



Case Study A west Texas healthcare provider was referred to Prism Telemanagement by a nearby facility for an evaluation of their services in order to expose telecom savings opportunities and suggest strategies critical to their telecom environment.

Background Known for their commitment to the community and practicing an aggressive renovation campaign, our client faced a need to support a growing community, position themselves in an evolving network of significantly larger urban facilities and manage an ever-increasing infrastructure in order to meet expansion changes. Even in the most progressive environment needs a fresh set of eyes on services and contracts. An outside review of the market place and how to leverage competitive pricing was a necessity.

Prism Telemanagement began with a comprehensive overview of their telecom contracts versus spend finding many of the typical services

- Local services – based on the reliable older copper technology and a primary communication and data back up resource, dial tone and long distance is seldom high on the expense radar.

After invoice auditing and network evaluation Prism Telemanagement found several valuable opportunities comparing individual and combined savings results

Solutions Individual service review yielded

- 16% in annual long-distance savings
- 39% annually for plain old telephone services (POTS)

A deep dive produced much higher results....

Results Combine services for better results – Finding another 47% savings by bundling POTS services with a calling plan with independent telco provider, is known for repackaging high-priced POTS and LD into flat rate. Their conversions produce fast results with no down time helping the client capture savings as early as 60 days.