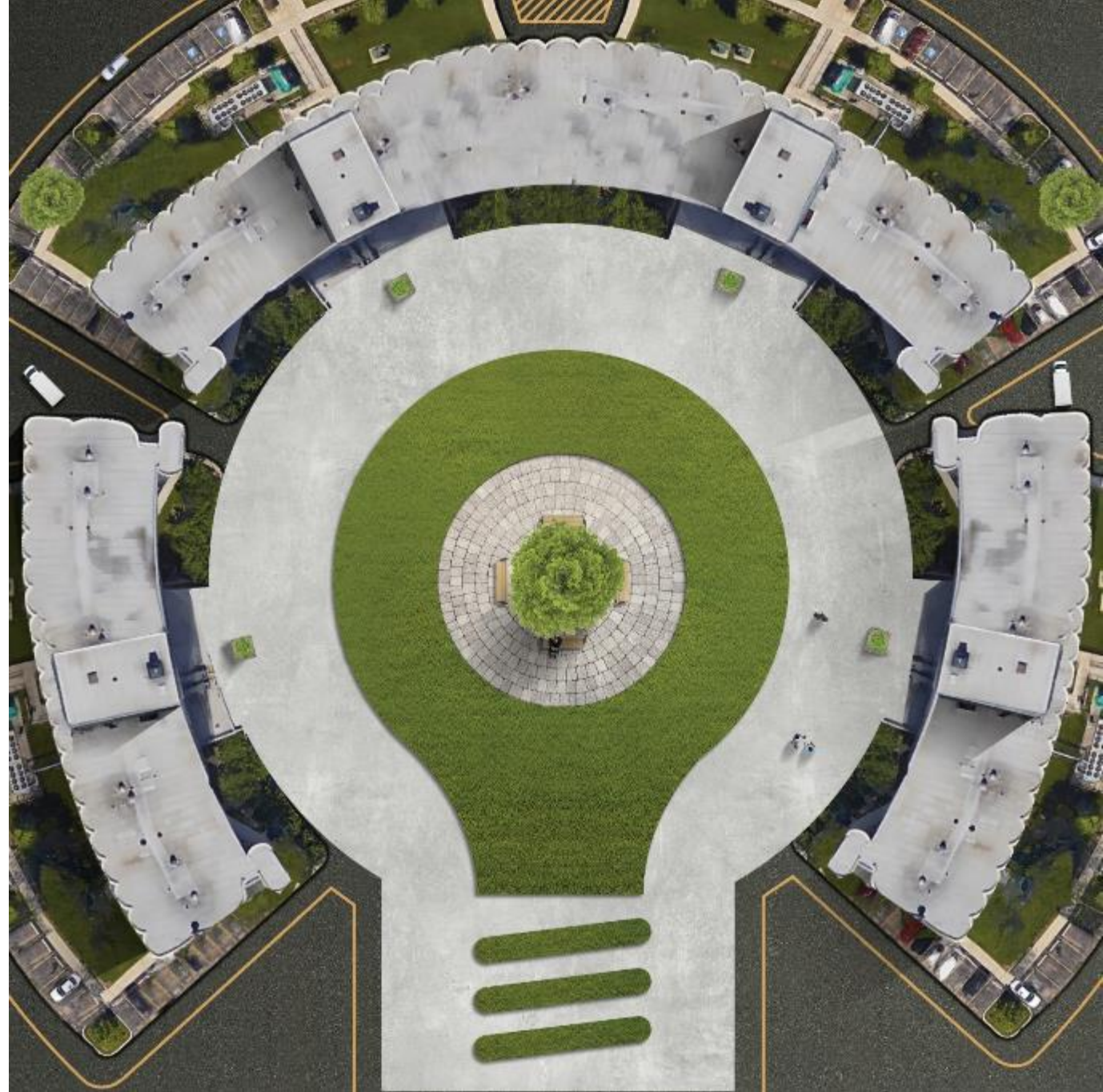# Epicor iScala

Epicor iScala

A complete business management system to deliver revenue and profit growth with a low TCO and accelerated time to value

EPICOR.

Epicor iScala

Robust Technologies for Today and Tomorrow	150+ Countries	Drive Costs Down and Efficiencies Up
36 Languages	On-Premises or Cloud Deployment	1,400+ Customers
Open New Opportunities for Growth	Industry Templates	Protect and Secure Your Business

EPICOR.

A Catalyst for Growth

Proven
Robust Technologies for Today & Tomorrow
Extensive industry capabilities allow you to focus on your revenue and profit growth

Simple
Drive Productivity Up and Costs Down
Gain efficiencies with capabilities that make it easier to manage complex processes

EPICOR
iScala

Expandable
Open New Opportunities for Growth
Grow your business by expanding into adjacent verticals and offering your customers comprehensive end-to-end solutions both globally and locally

Secure
Protect and Secure Your Business
Compliance and security across your organization provide peace of mind at home or abroad

Robust Technologies for Today and Tomorrow

"
iScala gave us the tools to better compete in the highly competitive Polish beverages marketplace …. Each year, new players enter the field. iScala has enabled us to carefully track, analyse, and strategically predict customer buying habits. As a result, we've been able to stay in front of the competition through promotions and tactics that strategically leverage the shelf and sales value of our quality, world-renown brands."

Robert Hipp, IT Manager,
Tata Global Beverages Polska SP. Z.o.o

Proven

Drive Costs Down and Efficiencies Up

Simple

GRAND|HYATT

SANTIAGO

" *With Epicor we reduced the process times by 30 percent. In addition, this solution delivers us the precise tools to improve inventory rotation and stock management, which today is 20 percent more efficient, thanks to Epicor. This is where we clearly notice the productivity improvement, in the efficiency of the processes, because the Epicor solution has precise functions to help in these tasks."*

Federico Cerutti, Finance Director
Grand Hyatt Santiago.

Open New Opportunities for Growth

"*This set up works very well for us. It means that when we expand our business to a new market we can instantly get the new company up and running. All we do is set up a new company in the head office installation and then connect them via Citrix® and Service Connect and they can start running the business from day one with full ERP support."*

Anders Törhagen, IT Manager for HMS

Expandable

Protect and Secure Your Business

"

Epicor has given us much improved management of the financial processes, for example, invoices are now issued on time. The accounts history is stored correctly so that we have a fully traceable audit trail. The financial reporting has improved a lot, and we can produce better data to base business decisions on."

Osama Ali, engineer and ERP project manager Durrat Resort Management.

Secure

شركة إدارة منتجع الدّرّة
DURRAT RESORT MANAGEMENT

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iScala Functional Overview

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Human Capital Management
- Payroll
- Human Resource Management
- Skills and Training Management
- Employee Self-Service

Service Management
- Field Service
- Warranty Contract Management
- Preventative Maintenance Management
- Mobile Service
- Lease Contract Management
- Help Desk
- Integration to Microsoft Project®

Production Management
- Work Order (Job) Management
- Lean Production
- Quality Assurance
- Manufacturing Execution System
- Advanced Manufacturing
- Subcontracted Manufacturing

Supply Chain Management
- Purchase Management
- Requisitions Management
- Inventory Management
- Shipping and Receiving
- Warehouse Management
- Available to Promise
- Lead Time Management
- Purchase Contracts
- Supply Chain Statistics
- Mobile Warehouse Manager

Planning and Scheduling
- Forecasting
- Master Production Scheduling
- Material Requirements Planning
- Scheduling and Resource Management
- Graphical Capacity Planning

Center Wheel

Business Intelligence and Analytics

Governance, Risk, and Compliance

Business Architecture

Epicor iScala

- Human Capital Management
- Financial Management
- Customer Relationship Management
- Sales Management
- Product Management
- Project Management
- Planning and Scheduling
- Supply Chain Management
- Production Management
- Service Management

Global Business Management

Financial Management
- General Ledger
- Accounts Payable
- Accounts Receivable
- Cash Management
- Fixed Asset Management
- Promissory Notes
- Commission Management
- Advanced Allocations
- Financial Planning and Reporting
- Reconciliation Tool
- Requisition Management
- Consolidations and Eliminations
- Mobile Requisition Approval
- Enhanced Tax Capabilities

Customer Relationship Management
- Sales Contract Management
- Lead and Opportunity Management
- Case Management
- Marketing Management
- Integration to Microsoft Outlook®

Sales Management
- Estimate and Quote Management
- Order Management
- Demand Management
- Credit Control
- Point of Sale
- eCommerce
- Advanced EDI
- Mobile Sales Order
- Multilevel Approvals

Product Management
- Bill of Materials
- Routings
- Product Costing
- Alternate Routing
- Item Lifecycle Management
- Product Configuration

Project Management
- Project Planning
- Project Billing
- Resource Management
- Project Capitalization to Assets
- Time Management
- Integration to Microsoft Project®

Business Intelligence and Analytics
- Operational Reports/Dashboards
- Descriptive Analytics (Business and Financial User Reporting/Dashboards)
- Diagnostic Analytics (Scorecards/KPIs, Financial Planning)
- Predictive Analytics (Forecasting)
- Operational Data Store and Data Warehousing
- Role-Based Analytics and Business Intelligence
- Mobile Business Intelligence

Global Business Management
- Multicompany Management
- Multicurrency Management
- Multilingual Data Management
- Country-Specific Capabilities
- Global Compliance Reporting Engine
- SAF-T
- SEPA
- Local Bank Integration
- Company Consolidation
- Revaluations to Multicurrency Management

Governance, Risk, and Compliance
- Risk Management
- Security Management
- Corporate Governance
- Global Trade Compliance
- Environmental and Energy Management
- Audit

Business Architecture
- Microsoft® .NET and SQL Server® Optimized
- Web Access, Mobile Framework
- Workflow Designer
- Automation
- Business Integration and Orchestration Platform
- Business Activity Queries
- Business Process Management
- Enterprise Application Search
- Social Collaboration Platform
- VBA Customizations

Simplify Everyday Financial Operations

► Drive efficiency by eliminating manual processing and associated costly errors with processes that monitor, control, and reconcile your financial data

► Easily produce and consolidate reports for all entities

► Track financials centrally and at individual sites so you have visibility into the business at all times

iScala Financial Management
✓ General Ledger
✓ Accounts Payable
✓ Accounts Receivable
✓ Cash Management
✓ Fixed Asset Management
✓ Promissory Notes
✓ Commission Management
✓ Advanced Allocations
✓ Financial Planning and Reporting
✓ Reconciliation Tool
✓ Requisition Management
✓ Consolidations and Eliminations
✓ Mobile Requisition Approval
✓ Enhanced Tax Capabilities

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Effectively Manage Assets to Deliver the Best Return to your Stakeholders

► Ensure assets are being used optimally and the related costs are matched to the benefit derived from them

► Easily manage and report on the business processes from purchase, consumption through to disposal

► Seamlessly track the financial impact, and budget for implications

► Address the risks of asset ownership to maximize the value and life of the asset including:
- The location of the asset
- Who is responsible for the asset
- How it is insured
- When it is to be maintained or serviced

iScala Asset Management

✓ Procure Assets

✓ Requisition or Purchase Order

✓ Asset templates

✓ Manage asset value components

✓ Increase the value of the asset

✓ Planned or ad-hoc service & maintenance

✓ Support for different types of depreciation rules

✓ Work different modules simultaneously:

✓ Planned, Tax and Revaluation

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Drive up Customer Satisfaction to Positively Impact your Bottom Line

► Flexible and agile features designed to support local and international sales activities

► Seamlessly integrated to other iScala modules reducing deployment costs

► Track financials centrally and at individual sites so you have visibility into the business at all times

iScala Sales Management

✓ Estimate and Quote Management

✓ Order Management

✓ Demand Management

✓ Credit Control

✓ Point of Sale

✓ eCommerce

✓ Advanced EDI

✓ Mobile Sales Order

✓ Multilevel Approvals

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Customer, Service and Marketing Visibility

► Better visibility into the pipeline and across sales activities

► Improved quality of leads and closure rates

► All customer-related information and activities are stored in one place

► Easy to customize to reflect your specific sales process

iScala Customer Relationship Management

✓ Sales Contract Management

✓ Lead and Opportunity Management

✓ Case Management

✓ Marketing Management

✓ Integration to Microsoft Outlook

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Satisfy Customer Needs and Drive Profit

► Become leaner and increase agility by reducing and eliminating inefficiencies that impact output and profits

► Plan, execute, monitor and measure every activity from the start to the end

► Drive value, deliver products and services to market faster cheaper and with better quality

iScala Supply Chain Management

- ✓ Purchase Management
- ✓ Requisitions Management
- ✓ Inventory Management
- ✓ Shipping and Receiving
- ✓ Warehouse Management
- ✓ Available to Promise
- ✓ Lead Time Management
- ✓ Purchase Contracts
- ✓ Supply Chain Statistics
- ✓ Mobile Warehouse Manager

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Manage the Production Lifecycle

► Supporting multiple manufacturing methods:

- Discrete Manufacturing
- Assemble-to-Order/Configure-to-Order
- Sub-Contracted Manufacturing/Outsourced Manufacturing
- Multi-Plant Production Planning and Replenishment

iScala Production Management

- ✓ Work Order (job) Management
- ✓ Lean Production
- ✓ Manufacturing Execution System
- ✓ Quality Assurance
- ✓ Advanced Manufacturing
- ✓ Subcontracted Manufacturing

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Streamline Sales and Service Delivery Projects

▶ Integrated with key areas of the iScala solution to deliver a holistic view of all business activities associated with a project

▶ Manage customers expectations more accurately with visibility and accurate view of project status

▶ Improved cash-flow from quicker and automated invoice generation

▶ Visibility through reporting

iScala Project Management

✓ Project Planning

✓ Project Billing

✓ Resource Management

✓ Project Capitalization to Assets

✓ Time Management

✓ Integration to Microsoft Project®

EPICOR.

Drive Efficiency using Product Management

► Manage bill of material and routings

► Define life cycle phases to match your business

► Special permissions allow users to work with products during different life cycle phases

► Seamlessly integrated to other iScala modules reducing deployment costs

► Flexible features for global deployment.

► Rich multidimensional financial data captured automatically "behind the scenes"

► Information-rich standard reports

iScala Product Management

✓ Bill of Materials

✓ Routings

✓ Product Costing

✓ Alternate Routing

✓ Item Lifecycle Management

✓ Product Configuration

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Turn After-Sales Support Into a Profit Centre

► Improve service-level management with reduced lead-time from request to support while improving resource and inventory utilization

► Plan execute and bill field service activities

► Deliver fast and effective corrective or preventative maintenance

► Ensure engineers arrive for jobs when needed with the required parts

iScala Service Management

✓ Field Service

✓ Warranty Contract Management

✓ Preventative Maintenance Management

✓ Lease Contract Management

✓ Help Desk

✓ Integration to Microsoft Project®

EPICOR

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Automate and manage your workforce

▶ Flexible configuration to support local labor legislation

▶ Flexible payroll computation functionality

▶ Time sheets by period for individual employees

▶ Full integration with other Epicor iScala processes, including Epicor iScala Financials

▶ Built-in multilingual capability

iScala Human Capital Management

✓ Payroll

✓ Human Resource Management

✓ Skills and Training Management

✓ Employee Self-Service

EPICOR.

Efficiently Meet Your Legislative and Reporting Requirements

► Support complex structured output reporting requirements

► Centralise electronic invoicing development and maintenance reducing costs and overhead

► Powerful auditing and archiving capabilities

► Ensure historical tax reporting data integrity

iScala Electronic Compliance Platform

✓ Tax Transaction Lists

✓ Tax Returns

✓ Electronic Reports

✓ Electronic Invoicing Support

✓ Inventory Reports

Automate Recurring Conversations

► Focus on value added activities and management by exception instead of repetitive data (re)entry tasks.

► Business integration platform delivering secure workflow orchestrations

- Within Epicor applications
- External connectivity to Epicor and non-Epicor applications.

► Automate tasks and to promote lean principles, continuous performance initiatives and Six Sigma quality within the organization or across the supply-chain.

Epicor Service Connect

✓ Integration and Collaboration platform

✓ Process automation and orchestration

✓ Real-time, event driven business document connectivity

✓ Connecting distributed applications, operations, and enterprises

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Mobile and On-the-Go

Dashboards
Trackers
Powered by Epicor BAQs

Updatable BAQs
Updatable Dashboards

Consumer Grade Enterprise Search

Deployment of Dashboard and BAQs Into Microsoft® SharePoint® Support for Multiple Data Sources

Service Connect Integration
Process Orchestration

Mobile Dashboards
Mobile Access

EPICOR.

Epicor iScala

Proven

Simple

Expandable

Secure

EPICOR.

About Epicor

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed to fit the precise needs of our manufacturing, distribution, retail, and service industry customers. More than 45 years of experience with our customers' unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions dramatically improve performance and profitability while easing complexity so you can focus on growth. For more information, connect with Epicor or visit www.epicor.com.

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Contact us today ✉ info@epicor.com 🌐 www.epicor.com