

World's Finest Chocolate Order Guidelines

(Minimum order is 8 boxes)

\$1 Variety Pack (Blue Box): July 1,2024 price change cost \$37 profit per box \$23

| Order Size | Price per Box | Profit per Box |
|---------------|---------------|----------------|
| 8-299 boxes | \$36.00 | \$24 |
| 300-799 boxes | \$33.00 | \$27 |
| 800 + boxes | \$30.00 | \$30 |



New \$2 Product



New \$3 Products



Shipping/Freight Charge= \$120 per order.

Incentives/ Prize Chocolate

Incentives in the form of free boxes (prize chocolate) are offered on all orders of 25 boxes or more. The standard incentive is 1 free box with every 25 boxes ordered. Example: if you order 100 boxes, you will receive 4 free boxes with your order. We encourage you to use your free boxes to fund your prize program.

Lead time for initial orders is approx. 3-4 business days.

While we normally don't have issues with deliveries, we always suggest having your order delivered a couple of days before your start date. The freight / delivery industry is unpredictable right now with driver shortages, its best to plan ahead and have a buffer instead of stressing over late or missed deliveries.

Keep in mind your campus's schedule: early release, testing days, holidays, etc. when scheduling a delivery.

Deliveries are not scheduled by appointment. Generally, deliveries are made during school hours, 8 am - 4 pm.

Someone must be available to count, inspect and sign for the delivery.

If there is a problem with your order, you have the option to refuse it. If any of the boxes are severely damaged, please have the driver make a note of the damages on the bill of lading and have him/her sign it. Take pictures of any damaged product. Call me as soon as you notice any damages.

No prepayment is required. World's Finest Chocolate extends 30-day credit terms to all schools and PTA/PTO groups.

This means that your invoice will be due within 30 days of your invoice date.

Continuation orders:

If you find yourself running low on boxes and need more, I can place a continuation order. Continuation orders are usually ready in 2-3 business days. 8 case minimum applies. Continuations orders may be delivered (\$120 fee)

Continuation orders must be placed within 30 days of the original invoice date to qualify for original invoice pricing.

Returns:

World's Finest Chocolate will accept any unopened undamaged boxes for credit on your invoice.

- Unopened cases of chocolate in resalable condition (unopened, undamaged/no writing or labels) can be returned to WFC within 30 days of delivery however selling organization will be charged a flat \$50.00 return fee plus \$2.50 per box.
- In most cases, if your return is less than 20% of your total order, I can pick them up and credit your account without incurring any other fees.
- After 40 days, chocolate cannot be returned.

Prize Program:

World's Finest Chocolate partners with Home Run Consultants to offer a readymade prize program featuring The Originals Collectibles. The cost of this prize program is typically covered by the free boxes (prize chocolate) received with your order.

Payment for the prizes is made directly to Home Run Consultants. You will be invoiced separately from the chocolate order.

At the end of the fundraiser, when all the boxes are sold and money collected, you will tally up the number of boxes each student has sold and place the prize order online. Payment is required before the prizes are shipped. Home Run Consultants will accept a purchase order and ship the prizes to get the prizes to you asap while awaiting payment.

Prizes are packed by prize level, not labeled by student.

Other prize program options:

You have the option to create your own prize program. I can offer suggestions and resources for ordering prizes. You are responsible for ordering and paying for prizes.

As an added incentive and to help promote your fundraiser, I have 1 pound and 5 pound chocolate bars that can be used as prizes. These are offered to you at no charge with orders of 100 boxes or more. (Number of free bars depends on the quantity of boxes ordered).

Promotional Material:

Posters, Envelopes and Parent Letter template are included. Parent letter template may be amended/modified to reflect details specific to your fundraiser. You are responsible for making copies for your students.

Double A Fundraising Arnold V. Arevalo ISR

dblafund@gmail.com 210-758-2039 https://doubleafundraising.com

Credit application link: link below copy and paste

https://powerforms.docusign.net/802d7dcf-5170-4afc-baba-e0702de28468?env=na3&acct=16c9595d-0e9b-4d7b-8b22-3bbc5821b520&accountId=16c9595d-0e9b-4d7b-8b22-3bbc5821b520



WORLD'S FINEST[°] CHOCOLATE

Fundraising with World's Finest® Chocolate

How much money can I raise?

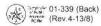
| Profit Chart for Variety Packs VALID FOR DELIVERIES BEGINNING 1/1/24 | | | | |
|---|-----------|------------|--|--|
| Tier (# of Boxes) | Box Price | Box Profit | | |
| 800+ Cases | \$30 | \$30 | | |
| 300-799 Cases | \$33 | \$27 | | |
| 8-299 Cases | \$36 | \$24 | | |

Thus, your profit per box ranges from \$24 - \$30.

| Number of Boxes Sold | Profit | Number of Boxes Sold | Profit |
|-------------------------|----------|-------------------------|----------|
| 50 | \$1,200 | 500 | \$13,500 |
| 100 | \$2,400 | 600 | \$16,200 |
| 150 | \$3,600 | 700 | \$18,900 |
| 200 | \$4,800 | 800 | \$24,000 |
| 300 | \$8,100 | 900 | \$27,000 |
| 400 | \$10,800 | 1000 | \$30,000 |

Reach out to your local fundraising specialist to learn more about our other groovy offers, like the <u>Sellout Bonus</u> and the <u>New Customer</u> Incentive. World's Finest[®] Chocolate is here to help you put more money in the bank.

Profits based on total before tax and shipping.



Texas Sales and Use Tax Exemption Certification This certificate does not require a number to be valid.

| Name of purchaser, firm or agency | | | | | |
|--|--|---|--|--|--|
| Address (Street & number, P.O. Box or Route number) | | Phone (Area code and number) | | | |
| City, State, ZIP code | | | | | |
| | | | | | |
| I, the purchaser named above, claim an exemption fr items described below or on the attached order or inv | | se taxes (for the purchase of taxable | | | |
| Seller: Worlds Finest Chocolate | | | | | |
| Street address: 4801 South Lawndale Avenue | City, State, ZIP | code: Chicago, IL 60632 | | | |
| Description of items to be purchased or on the attached o | order or invoice: | | | | |
| Chocolate for fundraising | | 1 | | | |
| | | | | | |
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| ······ | | | | | |
| Purchaser claims this exemption for the following reason: Pursuant to TAC 151.314(e) Food products, includin person under 19 yrs old who is a member of nonpro physical training or by group associated with a public volunteer for nonprofit org devoted to exclusive purp associated with public or private elem or secondary organization or group and 3) all net proceeds from the | ng candy, are exempt from s fit org devoted to exclusive c or private elem or second pose of education or religiou school 2) sale is part of fun | purpose of education or religious or ary school; b. Or sale by member or is or physical training or by group draising drive sponsored by the | | | |
| I understand that I will be liable for payment of all state and the provisions of the Tax Code and/or all applicable law. | d local sales or use taxes which | h may become due for failure to comply with | | | |
| l understand that it is a criminal offense to give an exemption of will be used in a manner other than that expressed in this certi from a Class C misdemeanor to a felony of the second de | ificate, and depending on the am | items that I know, at the time of purchase, ount of tax evaded, the offense may range | | | |
| sign here | Title | Date | | | |
| NOTE: This certificate cannot be issued THIS CERTIFICATE DOES NOT REQUIN Sales and Use Tax "Exemption Numbers" | RE A NUMBER TO BE VALID. | | | | |
| This certificate should be furnished to the supplier. | | | | | |

Do not send the completed certificate to the Comptroller of Public Accounts.