



MOUNTAIN  
VIEW BENEFIT SOLUTIONS

Introducing

# Prescription Benefit Management Services

## DRUG PRICES IN THE UNITED STATES ARE TOO HIGH AND CONTINUE TO SKYROCKET

The unsustainable cost of prescription drugs not only puts pressure on the health care system but increasingly; patients, employers and providers are paying prices that are too high. Prescription drug expenditures are nearly 20–30+% of health care costs.

## OUR SOLUTION

A better experience and lower cost. A program to control costs for employers and employees.

## CREATE SAVINGS WITH COST SHIFTING FROM EMPLOYER TO MANUFACTURER

Ozempic <sup>®</sup> 4 mg / 3 mL per pen			
Pricing Table	PATIENT #1	PATIENT #2	PATIENT #3
Example of Savings			
Qualifies for PAP	✗	✓	✗
Retail (1 Fill)	\$1,050	\$1,050	\$1,050
International	\$438	—	—
PAP Cost	—	\$40	—
SAVED	\$612	\$1,010	NO SAVINGS
	58 %OFF	96 %OFF	NO SAVINGS

Ibrance <sup>®</sup> 100 mg, 21 capsules			
Pricing Table	PATIENT #1	PATIENT #2	PATIENT #3
Example of Savings			
Qualifies for PAP	✗	✓	✗
Retail (1 Fill)	\$14,347	\$14,347	\$14,347
International	\$6,875	—	—
PAP Cost	—	\$40	—
SAVED	\$7,472	\$14,307	NO SAVINGS
	52 %OFF	99 %OFF	NO SAVINGS

## INTERNATIONAL SOURCING

- We get 80% of our internationally sourced medications from Canada. It might mean we pass up some savings, but as you see, we are still able to get substantial savings from this source.
- All internationally sourced drugs are created by the same manufacturer, just in a different country• All medications are sealed by the manufacturer, labeled in English, and shipped directly to the member.

## USE OF MAIL-ORDER OPTIONS

- We have an exciting mail-order program that greatly lowers costs while creating ease of use.
- Built-in pharmaceutical assistance in drug maintenance, prescription renewal and plan advocacy.
- 25% average client savings.

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## SHIELD PBM PHARMACY SERVICES

We are an innovative, tech-driven prescription benefits service organization that focuses on lowering cost. While most PBMs talk about cost transparency, we prefer to be cost transparent and innovative by utilizing our state-of-the-art technology combined with human intervention to create real savings and value. Our flexibility gives us the ability to customize plans specific to our client's needs and create unique ways to minimize their exposure.

## OPEN FORMULARY DESIGN

- Affordable co-pay plans.
- Medications your members need, not what is best for rebates.

## INTERACTIVE MEMBER PORTAL

- Allows member to determine best options and alternative ways to save money.
- Online purchasing.
- Online tools available, such as auto-refill and medication reminders.

## MAIL-ORDER PHARMACY

- Mandate mail-order where appropriate to save on program cost and member expense.
- Mail-order can save most plans 25% versus retail pick-up.
- Member responsibility is a capped amount, not a flat, overpriced mail-order co-pay.
- For example: most 90-day supplies of generic medications cost \$14.95; well below the mail order co-pay. The plan will pay nothing, and the member will have a minimal out of pocket expense.

## INTEGRATED INTERNATIONAL PHARMACY

- Brand-name high-cost medications via our international pharmacy.
- A safe and effective way to save over 60% on many high-priced branded medications.

## PRESCRIPTION ASSISTANCE PROGRAM (PAP)

- A highly effective Prescription Assistance Program for qualifying medications.
- PAP can save thousands of dollars annually.
- Plans that do not offer specialty drug benefits are eligible for PAP.

## EXCEPTIONAL CUSTOMER SERVICE

- An assigned account manager for each group that analyzes daily activity and intervenes with recommendations to save the member and plan time and money.
- Live Customer Care available 8am – 8pm Monday through Thursday and 8am – 7pm Friday (EST). Calls are monitored hourly all other times.
- A team of pharmacy advocates eager to help members save money.
- Ability to provide daily activity allowing the TPA to keep track of member accumulation of plan spending.
- On-demand transparency.
- Reporting and analytics that demonstrate trends and intervention.

**TECHNOLOGY AND HUMAN INTERVENTION CREATES REAL, PERSONAL VALUE!**