

# Pines Band, Inc

## Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

June 8, 2023 - June 30, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
Band Gear Sales	141.06	2,500.00	-2,358.94	5.64 %
Chocolate Fundraiser	557.25		557.25	
Concert Ticket Sales	1,108.00	1,500.00	-392.00	73.87 %
Fair Share	90,525.00	100,000.00	-9,475.00	90.53 %
Home Game Meal Sales		1,000.00	-1,000.00	
Indoor Percussion Membership		25,000.00	-25,000.00	
Instrument Rental		0.00	0.00	
Investment income	0.06		0.06	
Sales				
Guard Uniform		500.00	-500.00	
Uniforms		4,000.00	-4,000.00	
<b>Total Sales</b>		<b>4,500.00</b>	<b>-4,500.00</b>	
SNAP Raise Fundraiser		25,000.00	-25,000.00	
Winter Guard Membership		15,000.00	-15,000.00	
<b>Total Income</b>	<b>\$92,331.37</b>	<b>\$174,500.00</b>	<b>\$ -82,168.63</b>	<b>52.91 %</b>
<b>Cost of Goods Sold</b>				
Band Swag Expense		2,500.00	-2,500.00	
Marching Band Uniforms		5,000.00	-5,000.00	
<b>Total Cost of Goods Sold</b>	<b>\$0.00</b>	<b>\$7,500.00</b>	<b>\$ -7,500.00</b>	<b>0.00%</b>
<b>GROSS PROFIT</b>	<b>\$92,331.37</b>	<b>\$167,000.00</b>	<b>\$ -74,668.63</b>	<b>55.29 %</b>
<b>Expenses</b>				
All State Fees		250.00	-250.00	
Awards		150.00	-150.00	
Band Banquet	96.21	15,000.00	-14,903.79	0.64 %
Broward Music Educators Membership Dues		100.00	-100.00	
Business Licenses		100.00	-100.00	
Color Guard				
Clinicians Fees	2,150.00	5,000.00	-2,850.00	43.00 %
Guard Equipment	1,686.03	3,200.00	-1,513.97	52.69 %
Guard Uniforms		7,200.00	-7,200.00	
<b>Total Color Guard</b>	<b>3,836.03</b>	<b>15,400.00</b>	<b>-11,563.97</b>	<b>24.91 %</b>
Concert Band				
Clinicians Fees		1,500.00	-1,500.00	
Dry Cleaning		3,500.00	-3,500.00	
New Uniforms		1,500.00	-1,500.00	
Performance Expense	200.00	4,000.00	-3,800.00	5.00 %
<b>Total Concert Band</b>	<b>200.00</b>	<b>10,500.00</b>	<b>-10,300.00</b>	<b>1.90 %</b>
Contract & professional fees				
Fundraising fees		5,000.00	-5,000.00	
<b>Total Contract &amp; professional fees</b>		<b>5,000.00</b>	<b>-5,000.00</b>	
Indoor Percussion				

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Clinician Fees		7,500.00	-7,500.00	
Competition Fees		1,000.00	-1,000.00	
New Equipment	396.00	5,500.00	-5,104.00	7.20 %
Travel Hotels		3,000.00	-3,000.00	
Travel Vans and Gas		4,500.00	-4,500.00	
Uniforms		2,000.00	-2,000.00	
<b>Total Indoor Percussion</b>	<b>396.00</b>	<b>23,500.00</b>	<b>-23,104.00</b>	<b>1.69 %</b>
Insurance				
Liability insurance	1,191.30	1,700.00	-508.70	70.08 %
<b>Total Insurance</b>	<b>1,191.30</b>	<b>1,700.00</b>	<b>-508.70</b>	<b>70.08 %</b>
Marching Band				
Class B Shirts	2,495.00	1,500.00	995.00	166.33 %
Clinicians Fees	8,750.00	27,000.00	-18,250.00	32.41 %
Competition Fees		1,000.00	-1,000.00	
Game Day Meals		1,000.00	-1,000.00	
Show Cost	7,220.00	9,000.00	-1,780.00	80.22 %
Water and Snacks	81.40	1,500.00	-1,418.60	5.43 %
<b>Total Marching Band</b>	<b>18,546.40</b>	<b>41,000.00</b>	<b>-22,453.60</b>	<b>45.24 %</b>
Music Honor Society Exp				
Membership Dues		100.00	-100.00	
<b>Total Music Honor Society Exp</b>		<b>100.00</b>	<b>-100.00</b>	
New Equipment	858.31	12,000.00	-11,141.69	7.15 %
Office expenses	1,693.67		1,693.67	
Bad Debt		5,000.00	-5,000.00	
Bank fees & service charges		500.00	-500.00	
Printing & photocopying		100.00	-100.00	
Shipping & postage		25.00	-25.00	
Software & apps	498.00	1,000.00	-502.00	49.80 %
Website Fees		400.00	-400.00	
<b>Total Office expenses</b>	<b>2,191.67</b>	<b>7,025.00</b>	<b>-4,833.33</b>	<b>31.20 %</b>
QuickBooks Payments Fees	1,215.42	6,000.00	-4,784.58	20.26 %
Repairs & maintenance				
Instrument Repairs		3,000.00	-3,000.00	
Other repairs		1,000.00	-1,000.00	
Trailer Wrapping		10,000.00	-10,000.00	
<b>Total Repairs &amp; maintenance</b>		<b>14,000.00</b>	<b>-14,000.00</b>	
SNAP FEES (Student Accounts)	113.62	15,000.00	-14,886.38	0.76 %
Winter Guard Exp				
Competition Fees		500.00	-500.00	
Floor		1,000.00	-1,000.00	
Music Fees		500.00	-500.00	
New Equipment		5,000.00	-5,000.00	

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Staff Fees		5,000.00	-5,000.00	
Uniforms		3,000.00	-3,000.00	
<b>Total Winter Guard Exp</b>		<b>15,000.00</b>	<b>-15,000.00</b>	
<b>Total Expenses</b>	<b>\$28,644.96</b>	<b>\$181,825.00</b>	<b>\$ -153,180.04</b>	<b>15.75 %</b>
NET OPERATING INCOME	<b>\$63,686.41</b>	<b>\$ -14,825.00</b>	<b>\$78,511.41</b>	<b>-429.59 %</b>
NET INCOME	<b>\$63,686.41</b>	<b>\$ -14,825.00</b>	<b>\$78,511.41</b>	<b>-429.59 %</b>