

EXHIBIT "B"

1. All labor for services performed hereunder shall be billed at Time & Materials:  
A.T. Sipes, Inc. Contract Number \_\_\_\_\_ Date: \_\_\_\_\_

Hourly rates:

Unskilled labor	\$ 30-40.00	per hour
Skilled labor	\$ 40.00 - \$60.00	per hour
Landscape Architect	\$ 65.00 - \$125.00	per hour
*Bobcat	\$ 65.00	per hour
*Back hoe	\$ 95.00	per hour
+Dump truck	\$ 85.00	per hour
*Excavator	\$175.00	per hour
*Front End Loader	\$ 120.00	per hour

\*4 hour minimum +2 hour minimum

OR WILL BE BILLED AS A FLAT FEE OF,

2. The total sum due for materials and services provided under this Contract shall be \$ TBD. In the event extra/hourly work is ordered the aforementioned hourly rates shall apply. Payment of said sum shall be made in the following manner:

- (a) 50% upon the execution of this Contract, which amount shall be applied toward the cost of any labor and materials to be used to complete this Contract, including mobilization and bid time.  
(b) Payments/Installments are estimated to be, but not limited to:

1<sup>st</sup> \$ TBD Due Date \_\_\_\_\_  
2<sup>nd</sup> \$ \_\_\_\_\_ Due Date \_\_\_\_\_  
3<sup>rd</sup> \$ \_\_\_\_\_ Due Date \_\_\_\_\_  
4<sup>th</sup> \$ \_\_\_\_\_ Due Date \_\_\_\_\_

- (c) The balance to be paid within five (5) days after completion of the services to be performed hereunder and upon Owner's reasonable time approval. No warranty work will be done until final payment has been made.

- (d) Method of payment:

\_\_\_\_\_ Cash  
\_\_\_\_\_ Check  
\_\_\_\_\_ Wire Transfer

3. All checks will be made payable to A.T. Sipes, Inc. "Trust"

\_\_\_\_\_ OWNERS INITIAL