

CEPro

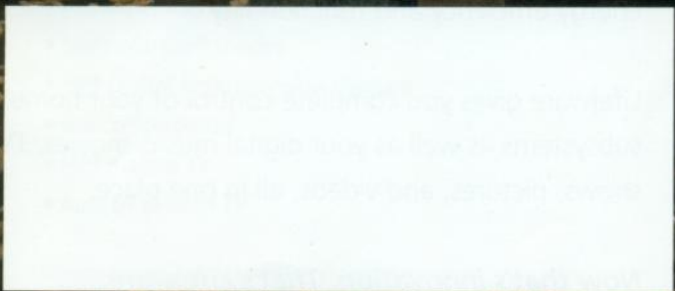
INTEGRATION | AUDIO/VIDEO | NETWORKING | CONTROL | CONVERGENCE

A man with short hair, wearing a light-colored striped button-down shirt and blue jeans, is sitting on a black leather chair. He is smiling and looking towards the camera. The room has dark wood paneling and a patterned carpet. In the background, a large screen displays a race scene with a car and the text "PISTON CUP".

Avoid Burnout

Delegating tasks and improving processes for the long haul. PAGE 54

Jason Fischbeck,
Automated Environments Inc.,
Mesa, Ariz.



Neat-0!

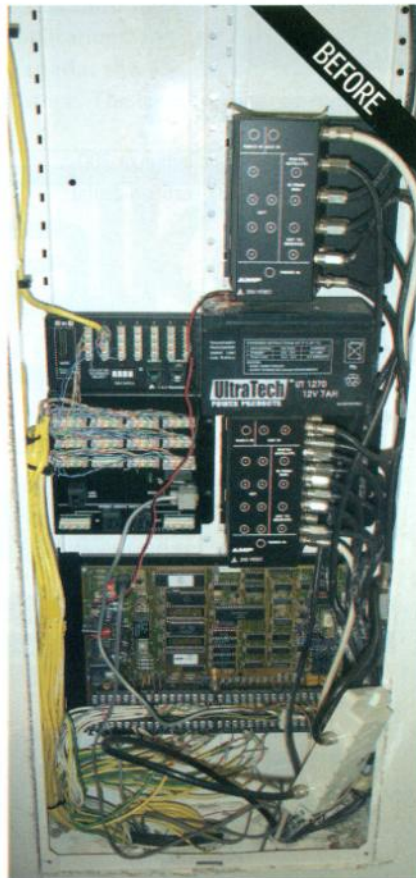


The telephone call came in. From the start, Thomas L. Marino, of Baton Rouge-based Advanced Technologies, knew he'd be embarking on a cleanup job. On

the line, a homeowner was completely frustrated. Things simply were not working. Of what was working, those things weren't working right. There were false alarms being triggered, heating system difficulties, dimmer switch failures and more. Yet, his low voltage contractor wouldn't return his calls. It was a cry for help.

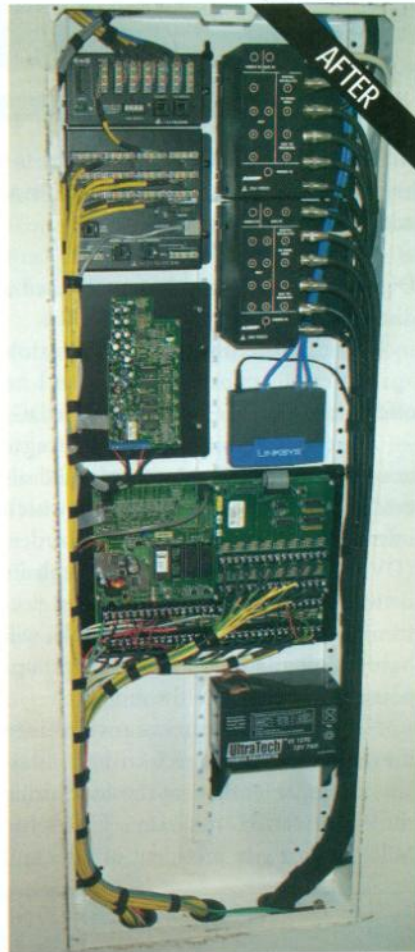
Advanced Technologies reported to the home to find a mess of cables — not all of them functional. In addition to the disorganized wiring, clippings remained throughout and trash had been left for the homeowner to pick up.

"It took more than two weeks of tracking down connections, running new wires and repairing faulty automation," Marino says. In addition to the cleanup



work, Advanced Technologies was also contracted to make additional upgrades at this time, including creating individualized security zones, upgrading the home's HAI controller, installing whole-house surge protection, integrating a computer network and setting up a voice annunciation system.

The homeowner, Marino says, was thrilled to have his house back, working and organized. —Geoffrey Oldmixon



(Left) As Thomas L. Marino of Advanced Technologies, Baton Rouge, La., puts it, "Cabling on this job was a disaster."

(Center) The way some of these wires are stuffed into this space, with equipment dangling, without a permanent place, you might have thought the job was still in progress.

(Right) This is how the job looked after Baton Rouge-based Advanced Technologies was called to step in.



Congratulations to Thomas Marino for a Neat-0! installation. He will receive a Rhino 3000 labeling system. To submit your Neat-0! installation, go to www.cepro.com/neato. We're looking for the tidiest racks, vans, warehouses, documentation and other displays of neatness.