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# City VIBES

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## गमसा एक्सपो 2018 3rd Hosiery Exhibition of City is the biggest

# GMMSA EXPO INDIA

Ludhiana, February 25, 2018: The 3rd edition of GMMSA EXPO INDIA started with a big bang on Sunday. The first day of the exhibition showcased leading inventions in the world of garment manufacturing machinery. The Garments Machinery Manufacturers & Suppliers Association (Regd.)—Expo is being held at Dana Mandi, Bahadur Ke Road, Ludhiana from February 25 to February 28, 2018.

The expo was inaugurated by Mr Vinod Thapar - Chairman, Knitwear Club, Mr Charanjit Singh - Secretary Shawl Club, Mr Sudarshan Jain - President KAMAL, Mr Arun Aggarwal from KAMAL, Mr Ashok Makkar of Dyeing Association, and Mr Lakshmi Gupta

of Knitwear Club.

This year is bigger and better than the previous editions and the scale of the platform has increased with a spread of over 2 Lac sq ft. The Expo has on display over 2000 products on Knitting, Weaving, Dyeing, Finishing, Printing, Sewing machines and accessories by leading brands with participants from India and over 18 countries. The first day of the exhibition saw a foot fall of more than 12000 where manufacturers demonstrated the latest technology in respective fields of garmenting processing.

While talking to CITY VIBES, Mr Narinder Kumar - President, GMMSA Expo INDIA 2018 said, "Our team has worked very hard to make the exhibition great.

This expo has been put together by the people who are directly associated with the industry or are a part of it. The industry looks forward to cutting cost, time and saving labor cost in manufacturing and that is what the exhibition brings to the industry."

Speaking on the occasion, Mr Ram Krishan - Chairman, GMMSA Expo INDIA 2018 said, "We are very happy with the response that we have got from the industry. Last year we had 113 stalls and this year we have 163 stalls. Clearly, we have grown with a lot of support. This is a matter of pride for us. We will continue to provide a premier platform for machinery manufacturers to showcase their latest inventions and technological

advancements."

Also present on the occasion were Mr Parmesh Wassist (Roby) from Ramana International, Mr. Inder Arora

from Arora International, Mr Jatinder Sudera from P K International, Mr Pankaj Kalra from Retech International, Mr. Lakhvir Singh from G S Lotey,

Mr Teja Singh, Mr. Iqbal Chahal from Iqbal enterprises, Mr. Manoj Jha from Kalpana Enterprises, Mr. Deepi from Raunaq Fabrics, Mr. Krishan

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# Gujrat Apparel Sector wary of e-way bills

## New system may worsen matters for traders and manufacturers

There is no respite for textile manufacturers and retailers. First, a 5 per cent levy in goods and services tax (GST) and the subsequent rise in cotton prices after the Budget depleted their cash reserves. This had come even as the tex-

tiles industry was recovering very slowly from the demonetisation effects of 2016. But now, with the new e-way bill system on its way, businessmen apprehend that the situation might still worsen with newer problems surfacing in the days to come.

E-ways bill will have to be mandatorily produced by manufacturers and exporters transporting their goods that exceed a value of Rs 50,000 and traverse a distance of more than 10 km. Gujarat, along with Maharashtra and West Bengal, would implement the e-way bill system in a couple of months even though other states are to come within its ambit.

Surat-based Mahamantra Textile Mills proprietor Ashok Jain said, "Two years in a row, and we are still feeling the aftershocks of demonetisation, GST implementation and surge in cotton prices. If the e-way bill is forced upon us in the coming months, it

would deal a heavy blow to the entire textiles business community—from trader to retailer to manufacturer."

Cash crunch to worsen. Not a single day has passed without the industry trying to counter roadblocks caused by these problems. "We suffered huge losses, with our businesses cut nearly to half and very few buyers visiting us for our traditional home furnishing fabrics and accessories. Sales have dropped by 50 per cent, and most of our payments have been delayed by wholesalers," Jain pointed out.

Some felt that the implementation of the e-way bill system would not be a boon for textiles businessmen, but instead dent in their earnings in the long-run. Jain said, "The Union government should act immediately and make a few amendments so that manufacturers and suppliers like us do not have to bear the brunt as far as levying e-bill charges for small consignments of stocks is concerned. Besides, steps need to be taken in transportation of goods locally to end-users."

The concern of another Surat-based manufacturer Sanjay Khaitan,

proprietor of Ajmera Fashion, was similar. Ajmera Fashion has established itself in the manufacturing of partywear and pochampally, ikkat sarees along with designer lehengas, kurtis and cholis since inception in 2012. "We are now faced with recession of a different kind, and it has hit every manufacturer, wholesaler and retailer associated with the textiles industry. Our sales numbers have dropped in comparison to previous years, with only a minimal daily supply of 2000-3000 saree pieces now. The impact will be severe if the Gujarat government implements the e-way bill system in the near future."

Given the backdrop of demonetisation, GST hike and cotton prices—all of which had been a dampener on the business, Khaitan said, "If this trend continues, imagine the outcome it would have on average manufacturers who have been left in the lurch. Hardly any money would be left in their hands so as to transport large consignments of goods to different states across the country."

Bhupendra Singh, senior official of Ganpati Textiles, said, "The e-way bill system will escalate matters. Huge consignments of stocks are transported to different states and there would hardly be any relief for those engaged in manufacturing of sarees, kurtis, lehenga, leggings, etc. Is it just us who have to foot the bill? The government has to protect interests of the textiles industry." (CV)

# New dates for ITMA ASIA + CITME 2018 announced



The joint owners of the ITMA ASIA + CITME 2018 exhibition have announced new dates for the sixth combined showcase to be held at the National Exhibition and Convention Centre, Shanghai this October. The new dates are from 15 to 19 October 2018.

According to show owners CEMATEX and Chinese partners, the Sub-Council of Textile Industry, CCPIT (CCPIT-Text), China Textile Machinery Association (CTMA) and China Exhibition Centre Group Corporation (CIEC), the shift in the exhibition dates is due to a new national initiative, which affected the scheduling of all events at the exhibition centre in October. Companies keen to

participate in ITMA ASIA + CITME 2018 should visit www.itmaasia.com or www.citme.com.cn. Application for space will close on 28 February 2018. ITMA ASIA + CITME 2018 is organised by Beijing Textile Machinery International Exhibition Co Ltd and co-organised by ITMA Services. Japan Textile Machinery Association is a special partner of the show.

The last ITMA ASIA + CITME combined show in 2016 welcomed the participation of 1,673 exhibitors from 28 economies and registered a visitorship of over 100,000 from 102 countries and regions.

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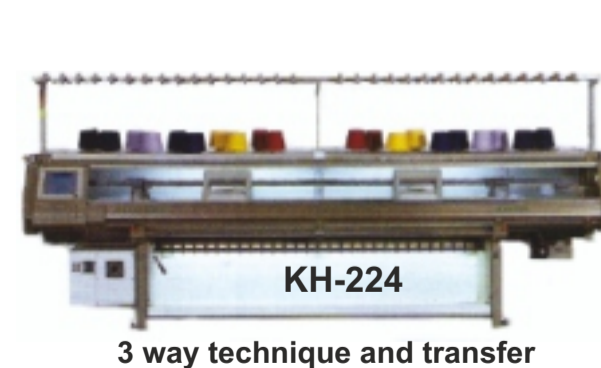
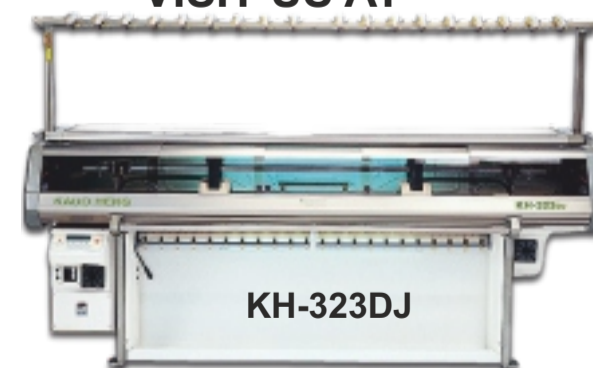
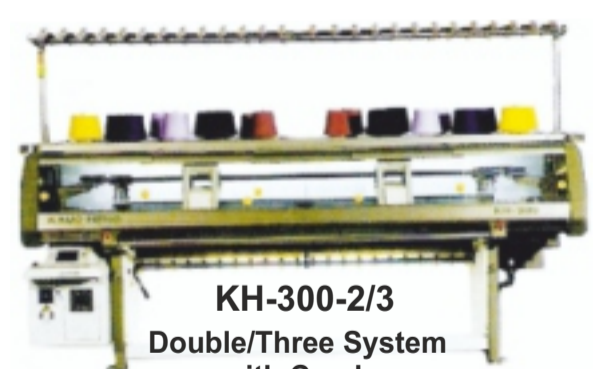
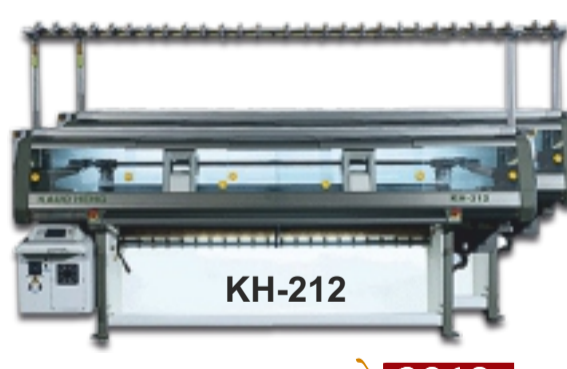
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# Steady Rise In Textile Imports Bothers Domestic Industry: CITI

With the release of foreign trade data for December 2017 by the Ministry of Commerce & Industry, Mr. Sanjay Kumar Jain, CITI Chairman, has expressed concern over the 3% decline in CAGR in textiles and apparel exports compared to the corresponding period of December 2016. Exports of textiles and apparel stood at \$2996 million in December 2017 as against \$3075 million in December 2016. However, the cumulative export has slightly improved by 2% CAGR as the exports stood at \$26,136 million in April-December 2017 in comparison to \$25,721 million in April-December 2016.

Mr. Jain further stated that the share of textiles and apparel exports in the All Commodity Exports (ACE) also declined by 2% in December 2017.

A comparative statement showing the sector-wise performance is given below:

Mr. Sanjay Jain, while appreciating the cumulative increase in the textiles and clothing exports during April-December 2017, also expressed concerns over the consistent increase in imports of textiles and clothing during the same period. Imports during December 2017 stood at \$165.34 million as compared to \$137.24 million in December 2016, registering an increase of 20.48 per cent.

Mr. Jain further pointed out that as per the latest statistics released by the Export Promotion Bureau of Bangladesh, India's imports of garments from Bangladesh reached \$111.3 million during July to December 2017, indicating a sharp rise of 66% from \$66.9 million during the same period last year.

Mr. Sanjay Jain also stressed that the ongoing scenario is negatively affecting the domestic

yarn, fabric and garment manufacturers. There is a greater need now to impose safeguard measures such as Rules of Origin and Yarn Forward and Fabric Forward Rules on countries like Bangladesh and Sri Lanka that have FTAs with India to prevent cheaper fabrics produced from countries like China routed through these countries. Garment manufacturers in India have to pay duty on imported fabrics, while Bangladesh can import fabric from China duty free and convert them into garments and sell to India duty free. This is putting the Indian garment industry at a major disadvantage.


At the same time, he pointed out that India can increase its exports of cotton yarn and fabrics provided the sector is restored with export incentives. CITI has been strongly representing the case of cotton yarn and fabrics with every Government

department, including PMO, to enhance the competitiveness of the cotton yarn and fabric sector. At present, India's share of cotton yarn in world trade is 26% and it is declining steeply as the incentives given to the cotton yarn sector were withdrawn in 2014 and MEIS, which was extended to the entire value chain was not extended to cotton yarn.

Moreover, there are various State levies up to the tune of 8% on cotton yarn which are not refunded at any stage. Similarly, the fabric sector is not getting refund of State levies of around 6%. By including cotton yarn under MEIS and providing ROSL for fabrics, Indian can retain its competitiveness in the global market.

He has also felt optimistic that the Government would consider CITI's representations and resolve the issues on an urgent basis.

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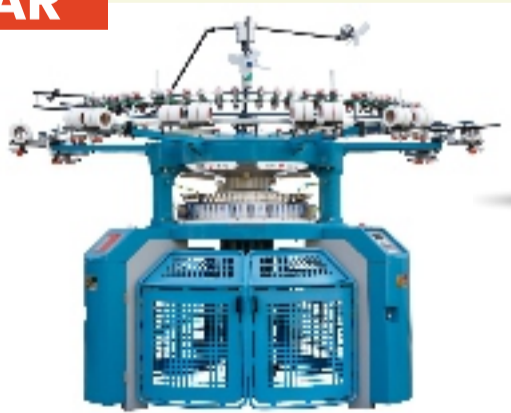


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## AEPC completes 40

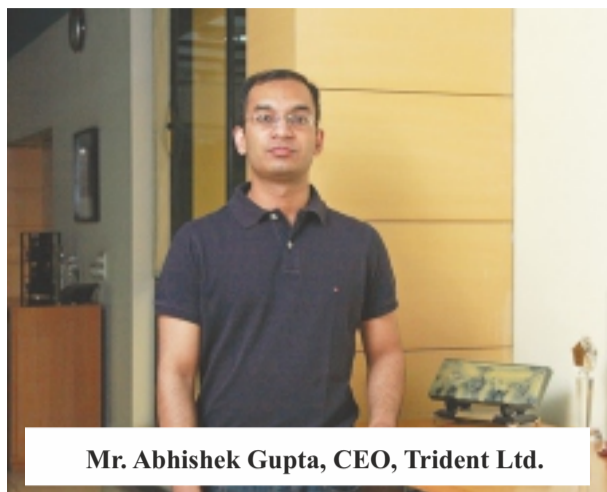


HKL Magu welcomes Amitabh Kant, CEO, NITI Aayog; Courtesy: AEPC

The Apparel Export Promotion Council (AEPC) has successfully completed 40 years of operation. Built as a sponsored body under the ministry of textiles, the association has a strong membership base that exceeds 8,300 members. AEPC, one of the largest councils of the country, promotes and facilitates garment manufacturing and exports from India. "China has started moving out of the apparel sector and there is a huge opportunity for India. Today the wages in China are 2-3 times that of India and given the aging population of China, the cost of apparel manufacturing will continue to rise there. In such a scenario, the global suppliers will start looking at other avenues for sourcing. Countries like Bangladesh and Vietnam are having preferential access in European markets and hence it is extremely important that we get the FTA with Europe ratified at the earliest. As far as Indian apparel exports are concerned, India is heavily reliant on cotton and we need to see how we can move to man-made fibres which can help us to garner more global share. There has been a reduction in the benefits of the Industry post GST roll out and we are looking at ways through which we

could bring it at par with the rates prevalent in the previous regime. For the benefit of the industry central and state levies should be refunded and government will work with the industry to resolve this issue," said Amitabh Kant CEO, NITI Aayog, during the celebration at AEPC head office in Gurgaon. "AEPC's well-timed initiatives and confidence to take calculated risks, braving all odds, perceptible across all circumstances, is the key fuel for the India's apparel export growth. As India is gearing up to move towards WTO-compatible, production-based subsidies from export-based subsidies, it becomes extremely important that we position India strongly as a responsible sourcing destination. At the UP Investor's summit, we have signed a MoU with UP government to construct an apparel city in 200 acres on Yamuna Expressway. With AEPC's capability and initiatives, and continued understanding and support of the government, India's apparel exports are sure to grow from strength to strength while providing international buyers with most superior solutions in fashion and apparel," said HKL Magu, chairman, AEPC. (CV)

## Trident Targets Global Leadership In Home Textiles



Mr. Abhishek Gupta, CEO, Trident Ltd.

Trident Ltd. is one of the world's largest vertically-integrated home textile manufacturers, with a global footprint base in over 100 countries. Consisting of an impressive clientele of leading retail giants, its exports to the US contribute the most to the group revenues. The company has also launched an on-shore design studio in the UK and the US with a large showcase of bed & bath collection.

A winner of more than 70 Awards, a recent recognition for the group came in the form of the 12th consecutive TEXPROCIL Export Performance Award, as also the National Energy Management Award for its production processes.

The Trident Group showcased its luxury collection in an exploratory sketchbook format at HeimTextil, highlighting the diverse product basket and innovative techniques. The company has its manufacturing facilities at Budhni in Madhya Pradesh, which is one of the world's largest standalone terry towel facilities, and at Barnala in Punjab. With a total installed capacity of 688 looms, it is equipped to produce around 90,000 MT pieces of terry towels annually. The state-of-the-art production facilities

include spinning, wide-width Airjet and Jacquard weaving, soft flow dyeing and fully-automated cutting and sewing of towels.

For bed linen, Trident has an installed capacity of 500 looms to produce around 43 million metres annually. This plant is also vertically integrated to carry out every step empirical to bed linen creation under one roof with an in-house expertise for spinning, weaving, processing, cutting and sewing.

The company is the recipient of many energy conservation awards and recognitions from the Government. In a bid to give back to the environment, the company has undertaken massive tree plantation drives. Trident's strong product portfolio across mid and premium segments has strengthened its position in the domestic market. Kriti Sanon is Trident Home Décor Design's brand ambassador, endorsing the line's contemporary designs, innovative constructions and luxurious fibres.

The group plans to expand its retail footprint to 1,000 points-of-sales in shop-in-a-shop format by next year from the present 400.

Trident has also won the licence to manufacture and sell for the renowned French lifestyle brand ELLE décor in India.

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