

# CLIENT WELCOME PACKET

Trio Consulting Solutions, LLC

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Dear Legal Professionals,

We understand the importance of providing comprehensive and effective legal services to your clients. Catastrophic cases, in particular, can pose unique challenges that require specialized expertise. That's where life care planning and vocational consulting services come in.

Life care planning is a crucial aspect of catastrophic case management. It involves evaluating the medical and rehabilitation needs of your client and developing a plan to ensure they receive the care and support they need throughout their life. This can include everything from medical treatments and therapy to home modifications and assistive technology.

Vocational consulting services are also essential in catastrophic cases. These services help your client determine what type of work they can do after their injury, and what accommodations or support they may need to perform their job effectively. This can include job training, assistive technology, and modifications to the work environment.

By utilizing life care planning and vocational consulting services, you can provide your clients with the support they need to move forward after a catastrophic injury. These services can help ensure your clients receive the best possible care, and can help them achieve a successful and fulfilling life.

Thank you for considering the importance of life care planning and vocational consulting services in your legal practice. We look forward to working with you to provide the highest level of care to your clients.

Cheers,

eanna soneberger

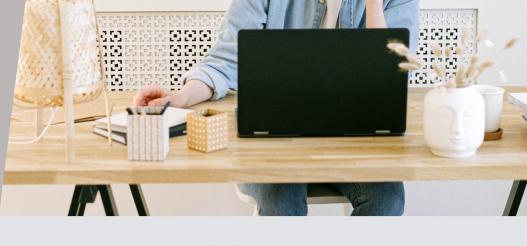


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# MEET THE







# Deauna Froneberger, M.S., LCMHC, LCPC, LCAS, ICAADC, CRC, CLCP

I joined the field of rehabilitation counseling and clinical counseling due to my desire to make a difference in the lives of others. Whether it is helping someone return to work through case management or job placement; guidance and counseling in a clinical setting; a clinical assessment and recommendation to assist someone with getting their life back on track; a life care plan or medical cost projection to determine the future needs of a chronically ill or catastrophically injured person; or consulting and providing objective expert testimony in a legal matter - my competence and ability to provide exceptional services is what sets me apart.

I am a Certified Rehabilitation Counselor with specialized experience in working with persons with disabilities by providing medical and vocational case management services, job placement, job development, job analysis, labor market surveys, transferable skills analysis, expert testimony, and counseling. The major qualities I possess are highly effective written and communication skills.

I have experience navigating worker's compensation rehab rules in North Carolina, Ohio, Alabama, Pennsylvania, South Carolina, and Vermont. I have experience providing vocational expert testimony in worker's compensation and personal injury cases.

I also identify as a human services professional, beyond my work in the rehabilitation counseling arena, my clinical experience is in mental health counseling and substance use disorders counseling. I am a Licensed Clinical Addictions Specialist, and I have also been retained as an expert witness in a federal medical malpractice case. I am a Licensed Clinical Mental Health Counselor in North Carolina, and a Licensed Clinical Professional Counselor in Illinois. I also coauthored a book chapter in relation to ethics and assessment for a substance use disorders textbook.

Additionally, I provide DOT SAP and NRC SAE substance use disorders evaluations and treatment recommendations to determine return to work suitability for individuals in violation of the drug and alcohol testing requirements.

I am a Certified Life Care Planner, and I utilize my rehabilitation counseling, medical case management experience, and knowledge of the health care system to provide comprehensive Life Care Plans and Medical Cost Projections.



## **Vocational Consulting**

Vocational consulting services are a vital resource for legal professionals who are handling cases that involve injury, disability, or other issues that may impact a person's ability to work. These services provide an objective evaluation of an individual's ability to return to work, their earning capacity, and their potential for future employment.

Vocational consultants work closely with legal professionals to provide comprehensive assessments of a person's vocational abilities and limitations. This may include evaluating the individual's education, work history, skills, and physical or mental impairments. The consultant will also assess the local job market and identify potential job opportunities for the individual.

The vocational consultant will typically provide a written report that summarizes their findings and makes recommendations for the individual's future vocational goals. This report can be used by legal professionals to help determine the appropriate level of compensation for an individual who has been injured or disabled.

Overall, vocational consulting services are an invaluable resource for legal professionals who are working on cases that involve vocational issues. By providing objective and comprehensive evaluations of an individual's vocational abilities and limitations, these services help ensure that individuals receive the appropriate compensation for their injuries or disabilities.



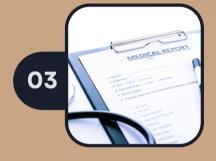
## **Medical Cost Projection**

Medical cost projections are an essential tool for legal professionals in personal injury cases. These projections estimate the future medical expenses that an injured party will incur as a result of their injuries. They are often used in settlement negotiations or as evidence in court, and can be critical in ensuring that the injured party receives fair compensation for their medical expenses.

Medical cost projections take into account a variety of factors, including the nature and severity of the injury, the recommended course of treatment, and the cost of medical care in the area where the injured party lives. They may also take into account factors such as lost wages and the cost of future medical equipment or home modifications that may be necessary as a result of the injury.

In order to create an accurate medical cost projection, it is important to work with medical professionals who can provide detailed information about the injured party's condition and the treatment that will be required. It may also be necessary to consult with experts in medical billing and coding to ensure that all costs are accurately accounted for.

Overall, medical cost projections are an important tool for legal professionals in personal injury cases, and can help ensure that injured parties receive the compensation they need to cover their medical expenses and move forward with their lives.



## **Life Care Planning**

Life care planning is a crucial service for legal professionals in the context of personal injury cases. It involves the evaluation and projection of the future medical and nonmedical needs of an individual who has suffered a catastrophic injury or illness. The life care planner assesses the individual's current and potential future medical conditions, treatment needs, and limitations, in order to develop a comprehensive plan that outlines the necessary care, equipment, therapy, and other services that will be required for the remainder of the individual's life.

The life care plan also includes estimates of the costs associated with each element of care, and the potential life expectancy of the individual. This information is used by legal professionals to determine the appropriate compensation that the injured party is entitled to, in order to cover the costs of the necessary care over the remainder of their life. Life care planning services can be provided by a variety of professionals, including nurses, physicians, and rehabilitation specialists, and can be customized to meet the specific needs of each individual case.

Overall, the goal of life care planning is to ensure that the injured party receives the care and support they need to maintain the highest possible quality of life, while also ensuring that they receive adequate compensation to cover the costs of that care. Legal professionals can rely on life care planners to provide expert guidance, evaluation, and planning in order to achieve these goals.



### **Speciality: Mental Health Assessment**

Mental health plays a crucial role in an individual's overall well-being and quality of life. Mental health problems can significantly impact an individual's ability to perform daily activities, work, and engage in social relationships. Therefore, it is essential to identify any mental health issues that may affect an individual's ability to function in their daily life or vocational pursuits.

Secondly, a mental health assessment can help identify any underlying mental health issues that may have contributed to an individual's need for an assessment. For example, an individual with a traumatic brain injury may also develop depression or anxiety, which can exacerbate their symptoms and decrease their ability to participate in rehabilitation or return to work. Identifying and treating these mental health issues can help improve the individual's overall functioning and ability to achieve their goals.

Lastly, including mental health assessment in a life care plan or vocational assessment can also help ensure that the individual receives appropriate treatment and support for their mental health needs. This can include therapy, medication, and other interventions that can help improve their mental health and overall well-being.

In conclusion, including mental health assessment in a life care plan or vocational assessment is essential to identifying and addressing any mental health issues that may impact an individual's ability to function in their daily life or vocational pursuits. It can also help ensure that the individual receives appropriate treatment and support for their mental health needs, ultimately improving their quality of life and ability to achieve their goals.

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# PROCESS



### STEP ONE

CONSULTATION WITH ATTORNEY AND REQUEST PRE- AND POST-INJURY MEDICAL RECORDS



### STEP TWO

SCHEDULE AN INTERVIEW WITH THE CLIENT TO GATHER INFORMATION ABOUT INJURY AND IMPACT ON OVERALL LIFE

### STEP THREE

CONSULT WITH TREATING PHYSICIANS REGARDING CURRENT AND FUTURE MEDICAL NEEDS ACCORDING TO INJURIES



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### STEP FOUR

WRITE A DETAILED PLAN OUTLINING CLIENT CURRENT MEDICAL AND NON-MEDICAL NEEDS. GATHER COSTS FOR SERVICES REQUIRED



STEP FIVE

X

DELIVER A COMPREHENSIVE REPORT AND PLAN THAT INCLUDES COSTS FOR FUTURE MEDICAL NEEDS. UPDATE PLAN AS NEW INFORMATION IS RECEIVED



# PROCESS





STEP ONE

CONSULTATION WITH ATTORNEY AND REQUEST PRE- AND POST-INJURY MEDICAL

INITIAL INTERVIEW TO DISCUSS WORK HISTORY, EDUCATION, SKILLS, EARNINGS, SKILLS, AND INTERESTS

### STEP THREE

VOCATIONAL TESTING TO DETERMINE ABILITIES, APTITUDES, INTERESTS,

ANALYSIS OF INFORMATION GATHERED DURING INTERVIEW AND TESTING. TRANSFERRABLE SKILLS ANALYSIS AND LABOR MARKET SURVEY TO DETERMINE AVAILBILITY OF SUITABLE EMPLOYMENT

STEP FIVE

X

DELIVER A COMPREHENSIVE REPORT AND PLAN THAT INCLUDES EARNING CAPACITY, EMPLOYABILITY, AND STEPS FOR ACHIEIVING SUITABLE EMPLOYMENT

# MENTAL HEALTH ASSESSMENT

# PROCESS



PROCESS

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# FEE SCHEDULE

CASEWORK	\$250 P/H
MEDICAL COST PROJECTION	\$2500
MENTAL HEALTH ASSESSMENT	\$250
DEPOSITION/TESTIMONY	\$500
RETAINER FEE (INCLUDES 10HRS CASEWORK)	\$2500
MILEAGE	\$0.655
-48-HOUR ADVANCE NOTICE IS REQUIRED FOR CANCELLATION. FAILURE TO DO SO WILL RESULT IN A CHARGE OF 1 HOUR BILLED AT THE RELEVANT RATE, WITH THE EXCEPTION OF DISCOVERY DEPOSITIONS (AS EXPLAINED IN OUR RETENTION CONTRACT). -A MINIMUM 2 HOUR PREPAYMENT FOR TESTIMONY IS REQUIRED 1 WEEK BEFORE TESTIMONY DATE. -A MINIMUM 1 HOUR PREPAYMENT FOR TRAVEL TIME IS REQUIRED AT \$200 PER HOUR.	
-ALL PREPAYMENTS ARE NONREFUNDABLE.	

# **DEAUNA FRONEBERGER**

## LIFE CARE PLANNER AND VOCATIONAL CONSULTANT

🙎 15905 Brookway Dr Ste 4202 📞 888-928-1345 🛛 📼 deaunaf.trioconsulting@gmail.com

# ABOUT ME

A life care planner and vocational consultant with 10 years of experience providing vocational assessments, case management, written reports, and behavioral health services.

# EDUCATION

Capital University Law Life Care Planning 2018

North Carolina A&T State University Masters of Science in Mental Health Counseling (Rehabilitation) 2012-2014

# LICENSURES/ CERTIFICATIONS

#### **Certified Rehabilitation Counselor**

**Certified Life Care Planner** 

Licensed Clinical Mental Health Counselor (NC)

Licensed Clinical Professional Counselor (IL)

Licensed Clinical Addictions Specialist (NC)

Internationally Certified Advanced Alcohol and Drug Counselor

# EXPERIENCES

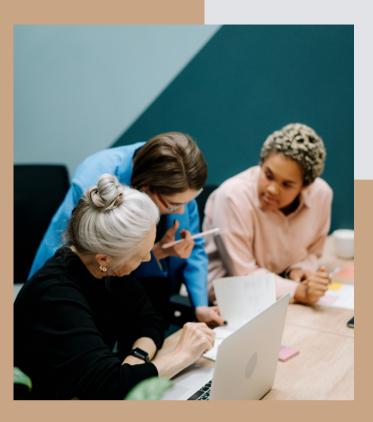
#### **CEO/Owner**

Trio Consulting Solutions, LLC | Jan 2018 - Current

- Writes and defends life care plans and vocational assessments for legal cases
- Provide DOT SAP and NRC SAE services
- Testify in SSA hearings as vocational expert
- Provide medical and vocational case management to individuals with disabilities including case management, vocational assessments, job development, transferable skills analysis, rehabilitation plans, labor market surveys, return to work, accommodations, and written reports
- Provides mental health and substance use disorders counseling and treatment plans
- Develops personal development workshops, webinars, and ebooks focusing on self-improvement, grief and loss, and developing goals



Traumatic Brain Injury (TBI) in a Young Adult



### **CASE OVERVIEW**

Our client, a 25-year-old male, sustained a severe traumatic brain injury in a car accident. He requires ongoing medical care, cognitive rehabilitation, and assistance with activities of daily living. A life care plan was developed to address his long-term needs, including specialized therapies, home modifications, and assistive technology to maximize his quality of life.

### **ESTIMATED COSTS**

Over a lifetime, the cost of care for this individual with TBI may range from \$3 million to \$5 million. This includes expenses for medical treatments, rehabilitation therapies, home modifications (approximately \$100,000), and assistive technology (around \$50,000).

15905 Brookway Dr Ste 4202

- Huntersville, NC 28078
- 888-928-1345

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# Step 1: Initial Assessment and Data Collection

Case Evaluation, Client Interview, Medical Evaluation and Consultation

# Step 2: Needs Assessment and Goal

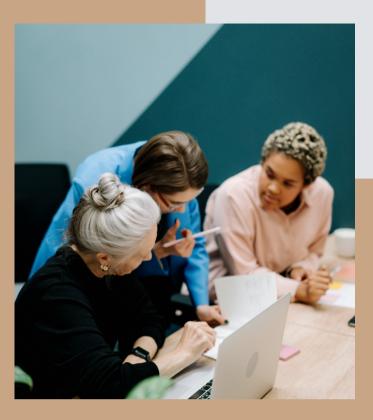
### Setting

Identifying Needs, Goal Setting

# Step 3: Development of the Life Care Plan



Spinal Cord Injury (SCI) in a Middle Aged Individual



#### **CASE OVERVIEW**

A 45-year-old woman experienced a spinal cord injury due to a workplace accident. She is now paralyzed from the waist down and faces a lifetime of challenges. Our life care plan outlines the need for accessible housing, adaptive equipment, ongoing physical therapy, and vocational rehabilitation to help her regain independence and return to work.

### **ESTIMATED COSTS**

The lifetime cost for a person with a spinal cord injury can be substantial, typically ranging from \$2.5 million to \$4 million. This covers expenses such as accessible housing modifications (\$150,000), adaptive equipment (\$200,000), ongoing physical therapy, and vocational rehabilitation.

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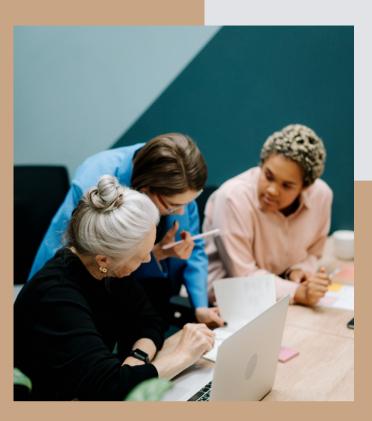
#### Setting

Identifying Needs, Goal Setting

# Step 3: Development of the Life Care Plan



Cerebral Palsy in a Child



### **CASE OVERVIEW**

We worked with the parents of a 5-year-old child diagnosed with cerebral palsy. Our life care plan focuses on early intervention services, specialized education, adaptive technology, and mobility aids to support the child's physical and cognitive development, with a goal of maximizing independence as they grow.

### **ESTIMATED COSTS**

Providing comprehensive care and support for a child with cerebral palsy can cost between \$1.5 million and \$3 million over their lifetime. This includes expenses for early intervention services, specialized education, assistive technology, and mobility aids.

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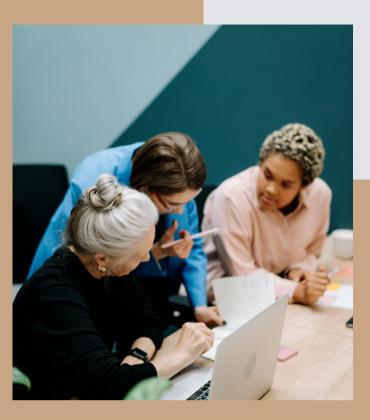
#### Setting

Identifying Needs, Goal Setting

# Step 3: Development of the Life Care Plan



Burn Injury in a Teenager



### **CASE OVERVIEW**

A 16-year-old girl suffered severe burns in a house fire. Her life care plan outlines the extensive medical treatments, multiple surgeries, psychological counseling, and scar management therapies required to aid her physical and emotional recovery, as well as her reintegration into school and social activities.

### **ESTIMATED COSTS**

Managing severe burns in a teenager may cost between \$1 million and \$2 million over their lifetime. This covers medical treatments, surgeries, psychological counseling, and scar management therapies, as well as educational and social reintegration costs.

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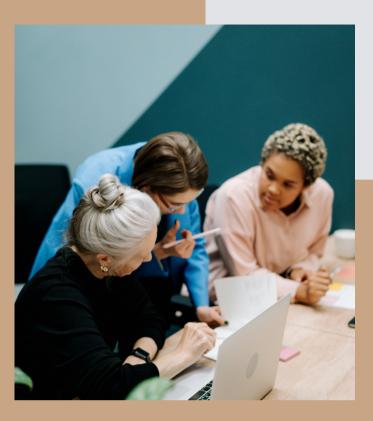
#### Setting

Identifying Needs, Goal Setting

# Step 3: Development of the Life Care Plan



Amputation Due to Diabetes in an Older Adult



#### **CASE OVERVIEW**

A 70-year-old man with diabetes had to undergo lower limb amputation. His life care plan addresses prosthetic care, rehabilitation, diabetes management, and home modifications to enable him to maintain independence and continue enjoying his retirement years.

### **ESTIMATED COSTS**

Providing care for an older adult who has undergone lower limb amputation due to diabetes can range from \$500,000 to \$1 million over their lifetime. This includes expenses for prosthetic care, rehabilitation, diabetes management, and home modifications.

15905 Brookway Dr Ste 4202

- Huntersville, NC 28078
- 888-928-1345

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# Step 3: Development of the Life Care Plan



Severe Orthopedic Injuries in a Construction Worker

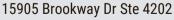


#### **CASE OVERVIEW**

A 35-year-old construction worker sustained multiple orthopedic injuries in a workplace accident. His life care plan includes surgeries, physical therapy, vocational retraining, and pain management strategies to facilitate his return to work and ensure long-term physical health.

### ESTIMATED COSTS

Lifetime costs for a construction worker with severe orthopedic injuries may vary from \$1 million to \$2 million. This includes surgeries, physical therapy, vocational retraining, and pain management treatments.



- Huntersville, NC 28078
- 888-928-1345

deaunaf.trioconsulting@gmail.com

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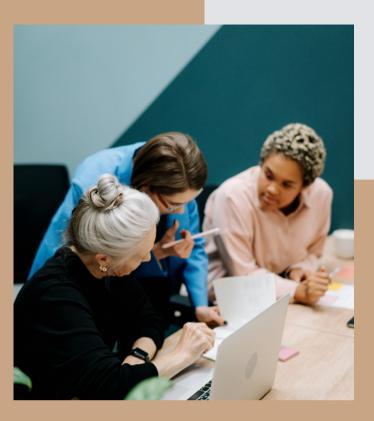
#### Setting

Identifying Needs, Goal Setting

# Step 3: Development of the Life Care Plan



Degenerative Neurological Disease in an Elderly Individual



### **CASE OVERVIEW**

An 80-year-old man has been diagnosed with a degenerative neurological disease like ALS (Amyotrophic Lateral Sclerosis). Our life care plan addresses the progressive nature of the disease, outlining the need for home modifications, assistive communication devices, 24/7 caregiving, and palliative care services to enhance his quality of life.

### **ESTIMATED COSTS**

The cost of care for an elderly individual with a degenerative neurological disease like ALS can exceed \$1 million. This includes home modifications for accessibility (\$75,000), assistive communication devices (\$20,000), 24/7 caregiving, and palliative care services.

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- ( 888-928-1345

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