

Ventura Industrial Products, LLC

Winter Wonderland



Thankfully we haven't seen much snow so far this winter! Even though I always wish for a white Christmas, I have to say, the older I get, the more I appreciate a mild winter.

The **International Fastener Expo** in **Las Vegas** was well attended and the new location at the Mandalay Bay was much more cohesive to what the industry is use to than last year's show. Next year it will also be at Mandalay Bay, but in a different convention room to better accommodate the space needed. I look forward to the improvements Emerald Expositions is committed to making to create a well-rounded show.

I have decided to remain on the **North Coast Fastener Association** Board of Directors, but reverted back to a Trustee instead of running for President due to time constraints. We had a great Holiday Party at **Forest City Shuffle Board** and even though I've never played the game, I picked up the rules and techniques quickly and even won a game!

Sara Eicher-Jugenheimer of Jugenheimer Industrial Supplies solved the **Q3 Fastener Puzzle**. The answer was "Getting Stuck in the Gutter" © Good luck solving the 2018 Q4 puzzle on the back. Be the first to email the answer to me at JV@JackieVentura.com and win a \$25 Panera Gift Card!

News – Now Representing:

BTM Manufacturing – Custom U-bolt and other bent products.

Mr. Washerman – Specialty Washers and Custom stamped products.

Please call me for details!



Proud Member of the

North Coast Fastener Association!

*Please call me for Membership Information or visit
NCFCA Website at www.ncfaonline.com*



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FDI Fastener Distributor Index

Report Based on Monthly Distributor Input

The **Fastener Distributor Index** has been developed by **The FCH Sourcing Network** in conjunction with the **NFDA (National Fastener Distributor Association)** and data is analyzed by **David J. Manthey, CFA of R.W. Baird** to measure the operating conditions and sentiment within the North American industrial fastener distributor sector. The **FDI** is compiled monthly from survey input provided by qualified distributors. Results are published on **Fully Threaded Radio** by Mike McNulty of **Fastener Technology International Magazine**. A historical graph of the index is provided below.

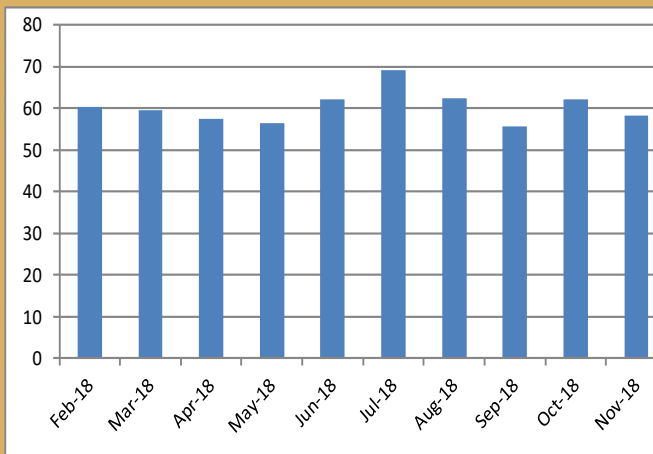
The seasonally adjusted FDI for November was 58.2, retreating slightly vs. October's 62.2 reading. Selling conditions cooled off of strong October trends, with the seasonally adjusted sales index coming in at 51.8 (vs. October 73.4). Respondent commentary was mainly focused on the 2019 outlook, with some respondents anticipating a slowdown in activity and others expressing optimism regarding implications from recent trade developments. The six-month outlook improved modestly m/m, although the Forward-Looking Indicator slipped (52.5 vs. October's 57.0 reading).

The FDI has been developed as a service to the fastener industry and to the wider business community it serves. All survey data collected is maintained in strict confidence and is compiled for publication in index form by **R.W. Baird & Co.** No information collected or compiled through the **FDI** monthly survey is shared, sold or otherwise used outside the scope of the index.

To add your company to the FDI survey group, visit their website at www.FDIsurvey.com or contact FCH directly with additional questions at (877) 332-7836. This website can be accessed securely by registered users during the monthly open survey period, which occurs during the last week of each month. Registered users receive email reminders at the start of each open survey period.

Anything above 50 indicates growth, below 50 is retraction. The seasonally adjusted November FDI (58.2) ticked down vs. October's 62.2 reading, albeit remaining well in expansionary territory overall. In the November survey, just 34% of respondents indicated sales were "better" relative to seasonal expectations vs. 69% in October.

Please listen to Fully Threaded Radio's online podcast for a detailed analysis. www.fullythreaded.com



REPRESENTING

*BTM Manufacturing
C&H International
Couplings Company
Disc & Belleville
EFC International
Eurolink Fastener Supply Service
Fascomp, Inc.
Mr. Washerman
Rolled Threads Unlimited
Spring Bolt & Nut
Triem Industries
USA Fastener Group
Wyandotte Industries*

INDUSTRY EVENTS

2019 CALENDAR

North Coast Fastener Association

2019 Events Dates TBD

National Shows 2019

May 22-23 - Fastener Fair USA, Cobo Center
Detroit, MI

Sept 17-19 – International Fastener Expo 2018,
Mandalay Bay Las Vegas, NV

2019 Training

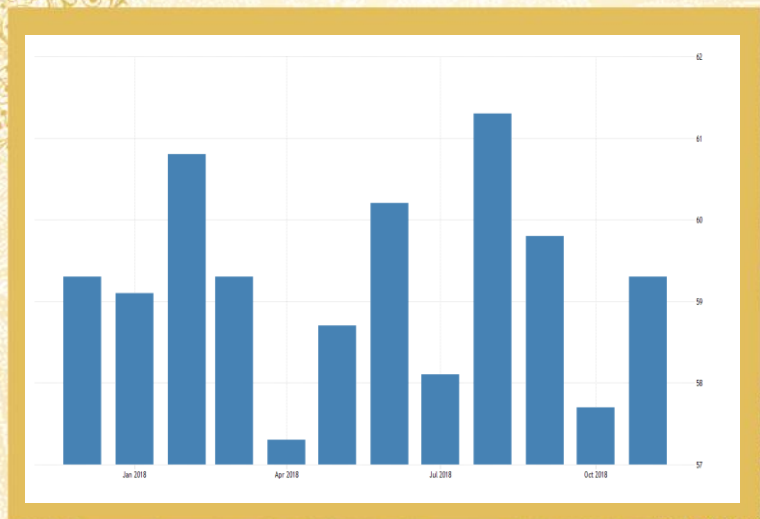
April 1-4 - Fastener Training Week (CFS Class),
Cleveland, OH

Aug 19-23 – Fastener Training Week (CFS Class)
Chicago, IL

FUN FACTS

11 FUN FACTS ABOUT MACHINES & TECHNOLOGY

1. The microwave was invented after a researcher walked by a radar tube and the chocolate bar in his pocket melted.
2. 23% of all photocopier faults world-wide are caused by people sitting on them and photocopying their butts.
3. "Stewardesses" is the longest word that is typed using only the left hand.
4. 71% of office workers stopped on the street for a survey agreed to give up their computer passwords in exchange for a chocolate bar.
5. The electric chair was invented by a dentist.
6. A Boeing 767 airliner is made of 3,100,000 separate parts.
7. The first FAX machine was patented in 1843, 33 years before Alexander Graham Bell demonstrated the telephone.
8. Hershey's Kisses are called that because the machine that makes them looks like it's kissing the conveyor belt.
9. "Typewriter" is the longest word that can be made using the keys on only one row of the keyboard.
10. In 1980, there was only one country in the world with no telephones: Bhutan.
11. More than 50% of the people in the world have never made or received a telephone call.



ECONOMIC OUTLOOK

Actual	Previous	Highest	Lowest	Dates	Unit	Frequency
59.30	57.77	77.50	29.40	1948-2018	Index Points	Monthly

The Manufacturing ISM Report On Business® is based on data compiled from purchasing and supply executives nationwide. Survey responses reflect the change, if any, in the current month compared to the previous month. For each of the indicators measured (New Orders, Backlog of Orders, New Export Orders, Imports, Production, Supplier Deliveries, Inventories, Customers' Inventories, Employment and Prices), the report shows the percentage reporting each response, the net difference between the number of responses in the positive economic direction and the negative economic direction, and the diffusion index. A PMI™ reading above 50 percent indicates that the manufacturing economy is generally expanding; below 50 percent indicates that it is generally declining. This page provides the latest reported value for - United States ISM Purchasing Managers Index (PMI) - plus previous releases, historical high and low, short-term forecast and long-term prediction, economic calendar, survey consensus and news. United States ISM Purchasing Managers Index (PMI) - actual data, historical chart and calendar of releases - was last updated on December of 2018.

Source: www.tradingeconomics.com | US BUREAU OF ECONOMIC ANALYSIS

Thoughts to Ponder

“If you laugh a lot, when you get older your wrinkles will be in the right places.”

- Andrew Mason

Fastener Cluster Fun

IIEPNRSOC ASNTPMGI --- ○ --- ○ --- --- ○ --- ○
 TOUSCM HEAWRSS --- ○ --- ○ --- ○ --- ○ --- ○ ---
 UEDRBNGIR --- ○ --- ○ ---
 CPSLEAI SSAEPH ○ --- --- ○ ---
 TITICNARE PMOTNCOENS --- ○ --- ○ --- --- ○ --- ○ ---
 NI SHUOE OLNTOIG --- ○ --- ○ --- --- ○ --- ○ ---
ANSWER: --- --- --- --- --- --- ---

ANSWER CLUE: What an angry elf might do

The puzzle answer winner will be announced in the next newsletter.

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