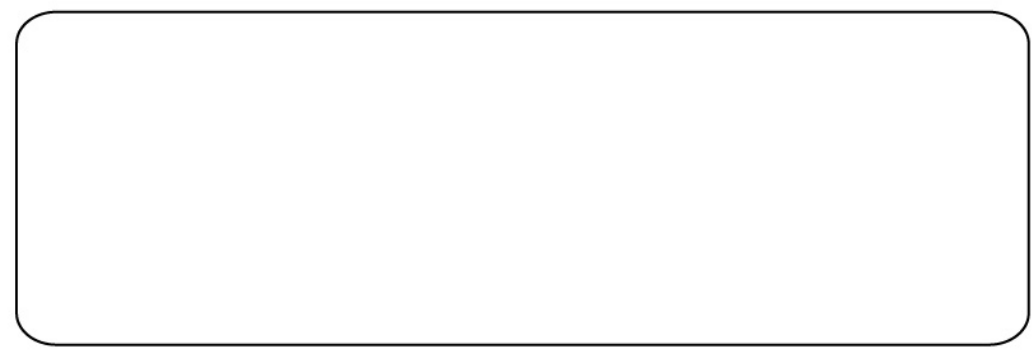
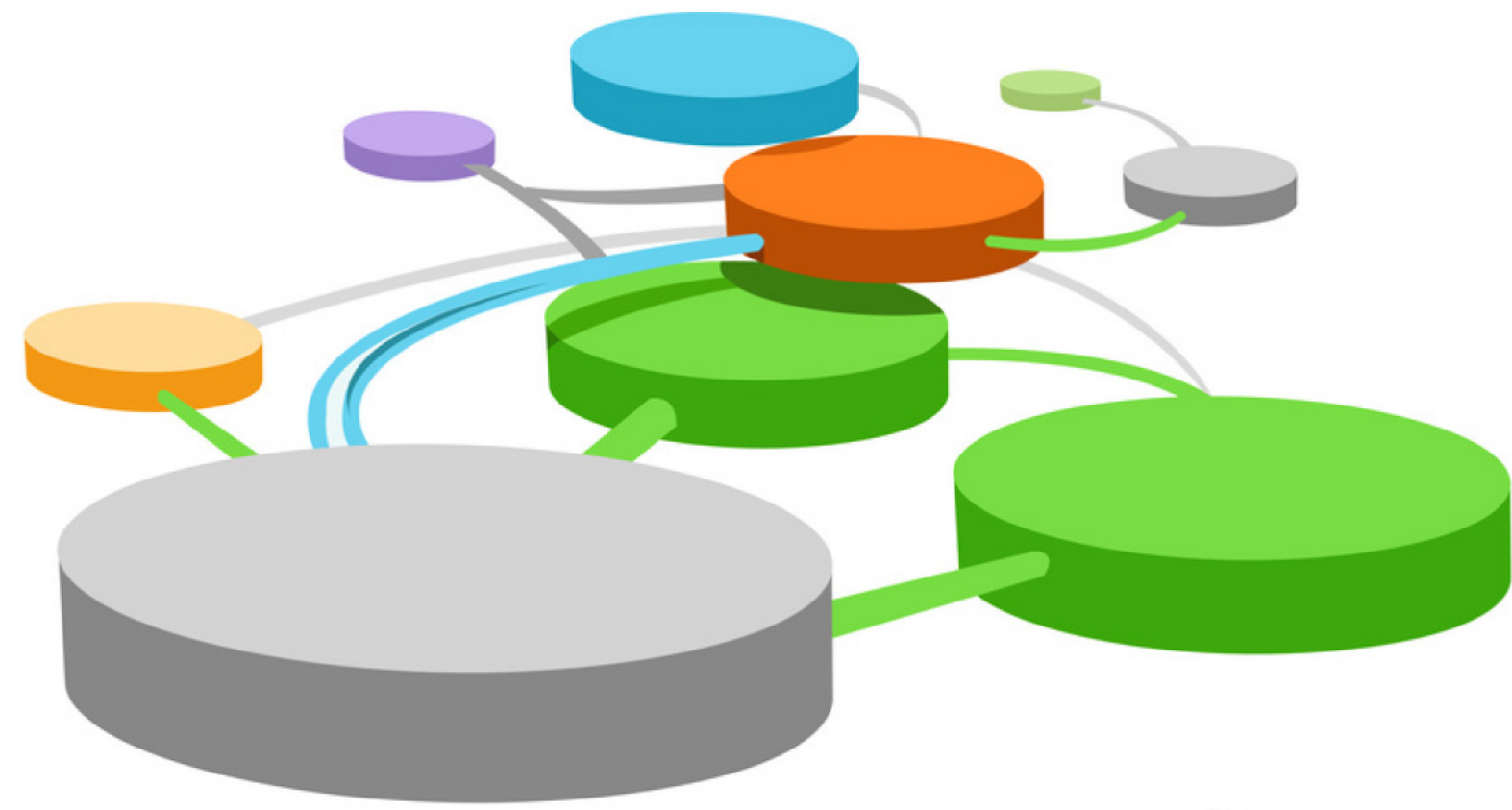




Sales & Distribution Management System



(558120-V)

softwareOptima

Integrated Business Software for the Enterprise

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Key to Business Optimization

- Award Winning Open Client-Server
- Support Multi Company
- Designed for SMEs
- Further Customization
- Secure Data Management

(SO/MRKT/FIS PSDMS JAN10 V.1a)
The information printed in this brochure is correct at the time of printing and is subjected to changes from time to time without prior notice.

FIS™ Sales & Distribution Management System

The FIS™ Sales & Distribution Management System (FIS™ SDM) is part of the many suites of components of FISTM (Financial Information Systems) that comprises of:

- Purchasing System
- Inventory Management System
- Sales Order, Invoicing & Delivery Order System

The FIS™ SDM helps company to integrate their inventories (or stocks) with the purchasing, sales and deliveries or distribution activities so as to be able to:-

- Fulfill orders more quickly and accurately
- Reduce Operations cost and increase efficiency in warehouse operations
- Reduced dependency on warehouse personnel
- Standardize allocation methods, inventory movements, picking methods, and inventory locations
- Synchronized operation between departments, from order capture to inventory replenishment reduces the inventory holding cost
- Streamlined Delivery Shipments
- Boost customer satisfaction

When a sales activity has been made, the Sales and Distribution System will immediately capture the sales and update the Inventory Control. It will then generate the necessary sales invoices and delivery orders for the goods to be delivered to the customers and process payments.

The Purchasing System allows real-time tracking of past purchases based on a particular item or vendor; issuance of purchase order; control on available budget and extensive reporting capabilities.

Why Choose FIS over other Accounting Software?

- Suitable for Small and Medium Sized Companies
- Comprehensive Security System
- Secure Data Management
- Preview and Export Features
- Comprehensive Search Utilities
- Flexible Integration between Modules
- Real Time Account Posting
- Support Multi-User/Multi-Company Structure
- Support Company's Business Expansions Flexibly with Lower Cost of Investment
- Further Customization to meet Company's needs



Purchasing System

The Purchasing System helps company to improve productivity in the purchasing department by facilitating better control on the process of purchasing and acquisition. It empowers company to keep in close loop with suppliers by maintaining solid vendor relationship and provides information for negotiation. It ensures that all purchase requisitions, purchase orders, goods received and goods returned are properly accounted for. The system also tracks outstanding requisitions and purchase orders via an online enquiry. Some of the notable features are:-

- Security for Purchase Requisition Forms (PRF) and Purchase Orders (PO)
- Multiple Suppliers on One Purchase Requisition Form (PRF)
- Partial or Full Receipt of Goods
- Cancellation of Items in The Purchase Order
- Online Enquiry
- Suppliers Performance Analysis

Reports

Purchasing System

Purchase Analysis
Supplier Performance Report
Purchase Price Variance (PPV)
Unfulfilled Orders
Document Listing (Purchase Requisition Forms, Purchase Orders, etc.)
Listing of Cancelled Purchased Order Status
Listing of Purchase Commitments

Inventory Management System

Document Distribution Report
Document Listing
Distribution Setting Report
Opening Stock List
Physical Stock Check List
Product Reference Profile
Service Profile List
Stock Adjustment List
Stock Issue In Report
Stock Issue Out Report
Stock Ledger Report

Sales & Distribution Module

Stock No Activity Report
Stock Profile Report
Stock Purchase Ledger Report
Stock Reorder Report
Stock Sales Analysis Report
Stock Sales Ledger Report
Stock Sales Report
Stock Transfer List
Stock Valuation/On Hand
Warehouse Profile List
Sales and Distribution Module
Delivery Order Document
Delivery Order Listing
Document Distribution
Document Listing
Organization Sales Analysis
Organization Sales
Sales Analysis
Sales Ledger
Sales Return Document

Inventory Management System

The Inventory Management provides the necessary functions for companies to manage their stocks or inventory. The system is fully integrated with Sales Order, Invoicing & Delivery Order, Purchasing System & FISTM Core Financial.

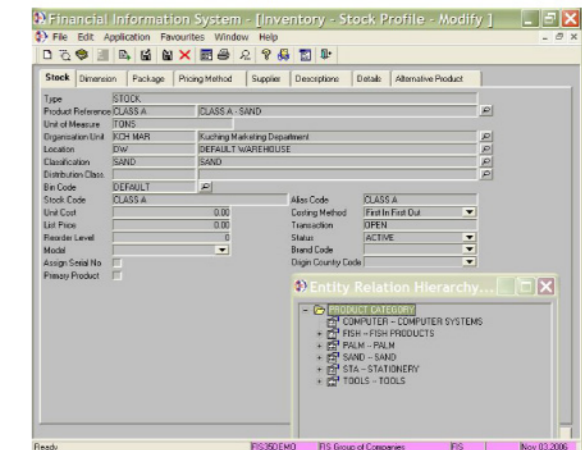
It supports common product codes across multiple warehouses and multiple branches where inventory items are stored. Costing methods used are FIFO (First In First Out), LIFO (Last In First Out), Specific Identification or Average Costing.

The system can monitor the movements of products such as raw materials, finished items or types of "services". Stock items can be transferred to and from any warehouses. User may define up to 15 levels of each product type to facilitate detailed reporting structure for each item.

Physical stock adjustment listing is readily available. The Stock adjustment function is user friendly and can call up stock items from the database easily.

Management have access to valuable reports, which includes listing out information on the activities of all stock items either specific to one business unit or as a consolidation. Some of the notable features are as follows:-

- Supports multi-warehouses
- Common Stock Codes for All Warehouses
- FIFO, LIFO, Specific Identification or Average Costing Method
- Stock Bin Allocation
- Detail Stock Movement Ledger
- Multi-Level Stock Classification
- Minimum Stock Reorder Level
- Automatic generation of stock codes across all warehouses and business units for both products as well as services
- Online updates of opening stock balance, stock adjustment & stock transfer
- User defined unlimited warehouse locations according to areas and bins
- Multi-supplier information such as costs and selling prices are available online and may be secured according to users
- Supports maximum and minimum stock levels by providing pop up messages



Sales Order, Invoicing & Delivery Order System

The Sales Order, Invoicing & Delivery Order System is suitable for businesses which seek to improve and retain strong business processes to increase customer values and streamline activities to minimize cost in the long term. The system can be integrated to the Inventory Management and FISTM Core Financial to streamline daily routine activities between the issuing of invoices and delivery order documents as well as the management of distributing the goods and services.

In conclusion, the system manages the sales order process until the deliveries of goods and services have been fulfilled. Some of the notable features are:-

- Ability to issue invoices for goods and services
- Facilitates issuance of delivery order automatically or manually for multiple locations with single invoice
- Easy tracking of Sales Returns or Services Returns
- Batch posting facility available for convenience and control checking before posting
- Control system for online retrieval of client listing and stock item listing
- System generated invoice number
- Allows user-defined delivery order number or system generated delivery order number
- Supports transactions for multiple companies/departments/units
- Issuance of online or manual invoices and/or delivery orders
- Audit trail report available to keep track of users and their activities
- Real time reports are available for management analysis



Note:
The following modules are available separately:-
- FIS™ Core Financial