX	Vanguard Extended Market Index Inv	Mid-Cap Blend	8.3%	20.2%	43.4%	(38.7%)	(52.9%)	0.19	94,720,451,708	Index
VIMSX	Vanguard Mid Cap Index Investor	Mid-Cap Blend	9.5%	17.5%	40.2%	(41.8%)	(54.1%)	0.17	59,550,216,962	Index
VWNFX	Vanguard Windsor II Inv	Large Value	7.7%	15.5%	30.7%	(36.7%)	(53.3%)	0.34	56,862,576,151	Active
VEIPX	Vanguard Equity-Income Inv	Large Value	7.9%	13.8%	30.1%	(31.0%)	(48.9%)	0.27	53,491,722,533	Active
VDIGX	Vanguard Dividend Growth Inv	Large Blend	7.5%	13.1%	31.5%	(25.6%)	(41.5%)	0.30	52,553,012,646	Active
VISVX	Vanguard Small Cap Value Index Inv	Small Value	9.4%	19.4%	37.2%	(32.1%)	(56.1%)	0.19	50,586,563,923	Index
VGHCX	Vanguard Health Care Inv	Health	10.9%	13.0%	60.5%	(18.5%)	(33.2%)	0.34	46,291,720,509	Active
VWIGX	Vanguard International Growth Inv	Foreign Large Growth	6.4%	18.9%	59.6%	(44.9%)	(57.0%)	0.42	41,988,284,819	Active
VWUSX	Vanguard US Growth Investor	Large Growth	5.3%	19.5%	58.6%	(39.6%)	(71.4%)	0.30	40,462,193,391	Active
VGSIX	Vanguard Real Estate Index Investor	Real Estate	9.0%	20.6%	40.2%	(37.1%)	(68.3%)	0.26	32,455,247,342	Index
VISGX	Vanguard Small Cap Growth Index Inv	Small Growth	8.9%	20.6%	42.9%	(40.0%)	(53.5%)	0.19	31,384,853,434	Index
VEURX	Vanguard European Stock Investor	Europe Stock	4.5%	18.6%	38.7%	(44.7%)	(59.7%)	0.25	24,131,165,474	Index
VWNDX	Vanguard Windsor Investor Shares	Large Value	8.3%	17.2%	37.0%	(41.1%)	(57.6%)	0.38	23,196,983,378	Active

Averages	7.7%	17.5%	42.9%	(37.7%)	(54.6%)	0.24
Mod Risk Stock Portfolio	19.3%	12.8%	62.6%	(11.2%)	(23.9%)	0.15
High Risk Stock Portfolio	25.7%	19.8%	63.7%	(28.4%)	(41.5%)	0.15
S&P 500 Index Fund	7.4%	15.4%	32.2%	(37.0%)	(51.0%)	0.14

Source: www.morningstar.com Data as of 12.31.23 Mod\high risk stock portfolios are better than top selling Vanguard stock mutual funds

### Vanguard's Largest (Top Selling) Stock Mutual Funds vs. Mod & High Stock Portfolios - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

# JP Morgan's Oldest Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 25 Years

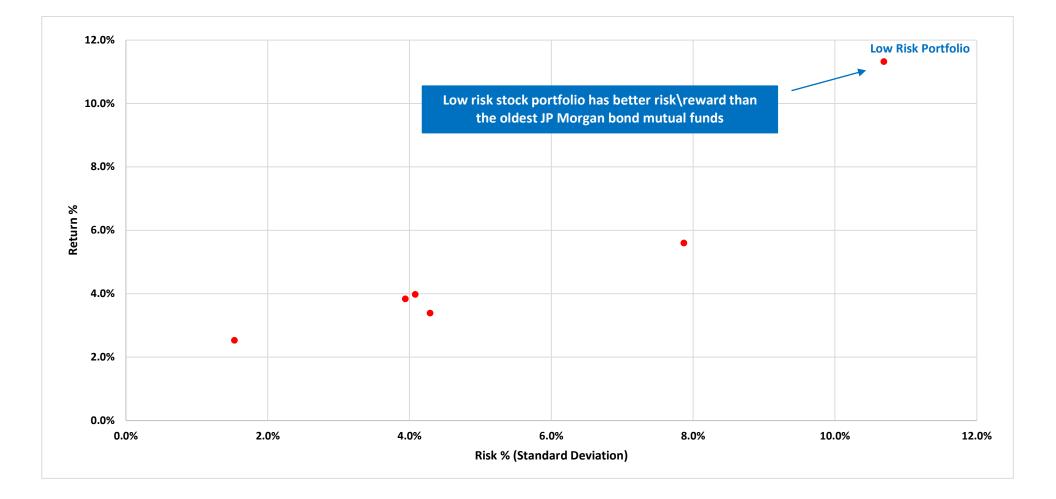
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
PGBOX	JPMorgan Core Bond A	Intermediate Core Bond	3.8%	3.9%	11.8%	(12.6%)	(16.0%)	0.75	44,715,065,273	Active
ONIAX	JPMorgan Core Plus Bond A	Intermediate Core-Plus Bond	4.0%	4.1%	15.9%	(13.1%)	(16.0%)	0.75	19,328,082,014	Active
OGLVX	JPMorgan Short Duration Bond A	Short-Term Bond	2.5%	1.5%	7.8%	(4.0%)	(5.8%)	0.59	7,579,215,586	Active
OHYAX	JPMorgan High Yield A	High Yield Bond	5.6%	7.9%	48.0%	(22.7%)	(27.6%)	0.90	4,850,174,357	Active
OGGAX	JPMorgan Government Bond A	Intermediate Government	3.4%	4.3%	11.8%	(12.1%)	(17.5%)	0.70	1,819,256,657	Active
		A	2.00/	4 30/	10 10/	(12.00/)	110 00/	0.74		

Averages	3.9%	4.3%	19.1%	(12.9%)	(16.6%)	0.74
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15

Low risk stock portfolio is better than JP Morgan's oldest bond mutual funds

Source: www.morningstar.com Data as of 12.31.23

### JP Morgan's Oldest Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

## JP Morgan's Largest (Top Selling) Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 10 Years

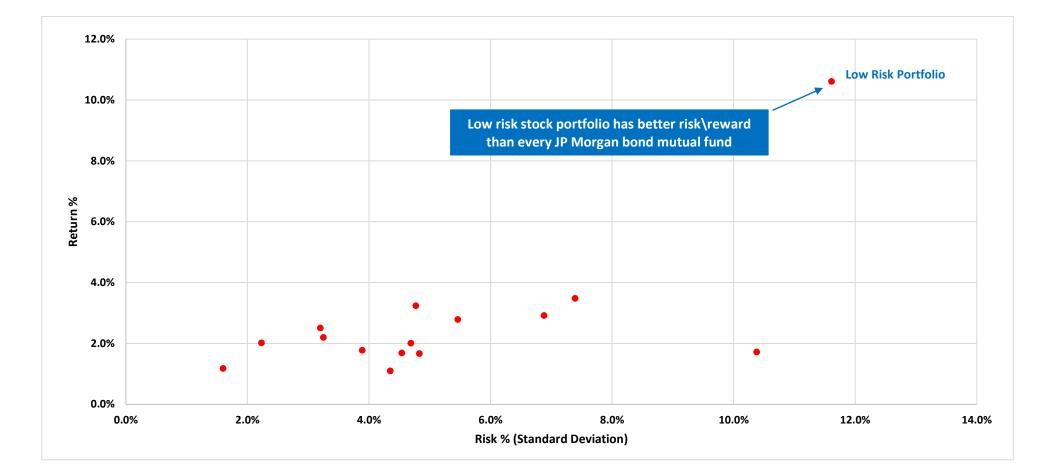
							Max			
Ticker	Mutual Funds Jan 2014 - Dec 2023	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
PGBOX	JPMorgan Core Bond A	Intermediate Core Bond	1.7%	4.5%	8.1%	(12.6%)	(16.0%)	0.75	44,715,065,273	Active
ONIAX	JPMorgan Core Plus Bond A	Intermediate Core-Plus Bond	2.0%	4.7%	8.4%	(13.1%)	(16.0%)	0.75	19,328,082,014	Active
JSOAX	JPMorgan Strategic Income Opports A	Nontraditional Bond	2.0%	2.2%	8.9%	(2.4%)	(4.5%)	1.00	9,514,572,274	Active
OGLVX	JPMorgan Short Duration Bond A	Short-Term Bond	1.2%	1.6%	5.2%	(4.0%)	(5.8%)	0.59	7,579,215,586	Active
OMBAX	JPMorgan Mortgage-Backed Securities A	Intermediate Core Bond	1.8%	3.9%	6.4%	(10.5%)	(13.7%)	0.65	5,142,254,158	Active
OHYAX	JPMorgan High Yield A	High Yield Bond	3.5%	7.4%	13.6%	(10.7%)	(13.7%)	0.90	4,850,174,357	Active
JSDHX	JPMorgan Short Duration Core Plus A	Short-Term Bond	2.2%	3.3%	10.3%	(6.2%)	(8.6%)	0.64	3,752,315,575	Active
GBOAX	JPMorgan Global Bond Opportunities A	Multisector Bond	3.2%	4.8%	10.3%	(6.3%)	(10.2%)	0.90	3,412,187,689	Active
OGGAX	JPMorgan Government Bond A	Intermediate Government	1.1%	4.4%	6.6%	(12.1%)	(17.5%)	0.70	1,819,256,657	Active
JSIAX	JPMorgan Unconstrained Debt A	Nontraditional Bond	2.5%	3.2%	7.1%	(3.0%)	(6.2%)	0.90	1,034,089,994	Active
JEDAX	JPMorgan Emerging Markets Debt A	Emerging Markets Bond	1.7%	10.4%	13.8%	(18.8%)	(29.0%)	1.05	816,185,112	Active
JPHAX	JPMorgan Floating Rate Income A	Bank Loan	2.8%	5.5%	10.8%	(2.6%)	(13.3%)	1.00	305,033,040	Active
CBRAX	JPMorgan Corporate Bond A	Corporate Bond	2.9%	6.9%	14.8%	(16.3%)	(20.9%)	0.75	255,967,802	Active
JMTAX	JPMorgan Total Return A	Intermediate Core-Plus Bond	1.7%	4.8%	9.5%	(13.6%)	(17.9%)	0.66	179,809,523	Active

Averages	2.2%	4.8%	9.5%	(9.4%)	(13.8%)	0.80
Low Risk Stock Portfolio	10.6%	11.6%	22.0%	(1.3%)	(11.0%)	0.15

Low risk stock portfolio is better than every top selling JP Morgan bond mutual fund

Source: www.morningstar.com Data as of 12.31.23

#### JP Morgan's Largest (Top Selling) Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 10 Years



Source: www.morningstar.com

Data as of 12.31.23

### JP Morgan's Largest (Top Selling) Stock Mutual Funds vs. 3 Risk\Reward Stock Portfolios - Last 25 Years

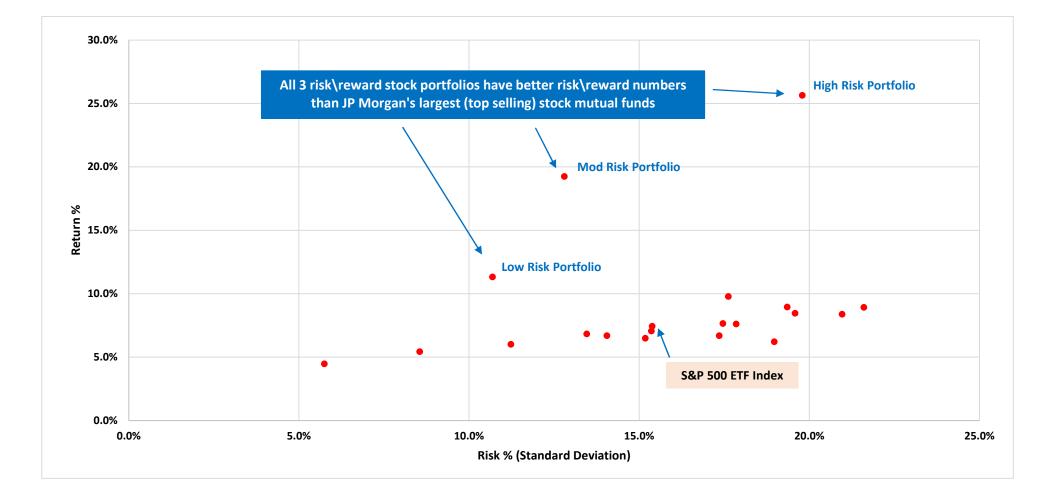
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
OLGAX	JPMorgan Large Cap Growth A	Large Growth	7.6%	17.9%	55.6%	(39.7%)	(61.1%)	0.94	85,883,874,107	Active
OIEIX	JPMorgan Equity Income A	Large Value	6.8%	13.5%	31.2%	(29.9%)	(46.2%)	0.95	45,999,711,148	Active
OSGIX	JPMorgan Mid Cap Growth A	Mid-Cap Growth	9.0%	19.4%	47.8%	(44.0%)	(52.6%)	1.14	11,259,094,449	Active
OGEAX	JPMorgan Equity Index A	Large Blend	7.1%	15.4%	31.8%	(37.2%)	(51.1%)	0.45	9,578,005,697	Index
VGRIX	JPMorgan US Value A	Large Value	6.5%	15.2%	34.0%	(37.0%)	(54.1%)	0.94	5,560,301,109	Active
OGIAX	JPMorgan Investor Balanced A	Moderate Allocation	5.4%	8.6%	23.1%	(19.6%)	(27.1%)	0.97	5,359,299,081	Active
ONGAX	JPMorgan Investor Growth A	Aggressive Allocation	6.7%	14.1%	29.7%	(33.2%)	(45.3%)	0.97	5,031,037,941	Active
VSEAX	JPMorgan Small Cap Equity A	Small Blend	9.8%	17.6%	36.4%	(27.3%)	(42.5%)	1.26	4,861,102,458	Active
ONGIX	JPMorgan Growth&Income A	Moderate Allocation	6.0%	11.2%	27.7%	(27.6%)	(37.6%)	0.95	4,459,115,096	Active
PGSGX	JPMorgan Small Cap Growth A	Small Growth	8.9%	21.6%	59.2%	(43.3%)	(55.7%)	1.24	4,086,013,308	Active
OICAX	JPMorgan Conservative Growth A	Mod Conservative Allocation	4.5%	5.8%	18.3%	(12.5%)	(16.7%)	0.94	3,938,698,004	Active
OLVAX	JPMorgan Large Cap Value A	Large Value	6.7%	17.4%	35.7%	(39.2%)	(56.2%)	0.93	3,685,716,197	Active
vscox	JPMorgan Small Cap Blend A	Small Blend	8.4%	21.0%	47.3%	(43.7%)	(54.5%)	1.24	1,483,202,151	Active
PSOAX	JPMorgan Small Cap Value A	Small Value	8.5%	19.6%	39.0%	(30.0%)	(54.8%)	1.19	1,406,703,639	Active
VEUAX	JPMorgan Europe Dynamic A	Europe Stock	6.2%	19.0%	44.7%	(47.6%)	(60.5%)	1.24	560,864,755	Active
PECAX	JPMorgan SMID Cap Equity A	Mid-Cap Blend	7.7%	17.5%	40.0%	(39.5%)	(53.5%)	1.09	410,483,478	Active

Averages	7.2%	15.9%	37.6%	(34.5%)	(48.1%)	1.03
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15
Mod Risk Stock Portfolio	19.3%	12.8%	62.6%	(11.2%)	(23.9%)	0.15
High Risk Stock Portfolio	25.7%	19.8%	63.7%	(28.4%)	(41.5%)	0.15
S&P 500 Index Fund	7.4%	15.4%	32.2%	(37.0%)	(51.0%)	0.14

All 3 risk\reward stock portfolios are better than top selling JP Morgan stock mutual

Source: www.morningstar.com Data as of 12.31.23

#### JP Morgan's Largest (Top Selling) Stock Mutual Funds vs. 3 Risk\Reward Stock Portfolios - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

## Fidelity's Largest (Top Selling) Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 25 Years

							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
FSTAX	Fidelity Advisor Strategic Income A	Multisector Bond	5.6%	6.0%	31.7%	(11.3%)	(15.8%)	0.98	13,252,866,849	Active
FAGIX	Fidelity Capital&Income	High Yield Bond	7.3%	11.0%	72.1%	(31.9%)	(35.2%)	0.93	12,656,853,433	Active
FBNDX	Fidelity Investment Grade Bond	Intermediate Core Bond	3.9%	4.3%	16.0%	(13.5%)	(16.7%)	0.45	8,891,197,749	Active
FNMIX	Fidelity New Markets Income	Emerging Markets Bond	8.6%	10.8%	44.6%	(18.2%)	(26.0%)	0.82	4,094,849,697	Active
FTHRX	Fidelity Intermediate Bond	Intermediate Core Bond	3.7%	3.5%	17.1%	(8.7%)	(11.8%)	0.45	3,556,783,772	Active
SPHIX	Fidelity High Income	High Yield Bond	5.1%	9.1%	51.5%	(23.7%)	(29.4%)	0.87	2,693,596,278	Active
FGOVX	Fidelity Government Income	Intermediate Government	3.3%	4.3%	12.6%	(12.8%)	(18.8%)	0.45	2,637,346,263	Active
FSHBX	Fidelity Short-Term Bond	Short-Term Bond	2.6%	1.7%	7.9%	(3.7%)	(5.7%)	0.30	2,328,128,826	Active
FAHDX	Fidelity Advisor High Income Advtg A	High Yield Bond	6.7%	12.3%	69.5%	(39.0%)	(45.4%)	1.19	2,118,797,163	Active
FGMNX	Fidelity GNMA	Intermediate Government	3.6%	3.6%	10.7%	(11.3%)	(15.6%)	0.45	2,109,448,723	Active
FDIAX	Fidelity Advisor Limited Term Bond A	Short-Term Bond	3.4%	3.2%	17.3%	(7.3%)	(11.1%)	0.60	2,090,464,124	Active
FMSFX	Fidelity Mortgage Securities	Intermediate Core Bond	3.4%	3.6%	11.3%	(12.2%)	(17.5%)	0.45	469,202,507	Active
FMGAX	Fidelity Advisor Mortgage Securities A	Intermediate Core Bond	3.1%	3.6%	11.1%	(12.5%)	(18.3%)	0.80	469,202,507	Active
FSTGX	Fidelity Intermediate Government Income	Intermediate Government	3.1%	3.2%	10.3%	(8.5%)	(12.3%)	0.45	440,165,671	Active
FFXSX	Fidelity Limited Term Government	Short Government	2.7%	2.2%	9.0%	(6.2%)	(8.9%)	30.0%	233,751,493	Active

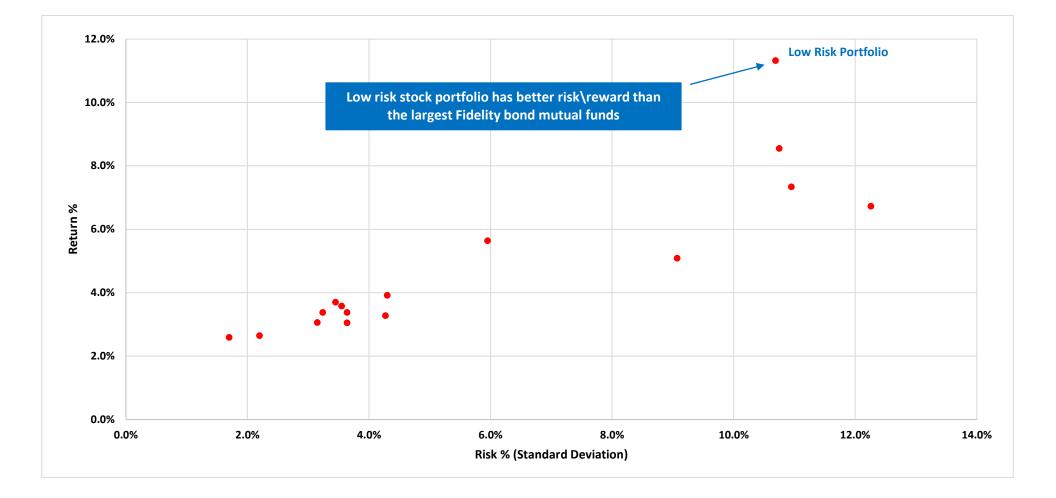
Averages	4.4%	5.5%	26.2%	(14.7%)	(19.2%)	0.63
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15

Low risk stock portfolio is better than every top selling Fidelity bond mutual fund

Source: www.morningstar.com Data as of 12.31.23

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#### Fidelity's Largest (Top Selling) Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

# Fidelity's Largest (Top Selling) Stock Mutual Funds vs. 3 Risk\Reward Stock Portfolios - Last 25 Years

							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
FCNTX	Fidelity Contrafund	Large Growth	9.8%	14.6%	39.3%	(37.2%)	(46.3%)	0.55	132,345,219,948	Active
FDGRX	Fidelity Growth Company Fund	Large Growth	11.6%	21.5%	79.5%	(40.9%)	(68.4%)	0.72	59,668,239,515	Active
FBGRX	Fidelity Blue Chip Growth	Large Growth	8.9%	18.2%	62.2%	(38.6%)	(55.3%)	0.69	58,759,053,754	Active
FBALX	Fidelity Balanced	Moderate Allocation	7.9%	11.3%	28.2%	(31.3%)	(40.5%)	0.51	44,776,849,170	Active
FFFEX	Fidelity Freedom 2030	Target-Date 2030	5.7%	13.1%	30.6%	(36.9%)	(48.4%)	0.66	33,288,842,806	Active
FMAGX	Fidelity Magellan	Large Growth	6.4%	17.4%	41.1%	(49.4%)	(58.3%)	0.52	32,518,574,382	Active
FPURX	Fidelity Puritan	Moderate Allocation	7.2%	10.5%	26.7%	(29.2%)	(37.9%)	0.51	29,561,453,458	Active
FOCPX	Fidelity OTC	Large Growth	10.6%	22.6%	72.5%	(46.0%)	(66.4%)	0.79	28,483,001,751	Active
FLPSX	Fidelity Low-Priced Stock	Mid-Cap Value	10.9%	15.5%	40.9%	(36.2%)	(49.2%)	0.92	27,619,903,268	Active
FSELX	Fidelity Select Semiconductors	Technology	12.5%	32.0%	106.7%	(50.5%)	(79.5%)	0.69	16,467,616,966	Active
FFFDX	Fidelity Freedom 2020	Target-Date 2020	5.3%	11.1%	28.9%	(32.1%)	(42.4%)	0.57	15,429,641,558	Active
FSPTX	Fidelity Select Technology	Technology	10.9%	28.1%	131.8%	(51.1%)	(81.5%)	0.70	14,309,619,435	Active
FSCSX	Fidelity Select Software&IT Svcs Port	Technology	13.6%	25.0%	93.1%	(42.1%)	(61.6%)	0.69	12,398,240,662	Active
FDIVX	Fidelity Diversified International	Foreign Large Growth	6.7%	16.9%	50.7%	(45.2%)	(57.6%)	0.65	10,208,624,916	Active
FGRIX	Fidelity Growth&Income	Large Blend	5.2%	15.7%	33.4%	(50.9%)	(63.1%)	0.58	10,159,431,927	Active
FOSFX	Fidelity Overseas	Foreign Large Growth	5.4%	18.1%	44.3%	(47.3%)	(60.2%)	0.72	9,966,353,690	Active
FASMX	Fidelity Asset Manager 50%	Moderate Allocation	5.2%	9.6%	30.9%	(27.8%)	(34.8%)	0.62	9,625,374,498	Active
EPGAX	Fidelity Advisor Equity Growth A	Large Growth	7.8%	17.7%	43.4%	(47.0%)	(59.4%)	0.96	9,406,830,760	Active

Averages	8.4%	17.7%	54.7%	(41.1%)	(56.2%)	0.67
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15
Mod Risk Stock Portfolio	19.3%	12.8%	62.6%	(11.2%)	(23.9%)	0.15
High Risk Stock Portfolio	25.7%	19.8%	63.7%	(28.4%)	(41.5%)	0.15
S&P 500 Index Fund	7.4%	15.4%	32.2%	(37.0%)	(51.0%)	0.14

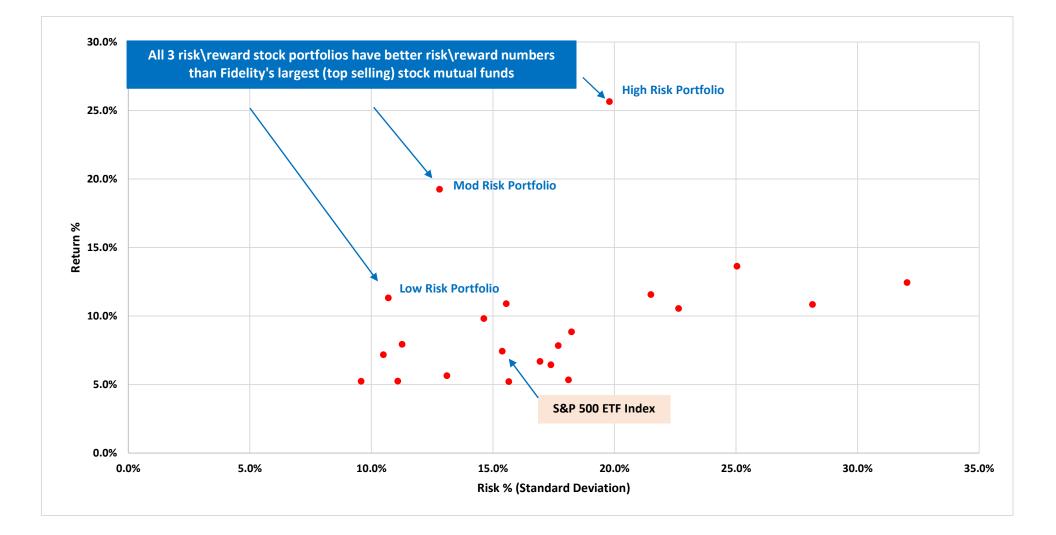
All 3 risk\reward stock portfolios are better than top selling Fidelity stock mutual funds

Source: www.morningstar.com

Data as of 12.31.23

The information presented is for informational purposes only and shall not be construed as an offer, recommendation, or solicitation to buy or sell

#### Fidelity's Largest (Top Selling) Stock Mutual Funds vs. 3 Risk\Reward Stock Portfolios - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

#### American Fund's Oldest Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 25 Years

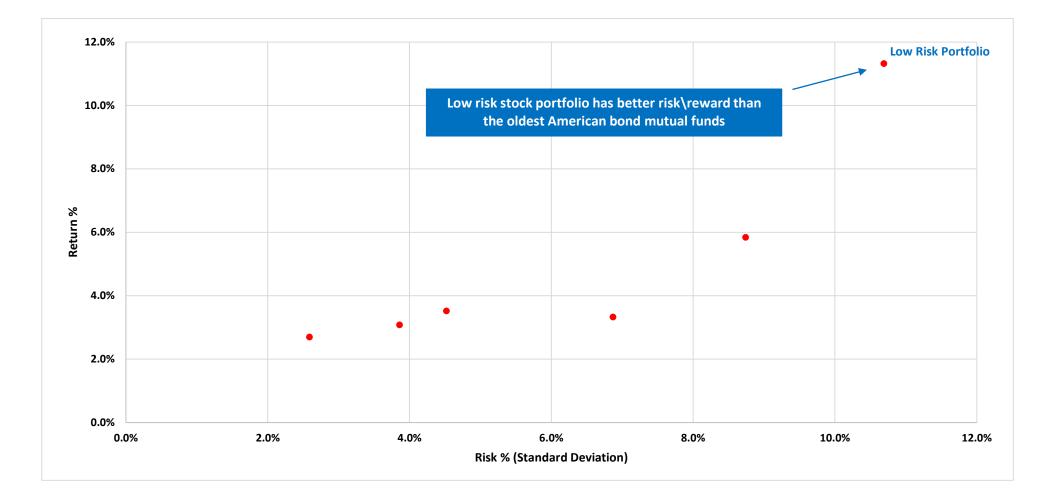
							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
ABNDX	American Funds Bond Fund of Amer A	Intermediate Core Bond	3.5%	4.5%	14.9%	(12.7%)	(16.4%)	0.59	81,667,337,388	Active
AIBAX	American Funds Interm Bd Fd of Amer A	Short-Term Bond	2.7%	2.6%	10.1%	(7.6%)	(10.1%)	0.62	23,959,325,261	Active
AHITX	American Funds American High-Inc A	High Yield Bond	5.8%	8.7%	48.4%	(27.5%)	(32.7%)	0.72	19,499,750,351	Active
AMUSX	American Funds US Government Sec A	Intermediate Government	3.1%	3.9%	11.9%	(11.0%)	(15.9%)	0.65	18,341,048,300	Active
CWBFX	American Funds Capital World Bond A	Global Bond	3.3%	6.9%	18.9%	(17.5%)	(26.1%)	0.96	9,634,137,741	Active

Averages	3.7%	5.3%	20.9%	(15.3%)	(20.3%)	0.71
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15

Low risk stock portfolio is better than every top selling American bond mutual fund

Source: www.morningstar.com Data as of 12.31.23

#### American Fund's Oldest Bond Mutual Funds vs. Low Risk Stock Portfolio - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

## American Fund's Largest (Top Selling) Stock Mutual Funds vs. 3 Risk\Reward Stock Portfolios - Last 25 Years

							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
AGTHX	American Funds Growth Fund of Amer A	Large Growth	9.5%	16.8%	45.7%	(39.1%)	(48.8%)	0.63	272,709,193,241	Active
ABALX	American Funds American Balanced A	Moderate Allocation	7.5%	9.9%	22.8%	(25.7%)	(37.0%)	0.57	219,487,843,659	Active
AWSHX	American Funds Washington Mutual A	Large Blend	7.8%	13.8%	31.9%	(33.1%)	(49.0%)	0.57	177,774,567,566	Active
AEPGX	American Funds Europacific Growth A	Foreign Large Growth	6.5%	16.6%	57.0%	(40.5%)	(51.3%)	0.84	138,699,970,545	<b>Active</b>
AIVSX	American Funds Invmt Co of Amer A	Large Blend	8.0%	13.8%	32.4%	(34.7%)	(47.2%)	0.58	134,915,819,719	<b>Active</b>
ANWPX	American Funds New Perspective A	Global Large-Stock Growth	8.9%	16.0%	40.1%	(37.8%)	(49.1%)	0.75	134,300,651,951	<b>Active</b>
ANCFX	American Funds Fundamental Invs A	Large Blend	8.9%	15.3%	33.4%	(39.7%)	(50.1%)	0.61	133,843,043,395	<b>Active</b>
CWGIX	American Funds Capital World Gr&Inc A	Global Large-Stock Blend	8.4%	15.0%	39.1%	(38.4%)	(50.8%)	0.75	122,804,108,080	<b>Active</b>
AMECX	American Funds Income Fund of Amer A	Mod Aggressive Allocation	6.9%	10.1%	25.3%	(28.9%)	(41.0%)	0.58	120,699,809,651	<b>Active</b>
CAIBX	American Funds Capital Income Bldr A	Global Allocation	6.4%	10.2%	22.0%	(30.1%)	(40.7%)	0.60	104,296,348,902	Active
AMRMX	American Funds American Mutual A	Large Value	7.6%	12.2%	27.9%	(30.0%)	(43.9%)	0.59	94,896,597,342	<b>Active</b>
AMCPX	American Funds AMCAP A	Large Growth	8.3%	15.3%	39.2%	(37.7%)	(48.6%)	0.67	86,268,352,570	Active
SMCWX	American Funds SMALLCAP World A	Global Small/Mid Stock	8.2%	19.7%	61.6%	(49.4%)	(59.7%)	1.06	73,635,542,454	Active
ANEFX	American Funds New Economy A	Global Large-Stock Growth	7.8%	17.7%	45.9%	(41.9%)	(56.7%)	0.77	33,385,562,895	Active

Averages	7.9%	14.4%	37.4%	(36.2%)	(48.1%)	0.68
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15
Mod Risk Stock Portfolio	19.3%	12.8%	62.6%	(11.2%)	(23.9%)	0.15
High Risk Stock Portfolio	25.7%	19.8%	63.7%	(28.4%)	(41.5%)	0.15
S&P 500 Index Fund	7.4%	15.4%	32.2%	(37.0%)	(51.0%)	0.14

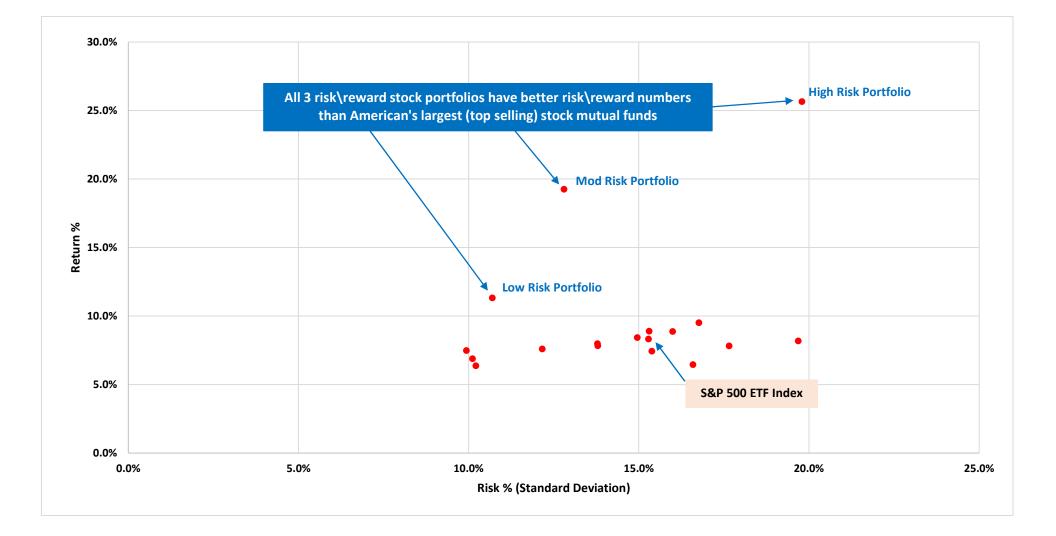
All 3 risk\reward stock portfolios are better than top selling American stock mutual funds

Source: www.morningstar.com

Data as of 12.31.23

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#### American Fund's Largest (Top Selling) Stock Mutual Funds vs. 3 Risk\Reward Stock Portfolios - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23

## Schwab's Largest (Top Selling) Stock Mutual Funds vs. 3 Risk\Reward Stock Portfolios - Last 25 Years

							Max			
Ticker	Name	Morningstar Category	CAGR	Stdev	Best Year	Worst Year	Drawdown	Cost	Fund Size	Style
SWPPX	Schwab S&P 500 Index	Large Blend	7.5%	15.4%	32.3%	(36.7%)	(50.7%)	0.02	88,458,156,044	Index
SNXFX	Schwab 1000 Index	Large Blend	7.5%	15.5%	32.7%	(37.3%)	(50.8%)	0.05	15,713,088,702	Index
SWISX	Schwab International Index	Foreign Large Blend	4.4%	17.0%	36.5%	(41.9%)	(57.0%)	0.06	9,240,348,000	Index
SWSSX	Schwab Small Cap Index	Small Blend	8.3%	20.4%	43.6%	(35.0%)	(54.1%)	0.04	5,971,757,913	Index
LGILX	Schwab Select Large Cap Growth	Large Growth	8.2%	18.0%	49.6%	(38.0%)	(59.7%)	0.75	2,216,452,148	Active
SWANX	Schwab Core Equity	Large Blend	7.0%	15.1%	31.4%	(33.2%)	(46.6%)	0.73	1,367,300,856	Active
SWHGX	Schwab MarketTrack Growth	Mod Conservative Allocation	6.0%	13.0%	27.1%	(31.3%)	(45.3%)	0.50	925,828,597	Active
SWEGX	Schwab MarketTrack All Equity	Aggressive Allocation	6.4%	16.1%	34.0%	(38.0%)	(53.3%)	0.51	864,176,645	Active
SWOBX	Schwab Balanced	Moderate Allocation	6.1%	10.4%	25.8%	(22.0%)	(32.5%)	0.50	662,658,046	Active
SWBGX	Schwab MarketTrack Balanced	Moderate Allocation	5.3%	10.0%	21.0%	(25.0%)	(37.0%)	0.48	576,921,112	Active
SWCGX	Schwab MarketTrack Conservative	Mod Conservative Allocation	4.5%	7.2%	15.1%	(18.4%)	(27.7%)	0.50	205,910,019	Active

Averages	6.5%	14.4%	31.7%	(32.4%)	(46.8%)	0.38
Low Risk Stock Portfolio	11.3%	10.7%	29.2%	(7.0%)	(18.3%)	0.15
Mod Risk Stock Portfolio	19.3%	12.8%	62.6%	(11.2%)	(23.9%)	0.15
High Risk Stock Portfolio	25.7%	19.8%	63.7%	(28.4%)	(41.5%)	0.15
S&P 500 Index Fund	7.4%	15.4%	32.2%	(37.0%)	(51.0%)	0.14

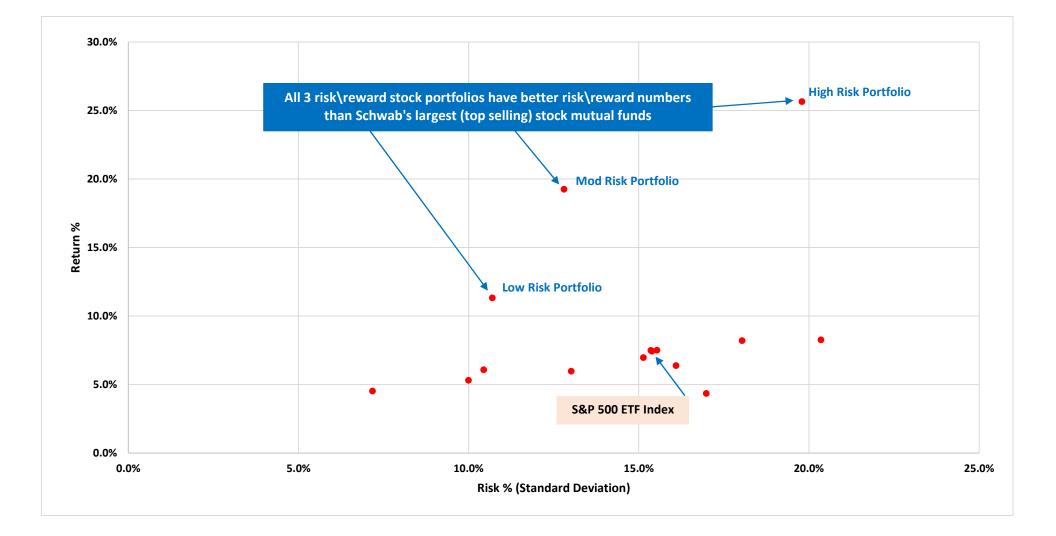
All 3 risk\reward stock portfolios are better than top selling Schwab stock mutual funds

Source: www.morningstar.com

Data as of 12.31.23

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#### Schwab's Largest (Top Selling) Stock Mutual Funds vs. 3 Risk\Reward Stock Portfolios - Last 25 Years



Source: www.morningstar.com

Data as of 12.31.23