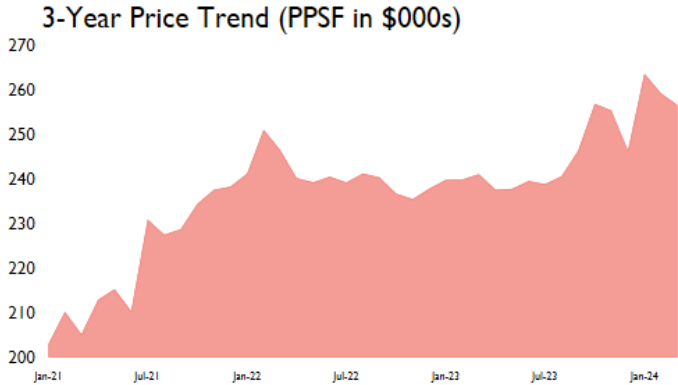




# Seller's Guide to Hesperia, CA



Median List Price Per Square Foot

**\$257 / sq. ft.**

**\$163 / sq. ft.**

Low Price

**\$439 / sq. ft.**

High Price

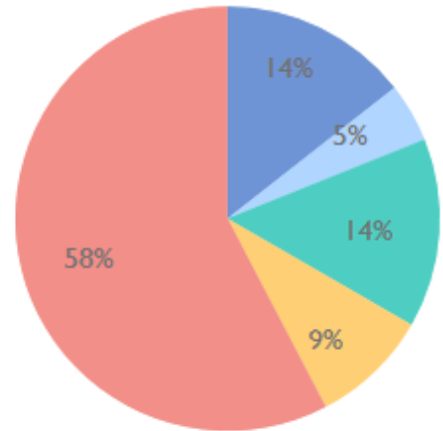
How Long Have Homes Been On MLS?

**38 Days** **-17%**  
Chg.YTY

Inventory by Days Active

Days on MLS

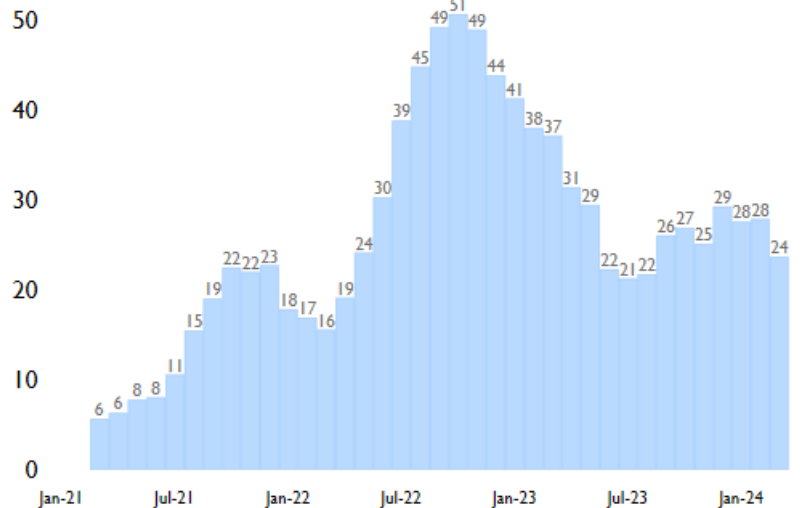
- 0-7 Days
- 1-2 Weeks
- 2-3 Weeks
- 3-4 Weeks
- 5+ Weeks



How Many Buyers Pay Over List Price?

**54%** **+14%**  
Chg.YTY

% of Listings Reduced, 3-Year Trend



How Many Sellers Have Reduced Prices?

**24%** **-13%**  
Chg.YTY