

The Grallin logo consists of the word "Grallin" in a white, serif font, centered within a solid black square. This square is positioned in the upper right quadrant of the slide, partially overlapping a large red triangle that points downwards.

Grallin

Use Your Land WISELY!

# Property Development Services & Portfolio

Grallin Corporation  
[www.grallin.com](http://www.grallin.com)

# We are real estate Development Entrepreneurs

Grallin is a real estate development company that strategically acquires, develops, constructs, and disposes residential and mixed-use assets throughout Ontario, Canada.

We also provide a comprehensive range of development project management and consulting services to our clients and joint venture partners.



# We provide project management and advisory services to help you to guide your development projects

During your real estate development project, you will go through many complex financial and technical stages. Understanding market dynamics, and property potentials, estimating costs and benefits, and leading a team of experts to design and analyze different scenarios for your development project to make the best decisions possible are all part of our consulting services for your real estate development project.

Since developing real estate is an ongoing process and each stage lays the foundations for the next, owners need to engage a qualified development manager or advisor as early as possible. Earlier in the development process, decisions taken (or not made) might significantly impact later. One of the expertise that Grallin brings to your project is knowing how early and proper decisions later affect the development success.



# DEVELOPMENT MANAGEMENT PROCESS

On-going financial controls and investment reporting in all stages.

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We provide following services based on project's requirements.

## Acquisition

## Entitlement

## Construction

### Analysis & Structuring

- Concept Development
- Due Diligence & Zoning Review
- Highest & Best Use Studies
- Feasibility Studies & Business Plan
- Pre-submission Preparation
- Project Master Planning
- Finance Negotiations
- Master Scheduling
- Financial Modeling & Proforma

### Design & Planning

- Design Development
- Development Application
- Municipal Approvals
- Development Cost estimation & Scheduling
- Permit Set Drawings
- Asset Management
- Financial Planning
- Marketing & Sales Programming

### Pre-Construction & Construction

- Construction Permitting
- Construction Cost Estimation
- Tendering and Risk Assessment
- Contract Drafting & Review
- Construction Management
- Financial Reporting
- Procurement Management
- Marketing & Sales Management
- Occupancy Management





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