



Buying a
NEW HOME

With

Sharon M. Zunkley





About Me

HELLO!

Sharon M. Zunkley[®]

I specialize in helping people achieve homeownership dreams and enjoy guiding them to find their ideal homes. I also thrive on the challenge of assisting clients in selling their homes through property preparation and strategic marketing.


Committed to the REALTOR[®] code of ethics, I prioritize continuous education to stay updated on industry trends. As a Certified Residential Specialist, held by only 4% of Realtors[®] nationwide, I exceed required education hours. ***You can expect full-time availability, attentive listening, real estate education, customized marketing plans, accurate market analysis, quality service, and a dedication to client satisfaction.***

I am a member of the National Association of Realtors[®], Ohio Association of Realtors[®], and hold licenses in Ohio and Florida.

Accolades include the Ohio Association of Realtors President's Sales Club, Mega Million Dollar Sales Producer, Accredited Buyer Representative, Certified Relocation Specialist, and recipient of the Quality Service Award.

Specializations include New Construction, Short Sale, Bank Owned, and I am a Certified Distressed Property Expert.

Let's Chat

 440-477-3276

 KW GREATER CLEVELAND KELLER WILLIAMS

 Sharon Zunkley

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HOME BUYING PROCESS *in nine simple steps*

- 1 Find the right agent
- 2 Prepare finances
- 3 Get pre-approved
- 4 Start home shopping
- 5 Make an offer
- 6 Order inspection
- 7 Order an appraisal
- 8 Schedule the move
- 9 Closing day

Seasonal
Suzanne
REALESTATE



KW GREATER
CLEVELAND
KELLER WILLIAMS

Hiring a Realtor® brings valuable
EXPERTISE, RESOURCES, & PEACE OF MIND
to the complex process of buying or selling real estate.

Expertise
& Local
Knowledge

Network and Resources

Problem
Solving

Ethical and
Professional
Standards

WHY HIRE A REALTOR®

Contracts
&
Paperwork

Guidance
&
Advice

Marketing
& Exposure

Transaction Management

Professional Negotiation
Skills

Market Analysis
& Pricing

✔ **Expertise and Local Knowledge:**

Realtors possess extensive knowledge of the local real estate market, including current trends, property values, and neighborhood specifics.

✔ **Professional Negotiation Skills:**

Realtors are skilled negotiators who can help you get the best possible deal, whether you're buying or selling a property.

✔ **Market Analysis and Pricing:**

Realtors can conduct thorough market analyses to help you set a competitive and realistic price for your property, ensuring a faster and more profitable sale.

✔ **Contracts and Paperwork:**

Real estate transactions involve complex contracts and paperwork. A realtor can handle these details, ensuring all legal requirements are met and protecting your interests.

✔ **Network and Resources:**

Realtors have a vast network of professionals, including mortgage brokers, home inspectors, and contractors, which can be beneficial throughout the buying or selling process.

✔ **Problem Solving:**

Real estate transactions can encounter unexpected challenges. Realtors have experience in troubleshooting and finding solutions to potential issues that may arise during the process.

✔ **Ethical and Professional Standards:**

Realtors adhere to a strict code of ethics, ensuring that they prioritize their clients' best interests and maintain a high level of professionalism throughout the transaction.

✔ **Transaction Management:**

Realtors oversee the entire transaction process, from the initial offer to the closing, ensuring that all steps are completed correctly and efficiently.

✔ **Marketing and Exposure:**

Realtors have access to various marketing channels and strategies to promote your property effectively, reaching a wider audience of potential buyers.



BUYER(S)/SELER(S)



REALTOR®



Happy CLIENTS!